



Health care you can count on.
Service you can trust.

Finance Committee Report

**Tuesday, October 11th, 2022
8:00am to 9:00am**

Video Conference Call Only

Alameda, CA 94502



AGENDA

Finance Committee Meeting

October 11th, 2022
8:00 a.m. – 9:00 a.m.

Join Video WebEx Meeting below

Alameda, CA 94502

IMPORTANT PUBLIC HEALTH AND SAFETY MESSAGE REGARDING PARTICIPATION AT ALAMEDA ALLIANCE FOR HEALTH BOARD & COMMITTEE MEETINGS

STATE OR LOCAL OFFICIALS CONTINUE TO IMPOSE OR RECOMMEND MEASURES TO PROMOTE SOCIAL DISTANCING.

AS A RESULT OF THE COVID-19 VIRUS, AND RESULTING ORDERS AND DIRECTION FROM THE PRESIDENT OF THE UNITED STATES, THE GOVERNOR OF THE STATE OF CALIFORNIA, AND THE ALAMEDA COUNTY HEALTH OFFICER, THE PUBLIC WILL NOT BE PERMITTED TO PHYSICALLY ATTEND THE ALAMEDA ALLIANCE FOR HEALTH MEETING TO WHICH THIS AGENDA APPLIES.

YOU MAY SUBMIT COMMENTS ON ANY AGENDA ITEM OR ON ANY ITEM NOT ON THE AGENDA, IN WRITING VIA MAIL TO "ATTN: ALLIANCE FINANCE COMMITTEE," 1240 SOUTH LOOP ROAD, ALAMEDA, CA 94502; OR THROUGH E-COMMENT AT jmurray@alamedaalliance.org. YOU MAY WATCH THE MEETING LIVE BY LOGGING IN VIA COMPUTER AT THE FOLLOWING LINK: [Click here to join the meeting](#) OR MAY LISTEN TO THE MEETING BY CALLING THE FOLLOWING TELEPHONE NUMBER: [1-510.210.0967](tel:1-510-210-0967); [MEETING NUMBER \(ACCESS CODE\): 49189943](#) IF YOU USE THE LINK AND PARTICIPATE VIA COMPUTER, YOU MAY, THROUGH THE USE OF THE CHAT FUNCTION, REQUEST AN OPPORTUNITY TO SPEAK ON ANY AGENDIZED ITEM, INCLUDING GENERAL PUBLIC COMMENT. YOUR REQUEST TO SPEAK MUST BE RECEIVED BEFORE THE ITEM IS CALLED ON THE AGENDA. IF YOU PARTICIPATE BY TELEPHONE, YOU MUST SUBMIT ANY COMMENTS VIA THE E-COMMENT EMAIL ADDRESS DESCRIBED ABOVE OR PROVIDE COMMENT [DURING THE MEETING AT THE END OF EACH TOPIC](#).

PLEASE NOTE: THE ALAMEDA ALLIANCE FOR HEALTH IS MAKING EVERY EFFORT TO FOLLOW THE SPIRIT AND INTENT OF THE BROWN ACT AND OTHER APPLICABLE LAWS REGULATING THE CONDUCT OF PUBLIC MEETINGS, IN ORDER TO MAXIMIZE TRANSPARENCY AND PUBLIC ACCESS. DURING EACH AGENDA ITEM, YOU WILL BE PROVIDED A REASONABLE AMOUNT OF TIME TO PROVIDE PUBLIC COMMENT. THE COMMITTEE WOULD APPRECIATE, HOWEVER, IF COMMUNICATIONS OF PUBLIC COMMENTS RELATED TO ITEMS ON THE AGENDA, OR ITEMS NOT ON THE AGENDA, ARE PROVIDED PRIOR TO THE COMMENCEMENT OF THE MEETING.

1. CALL TO ORDER

A regular meeting of the Alameda Alliance for Health Finance Committee will be called to order on October 11th, 2022 at 8:00 a.m. in Alameda County, California, by Dr. R. Ferguson, Presiding Officer. This meeting is to take place by video conference call.

2. ROLL CALL

3. AGENDA APPROVAL OR MODIFICATIONS

4. INTRODUCTIONS

5. CONSENT CALENDAR

(All matters listed on the Consent Calendar are to be approved with one motion unless a member of the Finance Committee removes an item for separate action. Any consent calendar item for which separate action is requested shall be heard as the next agenda item.)

6. COMMITTEE BUSINESS

a) REVIEW MOSS ADAMS FISCAL YEAR 2022 AUDIT RESULTS

b) CEO UPDATE

c) REVIEW AND APPROVE JUNE 2022 MONTHLY FINANCIAL STATEMENTS

d) REVIEW AND APPROVE JULY 2022 MONTHLY FINANCIAL STATEMENTS

e) REVIEW AND APPROVE AUGUST 2022 MONTHLY FINANCIAL STATEMENTS

7. UNFINISHED BUSINESS

8. PUBLIC COMMENT

9. ADJOURNMENT

NOTICE TO THE PUBLIC

The foregoing does not constitute the final agenda. The final agenda will be posted no later than 24 hours prior to the meeting date.

The agenda may also be accessed through the Alameda Alliance For Health's Web page at www.alamedaalliance.org

NOTICE TO THE PUBLIC

The Committee meets regularly each month on the Tuesday before the Board of Governors' Meeting. Meetings begin at 8:00 a.m. unless otherwise noted. All meetings are scheduled to terminate at 9:00 a.m. Meeting agendas and approved minutes are kept current on the Alameda Alliance for Health's website at www.alamedaalliance.org.

An agenda is provided for each Committee meeting, which list the items submitted for consideration. Prior to the listed agenda items, the Committee may hold a study session to receive information or meet with another committee. A study session is open to the public; however, no public testimony is taken and no decisions are made. Following a study session, the regular meeting will begin at 8:00 a.m. At this time, the Committee allows oral communications from the public to address the Committee on items NOT listed on the agenda. Oral comments to address the Committee are limited to three minutes per person.

Staff Reports are available. To obtain a document, please call the Clerk of the Board at 510-747-6160.

Additions and Deletions to the Agenda: Additions to the agenda are limited by California Government Code Section 54954.2 and confined to items that arise after the posting of the Agenda and must be acted upon prior to the next Committee meeting. For special meeting agendas, only those items listed on the published agenda may be discussed. The items on the agenda are arranged in three categories. **Consent Calendar:** These are relatively minor in nature, do not have any outstanding issues or concerns, and do not require a public hearing. All consent calendar items are considered by the Committee as one item, and a single vote is taken for their approval unless an item is pulled from the consent calendar for individual discussion. There is no public discussion of consent calendar items unless requested by the Committee. **Public Hearings:** This category is for matters that require, by law, a hearing open to public comment because of the particular nature of the request. Public hearings are formally conducted, and public input/testimony is requested at a specific time. This is your opportunity to speak on the item(s) that concern you. If in the future, you wish to challenge in court any of the matters on this agenda for which a public hearing is to be conducted, you may be limited to raising only those issues which you (or someone else) raised orally at the public hearing or in written correspondence received by the Committee at or before the hearing. **Committee Business:** Items in this category are general in nature and may require Committee action. Public input will be received on each item of Committee Business.

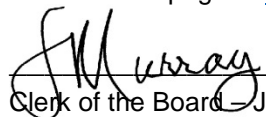
Public Input: If you are interested in addressing the Committee, you may submit comments on any agenda item or any item not on the agenda, in writing via mail to "Attn: Alliance Finance Committee," 1240 S. Loop Road, Alameda, CA 94502; or through e-comment at jmurray@alamedaalliance.org. [You may also provide comments during the meeting at the end of each topic.](#)

Supplemental Material Received After The Posting Of The Agenda: Any supplemental writings or documents distributed to a majority of the Committee regarding any item on this agenda after the posting of the agenda will be available for public review. To obtain a document, please call the Clerk of the Board at 510-747-6160.

Submittal of Information by Members of the Public for Dissemination or Presentation at Public Meetings (Written Materials/handouts): Any member of the public who desires to submit documentation in hard copy form may do so prior to the meeting by sending to: Clerk of the Board 1240 S. Loop Road Alameda, CA 94502. This information will be disseminated to the Committee at the time testimony is given.

Americans With Disabilities Act (ADA): It is the intention of the Alameda Alliance for Health to comply with the Americans with Disabilities Act (ADA) in all respects. If, as an attendee or a participant at this meeting, you will need special assistance beyond what is normally provided, the Alameda Alliance for Health will attempt to accommodate you in every reasonable manner. Please contact the Clerk of the Board, Jeanette Murray at 510-747-6160 at least 48 hours prior to the meeting to inform us of your needs and to determine if accommodation is feasible. Please advise us at that time if you will need accommodations to attend or participate in meetings on a regular basis.

I hereby certify that the agenda for the Finance Committee Meeting was posted on the Alameda Alliance for Health's web page at www.alamedaalliance.org on October 6th, 2022.


Clerk of the Board Jeanette Murray



Moss Adams

2022 Alliance

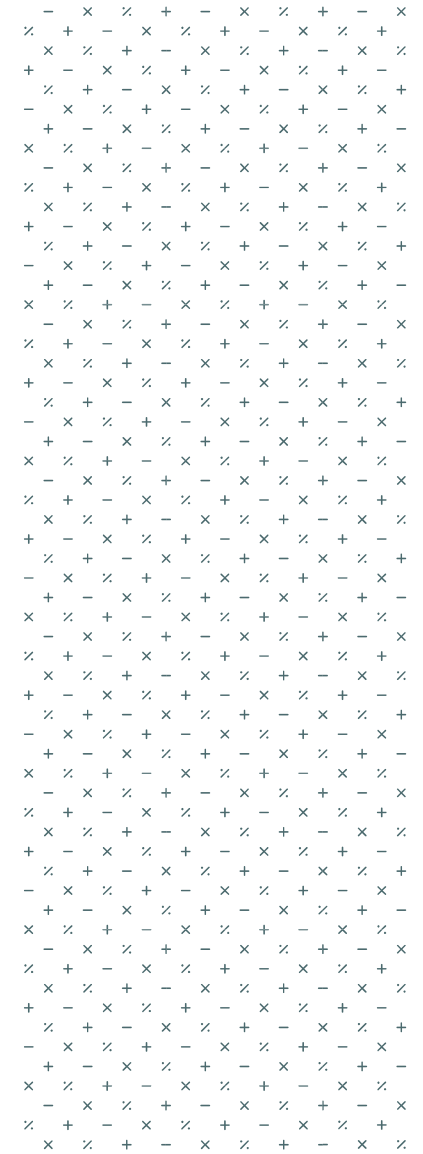
Audit Results



2022 Audit Results: Alameda Alliance for Health

Rianne Suico
Health Care and Insurance Services Partner

Chris Pritchard
Health Care and Insurance Services Partner



2022 Audit Objectives

- Opinion on whether the financial statements are reasonably stated and free of material misstatement in accordance with generally accepted accounting principles.
- Consideration of internal controls and compliance.



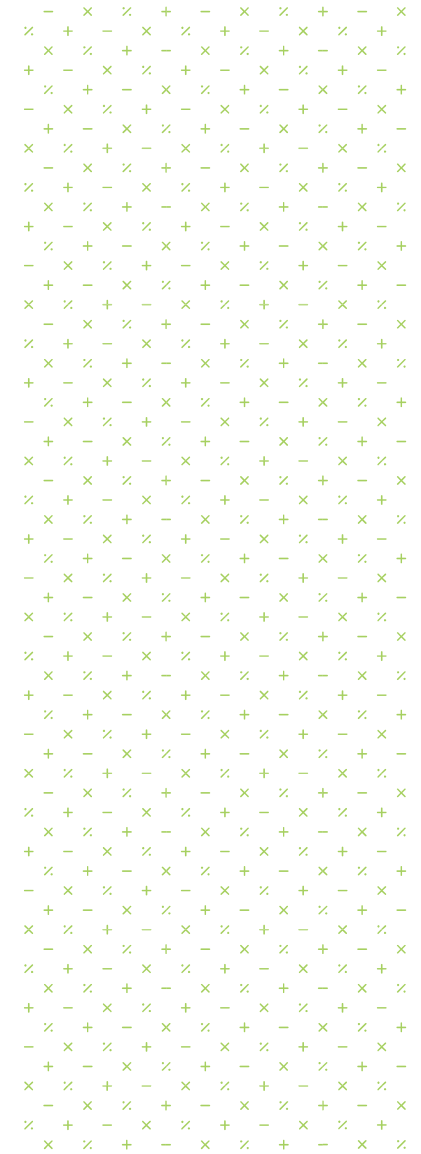
Report of Independent Auditors

Unmodified Opinion

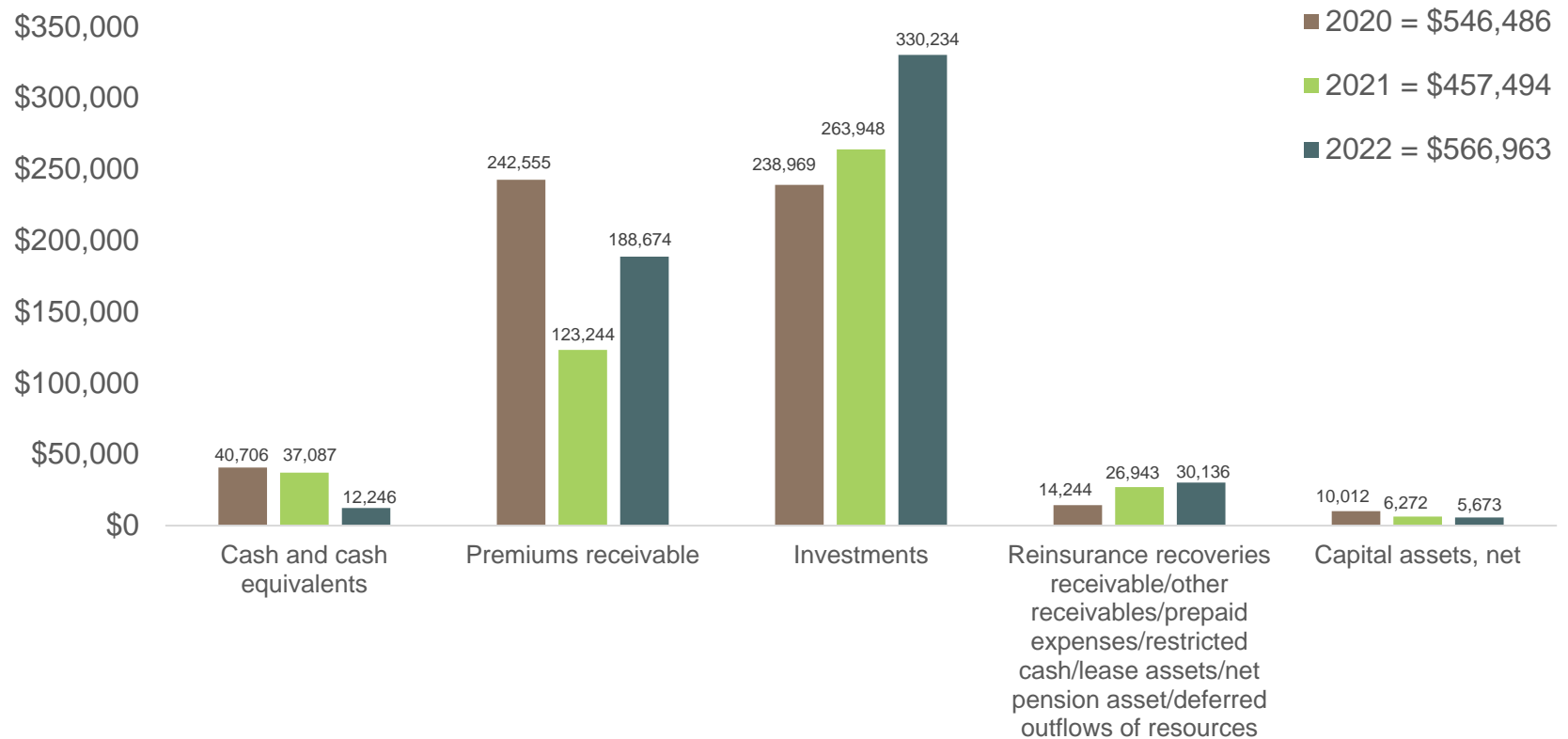
Combined financial statements are presented fairly and in accordance with generally accepted accounting principles.



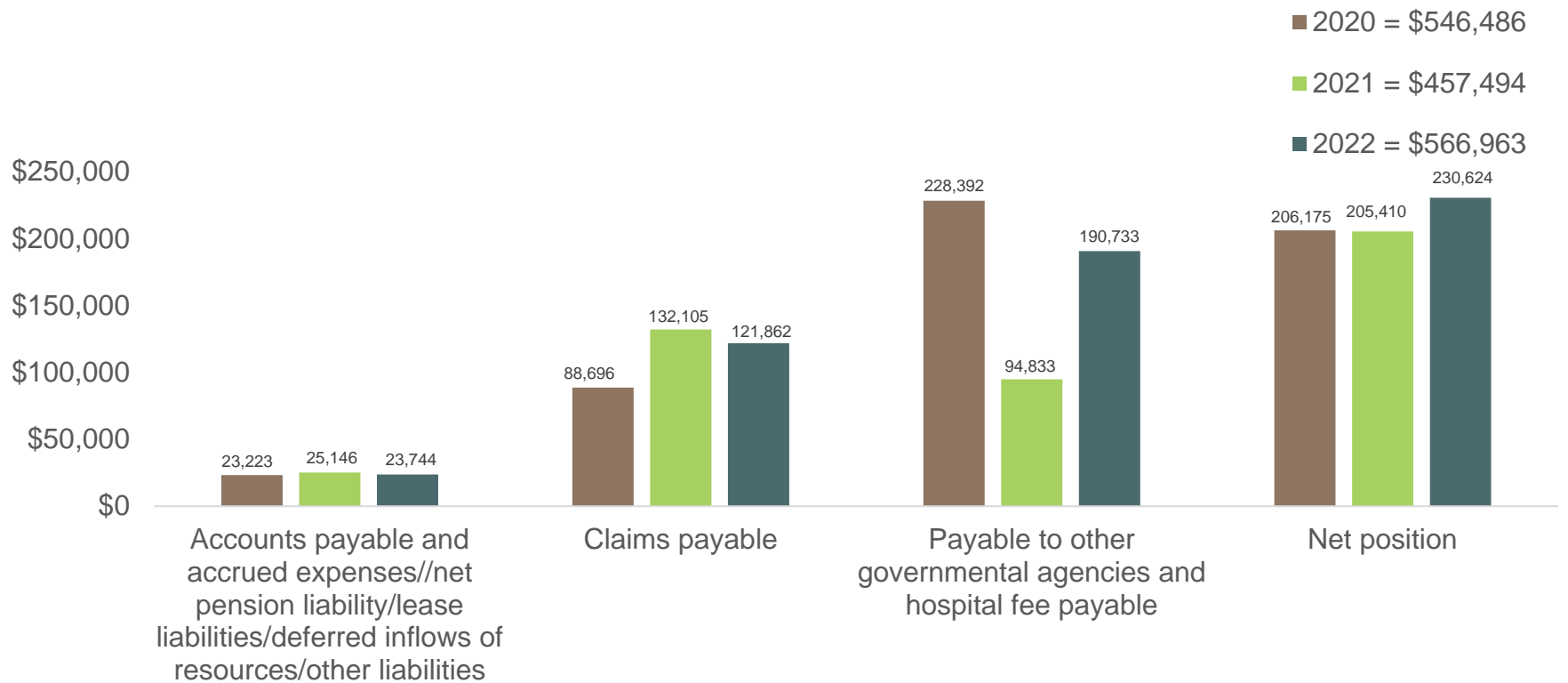
Combined Statements of Net Positions



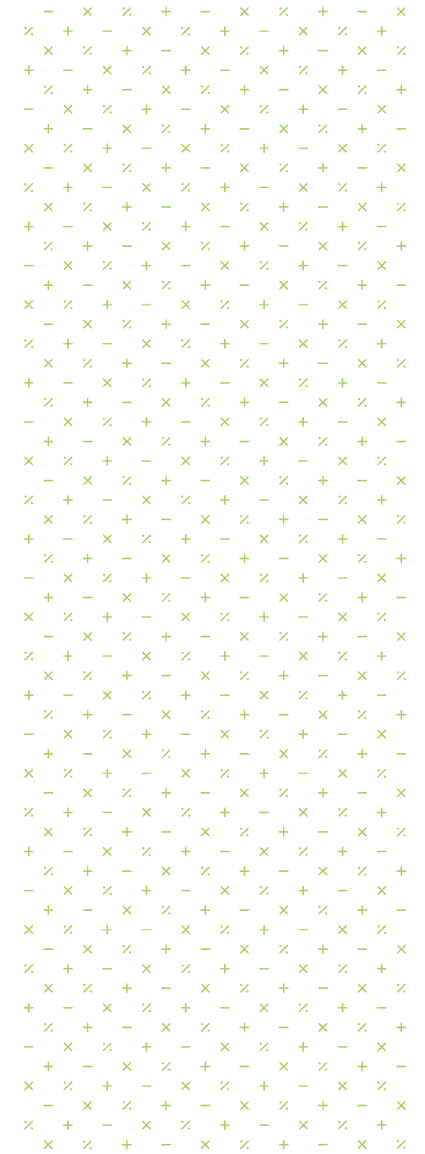
Assets and Deferred Outflows of Resources Composition (in thousands)



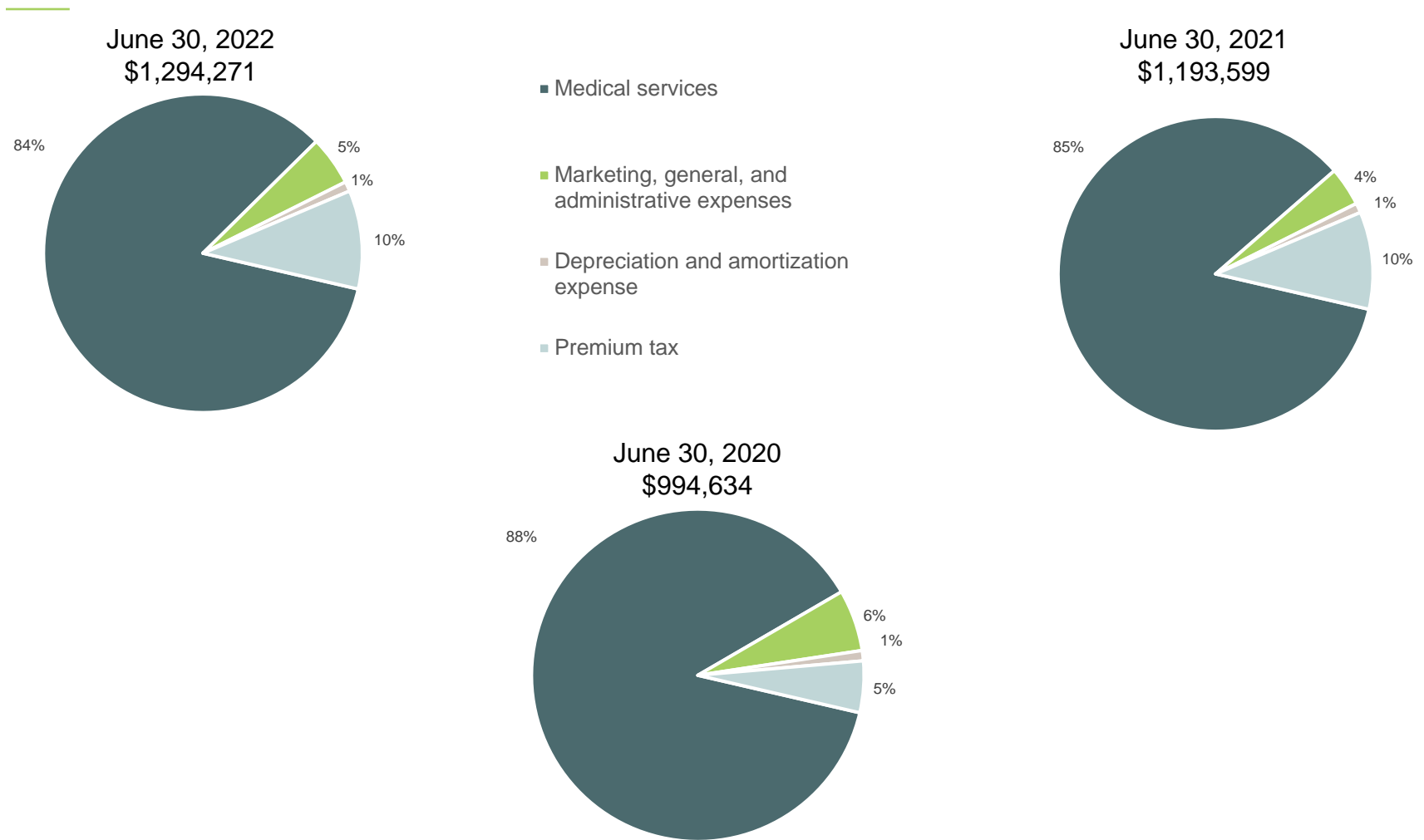
Liabilities, Deferred Inflows of Resources and Net Position Balance (in thousands)



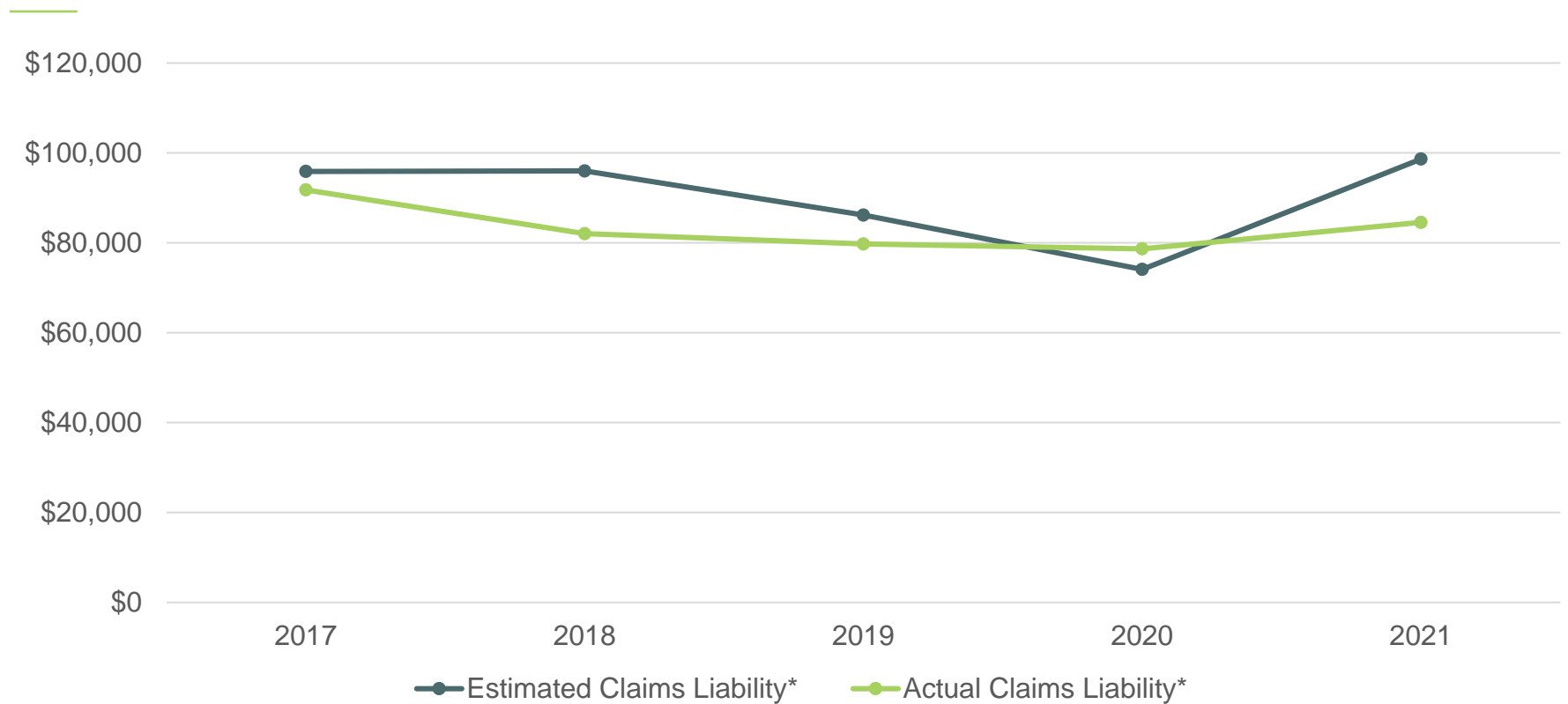
Operations



Operating Expenses (in thousands)



Historic Estimated Claims Liability and Historic Actual Claims Liability (in thousands)

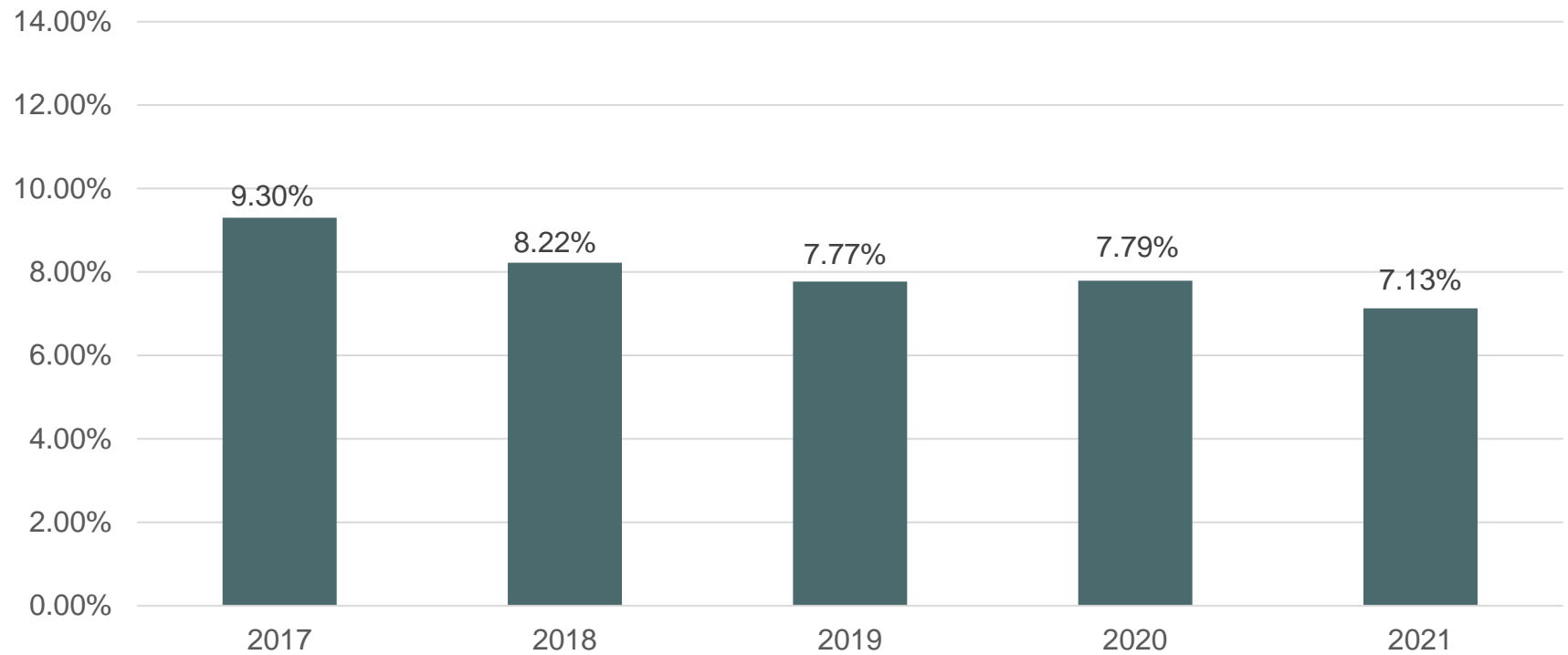


* Estimated claims liability and actual claims liability excludes non-hospital claims.

Source: Alliance's internal reports



Historic Actual Claims Liability* as a % of Capitation and Premium Revenues

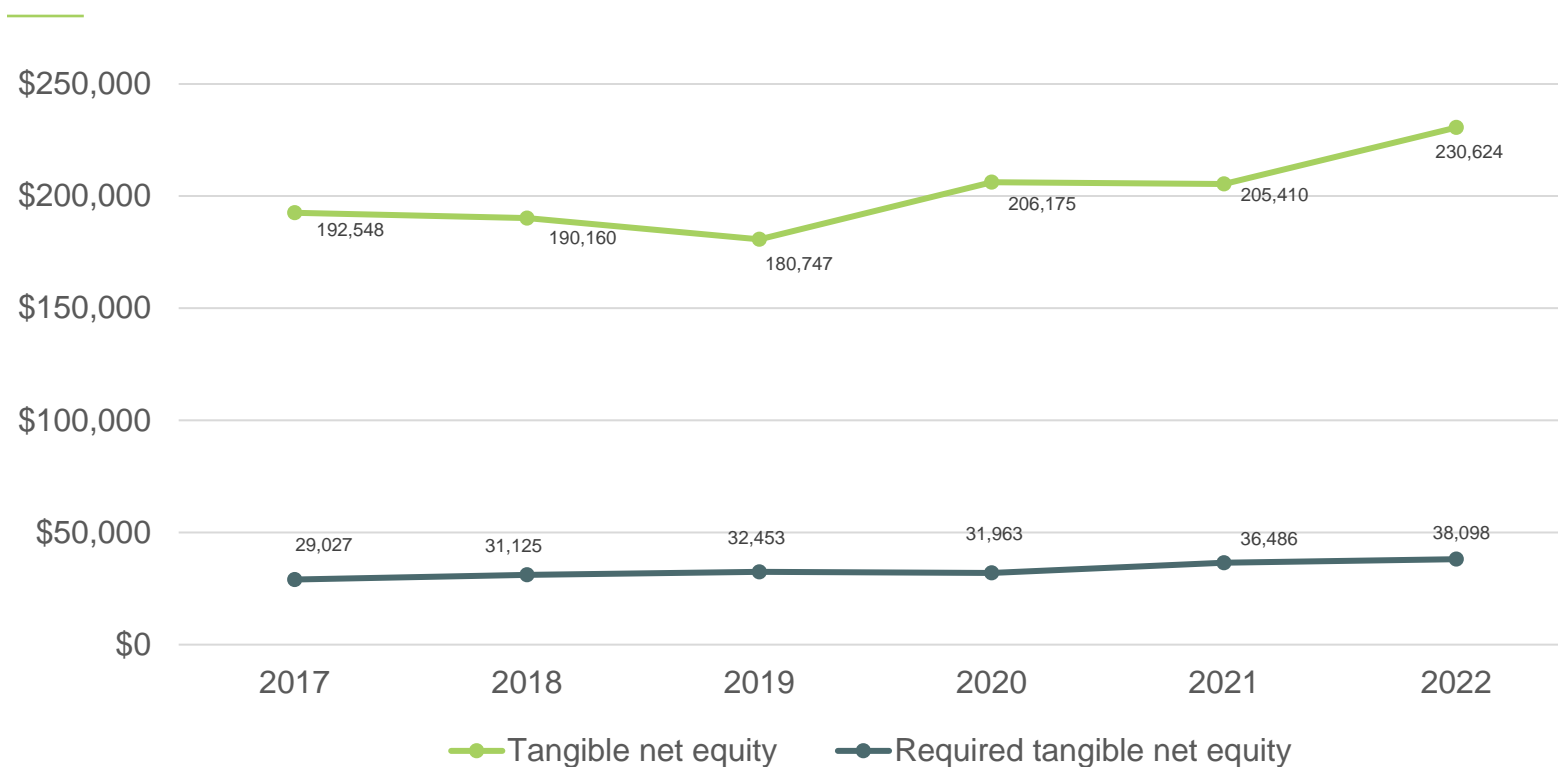


* Actual claims liability excludes non-hospital claims.

Source: Alliance's internal reports



Tangible Net Equity (in thousands)



Source: Annual Department of Managed Health Care Filing



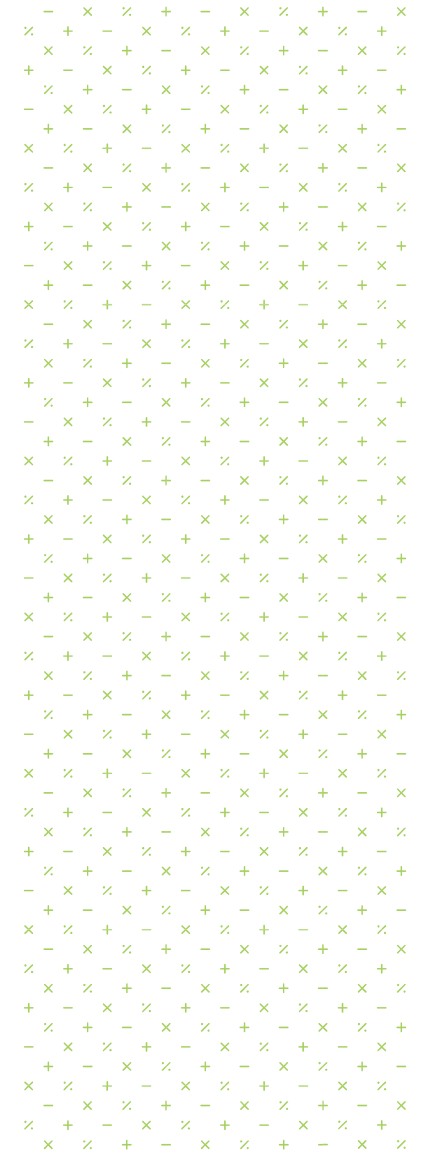
Important Board Communications

- AU-C Section 260 – *The Auditor’s Communication with Those Charged with Governance*
- Significant accounting policies
- Accounting estimates are reasonable
- No audit adjustments
- No issues discussed prior to our retention as auditors
- No disagreements with management
- No awareness of instances of fraud or noncompliance with laws and regulations





Questions?





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Finance Committee Report

**For the month of
June 2022**

To: Alameda Alliance for Health, Finance Committee

From: Gil Riojas, Chief Financial Officer

Date: August 9, 2022 - Recess

Subject: Finance Report – June 2022

Executive Summary

- For the month ended June 30th, 2022, the Alliance had enrollment of 313,056 members, a Net Income of \$3.3 million and 601% of required Tangible Net Equity (TNE).

Overall Results: (in Thousands)		
	Month	YTD
Revenue	\$96,461	\$1,186,885
Medical Expense	87,572	1,098,118
Admin. Expense	5,445	64,534
Other Inc. / (Exp.)	(112)	(558)
Net Income	\$3,332	\$23,675

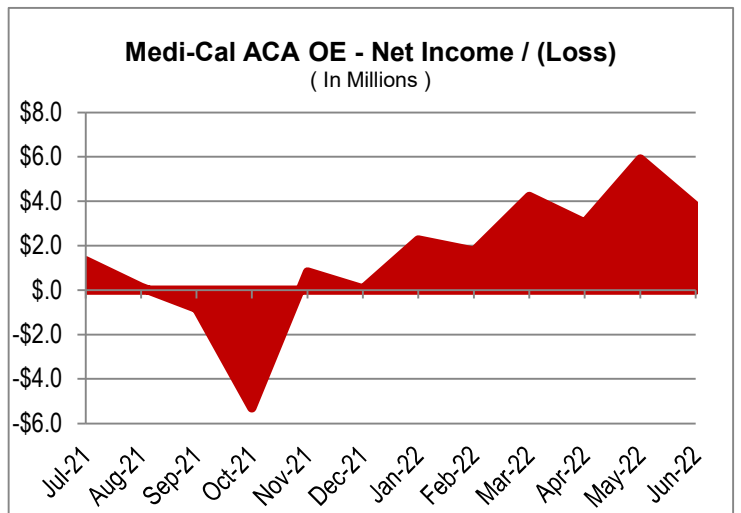
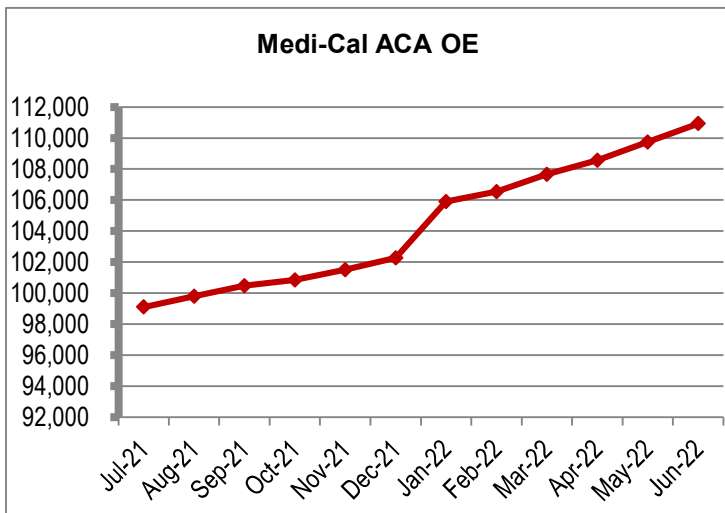
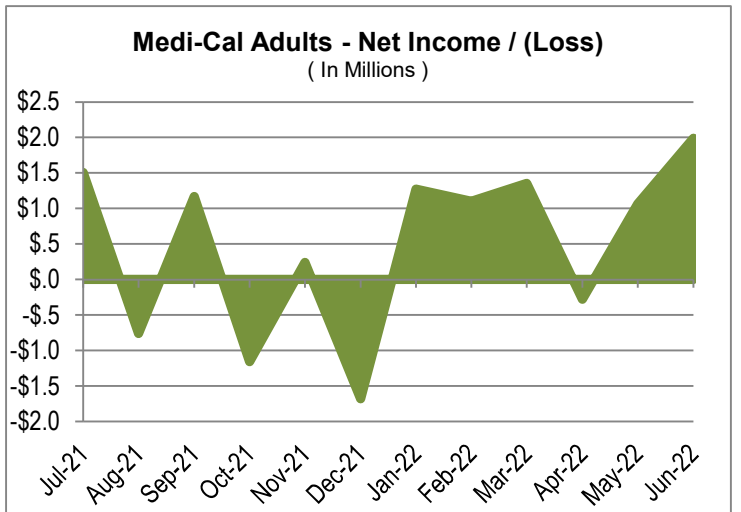
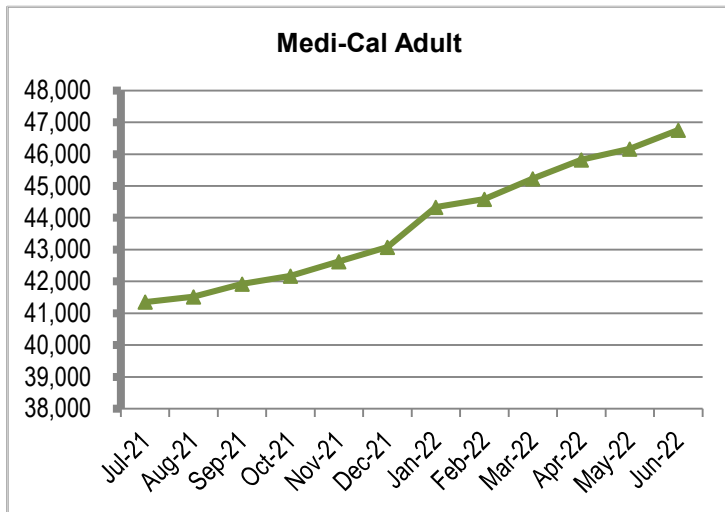
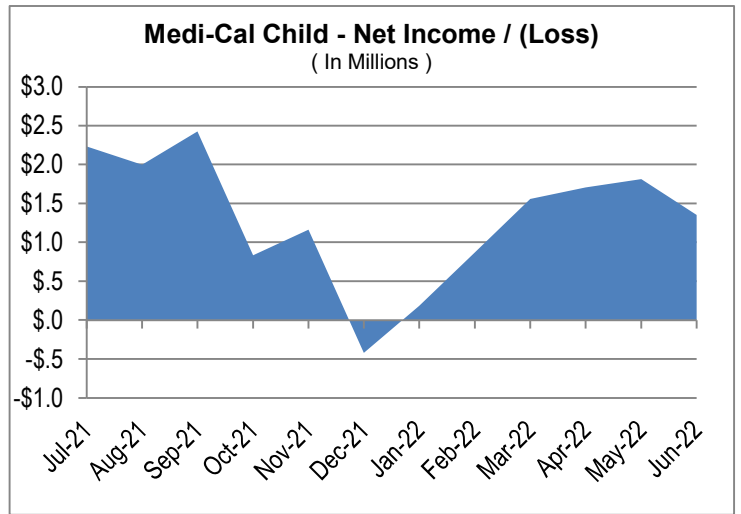
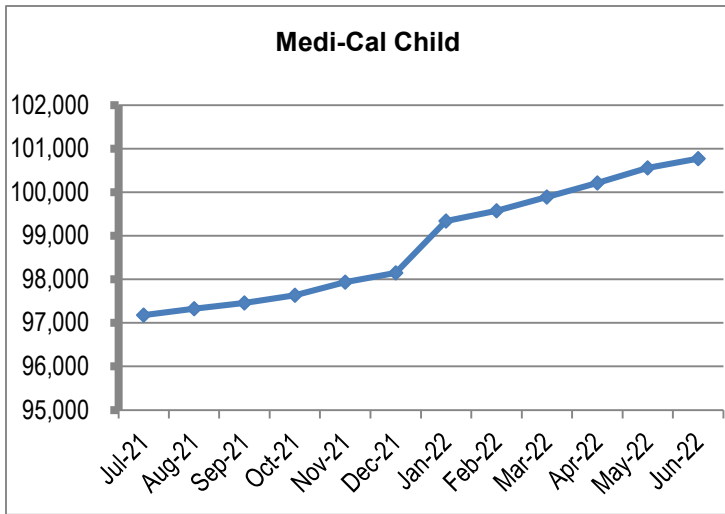
Net Income by Program:		
	Month	YTD
Medi-Cal	\$3,969	\$25,250
Group Care	(637)	(1,575)
	\$3,332	\$23,675

Enrollment

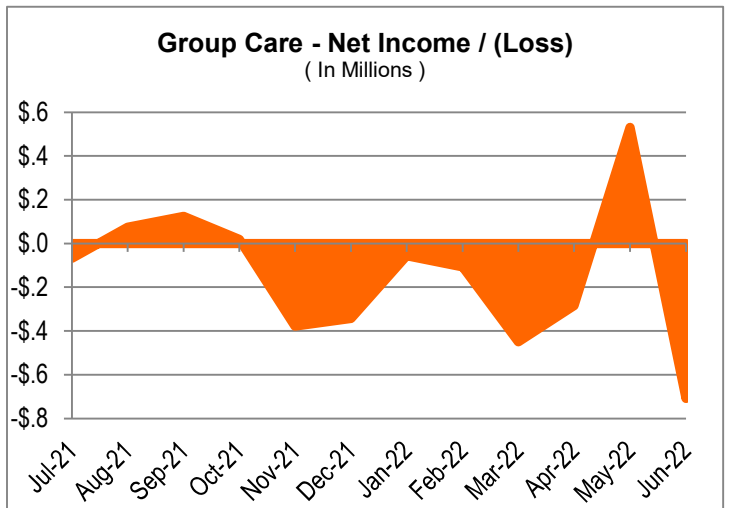
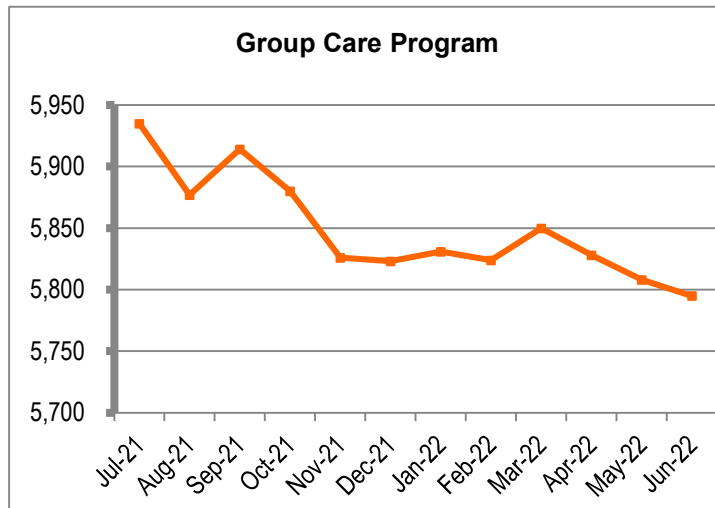
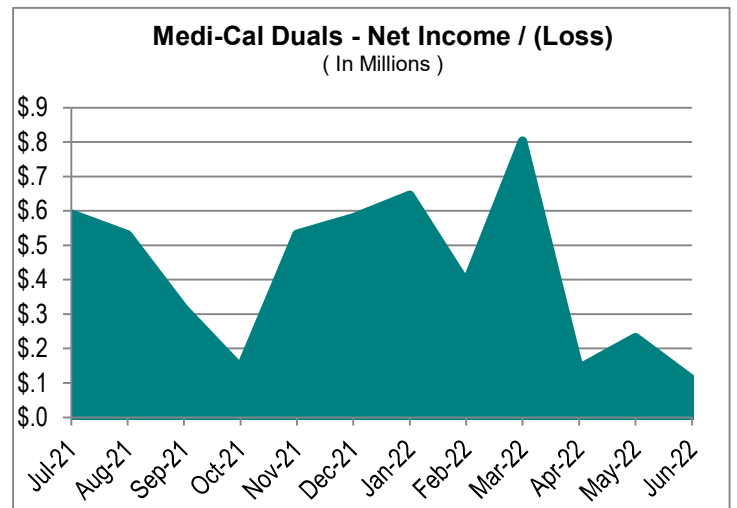
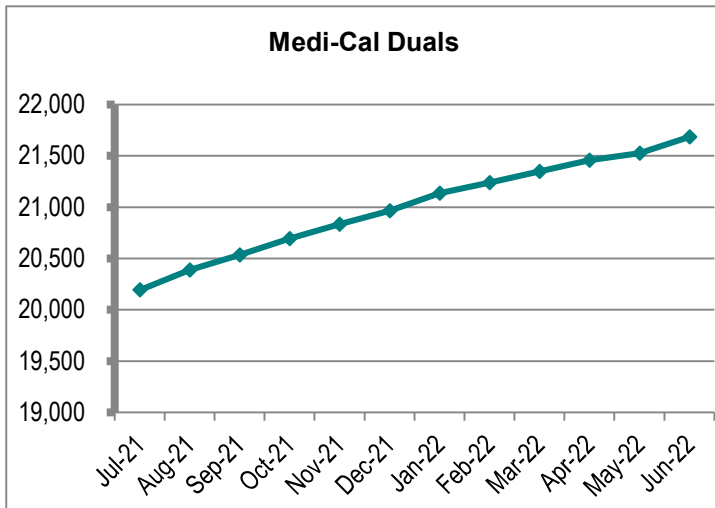
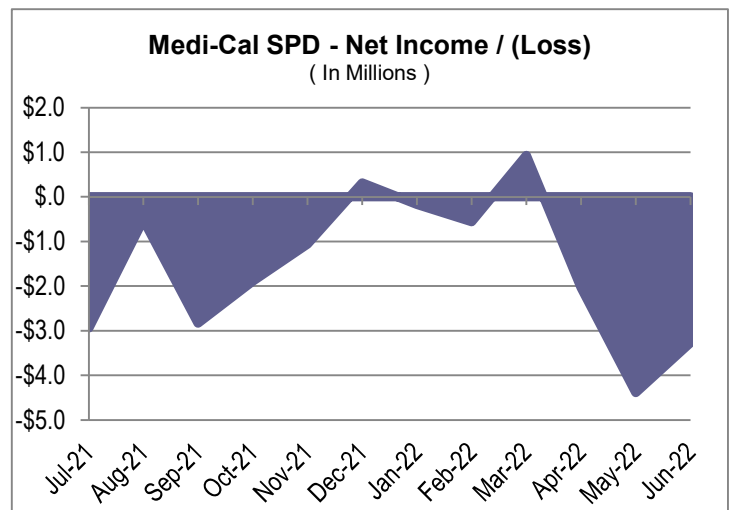
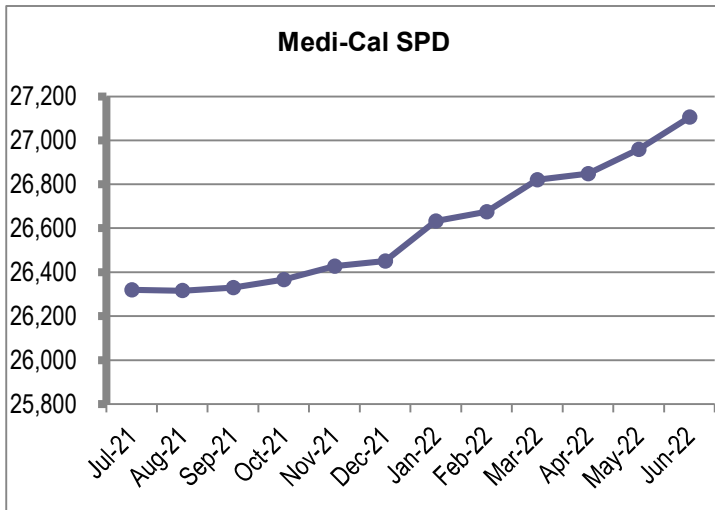
- Total enrollment increased by 2,298 members since May 2022.
- Total enrollment increased by 24,502 members since June 2021.
- Higher enrollment compared to Budget is due to the extension of the Public Health Emergency.

Monthly Membership and YTD Member Months									
Actual vs. Budget									
For the Month and Fiscal Year-to-Date									
Enrollment					Member Months				
June-2022					Year-to-Date				
Actual	Budget	Variance	Variance %		Actual	Budget	Variance	Variance %	
				Medi-Cal:					
46,761	41,076	5,685	13.8%	Adult	525,591	504,754	20,837	4.1%	
100,772	94,811	5,961	6.3%	Child	1,186,030	1,168,536	17,494	1.5%	
27,105	26,745	360	1.3%	SPD	319,248	316,311	2,937	0.9%	
21,685	19,776	1,909	9.7%	Duals	251,996	245,360	6,636	2.7%	
110,938	103,436	7,502	7.3%	ACA OE	1,253,315	1,212,389	40,926	3.4%	
307,261	285,844	21,417	7.5%	Medi-Cal Total	3,536,180	3,447,350	88,830	2.6%	
5,795	5,852	(57)	-1.0%	Group Care	70,191	70,433	(242)	-0.3%	
313,056	291,696	21,360	7.3%	Total	3,606,371	3,517,783	88,588	2.5%	

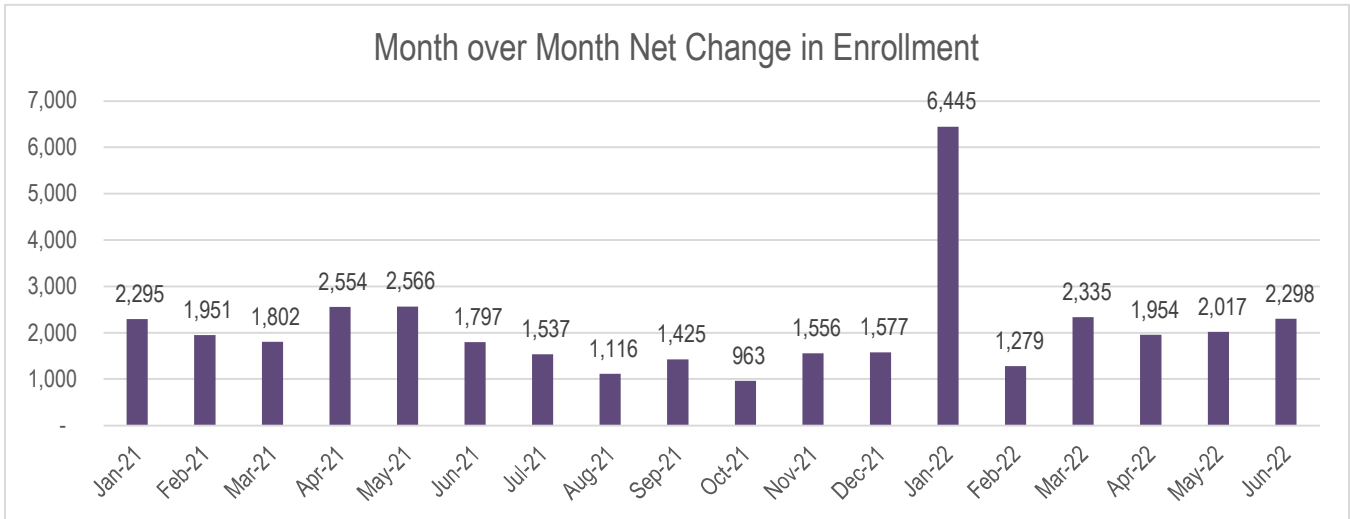
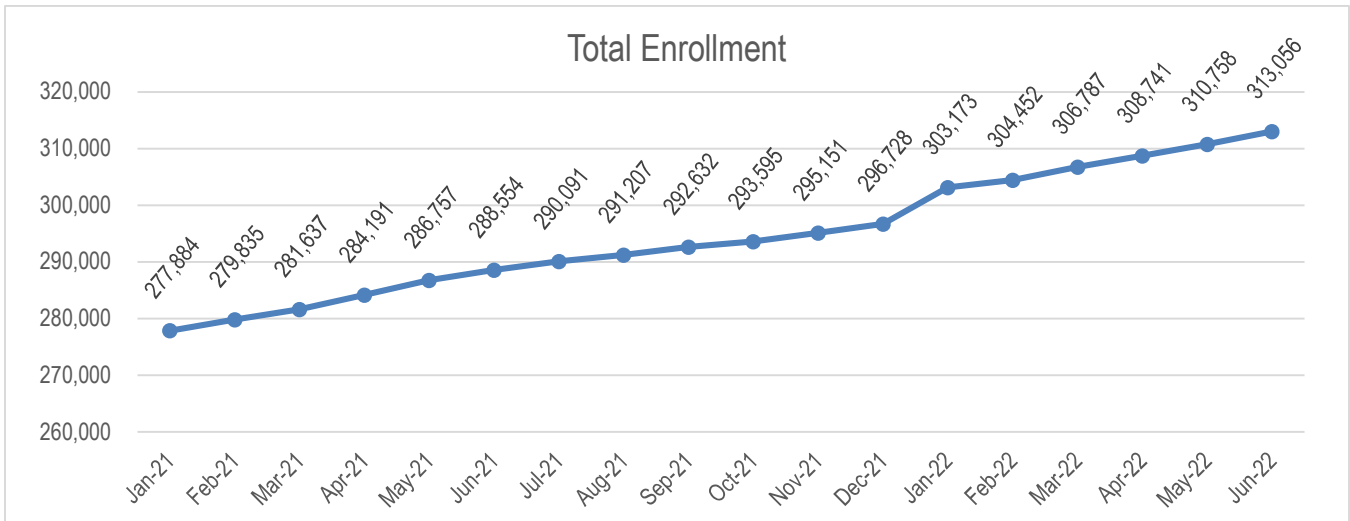
Enrollment and Profitability by Program and Category of Aid



Enrollment and Profitability by Program and Category of Aid



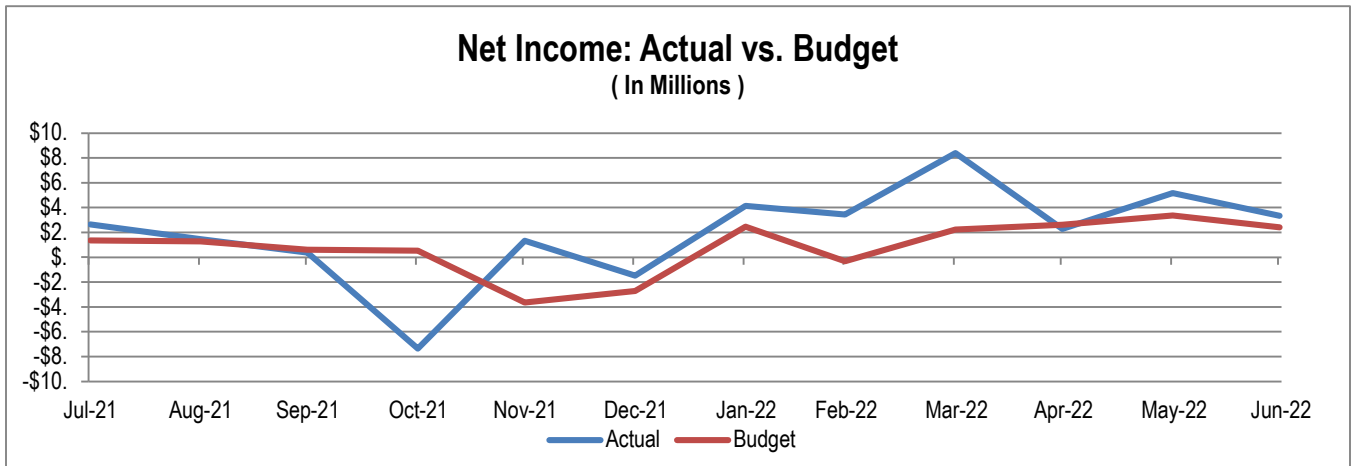
Net Change in Enrollment



- The Public Health Emergency (PHE) is currently expected to be extended through October 2022.

Net Income

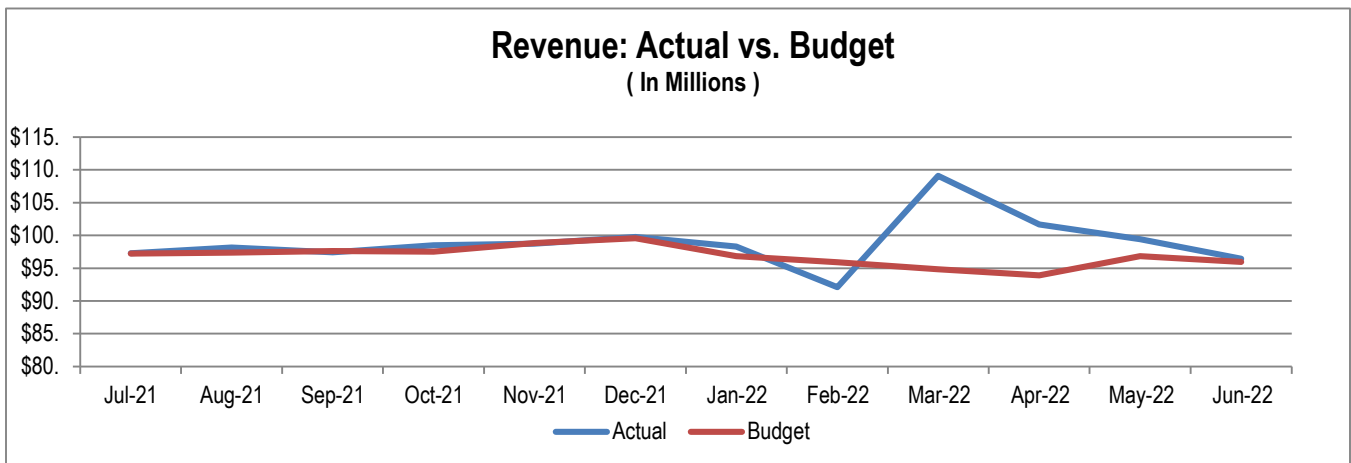
- For the month ended June 30th, 2022:
 - Actual Net Income: \$3.3 million.
 - Budgeted Net Income: \$2.4 million.
- For the fiscal YTD ended June 30th, 2022:
 - Actual Net Income: \$23.7 million.
 - Budgeted Net Income: \$3.5 million.



- The favorable variance of \$932,000 in the current month is primarily due to:
 - Favorable \$530,000 higher than anticipated Revenue.
 - Unfavorable \$1.5 million higher than anticipated Medical Expense.
 - Favorable \$2.0 million lower than anticipated Administrative Expense.
 - Unfavorable \$121,000 lower than anticipated Total Other Income.

Revenue

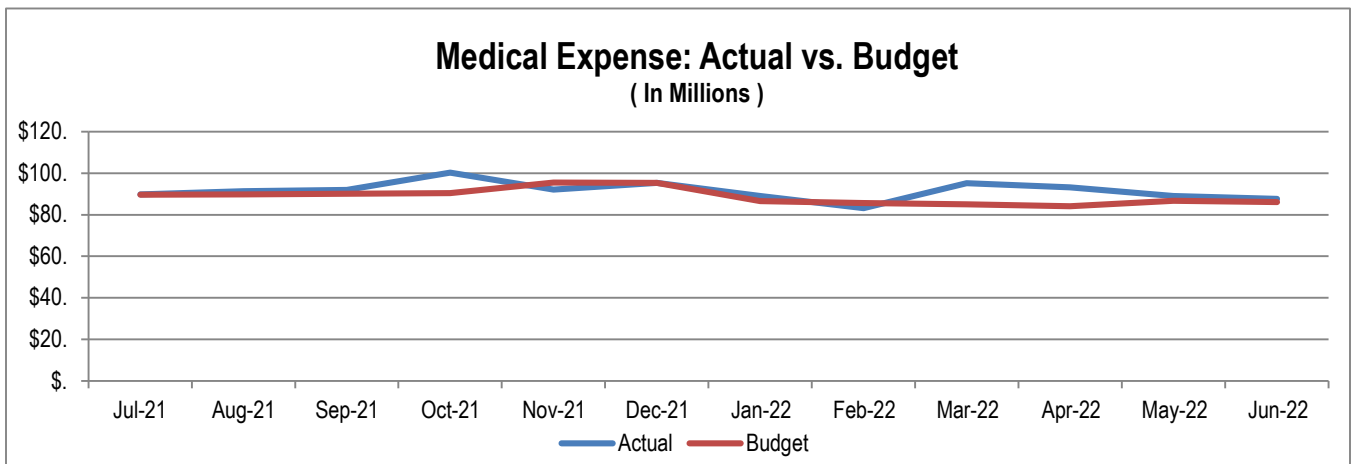
- For the month ended June 30th, 2022:
 - Actual Revenue: \$96.5 million.
 - Budgeted Revenue: \$95.9 million.
- For the fiscal YTD ended June 30th, 2022:
 - Actual Revenue: \$1.2 billion.
 - Budgeted Revenue: \$1.2 billion.



- For the month ended June 30, 2022, the favorable revenue variance of \$530,000 is primarily due to favorable CalAIM Incentive Payment Program and CalAIM Community Supports Revenue, offset by a \$4 million unfavorable accrual for an anticipated member health acuity adjustment by DHCS, FY-19 Prop 56 Minimum Medical Expenditure recoupment, and timing of Maternity and Behavioral Health payments.

Medical Expense

- For the month ended June 30th, 2022:
 - Actual Medical Expense: \$87.6 million.
 - Budgeted Medical Expense: \$86.1 million.
- For the fiscal YTD ended June 30th, 2022:
 - Actual Medical Expense: \$1.1 billion.
 - Budgeted Medical Expense: \$1.1 billion.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance’s IBNP reserves are reviewed on a quarterly basis by the company’s external actuaries.
- For June, updates to Fee-For-Service (FFS) decreased the estimate for prior period unpaid Medical Expenses by \$792,000. The estimate for prior years increased by \$5.1 million (per table below).

Medical Expense - Actual vs. Budget (In Dollars)						
Adjusted to Eliminate the Impact of Prior Period IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$270,335,546	\$0	\$270,335,546	\$267,221,804	(\$3,113,742)	-1.2%
Primary Care FFS	53,142,390	\$33,609	\$53,175,999	54,094,952	\$952,562	1.8%
Specialty Care FFS	56,677,515	\$223,741	\$56,901,256	56,076,320	(\$601,195)	-1.1%
Outpatient FFS	98,769,069	\$577,338	\$99,346,407	99,937,470	\$1,168,401	1.2%
Ancillary FFS	69,589,815	\$255,590	\$69,845,406	64,144,743	(\$5,445,072)	-8.5%
Pharmacy FFS	129,860,630	\$1,604,716	\$131,465,345	125,037,781	(\$4,822,849)	-3.9%
ER Services FFS	53,862,707	\$259,035	\$54,121,742	53,202,050	(\$660,657)	-1.2%
Inpatient Hospital & SNF FFS	335,416,579	\$2,186,740	\$337,603,319	331,501,226	(\$3,915,353)	-1.2%
Other Benefits & Services	26,944,699	\$0	\$26,944,699	26,251,672	(\$693,027)	-2.6%
Net Reinsurance	(1,621,466)	\$0	(\$1,621,466)	1,044,315	\$2,665,781	255.3%
	\$1,092,977,484	\$5,140,769	\$1,098,118,254	\$1,078,512,333	(\$14,465,151)	-1.3%

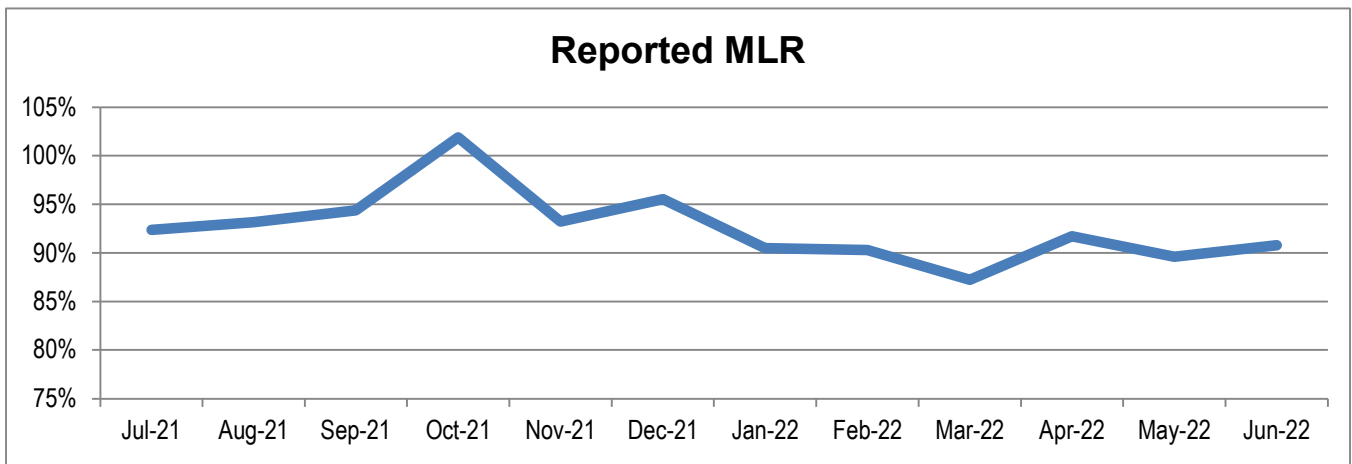
Medical Expense - Actual vs. Budget (Per Member Per Month)						
Adjusted to Eliminate the Impact of Prior Year IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$74.96	\$0.00	\$74.96	\$75.96	\$1.00	1.3%
Primary Care FFS	\$14.74	\$0.01	\$14.75	\$15.38	\$0.64	4.2%
Specialty Care FFS	\$15.72	\$0.06	\$15.78	\$15.94	\$0.22	1.4%
Outpatient FFS	\$27.39	\$0.16	\$27.55	\$28.41	\$1.02	3.6%
Ancillary FFS	\$19.30	\$0.07	\$19.37	\$18.23	(\$1.06)	-5.8%
Pharmacy FFS	\$36.01	\$0.44	\$36.45	\$35.54	(\$0.46)	-1.3%
ER Services FFS	\$14.94	\$0.07	\$15.01	\$15.12	\$0.19	1.2%
Inpatient Hospital & SNF FFS	\$93.01	\$0.61	\$93.61	\$94.24	\$1.23	1.3%
Other Benefits & Services	\$7.47	\$0.00	\$7.47	\$7.46	(\$0.01)	-0.1%
Net Reinsurance	(\$0.45)	\$0.00	(\$0.45)	\$0.30	\$0.75	251.5%
	\$303.07	\$1.43	\$304.49	\$306.59	\$3.52	1.1%

- Excluding the effect of prior year estimates for IBNP, year-to-date medical expense variance is \$14.5 million unfavorable to final budget, primarily due to higher enrollment. On a PMPM basis, medical expense is 1.1% favorable to budget. For per-member-per-month expense:
 - Capitated Expense overall is under budget. Unfavorable global delegate expense and unfavorable PCP Capitation expense is offset by favorable Supplemental Maternity expense.

- Primary Care Expense is below budget, driven by favorable unit cost in the SPD and Dual populations and favorable utilization in the ACA OE and Adult populations.
- Specialty Care Expense is favorable compared to budget, which is generally driven by favorable utilization in the ACA OE, Adult and Child populations.
- Outpatient Expense is under budget, driven by favorable utilization offset by unfavorable unit cost.
- Ancillary Expense is over budget due to Home Health, DME, Outpatient Therapy, Laboratory and Radiology, CBAS, Non-Emergency Transportation, ECM and Community Supports offset by Other Medical Professional, Ambulance and Hospice service categories. Overall utilization is unfavorable offset by favorable unit cost.
- Pharmacy Expense is over budget due to unfavorable Non-PBM expense, driven mostly by unfavorable unit cost in the ACA OE, Adult and Group Care populations.
- Emergency Room Expense is under budget driven by favorable unit cost in the ACA OE and Dual populations and favorable utilization for Adults.
- Inpatient Expense is under budget, driven by favorable utilization in the ACA OE, and Child populations, and favorable unit cost and utilization in the Adult and Group Care populations.
- Other Benefits & Services are unfavorable to budget, primarily due to CalAIM incentive expenses, which were not included in the budget as information was not available at the time.
- Net Reinsurance year-to-date is favorable, driven by higher than anticipated recoveries.

Medical Loss Ratio (MLR)

- The Medical Loss Ratio (total reported medical expense divided by operating revenue) was 90.8% for the month and 92.5% for the fiscal year-to-date.



Administrative Expense

- For the month ended June 30th, 2022:
 - Actual Administrative Expense: \$5.4 million.
 - Budgeted Administrative Expense: \$7.5 million.
- For the fiscal YTD ended June 30th, 2022:
 - Actual Administrative Expense: \$64.5 million.
 - Budgeted Administrative Expense: \$82.0 million.

Summary of Administrative Expense (In Dollars)								
For the Month and Fiscal Year-to-Date								
				Favorable/(Unfavorable)				
Month				Year-to-Date				
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %
\$3,154,137	\$3,947,850	\$793,713	20.1%	Employee Expense	\$36,459,916	\$40,956,667	\$4,496,751	11.0%
312,717	311,972	(745)	-0.2%	Medical Benefits Admin Expense	5,917,895	5,920,126	2,231	0.0%
1,024,983	1,831,406	806,423	44.0%	Purchased & Professional Services	9,081,832	16,409,376	7,327,544	44.7%
953,059	1,384,663	431,604	31.2%	Other Admin Expense	13,073,856	18,694,406	5,620,550	30.1%
\$5,444,895	\$7,475,891	\$2,030,995	27.2%	Total Administrative Expense	\$64,533,497	\$81,980,575	\$17,447,076	21.3%

The year-to-date variances include:

- Delayed timing of new project start dates for Consultants, Computer Support Services and Purchased Services.
- Delayed hiring of new employees.
- COVID-19 Vaccination Incentives.

Administrative loss ratio (ALR) represented 5.6% of net revenue for the month and 5.4% of net revenue year-to-date.

Other Income / (Expense)

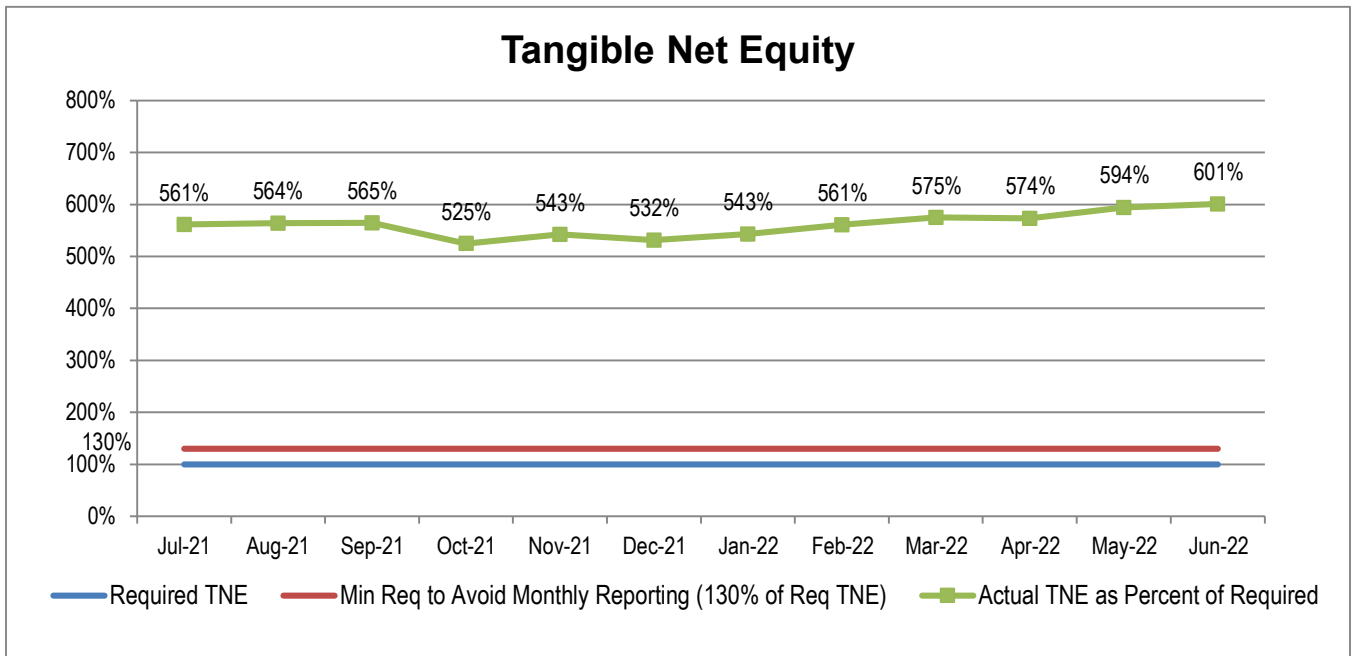
Other Income & Expense is comprised of investment income and claims interest.

- Fiscal year-to-date net investments show a loss of \$162,000.
- Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$396,000.

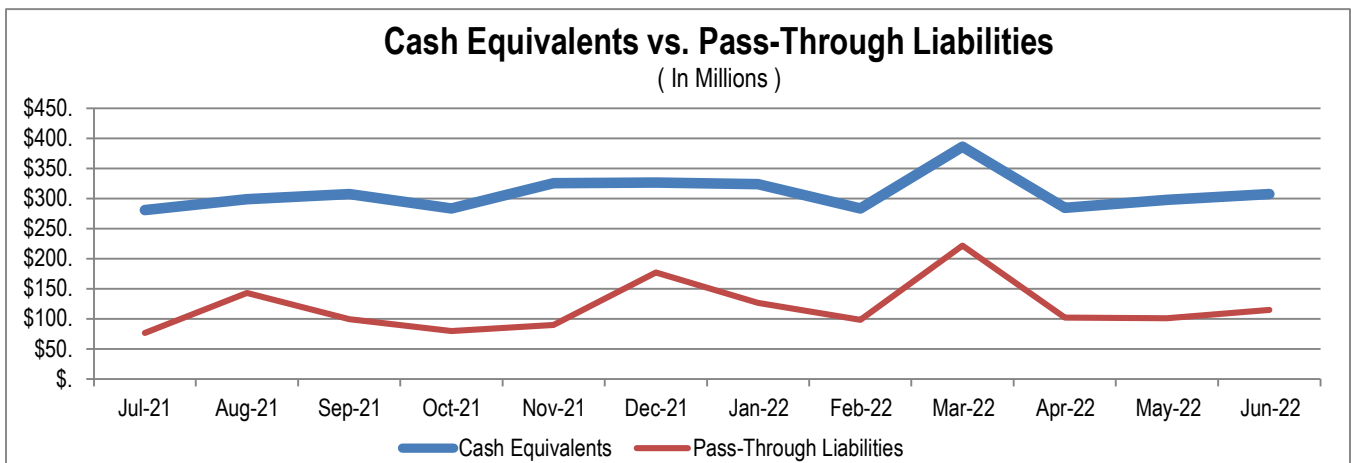
Tangible Net Equity (TNE)

- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to consumers. TNE is a calculation of a company's total tangible assets minus the company's total liabilities. The Alliance exceeds DMHC's required TNE.

- Required TNE \$38.1 million
- Actual TNE \$229.1 million
- Excess TNE \$191.0 million
- TNE % of Required TNE 601%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.
- Key Metrics
 - Cash & Cash Equivalents \$307.4 million
 - Pass-Through Liabilities \$114.7million
 - Uncommitted Cash \$192.7 million
 - Working Capital \$188.0 million
 - Current Ratio 1.72 (regulatory minimum is 1.0)



Capital Investment

- Fiscal year-to-date capital assets acquired: \$421,000.
- Annual capital budget: \$1.4 million.
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

Caveats to Financial Statements

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.

Finance

Supporting Documents

ALAMEDA ALLIANCE FOR HEALTH
STATEMENT OF REVENUE & EXPENSES
ACTUAL VS. BUDGET (WITH MEDICAL EXPENSE BY PAYMENT TYPE)
COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)
FOR THE MONTH AND FISCAL YTD ENDED June 30, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
307,261	285,844	21,417	7.5%	MEMBERSHIP				
5,795	5,852	(57)	(1.0%)	1 - Medi-Cal	3,536,180	3,447,350	88,830	2.6%
				2 - Group Care	70,191	70,433	(242)	(0.3%)
313,056	291,696	21,360	7.3%	3 - Total Member Months	3,606,371	3,517,783	88,588	2.5%
				REVENUE				
\$96,460,822	\$95,931,287	\$529,535	0.6%	4 - TOTAL REVENUE	\$1,186,884,990	\$1,163,893,000	\$22,991,990	2.0%
				MEDICAL EXPENSES				
				Capitated Medical Expenses:				
23,157,341	22,134,288	(1,023,053)	(4.6%)	5 - Capitated Medical Expense	270,335,546	267,221,822	(3,113,724)	(1.2%)
				Fee for Service Medical Expenses:				
28,619,403	28,071,190	(548,213)	(2.0%)	6 - Inpatient Hospital & SNF FFS Expense	337,603,319	331,501,228	(6,102,091)	(1.8%)
4,052,579	4,553,417	500,838	11.0%	7 - Primary Care Physician FFS Expense	53,175,999	54,094,948	918,949	1.7%
5,210,658	4,721,693	(488,965)	(10.4%)	8 - Specialty Care Physician Expense	56,901,256	56,076,320	(824,936)	(1.5%)
5,974,906	6,409,049	434,142	6.8%	9 - Ancillary Medical Expense	69,845,406	64,144,738	(5,700,668)	(8.9%)
8,150,330	8,184,228	33,898	0.4%	10 - Outpatient Medical Expense	99,346,407	99,937,467	591,060	0.6%
4,134,023	4,334,454	200,431	4.6%	11 - Emergency Expense	54,121,742	53,202,051	(919,691)	(1.7%)
6,285,403	5,237,643	(1,047,760)	(20.0%)	12 - Pharmacy Expense	131,465,345	125,037,790	(6,427,555)	(5.1%)
62,427,302	61,511,674	(915,628)	(1.5%)	13 - Total Fee for Service Expense	802,459,475	783,994,542	(18,464,933)	(2.4%)
3,237,256	2,281,610	(955,646)	(41.9%)	14 - Other Benefits & Services	26,944,699	26,251,661	(693,037)	(2.6%)
(1,250,088)	136,976	1,387,064	1,012.6%	15 - Reinsurance Expense	(1,621,466)	1,044,315	2,665,781	255.3%
87,571,811	86,064,548	(1,507,263)	(1.8%)	17 - TOTAL MEDICAL EXPENSES	1,098,118,254	1,078,512,340	(19,605,914)	(1.8%)
8,889,011	9,866,740	(977,729)	(9.9%)	18 - GROSS MARGIN	88,766,736	85,380,660	3,386,076	4.0%
				ADMINISTRATIVE EXPENSES				
3,154,136	3,947,849	793,713	20.1%	19 - Personnel Expense	36,459,915	40,956,666	4,496,751	11.0%
312,717	311,972	(745)	(0.2%)	20 - Benefits Administration Expense	5,917,895	5,920,126	2,231	0.0%
1,024,980	1,831,406	806,426	44.0%	21 - Purchased & Professional Services	9,081,833	16,409,376	7,327,543	44.7%
953,061	1,384,663	431,603	31.2%	22 - Other Administrative Expense	13,073,858	18,694,407	5,620,549	30.1%
5,444,894	7,475,891	2,030,997	27.2%	23 -Total Administrative Expense	64,533,501	81,980,575	17,447,074	21.3%
3,444,116	2,390,848	1,053,268	44.1%	24 - NET OPERATING INCOME / (LOSS)	24,233,235	3,400,085	20,833,150	612.7%
				OTHER INCOME / EXPENSE				
(112,198)	8,751	(120,949)	(1,382.1%)	25 - Total Other Income / (Expense)	(557,898)	67,693	(625,591)	(924.2%)
\$3,331,919	\$2,399,599	\$932,320	38.9%	26 - NET INCOME / (LOSS)	\$23,675,337	\$3,467,778	\$20,207,559	582.7%
5.6%	7.8%	2.1%	27.6%	27 - Admin Exp % of Revenue	5.4%	7.0%	1.6%	22.8%

**ALAMEDA ALLIANCE FOR HEALTH
SUMMARY BALANCE SHEET 2022
CURRENT MONTH VS. PRIOR MONTH
June 30, 2022**

	<u>June</u>	<u>May</u>	<u>Difference</u>	<u>% Difference</u>
CURRENT ASSETS:				
Cash & Equivalents				
Cash	\$12,245,640	\$35,616,120	(\$23,370,480)	-65.62%
Short-Term Investments	295,164,712	262,319,385	32,845,327	12.52%
Interest Receivable	278,437	275,251	3,186	1.16%
Other Receivables - Net	135,021,327	136,544,658	(1,523,332)	-1.12%
Prepaid Expenses	5,133,863	4,617,782	516,080	11.18%
Prepaid Inventoried Items	21,760	24,200	(2,440)	-10.08%
CalPERS Net Pension Asset	(1,665,176)	(1,665,176)	0	0.00%
Deferred CalPERS Outflow	4,501,849	4,501,849	0	0.00%
TOTAL CURRENT ASSETS	450,702,410	442,234,069	8,468,341	1.91%
OTHER ASSETS:				
Long-Term Investments	35,068,850	35,383,898	(315,048)	-0.89%
Restricted Assets	350,000	350,000	0	0.00%
TOTAL OTHER ASSETS	35,418,850	35,733,898	(315,048)	-0.88%
PROPERTY AND EQUIPMENT:				
Land, Building & Improvements	10,089,578	9,626,797	462,782	4.81%
Furniture And Equipment	11,540,223	11,540,223	0	0.00%
Leasehold Improvement	902,447	902,447	0	0.00%
Construction in Process	0	275,666	(275,666)	-100.00%
Internally-Developed Software	14,824,002	14,824,002	0	0.00%
Fixed Assets at Cost	37,356,250	37,169,134	187,116	0.50%
Less: Accumulated Depreciation	(31,683,019)	(31,549,532)	(133,487)	0.42%
NET PROPERTY AND EQUIPMENT	5,673,231	5,619,602	53,629	0.95%
TOTAL ASSETS	\$491,794,490	\$483,587,569	\$8,206,921	1.70%
CURRENT LIABILITIES:				
Accounts Payable	\$2,197,168	\$1,822,944	\$374,225	20.53%
Pass-Through Liabilities	114,669,827	101,166,651	13,503,176	13.35%
Claims Payable	19,569,612	21,722,991	(2,153,379)	-9.91%
IBNP Reserves	113,104,374	116,135,862	(3,031,488)	-2.61%
Payroll Liabilities	4,707,435	6,303,657	(1,596,222)	-25.32%
CalPERS Deferred Inflow	859,093	859,093	0	0.00%
Risk Sharing	7,374,932	8,124,932	(750,000)	-9.23%
Provider Grants/ New Health Program	226,672	237,981	(11,309)	-4.75%
Deferred Revenue	0	1,460,000	(1,460,000)	-100.00%
TOTAL CURRENT LIABILITIES	262,709,112	257,834,109	4,875,002	1.89%
TOTAL LIABILITIES	262,709,112	257,834,109	4,875,002	1.89%
NET WORTH:				
Contributed Capital	840,233	840,233	0	0.00%
Restricted & Unrestricted Funds	204,569,809	204,569,809	0	0.00%
Year-to Date Net Income / (Loss)	23,675,337	20,343,418	3,331,919	16.38%
TOTAL NET WORTH	229,085,379	225,753,460	3,331,919	1.48%
TOTAL LIABILITIES AND NET WORTH	\$491,794,490	\$483,587,569	\$8,206,921	1.70%

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

6/30/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Commercial Premium Cash Flows				
Commercial Premium Revenue	\$2,168,551	\$6,551,190	\$13,094,822	\$26,309,908
Total	<u>2,168,551</u>	<u>6,551,190</u>	<u>13,094,822</u>	<u>26,309,908</u>
Medi-Cal Premium Cash Flows				
Medi-Cal Revenue	94,292,197	290,880,126	583,542,410	1,158,367,518
Allowance for Doubtful Accounts	0	0	0	0
Deferred Premium Revenue	(1,460,000)	0	0	0
Premium Receivable	183,212	12,812,403	40,337,074	(7,829,254)
Total	<u>93,015,409</u>	<u>303,692,529</u>	<u>623,879,484</u>	<u>1,150,538,264</u>
Investment & Other Income Cash Flows				
Other Revenue (Grants)	(27,483)	7,388	283,239	2,033,361
Interest Income	(51,942)	169,708	(189,528)	12,368
Interest Receivable	(3,186)	13,731	(235,265)	(268,866)
Total	<u>(82,611)</u>	<u>190,827</u>	<u>(141,554)</u>	<u>1,776,863</u>
Medical & Hospital Cash Flows				
Total Medical Expenses	(87,571,812)	(269,871,765)	(537,216,922)	(1,098,118,259)
Other Receivable	1,340,122	2,463,306	2,483,860	9,202,581
Claims Payable	(2,153,379)	(1,411,117)	1,730,285	(13,894,658)
IBNP Payable	(3,031,488)	4,035,242	3,695,109	14,463,816
Risk Share Payable	(750,000)	(750,000)	(750,000)	(2,974,917)
Health Program	(11,309)	(33,834)	(64,802)	(224,471)
Other Liabilities	0	0	0	0
Total	<u>(92,177,866)</u>	<u>(265,568,168)</u>	<u>(530,122,470)</u>	<u>(1,091,545,908)</u>
Administrative Cash Flows				
Total Administrative Expenses	(5,477,591)	(16,969,716)	(32,777,475)	(64,929,561)
Prepaid Expenses	(513,640)	642	545,850	1,018,503
CalPERS Pension Asset	0	0	0	0
CalPERS Deferred Outflow	0	0	0	0
Trade Accounts Payable	374,225	(1,502,254)	(922,339)	(2,101,971)
Other Accrued Liabilities	0	0	0	0
Payroll Liabilities	(1,596,222)	(751,320)	(297,958)	(58,832)
Depreciation Expense	133,488	266,945	487,119	1,019,678
Total	<u>(7,079,740)</u>	<u>(18,955,703)</u>	<u>(32,964,803)</u>	<u>(65,052,183)</u>
Interest Paid				
Debt Interest Expense	0	0	0	0
Total Cash Flows from Operating Activities	<u>(4,156,257)</u>	<u>25,910,675</u>	<u>73,745,479</u>	<u>22,026,944</u>

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

6/30/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment Cash Flows				
Long Term Investments	315,048	2,918,769	(30,098,732)	(35,068,850)
	<u>315,048</u>	<u>2,918,769</u>	<u>(30,098,732)</u>	<u>(35,068,850)</u>
Restricted Cash & Other Asset Cash Flows				
Provider Pass-Thru-Liabilities	13,503,176	(107,448,403)	(62,467,149)	19,837,292
Restricted Cash	0	0	0	0
	<u>13,503,176</u>	<u>(107,448,403)</u>	<u>(62,467,149)</u>	<u>19,837,292</u>
Fixed Asset Cash Flows				
Depreciation expense	133,488	266,945	487,119	1,019,678
Fixed Asset Acquisitions	(187,116)	(187,116)	(308,407)	(420,773)
Change in A/D	(133,488)	(266,945)	(487,119)	(1,019,678)
	<u>(187,116)</u>	<u>(187,116)</u>	<u>(308,407)</u>	<u>(420,773)</u>
Total Cash Flows from Investing Activities	<u>13,631,108</u>	<u>(104,716,750)</u>	<u>(92,874,288)</u>	<u>(15,652,331)</u>
Financing Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Cash Flows	<u>9,474,851</u>	<u>(78,806,075)</u>	<u>(19,128,809)</u>	<u>6,374,613</u>
Rounding	(3)	(5)	1	4
Cash @ Beginning of Period	<u>297,935,504</u>	<u>386,216,432</u>	<u>326,539,160</u>	<u>301,035,735</u>
Cash @ End of Period	<u>\$307,410,352</u>	<u>\$307,410,352</u>	<u>\$307,410,352</u>	<u>\$307,410,352</u>
Difference (rounding)	0	0	0	0

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 6/30/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
NET INCOME RECONCILIATION				
Net Income / (Loss)	\$3,331,917	\$10,766,925	\$26,736,548	\$23,675,337
Add back: Depreciation	133,488	266,945	487,119	1,019,678
Receivables				
Premiums Receivable	183,212	12,812,403	40,337,074	(7,829,254)
First Care Receivable	0	0	0	0
Family Care Receivable	0	0	0	0
Healthy Kids Receivable	0	0	0	0
Interest Receivable	(3,186)	13,731	(235,265)	(268,866)
Other Receivable	1,340,122	2,463,306	2,483,860	9,202,581
FQHC Receivable	0	0	0	0
Allowance for Doubtful Accounts	0	0	0	0
Total	<u>1,520,148</u>	<u>15,289,440</u>	<u>42,585,669</u>	<u>1,104,461</u>
Prepaid Expenses	(513,640)	642	545,850	1,018,503
Trade Payables	374,225	(1,502,254)	(922,339)	(2,101,971)
Claims Payable, IBNR & Risk Share				
IBNP	(3,031,488)	4,035,242	3,695,109	14,463,816
Claims Payable	(2,153,379)	(1,411,117)	1,730,285	(13,894,658)
Risk Share Payable	(750,000)	(750,000)	(750,000)	(2,974,917)
Other Liabilities	0	0	0	0
Total	<u>(5,934,867)</u>	<u>1,874,125</u>	<u>4,675,394</u>	<u>(2,405,759)</u>
Unearned Revenue				
Total	<u>(1,460,000)</u>	<u>0</u>	<u>0</u>	<u>0</u>
Other Liabilities				
Accrued Expenses	0	0	0	0
Payroll Liabilities	(1,596,222)	(751,320)	(297,958)	(58,832)
Health Program	(11,309)	(33,834)	(64,802)	(224,471)
Accrued Sub Debt Interest	0	0	0	0
Total Change in Other Liabilities	<u>(1,607,531)</u>	<u>(785,154)</u>	<u>(362,760)</u>	<u>(283,303)</u>
Cash Flows from Operating Activities	<u>(\$4,156,260)</u>	<u>\$25,910,669</u>	<u>\$73,745,481</u>	<u>\$22,026,946</u>
Difference (rounding)	(3)	(6)	2	2

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

6/30/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOW STATEMENT:				
Cash Flows from Operating Activities:				
Cash Received From:				
Capitation Received from State of CA	\$93,015,409	\$303,692,529	\$623,879,484	\$1,150,538,264
Commercial Premium Revenue	2,168,551	6,551,190	13,094,822	26,309,908
Other Income	(27,483)	7,388	283,239	2,033,361
Investment Income	(55,128)	183,439	(424,793)	(256,498)
Cash Paid To:				
Medical Expenses	(92,177,866)	(265,568,168)	(530,122,470)	(1,091,545,908)
Vendor & Employee Expenses	(7,079,740)	(18,955,703)	(32,964,803)	(65,052,183)
Interest Paid	0	0	0	0
Net Cash Provided By (Used In) Operating Activities	<u>(4,156,257)</u>	<u>25,910,675</u>	<u>73,745,479</u>	<u>22,026,944</u>
Cash Flows from Financing Activities:				
Purchases of Fixed Assets	<u>(187,116)</u>	<u>(187,116)</u>	<u>(308,407)</u>	<u>(420,773)</u>
Net Cash Provided By (Used In) Financing Activities	<u>(187,116)</u>	<u>(187,116)</u>	<u>(308,407)</u>	<u>(420,773)</u>
Cash Flows from Investing Activities:				
Changes in Investments	315,048	2,918,769	(30,098,732)	(35,068,850)
Restricted Cash	<u>13,503,176</u>	<u>(107,448,403)</u>	<u>(62,467,149)</u>	<u>19,837,292</u>
Net Cash Provided By (Used In) Investing Activities	<u>13,818,224</u>	<u>(104,529,634)</u>	<u>(92,565,881)</u>	<u>(15,231,558)</u>
Financial Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
Net Change in Cash	9,474,851	(78,806,075)	(19,128,809)	6,374,613
Cash @ Beginning of Period	<u>297,935,504</u>	<u>386,216,432</u>	<u>326,539,160</u>	<u>301,035,735</u>
Subtotal	\$307,410,355	\$307,410,357	\$307,410,351	\$307,410,348
Rounding	(3)	(5)	1	4
Cash @ End of Period	<u>\$307,410,352</u>	<u>\$307,410,352</u>	<u>\$307,410,352</u>	<u>\$307,410,352</u>
RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES:				
Net Income / (Loss)	\$3,331,917	\$10,766,925	\$26,736,548	\$23,675,337
Depreciation	133,488	266,945	487,119	1,019,678
Net Change in Operating Assets & Liabilities:				
Premium & Other Receivables	1,520,148	15,289,440	42,585,669	1,104,461
Prepaid Expenses	(513,640)	642	545,850	1,018,503
Trade Payables	374,225	(1,502,254)	(922,339)	(2,101,971)
Claims payable & IBNP	(5,934,867)	1,874,125	4,675,394	(2,405,759)
Deferred Revenue	(1,460,000)	0	0	0
Accrued Interest	0	0	0	0
Other Liabilities	(1,607,531)	(785,154)	(362,760)	(283,303)
Subtotal	<u>(4,156,260)</u>	<u>25,910,669</u>	<u>73,745,481</u>	<u>22,026,946</u>
Rounding	3	6	(2)	(2)
Cash Flows from Operating Activities	<u>(\$4,156,257)</u>	<u>\$25,910,675</u>	<u>\$73,745,479</u>	<u>\$22,026,944</u>
Rounding Difference	3	6	(2)	(2)

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE MONTH OF JUNE 2022**

	Child	Adult	Medi-Cal SPD	ACA OE	Duals	Medi-Cal Total	Group Care	Grand Total
Enrollment	100,772	46,761	27,105	110,938	21,685	307,261	5,795	313,056
Net Revenue	\$12,288,529	\$14,394,094	\$24,837,403	\$38,706,708	\$4,077,316	\$94,304,049	\$2,156,773	\$96,460,822
Medical Expense	\$10,488,968	\$11,651,345	\$26,169,841	\$32,880,421	\$3,789,321	\$84,979,895	\$2,591,915	\$87,571,811
Gross Margin	\$1,799,561	\$2,742,749	(\$1,332,438)	\$5,826,287	\$287,995	\$9,324,154	(\$435,143)	\$8,889,011
Administrative Expense	\$444,393	\$737,585	\$1,896,487	\$1,993,643	\$174,083	\$5,246,190	\$198,704	\$5,444,894
Operating Income / (Expense)	\$1,355,168	\$2,005,164	(\$3,228,924)	\$3,832,644	\$113,911	\$4,077,963	(\$633,847)	\$3,444,116
Other Income / (Expense)	(\$5,742)	(\$13,710)	(\$36,563)	(\$48,504)	(\$4,637)	(\$109,155)	(\$3,043)	(\$112,198)
Net Income / (Loss)	\$1,349,426	\$1,991,454	(\$3,265,487)	\$3,784,140	\$109,275	\$3,968,809	(\$636,890)	\$3,331,919
Revenue PMPM	\$121.94	\$307.82	\$916.34	\$348.90	\$188.02	\$306.92	\$372.18	\$308.13
Medical Expense PMPM	\$104.09	\$249.17	\$965.50	\$296.39	\$174.74	\$276.57	\$447.27	\$279.73
Gross Margin PMPM	\$17.86	\$58.65	(\$49.16)	\$52.52	\$13.28	\$30.35	(\$75.09)	\$28.39
Administrative Expense PMPM	\$4.41	\$15.77	\$69.97	\$17.97	\$8.03	\$17.07	\$34.29	\$17.39
Operating Income / (Expense) PMPM	\$13.45	\$42.88	(\$119.13)	\$34.55	\$5.25	\$13.27	(\$109.38)	\$11.00
Other Income / (Expense) PMPM	(\$0.06)	(\$0.29)	(\$1.35)	(\$0.44)	(\$0.21)	(\$0.36)	(\$0.53)	(\$0.36)
Net Income / (Loss) PMPM	\$13.39	\$42.59	(\$120.48)	\$34.11	\$5.04	\$12.92	(\$109.90)	\$10.64
Medical Loss Ratio	85.4%	80.9%	105.4%	84.9%	92.9%	90.1%	120.2%	90.8%
Gross Margin Ratio	14.6%	19.1%	-5.4%	15.1%	7.1%	9.9%	-20.2%	9.2%
Administrative Expense Ratio	3.6%	5.1%	7.6%	5.2%	4.3%	5.6%	9.2%	5.6%
Net Income Ratio	11.0%	13.8%	-13.1%	9.8%	2.7%	4.2%	-29.5%	3.5%

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE FISCAL YEAR TO DATE -JUNE 2022**

	Child	Adult	Medi-Cal SPD	ACA OE	Duals	Medi-Cal Total	Group Care	Grand Total
Member Months	1,186,030	525,591	319,248	1,253,315	251,996	3,536,180	70,191	3,606,371
Net Revenue	\$151,113,621	\$172,271,992	\$325,599,204	\$465,183,641	\$46,405,404	\$1,160,573,861	\$26,311,129	\$1,186,884,990
Medical Expense	\$130,093,256	\$157,613,812	\$321,266,639	\$424,186,195	\$39,300,141	\$1,072,460,043	\$25,658,211	\$1,098,118,254
Gross Margin	\$21,020,365	\$14,658,180	\$4,332,565	\$40,997,446	\$7,105,263	\$88,113,818	\$652,918	\$88,766,736
Administrative Expense	\$5,282,401	\$8,748,716	\$22,553,960	\$23,665,133	\$2,069,030	\$62,319,240	\$2,214,261	\$64,533,501
Operating Income / (Expense)	\$15,737,964	\$5,909,463	(\$18,221,395)	\$17,332,313	\$5,036,232	\$25,794,578	(\$1,561,343)	\$24,233,235
Other Income / (Expense)	(\$30,178)	(\$95,925)	(\$185,658)	(\$207,124)	(\$25,200)	(\$544,085)	(\$13,813)	(\$557,898)
Net Income / (Loss)	\$15,707,786	\$5,813,538	(\$18,407,054)	\$17,125,189	\$5,011,033	\$25,250,492	(\$1,575,156)	\$23,675,337
Revenue PMPM	\$127.41	\$327.77	\$1,019.89	\$371.16	\$184.15	\$328.20	\$374.85	\$329.11
Medical Expense PMPM	\$109.69	\$299.88	\$1,006.32	\$338.45	\$155.96	\$303.28	\$365.55	\$304.49
Gross Margin PMPM	\$17.72	\$27.89	\$13.57	\$32.71	\$28.20	\$24.92	\$9.30	\$24.61
Administrative Expense PMPM	\$4.45	\$16.65	\$70.65	\$18.88	\$8.21	\$17.62	\$31.55	\$17.89
Operating Income / (Expense) PMPM	\$13.27	\$11.24	(\$57.08)	\$13.83	\$19.99	\$7.29	(\$22.24)	\$6.72
Other Income / (Expense) PMPM	(\$0.03)	(\$0.18)	(\$0.58)	(\$0.17)	(\$0.10)	(\$0.15)	(\$0.20)	(\$0.15)
Net Income / (Loss) PMPM	\$13.24	\$11.06	(\$57.66)	\$13.66	\$19.89	\$7.14	(\$22.44)	\$6.56
Medical Loss Ratio	86.1%	91.5%	98.7%	91.2%	84.7%	92.4%	97.5%	92.5%
Gross Margin Ratio	13.9%	8.5%	1.3%	8.8%	15.3%	7.6%	2.5%	7.5%
Administrative Expense Ratio	3.5%	5.1%	6.9%	5.1%	4.5%	5.4%	8.4%	5.4%
Net Income Ratio	10.4%	3.4%	-5.7%	3.7%	10.8%	2.2%	-6.0%	2.0%

**ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED June 30, 2022**

CURRENT MONTH									FISCAL YEAR TO DATE					
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)			Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
ADMINISTRATIVE EXPENSE SUMMARY														
\$3,154,136	\$3,947,849	\$793,713	20.1%	Personnel Expenses	\$36,459,915	\$40,956,666	\$4,496,751	11.0%						
312,717	311,972	(745)	(0.2%)	Benefits Administration Expense	5,917,895	5,920,126	2,231	0.0%						
1,024,980	1,831,406	806,426	44.0%	Purchased & Professional Services	9,081,833	16,409,376	7,327,543	44.7%						
375,450	288,381	(87,069)	(30.2%)	Occupancy	3,179,526	3,320,951	141,425	4.3%						
(39,602)	353,891	393,493	111.2%	Printing Postage & Promotion	2,148,426	2,746,250	597,824	21.8%						
598,646	721,389	122,743	17.0%	Licenses Insurance & Fees	6,100,657	7,726,441	1,625,784	21.0%						
18,567	21,002	2,435	11.6%	Supplies & Other Expenses	1,645,248	4,900,764	3,255,516	66.4%						
<u>2,290,758</u>	<u>3,528,042</u>	<u>1,237,284</u>	<u>35.1%</u>	Total Other Administrative Expense	<u>28,073,586</u>	<u>41,023,909</u>	<u>12,950,323</u>	<u>31.6%</u>						
<u>\$5,444,894</u>	<u>\$7,475,891</u>	<u>\$2,030,997</u>	<u>27.2%</u>	Total Administrative Expenses	<u>\$64,533,501</u>	<u>\$81,980,575</u>	<u>\$17,447,074</u>	<u>21.3%</u>						

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5. ADMIN YTD 22
08/01/22
REPORT #6

**ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED June 30, 2022**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Personnel Expenses				
\$2,153,020	\$2,240,956	\$87,936	3.9%	Salaries & Wages	\$24,257,149	\$25,106,647	\$849,498	3.4%
179,154	249,034	69,880	28.1%	Paid Time Off	2,435,169	2,738,478	303,309	11.1%
5,650	271,196	265,546	97.9%	Incentives	26,258	301,534	275,276	91.3%
0	25,000	25,000	100.0%	Severance Pay	0	200,000	200,000	100.0%
38,927	36,966	(1,961)	(5.3%)	Payroll Taxes	474,163	594,645	120,481	20.3%
9,872	15,418	5,546	36.0%	Overtime	302,925	277,330	(25,595)	(9.2%)
161,807	190,262	28,455	15.0%	CalPERS ER Match	1,920,360	2,070,954	150,594	7.3%
0	0	0	0.0%	Mandated Covid -19 Supplemental Sick Leave	10,398	10,400	2	0.0%
517,169	718,405	201,236	28.0%	Employee Benefits	5,908,996	7,189,880	1,280,884	17.8%
122	0	(122)	(0.0%)	Personal Floating Holiday	103,853	112,983	9,130	8.1%
10,304	18,351	8,047	43.9%	Employee Relations	56,532	168,728	112,196	66.5%
7,710	9,691	1,981	20.4%	Work from Home Stipend	86,520	101,892	15,372	15.1%
341	5,341	5,000	93.6%	Transportation Reimbursement	1,223	22,247	21,024	94.5%
1,458	24,394	22,936	94.0%	Travel & Lodging	6,414	104,975	98,561	93.9%
27,849	52,543	24,694	47.0%	Temporary Help Services	603,730	937,575	333,845	35.6%
31,016	75,587	44,571	59.0%	Staff Development/Training	124,711	600,349	475,638	79.2%
9,738	14,706	4,968	33.8%	Staff Recruitment/Advertising	141,514	418,050	276,536	66.1%
3,154,136	3,947,849	793,713	20.1%	Total Employee Expenses	36,459,915	40,956,666	4,496,751	11.0%
				Benefit Administration Expense				
16,751	52,434	35,683	68.1%	RX Administration Expense	2,597,290	2,764,727	167,437	6.1%
277,424	242,950	(34,474)	(14.2%)	Behavioral Hlth Administration Fees	3,105,698	2,951,505	(154,193)	(5.2%)
18,542	16,588	(1,954)	(11.8%)	Telemedicine Admin Fees	214,908	203,894	(11,014)	(5.4%)
312,717	311,972	(745)	(0.2%)	Total Employee Expenses	5,917,895	5,920,126	2,231	0.0%
				Purchased & Professional Services				
380,304	589,269	208,965	35.5%	Consulting Services	3,104,115	5,390,277	2,286,162	42.4%
244,733	617,447	372,714	60.4%	Computer Support Services	3,374,097	6,051,161	2,677,063	44.2%
3,669	11,583	7,914	68.3%	Professional Fees-Accounting	139,205	142,988	3,783	2.6%
0	72,260	72,260	100.0%	Professional Fees-Medical	95	72,330	72,235	99.9%
91,157	304,114	212,958	70.0%	Other Purchased Services	592,338	2,103,378	1,511,040	71.8%
0	5,000	5,000	100.0%	Maint.& Repair-Office Equipment	9,103	61,809	52,706	85.3%
108,445	121,732	13,287	10.9%	HMS Recovery Fees	1,036,915	1,103,639	66,724	6.0%
12,852	0	(12,852)	(0.0%)	MIS Software (Non-Capital)	12,852	250,002	237,151	94.9%
154,204	8,000	(146,204)	(1,827.5%)	Hardware (Non-Capital)	360,971	384,813	23,842	6.2%
9,491	21,492	12,001	55.8%	Provider Relations-Credentialing	146,784	216,682	69,898	32.3%
20,126	80,509	60,384	75.0%	Legal Fees	305,357	632,297	326,940	51.7%
1,024,980	1,831,406	806,426	44.0%	Total Purchased & Professional Services	9,081,833	16,409,376	7,327,543	44.7%
				Occupancy				
133,487	90,207	(43,280)	(48.0%)	Depreciation	1,019,679	1,105,617	85,938	7.8%
66,051	72,294	6,243	8.6%	Building Lease	840,778	847,813	7,035	0.8%
5,083	2,006	(3,077)	(153.4%)	Leased and Rented Office Equipment	63,318	24,170	(39,148)	(162.0%)
12,248	14,004	1,756	12.5%	Utilities	149,524	171,106	21,582	12.6%
117,562	71,401	(46,161)	(64.7%)	Telephone	913,717	860,609	(53,108)	(6.2%)
41,018	38,469	(2,549)	(6.6%)	Building Maintenance	192,510	311,636	119,126	38.2%

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5. ADMIN YTD 22
08/01/22
REPORT #6

**ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED June 30, 2022**

CURRENT MONTH									FISCAL YEAR TO DATE			
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)				
\$375,450	\$288,381	(\$87,069)	(30.2%)	Total Occupancy	\$3,179,526	\$3,320,951	\$141,425	4.3%				
				Printing Postage & Promotion								
21,581	46,851	25,270	53.9%	Postage	360,705	513,135	152,430	29.7%				
2,665	7,000	4,335	61.9%	Design & Layout	32,355	97,888	65,533	66.9%				
(33,213)	44,731	77,944	174.3%	Printing Services	649,916	631,191	(18,725)	(3.0%)				
(7,883)	2,500	10,383	415.3%	Mailing Services	57,150	30,894	(26,256)	(85.0%)				
4,515	3,225	(1,290)	(40.0%)	Courier/Delivery Service	50,561	42,028	(8,533)	(20.3%)				
75	334	259	77.5%	Pre-Printed Materials and Publications	1,056	5,605	4,549	81.2%				
946	15,000	14,054	93.7%	Promotional Products	946	20,000	19,054	95.3%				
0	250	250	100.0%	Promotional Services	0	700	700	100.0%				
(35,431)	225,500	260,931	115.7%	Community Relations	808,575	1,235,175	426,601	34.5%				
67	0	(67)	0.0%	Health Education-Member	0	0	0	0.0%				
7,076	8,500	1,424	16.8%	Translation - Non-Clinical	187,162	169,634	(17,528)	(10.3%)				
(39,602)	353,891	393,493	111.2%	Total Printing Postage & Promotion	2,148,426	2,746,250	597,824	21.8%				
				Licenses Insurance & Fees								
0	0	0	0.0%	Regulatory Penalties	0	250,001	250,001	100.0%				
21,006	20,800	(206)	(1.0%)	Bank Fees	249,322	248,065	(1,257)	(0.5%)				
61,920	61,377	(543)	(0.9%)	Insurance	740,325	736,522	(3,803)	(0.5%)				
360,368	558,400	198,032	35.5%	Licenses, Permits and Fees	4,135,087	5,400,359	1,265,272	23.4%				
155,352	80,812	(74,540)	(92.2%)	Subscriptions & Dues	975,922	1,091,494	115,572	10.6%				
598,646	721,389	122,743	17.0%	Total Licenses Insurance & Postage	6,100,657	7,726,441	1,625,784	21.0%				
				Supplies & Other Expenses								
15,980	5,816	(10,164)	(174.8%)	Office and Other Supplies	63,758	156,004	92,246	59.1%				
1,295	2,399	1,104	46.0%	Ergonomic Supplies	25,867	66,329	40,462	61.0%				
1,295	8,371	7,077	84.5%	Commissary-Food & Beverage	10,671	49,348	38,677	78.4%				
0	0	0	0.0%	Miscellaneous Expense	534	0	(534)	0.0%				
0	4,150	4,150	100.0%	Member Incentive Expense	4,850	40,100	35,250	87.9%				
(4)	0	4	0.0%	Covid-19 Vaccination Incentive Expense	1,538,771	4,581,255	3,042,484	66.4%				
0	100	100	100.0%	Covid-19 IT Expenses	0	800	800	100.0%				
0	166	166	100.0%	Covid-19 Non IT Expenses	797	6,928	6,131	88.5%				
18,567	21,002	2,435	11.6%	Total Supplies & Other Expense	1,645,248	4,900,764	3,255,516	66.4%				
\$5,444,894	\$7,475,891	\$2,030,997	27.2%	TOTAL ADMINISTRATIVE EXPENSE	\$64,533,501	\$81,980,575	\$17,447,074	21.3%				

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5. ADMIN YTD 22
08/01/22
REPORT #6

ALAMEDA ALLIANCE FOR HEALTH
 CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS
 ACTUAL VS. BUDGET
 FOR THE FISCAL YEAR-TO-DATE ENDED JUNE 30, 2022

	Project ID	Prior YTD Acquisitions	Current Month Acquisitions	Fiscal YTD Acquisitions	Capital Budget Total	\$ Variance Fav/(Unf.)
1. Hardware:						
	Cisco Network Hardware	IT-FY22-07	\$ -	\$ -	\$ -	\$ 150,000
	Cisco UCS Blade	IT-FY22-08	\$ -	\$ -	\$ -	\$ 100,000
	Veeam Backup	IT-FY22-10	\$ -	\$ -	\$ -	\$ 60,000
	Call Center Hardware	IT-FY22-11	\$ -	\$ -	\$ -	\$ 100,000
	Network / AV Cabling	IT-FY22-13	\$ -	\$ -	\$ -	\$ 150,000
	Hardware Subtotal		\$ -	\$ -	\$ -	\$ 560,000
2. Software:						
	Patch Management	AC-FY22-01	\$ -	\$ -	\$ -	\$ 20,000
	Zerto Licenses (DR - Replication Orchestration)	AC-FY22-02	\$ -	\$ -	\$ -	\$ 50,000
	Monitoring Software	AC-FY22-03	\$ -	\$ -	\$ -	\$ 40,000
	Identity and Access Management (Security)	AC-FY22-04	\$ -	\$ -	\$ -	\$ 40,000
	Software Subtotal		\$ -	\$ -	\$ -	\$ 150,000
3. Building Improvement:						
	1240 Emergency Generator (carryover from FY21)	FA-FY22-06	\$ 227,316	\$ 187,116	\$ 414,432	\$ 360,800
	1240 Electrical Requirements for EV Charging Stations (est.)	FA-FY22-07	\$ -	\$ -	\$ -	\$ 20,000
	1240 EV Charging stations installation, fees (est. only)	FA-FY22-08	\$ -	\$ -	\$ -	\$ 50,000
	1240 Seismic Improvements (carryover from FY21)	FA-FY22-09	\$ -	\$ -	\$ -	\$ 50,000
	Contingency	FA-FY22-16	\$ 6,341	\$ -	\$ 6,341	\$ 100,000
	Building Improvement Subtotal		\$ 233,657	\$ 187,116	\$ 420,773	\$ 580,800
4. Furniture & Equipment:						
	Replace, reconfigure, re-design workstations/add barriers or plexiglass	FA-FY22-20	\$ -	\$ -	\$ -	\$ 125,000
	Furniture & Equipment Subtotal		\$ -	\$ -	\$ -	\$ 125,000
	GRAND TOTAL		\$ 233,657	\$ 187,116	\$ 420,773	\$ 1,415,800
5. Reconciliation to Balance Sheet:						
	Fixed Assets @ Cost - 6/30/22			\$ 37,356,250		
	Fixed Assets @ Cost - 6/30/21			\$ 36,935,477		
	Fixed Assets Acquired YTD			\$ 420,773		

ALAMEDA ALLIANCE FOR HEALTH
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS
SUMMARY - FISCAL YEAR 2022

TANGIBLE NET EQUITY (TNE)	Jul-21	Aug-21	QTR. END Sep-21	Oct-21	Nov-21	QTR. END Dec-21	Jan-22	Feb-22	QTR. END Mar-22	Apr-22	May-22	QTR. END Jun-22
Current Month Net Income / (Loss)	\$2,645,613	\$1,455,041	\$370,178	(\$7,350,897)	\$1,314,900	(\$1,496,048)	\$4,122,017	\$3,443,438	\$8,404,167	\$2,267,503	\$5,167,507	\$3,331,919
YTD Net Income / (Loss)	\$2,645,613	\$4,100,654	\$4,470,832	(\$2,880,065)	(\$1,565,165)	(\$3,061,213)	\$1,060,804	\$4,504,242	\$12,908,409	\$15,175,912	\$20,343,419	\$23,675,338
Actual TNE												
Net Assets	\$208,055,654	\$209,510,696	\$209,880,873	\$202,529,977	\$203,844,876	\$202,348,828	\$206,470,845	\$209,914,283	\$218,318,450	\$220,585,953	\$225,753,460	\$229,085,379
Subordinated Debt & Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Actual TNE	\$208,055,654	\$209,510,696	\$209,880,873	\$202,529,977	\$203,844,876	\$202,348,828	\$206,470,845	\$209,914,283	\$218,318,450	\$220,585,953	\$225,753,460	\$229,085,379
Increase/(Decrease) in Actual TNE	\$3,467,237	\$1,455,042	\$370,177	(\$7,350,896)	\$1,314,899	(\$1,496,048)	\$4,122,017	\$3,443,438	\$8,404,167	\$2,267,503	\$5,167,507	\$3,331,919
Required TNE⁽¹⁾	\$37,061,269	\$37,134,762	\$37,155,961	\$38,560,140	\$37,568,385	\$38,067,278	\$38,019,954	\$37,402,476	\$37,954,630	\$38,456,012	\$37,976,096	\$38,098,379
Min. Req'd to Avoid Monthly Reporting (130% of Required TNE)	\$48,179,650	\$48,275,191	\$48,302,749	\$50,128,181	\$48,838,900	\$49,487,461	\$49,425,940	\$48,623,218	\$49,341,019	\$49,992,815	\$49,368,925	\$49,527,893
TNE Excess / (Deficiency)	\$170,994,385	\$172,375,934	\$172,724,912	\$163,969,837	\$166,276,491	\$164,281,550	\$168,450,891	\$172,511,807	\$180,363,820	\$182,129,941	\$187,777,364	\$190,987,000
Actual TNE as a Multiple of Required	5.61	5.64	5.65	5.25	5.43	5.32	5.43	5.61	5.75	5.74	5.94	6.01

Note 1: Required TNE reflects quarterly DMHC calculations for quarter-end months (underlined) and monthly DMHC calculations (not underlined). Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology.

LIQUID TANGIBLE NET EQUITY

Net Assets	\$208,055,654	\$209,510,696	\$209,880,873	\$202,529,977	\$203,844,876	\$202,348,828	\$206,470,845	\$209,914,283	\$218,318,450	\$220,585,953	\$225,753,460	\$229,085,379
Fixed Assets at Net Book Value	(6,161,088)	(6,073,778)	(6,093,339)	(6,013,994)	(5,931,375)	(5,851,942)	(5,774,186)	(5,821,605)	(5,753,060)	(5,686,094)	(5,619,604)	(5,673,231)
CD Pledged to DMHC	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)
Liquid TNE (Liquid Reserves)	\$201,544,566	\$203,086,918	\$203,437,534	\$196,165,983	\$197,563,501	\$196,146,886	\$200,346,659	\$203,742,678	\$212,215,390	\$214,549,859	\$219,783,856	\$223,062,148
Liquid TNE as Multiple of Required	5.44	5.47	5.48	5.09	5.26	5.15	5.27	5.45	5.59	5.58	5.79	5.85

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2022**

	Actual Jul-21	Actual Aug-21	Actual Sep-21	Actual Oct-21	Actual Nov-21	Actual Dec-21	Actual Jan-22	Actual Feb-22	Actual Mar-22	Actual Apr-22	Actual May-22	Actual Jun-22	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	97,179	97,324	97,460	97,636	97,935	98,150	99,337	99,573	99,889	100,215	100,560	100,772	1,186,030
Adult	41,358	41,519	41,924	42,177	42,623	43,077	44,340	44,588	45,227	45,826	46,171	46,761	525,591
SPD	26,320	26,316	26,330	26,366	26,427	26,450	26,633	26,675	26,820	26,848	26,958	27,105	319,248
ACA OE	99,105	99,783	100,469	100,844	101,508	102,264	105,897	106,553	107,652	108,568	109,734	110,938	1,253,315
Duals	20,194	20,388	20,535	20,692	20,832	20,964	21,135	21,239	21,349	21,456	21,527	21,685	251,996
Medi-Cal Program	284,156	285,330	286,718	287,715	289,325	290,905	297,342	298,628	300,937	302,913	304,950	307,261	3,536,180
Group Care Program	5,935	5,877	5,914	5,880	5,826	5,823	5,831	5,824	5,850	5,828	5,808	5,795	70,191
Total	290,091	291,207	292,632	293,595	295,151	296,728	303,173	304,452	306,787	308,741	310,758	313,056	3,606,371
Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	131	145	136	176	299	215	1,187	236	316	326	345	212	3,724
Adult	392	161	405	253	446	454	1,263	248	639	599	345	590	5,795
SPD	(3)	(4)	14	36	61	23	183	42	145	28	110	147	782
ACA OE	824	678	686	375	664	756	3,633	656	1,099	916	1,166	1,204	12,657
Duals	206	194	147	157	140	132	171	104	110	107	71	158	1,697
Medi-Cal Program	1,550	1,174	1,388	997	1,610	1,580	6,437	1,286	2,309	1,976	2,037	2,311	24,655
Group Care Program	(13)	(58)	37	(34)	(54)	(3)	8	(7)	26	(22)	(20)	(13)	(153)
Total	1,537	1,116	1,425	963	1,556	1,577	6,445	1,279	2,335	1,954	2,017	2,298	24,502
Enrollment Percentages:													
Medi-Cal Program:													
Child % of Medi-Cal	34.2%	34.1%	34.0%	33.9%	33.8%	33.7%	33.4%	33.3%	33.2%	33.1%	33.0%	32.8%	33.5%
Adult % of Medi-Cal	14.6%	14.6%	14.6%	14.7%	14.7%	14.8%	14.9%	14.9%	15.0%	15.1%	15.1%	15.2%	14.9%
SPD % of Medi-Cal	9.3%	9.2%	9.2%	9.2%	9.1%	9.1%	9.0%	8.9%	8.9%	8.9%	8.8%	8.8%	9.0%
ACA OE % of Medi-Cal	34.9%	35.0%	35.0%	35.0%	35.1%	35.2%	35.6%	35.7%	35.8%	35.8%	36.0%	36.1%	35.4%
Duals % of Medi-Cal	7.1%	7.1%	7.2%	7.2%	7.2%	7.2%	7.1%	7.1%	7.1%	7.1%	7.1%	7.1%	7.1%
Medi-Cal Program % of Total	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.1%	98.1%	98.1%	98.1%	98.1%	98.1%	98.1%
Group Care Program % of Total	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.9%	1.9%	1.9%	1.9%	1.9%	1.9%	1.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2022**

	Actual Jul-21	Actual Aug-21	Actual Sep-21	Actual Oct-21	Actual Nov-21	Actual Dec-21	Actual Jan-22	Actual Feb-22	Actual Mar-22	Actual Apr-22	Actual May-22	Actual Jun-22	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted													
Directly Contracted (DCP)	53,189	53,441	53,246	53,081	53,438	52,288	57,046	51,053	51,767	51,662	51,910	51,936	634,057
Alameda Health System	58,045	57,812	58,060	58,049	58,073	58,590	58,927	60,699	60,974	61,442	61,693	62,215	714,579
	111,234	111,253	111,306	111,130	111,511	110,878	115,973	111,752	112,741	113,104	113,603	114,151	1,348,636
Delegated:													
CFMG	32,217	32,167	32,217	32,232	32,266	32,573	32,689	33,319	33,293	33,333	33,378	33,408	393,092
CHCN	104,433	105,113	106,050	106,808	107,583	109,059	109,878	114,264	115,125	116,169	117,163	118,411	1,330,056
Kaiser	42,207	42,674	43,059	43,425	43,791	44,218	44,633	45,117	45,628	46,135	46,614	47,086	534,587
Delegated Subtotal	178,857	179,954	181,326	182,465	183,640	185,850	187,200	192,700	194,046	195,637	197,155	198,905	2,257,735
Total	290,091	291,207	292,632	293,595	295,151	296,728	303,173	304,452	306,787	308,741	310,758	313,056	3,606,371
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	(24)	19	53	(176)	381	(633)	5,095	(4,221)	989	363	499	548	2,893
Delegated:													
CFMG	20	(50)	50	15	34	307	116	630	(26)	40	45	30	1,211
CHCN	1,094	680	937	758	775	1,476	819	4,386	861	1,044	994	1,248	15,072
Kaiser	447	467	385	366	366	427	415	484	511	507	479	472	5,326
Delegated Subtotal	1,561	1,097	1,372	1,139	1,175	2,210	1,350	5,500	1,346	1,591	1,518	1,750	21,609
Total	1,537	1,116	1,425	963	1,556	1,577	6,445	1,279	2,335	1,954	2,017	2,298	24,502
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	38.3%	38.2%	38.0%	37.9%	37.8%	37.4%	38.3%	36.7%	36.7%	36.6%	36.6%	36.5%	37.4%
Delegated:													
CFMG	11.1%	11.0%	11.0%	11.0%	10.9%	11.0%	10.8%	10.9%	10.9%	10.8%	10.7%	10.7%	10.9%
CHCN	36.0%	36.1%	36.2%	36.4%	36.5%	36.8%	36.2%	37.5%	37.5%	37.6%	37.7%	37.8%	36.9%
Kaiser	14.5%	14.7%	14.7%	14.8%	14.8%	14.9%	14.7%	14.8%	14.9%	14.9%	15.0%	15.0%	14.8%
Delegated Subtotal	61.7%	61.8%	62.0%	62.1%	62.2%	62.6%	61.7%	63.3%	63.3%	63.4%	63.4%	63.5%	62.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2022**

	Budget Jul-21	Budget Aug-21	Budget Sep-21	Budget Oct-21	Budget Nov-21	Budget Dec-21	Budget Jan-22	Budget Feb-22	Budget Mar-22	Budget Apr-22	Budget May-22	Budget Jun-22	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	97,179	97,324	97,460	97,636	97,812	97,988	99,591	98,621	97,661	96,710	95,743	94,811	1,168,536
Adult	41,358	41,519	41,924	42,177	42,430	42,683	43,156	42,733	42,315	41,901	41,482	41,076	504,754
SPD	26,320	26,316	26,330	26,366	26,402	26,438	26,467	26,220	25,976	25,734	26,997	26,745	316,311
ACA OE	99,105	99,783	100,469	100,844	101,219	101,594	101,787	100,845	99,913	98,990	104,404	103,436	1,212,389
Duals	20,194	20,388	20,535	20,692	20,849	21,006	20,796	20,588	20,382	20,178	19,976	19,776	245,360
Medi-Cal Program	284,156	285,330	286,718	287,715	288,712	289,709	291,797	289,007	286,247	283,513	288,602	285,844	3,447,350
Group Care Program	5,935	5,877	5,914	5,880	5,863	5,852	5,852	5,852	5,852	5,852	5,852	5,852	70,433
Total	290,091	291,207	292,632	293,595	294,575	295,561	297,649	294,859	292,099	289,365	294,454	291,696	3,517,783

Month Over Month Enrollment Change:

Medi-Cal Monthly Change													
Child	(346)	145	136	176	176	176	1,603	(970)	(960)	(951)	(967)	(932)	(2,714)
Adult	1,053	161	405	253	253	253	473	(423)	(418)	(414)	(419)	(406)	771
SPD	122	(4)	14	36	36	36	29	(247)	(244)	(242)	1,263	(252)	547
ACA OE	3,254	678	686	375	375	375	193	(942)	(932)	(923)	5,414	(968)	7,585
Duals	676	194	147	157	157	157	(210)	(208)	(206)	(204)	(202)	(200)	258
Medi-Cal Program	4,760	1,174	1,388	997	997	997	2,088	(2,790)	(2,760)	(2,734)	5,089	(2,758)	6,448
Group Care Program	(74)	(58)	37	(34)	(17)	(11)	0	0	0	0	0	0	(157)
Total	4,686	1,116	1,425	963	980	986	2,088	(2,790)	(2,760)	(2,734)	5,089	(2,758)	6,291

Enrollment Percentages:

Medi-Cal Program:													
Child % of Medi-Cal	34.2%	34.1%	34.0%	33.9%	33.9%	33.8%	34.1%	34.1%	34.1%	34.1%	33.2%	33.2%	33.9%
Adult % of Medi-Cal	14.6%	14.6%	14.6%	14.7%	14.7%	14.7%	14.8%	14.8%	14.8%	14.8%	14.4%	14.4%	14.6%
SPD % of Medi-Cal	9.3%	9.2%	9.2%	9.2%	9.1%	9.1%	9.1%	9.1%	9.1%	9.1%	9.4%	9.4%	9.2%
ACA OE % of Medi-Cal	34.9%	35.0%	35.0%	35.0%	35.1%	35.1%	34.9%	34.9%	34.9%	34.9%	36.2%	36.2%	35.2%
Duals % of Medi-Cal	7.1%	7.1%	7.2%	7.2%	7.2%	7.3%	7.1%	7.1%	7.1%	7.1%	6.9%	6.9%	7.1%
Medi-Cal Program % of Total	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%	98.0%
Group Care Program % of Total	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2022**

	Budget Jul-21	Budget Aug-21	Budget Sep-21	Budget Oct-21	Budget Nov-21	Budget Dec-21	Budget Jan-22	Budget Feb-22	Budget Mar-22	Budget Apr-22	Budget May-22	Budget Jun-22	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted	111,234	111,253	111,306	111,130	111,539	111,951	112,449	111,411	110,386	109,370	112,142	111,106	1,335,277
Delegated:													
CFMG	32,217	32,167	32,217	32,232	32,294	32,356	32,848	32,529	32,214	31,902	31,716	31,408	386,100
CHCN	104,433	105,113	106,050	106,808	107,165	107,525	108,250	107,240	106,240	105,250	107,230	106,231	1,277,535
Kaiser	42,207	42,674	43,059	43,425	43,577	43,729	44,102	43,679	43,259	42,843	43,366	42,951	518,871
Delegated Subtotal	178,857	179,954	181,326	182,465	183,036	183,610	185,200	183,448	181,713	179,995	182,312	180,590	2,182,506
Total	290,091	291,207	292,632	293,595	294,575	295,561	297,649	294,859	292,099	289,365	294,454	291,696	3,517,783
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	(81)	19	53	(176)	409	412	498	(1,038)	(1,025)	(1,016)	2,772	(1,036)	(209)
Delegated:													
CFMG	(159)	(50)	50	15	62	62	492	(319)	(315)	(312)	(186)	(308)	(968)
CHCN	1,533	680	937	758	357	360	725	(1,010)	(1,000)	(990)	1,980	(999)	3,331
Kaiser	3,394	467	385	366	152	152	373	(423)	(420)	(416)	523	(415)	4,138
Delegated Subtotal	4,768	1,097	1,372	1,139	571	574	1,590	(1,752)	(1,735)	(1,718)	2,317	(1,722)	6,501
Total	4,686	1,116	1,425	963	980	986	2,088	(2,790)	(2,760)	(2,734)	5,089	(2,758)	6,291
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	38.3%	38.2%	38.0%	37.9%	37.9%	37.9%	37.8%	37.8%	37.8%	37.8%	38.1%	38.1%	38.0%
Delegated:													
CFMG	11.1%	11.0%	11.0%	11.0%	11.0%	10.9%	11.0%	11.0%	11.0%	11.0%	10.8%	10.8%	11.0%
CHCN	36.0%	36.1%	36.2%	36.4%	36.4%	36.4%	36.4%	36.4%	36.4%	36.4%	36.4%	36.4%	36.3%
Kaiser	14.5%	14.7%	14.7%	14.8%	14.8%	14.8%	14.8%	14.8%	14.8%	14.8%	14.7%	14.7%	14.7%
Delegated Subtotal	61.7%	61.8%	62.0%	62.1%	62.1%	62.1%	62.2%	62.2%	62.2%	62.2%	61.9%	61.9%	62.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2022

	Variance Jul-21	Variance Aug-21	Variance Sep-21	Variance Oct-21	Variance Nov-21	Variance Dec-21	Variance Jan-22	Variance Feb-22	Variance Mar-22	Variance Apr-22	Variance May-22	Variance Jun-22	Member Month Variance
Enrollment Variance by Plan & Aid Category - Favorable/(Unfavorable)													
Medi-Cal Program:													
Child	0	0	0	0	123	162	(254)	952	2,228	3,505	4,817	5,961	17,494
Adult	0	0	0	0	193	394	1,184	1,855	2,912	3,925	4,689	5,685	20,837
SPD	0	0	0	0	25	12	166	455	844	1,114	(39)	360	2,937
ACA OE	0	0	0	0	289	670	4,110	5,708	7,739	9,578	5,330	7,502	40,926
Duals	0	0	0	0	(17)	(42)	339	651	967	1,278	1,551	1,909	6,636
Medi-Cal Program	0	0	0	0	613	1,196	5,545	9,621	14,690	19,400	16,348	21,417	88,830
Group Care Program	0	0	0	0	(37)	(29)	(21)	(28)	(2)	(24)	(44)	(57)	(242)
Total	0	0	0	0	576	1,167	5,524	9,593	14,688	19,376	16,304	21,360	88,588
Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)													
Directly-Contracted	0	0	0	0	(28)	(1,073)	3,524	341	2,355	3,734	1,461	3,045	13,359
Delegated:													
CFMG	0	0	0	0	(28)	217	(159)	790	1,079	1,431	1,662	2,000	6,992
CHCN	0	0	0	0	418	1,534	1,628	7,024	8,885	10,919	9,933	12,180	52,521
Kaiser	0	0	0	0	214	489	531	1,438	2,369	3,292	3,248	4,135	15,716
Delegated Subtotal	0	0	0	0	604	2,240	2,000	9,252	12,333	15,642	14,843	18,315	75,229
Total	0	0	0	0	576	1,167	5,524	9,593	14,688	19,376	16,304	21,360	88,588

ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED June 30, 2022

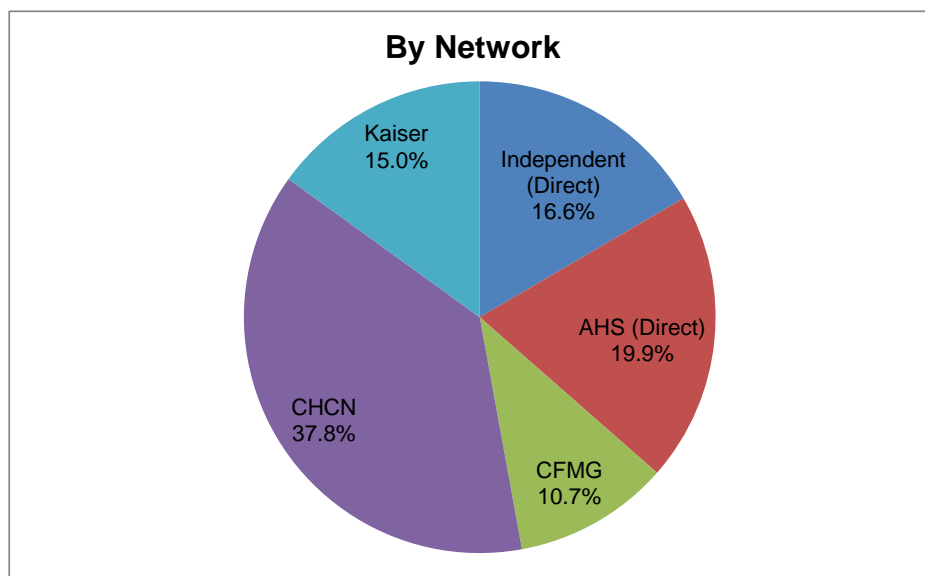
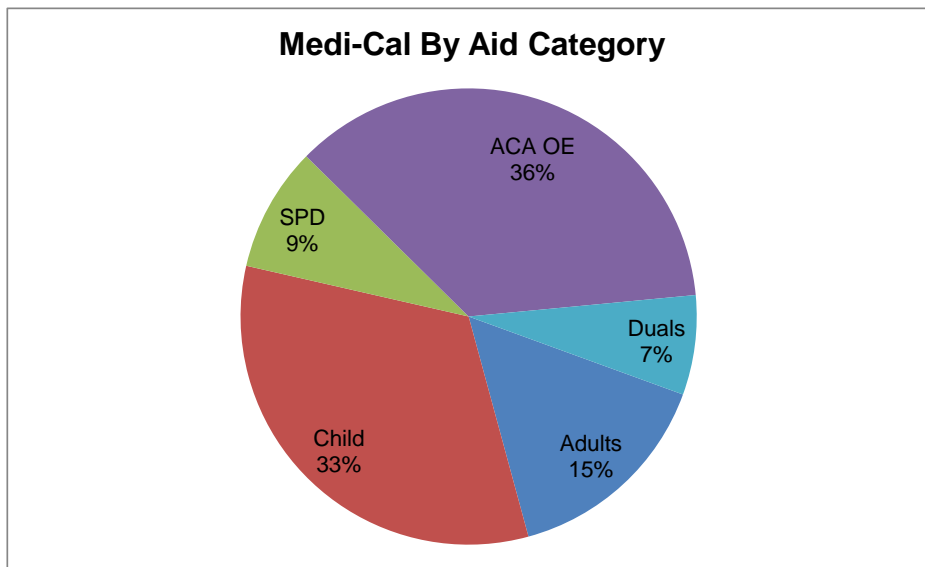
CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
\$1,117,378	\$1,799,361	\$681,983	37.9%	CAPITATED MEDICAL EXPENSES:	\$13,346,535	\$22,067,388	\$8,720,853	39.5%
4,110,157	3,160,099	(950,058)	(30.1%)	PCP-Capitation	46,539,304	36,887,184	(9,652,120)	(26.2%)
289,909	265,064	(24,845)	(9.4%)	PCP-Capitation - FQHC	3,413,179	3,304,592	(108,587)	(3.3%)
3,424,184	3,343,963	(80,221)	(2.4%)	Specialty-Capitation	38,640,591	38,552,756	(87,835)	(0.2%)
385,554	360,743	(24,811)	(6.9%)	Specialty-Capitation FQHC	4,467,519	4,361,432	(106,087)	(2.4%)
832,532	875,088	42,556	4.9%	Laboratory-Capitation	11,063,674	10,647,157	(416,517)	(3.9%)
227,236	212,786	(14,450)	(6.8%)	Transportation (Ambulance)-Cap	2,635,093	2,575,153	(59,940)	(2.3%)
84,438	77,226	(7,212)	(9.3%)	Vision Cap	994,436	962,832	(31,604)	(3.3%)
172,177	166,984	(5,193)	(3.1%)	CFMG Capitation	1,945,831	1,936,874	(8,957)	(0.5%)
10,768,702	10,071,518	(697,184)	(6.9%)	Anc IPA Admin Capitation FQHC	127,088,409	125,065,831	(2,022,578)	(1.6%)
825,155	751,668	(73,487)	(9.8%)	Kaiser Capitation	9,505,463	8,881,706	(623,757)	(7.0%)
0	0	0	0.0%	BHT Supplemental Expense	102,679	100,877	(1,802)	(1.8%)
357,958	473,181	115,223	24.4%	Hep-C Supplemental Expense	4,001,876	5,105,738	1,103,862	21.6%
561,962	576,607	14,645	2.5%	Maternity Supplemental Expense	6,590,956	6,772,302	181,346	2.7%
23,157,341	22,134,288	(1,023,053)	(4.6%)	5-TOTAL CAPITATED EXPENSES	270,335,546	267,221,822	(3,113,724)	(1.2%)
				FEE FOR SERVICE MEDICAL EXPENSES:				
(861,322)	0	861,322	0.0%	IBNP-Inpatient Services	9,198,463	0	(9,198,463)	0.0%
(25,839)	0	25,839	0.0%	IBNP-Settlement (IP)	275,951	0	(275,951)	0.0%
(68,906)	0	68,906	0.0%	IBNP-Claims Fluctuation (IP)	735,872	0	(735,872)	0.0%
25,645,564	26,732,153	1,086,589	4.1%	Inpatient Hospitalization-FFS	286,775,058	320,995,322	34,220,264	10.7%
1,336,529	0	(1,336,529)	0.0%	IP OB - Mom & NB	14,743,893	0	(14,743,893)	0.0%
334,226	0	(334,226)	0.0%	IP Behavioral Health	2,827,603	0	(2,827,603)	0.0%
1,353,080	1,339,037	(14,043)	(1.0%)	IP - Long Term Care	13,227,829	10,505,906	(2,721,923)	(25.9%)
906,070	0	(906,070)	0.0%	IP - Facility Rehab FFS	9,818,651	0	(9,818,651)	0.0%
28,619,403	28,071,190	(548,213)	(2.0%)	6-Inpatient Hospital & SNF FFS Expense	337,603,319	331,501,228	(6,102,091)	(1.8%)
(34,136)	0	34,136	0.0%	IBNP-PCP	(136,771)	0	136,771	0.0%
(1,024)	0	1,024	0.0%	IBNP-Settlement (PCP)	(4,101)	0	4,101	0.0%
(2,731)	0	2,731	0.0%	IBNP-Claims Fluctuation (PCP)	(10,938)	0	10,938	0.0%
0	0	0	0.0%	Telemedicine FFS	9,450	0	(9,450)	0.0%
1,404,649	1,327,829	(76,820)	(5.8%)	Primary Care Non-Contracted FF	14,439,756	28,235,110	13,795,354	48.9%
67,440	80,973	13,533	16.7%	PCP FQHC FFS	629,159	648,876	19,717	3.0%
1,172,357	3,144,615	1,972,258	62.7%	Prop 56 Direct Payment Expenses	21,579,940	25,210,962	3,631,022	14.4%
13,848	0	(13,848)	0.0%	Prop 56 Hyde Direct Payment Expenses	81,082	0	(81,082)	0.0%
76,652	0	(76,652)	0.0%	Prop 56-Trauma Expense	907,443	0	(907,443)	0.0%
98,568	0	(98,568)	0.0%	Prop 56-Dev. Screening Exp.	1,187,540	0	(1,187,540)	0.0%
670,361	0	(670,361)	0.0%	Prop 56-Fam. Planning Exp.	7,756,255	0	(7,756,255)	0.0%
586,594	0	(586,594)	0.0%	Prop 56-Value Based Purchasing	6,737,185	0	(6,737,185)	0.0%
4,052,579	4,553,417	500,838	11.0%	7-Primary Care Physician FFS Expense	53,175,999	54,094,948	918,949	1.7%
(239,966)	0	239,966	0.0%	IBNP-Specialist	401,655	0	(401,655)	0.0%
3,003,568	4,716,689	1,713,121	36.3%	Specialty Care-FFS	29,894,781	56,036,672	26,141,891	46.7%
104,875	0	(104,875)	0.0%	Anesthesiology - FFS	1,518,353	0	(1,518,353)	0.0%
996,577	0	(996,577)	0.0%	Spec Rad Therapy - FFS	9,319,771	0	(9,319,771)	0.0%
140,422	0	(140,422)	0.0%	Obstetrics-FFS	1,373,688	0	(1,373,688)	0.0%
266,200	0	(266,200)	0.0%	Spec IP Surgery - FFS	3,138,958	0	(3,138,958)	0.0%
514,574	0	(514,574)	0.0%	Spec OP Surgery - FFS	6,172,477	0	(6,172,477)	0.0%
396,099	0	(396,099)	0.0%	Spec IP Physician	4,513,232	0	(4,513,232)	0.0%
54,706	5,004	(49,702)	(93.2%)	SCP FQHC FFS	524,159	39,648	(484,511)	(1,222.0%)
(7,198)	0	7,198	0.0%	IBNP-Settlement (SCP)	12,050	0	(12,050)	0.0%
(19,198)	0	19,198	0.0%	IBNP-Claims Fluctuation (SCP)	32,133	0	(32,133)	0.0%
5,210,658	4,721,693	(488,965)	(10.4%)	8-Specialty Care Physician Expense	56,901,256	56,076,320	(824,936)	(1.5%)
(468,690)	0	468,690	0.0%	IBNP-Ancillary	1,258,122	0	(1,258,122)	0.0%
(14,060)	0	14,060	0.0%	IBNP Settlement (ANC)	37,747	0	(37,747)	0.0%
(37,496)	0	37,496	0.0%	IBNP Claims Fluctuation (ANC)	100,647	0	(100,647)	0.0%
384,927	0	(384,927)	0.0%	Acupuncture/Biofeedback	5,138,020	0	(5,138,020)	0.0%
93,256	0	(93,256)	0.0%	Hearing Devices	1,154,826	0	(1,154,826)	0.0%
32,484	0	(32,484)	0.0%	Imaging/MRI/CT Global	378,508	0	(378,508)	0.0%
44,859	0	(44,859)	0.0%	Vision FFS	571,485	0	(571,485)	0.0%
24,406	0	(24,406)	0.0%	Family Planning	266,039	0	(266,039)	0.0%
299,104	0	(299,104)	0.0%	Laboratory-FFS	9,016,182	0	(9,016,182)	0.0%
98,614	0	(98,614)	0.0%	ANC Therapist	1,135,154	0	(1,135,154)	0.0%
0	0	0	0.0%	ANC Diagnostic Procedures	(166)	0	166	0.0%
344,653	0	(344,653)	0.0%	Transportation (Ambulance)-FFS	3,546,175	0	(3,546,175)	0.0%
165,598	0	(165,598)	0.0%	Transportation (Other)-FFS	1,609,130	0	(1,609,130)	0.0%
459,928	0	(459,928)	0.0%	Hospice	5,989,850	0	(5,989,850)	0.0%
818,147	0	(818,147)	0.0%	Home Health Services	7,987,096	0	(7,987,096)	0.0%
0	3,471,407	3,471,407	100.0%	Other Medical-FFS	0	45,408,785	45,408,785	100.0%

ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED June 30, 2022

CURRENT MONTH					FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	
\$2,552	\$0	(\$2,552)	0.0%	HMS Medical Refunds	(\$11,019)	\$0	\$11,019	0.0%	
(2,960)	0	2,960	0.0%	Refunds-Medical Payments	(2,961)	0	2,961	0.0%	
518,472	0	(518,472)	0.0%	DME & Medical Supplies	5,622,666	0	(5,622,666)	0.0%	
0	0	0	0.0%	Denials	167	0	(167)	0.0%	
(62,131)	593,041	655,172	110.5%	GEMT Direct Payment Expense	5,352,576	4,695,789	(656,787)	(14.0%)	
794,459	0	(794,459)	0.0%	Community Based Adult Services (CBAS)	5,863,219	0	(5,863,219)	0.0%	
0	0	0	0.0%	COVID Vaccination Incentive	50,541	0	(50,541)	0.0%	
866,906	722,732	(144,174)	(19.9%)	ECM Base FFS Ancillary	5,103,664	4,308,957	(794,707)	(18.4%)	
1,135	10,001	8,866	88.7%	ECM Outreach FFS Ancillary	5,890	60,000	54,110	90.2%	
397,484	398,608	1,124	0.3%	CS - Housing Deposits FFS Ancillary	2,391,647	2,391,647	0	0.0%	
407,667	407,667	0	0.0%	CS - Housing Tenancy FFS Ancillary	2,446,002	2,446,002	0	0.0%	
298,956	298,956	0	0.0%	CS - Housing Navigation Services FFS Ancillary	1,793,735	1,793,736	1	0.0%	
241,313	241,312	(1)	0.0%	CS - Medical Respite FFS Ancillary	1,447,875	1,447,872	(3)	0.0%	
230,081	230,081	0	0.0%	CS - Medically Tailored Meals FFS Ancillary	1,380,488	1,380,486	(2)	0.0%	
35,244	35,244	0	0.0%	CS - Asthma Remediation FFS Ancillary	211,467	211,464	(3)	0.0%	
0	0	0	0.0%	MOT- Wrap Around (Non Medical MOT Cost)	634	0	(634)	0.0%	
5,974,906	6,409,049	434,142	6.8%	9-Outpatient Medical Expense	69,845,406	64,144,738	(5,700,668)	(8.9%)	
(253,146)	0	253,146	0.0%	IBNP-Outpatient	963,612	0	(963,612)	0.0%	
(7,594)	0	7,594	0.0%	IBNP Settlement (OP)	28,910	0	(28,910)	0.0%	
(20,252)	0	20,252	0.0%	IBNP Claims Fluctuation (OP)	77,088	0	(77,088)	0.0%	
1,513,464	8,184,228	6,670,764	81.5%	Out-Patient FFS	15,965,208	99,937,467	83,972,259	84.0%	
1,397,256	0	(1,397,256)	0.0%	OP Ambul Surgery - FFS	15,826,875	0	(15,826,875)	0.0%	
1,198,681	0	(1,198,681)	0.0%	OP Fac Imaging Services-FFS	13,874,919	0	(13,874,919)	0.0%	
733,055	0	(733,055)	0.0%	Behav Health - FFS	17,792,200	0	(17,792,200)	0.0%	
1,284,985	0	(1,284,985)	0.0%	Behavioral Health Therapy - FFS	7,305,543	0	(7,305,543)	0.0%	
547,706	0	(547,706)	0.0%	OP Facility - Lab FFS	5,716,271	0	(5,716,271)	0.0%	
132,723	0	(132,723)	0.0%	OP Facility - Cardio FFS	1,270,467	0	(1,270,467)	0.0%	
42,901	0	(42,901)	0.0%	OP Facility - PT/OT/ST FFS	567,925	0	(567,925)	0.0%	
1,580,551	0	(1,580,551)	0.0%	OP Facility - Dialysis FFS	19,957,392	0	(19,957,392)	0.0%	
8,150,330	8,184,228	33,898	0.4%	10-Outpatient Medical Expense Medical Expense	99,346,407	99,937,467	591,060	0.6%	
(604,902)	0	604,902	0.0%	IBNP-Emergency	1,078,406	0	(1,078,406)	0.0%	
(18,147)	0	18,147	0.0%	IBNP Settlement (ER)	32,353	0	(32,353)	0.0%	
(48,393)	0	48,393	0.0%	IBNP Claims Fluctuation (ER)	86,276	0	(86,276)	0.0%	
690,138	0	(690,138)	0.0%	Special ER Physician-FFS	7,400,192	0	(7,400,192)	0.0%	
4,115,326	4,334,454	219,128	5.1%	ER-Facility	45,524,516	53,202,051	7,677,535	14.4%	
4,134,023	4,334,454	200,431	4.6%	11-Emergency Expense	54,121,742	53,202,051	(919,691)	(1.7%)	
(268,908)	0	268,908	0.0%	IBNP-Pharmacy	266,971	0	(266,971)	0.0%	
(8,067)	0	8,067	0.0%	IBNP Settlement (RX)	8,010	0	(8,010)	0.0%	
(21,513)	0	21,513	0.0%	IBNP Claims Fluctuation (RX)	21,360	0	(21,360)	0.0%	
368,554	376,129	7,575	2.0%	Pharmacy-FFS	72,481,960	71,529,235	(952,725)	(1.3%)	
6,407,663	4,879,646	(1,528,017)	(31.3%)	Pharmacy- Non-PBM FFS-Other Anc	63,056,832	57,045,053	(6,011,779)	(10.5%)	
(663)	0	663	0.0%	HMS RX Refunds	(752,996)	0	752,996	0.0%	
(191,663)	(18,132)	173,531	(95.0%)	Pharmacy-Rebate	(3,616,791)	(3,536,948)	(79,843)	(2.3%)	
6,285,403	5,237,643	(1,047,760)	(20.0%)	12-Pharmacy Expense	131,465,345	125,037,790	(6,427,555)	(5.1%)	
62,427,302	61,511,674	(915,628)	(1.5%)	13-TOTAL FFS MEDICAL EXPENSES	802,459,475	783,994,542	(18,464,933)	(2.4%)	
0	(47,122)	(47,122)	100.0%	Clinical Vacancy	0	(433,222)	(433,222)	100.0%	
98,478	116,982	18,504	15.8%	Quality Analytics	979,197	1,101,049	121,852	11.1%	
453,672	468,535	14,863	3.2%	Health Plan Services Department Total	4,938,674	5,765,777	827,103	14.3%	
192,530	421,167	228,637	54.3%	Case & Disease Management Department Total	3,167,986	6,297,258	3,129,272	49.7%	
1,763,379	254,512	(1,508,867)	(592.8%)	Medical Services Department Total	9,989,817	2,324,198	(7,665,619)	(329.8%)	
434,993	750,033	315,040	42.0%	Quality Management Department Total	5,253,945	8,249,560	2,995,615	36.3%	
60,762	123,536	62,774	50.8%	HCS Behavioral Health Department Total	465,727	842,831	377,104	45.9%	
127,747	128,070	323	0.3%	Pharmacy Services Department Total	1,452,656	1,547,043	94,387	6.1%	
105,695	65,897	(39,798)	(60.4%)	Regulatory Readiness Total	706,696	557,167	(149,529)	(26.8%)	
3,237,256	2,281,610	(955,646)	(41.9%)	14-Other Benefits & Services	26,944,699	26,251,661	(693,037)	(2.6%)	
(1,819,289)	(410,927)	1,408,362	(342.7%)	Reinsurance Expense	(8,237,001)	(5,460,682)	2,776,319	(50.8%)	
569,201	547,903	(21,298)	(3.9%)	Reinsurance Recoveries	6,615,535	6,504,997	(110,538)	(1.7%)	
(1,250,088)	136,976	1,387,064	1,012.6%	15-Reinsurance Expense	(1,621,466)	1,044,315	2,665,781	255.3%	
87,571,811	86,064,548	(1,507,263)	(1.8%)	17-TOTAL MEDICAL EXPENSES	1,098,118,254	1,078,512,340	(19,605,914)	(1.8%)	

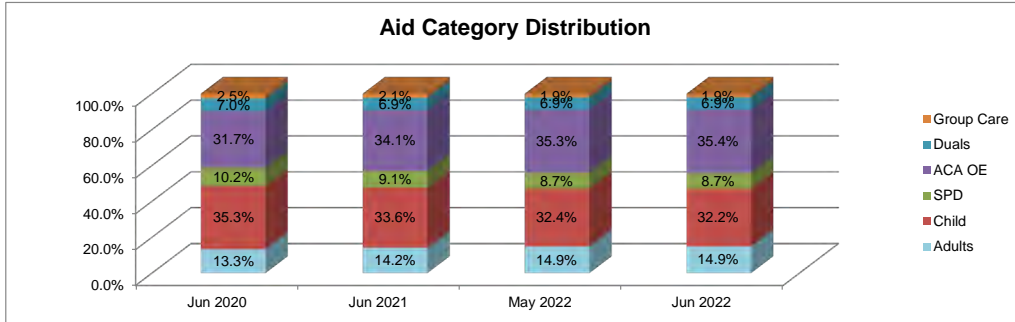
Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Current Membership by Network By Category of Aid							
Category of Aid	Jun 2022	% of Medi-Cal	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Adults	46,761	15%	9,159	9,418	744	18,874	8,566
Child	100,772	33%	7,437	9,224	30,447	35,205	18,459
SPD	27,105	9%	8,297	4,250	1,020	11,436	2,102
ACA OE	110,938	36%	16,505	36,076	1,197	42,489	14,671
Duals	21,685	7%	8,196	2,378	-	7,823	3,288
Medi-Cal	307,261		49,594	61,346	33,408	115,827	47,086
Group Care	5,795		2,342	869	-	2,584	-
Total	313,056	100%	51,936	62,215	33,408	118,411	47,086
Medi-Cal %	98.1%		95.5%	98.6%	100.0%	97.8%	100.0%
Group Care %	1.9%		4.5%	1.4%	0.0%	2.2%	0.0%
<i>Network Distribution</i>			16.6%	19.9%	10.7%	37.8%	15.0%
			% Direct: 36%	% Delegated: 64%			

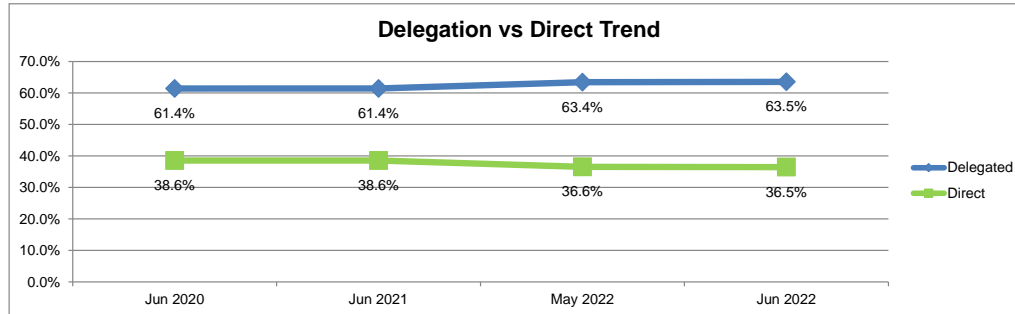


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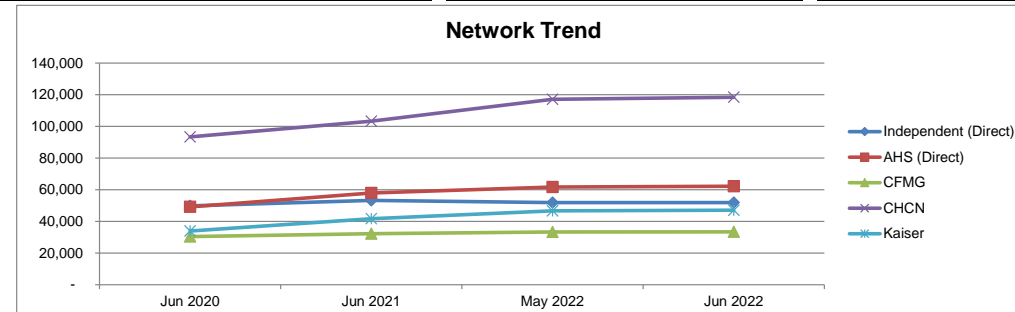
Category of Aid Trend												
Category of Aid	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
Adults	34,087	40,966	46,171	46,761	13.3%	14.2%	14.9%	14.9%	20.2%	14.1%	1.3%	
Child	90,745	97,048	100,560	100,772	35.3%	33.6%	32.4%	32.2%	6.9%	3.8%	0.2%	
SPD	26,111	26,323	26,958	27,105	10.2%	9.1%	8.7%	8.7%	0.8%	3.0%	0.5%	
ACA OE	81,296	98,281	109,734	110,938	31.7%	34.1%	35.3%	35.4%	20.9%	12.9%	1.1%	
Duals	18,069	19,988	21,527	21,685	7.0%	6.9%	6.9%	6.9%	10.6%	8.5%	0.7%	
Medi-Cal Total	250,308	282,606	304,950	307,261	97.5%	97.9%	98.1%	98.1%	12.9%	8.7%	0.8%	
Group Care	6,437	5,948	5,808	5,795	2.5%	2.1%	1.9%	1.9%	-7.6%	-2.6%	-0.2%	
Total	256,745	288,554	310,758	313,056	100.0%	100.0%	100.0%	100.0%	12.4%	8.5%	0.7%	



Delegation vs Direct Trend												
Members	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
Delegated	157,755	177,296	197,155	198,905	61.4%	61.4%	63.4%	63.5%	12.4%	12.2%	0.9%	
Direct	98,990	111,258	113,603	114,151	38.6%	38.6%	36.6%	36.5%	12.4%	2.6%	0.5%	
Total	256,745	288,554	310,758	313,056	100.0%	100.0%	100.0%	100.0%	12.4%	8.5%	0.7%	

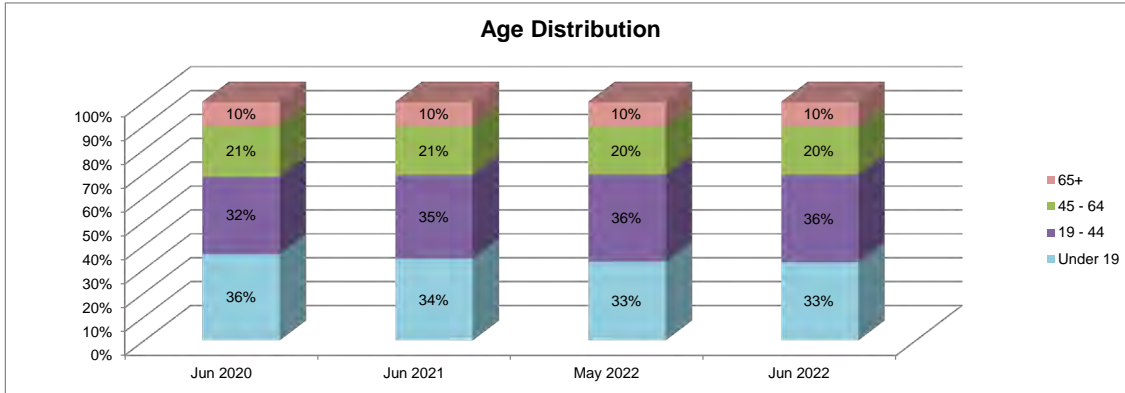


Network Trend												
Network	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
Independent (Direct)	49,813	53,280	51,910	51,936	19.4%	18.5%	16.7%	16.6%	7.0%	-2.5%	0.1%	
AHS (Direct)	49,177	57,978	61,693	62,215	19.2%	20.1%	19.9%	19.9%	17.9%	7.3%	0.8%	
CFMG	30,425	32,197	33,378	33,408	11.9%	11.2%	10.7%	10.7%	5.8%	3.8%	0.1%	
CHCN	93,392	103,339	117,163	118,411	36.4%	35.8%	37.7%	37.8%	10.7%	14.6%	1.1%	
Kaiser	33,938	41,760	46,614	47,086	13.2%	14.5%	15.0%	15.0%	23.0%	12.8%	1.0%	
Total	256,745	288,554	310,758	313,056	100.0%	100.0%	100.0%	100.0%	12.4%	8.5%	0.7%	

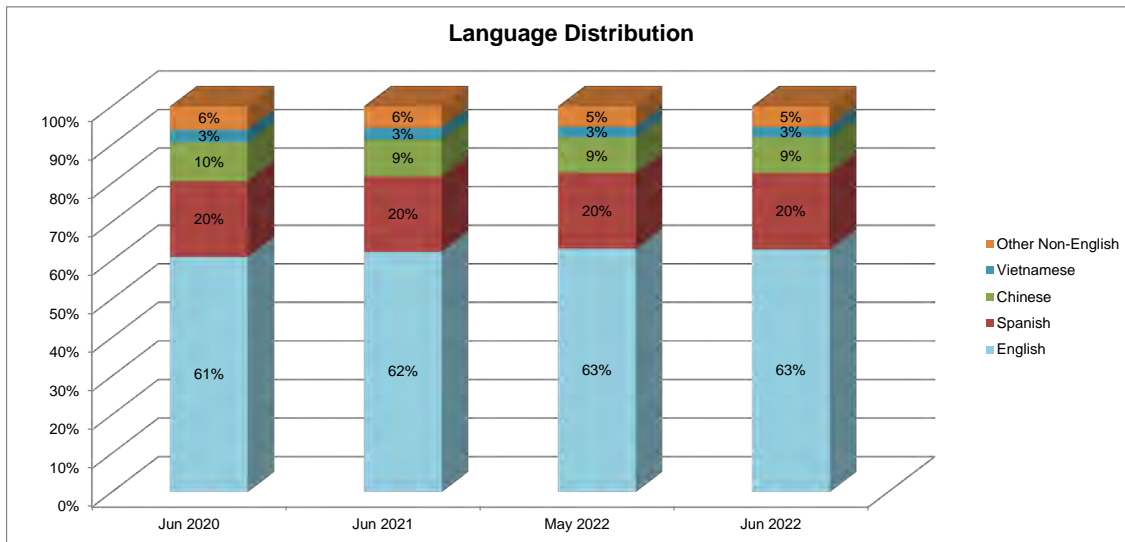


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Age Category Trend												
Age Category	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
Under 19	93,270	99,380	102,823	103,026	36%	34%	33%	33%	7%	4%	0%	
19 - 44	83,006	100,530	113,325	114,184	32%	35%	36%	36%	21%	14%	1%	
45 - 64	54,927	59,806	63,061	63,899	21%	21%	20%	20%	9%	7%	1%	
65+	25,542	28,838	31,549	31,947	10%	10%	10%	10%	13%	11%	1%	
Total	256,745	288,554	310,758	313,056	100%	100%	100%	100%	12%	8%	1%	

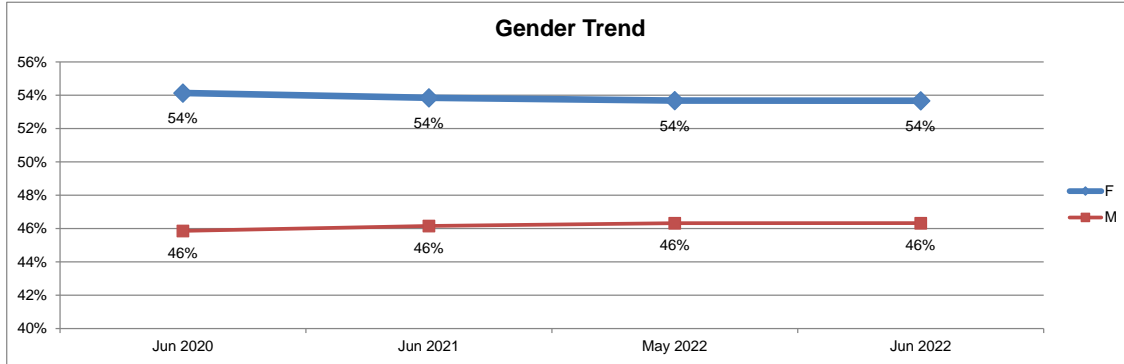


Language Trend												
Language	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
English	156,593	179,840	196,309	197,106	61%	62%	63%	63%	15%	10%	0%	
Spanish	50,437	56,529	60,778	61,849	20%	20%	20%	20%	12%	9%	2%	
Chinese	25,843	27,322	28,583	28,802	10%	9%	9%	9%	6%	5%	1%	
Vietnamese	8,437	8,826	8,868	8,868	3%	3%	3%	3%	5%	0%	0%	
Other Non-English	15,435	16,037	16,220	16,431	6%	6%	5%	5%	4%	2%	1%	
Total	256,745	288,554	310,758	313,056	100%	100%	100%	100%	12%	8%	1%	

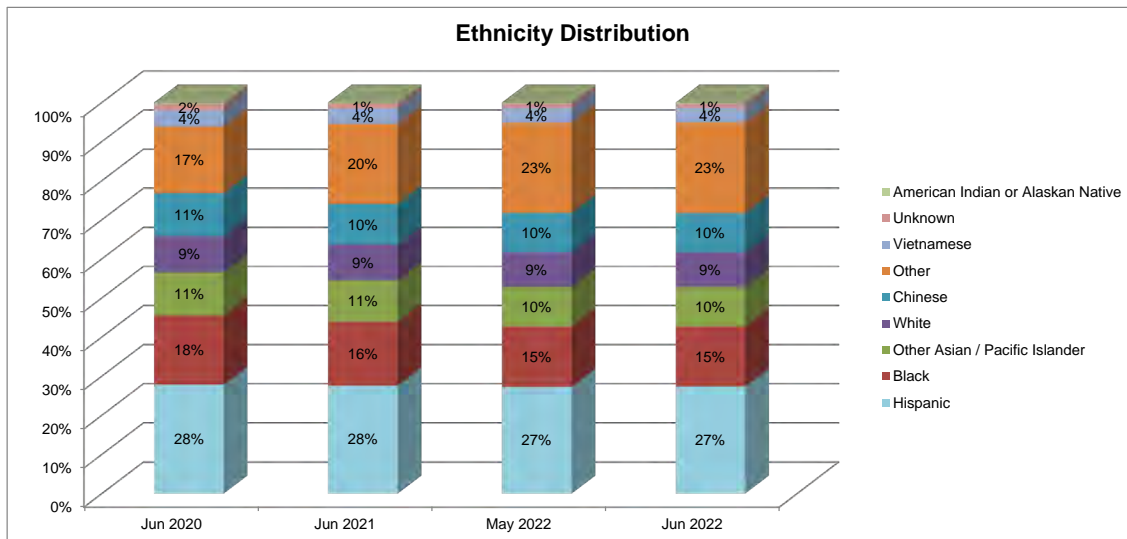


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Gender Trend												
Gender	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
F	138,995	155,381	166,816	168,023	54%	54%	54%	54%	12%	8%	1%	
M	117,750	133,173	143,942	145,033	46%	46%	46%	46%	13%	9%	1%	
Total	256,745	288,554	310,758	313,056	100%	100%	100%	100%	12%	8%	1%	



Ethnicity Trend												
Ethnicity	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020	Jun 2021	May 2022	Jun 2022	Jun 2020 to Jun 2021	Jun 2021 to Jun 2022	May 2022 to Jun 2022	
Hispanic	71,641	79,920	84,892	85,824	28%	28%	27%	27%	12%	7%	1%	
Black	45,453	47,000	47,883	48,031	18%	16%	15%	15%	3%	2%	0%	
Other Asian / Pacific Islander	28,304	30,688	31,631	31,777	11%	11%	10%	10%	8%	4%	0%	
White	23,922	26,407	27,619	27,666	9%	9%	9%	9%	10%	5%	0%	
Chinese	28,101	30,015	31,216	31,360	11%	10%	10%	10%	7%	4%	0%	
Other	43,770	59,005	71,778	72,720	17%	20%	23%	23%	35%	23%	1%	
Vietnamese	10,860	11,343	11,444	11,426	4%	4%	4%	4%	4%	1%	0%	
Unknown	4,102	3,549	3,620	3,570	2%	1%	1%	1%	-13%	1%	-1%	
American Indian or Alaskan Native	592	627	675	682	0%	0%	0%	0%	6%	9%	1%	
Total	256,745	288,554	310,758	313,056	100%	100%	100%	100%	12%	8%	1%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

Medi-Cal By City								
City	Jun 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser	
Oakland	120,794	39%	12,889	29,376	14,145	51,043	13,341	
Hayward	47,939	16%	7,204	10,549	5,448	16,145	8,593	
Fremont	27,919	9%	9,830	4,378	966	8,030	4,715	
San Leandro	27,852	9%	4,427	4,188	3,498	10,559	5,180	
Union City	12,879	4%	3,911	2,022	521	3,922	2,503	
Alameda	11,748	4%	2,045	1,933	1,643	4,199	1,928	
Berkeley	11,476	4%	1,479	1,711	1,312	5,193	1,781	
Livermore	9,426	3%	1,065	740	1,882	4,013	1,726	
Newark	7,131	2%	1,853	2,299	232	1,393	1,354	
Castro Valley	7,699	3%	1,276	1,246	1,076	2,472	1,629	
San Lorenzo	6,485	2%	834	1,126	719	2,415	1,391	
Pleasanton	5,173	2%	978	425	512	2,336	922	
Dublin	5,555	2%	995	443	685	2,367	1,065	
Emeryville	2,078	1%	323	412	297	676	370	
Albany	1,936	1%	266	222	368	684	396	
Piedmont	373	0%	51	106	21	98	97	
Sunol	61	0%	10	10	6	21	14	
Antioch	18	0%	8	3	1	4	2	
Other	719	0%	150	157	76	257	79	
Total	307,261	100%	49,594	61,346	33,408	115,827	47,086	

Group Care By City								
City	Jun 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser	
Oakland	1,915	33%	454	366	-	1,095	-	
Hayward	648	11%	323	137	-	188	-	
Fremont	621	11%	453	46	-	122	-	
San Leandro	580	10%	224	93	-	263	-	
Union City	311	5%	218	28	-	65	-	
Alameda	276	5%	99	17	-	160	-	
Berkeley	169	3%	48	11	-	110	-	
Livermore	83	1%	27	1	-	55	-	
Newark	150	3%	89	40	-	21	-	
Castro Valley	185	3%	83	17	-	85	-	
San Lorenzo	124	2%	48	17	-	59	-	
Pleasanton	58	1%	24	3	-	31	-	
Dublin	104	2%	34	11	-	59	-	
Emeryville	34	1%	13	6	-	15	-	
Albany	15	0%	6	1	-	8	-	
Piedmont	14	0%	4	-	-	10	-	
Sunol	-	0%	-	-	-	-	-	
Antioch	24	0%	5	6	-	13	-	
Other	484	8%	190	69	-	225	-	
Total	5,795	100%	2,342	869	-	2,584	-	

Total By City								
City	Jun 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser	
Oakland	122,709	39%	13,343	29,742	14,145	52,138	13,341	
Hayward	48,587	16%	7,527	10,686	5,448	16,333	8,593	
Fremont	28,540	9%	10,283	4,424	966	8,152	4,715	
San Leandro	28,432	9%	4,651	4,281	3,498	10,822	5,180	
Union City	13,190	4%	4,129	2,050	521	3,987	2,503	
Alameda	12,024	4%	2,144	1,950	1,643	4,359	1,928	
Berkeley	11,645	4%	1,527	1,722	1,312	5,303	1,781	
Livermore	9,509	3%	1,092	741	1,882	4,068	1,726	
Newark	7,281	2%	1,942	2,339	232	1,414	1,354	
Castro Valley	7,884	3%	1,359	1,263	1,076	2,557	1,629	
San Lorenzo	6,609	2%	882	1,143	719	2,474	1,391	
Pleasanton	5,231	2%	1,002	428	512	2,367	922	
Dublin	5,659	2%	1,029	454	685	2,426	1,065	
Emeryville	2,112	1%	336	418	297	691	370	
Albany	1,951	1%	272	223	368	692	396	
Piedmont	387	0%	55	106	21	108	97	
Sunol	61	0%	10	10	6	21	14	
Antioch	42	0%	13	9	1	17	2	
Other	1,203	0%	340	226	76	482	79	
Total	313,056	100%	51,936	62,215	33,408	118,411	47,086	



Health care you can count on.
Service you can trust.

Finance Committee Report

For the month of

July 2022

To: Alameda Alliance for Health Finance Committee

From: Gil Riojas, Chief Financial Officer

Date: September 6th, 2022

Subject: Finance Report - July 2022

Executive Summary

- For the month ended July 31st, 2022, the Alliance had enrollment of 317,629 members, a Net Income of \$5.7 million and 625% of required Tangible Net Equity (TNE).

<u>Overall Results: (in Thousands)</u>		
	Month	YTD
Revenue	\$100,828	\$100,828
Medical Expense	90,861	90,861
Admin. Expense	4,728	4,728
Other Inc. / (Exp.)	466	466
Net Income	\$5,705	\$5,705

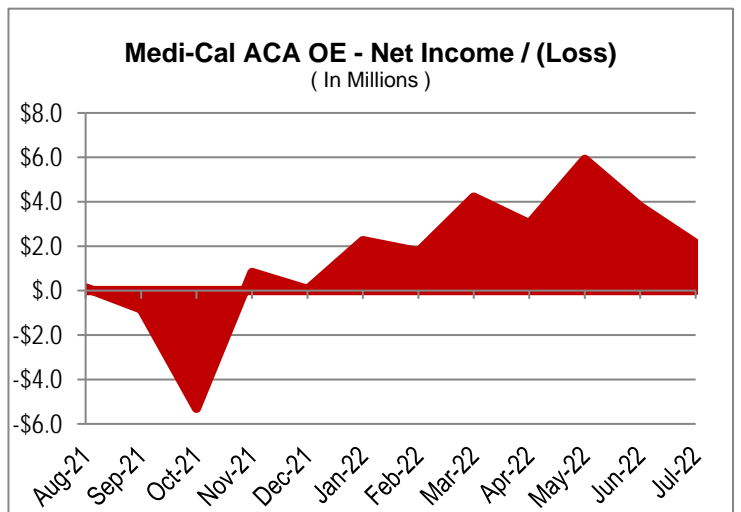
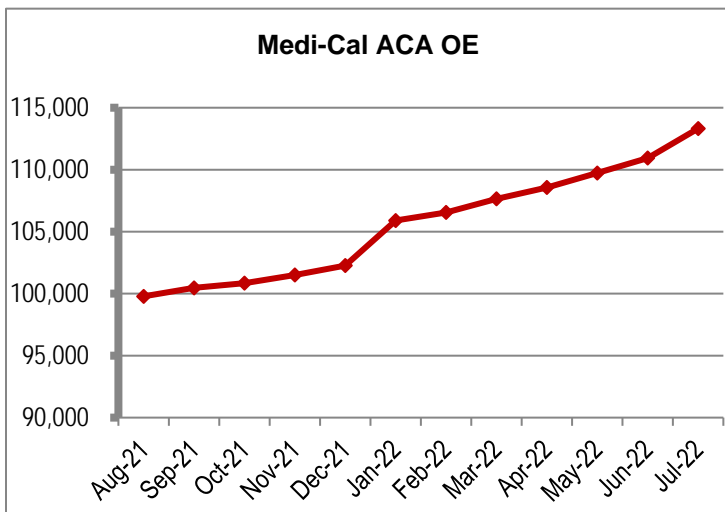
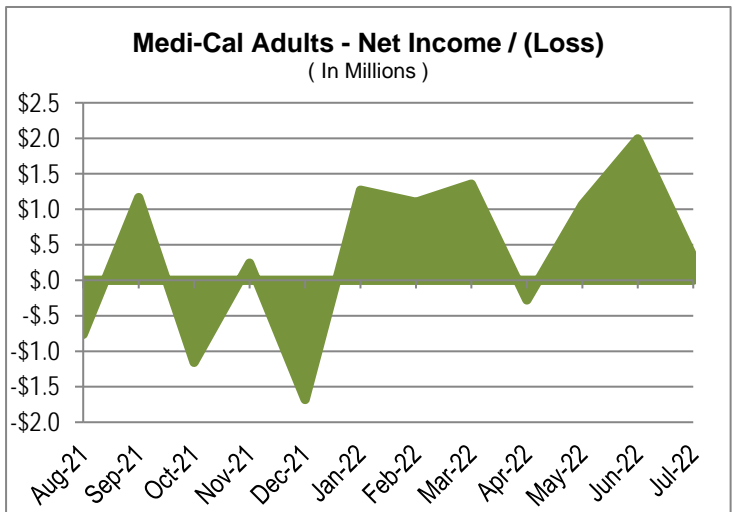
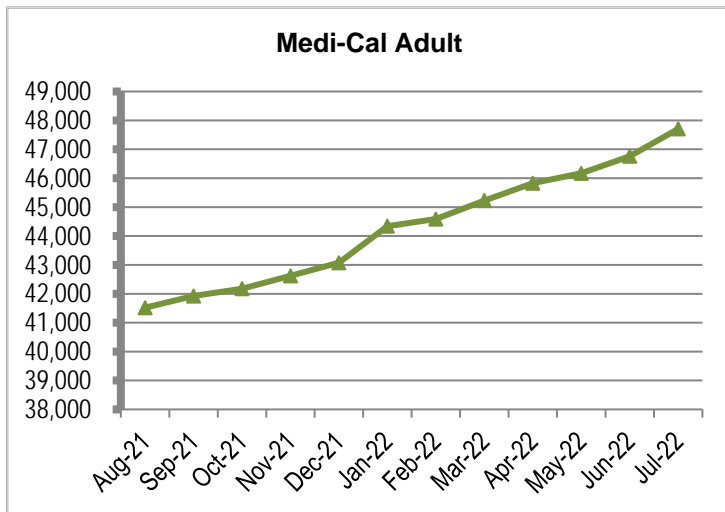
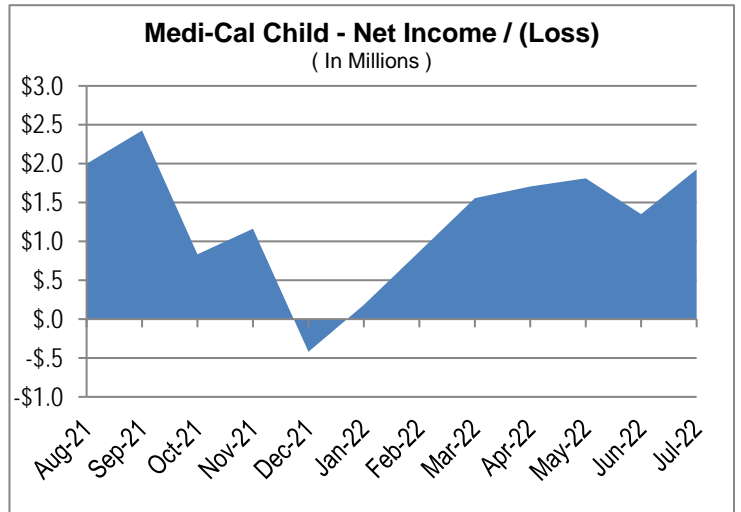
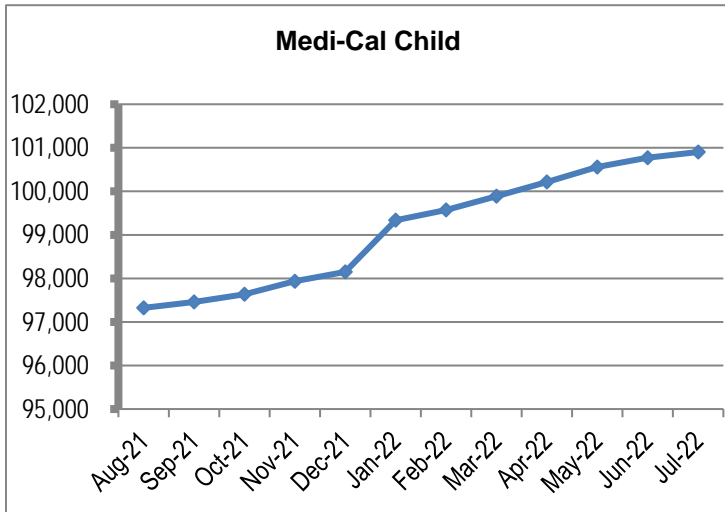
<u>Net Income by Program:</u>		
	Month	YTD
Medi-Cal	\$5,428	\$5,428
Group Care	276	276
	\$5,705	\$5,705

Enrollment

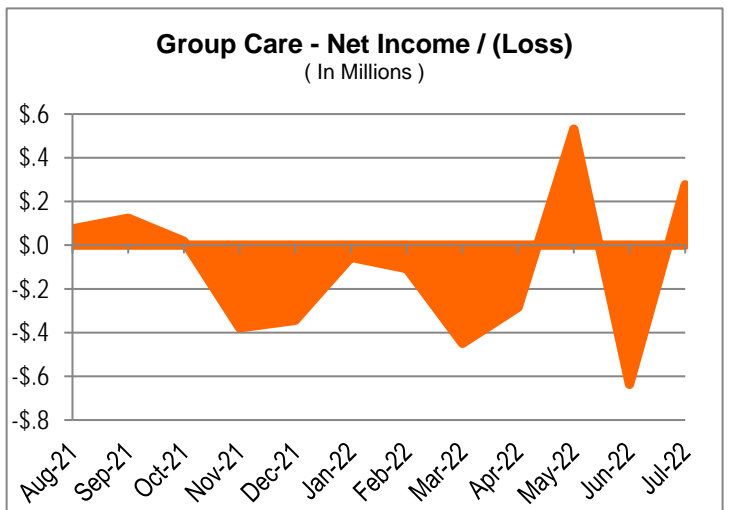
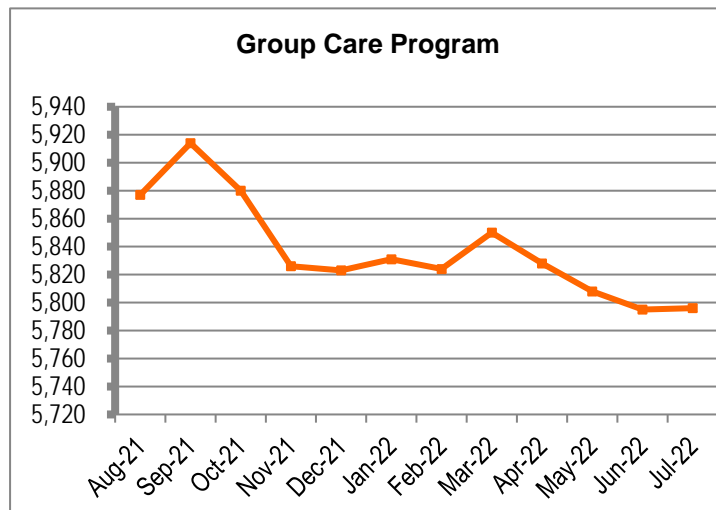
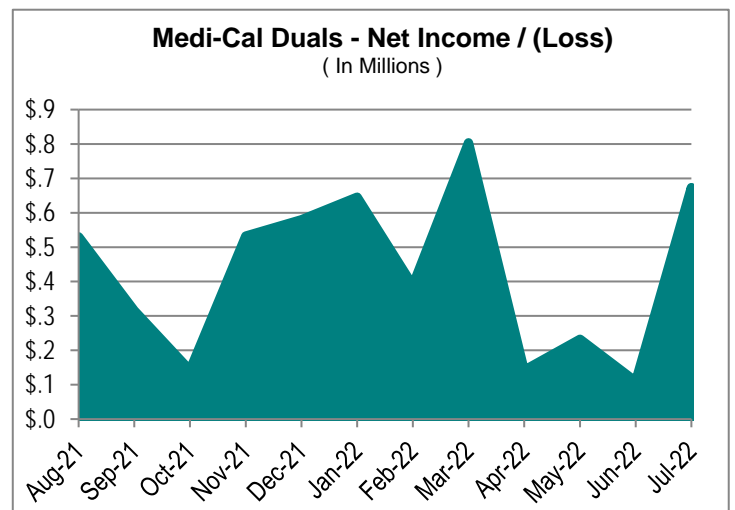
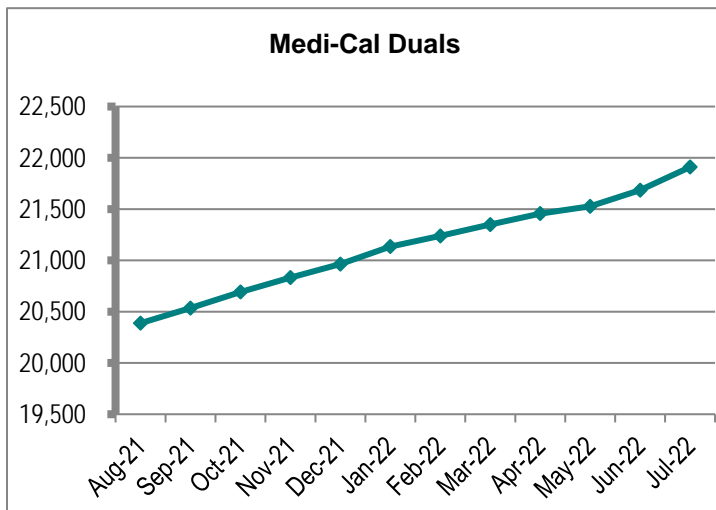
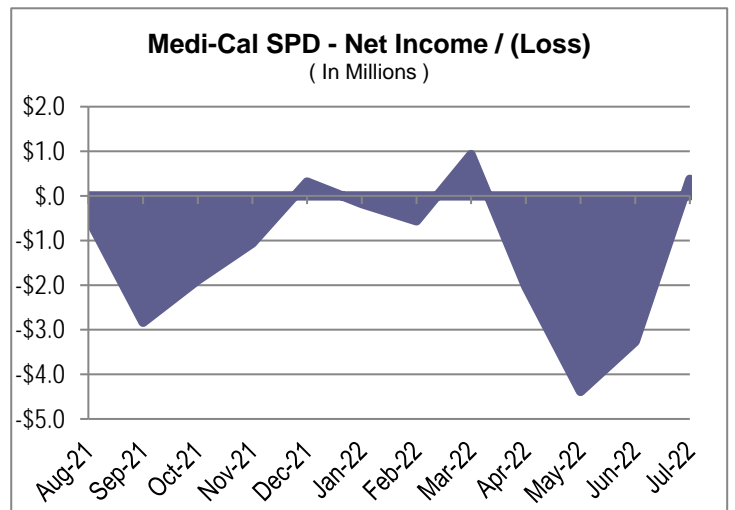
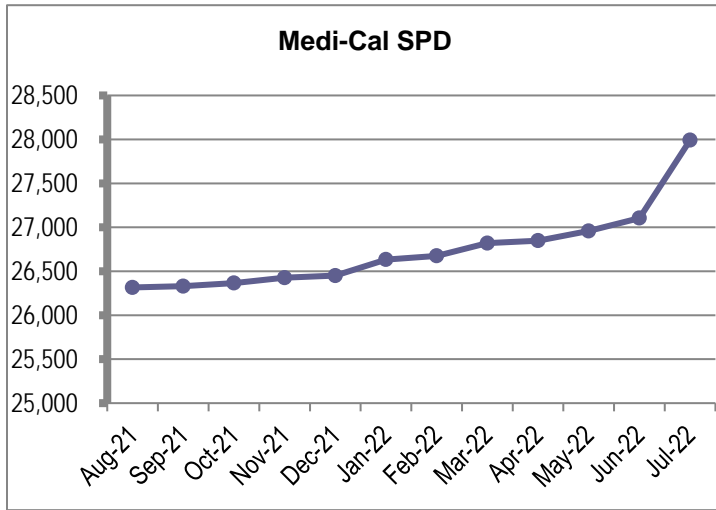
- Total enrollment increased by 4,573 members since June 2022.

Monthly Membership and YTD Member Months									
Actual vs. Budget									
For the Month and Fiscal Year-to-Date									
Enrollment					Member Months				
July-2022					Year-to-Date				
Actual	Budget	Variance	Variance %		Actual	Budget	Variance	Variance %	
				Medi-Cal:					
47,707	46,703	1,004	2.1%	Adult	47,707	46,703	1,004	2.1%	
100,903	101,120	(217)	-0.2%	Child	100,903	101,120	(217)	-0.2%	
27,991	28,283	(292)	-1.0%	SPD	27,991	28,283	(292)	-1.0%	
21,910	21,650	260	1.2%	Duals	21,910	21,650	260	1.2%	
113,322	113,561	(239)	-0.2%	ACA OE	113,322	113,561	(239)	-0.2%	
311,833	311,317	516	0.2%	Medi-Cal Total	311,833	311,317	516	0.2%	
5,796	5,828	(32)	-0.5%	Group Care	5,796	5,828	(32)	-0.5%	
317,629	317,145	484	0.2%	Total	317,629	317,145	484	0.2%	

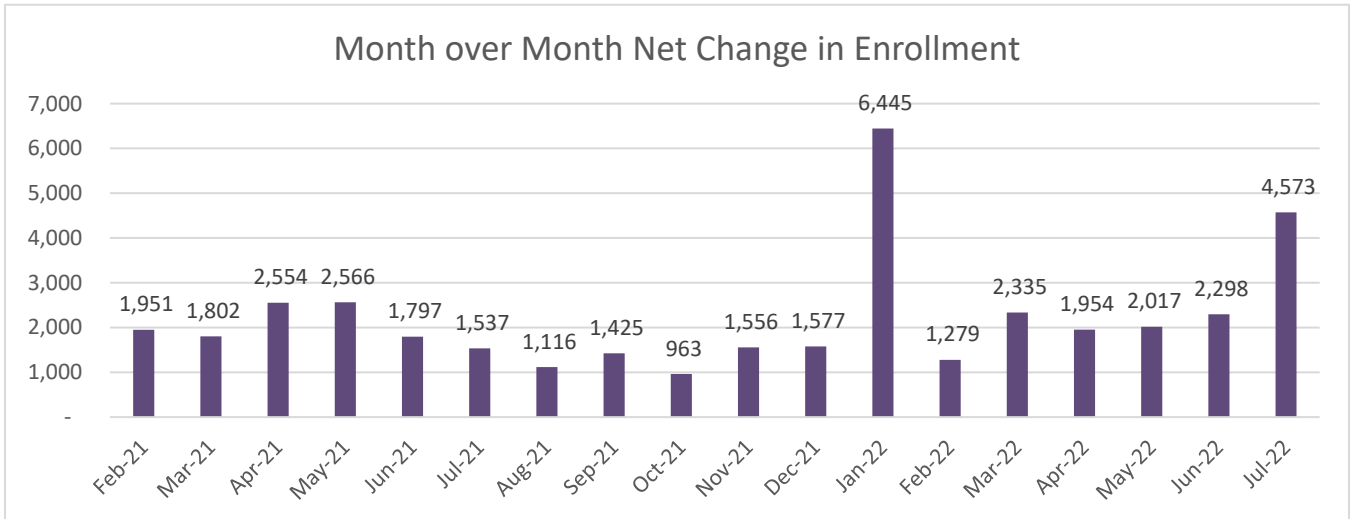
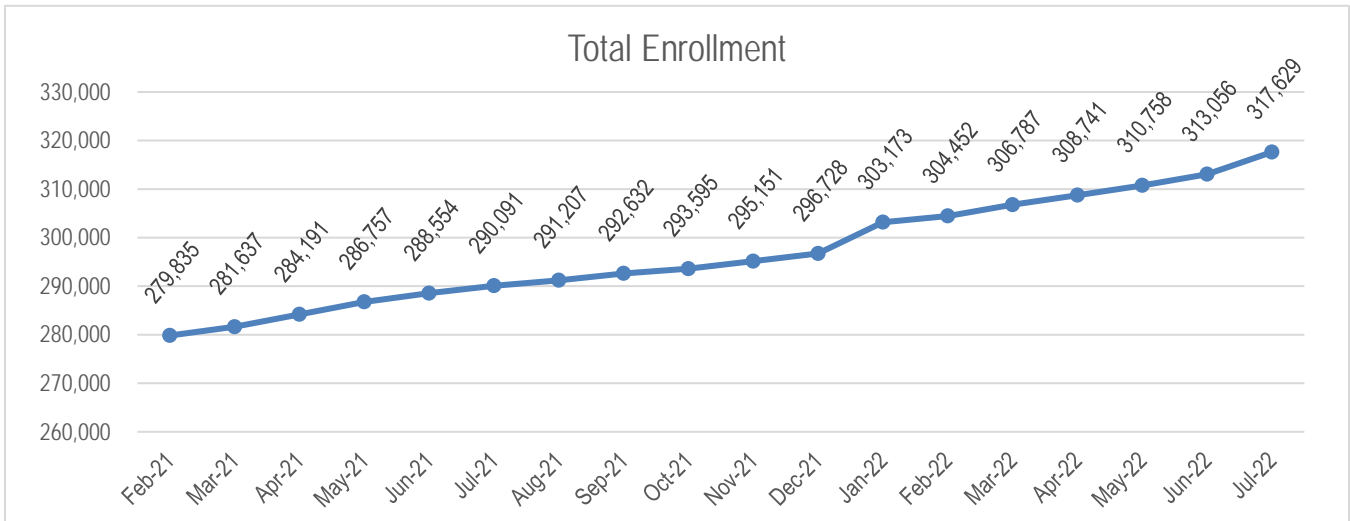
Enrollment and Profitability by Program and Category of Aid



Enrollment and Profitability by Program and Category of Aid



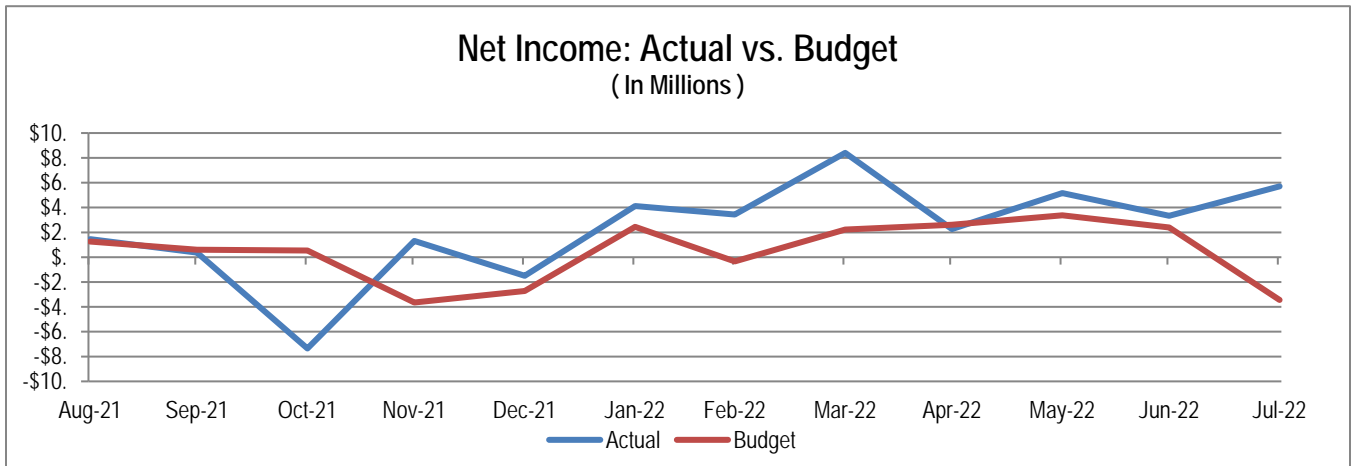
Net Change in Enrollment



- The disenrollment process associated with the Public Health Emergency (PHE) is projected to restart in early calendar year 2023.

Net Income

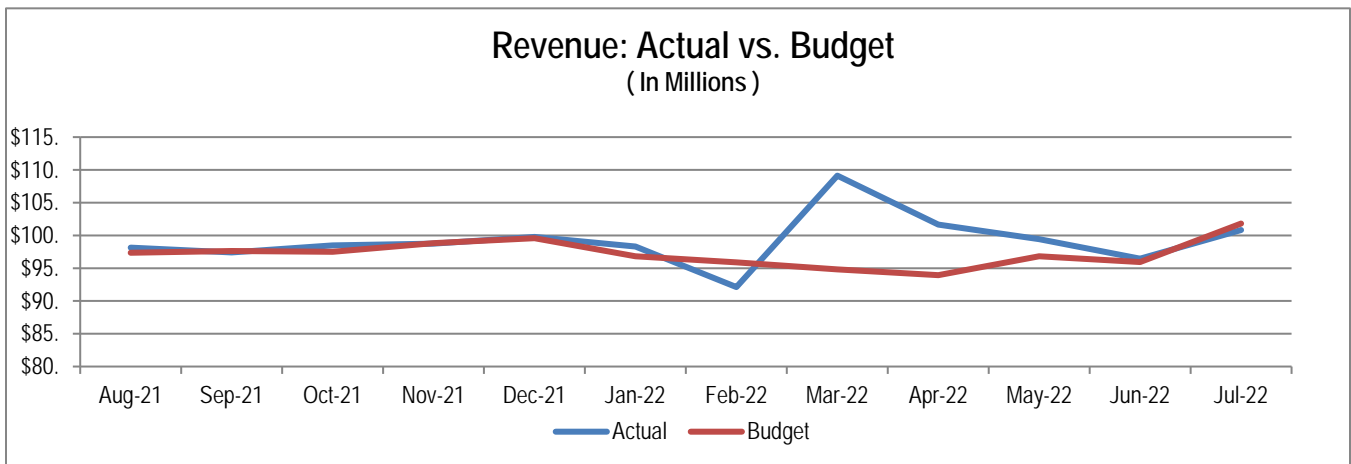
- For the month and fiscal YTD ended July 31st, 2022:
 - Actual Net Income: \$5.7 million.
 - Budgeted Net Loss: \$3.4 million.



- The favorable variance of \$9.1 million in the current month is primarily due to:
 - Favorable \$7.9 million lower than anticipated Medical Expense.
 - Favorable \$1.8 million lower than anticipated Administrative Expense.
 - Favorable \$417,000 higher than anticipated Total Other Income.
 - Offset by unfavorable \$986,000 lower than anticipated Revenue.

Revenue

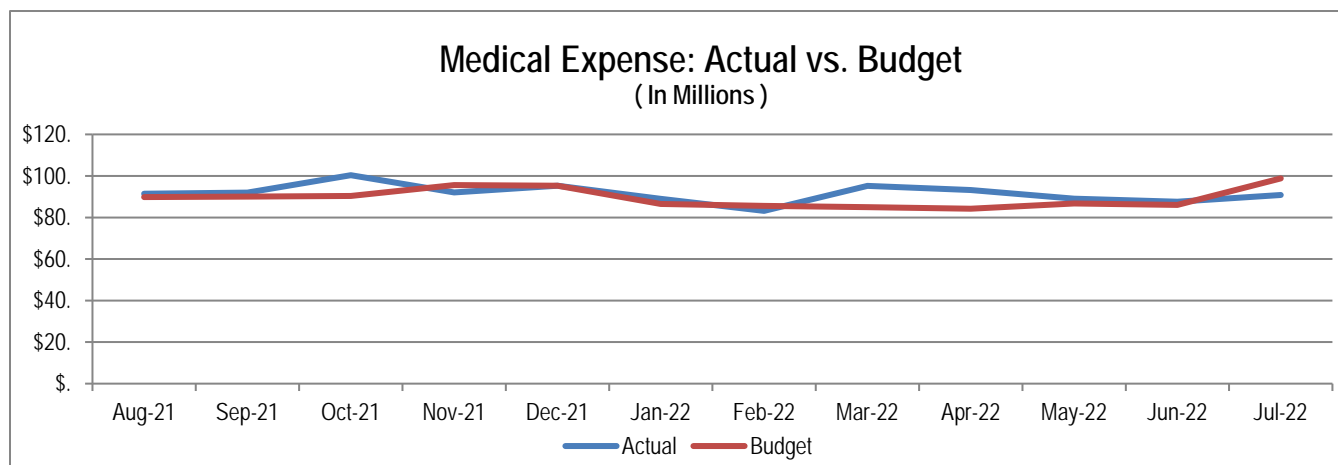
- For the month and fiscal YTD ended July 31st, 2022:
 - Actual Revenue: \$100.8 million.
 - Budgeted Revenue: \$101.8 million.



- For the month ended July 31, 2022, the unfavorable revenue variance of \$985,000 is primarily due to an unfavorable \$700,000 accrual to Medi-Cal Base Capitation Revenue for an anticipated member health acuity adjustment by DHCS, unfavorable Prop 56 Revenue, and unfavorable Behavioral Health Revenue, partially offset by favorable Maternity Revenue.

Medical Expense

- For the month and fiscal YTD ended July 31st, 2022:
 - Actual Medical Expense: \$90.9 million.
 - Budgeted Medical Expense: \$98.8 million.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance's IBNP reserves are reviewed on a quarterly basis by the company's external actuaries.
- Updates to Fee-For-Service (FFS) decreased the estimate for unpaid Medical Expenses prior months by \$2.5 million (per table below).

Medical Expense - Actual vs. Budget (In Dollars)						
Adjusted to Eliminate the Impact of Prior Period IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$24,103,109	\$0	\$24,103,109	\$23,870,528	(\$232,581)	-1.0%
Primary Care FFS	4,240,252	(\$33,019)	\$4,207,233	4,183,752	(\$56,501)	-1.4%
Specialty Care FFS	5,031,645	(\$10,962)	\$5,020,683	5,160,134	\$128,489	2.5%
Outpatient FFS	8,925,359	(\$509,970)	\$8,415,389	9,021,351	\$95,992	1.1%
Ancillary FFS	7,273,937	(\$473,656)	\$6,800,281	7,272,498	(\$1,439)	0.0%
Pharmacy FFS	5,840,730	(\$427,622)	\$5,413,108	6,466,783	\$626,053	9.7%
ER Services FFS	4,722,624	\$134,721	\$4,857,346	5,499,897	\$777,272	14.1%
Inpatient Hospital & SNF FFS	31,290,947	(\$1,156,387)	\$30,134,560	32,992,713	\$1,701,766	5.2%
Other Benefits & Services	1,758,107	\$0	\$1,758,107	4,121,926	\$2,363,819	57.3%
Net Reinsurance	151,115	\$0	\$151,115	217,220	\$66,104	30.4%
	\$93,337,825	(\$2,476,895)	\$90,860,931	\$98,806,801	\$5,468,976	5.5%

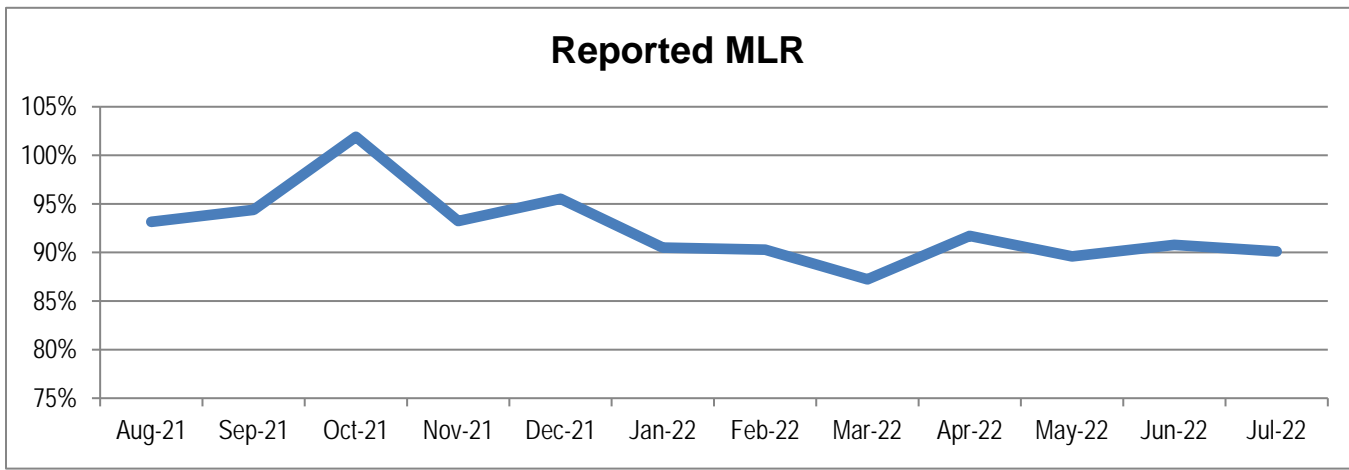
Medical Expense - Actual vs. Budget (Per Member Per Month)							
Adjusted to Eliminate the Impact of Prior Year IBNP Estimates							
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)		
	Adjusted	Change in IBNP	Reported		\$	%	
Capitated Medical Expense	\$75.88	\$0.00	\$75.88	\$75.27	(\$0.62)	-0.8%	
Primary Care FFS	\$13.35	(\$0.10)	\$13.25	\$13.19	(\$0.16)	-1.2%	
Specialty Care FFS	\$15.84	(\$0.03)	\$15.81	\$16.27	\$0.43	2.6%	
Outpatient FFS	\$28.10	(\$1.61)	\$26.49	\$28.45	\$0.35	1.2%	
Ancillary FFS	\$22.90	(\$1.49)	\$21.41	\$22.93	\$0.03	0.1%	
Pharmacy FFS	\$18.39	(\$1.35)	\$17.04	\$20.39	\$2.00	9.8%	
ER Services FFS	\$14.87	\$0.42	\$15.29	\$17.34	\$2.47	14.3%	
Inpatient Hospital & SNF FFS	\$98.51	(\$3.64)	\$94.87	\$104.03	\$5.52	5.3%	
Other Benefits & Services	\$5.54	\$0.00	\$5.54	\$13.00	\$7.46	57.4%	
Net Reinsurance	\$0.48	\$0.00	\$0.48	\$0.68	\$0.21	30.5%	
	\$293.86	(\$7.80)	\$286.06	\$311.55	\$17.69	5.7%	

- Excluding the effect of prior year estimates for IBNP, year-to-date medical expense variance is \$5.5 million favorable to preliminary budget. On a PMPM basis, medical expense is 5.7% favorable to budget. For per-member-per-month expense:
 - Capitated Expense is unfavorable to budget. Unfavorable Maternity and BHT Expenses are partially offset by favorable global delegate expense.
 - Primary Care Expense is above budget, driven by unfavorable utilization in the ACA OE and SPD populations and unfavorable unit cost in the Group Care population.
 - Specialty Care Expense is favorable to budget, which is generally driven by favorable unit cost in the ACA OE and Adult populations and favorable utilization in the Duals population.
 - Outpatient Expense is under budget, driven by favorable unit cost offset by unfavorable utilization.
 - Ancillary Expense is over budget due to Home Health, DME, Outpatient Therapy, Laboratory and Radiology, CBAS, Non-Emergency Transportation and ECM, offset by Other Medical Professional, Ambulance and Hospice service categories. Overall utilization is unfavorable, offset by favorable unit cost.
 - Pharmacy Expense is under budget due to favorable Non-PBM expense, driven by favorable utilization across all populations except for Group Care.
 - Emergency Room Expense is under budget driven by favorable unit cost across all populations except for Group Care.
 - Inpatient Expense is under budget, driven by favorable utilization in the SPD, ACA OE, Adult and Child populations.

- Other Benefits & Services are favorable to budget, primarily due to favorable purchased and professional, printing/postage/promotion and employee expense.
- Net Reinsurance year-to-date is favorable because more recoveries were received than budgeted.

Medical Loss Ratio (MLR)

- The Medical Loss Ratio (total reported medical expense divided by operating revenue) was 90.1% for the month and 90.1% for the fiscal year-to-date.



Administrative Expense

- For the month and fiscal YTD ended July 31st, 2022:
 - Actual Administrative Expense: \$4.7 million.
 - Budgeted Administrative Expense: \$6.5 million.

Summary of Administrative Expense (In Dollars)								
For the Month and Fiscal Year-to-Date								
				Favorable/(Unfavorable)				
Month					Year-to-Date			
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %
\$3,079,402	\$3,623,030	\$543,628	15.0%	Employee Expense	\$3,079,402	\$3,623,030	\$543,628	15.0%
299,172	314,648	15,476	4.9%	Medical Benefits Admin Expense	299,172	314,648	15,476	4.9%
526,842	1,479,926	953,084	64.4%	Purchased & Professional Services	526,842	1,479,926	953,084	64.4%
822,830	1,081,213	258,383	23.9%	Other Admin Expense	822,830	1,081,213	258,383	23.9%
\$4,728,246	\$6,498,817	\$1,770,571	27.2%	Total Administrative Expense	\$4,728,246	\$6,498,817	\$1,770,571	27.2%

Favorable \$1.8 million variance is primarily due to:

- Delayed timing of new project start dates for Consultants, Computer Support Services and Purchased Services.

- Delayed hiring of new employees.

Administrative loss ratio (ALR) represented 4.7% of net revenue for the month and year-to-date.

Other Income / (Expense)

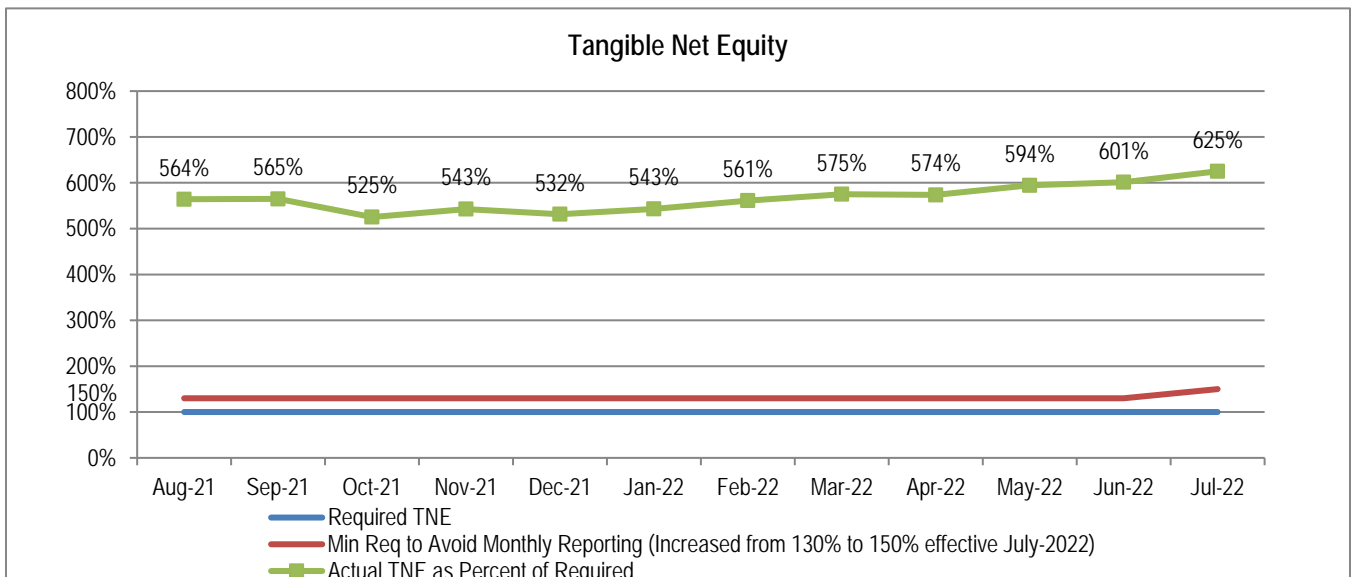
Other Income & Expense is comprised of investment income and claims interest.

- Fiscal year-to-date net investments total \$466,000.
- Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$24,000.

Tangible Net Equity (TNE)

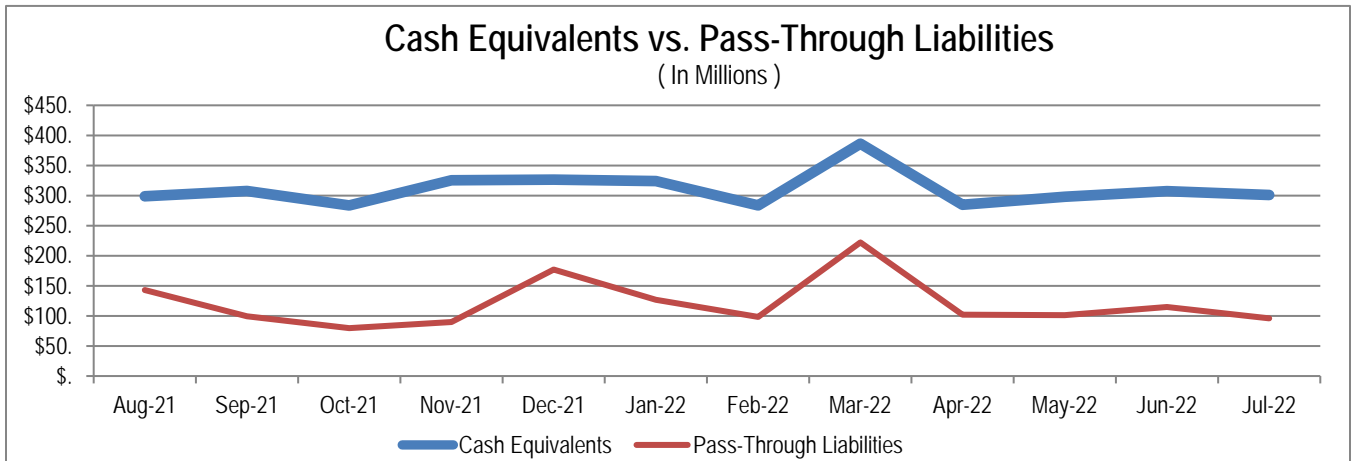
- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to consumers. TNE is a calculation of a company's total tangible assets minus the company's total liabilities. The Alliance exceeds DMHC's required TNE.

- Required TNE \$37.8 million
- Actual TNE \$236.4 million
- Excess TNE \$198.6 million
- TNE % of Required TNE 625%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.

- Key Metrics
 - Cash & Cash Equivalents \$300.8 million
 - Pass-Through Liabilities \$96.0 million
 - Uncommitted Cash \$204.8 million
 - Working Capital \$189.8 million
 - Current Ratio 1.72 (regulatory minimum is 1.0)



Capital Investment

- Fiscal year-to-date capital assets acquired: \$0.
- Annual capital budget: \$979,000.
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

Caveats to Financial Statements

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.

Finance

Supporting Documents

ALAMEDA ALLIANCE FOR HEALTH
STATEMENT OF REVENUE & EXPENSES
ACTUAL VS. BUDGET (WITH MEDICAL EXPENSE BY PAYMENT TYPE)
COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
MEMBERSHIP								
311,833	311,317	516	0.2%	1 - Medi-Cal	311,833	311,317	516	0.2%
5,796	5,828	(32)	(0.5%)	2 - Group Care	5,796	5,828	(32)	(0.5%)
317,629	317,145	484	0.2%	3 - TOTAL MEMBER MONTHS	317,629	317,145	484	0.2%
REVENUE								
\$100,828,452	\$101,813,708	(\$985,256)	(1.0%)	4 - TOTAL REVENUE	\$100,828,452	\$101,813,708	(\$985,256)	(1.0%)
MEDICAL EXPENSES								
Capitated Medical Expenses:								
\$24,103,109	\$23,870,525	(\$232,584)	(1.0%)	5 - Capitated Medical Expense	\$24,103,109	\$23,870,525	(\$232,584)	(1.0%)
Fee for Service Medical Expenses:								
\$30,134,560	\$32,992,714	\$2,858,154	8.7%	6 - Inpatient Hospital & SNF FFS Expense	\$30,134,560	\$32,992,714	\$2,858,154	8.7%
\$4,207,233	\$4,183,751	(\$23,482)	(0.6%)	7 - Primary Care Physician FFS Expense	\$4,207,233	\$4,183,751	(\$23,482)	(0.6%)
\$5,020,683	\$5,160,132	\$139,449	2.7%	8 - Specialty Care Physician Expense	\$5,020,683	\$5,160,132	\$139,449	2.7%
\$6,800,281	\$7,272,494	\$472,213	6.5%	9 - Ancillary Medical Expense	\$6,800,281	\$7,272,494	\$472,213	6.5%
\$8,415,389	\$9,021,352	\$605,963	6.7%	10 - Outpatient Medical Expense	\$8,415,389	\$9,021,352	\$605,963	6.7%
\$4,857,346	\$5,499,896	\$642,550	11.7%	11 - Emergency Expense	\$4,857,346	\$5,499,896	\$642,550	11.7%
\$5,413,108	\$6,466,782	\$1,053,674	16.3%	12 - Pharmacy Expense	\$5,413,108	\$6,466,782	\$1,053,674	16.3%
\$64,848,600	\$70,597,121	\$5,748,521	8.1%	13 - Total Fee for Service Expense	\$64,848,600	\$70,597,121	\$5,748,521	8.1%
\$1,758,107	\$4,121,928	\$2,363,821	57.3%	14 - Other Benefits & Services	\$1,758,107	\$4,121,928	\$2,363,821	57.3%
\$151,115	\$217,219	\$66,104	30.4%	15 - Reinsurance Expense	\$151,115	\$217,219	\$66,104	30.4%
\$90,860,931	\$98,806,793	\$7,945,862	8.0%	17 - TOTAL MEDICAL EXPENSES	\$90,860,931	\$98,806,793	\$7,945,862	8.0%
9,967,521	3,006,915	6,960,606	231.5%	18 - GROSS MARGIN	9,967,521	3,006,915	6,960,606	231.5%
ADMINISTRATIVE EXPENSES								
\$3,079,402	\$3,623,030	\$543,628	15.0%	19 - Personnel Expense	\$3,079,402	\$3,623,030	\$543,628	15.0%
\$299,172	\$314,648	\$15,476	4.9%	20 - Benefits Administration Expense	\$299,172	\$314,648	\$15,476	4.9%
\$526,842	\$1,479,926	\$953,084	64.4%	21 - Purchased & Professional Services	\$526,842	\$1,479,926	\$953,084	64.4%
\$822,830	\$1,081,213	\$258,383	23.9%	22 - Other Administrative Expense	\$822,830	\$1,081,213	\$258,383	23.9%
\$4,728,246	\$6,498,817	\$1,770,571	27.2%	23 - TOTAL ADMINISTRATIVE EXPENSE	\$4,728,246	\$6,498,817	\$1,770,571	27.2%
\$5,239,275	(\$3,491,902)	\$8,731,177	250.0%	24 - NET OPERATING INCOME / (LOSS)	\$5,239,275	(\$3,491,902)	\$8,731,177	250.0%
OTHER INCOME / EXPENSE								
\$465,553	\$48,750	\$416,803	855.0%	25 - Total Other Income / (Expense)	\$465,553	\$48,750	\$416,803	855.0%
\$5,704,828	(\$3,443,152)	\$9,147,980	265.7%	26 - NET INCOME / (LOSS)	\$5,704,828	(\$3,443,152)	\$9,147,980	265.7%
4.7%	6.4%	1.7%	26.6%	27 - Admin Exp % of Revenue	4.7%	6.4%	1.7%	26.6%

**ALAMEDA ALLIANCE FOR HEALTH
BALANCE SHEETS
CURRENT MONTH VS. PRIOR MONTH
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022**

	July	June	Difference	% Difference
CURRENT ASSETS:				
Cash & Equivalents				
Cash	\$51,457,654	\$12,245,640	\$39,212,014	320.21%
Short-Term Investments	249,368,193	295,164,712	(45,796,518)	-15.52%
Interest Receivable	290,103	278,437	11,666	4.19%
Other Receivables - Net	137,140,036	135,034,494	2,105,541	1.56%
Prepaid Expenses	5,221,582	5,325,435	(103,854)	-1.95%
Prepaid Inventoried Items	16,910	21,760	(4,850)	-22.29%
CalPERS Net Pension Asset	6,930,703	6,930,703	0	0.00%
Deferred CalPERS Outflow	3,802,239	3,802,239	0	0.00%
TOTAL CURRENT ASSETS	\$454,227,418	\$458,803,419	(\$4,576,001)	-1.00%
OTHER ASSETS:				
Long-Term Investments	39,988,833	35,068,850	4,919,984	14.03%
Restricted Assets	350,000	350,000	0	0.00%
Lease Asset - Office Space (Net)	2,224,601	2,290,031	(65,429)	-2.86%
Lease Asset - Office Equipment (Net)	106,290	111,273	(4,983)	-4.48%
TOTAL OTHER ASSETS	\$42,669,725	\$37,820,154	\$4,849,571	12.82%
PROPERTY AND EQUIPMENT:				
Land, Building & Improvements	10,089,578	10,089,578	0	0.00%
Furniture And Equipment	11,540,223	11,540,223	0	0.00%
Leasehold Improvement	902,447	902,447	0	0.00%
Internally-Developed Software	14,824,002	14,824,002	0	0.00%
Fixed Assets at Cost	37,356,250	37,356,250	0	0.00%
Less: Accumulated Depreciation	(31,751,692)	(31,683,019)	(68,673)	0.22%
NET PROPERTY AND EQUIPMENT	\$5,604,558	\$5,673,231	(\$68,673)	-1.21%
TOTAL ASSETS	\$502,501,701	\$502,296,804	\$204,898	0.04%
CURRENT LIABILITIES:				
Accounts Payable	1,310,888	1,547,018	(236,130)	-15.26%
Other Accrued Expenses	880,228	1,183,823	(303,596)	-25.65%
Interest Payable	(11,724)	(12,035)	312	-2.59%
Pass-Through Liabilities	95,980,358	114,574,951	(18,594,594)	-16.23%
Claims Payable	22,747,661	19,588,722	3,158,938	16.13%
IBNP Reserves	123,488,607	113,104,374	10,384,233	9.18%
Payroll Liabilities	4,875,537	4,707,435	168,102	3.57%
CalPERS Deferred Inflow	6,781,898	6,781,898	0	0.00%
Risk Sharing	7,374,932	7,374,932	0	0.00%
Provider Grants/ New Health Program	214,761	226,672	(11,911)	-5.25%
ST Lease Liability - Office Space	752,285	746,487	5,799	0.78%
ST Lease Liability - Office Equipment	59,209	59,253	(44)	-0.07%
TOTAL CURRENT LIABILITIES	\$264,454,640	\$269,883,530	(\$5,428,890)	-2.01%
LONG TERM LIABILITIES:				
LT Lease Liability - Office Space	1,567,869	1,634,049	(66,180)	-4.05%
LT Lease Liability - Office Equipment	46,180	51,041	(4,861)	-9.52%
TOTAL LONG TERM LIABILITIES	\$1,614,049	\$1,685,090	(\$71,041)	-4.22%
TOTAL LIABILITIES	\$266,068,689	\$271,568,620	(\$5,499,931)	-2.03%
NET WORTH:				
Contributed Capital	840,233	840,233	0	0.00%
Restricted & Unrestricted Funds	229,887,951	204,569,809	25,318,142	12.38%
Year-to Date Net Income / (Loss)	5,704,828	25,318,142	(19,613,313)	-77.47%
TOTAL NET WORTH	\$236,433,012	\$230,728,184	\$5,704,828	2.47%
TOTAL LIABILITIES AND NET WORTH	\$502,501,701	\$502,296,804	\$204,897	0.04%

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

7/31/2022

	MONTH	3 MONTHS	6 MONTHS	YTD
CASH FLOWS FROM OPERATING ACTIVITIES				
Commercial Premium Cash Flows				
Commercial Premium Revenue	\$2,646,648	\$7,013,060	\$13,557,676	\$2,646,648
Total	<u>2,646,648</u>	<u>7,013,060</u>	<u>13,557,676</u>	<u>2,646,648</u>
Medi-Cal Premium Cash Flows				
Medi-Cal Revenue	98,181,650	289,596,569	585,781,325	98,181,650
Allowance for Doubtful Accounts	0	0	0	0
Deferred Premium Revenue	0	0	(200,000)	0
Premium Receivable	(3,571,499)	(1,543,415)	(14,234,181)	(3,571,498)
Total	<u>94,610,151</u>	<u>288,053,154</u>	<u>571,347,144</u>	<u>94,610,152</u>
Investment & Other Income Cash Flows				
Other Revenue (Grants)	(12,715)	(70,160)	(8,427)	(12,715)
Investment Income	513,657	937,469	386,266	513,657
Interest Receivable	(11,666)	(26,237)	(187,308)	(11,666)
Total	<u>489,276</u>	<u>841,072</u>	<u>190,531</u>	<u>489,276</u>
Medical & Hospital Cash Flows				
Total Medical Expenses	(90,860,939)	(267,492,296)	(539,086,473)	(90,860,939)
Other Receivable	1,465,956	2,312,559	3,477,677	1,465,957
Claims Payable	3,158,938	(600,893)	8,596,679	3,158,938
IBNP Payable	10,384,233	11,490,278	7,717,701	10,384,233
Risk Share Payable	0	(750,000)	(750,000)	0
Health Program	(11,911)	(23,220)	(65,899)	(11,911)
Other Liabilities	0	(1)	0	0
Total	<u>(75,863,723)</u>	<u>(255,063,573)</u>	<u>(520,110,315)</u>	<u>(75,863,722)</u>
Administrative Cash Flows				
Total Administrative Expenses	(4,763,484)	(14,137,583)	(30,668,199)	(4,763,484)
Prepaid Expenses	108,704	(7,856,762)	(7,170,327)	108,704
CalPERS Pension Asset	0	0	0	0
CalPERS Deferred Outflow	0	0	0	0
Trade Accounts Payable	(539,101)	385,522	(10,082)	(539,101)
Other Accrued Liabilities	(312)	11,724	11,724	(312)
Payroll Liabilities	168,103	5,140,909	5,646,066	168,102
Net Lease Assets/Liabilities (Short term & Long term)	5,126	94,651	94,651	5,126
Depreciation Expense	68,673	268,652	478,035	68,673
Total	<u>(4,952,291)</u>	<u>(16,092,887)</u>	<u>(31,618,132)</u>	<u>(4,952,292)</u>
Interest Paid				
Debt Interest Expense	0	0	0	0
Total Cash Flows from Operating Activities	<u>16,930,061</u>	<u>24,750,826</u>	<u>33,366,904</u>	<u>16,930,062</u>

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

7/31/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment Cash Flows				
Long Term Investments	(4,919,984)	(2,354,701)	(25,530,029)	(4,919,984)
	<u>(4,919,984)</u>	<u>(2,354,701)</u>	<u>(25,530,029)</u>	<u>(4,919,984)</u>
Restricted Cash & Other Asset Cash Flows				
Provider Pass-Thru-Liabilities	(18,594,593)	(6,076,565)	(30,794,927)	(18,594,594)
Restricted Cash	0	0	0	0
	<u>(18,594,593)</u>	<u>(6,076,565)</u>	<u>(30,794,927)</u>	<u>(18,594,594)</u>
Fixed Asset Cash Flows				
Depreciation expense	68,673	268,652	478,035	68,673
Fixed Asset Acquisitions	0	(187,116)	(308,407)	0
Change in A/D	(68,673)	(268,652)	(478,035)	(68,673)
	<u>0</u>	<u>(187,116)</u>	<u>(308,407)</u>	<u>0</u>
Total Cash Flows from Investing Activities	<u>(23,514,577)</u>	<u>(8,618,382)</u>	<u>(56,633,363)</u>	<u>(23,514,578)</u>
Financing Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Cash Flows	<u>(6,584,516)</u>	<u>16,132,444</u>	<u>(23,266,459)</u>	<u>(6,584,516)</u>
Rounding	12	0	(1)	12
Cash @ Beginning of Period	<u>307,410,351</u>	<u>284,693,403</u>	<u>324,092,307</u>	<u>307,410,351</u>
Cash @ End of Period	<u>\$300,825,847</u>	<u>\$300,825,847</u>	<u>\$300,825,847</u>	<u>\$300,825,847</u>
Difference (rounding)	0	0	0	0

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 7/31/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
NET INCOME RECONCILIATION				
Net Income / (Loss)	\$5,704,829	\$15,847,059	\$29,962,167	\$5,704,829
Add back: Depreciation	68,673	268,652	478,035	68,673
Receivables				
Premiums Receivable	(3,571,499)	(1,543,415)	(14,234,181)	(3,571,498)
First Care Receivable	0	0	0	0
Family Care Receivable	0	0	0	0
Healthy Kids Receivable	0	0	0	0
Interest Receivable	(11,666)	(26,237)	(187,308)	(11,666)
Other Receivable	1,465,956	2,312,559	3,477,677	1,465,957
FQHC Receivable	0	0	0	0
Allowance for Doubtful Accounts	0	0	0	0
Total	<u>(2,117,209)</u>	<u>742,907</u>	<u>(10,943,812)</u>	<u>(2,117,207)</u>
Prepaid Expenses	108,704	(7,856,762)	(7,170,327)	108,704
Trade Payables	(539,101)	385,522	(10,082)	(539,101)
Claims Payable, IBNR & Risk Share				
IBNP	10,384,233	11,490,278	7,717,701	10,384,233
Claims Payable	3,158,938	(600,893)	8,596,679	3,158,938
Risk Share Payable	0	(750,000)	(750,000)	0
Other Liabilities	0	(1)	0	0
Total	<u>13,543,171</u>	<u>10,139,384</u>	<u>15,564,380</u>	<u>13,543,171</u>
Unearned Revenue				
Total	<u>0</u>	<u>0</u>	<u>(200,000)</u>	<u>0</u>
Other Liabilities				
Accrued Expenses	(312)	11,724	11,724	(312)
Payroll Liabilities	168,103	5,140,909	5,646,066	168,102
Net Lease Assets/Liabilities (Short term & Long term)	5,126	94,651	94,651	5,126
Health Program	(11,911)	(23,220)	(65,899)	(11,911)
Accrued Sub Debt Interest	0	0	0	0
Total Change in Other Liabilities	<u>161,006</u>	<u>5,224,064</u>	<u>5,686,542</u>	<u>161,005</u>
Cash Flows from Operating Activities	<u>\$16,930,073</u>	<u>\$24,750,826</u>	<u>\$33,366,903</u>	<u>\$16,930,074</u>
Difference (rounding)	12	0	(1)	12

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 7/31/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOW STATEMENT:				
Cash Flows from Operating Activities:				
Cash Received From:				
Capitation Received from State of CA	\$94,610,151	\$288,053,154	\$571,347,144	\$94,610,152
Commercial Premium Revenue	2,646,648	7,013,060	13,557,676	2,646,648
Other Income	(12,715)	(70,160)	(8,427)	(12,715)
Investment Income	501,991	911,232	198,958	501,991
Cash Paid To:				
Medical Expenses	(75,863,723)	(255,063,573)	(520,110,315)	(75,863,722)
Vendor & Employee Expenses	(4,952,291)	(16,092,887)	(31,618,132)	(4,952,292)
Interest Paid	0	0	0	0
Net Cash Provided By (Used In) Operating Activities	<u>16,930,061</u>	<u>24,750,826</u>	<u>33,366,904</u>	<u>16,930,062</u>
Cash Flows from Financing Activities:				
Purchases of Fixed Assets	0	(187,116)	(308,407)	0
Net Cash Provided By (Used In) Financing Activities	<u>0</u>	<u>(187,116)</u>	<u>(308,407)</u>	<u>0</u>
Cash Flows from Investing Activities:				
Changes in Investments	(4,919,984)	(2,354,701)	(25,530,029)	(4,919,984)
Restricted Cash	(18,594,593)	(6,076,565)	(30,794,927)	(18,594,594)
Net Cash Provided By (Used In) Investing Activities	<u>(23,514,577)</u>	<u>(8,431,266)</u>	<u>(56,324,956)</u>	<u>(23,514,578)</u>
Financial Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
Net Change in Cash	(6,584,516)	16,132,444	(23,266,459)	(6,584,516)
Cash @ Beginning of Period	<u>307,410,351</u>	<u>284,693,403</u>	<u>324,092,307</u>	<u>307,410,351</u>
Subtotal	\$300,825,835	\$300,825,847	\$300,825,848	\$300,825,835
Rounding	12	0	(1)	12
Cash @ End of Period	\$300,825,847	\$300,825,847	\$300,825,847	\$300,825,847

RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES:

Net Income / (Loss)	\$5,704,829	\$15,847,059	\$29,962,167	\$5,704,829
Depreciation	68,673	268,652	478,035	68,673
Net Change in Operating Assets & Liabilities:				
Premium & Other Receivables	(2,117,209)	742,907	(10,943,812)	(2,117,207)
Prepaid Expenses	108,704	(7,856,762)	(7,170,327)	108,704
Trade Payables	(539,101)	385,522	(10,082)	(539,101)
Claims payable & IBNP	13,543,171	10,139,384	15,564,380	13,543,171
Deferred Revenue	0	0	(200,000)	0
Accrued Interest	0	0	0	0
Other Liabilities	161,006	5,224,064	5,686,542	161,005
Subtotal	<u>16,930,073</u>	<u>24,750,826</u>	<u>33,366,903</u>	<u>16,930,074</u>
Rounding	(12)	0	1	(12)
Cash Flows from Operating Activities	\$16,930,061	\$24,750,826	\$33,366,904	\$16,930,062
Rounding Difference	(12)	0	1	(12)

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE MONTH AND FISCAL YEAR TO DATE - JULY 2022**

	Child	Adult	Medi-Cal SPD	ACA OE	Duals	Medi-Cal Total	Group Care	Grand Total
Enrollment	100,903	47,707	27,991	113,322	21,910	311,833	5,796	317,629
Net Revenue	\$12,583,586	\$15,319,540	\$25,960,192	\$40,192,758	\$4,125,728	\$98,181,804	\$2,646,648	\$100,828,452
Medical Expense	\$10,293,662	\$14,396,647	\$24,196,850	\$36,408,317	\$3,307,768	\$88,603,244	\$2,257,687	\$90,860,931
Gross Margin	\$2,289,924	\$922,893	\$1,763,342	\$3,784,441	\$817,961	\$9,578,561	\$388,961	\$9,967,521
Administrative Expense	\$394,966	\$653,970	\$1,549,244	\$1,848,517	\$156,417	\$4,603,114	\$125,132	\$4,728,246
Operating Income / (Expense)	\$1,894,958	\$268,923	\$214,097	\$1,935,924	\$661,544	\$4,975,446	\$263,829	\$5,239,275
Other Income / (Expense)	\$31,319	\$62,093	\$157,351	\$190,431	\$11,810	\$453,004	\$12,550	\$465,553
Net Income / (Loss)	\$1,926,277	\$331,016	\$371,448	\$2,126,356	\$673,353	\$5,428,450	\$276,379	\$5,704,828
Revenue PMPM	\$124.71	\$321.12	\$927.45	\$354.68	\$188.30	\$314.85	\$456.63	\$317.44
Medical Expense PMPM	\$102.02	\$301.77	\$864.45	\$321.28	\$150.97	\$284.14	\$389.53	\$286.06
Gross Margin PMPM	\$22.69	\$19.35	\$63.00	\$33.40	\$37.33	\$30.72	\$67.11	\$31.38
Administrative Expense PMPM	\$3.91	\$13.71	\$55.35	\$16.31	\$7.14	\$14.76	\$21.59	\$14.89
Operating Income / (Expense) PMPM	\$18.78	\$5.64	\$7.65	\$17.08	\$30.19	\$15.96	\$45.52	\$16.49
Other Income / (Expense) PMPM	\$0.31	\$1.30	\$5.62	\$1.68	\$0.54	\$1.45	\$2.17	\$1.47
Net Income / (Loss) PMPM	\$19.09	\$6.94	\$13.27	\$18.76	\$30.73	\$17.41	\$47.68	\$17.96
Medical Loss Ratio	81.8%	94.0%	93.2%	90.6%	80.2%	90.2%	85.3%	90.1%
Gross Margin Ratio	18.2%	6.0%	6.8%	9.4%	19.8%	9.8%	14.7%	9.9%
Administrative Expense Ratio	3.1%	4.3%	6.0%	4.6%	3.8%	4.7%	4.7%	4.7%
Net Income Ratio	15.3%	2.2%	1.4%	5.3%	16.3%	5.5%	10.4%	5.7%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022

CURRENT MONTH									FISCAL YEAR TO DATE					
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)			Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
ADMINISTRATIVE EXPENSE SUMMARY														
\$3,079,402	\$3,623,030	\$543,628	15.0%	Personnel Expenses	\$3,079,402	\$3,623,030	\$543,628	15.0%			\$3,079,402	\$3,623,030	\$543,628	15.0%
299,172	314,648	15,476	4.9%	Benefits Administration Expense	299,172	314,648	15,476	4.9%			299,172	314,648	15,476	4.9%
526,842	1,479,926	953,084	64.4%	Purchased & Professional Services	526,842	1,479,926	953,084	64.4%			526,842	1,479,926	953,084	64.4%
240,481	271,110	30,629	11.3%	Occupancy	240,481	271,110	30,629	11.3%			240,481	271,110	30,629	11.3%
69,771	96,184	26,413	27.5%	Printing Postage & Promotion	69,771	96,184	26,413	27.5%			69,771	96,184	26,413	27.5%
507,892	691,576	183,684	26.6%	Licenses Insurance & Fees	507,892	691,576	183,684	26.6%			507,892	691,576	183,684	26.6%
4,685	22,343	17,658	79.0%	Supplies & Other Expenses	4,685	22,343	17,658	79.0%			4,685	22,343	17,658	79.0%
\$1,648,844	\$2,875,787	\$1,226,943	42.7%	Total Other Administrative Expense	\$1,648,844	\$2,875,787	\$1,226,943	42.7%			\$1,648,844	\$2,875,787	\$1,226,943	42.7%
\$4,728,246	\$6,498,817	\$1,770,571	27.2%	Total Administrative Expenses	\$4,728,246	\$6,498,817	\$1,770,571	27.2%			\$4,728,246	\$6,498,817	\$1,770,571	27.2%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Personnel Expenses				
2,013,110	2,121,085	107,975	5.1%	Salaries & Wages	2,013,110	2,121,085	107,975	5.1%
236,970	230,275	(6,695)	(2.9%)	Paid Time Off	236,970	230,275	(6,695)	(2.9%)
3,412	2,770	(642)	(23.2%)	Incentives	3,412	2,770	(642)	(23.2%)
0	28,846	28,846	100.0%	Severance Pay	0	28,846	28,846	100.0%
31,997	90,516	58,519	64.7%	Payroll Taxes	31,997	90,516	58,519	64.7%
18,366	16,671	(1,695)	(10.2%)	Overtime	18,366	16,671	(1,695)	(10.2%)
154,738	179,669	24,931	13.9%	CalPERS ER Match	154,738	179,669	24,931	13.9%
558,521	617,399	58,878	9.5%	Employee Benefits	558,521	617,399	58,878	9.5%
23,688	28,521	4,833	16.9%	Employee Relations	23,688	28,521	4,833	16.9%
7,770	14,953	7,183	48.0%	Work from Home Stipend	7,770	14,953	7,183	48.0%
219	2,165	1,946	89.9%	Transportation Reimbursement	219	2,165	1,946	89.9%
2,103	14,657	12,554	85.7%	Travel & Lodging	2,103	14,657	12,554	85.7%
18,119	112,964	94,846	84.0%	Temporary Help Services	18,119	112,964	94,846	84.0%
2,542	54,255	51,713	95.3%	Staff Development/Training	2,542	54,255	51,713	95.3%
7,850	108,284	100,434	92.8%	Staff Recruitment/Advertising	7,850	108,284	100,434	92.8%
\$3,079,402	\$3,623,030	\$543,628	15.0%	Total Employee Expenses	\$3,079,402	\$3,623,030	\$543,628	15.0%
				Benefit Administration Expense				
(2,513)	13,225	15,738	119.0%	RX Administration Expense	(2,513)	13,225	15,738	119.0%
282,775	282,531	(244)	(0.1%)	Behavioral Hlth Administration Fees	282,775	282,531	(244)	(0.1%)
18,910	18,892	(18)	(0.1%)	Telemedicine Admin Fees	18,910	18,892	(18)	(0.1%)
\$299,172	\$314,648	\$15,476	4.9%	Total Employee Expenses	\$299,172	\$314,648	\$15,476	4.9%
				Purchased & Professional Services				
160,620	764,553	603,933	79.0%	Consulting Services	160,620	764,553	603,933	79.0%
228,127	347,869	119,742	34.4%	Computer Support Services	228,127	347,869	119,742	34.4%
9,916	9,915	(1)	0.0%	Professional Fees-Accounting	9,916	9,915	(1)	0.0%
0	17	17	100.0%	Professional Fees-Medical	0	17	17	100.0%
44,506	122,803	78,297	63.8%	Other Purchased Services	44,506	122,803	78,297	63.8%
0	1,400	1,400	100.0%	Maint. & Repair-Office Equipment	0	1,400	1,400	100.0%
71,302	67,374	(3,928)	(5.8%)	HMS Recovery Fees	71,302	67,374	(3,928)	(5.8%)
242	21,194	20,952	98.9%	Hardware (Non-Capital)	242	21,194	20,952	98.9%
14,129	31,467	17,338	55.1%	Provider Relations-Credentialing	14,129	31,467	17,338	55.1%
(2,000)	113,334	115,334	101.8%	Legal Fees	(2,000)	113,334	115,334	101.8%
\$526,842	\$1,479,926	\$953,084	64.4%	Total Purchased & Professional Services	\$526,842	\$1,479,926	\$953,084	64.4%
				Occupancy				
68,673	63,609	(5,064)	(8.0%)	Depreciation	68,673	63,609	(5,064)	(8.0%)
65,429	71,986	6,557	9.1%	Building Lease	65,429	71,986	6,557	9.1%
4,983	5,916	933	15.8%	Leased and Rented Office Equipment	4,983	5,916	933	15.8%
11,889	16,892	5,003	29.6%	Utilities	11,889	16,892	5,003	29.6%
70,137	79,700	9,563	12.0%	Telephone	70,137	79,700	9,563	12.0%
19,370	33,007	13,637	41.3%	Building Maintenance	19,370	33,007	13,637	41.3%
\$240,481	\$271,110	\$30,629	11.3%	Total Occupancy	\$240,481	\$271,110	\$30,629	11.3%
				Printing Postage & Promotion				

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022

CURRENT MONTH					FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	
9,914	28,281	18,367	64.9%	Postage	9,914	28,281	18,367	64.9%	
5,800	5,501	(299)	(5.4%)	Design & Layout	5,800	5,501	(299)	(5.4%)	
25,150	38,791	13,641	35.2%	Printing Services	25,150	38,791	13,641	35.2%	
0	2,500	2,500	100.0%	Mailing Services	0	2,500	2,500	100.0%	
4,736	5,077	341	6.7%	Courier/Delivery Service	4,736	5,077	341	6.7%	
0	1,217	1,217	100.0%	Pre-Printed Materials and Publications	0	1,217	1,217	100.0%	
0	150	150	100.0%	Promotional Services	0	150	150	100.0%	
11,000	6,500	(4,500)	(69.2%)	Community Relations	11,000	6,500	(4,500)	(69.2%)	
13,171	8,167	(5,004)	(61.3%)	Translation - Non-Clinical	13,171	8,167	(5,004)	(61.3%)	
\$69,771	\$96,184	\$26,413	27.5%	Total Printing Postage & Promotion	\$69,771	\$96,184	\$26,413	27.5%	
				Licenses Insurance & Fees					
23,105	26,350	3,245	12.3%	Bank Fees	23,105	26,350	3,245	12.3%	
60,861	94,366	33,505	35.5%	Insurance	60,861	94,366	33,505	35.5%	
350,010	481,272	131,262	27.3%	Licenses, Permits and Fees	350,010	481,272	131,262	27.3%	
73,915	89,588	15,673	17.5%	Subscriptions & Dues	73,915	89,588	15,673	17.5%	
\$507,892	\$691,576	\$183,684	26.6%	Total Licenses Insurance & Postage	\$507,892	\$691,576	\$183,684	26.6%	
				Supplies & Other Expenses					
1,024	4,002	2,978	74.4%	Office and Other Supplies	1,024	4,002	2,978	74.4%	
2,538	4,099	1,561	38.1%	Ergonomic Supplies	2,538	4,099	1,561	38.1%	
1,049	4,694	3,645	77.7%	Commissary-Food & Beverage	1,049	4,694	3,645	77.7%	
0	150	150	100.0%	Member Incentive Expense	0	150	150	100.0%	
75	4,167	4,092	98.2%	Covid-19 Vaccination Incentive Expense	75	4,167	4,092	98.2%	
0	100	100	100.0%	Covid-19 IT Expenses	0	100	100	100.0%	
0	5,131	5,131	100.0%	Covid-19 Non IT Expenses	0	5,131	5,131	100.0%	
\$4,685	\$22,343	\$17,658	79.0%	Total Supplies & Other Expense	\$4,685	\$22,343	\$17,658	79.0%	
\$4,728,246	\$6,498,817	\$1,770,571	27.2%	TOTAL ADMINISTRATIVE EXPENSE	\$4,728,246	\$6,498,817	\$1,770,571	27.2%	

ALAMEDA ALLIANCE FOR HEALTH
 CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS
 ACTUAL VS. BUDGET
 FOR THE FISCAL YEAR-TO-DATE ENDED JULY 31, 2022

		Project ID	Prior YTD Acquisitions	Current Month Acquisitions	Fiscal YTD Acquisitions	Capital Budget Total	\$ Variance Fav/(Unf.)
1. Hardware:							
	Cisco UCS Blade	IT-FY23-01	\$ -	\$ -	\$ -	\$ 100,000	\$ 100,000
	Veeam Backup Shelf	IT-FY23-02	\$ -		\$ -	\$ 70,000	\$ 70,000
	Cisco Nexus 9k	IT-FY23-03			\$ -	\$ 60,000	\$ 60,000
	Pure Storage Shelf	IT-FY23-04	\$ -		\$ -	\$ 70,000	\$ 70,000
	Call Center Hardware	IT-FY23-05	\$ -		\$ -	\$ 60,000	\$ 60,000
	FAX DMG	IT-FY23-06	\$ -		\$ -	\$ 80,000	\$ 80,000
	Cisco Network Hardware (Switches, Routers, Firewalls, Wireless)	IT-FY23-07	\$ -		\$ -	\$ 60,000	\$ 60,000
	Network / AV Cabling	IT-FY23-08	\$ -		\$ -	\$ 60,000	\$ 60,000
	Hardware Subtotal		\$ -	\$ -	\$ -	\$ 560,000	\$ 560,000
2. Software:							
	Zerto	AC-FY23-01	\$ -		\$ -	\$ 80,000	\$ 80,000
	Software Subtotal		\$ -	\$ -	\$ -	\$ 80,000	\$ 80,000
3. Building Improvement:							
	ADT (ACME) Security: Readers, HID Boxes, Doors - Planned/Unplanned requirements or repairs	FA-FY23-01	\$ -	\$ -	\$ -	\$ 50,000	\$ 50,000
	HVAC (Clinton): Replace VAV boxes, equipment, duct work - Planned/Unplanned requirements or repairs	FA-FY23-02	\$ -		\$ -	\$ 50,000	\$ 50,000
	EV Charging Stations: Equipment, Electrical, Design, Engineering, Permits, Construction	FA-FY23-03	\$ -		\$ -	\$ 100,000	\$ 100,000
	Seismic Improvements (Carryover from FY22)	FA-FY23-07	\$ -		\$ -	\$ 38,992	\$ 38,992
	Contingencies	FA-FY23-16	\$ -		\$ -	\$ 100,000	\$ 100,000
	Building Improvement Subtotal		\$ -	\$ -	\$ -	\$ 338,992	\$ 338,992
4. Furniture & Equipment:							
			\$ -		\$ -	\$ -	\$ -
	Furniture & Equipment Subtotal		\$ -	\$ -	\$ -	\$ -	\$ -
	GRAND TOTAL		\$ -	\$ -	\$ -	\$ 978,992	\$ 978,992
5. Reconciliation to Balance Sheet:							
	Fixed Assets @ Cost - 7/31/22				\$ 37,356,250		
	Fixed Assets @ Cost - 6/30/22				\$ 37,356,250		
	Fixed Assets Acquired YTD				\$ -		

**ALAMEDA ALLIANCE FOR HEALTH
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS
SUMMARY - FISCAL YEAR 2023**

TANGIBLE NET EQUITY (TNE)

	<u>Jul-22</u>
Current Month Net Income / (Loss)	\$5,704,828
YTD Net Income / (Loss)	\$5,704,828
Actual TNE	
Net Assets	\$236,433,012
Subordinated Debt & Interest	\$0
Total Actual TNE	\$236,433,012
Increase/(Decrease) in Actual TNE	\$7,347,633
Required TNE⁽¹⁾	\$37,821,118
Min. Req'd to Avoid Monthly Reporting (Increased from 130% to 150% of Required TNE effective July-2022)	\$56,731,678
TNE Excess / (Deficiency)	\$198,611,894
Actual TNE as a Multiple of Required	<u>6.25</u>

Note 1: Required TNE reflects quarterly DMHC calculations for quarter-end months (underlined) and monthly DMHC calculations (not underlined). Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology.

LIQUID TANGIBLE NET EQUITY

Net Assets	\$236,433,012
Fixed Assets at Net Book Value	(5,604,558)
Net Lease Assets/Liabilities/Interest	106,376
CD Pledged to DMHC	(350,000)
Liquid TNE (Liquid Reserves)	\$230,584,830
Liquid TNE as Multiple of Required	<u>6.10</u>

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Actual Jul-22	Actual Aug-22	Actual Sep-22	Actual Oct-22	Actual Nov-22	Actual Dec-22	Actual Jan-23	Actual Feb-23	Actual Mar-23	Actual Apr-23	Actual May-23	Actual Jun-23	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	100,903												100,903
Adult	47,707												47,707
SPD	27,991												27,991
ACA OE	113,322												113,322
Duals	21,910												21,910
MCAL LTC	0												0
MCAL LTC Duals	0												0
Medi-Cal Program	311,833												311,833
Group Care Program	5,796												5,796
Total	317,629												317,629

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	131												131
Adult	946												946
SPD	886												886
ACA OE	2,384												2,384
Duals	225												225
MCAL LTC	0												0
MCAL LTC Duals	0												0
Medi-Cal Program	4,572												4,572
Group Care Program	1												1
Total	4,573												4,573

Enrollment Percentages:													
Medi-Cal Program:													
Child % of Medi-Cal	32.4%												32.4%
Adult % of Medi-Cal	15.3%												15.3%
SPD % of Medi-Cal	9.0%												9.0%
ACA OE % of Medi-Cal	36.3%												36.3%
Duals % of Medi-Cal	7.0%												7.0%
Medi-Cal Program % of Total	98.2%												98.2%
Group Care Program % of Total	1.8%												1.8%
Total	100.0%												100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

Page 1	Actual Enrollment by Plan & Category of Aid
Page 2	Actual Delegated Enrollment Detail

	Actual Jul-22	Actual Aug-22	Actual Sep-22	Actual Oct-22	Actual Nov-22	Actual Dec-22	Actual Jan-23	Actual Feb-23	Actual Mar-23	Actual Apr-23	Actual May-23	Actual Jun-23	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted													
Directly Contracted (DCP)	54,340												54,340
Alameda Health System	62,784												62,784
	117,124												117,124
Delegated:													
CFMG	33,466												33,466
CHCN	119,514												119,514
Kaiser	47,525												47,525
Delegated Subtotal	200,505												200,505
Total	317,629												317,629
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	2,973												2,973
Delegated:													
CFMG	58												58
CHCN	1,103												1,103
Kaiser	439												439
Delegated Subtotal	1,600												1,600
Total	4,573												4,573
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	36.9%												36.9%
Delegated:													
CFMG	10.5%												10.5%
CHCN	37.6%												37.6%
Kaiser	15.0%												15.0%
Delegated Subtotal	63.1%												63.1%
Total	100.0%												100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Budget Jul-22	Budget Aug-22	Budget Sep-22	Budget Oct-22	Budget Nov-22	Budget Dec-22	Budget Jan-23	Budget Feb-23	Budget Mar-23	Budget Apr-23	Budget May-23	Budget Jun-23	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program by Category of Aid:													
Child	101,120	101,423	101,727	101,930	102,134	102,338	101,787	101,043	100,298	99,552	98,806	98,059	1,210,217
Adult	46,703	47,030	47,359	47,501	47,644	47,787	46,980	45,856	44,731	43,605	42,478	41,349	549,023
SPD	28,283	28,368	28,453	28,510	28,567	28,624	29,006	28,941	28,876	28,811	28,746	28,681	343,866
ACA OE	113,561	114,129	114,700	115,044	115,389	115,735	114,009	111,510	109,009	106,505	103,999	101,490	1,335,080
Duals	21,650	21,715	21,780	21,824	21,868	21,912	21,781	21,488	21,194	20,900	20,606	20,312	257,030
MCAL LTC	0	0	0	0	0	0	300	300	300	300	300	300	1,800
MCAL LTC Duals	0	0	0	0	0	0	1,200	1,200	1,200	1,200	1,200	1,200	7,200
Medi-Cal Program	311,317	312,665	314,019	314,809	315,602	316,396	315,063	310,338	305,608	300,873	296,135	291,391	3,704,216
Group Care Program	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	69,936
Total	317,145	318,493	319,847	320,637	321,430	322,224	320,891	316,166	311,436	306,701	301,963	297,219	3,774,152

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	6,309	303	304	203	204	204	(551)	(744)	(745)	(746)	(746)	(747)	3,248
Adult	5,627	327	329	142	143	143	(807)	(1,124)	(1,125)	(1,126)	(1,127)	(1,129)	273
SPD	1,538	85	85	57	57	57	382	(65)	(65)	(65)	(65)	(65)	1,936
ACA OE	10,125	568	571	344	345	346	(1,726)	(2,499)	(2,501)	(2,504)	(2,506)	(2,509)	(1,946)
Duals	1,874	65	65	44	44	44	(131)	(293)	(294)	(294)	(294)	(294)	536
MCAL LTC	0	0	0	0	0	0	300	0	0	0	0	0	300
MCAL LTC Duals	0	0	0	0	0	0	1,200	0	0	0	0	0	1,200
Medi-Cal Program	25,473	1,348	1,354	790	793	794	(1,333)	(4,725)	(4,730)	(4,735)	(4,738)	(4,744)	5,547
Group Care Program	(24)	0	0	0	0	0	0	0	0	0	0	0	(24)
Total	25,449	1,348	1,354	790	793	794	(1,333)	(4,725)	(4,730)	(4,735)	(4,738)	(4,744)	5,523

Enrollment Percentages:													
Medi-Cal Program:													
Child % (Medi-Cal)	32.5%	32.4%	32.4%	32.4%	32.4%	32.3%	32.3%	32.6%	32.8%	33.1%	33.4%	33.7%	32.7%
Adult % (Medi-Cal)	15.0%	15.0%	15.1%	15.1%	15.1%	15.1%	14.9%	14.8%	14.6%	14.5%	14.3%	14.2%	14.8%
SPD % (Medi-Cal)	9.1%	9.1%	9.1%	9.1%	9.1%	9.0%	9.2%	9.3%	9.4%	9.6%	9.7%	9.8%	9.3%
ACA OE % (Medi-Cal)	36.5%	36.5%	36.5%	36.5%	36.6%	36.6%	36.2%	35.9%	35.7%	35.4%	35.1%	34.8%	36.0%
Duals % (Medi-Cal)	7.0%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	7.0%	7.0%	6.9%
MCAL LTC % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%
MCAL LTC Duals % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.2%
Medi-Cal Program % of Total	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	98.1%	98.1%	98.1%	98.0%	98.1%
Group Care Program % of Total	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.9%	1.9%	1.9%	2.0%	1.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Budget Jul-22	Budget Aug-22	Budget Sep-22	Budget Oct-22	Budget Nov-22	Budget Dec-22	Budget Jan-23	Budget Feb-23	Budget Mar-23	Budget Apr-23	Budget May-23	Budget Jun-23	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted	116,747	117,272	117,799	118,102	118,406	118,710	118,871	116,928	114,985	113,037	111,088	109,138	1,391,083
Delegated:													
CFMG	33,731	33,837	33,943	34,013	34,083	34,153	33,970	33,696	33,422	33,148	32,874	32,599	403,469
CHCN	119,411	119,921	120,435	120,733	121,033	121,334	120,278	118,487	116,693	114,899	113,103	111,305	1,417,632
Kaiser	47,256	47,463	47,670	47,789	47,908	48,027	47,772	47,055	46,336	45,617	44,898	44,177	561,968
Delegated Subtotal	200,398	201,221	202,048	202,535	203,024	203,514	202,020	199,238	196,451	193,664	190,875	188,081	2,383,069
Total	317,145	318,493	319,847	320,637	321,430	322,224	320,891	316,166	311,436	306,701	301,963	297,219	3,774,152
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	5,641	525	527	303	304	304	161	(1,943)	(1,943)	(1,948)	(1,949)	(1,950)	(1,968)
Delegated:													
CFMG	2,323	106	106	70	70	70	(183)	(274)	(274)	(274)	(274)	(275)	1,191
CHCN	13,180	510	514	298	300	301	(1,056)	(1,791)	(1,794)	(1,794)	(1,796)	(1,798)	5,074
Kaiser	4,305	207	207	119	119	119	(255)	(717)	(719)	(719)	(719)	(721)	1,226
Delegated Subtotal	19,808	823	827	487	489	490	(1,494)	(2,782)	(2,787)	(2,787)	(2,789)	(2,794)	7,491
Total	25,449	1,348	1,354	790	793	794	(1,333)	(4,725)	(4,730)	(4,735)	(4,738)	(4,744)	5,523
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	36.8%	36.8%	36.8%	36.8%	36.8%	36.8%	37.0%	37.0%	36.9%	36.9%	36.8%	36.7%	36.9%
Delegated:													
CFMG	10.6%	10.6%	10.6%	10.6%	10.6%	10.6%	10.6%	10.7%	10.7%	10.8%	10.9%	11.0%	10.7%
CHCN	37.7%	37.7%	37.7%	37.7%	37.7%	37.7%	37.5%	37.5%	37.5%	37.5%	37.5%	37.4%	37.6%
Kaiser	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%
Delegated Subtotal	63.2%	63.2%	63.2%	63.2%	63.2%	63.2%	63.0%	63.0%	63.1%	63.1%	63.2%	63.3%	63.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023

	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Member Month
	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Variance
Enrollment Variance by Plan & Aid Category - Favorable/(Unfavorable)													
Medi-Cal Program:													
Child	(217)	0	0	0	0	0	0	0	0	0	0	0	(217)
Adult	1,004	0	0	0	0	0	0	0	0	0	0	0	1,004
SPD	(292)	0	0	0	0	0	0	0	0	0	0	0	(292)
ACA OE	(239)	0	0	0	0	0	0	0	0	0	0	0	(239)
Duals	260	0	0	0	0	0	0	0	0	0	0	0	260
MCAL LTC	0	0	0	0	0	0	0	0	0	0	0	0	0
MCAL LTC Duals	0	0	0	0	0	0	0	0	0	0	0	0	0
Medi-Cal Program	516	0	0	0	0	0	0	0	0	0	0	0	516
Group Care Program	(32)	0	0	0	0	0	0	0	0	0	0	0	(32)
Total	484	0	0	0	0	0	0	0	0	0	0	0	484
Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)													
Directly-Contracted	377	0	0	0	0	0	0	0	0	0	0	0	377
Delegated:													
CFMG	(265)	0	0	0	0	0	0	0	0	0	0	0	(265)
CHCN	103	0	0	0	0	0	0	0	0	0	0	0	103
Kaiser	269	0	0	0	0	0	0	0	0	0	0	0	269
Delegated Subtotal	107	0	0	0	0	0	0	0	0	0	0	0	107
Total	484	0	0	0	0	0	0	0	0	0	0	0	484

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022**

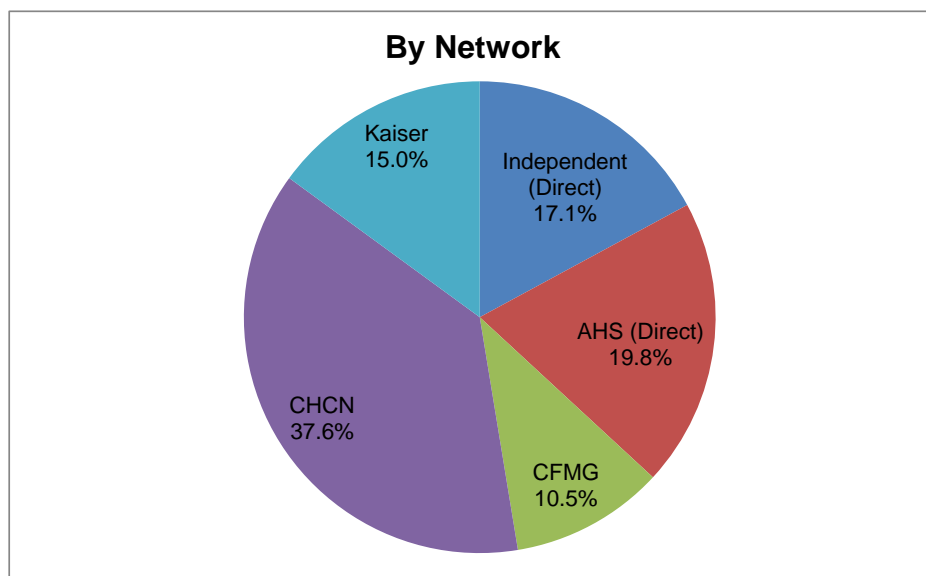
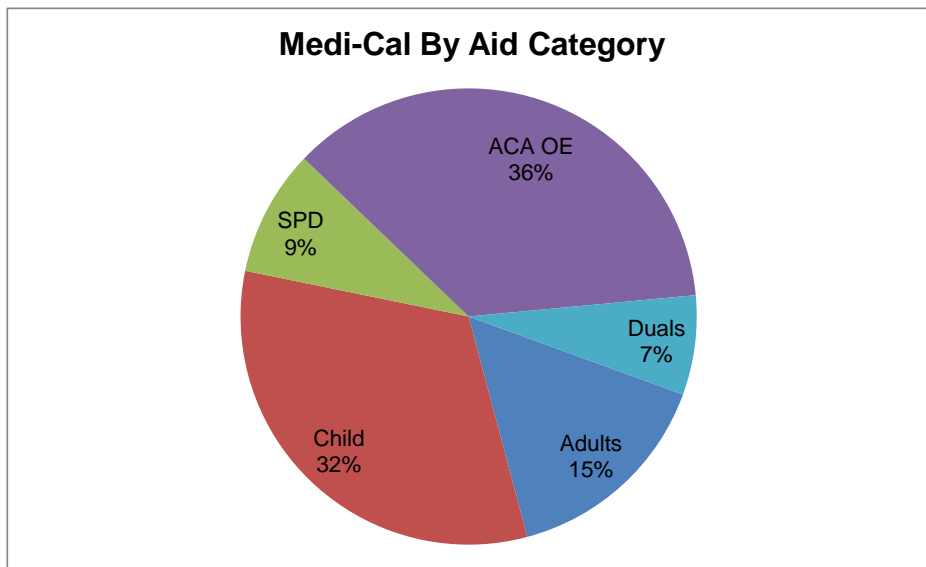
CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				CAPITATED MEDICAL EXPENSES:				
\$1,131,294	\$1,972,020	\$840,726	42.6%	PCP-Capitation	\$1,131,294	\$1,972,020	\$840,726	42.6%
4,142,893	3,344,019	(798,874)	(23.9%)	PCP-Capitation - FQHC	4,142,893	3,344,019	(798,874)	(23.9%)
290,083	293,192	3,109	1.1%	Specialty-Capitation	290,083	293,192	3,109	1.1%
3,470,298	3,517,704	47,406	1.3%	Specialty-Capitation FQHC	3,470,298	3,517,704	47,406	1.3%
433,421	391,015	(42,406)	(10.8%)	Laboratory-Capitation	433,421	391,015	(42,406)	(10.8%)
954,981	951,435	(3,546)	(0.4%)	Transportation (Ambulance)-Cap	954,981	951,435	(3,546)	(0.4%)
231,113	230,576	(537)	(0.2%)	Vision Cap	231,113	230,576	(537)	(0.2%)
84,499	85,448	949	1.1%	CFMG Capitation	84,499	85,448	949	1.1%
174,329	176,168	1,839	1.0%	Anc IPA Admin Capitation FQHC	174,329	176,168	1,839	1.0%
10,864,093	10,964,104	100,011	0.9%	Kaiser Capitation	10,864,093	10,964,104	100,011	0.9%
984,133	789,352	(194,781)	(24.7%)	BHT Supplemental Expense	984,133	789,352	(194,781)	(24.7%)
764,165	539,450	(224,715)	(41.7%)	Maternity Supplemental Expense	764,165	539,450	(224,715)	(41.7%)
577,807	616,042	38,235	6.2%	DME - Cap	616,042	38,235	38,235	6.2%
\$24,103,109	\$23,870,525	(\$232,584)	(1.0%)	5-TOTAL CAPITATED EXPENSES	\$24,103,109	\$23,870,525	(\$232,584)	(1.0%)
				FEE FOR SERVICE MEDICAL EXPENSES:				
6,011,597	0	(6,011,597)	0.0%	IBNP-Inpatient Services	6,011,597	0	(6,011,597)	0.0%
180,348	0	(180,348)	0.0%	IBNP-Settlement (IP)	180,348	0	(180,348)	0.0%
480,926	0	(480,926)	0.0%	IBNP-Claims Fluctuation (IP)	480,926	0	(480,926)	0.0%
20,729,673	31,629,280	10,899,607	34.5%	Inpatient Hospitalization-FFS	20,729,673	31,629,280	10,899,607	34.5%
867,947	0	(867,947)	0.0%	IP OB - Mom & NB	867,947	0	(867,947)	0.0%
120,774	0	(120,774)	0.0%	IP Behavioral Health	120,774	0	(120,774)	0.0%
1,054,134	1,363,434	309,300	22.7%	IP - Long Term Care	1,054,134	1,363,434	309,300	22.7%
689,161	0	(689,161)	0.0%	IP - Facility Rehab FFS	689,161	0	(689,161)	0.0%
\$30,134,560	\$32,992,714	\$2,858,154	8.7%	6-Inpatient Hospital & SNF FFS Expense	\$30,134,560	\$32,992,714	\$2,858,154	8.7%
271,427	0	(271,427)	0.0%	IBNP-PCP	271,427	0	(271,427)	0.0%
8,143	0	(8,143)	0.0%	IBNP-Settlement (PCP)	8,143	0	(8,143)	0.0%
21,713	0	(21,713)	0.0%	IBNP-Claims Fluctuation (PCP)	21,713	0	(21,713)	0.0%
1,011,890	1,298,195	286,305	22.1%	Primary Care Non-Contracted FF	1,011,890	1,298,195	286,305	22.1%
46,945	65,182	18,237	28.0%	PCP FQHC FFS	46,945	65,182	18,237	28.0%
1,972,326	2,820,374	848,048	30.1%	Prop 56 Direct Payment Expenses	1,972,326	2,820,374	848,048	30.1%
14,160	0	(14,160)	0.0%	Prop 56 Hyde Direct Payment Expenses	14,160	0	(14,160)	0.0%
77,408	0	(77,408)	0.0%	Prop 56-Trauma Expense	77,408	0	(77,408)	0.0%
98,984	0	(98,984)	0.0%	Prop 56-Dev. Screening Exp.	98,984	0	(98,984)	0.0%
685,544	0	(685,544)	0.0%	Prop 56-Fam. Planning Exp.	685,544	0	(685,544)	0.0%
(1,305)	0	1,305	0.0%	Prop 56-Value Based Purchasing	(1,305)	0	1,305	0.0%
\$4,207,233	\$4,183,751	(\$23,482)	(0.6%)	7-Primary Care Physician FFS Expense	\$4,207,233	\$4,183,751	(\$23,482)	(0.6%)
452,052	0	(452,052)	0.0%	IBNP-Specialist	452,052	0	(452,052)	0.0%
2,397,527	5,151,623	2,754,096	53.5%	Specialty Care-FFS	2,397,527	5,151,623	2,754,096	53.5%
98,550	0	(98,550)	0.0%	Anesthesiology - FFS	98,550	0	(98,550)	0.0%
812,868	0	(812,868)	0.0%	Spec Rad Therapy - FFS	812,868	0	(812,868)	0.0%
111,646	0	(111,646)	0.0%	Obstetrics-FFS	111,646	0	(111,646)	0.0%
269,601	0	(269,601)	0.0%	Spec IP Surgery - FFS	269,601	0	(269,601)	0.0%
476,240	0	(476,240)	0.0%	Spec OP Surgery - FFS	476,240	0	(476,240)	0.0%
313,418	0	(313,418)	0.0%	Spec IP Physician	313,418	0	(313,418)	0.0%
39,060	8,509	(30,551)	(359.0%)	SCP FQHC FFS	39,060	8,509	(30,551)	(359.0%)
13,560	0	(13,560)	0.0%	IBNP-Settlement (SCP)	13,560	0	(13,560)	0.0%
36,163	0	(36,163)	0.0%	IBNP-Claims Fluctuation (SCP)	36,163	0	(36,163)	0.0%
\$5,020,683	\$5,160,132	\$139,449	2.7%	8-Specialty Care Physician Expense	\$5,020,683	\$5,160,132	\$139,449	2.7%
919,392	0	(919,392)	0.0%	IBNP-Ancillary	919,392	0	(919,392)	0.0%
27,581	0	(27,581)	0.0%	IBNP Settlement (ANC)	27,581	0	(27,581)	0.0%
73,551	0	(73,551)	0.0%	IBNP Claims Fluctuation (ANC)	73,551	0	(73,551)	0.0%
264,339	0	(264,339)	0.0%	Acupuncture/Biofeedback	264,339	0	(264,339)	0.0%
116,187	0	(116,187)	0.0%	Hearing Devices	116,187	0	(116,187)	0.0%
35,773	0	(35,773)	0.0%	Imaging/MRI/CT Global	35,773	0	(35,773)	0.0%
37,728	0	(37,728)	0.0%	Vision FFS	37,728	0	(37,728)	0.0%
18,246	0	(18,246)	0.0%	Family Planning	18,246	0	(18,246)	0.0%
832,435	0	(832,435)	0.0%	Laboratory-FFS	832,435	0	(832,435)	0.0%
112,810	0	(112,810)	0.0%	ANC Therapist	112,810	0	(112,810)	0.0%
242,454	0	(242,454)	0.0%	Transportation (Ambulance)-FFS	242,454	0	(242,454)	0.0%
151,364	0	(151,364)	0.0%	Transportation (Other)-FFS	151,364	0	(151,364)	0.0%
332,409	0	(332,409)	0.0%	Hospice	332,409	0	(332,409)	0.0%
458,800	0	(458,800)	0.0%	Home Health Services	458,800	0	(458,800)	0.0%
0	4,279,256	4,279,256	100.0%	Other Medical-FFS	0	4,279,256	4,279,256	100.0%
22,938	0	(22,938)	0.0%	HMS Medical Refunds	22,938	0	(22,938)	0.0%

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED July 31, 2022**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
404,888	0	(404,888)	0.0%	DME & Medical Supplies	404,888	0	(404,888)	0.0%
0	652,743	652,743	100.0%	GEMT Direct Payment Expense	0	652,743	652,743	100.0%
233,612	0	(233,612)	0.0%	Community Based Adult Services (CBAS)	233,612	0	(233,612)	0.0%
888,276	705,592	(182,684)	(25.9%)	ECM Base FFS Ancillary	888,276	705,592	(182,684)	(25.9%)
495	5,227	4,732	90.5%	ECM Outreach FFS Ancillary	495	5,227	4,732	90.5%
328,055	328,054	(1)	0.0%	CS - Housing Deposits FFS Ancillary	328,055	328,054	(1)	0.0%
580,032	580,031	(1)	0.0%	CS - Housing Tenancy FFS Ancillary	580,032	580,031	(1)	0.0%
220,282	220,281	(1)	0.0%	CS - Housing Navigation Services FFS Ancillary	220,282	220,281	(1)	0.0%
325,580	325,580	0	0.0%	CS - Medical Respite FFS Ancillary	325,580	325,580	0	0.0%
128,573	128,572	(1)	0.0%	CS - Medically Tailored Meals FFS Ancillary	128,573	128,572	(1)	0.0%
37,159	37,159	0	0.0%	CS - Asthma Remediation FFS Ancillary	37,159	37,159	0	0.0%
7,324	9,999	2,675	26.8%	MOT- Wrap Around (Non Medical MOT Cost)	7,324	9,999	2,675	26.8%
\$6,800,281	\$7,272,494	\$472,213	6.5%	9-Ancillary Medical Expense	\$6,800,281	\$7,272,494	\$472,213	6.5%
1,304,878	0	(1,304,878)	0.0%	IBNP-Outpatient	1,304,878	0	(1,304,878)	0.0%
39,147	0	(39,147)	0.0%	IBNP Settlement (OP)	39,147	0	(39,147)	0.0%
104,389	0	(104,389)	0.0%	IBNP Claims Fluctuation (OP)	104,389	0	(104,389)	0.0%
991,780	9,021,352	8,029,572	89.0%	Out-Patient FFS	991,780	9,021,352	8,029,572	89.0%
1,359,546	0	(1,359,546)	0.0%	OP Ambul Surgery - FFS	1,359,546	0	(1,359,546)	0.0%
823,147	0	(823,147)	0.0%	OP Fac Imaging Services-FFS	823,147	0	(823,147)	0.0%
704,074	0	(704,074)	0.0%	Behav Health - FFS	704,074	0	(704,074)	0.0%
1,039,190	0	(1,039,190)	0.0%	Behavioral Health Therapy - FFS	1,039,190	0	(1,039,190)	0.0%
450,917	0	(450,917)	0.0%	OP Facility - Lab FFS	450,917	0	(450,917)	0.0%
85,490	0	(85,490)	0.0%	OP Facility - Cardio FFS	85,490	0	(85,490)	0.0%
43,238	0	(43,238)	0.0%	OP Facility - PT/OT/ST FFS	43,238	0	(43,238)	0.0%
1,469,594	0	(1,469,594)	0.0%	OP Facility - Dialysis FFS	1,469,594	0	(1,469,594)	0.0%
\$8,415,389	\$9,021,352	\$605,963	6.7%	10-Outpatient Medical Expense Medical Expense	\$8,415,389	\$9,021,352	\$605,963	6.7%
469,917	0	(469,917)	0.0%	IBNP-Emergency	469,917	0	(469,917)	0.0%
14,096	0	(14,096)	0.0%	IBNP Settlement (ER)	14,096	0	(14,096)	0.0%
37,594	0	(37,594)	0.0%	IBNP Claims Fluctuation (ER)	37,594	0	(37,594)	0.0%
600,756	0	(600,756)	0.0%	Special ER Physician-FFS	600,756	0	(600,756)	0.0%
3,734,983	5,499,896	1,764,913	32.1%	ER-Facility	3,734,983	5,499,896	1,764,913	32.1%
\$4,857,346	\$5,499,896	\$642,550	11.7%	11-Emergency Expense	\$4,857,346	\$5,499,896	\$642,550	11.7%
(74,090)	0	74,090	0.0%	IBNP-Pharmacy	(74,090)	0	74,090	0.0%
(2,223)	0	2,223	0.0%	IBNP Settlement (RX)	(2,223)	0	2,223	0.0%
(5,928)	0	5,928	0.0%	IBNP Claims Fluctuation (RX)	(5,928)	0	5,928	0.0%
397,089	373,039	(24,050)	(6.4%)	Pharmacy-FFS	397,089	373,039	(24,050)	(6.4%)
5,101,031	6,092,771	991,740	16.3%	Pharmacy- Non-PBM FFS-Other Anc	5,101,031	6,092,771	991,740	16.3%
(2,771)	0	2,771	0.0%	HMS RX Refunds	(2,771)	0	2,771	0.0%
0	972	972	100.0%	Pharmacy-Rebate	0	972	972	100.0%
\$5,413,108	\$6,466,782	\$1,053,674	16.3%	12-Pharmacy Expense	\$5,413,108	\$6,466,782	\$1,053,674	16.3%
\$64,848,600	\$70,597,121	\$5,748,521	8.1%	13-TOTAL FFS MEDICAL EXPENSES	\$64,848,600	\$70,597,121	\$5,748,521	8.1%
0	(151,918)	(151,918)	100.0%	Clinical Vacancy	0	(151,918)	(151,918)	100.0%
83,154	121,466	38,312	31.5%	Quality Analytics	83,154	121,466	38,312	31.5%
408,506	475,272	66,766	14.0%	Health Plan Services Department Total	408,506	475,272	66,766	14.0%
326,948	425,483	98,535	23.2%	Case & Disease Management Department Total	326,948	425,483	98,535	23.2%
340,741	2,199,725	1,858,984	84.5%	Medical Services Department Total	340,741	2,199,725	1,858,984	84.5%
410,208	690,971	280,763	40.6%	Quality Management Department Total	410,208	690,971	280,763	40.6%
53,171	138,441	85,270	61.6%	HCS Behavioral Health Department Total	53,171	138,441	85,270	61.6%
118,598	126,350	7,752	6.1%	Pharmacy Services Department Total	118,598	126,350	7,752	6.1%
16,782	96,138	79,356	82.5%	Regulatory Readiness Total	16,782	96,138	79,356	82.5%
\$1,758,107	\$4,121,928	\$2,363,821	57.3%	14-Other Benefits & Services	\$1,758,107	\$4,121,928	\$2,363,821	57.3%
(651,659)	(651,659)	0	0.0%	Reinsurance Expense	(651,659)	(651,659)	0	0.0%
802,774	868,878	66,104	7.6%	Reinsurance Recoveries	802,774	868,878	66,104	7.6%
\$151,115	\$217,219	\$66,104	30.4%	15-Reinsurance Expense	\$151,115	\$217,219	\$66,104	30.4%
\$90,860,931	\$98,806,793	\$7,945,862	8.0%	17-TOTAL MEDICAL EXPENSES	\$90,860,931	\$98,806,793	\$7,945,862	8.0%

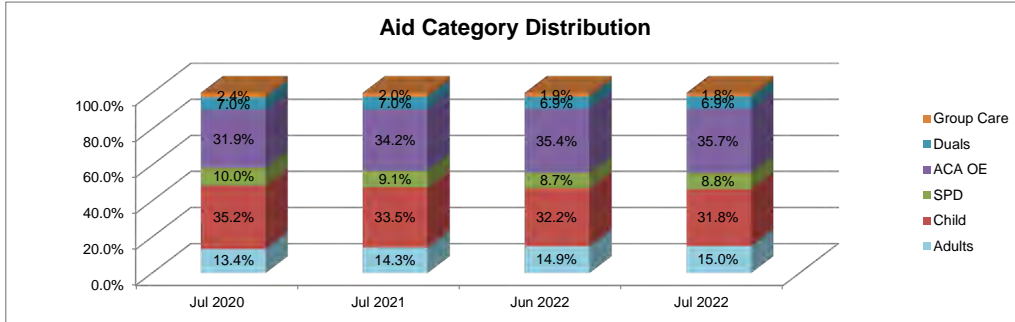
Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Current Membership by Network By Category of Aid							
Category of Aid	Jul 2022	% of Medi-Cal	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Adults	47,707	15%	9,536	9,535	788	19,121	8,727
Child	100,903	32%	7,372	9,236	30,460	35,313	18,522
SPD	27,927	9%	9,009	4,261	1,016	11,548	2,093
ACA OE	113,322	36%	17,844	36,463	1,201	42,984	14,830
Duals	21,974	7%	8,253	2,432	1	7,935	3,353
Medi-Cal	311,833		52,014	61,927	33,466	116,901	47,525
Group Care	5,796		2,326	857	-	2,613	-
Total	317,629	100%	54,340	62,784	33,466	119,514	47,525
Medi-Cal %	98.2%		95.7%	98.6%	100.0%	97.8%	100.0%
Group Care %	1.8%		4.3%	1.4%	0.0%	2.2%	0.0%
<i>Network Distribution</i>			17.1%	19.8%	10.5%	37.6%	15.0%
			% Direct: 37%				% Delegated: 63%

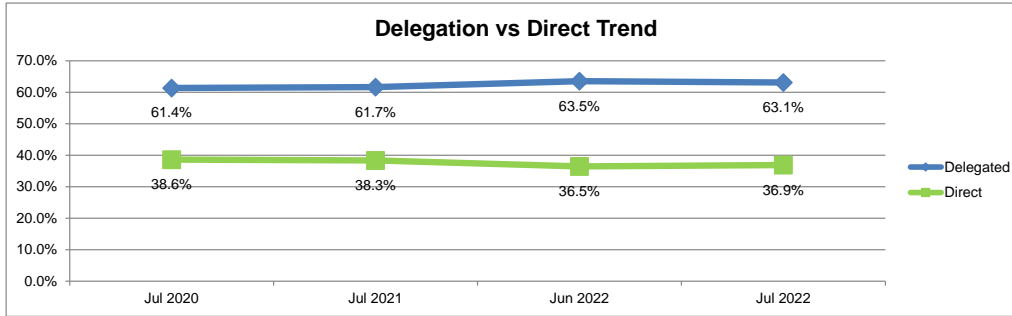


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

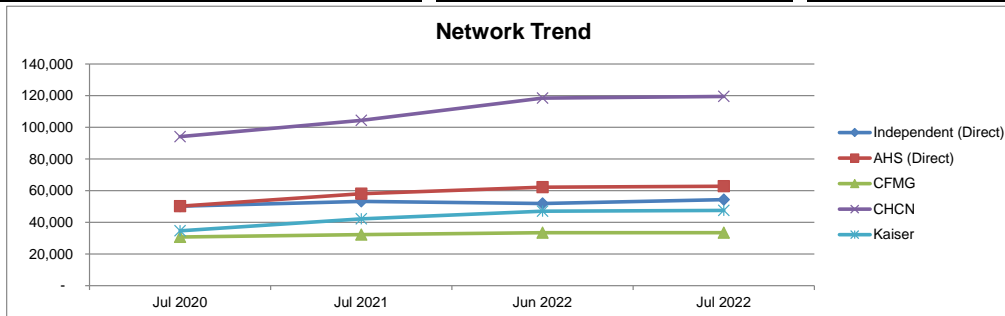
Category of Aid Trend												
Category of Aid	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022	
Adults	34,909	41,358	46,761	47,707	13.4%	14.3%	14.9%	15.0%	18.5%	15.4%	2.0%	
Child	91,570	97,179	100,772	100,903	35.2%	33.5%	32.2%	31.8%	6.1%	3.8%	0.1%	
SPD	26,044	26,320	27,105	27,927	10.0%	9.1%	8.7%	8.8%	1.1%	6.1%	3.0%	
ACA OE	82,989	99,105	110,938	113,322	31.9%	34.2%	35.4%	35.7%	19.4%	14.3%	2.1%	
Duals	18,297	20,194	21,685	21,974	7.0%	7.0%	6.9%	6.9%	10.4%	8.8%	1.3%	
Medi-Cal Total	253,809	284,156	307,261	311,833	97.6%	98.0%	98.1%	98.2%	12.0%	9.7%	1.5%	
Group Care	6,109	5,935	5,795	5,796	2.4%	2.0%	1.9%	1.8%	-2.8%	-2.3%	0.0%	
Total	259,918	290,091	313,056	317,629	100.0%	100.0%	100.0%	100.0%	11.6%	9.5%	1.5%	



Delegation vs Direct Trend												
Members	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022	
Delegated	159,526	178,857	198,905	200,505	61.4%	61.7%	63.5%	63.1%	12.1%	12.1%	0.8%	
Direct	100,392	111,234	114,151	117,124	38.6%	38.3%	36.5%	36.9%	10.8%	5.3%	2.6%	
Total	259,918	290,091	313,056	317,629	100.0%	100.0%	100.0%	100.0%	11.6%	9.5%	1.5%	

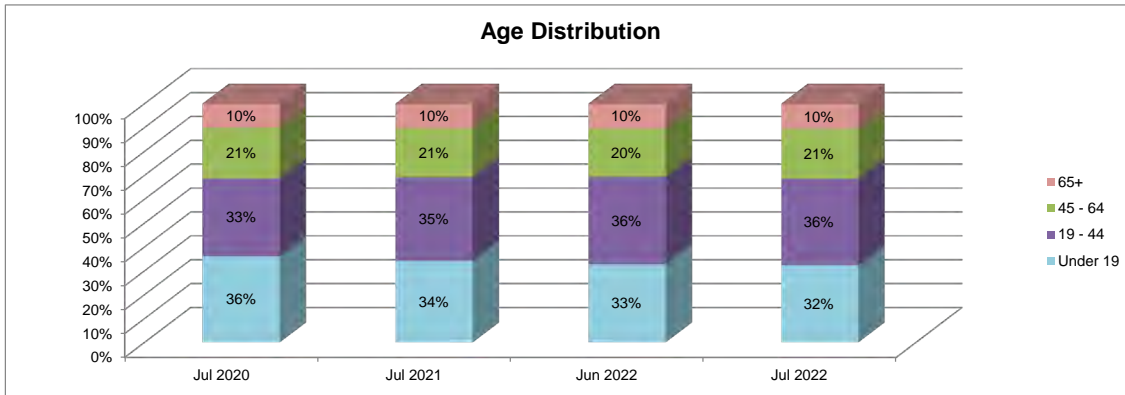


Network Trend												
Network	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022	
Independent (Direct)	50,199	53,189	51,936	54,340	19.3%	18.3%	16.6%	17.1%	6.0%	2.2%	4.6%	
AHS (Direct)	50,193	58,045	62,215	62,784	19.3%	20.0%	19.9%	19.8%	15.6%	8.2%	0.9%	
CFMG	30,742	32,217	33,408	33,466	11.8%	11.1%	10.7%	10.5%	4.8%	3.9%	0.2%	
CHCN	94,144	104,433	118,411	119,514	36.2%	36.0%	37.8%	37.6%	10.9%	14.4%	0.9%	
Kaiser	34,640	42,207	47,086	47,525	13.3%	14.5%	15.0%	15.0%	21.8%	12.6%	0.9%	
Total	259,918	290,091	313,056	317,629	100.0%	100.0%	100.0%	100.0%	11.6%	9.5%	1.5%	

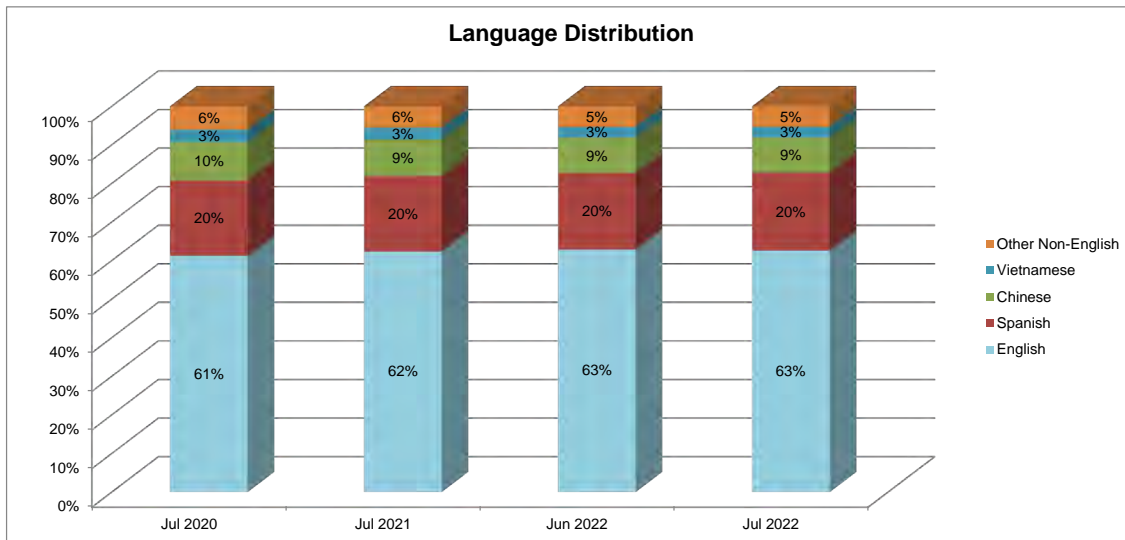


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Age Category Trend												
Age Category	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022	
Under 19	94,074	99,517	103,026	103,148	36%	34%	33%	32%	6%	4%	0%	
19 - 44	84,828	101,407	114,184	115,171	33%	35%	36%	36%	20%	14%	1%	
45 - 64	55,293	60,069	63,899	66,174	21%	21%	20%	21%	9%	10%	4%	
65+	25,723	29,098	31,947	33,136	10%	10%	10%	10%	13%	14%	4%	
Total	259,918	290,091	313,056	317,629	100%	100%	100%	100%	12%	9%	1%	



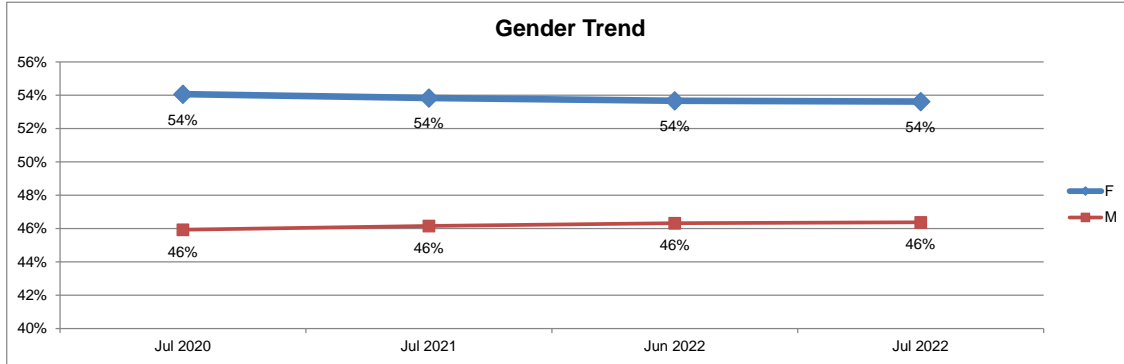
Language Trend												
Language	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022	
English	159,176	181,065	197,106	198,847	61%	62%	63%	63%	14%	10%	1%	
Spanish	50,932	56,862	61,849	64,363	20%	20%	20%	20%	12%	13%	4%	
Chinese	25,833	27,378	28,802	28,906	10%	9%	9%	9%	6%	6%	0%	
Vietnamese	8,463	8,828	8,868	8,884	3%	3%	3%	3%	4%	1%	0%	
Other Non-English	15,514	15,958	16,431	16,629	6%	6%	5%	5%	3%	4%	1%	
Total	259,918	290,091	313,056	317,629	100%	100%	100%	100%	12%	9%	1%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

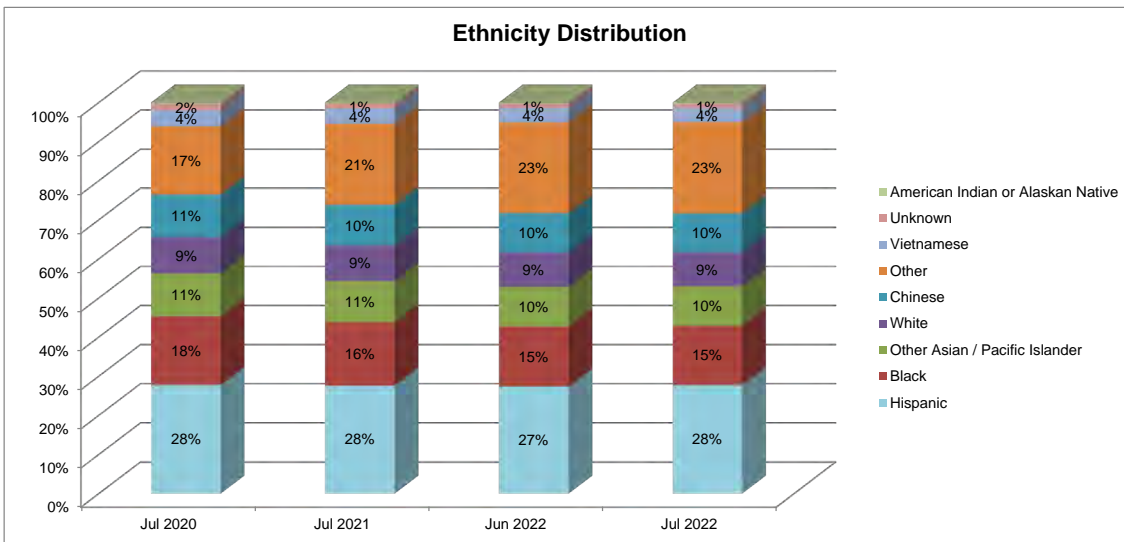
Gender Trend

Gender	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022
F	140,532	156,178	168,023	170,323	54%	54%	54%	54%	11%	9%	1%
M	119,386	133,913	145,033	147,306	46%	46%	46%	46%	12%	10%	2%
Total	259,918	290,091	313,056	317,629	100%	100%	100%	100%	12%	9%	1%



Ethnicity Trend

Ethnicity	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020	Jul 2021	Jun 2022	Jul 2022	Jul 2020 to Jul 2021	Jul 2021 to Jul 2022	Jun 2022 to Jul 2022
Hispanic	72,376	80,361	85,824	88,368	28%	28%	27%	28%	11%	10%	3%
Black	45,622	46,843	48,031	48,090	18%	16%	15%	15%	3%	3%	0%
Other Asian / Pacific Islander	28,453	30,700	31,777	32,015	11%	11%	10%	10%	8%	4%	1%
White	24,309	26,392	27,666	27,805	9%	9%	9%	9%	9%	5%	1%
Chinese	28,189	30,090	31,360	31,505	11%	10%	10%	10%	7%	5%	0%
Other	45,429	60,195	72,720	74,128	17%	21%	23%	23%	33%	23%	2%
Vietnamese	10,933	11,369	11,426	11,461	4%	4%	4%	4%	4%	1%	0%
Unknown	4,020	3,523	3,570	3,574	2%	1%	1%	1%	-12%	1%	0%
American Indian or Alaskan Native	587	618	682	683	0%	0%	0%	0%	5%	11%	0%
Total	259,918	290,091	313,056	317,629	100%	100%	100%	100%	12%	9%	1%



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

Medi-Cal By City							
City	Jul 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	122,458	39%	13,869	29,589	14,122	51,417	13,461
Hayward	48,841	16%	7,716	10,704	5,454	16,277	8,690
Fremont	28,316	9%	10,044	4,389	988	8,136	4,759
San Leandro	28,222	9%	4,684	4,220	3,489	10,614	5,215
Union City	12,991	4%	3,985	2,046	512	3,932	2,516
Alameda	11,873	4%	2,076	1,967	1,641	4,241	1,948
Berkeley	11,609	4%	1,522	1,732	1,321	5,231	1,803
Livermore	9,619	3%	1,149	733	1,884	4,114	1,739
Newark	7,247	2%	1,928	2,334	232	1,397	1,356
Castro Valley	7,805	3%	1,304	1,265	1,084	2,499	1,653
San Lorenzo	6,562	2%	885	1,131	723	2,430	1,393
Pleasanton	5,234	2%	997	418	514	2,385	920
Dublin	5,617	2%	1,002	447	687	2,407	1,074
Emeryville	2,121	1%	347	414	295	693	372
Albany	1,958	1%	277	230	369	678	404
Piedmont	380	0%	47	109	25	99	100
Sunol	71	0%	20	10	6	21	14
Antioch	35	0%	8	7	8	7	5
Other	874	0%	154	182	112	323	103
Total	311,833	100%	52,014	61,927	33,466	116,901	47,525

Group Care By City							
City	Jul 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	1,910	33%	437	364	-	1,109	-
Hayward	655	11%	326	136	-	193	-
Fremont	618	11%	450	46	-	122	-
San Leandro	578	10%	224	87	-	267	-
Union City	308	5%	219	27	-	62	-
Alameda	277	5%	100	18	-	159	-
Berkeley	172	3%	47	11	-	114	-
Livermore	83	1%	26	1	-	56	-
Newark	147	3%	89	37	-	21	-
Castro Valley	181	3%	77	19	-	85	-
San Lorenzo	121	2%	46	17	-	58	-
Pleasanton	59	1%	25	3	-	31	-
Dublin	105	2%	36	10	-	59	-
Emeryville	37	1%	14	6	-	17	-
Albany	17	0%	7	1	-	9	-
Piedmont	14	0%	4	-	-	10	-
Sunol	-	0%	-	-	-	-	-
Antioch	24	0%	5	6	-	13	-
Other	490	8%	194	68	-	228	-
Total	5,796	100%	2,326	857	-	2,613	-

Total By City							
City	Jul 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	124,368	39%	14,306	29,953	14,122	52,526	13,461
Hayward	49,496	16%	8,042	10,840	5,454	16,470	8,690
Fremont	28,934	9%	10,494	4,435	988	8,258	4,759
San Leandro	28,800	9%	4,908	4,307	3,489	10,881	5,215
Union City	13,299	4%	4,204	2,073	512	3,994	2,516
Alameda	12,150	4%	2,176	1,985	1,641	4,400	1,948
Berkeley	11,781	4%	1,569	1,743	1,321	5,345	1,803
Livermore	9,702	3%	1,175	734	1,884	4,170	1,739
Newark	7,394	2%	2,017	2,371	232	1,418	1,356
Castro Valley	7,986	3%	1,381	1,284	1,084	2,584	1,653
San Lorenzo	6,683	2%	931	1,148	723	2,488	1,393
Pleasanton	5,293	2%	1,022	421	514	2,416	920
Dublin	5,722	2%	1,038	457	687	2,466	1,074
Emeryville	2,158	1%	361	420	295	710	372
Albany	1,975	1%	284	231	369	687	404
Piedmont	394	0%	51	109	25	109	100
Sunol	71	0%	20	10	6	21	14
Antioch	59	0%	13	13	8	20	5
Other	1,364	0%	348	250	112	551	103
Total	317,629	100%	54,340	62,784	33,466	119,514	47,525



Health care you can count on.
Service you can trust.

Finance Committee Report

**For the month of
August 2022**

To: Alameda Alliance for Health Finance Committee

From: Gil Riojas, Chief Financial Officer

Date: October 11th, 2022

Subject: Finance Report – August 2022

Executive Summary

- For the month ended August 31st, 2022, the Alliance had enrollment of 319,256 members, a Net Income of \$2.3 million and 627% of required Tangible Net Equity (TNE).

<u>Overall Results: (in Thousands)</u>		
	Month	YTD
Revenue	\$100,982	\$201,810
Medical Expense	93,340	184,201
Admin. Expense	5,698	10,426
Other Inc. / (Exp.)	394	859
Net Income	\$2,338	\$8,043

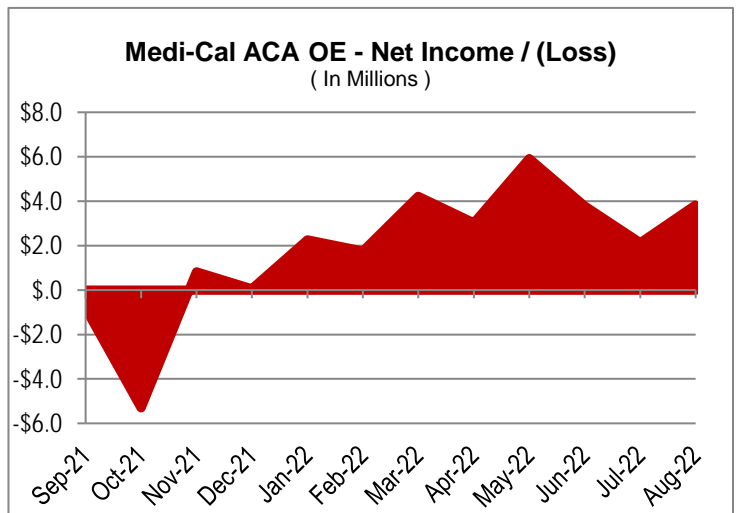
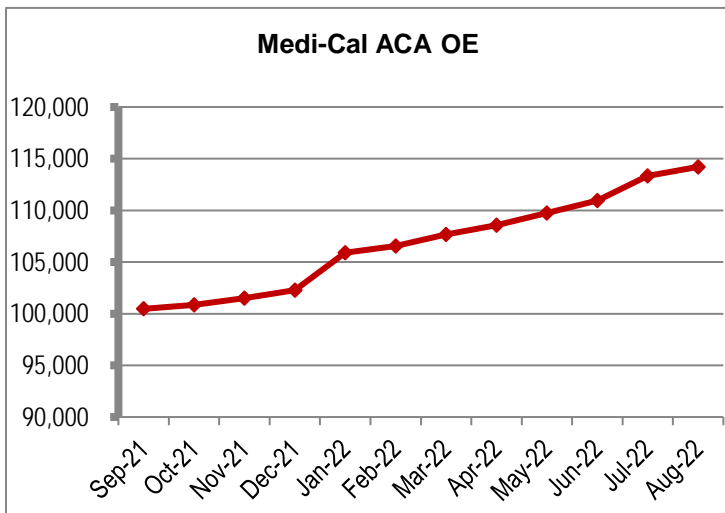
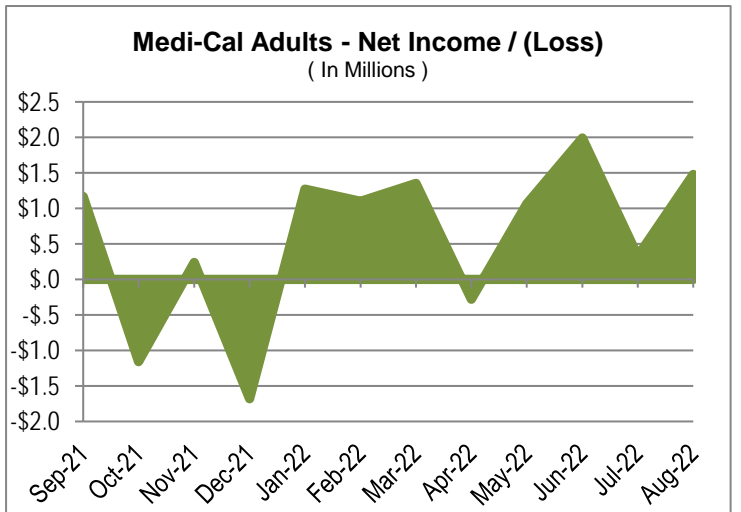
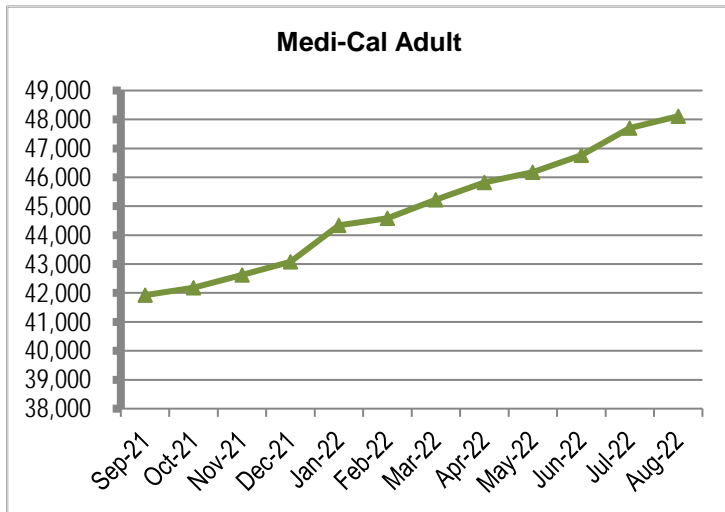
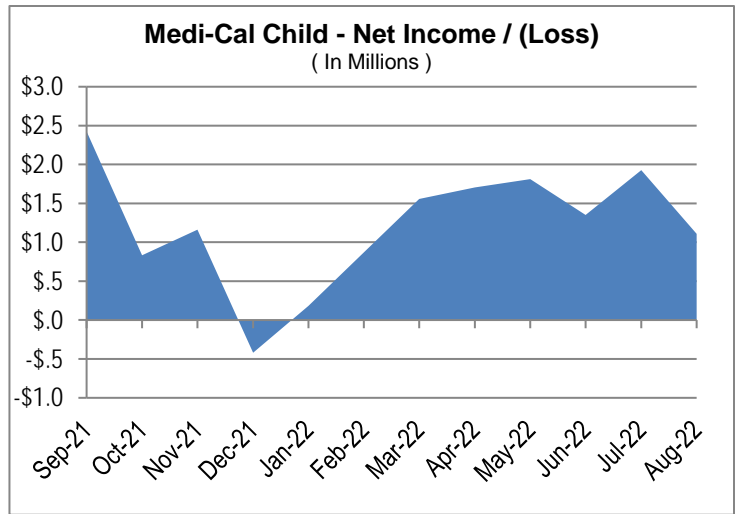
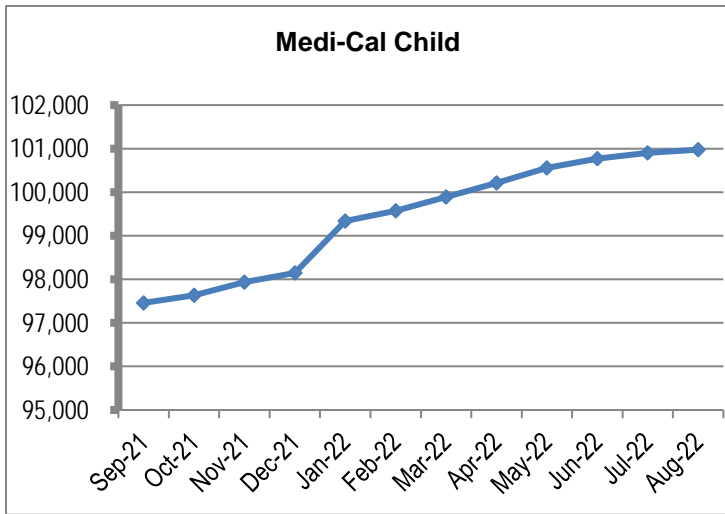
<u>Net Income by Program:</u>		
	Month	YTD
Medi-Cal	\$1,449	\$6,878
Group Care	889	1,165
	\$2,338	\$8,043

Enrollment

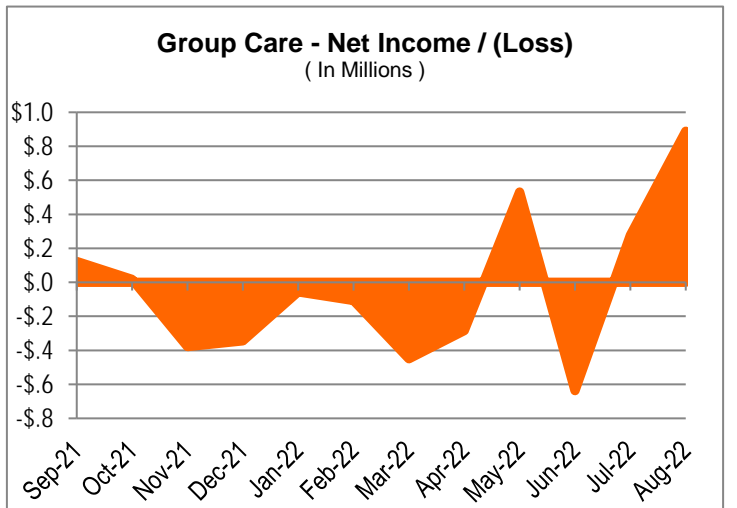
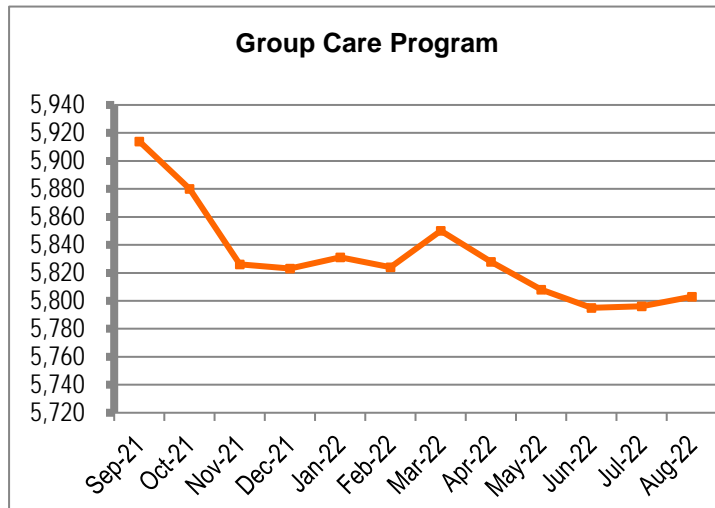
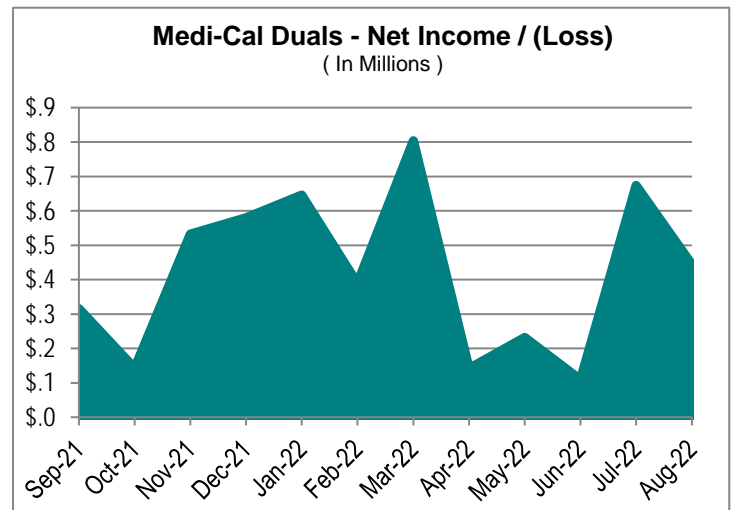
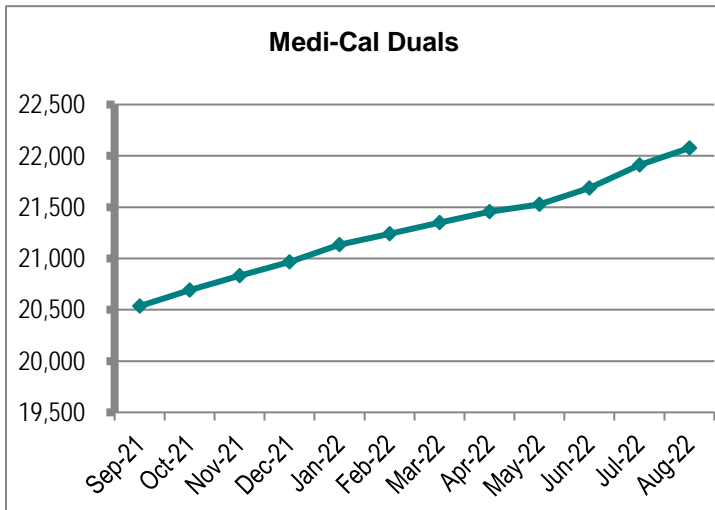
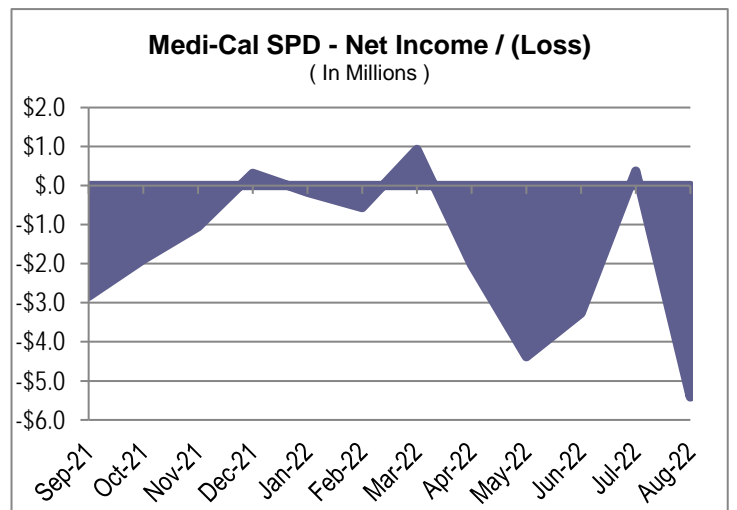
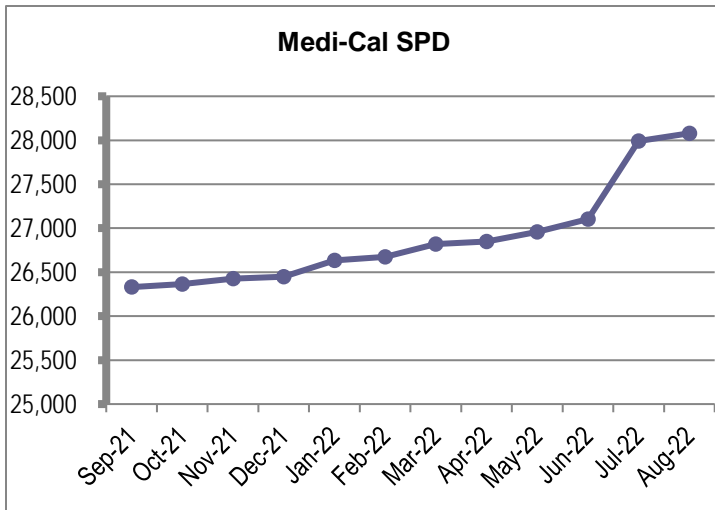
- Total enrollment increased by 1,627 members since July 2022.
- Total enrollment increased by 6,200 members since June 2022.

Monthly Membership and YTD Member Months									
Actual vs. Budget									
For the Month and Fiscal Year-to-Date									
Enrollment					Member Months				
August-2022					Year-to-Date				
Actual	Budget	Variance	Variance %		Actual	Budget	Variance	Variance %	
48,112	47,030	1,082	2.3%	Medi-Cal:	95,819	47,030	48,789	103.7%	
100,977	101,423	(446)	-0.4%	Adult	201,880	101,423	100,457	99.0%	
28,079	28,368	(289)	-1.0%	Child	56,070	28,368	27,702	97.7%	
22,077	21,715	362	1.7%	SPD	43,987	21,715	22,272	102.6%	
114,208	114,129	79	0.1%	Duals	227,530	114,129	113,401	99.4%	
313,453	312,665	788	0.3%	ACA OE	625,286	312,665	312,621	100.0%	
5,803	5,828	(25)	-0.4%	Medi-Cal Total	11,599	5,828	5,771	99.0%	
319,256	318,493	763	0.2%	Group Care	636,885	318,493	318,392	100.0%	
				Total					

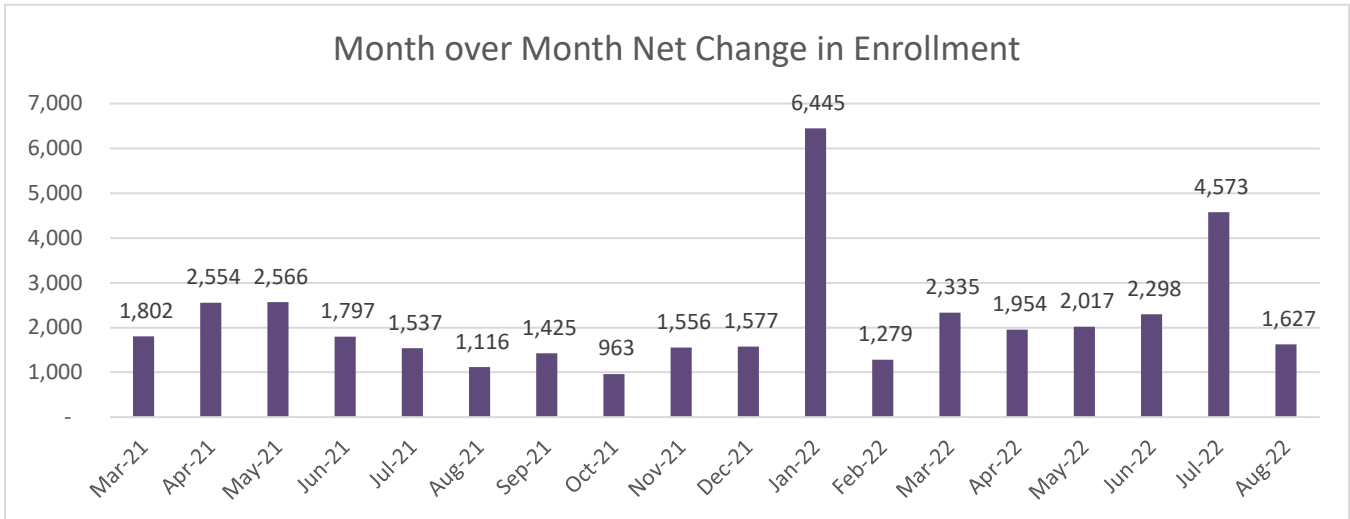
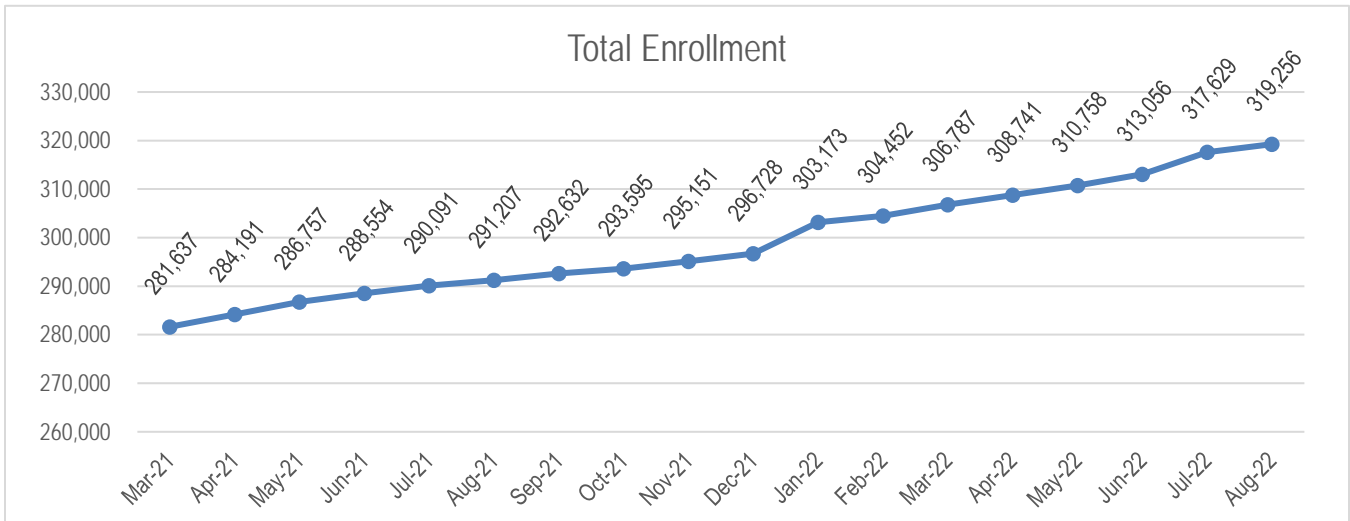
Enrollment and Profitability by Program and Category of Aid



Enrollment and Profitability by Program and Category of Aid



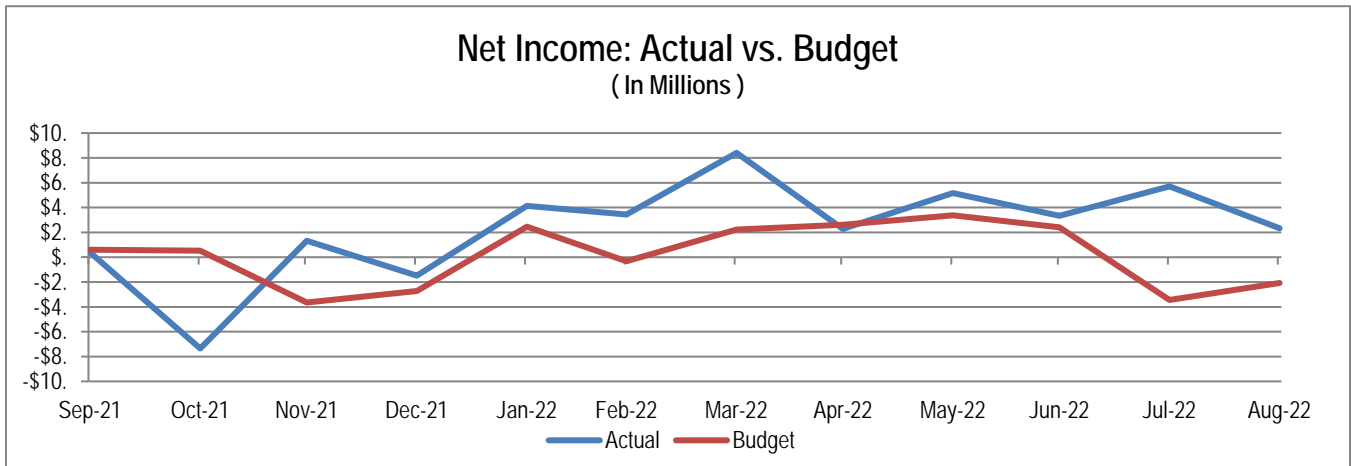
Net Change in Enrollment



- The disenrollment process associated with the Public Health Emergency (PHE) is projected to restart in early calendar year 2023.

Net Income

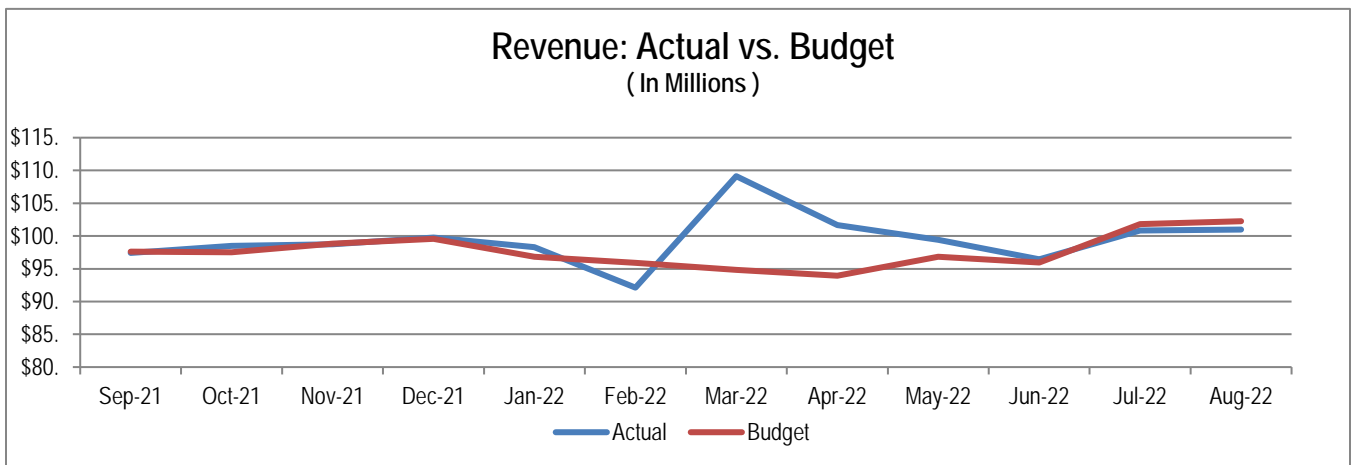
- For the month ended August 31st, 2022:
 - Actual Net Income: \$2.3 million.
 - Budgeted Net Loss: \$2.1 million.
- For the fiscal YTD ended August 31st, 2022:
 - Actual Net Income: \$8.0 million.
 - Budgeted Net Loss: \$5.5 million.



- The favorable variance of \$4.4 million in the current month is primarily due to:
 - Unfavorable \$1.3 million lower than anticipated Revenue.
 - Favorable \$4.1 million lower than anticipated Medical Expense.
 - Favorable \$1.3 million lower than anticipated Administrative Expense.
 - Favorable \$345,000 higher than anticipated Total Other Income.

Revenue

- For the month ended August 31st, 2022:
 - Actual Revenue: \$101.0 million.
 - Budgeted Revenue: \$102.3 million.
- For the fiscal YTD ended August 31st, 2022:
 - Actual Revenue: \$201.8 million.
 - Budgeted Revenue: \$204.1 million.



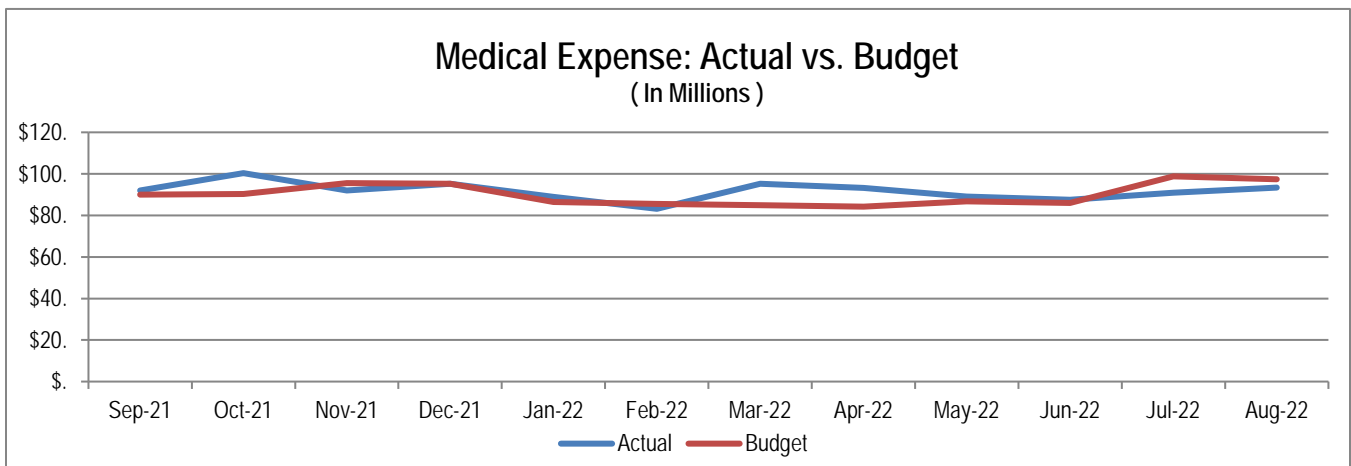
- For the month ended August 31st, 2022, the unfavorable revenue variance of \$1.3 million is primarily due to unfavorable \$700,000 accrual to Medi-Cal Base Capitation Revenue for an anticipated member health acuity adjustment by DHCS,

unfavorable Prop 56 Revenue, and unfavorable Behavioral Health Supplemental Revenue.

Medical Expense

- For the month ended August 31st, 2022:
 - Actual Medical Expense: \$93.3 million.
 - Budgeted Medical Expense: \$97.4 million.

- For the fiscal YTD ended August 31st, 2022:
 - Actual Medical Expense: \$184.2 million.
 - Budgeted Medical Expense: \$196.2 million.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance’s IBNP reserves are reviewed on a quarterly basis by the company’s external actuaries.

- For August, updates to Fee-For-Service (FFS) decreased the estimate for prior period unpaid Medical Expenses by \$1.6 million. The estimate for prior years decreased by \$6.2 million (per table below).

Medical Expense - Actual vs. Budget (In Dollars)						
Adjusted to Eliminate the Impact of Prior Period IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$48,207,575	\$0	\$48,207,575	\$47,845,962	(\$361,612)	-0.8%
Primary Care FFS	8,396,361	\$26,286	\$8,422,646	8,388,615	(\$7,746)	-0.1%
Specialty Care FFS	10,152,023	\$243,309	\$10,395,332	10,342,534	\$190,511	1.8%
Outpatient FFS	17,064,626	(\$943,369)	\$16,121,257	18,044,092	\$979,466	5.4%
Ancillary FFS	14,374,756	(\$690,400)	\$13,684,356	14,575,201	\$200,445	1.4%
Pharmacy FFS	12,660,227	(\$48,246)	\$12,611,981	12,974,292	\$314,065	2.4%
ER Services FFS	9,715,153	(\$113,190)	\$9,601,963	10,993,314	\$1,278,160	11.6%
Inpatient Hospital & SNF FFS	65,766,771	(\$4,652,936)	\$61,113,834	66,142,318	\$375,547	0.6%
Other Benefits & Services	3,781,406	\$0	\$3,781,406	6,479,746	\$2,698,341	41.6%
Net Reinsurance	260,204	\$0	\$260,204	435,268	\$175,063	40.2%
	\$190,379,101	(\$6,178,547)	\$184,200,554	\$196,221,341	\$5,842,240	3.0%

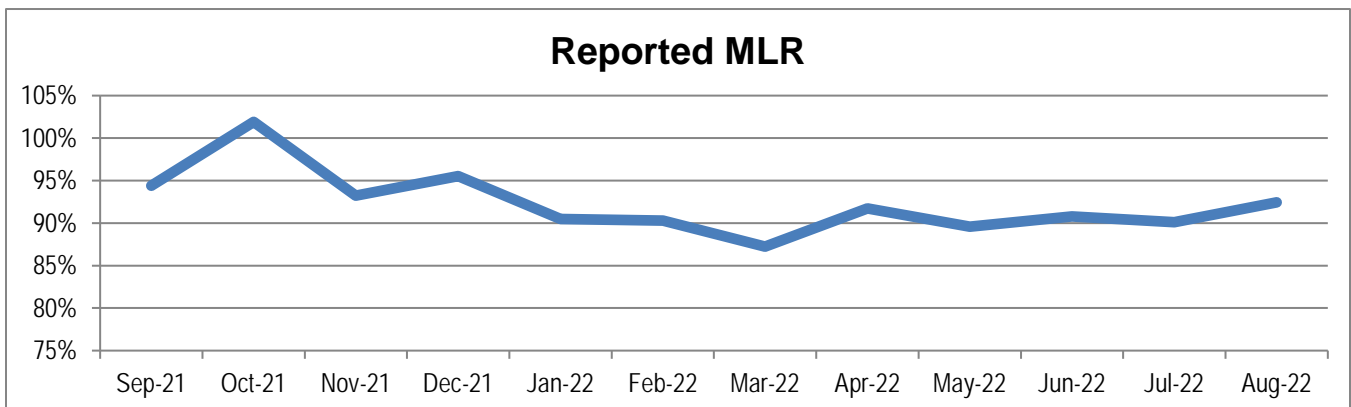
Medical Expense - Actual vs. Budget (Per Member Per Month)						
Adjusted to Eliminate the Impact of Prior Year IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$75.69	\$0.00	\$75.69	\$75.27	(\$0.42)	-0.6%
Primary Care FFS	\$13.18	\$0.04	\$13.22	\$13.20	\$0.01	0.1%
Specialty Care FFS	\$15.94	\$0.38	\$16.32	\$16.27	\$0.33	2.0%
Outpatient FFS	\$26.79	(\$1.48)	\$25.31	\$28.39	\$1.59	5.6%
Ancillary FFS	\$22.57	(\$1.08)	\$21.49	\$22.93	\$0.36	1.6%
Pharmacy FFS	\$19.88	(\$0.08)	\$19.80	\$20.41	\$0.53	2.6%
ER Services FFS	\$15.25	(\$0.18)	\$15.08	\$17.29	\$2.04	11.8%
Inpatient Hospital & SNF FFS	\$103.26	(\$7.31)	\$95.96	\$104.06	\$0.79	0.8%
Other Benefits & Services	\$5.94	\$0.00	\$5.94	\$10.19	\$4.26	41.8%
Net Reinsurance	\$0.41	\$0.00	\$0.41	\$0.68	\$0.28	40.3%
	\$298.92	(\$9.70)	\$289.22	\$308.70	\$9.78	3.2%

- Excluding the effect of prior year estimates for IBNP, year-to-date medical expense variance is \$5.8 million favorable to final budget, primarily due to higher enrollment. On a PMPM basis, medical expense is 3.2% favorable to budget. For per-member-per-month expense:
 - Capitated Expense overall is slightly unfavorable to budget.
 - Primary Care Expense is favorable compared to budget, driven by favorable utilization in the Adult, Child, and Dual populations, offset by unfavorable utilization in SPD, ACA OE, and Group Care populations.

- Specialty Care Expense is less than budget, generally driven by favorable utilization in the ACA OE, Adult, Child, and Dual populations, offset by unfavorable utilization in the SPD and Group Care populations.
- Outpatient Expense is under budget, driven by favorable utilization, offset by unfavorable unit cost.
- Ancillary Expense is favorable to budget due to Hospice, Other Medical Professional, Ambulance, Non-Emergency Transportation, and transplant wrap around expense offset by unfavorable Home Health, DME, ECM, Outpatient Therapy, Laboratory and Radiology and CBAS expense. Unit cost is favorable offset, by unfavorable utilization.
- Pharmacy Expense is under budget due to favorable Outpatient Pharmacy expense, driven by favorable utilization across all populations, except for the ACE OE, for which expense is driven by unfavorable unit cost.
- Emergency Room Expense is under budget driven by favorable unit cost across all populations except for the Child population, which is driven by unfavorable utilization.
- Inpatient Expense is under budget, driven by favorable utilization in the ACA OE, Adult and Child populations.
- Other Benefits & Services are under budget, primarily due to favorable purchased and professional, printing/postage/promotion and employee expense.
- Net Reinsurance year-to-date is favorable because more recoveries were received than budgeted.

Medical Loss Ratio (MLR)

- The Medical Loss Ratio (total reported medical expense divided by operating revenue) was 92.4% for the month and 91.3% for the fiscal year-to-date.



Administrative Expense

- For the month ended August 31st, 2022:
 - Actual Administrative Expense: \$5.7 million.
 - Budgeted Administrative Expense: \$7.0 million.
- For the fiscal YTD ended August 31st, 2022:
 - Actual Administrative Expense: \$10.4 million.
 - Budgeted Administrative Expense: \$13.5 million.

Summary of Administrative Expense (In Dollars)								
For the Month and Fiscal Year-to-Date								
Month				Year-to-Date				
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %
\$3,762,034	\$3,977,318	\$215,284	5.4%	Employee Expense	\$6,841,436	\$7,600,348	\$758,912	10.0%
320,243	315,853	(4,390)	-1.4%	Medical Benefits Admin Expense	619,415	630,501	11,086	1.8%
803,352	1,485,330	681,978	45.9%	Purchased & Professional Services	1,330,193	2,965,256	1,635,063	55.1%
812,002	1,174,848	362,846	30.9%	Other Admin Expense	1,634,832	2,256,061	621,229	27.5%
\$5,697,631	\$6,953,349	\$1,255,718	18.1%	Total Administrative Expense	\$10,425,877	\$13,452,166	\$3,026,290	22.5%

The year-to-date variances include:

- Delayed timing of new project start dates for Consultants, Computer Support Services and Purchased Services.
- Delayed hiring of new employees.

Administrative loss ratio (ALR) represented 5.6% of net revenue for the month and 5.2% of net revenue year-to-date.

Other Income / (Expense)

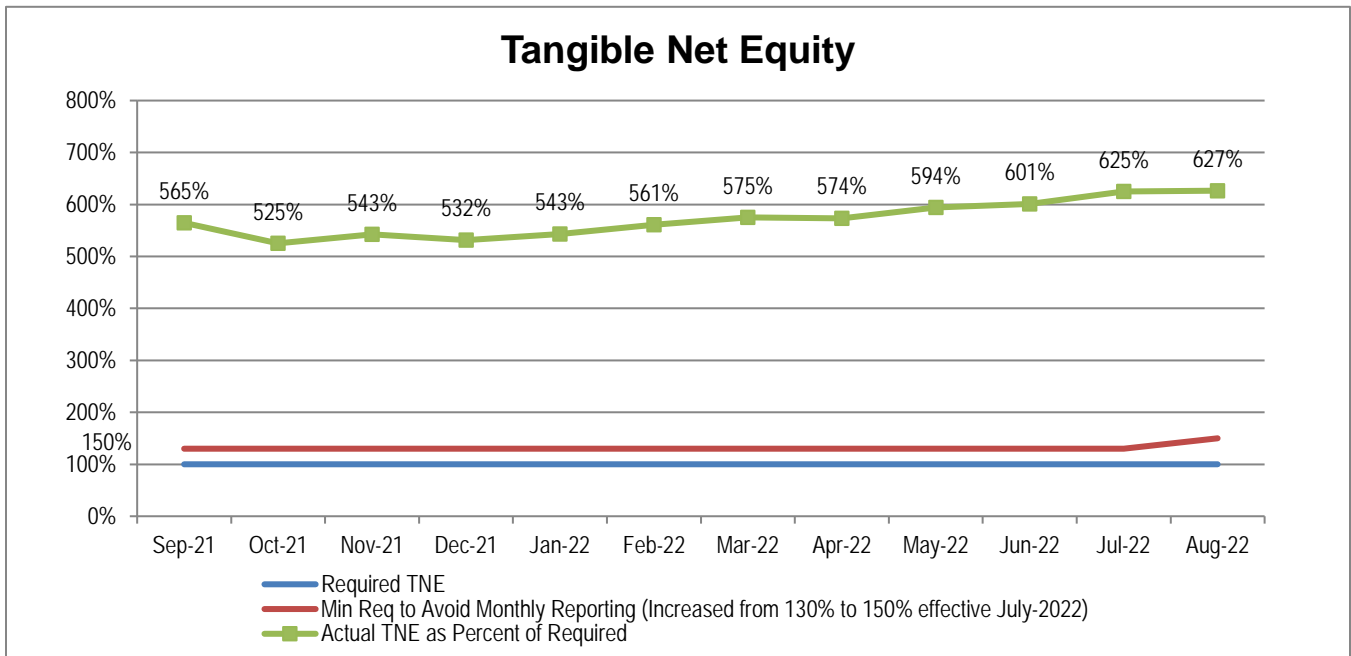
Other Income & Expense is comprised of investment income and claims interest.

- Fiscal year-to-date net investments show a gain of \$859,000.
- Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$52,000.

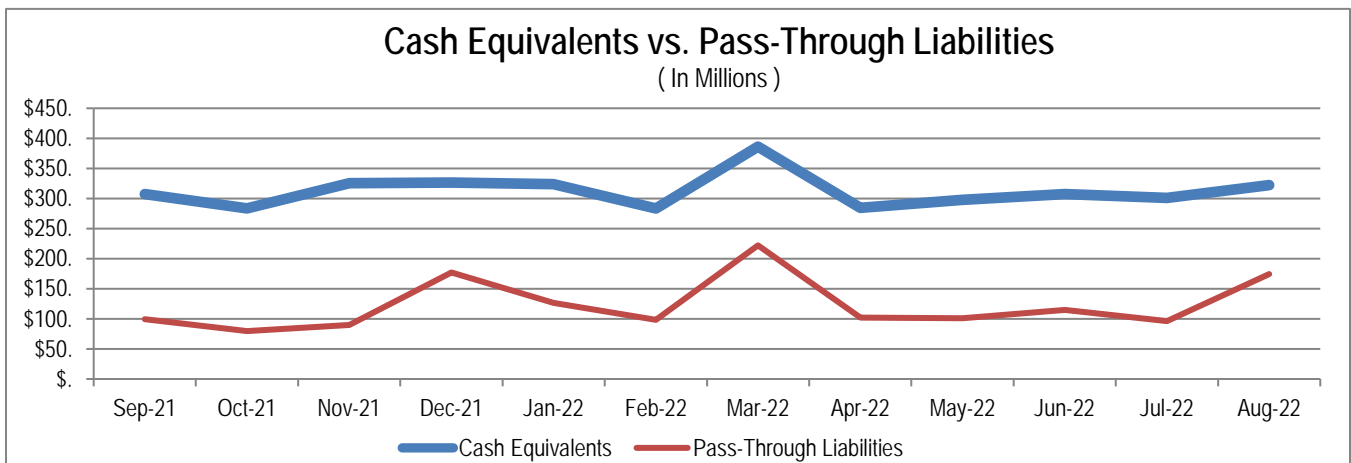
Tangible Net Equity (TNE)

- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to consumers. TNE is a calculation of a company's total tangible assets minus the company's total liabilities. The Alliance exceeds DMHC's required TNE.

- Required TNE \$38.1 million
- Actual TNE \$238.7 million
- Excess TNE \$200.6 million
- TNE % of Required TNE 627%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.
- Key Metrics
 - Cash & Cash Equivalents \$322.4 million
 - Pass-Through Liabilities \$174.5 million
 - Uncommitted Cash \$147.9 million
 - Working Capital \$194.8 million
 - Current Ratio 1.55 (regulatory minimum is 1.0)



Capital Investment

- Fiscal year-to-date capital assets acquired: \$24,000.
- Annual capital budget: \$1.0 million.
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

Caveats to Financial Statements

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.

Finance

Supporting Documents

ALAMEDA ALLIANCE FOR HEALTH
STATEMENT OF REVENUE & EXPENSES
ACTUAL VS. BUDGET (WITH MEDICAL EXPENSE BY PAYMENT TYPE)
COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
MEMBERSHIP								
313,453	312,665	788	0.3%	1 - Medi-Cal	625,286	623,982	1,304	0.2%
5,803	5,828	(25)	0.4%	2 - Group Care	11,599	11,656	(57)	0.5%
319,256	318,493	763	0.2%	3 - TOTAL MEMBER MONTHS	636,885	635,638	1,247	0.2%
REVENUE								
\$100,981,650	\$102,252,054	(\$1,270,404)	(1.2%)	4 - TOTAL REVENUE	\$201,810,102	\$204,065,762	(\$2,255,660)	(1.1%)
MEDICAL EXPENSES								
Capitated Medical Expenses:								
\$24,104,466	\$23,975,436	(\$129,030)	(0.5%)	5 - Capitated Medical Expense	\$48,207,575	\$47,845,961	(\$361,614)	(0.8%)
Fee for Service Medical Expenses:								
\$30,979,274	\$33,149,605	\$2,170,331	6.5%	6 - Inpatient Hospital & SNF FFS Expense	\$61,113,834	\$66,142,319	\$5,028,485	7.6%
\$4,215,413	\$4,204,865	(\$10,548)	(0.3%)	7 - Primary Care Physician FFS Expense	\$8,422,646	\$8,388,616	(\$34,030)	(0.4%)
\$5,374,649	\$5,182,399	(\$192,250)	(3.7%)	8 - Specialty Care Physician Expense	\$10,395,332	\$10,342,531	(\$52,801)	(0.5%)
\$6,884,075	\$7,302,698	\$418,623	5.7%	9 - Ancillary Medical Expense	\$13,684,356	\$14,575,192	\$890,836	6.1%
\$7,705,868	\$9,022,741	\$1,316,873	14.6%	10 - Outpatient Medical Expense	\$16,121,257	\$18,044,093	\$1,922,836	10.7%
\$4,744,617	\$5,493,416	\$748,799	13.6%	11 - Emergency Expense	\$9,601,963	\$10,993,312	\$1,391,349	12.7%
\$7,198,873	\$6,507,509	(\$691,364)	(10.6%)	12 - Pharmacy Expense	\$12,611,981	\$12,974,291	\$362,310	2.8%
\$67,102,770	\$70,863,233	\$3,760,463	5.3%	13 - Total Fee for Service Expense	\$131,951,370	\$141,460,354	\$9,508,984	6.7%
\$2,023,299	\$2,357,807	\$334,508	14.2%	14 - Other Benefits & Services	\$3,781,406	\$6,479,735	\$2,698,329	41.6%
\$109,089	\$218,048	\$108,959	50.0%	15 - Reinsurance Expense	\$260,204	\$435,267	\$175,063	40.2%
\$93,339,624	\$97,414,524	\$4,074,900	4.2%	17 - TOTAL MEDICAL EXPENSES	\$184,200,554	\$196,221,317	\$12,020,763	6.1%
7,642,026	4,837,530	2,804,496	58.0%	18 - GROSS MARGIN	17,609,548	7,844,445	9,765,103	124.5%
ADMINISTRATIVE EXPENSES								
\$3,762,034	\$3,977,318	\$215,284	5.4%	19 - Personnel Expense	\$6,841,436	\$7,600,348	\$758,912	10.0%
\$320,243	\$315,853	(\$4,390)	(1.4%)	20 - Benefits Administration Expense	\$619,415	\$630,501	\$11,086	1.8%
\$803,352	\$1,485,330	\$681,978	45.9%	21 - Purchased & Professional Services	\$1,330,193	\$2,965,256	\$1,635,063	55.1%
\$812,002	\$1,174,848	\$362,846	30.9%	22 - Other Administrative Expense	\$1,634,832	\$2,256,061	\$621,229	27.5%
\$5,697,631	\$6,953,349	\$1,255,718	18.1%	23 - TOTAL ADMINISTRATIVE EXPENSE	\$10,425,877	\$13,452,166	\$3,026,289	22.5%
\$1,944,395	(\$2,115,819)	\$4,060,214	191.9%	24 - NET OPERATING INCOME / (LOSS)	\$7,183,671	(\$5,607,721)	\$12,791,392	228.1%
OTHER INCOME / EXPENSE								
\$393,579	\$48,750	\$344,829	707.3%	25 - TOTAL OTHER INCOME / (EXPENSE)	\$859,132	\$97,500	\$761,632	781.2%
\$2,337,974	(\$2,067,069)	\$4,405,043	213.1%	26 - NET INCOME / (LOSS)	\$8,042,802	(\$5,510,221)	\$13,553,023	246.0%
5.6%	6.8%	1.2%	17.6%	27 - Admin Exp % of Revenue	5.2%	6.6%	1.4%	21.2%

**ALAMEDA ALLIANCE FOR HEALTH
BALANCE SHEETS
CURRENT MONTH VS. PRIOR MONTH
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022**

	<u>August</u>	<u>July</u>	<u>Difference</u>	<u>% Difference</u>
CURRENT ASSETS:				
Cash & Equivalents				
Cash	\$24,597,319	\$51,457,654	(\$26,860,335)	-52.20%
Short-Term Investments	297,760,158	249,368,193	48,391,965	19.41%
Interest Receivable	305,785	290,103	15,682	5.41%
Other Receivables - Net	210,740,990	137,140,036	73,600,955	53.67%
Prepaid Expenses	5,822,225	5,221,582	600,644	11.50%
Prepaid Inventoried Items	5,385	16,910	(11,525)	-68.15%
CalPERS Net Pension Asset	6,930,703	6,930,703	0	0.00%
Deferred CalPERS Outflow	3,802,239	3,802,239	0	0.00%
TOTAL CURRENT ASSETS	\$549,964,804	\$454,227,418	\$95,737,385	21.08%
OTHER ASSETS:				
Long-Term Investments	37,306,236	39,988,833	(2,682,597)	-6.71%
Restricted Assets	350,000	350,000	0	0.00%
Lease Asset - Office Space (Net)	2,067,070	2,126,917	(59,848)	-2.81%
Lease Asset - Office Equipment (Net)	238,174	241,784	(3,610)	-1.49%
TOTAL OTHER ASSETS	\$39,961,480	\$42,707,534	(\$2,746,054)	-6.43%
PROPERTY AND EQUIPMENT:				
Land, Building & Improvements	10,113,570	10,089,578	23,992	0.24%
Furniture And Equipment	11,540,223	11,540,223	0	0.00%
Leasehold Improvement	902,447	902,447	0	0.00%
Internally-Developed Software	14,824,002	14,824,002	0	0.00%
Fixed Assets at Cost	37,380,242	37,356,250	23,992	0.06%
Less: Accumulated Depreciation	(31,819,830)	(31,751,692)	(68,138)	0.21%
NET PROPERTY AND EQUIPMENT	\$5,560,412	\$5,604,558	(\$44,146)	-0.79%
TOTAL ASSETS	\$595,486,695	\$502,539,510	\$92,947,185	18.50%
CURRENT LIABILITIES:				
Accounts Payable	769,298	1,286,429	(517,131)	-40.20%
Other Accrued Expenses	903,442	880,228	23,215	2.64%
Interest Payable	11,871	12,205	(335)	-2.74%
Pass-Through Liabilities	174,549,300	95,980,358	78,568,943	81.86%
Claims Payable	40,160,356	22,747,661	17,412,695	76.55%
IBNP Reserves	118,007,599	123,488,607	(5,481,008)	-4.44%
Payroll Liabilities	5,559,420	4,875,537	683,883	14.03%
CalPERS Deferred Inflow	6,781,898	6,781,898	0	0.00%
Risk Sharing	7,374,932	7,374,932	0	0.00%
Provider Grants/ New Health Program	203,381	214,761	(11,380)	-5.30%
ST Lease Liability - Office Space	758,526	752,285	6,241	0.83%
ST Lease Liability - Office Equipment	49,027	48,641	386	0.79%
TOTAL CURRENT LIABILITIES	\$355,129,049	\$264,443,541	\$90,685,508	34.29%
LONG TERM LIABILITIES:				
LT Lease Liability - Office Space	1,495,153	1,567,869	(72,715)	-4.64%
LT Lease Liability - Office Equipment	195,389	198,971	(3,582)	-1.80%
TOTAL LONG TERM LIABILITIES	\$1,690,543	\$1,766,840	(\$76,297)	-4.32%
TOTAL LIABILITIES	\$356,819,591	\$266,210,381	\$90,609,211	34.04%
NET WORTH:				
Contributed Capital	840,233	840,233	0	0.00%
Restricted & Unrestricted Funds	229,784,068	229,784,068	0	0.00%
Year-to Date Net Income / (Loss)	8,042,802	5,704,828	2,337,974	40.98%
TOTAL NET WORTH	\$238,667,104	\$236,329,130	\$2,337,974	0.99%
TOTAL LIABILITIES AND NET WORTH	\$595,486,695	\$502,539,510	\$92,947,185	18.50%

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

8/31/2022

	MONTH	3 MONTHS	6 MONTHS	YTD
CASH FLOWS FROM OPERATING ACTIVITIES				
Commercial Premium Cash Flows				
Commercial Premium Revenue	\$2,655,884	\$7,471,083	\$14,037,232	\$5,302,532
Total	<u>2,655,884</u>	<u>7,471,083</u>	<u>14,037,232</u>	<u>5,302,532</u>
Medi-Cal Premium Cash Flows				
Medi-Cal Revenue	98,325,707	290,697,946	594,226,957	196,507,356
Allowance for Doubtful Accounts	0	0	0	0
Deferred Premium Revenue	0	(1,460,000)	0	0
Premium Receivable	(73,691,067)	(77,011,813)	(83,222,018)	(11,935,550)
Total	<u>24,634,640</u>	<u>212,226,133</u>	<u>511,004,939</u>	<u>184,571,806</u>
Investment & Other Income Cash Flows				
Other Revenue (Grants)	4,313	(35,884)	(38,684)	(8,401)
Investment Income	426,727	888,441	865,758	940,382
Interest Receivable	(15,682)	(30,534)	(32,432)	(27,348)
Total	<u>415,358</u>	<u>822,023</u>	<u>794,642</u>	<u>904,633</u>
Medical & Hospital Cash Flows				
Total Medical Expenses	(93,339,626)	(271,753,526)	(549,246,473)	(184,200,554)
Other Receivable	90,113	2,815,481	4,122,878	1,556,069
Claims Payable	17,412,695	18,437,365	23,993,987	20,571,633
IBNP Payable	(5,481,008)	1,871,737	1,053,850	4,903,225
Risk Share Payable	0	(750,000)	(750,000)	0
Health Program	(11,380)	(34,601)	(66,678)	(23,291)
Other Liabilities	0	(1)	(1)	0
Total	<u>(81,329,206)</u>	<u>(249,413,545)</u>	<u>(520,892,437)</u>	<u>(157,192,918)</u>
Administrative Cash Flows				
Total Administrative Expenses	(5,735,031)	(14,354,416)	(31,091,969)	(10,498,513)
Prepaid Expenses	(589,119)	(9,081,897)	(8,290,071)	(480,415)
CalPERS Pension Asset	0	0	0	0
CalPERS Deferred Outflow	0	0	0	0
Trade Accounts Payable	(493,916)	(150,203)	(1,301,401)	(1,033,017)
Other Accrued Liabilities	(335)	11,871	11,871	(646)
Payroll Liabilities	683,882	5,178,568	6,232,053	851,985
Net Lease Assets/Liabilities (Short term & Long term)	(6,212)	192,852	192,852	(1,089)
Depreciation Expense	68,138	270,299	472,301	136,811
Total	<u>(6,072,593)</u>	<u>(17,932,926)</u>	<u>(33,774,364)</u>	<u>(11,024,884)</u>
Interest Paid				
Debt Interest Expense	0	0	0	0
Total Cash Flows from Operating Activities	<u>(59,695,917)</u>	<u>(46,827,232)</u>	<u>(28,829,988)</u>	<u>22,561,169</u>

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 8/31/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment Cash Flows				
Long Term Investments	2,682,597	(1,922,338)	(8,565,539)	(2,237,387)
	<u>2,682,597</u>	<u>(1,922,338)</u>	<u>(8,565,539)</u>	<u>(2,237,387)</u>
Restricted Cash & Other Asset Cash Flows				
Provider Pass-Thru-Liabilities	78,568,944	73,382,650	76,295,548	(5,352,666)
Restricted Cash	0	0	0	0
	<u>78,568,944</u>	<u>73,382,650</u>	<u>76,295,548</u>	<u>(5,352,666)</u>
Fixed Asset Cash Flows				
Depreciation expense	68,138	270,299	472,301	136,811
Fixed Asset Acquisitions	(23,992)	(211,108)	(211,108)	(23,992)
Change in A/D	(68,138)	(270,299)	(472,301)	(136,811)
	<u>(23,992)</u>	<u>(211,108)</u>	<u>(211,108)</u>	<u>(23,992)</u>
Total Cash Flows from Investing Activities	<u>81,227,549</u>	<u>71,249,204</u>	<u>67,518,901</u>	<u>(7,614,045)</u>
Financing Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Cash Flows	<u>21,531,632</u>	<u>24,421,972</u>	<u>38,688,913</u>	<u>14,947,124</u>
Rounding	(2)	0	0	1
Cash @ Beginning of Period	<u>300,825,847</u>	<u>297,935,505</u>	<u>283,668,564</u>	<u>307,410,352</u>
Cash @ End of Period	<u>\$322,357,477</u>	<u>\$322,357,477</u>	<u>\$322,357,477</u>	<u>\$322,357,477</u>
Difference (rounding)	0	0	0	0

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 8/31/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
NET INCOME RECONCILIATION				
Net Income / (Loss)	\$2,337,972	\$12,913,644	\$28,752,821	\$8,042,803
Add back: Depreciation	68,138	270,299	472,301	136,811
Receivables				
Premiums Receivable	(73,691,067)	(77,011,813)	(83,222,018)	(11,935,550)
First Care Receivable	0	0	0	0
Family Care Receivable	0	0	0	0
Healthy Kids Receivable	0	0	0	0
Interest Receivable	(15,682)	(30,534)	(32,432)	(27,348)
Other Receivable	90,113	2,815,481	4,122,878	1,556,069
FQHC Receivable	0	0	0	0
Allowance for Doubtful Accounts	0	0	0	0
Total	<u>(73,616,636)</u>	<u>(74,226,866)</u>	<u>(79,131,572)</u>	<u>(10,406,829)</u>
Prepaid Expenses	(589,119)	(9,081,897)	(8,290,071)	(480,415)
Trade Payables	(493,916)	(150,203)	(1,301,401)	(1,033,017)
Claims Payable, IBNR & Risk Share				
IBNP	(5,481,008)	1,871,737	1,053,850	4,903,225
Claims Payable	17,412,695	18,437,365	23,993,987	20,571,633
Risk Share Payable	0	(750,000)	(750,000)	0
Other Liabilities	0	(1)	(1)	0
Total	<u>11,931,687</u>	<u>19,559,101</u>	<u>24,297,836</u>	<u>25,474,858</u>
Unearned Revenue				
Total	<u>0</u>	<u>(1,460,000)</u>	<u>0</u>	<u>0</u>
Other Liabilities				
Accrued Expenses	(335)	11,871	11,871	(646)
Payroll Liabilities	683,882	5,178,568	6,232,053	851,985
Net Lease Assets/Liabilities (Short term & Long term)	(6,212)	192,852	192,852	(1,089)
Health Program	(11,380)	(34,601)	(66,678)	(23,291)
Accrued Sub Debt Interest	0	0	0	0
Total Change in Other Liabilities	<u>665,955</u>	<u>5,348,690</u>	<u>6,370,098</u>	<u>826,959</u>
Cash Flows from Operating Activities	<u>(\$59,695,919)</u>	<u>(\$46,827,232)</u>	<u>(\$28,829,988)</u>	<u>\$22,561,170</u>
Difference (rounding)	(2)	0	0	1

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT
FOR THE MONTH AND FISCAL YTD ENDED**

8/31/2022

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOW STATEMENT:				
Cash Flows from Operating Activities:				
Cash Received From:				
Capitation Received from State of CA	\$24,634,640	\$212,226,133	\$511,004,939	\$184,571,806
Commercial Premium Revenue	2,655,884	7,471,083	14,037,232	5,302,532
Other Income	4,313	(35,884)	(38,684)	(8,401)
Investment Income	411,045	857,907	833,326	913,034
Cash Paid To:				
Medical Expenses	(81,329,206)	(249,413,545)	(520,892,437)	(157,192,918)
Vendor & Employee Expenses	(6,072,593)	(17,932,926)	(33,774,364)	(11,024,884)
Interest Paid	0	0	0	0
Net Cash Provided By (Used In) Operating Activities	<u>(59,695,917)</u>	<u>(46,827,232)</u>	<u>(28,829,988)</u>	<u>22,561,169</u>
Cash Flows from Financing Activities:				
Purchases of Fixed Assets	<u>(23,992)</u>	<u>(211,108)</u>	<u>(211,108)</u>	<u>(23,992)</u>
Net Cash Provided By (Used In) Financing Activities	<u>(23,992)</u>	<u>(211,108)</u>	<u>(211,108)</u>	<u>(23,992)</u>
Cash Flows from Investing Activities:				
Changes in Investments	2,682,597	(1,922,338)	(8,565,539)	(2,237,387)
Restricted Cash	<u>78,568,944</u>	<u>73,382,650</u>	<u>76,295,548</u>	<u>(5,352,666)</u>
Net Cash Provided By (Used In) Investing Activities	<u>81,251,541</u>	<u>71,460,312</u>	<u>67,730,009</u>	<u>(7,590,053)</u>
Financial Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
Net Change in Cash	21,531,632	24,421,972	38,688,913	14,947,124
Cash @ Beginning of Period	<u>300,825,847</u>	<u>297,935,505</u>	<u>283,668,564</u>	<u>307,410,352</u>
Subtotal	\$322,357,479	\$322,357,477	\$322,357,477	\$322,357,476
Rounding	(2)	0	0	1
Cash @ End of Period	<u>\$322,357,477</u>	<u>\$322,357,477</u>	<u>\$322,357,477</u>	<u>\$322,357,477</u>

RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES:

Net Income / (Loss)	\$2,337,972	\$12,913,644	\$28,752,821	\$8,042,803
Depreciation	68,138	270,299	472,301	136,811
Net Change in Operating Assets & Liabilities:				
Premium & Other Receivables	(73,616,636)	(74,226,866)	(79,131,572)	(10,406,829)
Prepaid Expenses	(589,119)	(9,081,897)	(8,290,071)	(480,415)
Trade Payables	(493,916)	(150,203)	(1,301,401)	(1,033,017)
Claims payable & IBNP	11,931,687	19,559,101	24,297,836	25,474,858
Deferred Revenue	0	(1,460,000)	0	0
Accrued Interest	0	0	0	0
Other Liabilities	665,955	5,348,690	6,370,098	826,959
Subtotal	<u>(59,695,919)</u>	<u>(46,827,232)</u>	<u>(28,829,988)</u>	<u>22,561,170</u>
Rounding	2	0	0	(1)
Cash Flows from Operating Activities	<u>(59,695,917)</u>	<u>(46,827,232)</u>	<u>(28,829,988)</u>	<u>\$22,561,169</u>
Rounding Difference	2	0	0	(1)

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE MONTH OF AUGUST 2022**

	Child	Adult	Medi-Cal SPD	ACA OE	Duals	Medi-Cal Total	Group Care	Grand Total
Enrollment	100,977	48,112	28,079	114,208	22,077	313,453	5,803	319,256
Net Revenue	\$12,582,442	\$15,064,943	\$25,892,308	\$40,623,742	\$4,162,331	\$98,325,766	\$2,655,885	\$100,981,650
Medical Expense	\$11,035,281	\$12,857,179	\$29,572,168	\$34,729,509	\$3,545,990	\$91,740,127	\$1,599,497	\$93,339,624
Gross Margin	\$1,547,160	\$2,207,765	(\$3,679,859)	\$5,894,232	\$616,341	\$6,585,638	\$1,056,388	\$7,642,026
Administrative Expense	\$456,136	\$783,534	\$1,874,741	\$2,219,189	\$184,902	\$5,518,503	\$179,128	\$5,697,631
Operating Income / (Expense)	\$1,091,025	\$1,424,231	(\$5,554,601)	\$3,675,043	\$431,438	\$1,067,136	\$877,260	\$1,944,395
Other Income / (Expense)	\$18,050	\$56,077	\$142,443	\$153,408	\$12,157	\$382,135	\$11,443	\$393,579
Net Income / (Loss)	\$1,109,075	\$1,480,308	(\$5,412,158)	\$3,828,451	\$443,596	\$1,449,271	\$888,703	\$2,337,974
Revenue PMPM	\$124.61	\$313.12	\$922.12	\$355.70	\$188.54	\$313.69	\$457.67	\$316.30
Medical Expense PMPM	\$109.29	\$267.23	\$1,053.18	\$304.09	\$160.62	\$292.68	\$275.63	\$292.37
Gross Margin PMPM	\$15.32	\$45.89	(\$131.05)	\$51.61	\$27.92	\$21.01	\$182.04	\$23.94
Administrative Expense PMPM	\$4.52	\$16.29	\$66.77	\$19.43	\$8.38	\$17.61	\$30.87	\$17.85
Operating Income / (Expense) PMPM	\$10.80	\$29.60	(\$197.82)	\$32.18	\$19.54	\$3.40	\$151.17	\$6.09
Other Income / (Expense) PMPM	\$0.18	\$1.17	\$5.07	\$1.34	\$0.55	\$1.22	\$1.97	\$1.23
Net Income / (Loss) PMPM	\$10.98	\$30.77	(\$192.75)	\$33.52	\$20.09	\$4.62	\$153.15	\$7.32
Medical Loss Ratio	87.7%	85.3%	114.2%	85.5%	85.2%	93.3%	60.2%	92.4%
Gross Margin Ratio	12.3%	14.7%	-14.2%	14.5%	14.8%	6.7%	39.8%	7.6%
Administrative Expense Ratio	3.6%	5.2%	7.2%	5.5%	4.4%	5.6%	6.7%	5.6%
Net Income Ratio	8.8%	9.8%	-20.9%	9.4%	10.7%	1.5%	33.5%	2.3%

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE FISCAL YEAR TO DATE - AUGUST 2022**

	Child	Adult	Medi-Cal SPD	ACA OE	Duals	Medi-Cal Total	Group Care	Grand Total
Member Months	201,880	95,819	56,070	227,530	43,987	625,286	11,599	636,885
Net Revenue	\$25,166,028	\$30,384,484	\$51,852,500	\$80,816,499	\$8,288,059	\$196,507,570	\$5,302,532	\$201,810,102
Medical Expense	\$21,328,943	\$27,253,826	\$53,769,018	\$71,137,826	\$6,853,758	\$180,343,371	\$3,857,184	\$184,200,554
Gross Margin	\$3,837,085	\$3,130,658	(\$1,916,518)	\$9,678,673	\$1,434,301	\$16,164,199	\$1,445,349	\$17,609,548
Administrative Expense	\$851,102	\$1,437,505	\$3,423,985	\$4,067,706	\$341,319	\$10,121,617	\$304,260	\$10,425,877
Operating Income / (Expense)	\$2,985,983	\$1,693,153	(\$5,340,503)	\$5,610,967	\$1,092,982	\$6,042,582	\$1,141,089	\$7,183,671
Other Income / (Expense)	\$49,369	\$118,170	\$299,794	\$343,839	\$23,967	\$835,139	\$23,993	\$859,132
Net Income / (Loss)	\$3,035,351	\$1,811,324	(\$5,040,710)	\$5,954,807	\$1,116,949	\$6,877,721	\$1,165,082	\$8,042,802
Revenue PMPM	\$124.66	\$317.10	\$924.78	\$355.19	\$188.42	\$314.27	\$457.15	\$316.87
Medical Expense PMPM	\$105.65	\$284.43	\$958.96	\$312.65	\$155.81	\$288.42	\$332.54	\$289.22
Gross Margin PMPM	\$19.01	\$32.67	(\$34.18)	\$42.54	\$32.61	\$25.85	\$124.61	\$27.65
Administrative Expense PMPM	\$4.22	\$15.00	\$61.07	\$17.88	\$7.76	\$16.19	\$26.23	\$16.37
Operating Income / (Expense) PMPM	\$14.79	\$17.67	(\$95.25)	\$24.66	\$24.85	\$9.66	\$98.38	\$11.28
Other Income / (Expense) PMPM	\$0.24	\$1.23	\$5.35	\$1.51	\$0.54	\$1.34	\$2.07	\$1.35
Net Income / (Loss) PMPM	\$15.04	\$18.90	(\$89.90)	\$26.17	\$25.39	\$11.00	\$100.45	\$12.63
Medical Loss Ratio	84.8%	89.7%	103.7%	88.0%	82.7%	91.8%	72.7%	91.3%
Gross Margin Ratio	15.2%	10.3%	-3.7%	12.0%	17.3%	8.2%	27.3%	8.7%
Administrative Expense Ratio	3.4%	4.7%	6.6%	5.0%	4.1%	5.2%	5.7%	5.2%
Net Income Ratio	12.1%	6.0%	-9.7%	7.4%	13.5%	3.5%	22.0%	4.0%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
ADMINISTRATIVE EXPENSE SUMMARY								
\$3,762,034	\$3,977,318	\$215,284	5.4%	Personnel Expenses	\$6,841,436	\$7,600,348	\$758,912	10.0%
320,243	315,853	(4,390)	(1.4%)	Benefits Administration Expense	619,415	630,501	11,086	1.8%
803,352	1,485,330	681,978	45.9%	Purchased & Professional Services	1,330,193	2,965,256	1,635,063	55.1%
246,127	265,627	19,500	7.3%	Occupancy	486,609	536,737	50,128	9.3%
24,405	158,895	134,490	84.6%	Printing Postage & Promotion	94,176	255,079	160,903	63.1%
534,753	705,035	170,282	24.2%	Licenses Insurance & Fees	1,042,645	1,396,611	353,966	25.3%
6,717	45,291	38,574	85.2%	Supplies & Other Expenses	11,403	67,634	56,231	83.1%
\$1,935,597	\$2,976,031	\$1,040,434	35.0%	Total Other Administrative Expense	\$3,584,441	\$5,851,818	\$2,267,377	38.7%
\$5,697,631	\$6,953,349	\$1,255,718	18.1%	Total Administrative Expenses	\$10,425,877	\$13,452,166	\$3,026,289	22.5%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Personnel Expenses				
2,472,697	2,382,775	(89,922)	(3.8%)	Salaries & Wages	4,485,806	4,503,860	18,054	0.4%
380,880	263,429	(117,451)	(44.6%)	Paid Time Off	617,850	493,704	(124,146)	(25.1%)
200	3,375	3,175	94.1%	Incentives	3,612	6,145	2,533	41.2%
0	23,077	23,077	100.0%	Severance Pay	0	51,923	51,923	100.0%
41,090	65,532	24,442	37.3%	Payroll Taxes	73,086	156,048	82,962	53.2%
48,750	17,145	(31,605)	(184.3%)	Overtime	67,116	33,816	(33,300)	(98.5%)
192,439	202,201	9,762	4.8%	CalPERS ER Match	347,177	381,870	34,693	9.1%
542,426	699,621	157,195	22.5%	Employee Benefits	1,100,947	1,317,020	216,073	16.4%
1,832	0	(1,832)	0.0%	Personal Floating Holiday	1,832	0	(1,832)	0.0%
2,510	28,490	25,980	91.2%	Employee Relations	26,198	57,011	30,813	54.0%
7,950	16,053	8,103	50.5%	Work from Home Stipend	15,720	31,006	15,286	49.3%
571	2,722	2,151	79.0%	Transportation Reimbursement	790	4,887	4,097	83.8%
5,943	10,200	4,257	41.7%	Travel & Lodging	8,046	24,857	16,811	67.6%
47,186	103,363	56,177	54.3%	Temporary Help Services	65,305	216,327	151,022	69.8%
9,096	51,051	41,955	82.2%	Staff Development/Training	11,637	105,306	93,669	88.9%
8,463	108,284	99,821	92.2%	Staff Recruitment/Advertising	16,313	216,568	200,255	92.5%
\$3,762,034	\$3,977,318	\$215,284	5.4%	Total Employee Expenses	\$6,841,436	\$7,600,348	\$758,912	10.0%
				Benefit Administration Expense				
17,670	13,173	(4,497)	(34.1%)	RX Administration Expense	15,157	26,398	11,241	42.6%
283,606	283,707	101	0.0%	Behavioral Hlth Administration Fees	566,381	566,238	(143)	0.0%
18,967	18,973	6	0.0%	Telemedicine Admin Fees	37,877	37,865	(12)	0.0%
\$320,243	\$315,853	(\$4,390)	(1.4%)	Total Employee Expenses	\$619,415	\$630,501	\$11,086	1.8%
				Purchased & Professional Services				
314,726	720,319	405,593	56.3%	Consulting Services	475,345	1,484,872	1,009,527	68.0%
318,195	346,870	28,675	8.3%	Computer Support Services	546,322	694,739	148,417	21.4%
9,916	9,915	(1)	0.0%	Professional Fees-Accounting	19,832	19,830	(2)	0.0%
0	17	17	100.0%	Professional Fees-Medical	0	34	34	100.0%
41,111	165,308	124,197	75.1%	Other Purchased Services	85,618	288,111	202,493	70.3%
628	1,400	772	55.1%	Maint. & Repair-Office Equipment	628	2,800	2,172	77.6%
72,862	87,506	14,644	16.7%	HMS Recovery Fees	144,165	154,880	10,715	6.9%
8,667	21,194	12,528	59.1%	Hardware (Non-Capital)	8,908	42,388	33,480	79.0%
21,398	31,467	10,069	32.0%	Provider Relations-Credentialing	35,527	62,934	27,407	43.5%
15,849	101,334	85,485	84.4%	Legal Fees	13,849	214,668	200,819	93.5%
\$803,352	\$1,485,330	\$681,978	45.9%	Total Purchased & Professional Services	\$1,330,193	\$2,965,256	\$1,635,063	55.1%
				Occupancy				
68,138	63,241	(4,897)	(7.7%)	Depreciation	136,811	126,850	(9,961)	(7.9%)
57,688	72,145	14,457	20.0%	Building Lease	123,117	144,131	21,014	14.6%
3,915	5,916	2,001	33.8%	Leased and Rented Office Equipment	8,898	11,832	2,934	24.8%
14,160	16,892	2,732	16.2%	Utilities	26,049	33,784	7,735	22.9%
77,696	79,700	2,004	2.5%	Telephone	147,833	159,400	11,567	7.3%
24,530	27,733	3,203	11.6%	Building Maintenance	43,900	60,740	16,840	27.7%
\$246,127	\$265,627	\$19,500	7.3%	Total Occupancy	\$486,609	\$536,737	\$50,128	9.3%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Printing Postage & Promotion				
1,391	68,013	66,622	98.0%	Postage	11,305	96,294	84,989	88.3%
3,490	6,427	2,937	45.7%	Design & Layout	9,290	11,928	2,638	22.1%
0	66,544	66,544	100.0%	Printing Services	25,150	105,335	80,185	76.1%
6,500	2,500	(4,000)	(160.0%)	Mailing Services	6,500	5,000	(1,500)	(30.0%)
5,211	5,077	(134)	(2.6%)	Courier/Delivery Service	9,947	10,154	207	2.0%
0	517	517	100.0%	Pre-Printed Materials and Publications	0	1,734	1,734	100.0%
0	150	150	100.0%	Promotional Services	0	300	300	100.0%
600	1,500	900	60.0%	Community Relations	11,600	8,000	(3,600)	(45.0%)
7,213	8,167	954	11.7%	Translation - Non-Clinical	20,384	16,334	(4,050)	(24.8%)
\$24,405	\$158,895	\$134,490	84.6%	Total Printing Postage & Promotion	\$94,176	\$255,079	\$160,903	63.1%
				Licenses Insurance & Fees				
23,243	26,350	3,107	11.8%	Bank Fees	46,349	52,700	6,351	12.1%
94,321	94,366	45	0.0%	Insurance	155,183	188,732	33,549	17.8%
344,089	495,548	151,459	30.6%	Licenses, Permits and Fees	694,100	976,820	282,720	28.9%
73,099	88,771	15,672	17.7%	Subscriptions & Dues	147,014	178,359	31,345	17.6%
\$534,753	\$705,035	\$170,282	24.2%	Total Licenses Insurance & Postage	\$1,042,645	\$1,396,611	\$353,966	25.3%
				Supplies & Other Expenses				
3,641	22,916	19,275	84.1%	Office and Other Supplies	4,664	26,918	22,254	82.7%
904	4,000	3,096	77.4%	Ergonomic Supplies	3,442	8,099	4,657	57.5%
786	9,175	8,389	91.4%	Commissary-Food & Beverage	1,835	13,869	12,034	86.8%
0	150	150	100.0%	Member Incentive Expense	0	300	300	100.0%
0	4,167	4,167	100.0%	Covid-19 Vaccination Incentive Expense	75	8,334	8,259	99.1%
0	100	100	100.0%	Covid-19 IT Expenses	0	200	200	100.0%
1,386	4,783	3,397	71.0%	Covid-19 Non IT Expenses	1,386	9,914	8,528	86.0%
\$6,717	\$45,291	\$38,574	85.2%	Total Supplies & Other Expense	\$11,403	\$67,634	\$56,231	83.1%
\$5,697,631	\$6,953,349	\$1,255,718	18.1%	TOTAL ADMINISTRATIVE EXPENSE	\$10,425,877	\$13,452,166	\$3,026,289	22.5%

ALAMEDA ALLIANCE FOR HEALTH
 CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS
 ACTUAL VS. BUDGET
 FOR THE FISCAL YEAR-TO-DATE ENDED AUGUST 31, 2022

	Project ID	Prior YTD Acquisitions	Current Month Acquisitions	Fiscal YTD Acquisitions	Capital Budget Total	\$ Variance Fav/(Unf.)
1. Hardware:						
	Cisco UCS Blade	IT-FY23-01	\$ -	\$ -	\$ -	\$ 100,000
	Veeam Backup Shelf	IT-FY23-02	\$ -	\$ -	\$ -	\$ 70,000
	Cisco Nexus 9k	IT-FY23-03	\$ -	\$ -	\$ -	\$ 60,000
	Pure Storage Shelf	IT-FY23-04	\$ -	\$ -	\$ -	\$ 70,000
	Call Center Hardware	IT-FY23-05	\$ -	\$ -	\$ -	\$ 60,000
	FAX DMG	IT-FY23-06	\$ -	\$ -	\$ -	\$ 80,000
	Wireless)	IT-FY23-07	\$ -	\$ -	\$ -	\$ 60,000
	Network / AV Cabling	IT-FY23-08	\$ -	\$ -	\$ -	\$ 60,000
	Hardware Subtotal		\$ -	\$ -	\$ -	\$ 560,000
2. Software:						
	Zerto	AC-FY23-01	\$ -	\$ -	\$ -	\$ 80,000
	Software Subtotal		\$ -	\$ -	\$ -	\$ 80,000
3. Building Improvement:						
	ADT (ACME) Security: Readers, HID Boxes, Doors - Planned/Unplanned requirements or replairs	FA-FY23-01	\$ -	\$ -	\$ -	\$ 50,000
	HVAC (Clinton): Replace VAV boxes, equipment, duct work - Planned/Unplanned requirements or repairs	FA-FY23-02	\$ -	\$ -	\$ -	\$ 50,000
	EV Charging Stations: Equipment, Electrical, Design, Engineering, Permits, Construction	FA-FY23-03	\$ -	\$ -	\$ -	\$ 100,000
	Seismic Improvements (Carryover from FY22)	FA-FY23-07	\$ -	\$ 23,992	\$ 23,992	\$ 38,992
	Contingencies	FA-FY23-16	\$ -	\$ -	\$ -	\$ 100,000
	Building Improvement Subtotal		\$ -	\$ 23,992	\$ 23,992	\$ 338,992
4. Furniture & Equipment:						
			\$ -	\$ -	\$ -	\$ -
	Furniture & Equipment Subtotal		\$ -	\$ -	\$ -	\$ -
	GRAND TOTAL		\$ -	\$ 23,992	\$ 23,992	\$ 978,992
5. Reconciliation to Balance Sheet:						
	Fixed Assets @ Cost - 8/31/22			\$ 37,380,242		
	Fixed Assets @ Cost - 6/30/22			\$ 37,356,250		
	Fixed Assets Acquired YTD			\$ 23,992		

**ALAMEDA ALLIANCE FOR HEALTH
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS
SUMMARY - FISCAL YEAR 2023**

TANGIBLE NET EQUITY (TNE)

	<u>Jul-22</u>	<u>Aug-22</u>
Current Month Net Income / (Loss)	\$5,704,828	\$2,337,974
YTD Net Income / (Loss)	\$5,704,828	\$8,042,802
Actual TNE		
Net Assets	\$236,433,012	\$238,667,103
Subordinated Debt & Interest	\$0	\$0
Total Actual TNE	\$236,433,012	\$238,667,103
Increase/(Decrease) in Actual TNE	\$5,808,710	\$2,234,091
Required TNE⁽¹⁾	\$37,812,719	\$38,083,218
Min. Req'd to Avoid Monthly Reporting (Increased from 130% to 150% of Required TNE effective July-2022)	\$56,719,078	\$57,124,827
TNE Excess / (Deficiency)	\$198,620,293	\$200,583,885
Actual TNE as a Multiple of Required	6.25	6.27

Note 1: Required TNE reflects quarterly DMHC calculations for quarter-end months (underlined) and monthly DMHC calculations (not underlined). Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology.

LIQUID TANGIBLE NET EQUITY

Net Assets	\$236,433,012	\$238,667,103
Fixed Assets at Net Book Value	(5,604,558)	(5,560,412)
Net Lease Assets/Liabilities/Interest	106,376	204,722
CD Pledged to DMHC	(350,000)	(350,000)
Liquid TNE (Liquid Reserves)	\$230,584,830	\$232,961,413
Liquid TNE as Multiple of Required	6.10	6.12

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Actual Jul-22	Actual Aug-22	Actual Sep-22	Actual Oct-22	Actual Nov-22	Actual Dec-22	Actual Jan-23	Actual Feb-23	Actual Mar-23	Actual Apr-23	Actual May-23	Actual Jun-23	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	100,903	100,977											201,880
Adult	47,707	48,112											95,819
SPD	27,991	28,079											56,070
ACA OE	113,322	114,208											227,530
Duals	21,910	22,077											43,987
MCAL LTC	0	0											0
MCAL LTC Duals	0	0											0
Medi-Cal Program	311,833	313,453											625,286
Group Care Program	5,796	5,803											11,599
Total	317,629	319,256											636,885

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	131	74											205
Adult	946	405											1,351
SPD	886	88											974
ACA OE	2,384	886											3,270
Duals	225	167											392
MCAL LTC	0	0											0
MCAL LTC Duals	0	0											0
Medi-Cal Program	4,572	1,620											6,192
Group Care Program	1	7											8
Total	4,573	1,627											6,200

Enrollment Percentages:													
Medi-Cal Program:													
Child % of Medi-Cal	32.4%	32.2%											32.3%
Adult % of Medi-Cal	15.3%	15.3%											15.3%
SPD % of Medi-Cal	9.0%	9.0%											9.0%
ACA OE % of Medi-Cal	36.3%	36.4%											36.4%
Duals % of Medi-Cal	7.0%	7.0%											7.0%
Medi-Cal Program % of Total	98.2%	98.2%											98.2%
Group Care Program % of Total	1.8%	1.8%											1.8%
Total	100.0%	100.0%											100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Actual Jul-22	Actual Aug-22	Actual Sep-22	Actual Oct-22	Actual Nov-22	Actual Dec-22	Actual Jan-23	Actual Feb-23	Actual Mar-23	Actual Apr-23	Actual May-23	Actual Jun-23	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted													
Directly Contracted (DCP)	54,340	52,198											106,538
Alameda Health System	62,784	63,910											126,694
	117,124	116,108											233,232
Delegated:													
CFMG	33,466	33,594											67,060
CHCN	119,514	121,703											241,217
Kaiser	47,525	47,851											95,376
Delegated Subtotal	200,505	203,148											403,653
Total	317,629	319,256											636,885
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	2,973	(1,016)											1,957
Delegated:													
CFMG	58	128											186
CHCN	1,103	2,189											3,292
Kaiser	439	326											765
Delegated Subtotal	1,600	2,643											4,243
Total	4,573	1,627											6,200
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	36.9%	36.4%											36.6%
Delegated:													
CFMG	10.5%	10.5%											10.5%
CHCN	37.6%	38.1%											37.9%
Kaiser	15.0%	15.0%											15.0%
Delegated Subtotal	63.1%	63.6%											63.4%
Total	100.0%	100.0%											100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Budget Jul-22	Budget Aug-22	Budget Sep-22	Budget Oct-22	Budget Nov-22	Budget Dec-22	Budget Jan-23	Budget Feb-23	Budget Mar-23	Budget Apr-23	Budget May-23	Budget Jun-23	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program by Category of Aid:													
Child	101,120	101,423	101,727	101,930	102,134	102,338	101,787	101,043	100,298	99,552	98,806	98,059	1,210,217
Adult	46,703	47,030	47,359	47,501	47,644	47,787	46,980	45,856	44,731	43,605	42,478	41,349	549,023
SPD	28,283	28,368	28,453	28,510	28,567	28,624	29,006	28,941	28,876	28,811	28,746	28,681	343,866
ACA OE	113,561	114,129	114,700	115,044	115,389	115,735	114,009	111,510	109,009	106,505	103,999	101,490	1,335,080
Duals	21,650	21,715	21,780	21,824	21,868	21,912	21,781	21,488	21,194	20,900	20,606	20,312	257,030
MCAL LTC	0	0	0	0	0	0	300	300	300	300	300	300	1,800
MCAL LTC Duals	0	0	0	0	0	0	1,200	1,200	1,200	1,200	1,200	1,200	7,200
Medi-Cal Program	311,317	312,665	314,019	314,809	315,602	316,396	315,063	310,338	305,608	300,873	296,135	291,391	3,704,216
Group Care Program	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	5,828	69,936
Total	317,145	318,493	319,847	320,637	321,430	322,224	320,891	316,166	311,436	306,701	301,963	297,219	3,774,152

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	6,309	303	304	203	204	204	(551)	(744)	(745)	(746)	(746)	(747)	3,248
Adult	5,627	327	329	142	143	143	(807)	(1,124)	(1,125)	(1,126)	(1,127)	(1,129)	273
SPD	1,538	85	85	57	57	57	382	(65)	(65)	(65)	(65)	(65)	1,936
ACA OE	10,125	568	571	344	345	346	(1,726)	(2,499)	(2,501)	(2,504)	(2,506)	(2,509)	(1,946)
Duals	1,874	65	65	44	44	44	(131)	(293)	(294)	(294)	(294)	(294)	536
MCAL LTC	0	0	0	0	0	0	300	0	0	0	0	0	300
MCAL LTC Duals	0	0	0	0	0	0	1,200	0	0	0	0	0	1,200
Medi-Cal Program	25,473	1,348	1,354	790	793	794	(1,333)	(4,725)	(4,730)	(4,735)	(4,738)	(4,744)	5,547
Group Care Program	(24)	0	0	0	0	0	0	0	0	0	0	0	(24)
Total	25,449	1,348	1,354	790	793	794	(1,333)	(4,725)	(4,730)	(4,735)	(4,738)	(4,744)	5,523

Enrollment Percentages:													
Medi-Cal Program:													
Child % (Medi-Cal)	32.5%	32.4%	32.4%	32.4%	32.4%	32.3%	32.3%	32.6%	32.8%	33.1%	33.4%	33.7%	32.7%
Adult % (Medi-Cal)	15.0%	15.0%	15.1%	15.1%	15.1%	15.1%	14.9%	14.8%	14.6%	14.5%	14.3%	14.2%	14.8%
SPD % (Medi-Cal)	9.1%	9.1%	9.1%	9.1%	9.1%	9.0%	9.2%	9.3%	9.4%	9.6%	9.7%	9.8%	9.3%
ACA OE % (Medi-Cal)	36.5%	36.5%	36.5%	36.5%	36.6%	36.6%	36.2%	35.9%	35.7%	35.4%	35.1%	34.8%	36.0%
Duals % (Medi-Cal)	7.0%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	6.9%	7.0%	7.0%	6.9%
MCAL LTC % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%
MCAL LTC Duals % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.2%
Medi-Cal Program % of Total	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	98.1%	98.1%	98.1%	98.0%	98.1%
Group Care Program % of Total	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.9%	1.9%	1.9%	2.0%	1.9%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2023**

	Budget Jul-22	Budget Aug-22	Budget Sep-22	Budget Oct-22	Budget Nov-22	Budget Dec-22	Budget Jan-23	Budget Feb-23	Budget Mar-23	Budget Apr-23	Budget May-23	Budget Jun-23	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted	116,747	117,272	117,799	118,102	118,406	118,710	118,871	116,928	114,985	113,037	111,088	109,138	1,391,083
Delegated:													
CFMG	33,731	33,837	33,943	34,013	34,083	34,153	33,970	33,696	33,422	33,148	32,874	32,599	403,469
CHCN	119,411	119,921	120,435	120,733	121,033	121,334	120,278	118,487	116,693	114,899	113,103	111,305	1,417,632
Kaiser	47,256	47,463	47,670	47,789	47,908	48,027	47,772	47,055	46,336	45,617	44,898	44,177	561,968
Delegated Subtotal	200,398	201,221	202,048	202,535	203,024	203,514	202,020	199,238	196,451	193,664	190,875	188,081	2,383,069
Total	317,145	318,493	319,847	320,637	321,430	322,224	320,891	316,166	311,436	306,701	301,963	297,219	3,774,152
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	5,641	525	527	303	304	304	161	(1,943)	(1,943)	(1,948)	(1,949)	(1,950)	(1,968)
Delegated:													
CFMG	2,323	106	106	70	70	70	(183)	(274)	(274)	(274)	(274)	(275)	1,191
CHCN	13,180	510	514	298	300	301	(1,056)	(1,791)	(1,794)	(1,794)	(1,796)	(1,798)	5,074
Kaiser	4,305	207	207	119	119	119	(255)	(717)	(719)	(719)	(719)	(721)	1,226
Delegated Subtotal	19,808	823	827	487	489	490	(1,494)	(2,782)	(2,787)	(2,787)	(2,789)	(2,794)	7,491
Total	25,449	1,348	1,354	790	793	794	(1,333)	(4,725)	(4,730)	(4,735)	(4,738)	(4,744)	5,523
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	36.8%	36.8%	36.8%	36.8%	36.8%	36.8%	37.0%	37.0%	36.9%	36.9%	36.8%	36.7%	36.9%
Delegated:													
CFMG	10.6%	10.6%	10.6%	10.6%	10.6%	10.6%	10.6%	10.7%	10.7%	10.8%	10.9%	11.0%	10.7%
CHCN	37.7%	37.7%	37.7%	37.7%	37.7%	37.7%	37.5%	37.5%	37.5%	37.5%	37.5%	37.4%	37.6%
Kaiser	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%	14.9%
Delegated Subtotal	63.2%	63.2%	63.2%	63.2%	63.2%	63.2%	63.0%	63.0%	63.1%	63.1%	63.2%	63.3%	63.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

ALAMEDA ALLIANCE FOR HEALTH
 TRENDED ENROLLMENT REPORTING
 FOR THE FISCAL YEAR 2023

	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Variance	Member Month
	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Variance
Enrollment Variance by Plan & Aid Category - Favorable/(Unfavorable)													
Medi-Cal Program:													
Child	(217)	(446)											(663)
Adult	1,004	1,082											2,086
SPD	(292)	(289)											(581)
ACA OE	(239)	79											(160)
Duals	260	362											622
MCAL LTC	0	0											0
MCAL LTC Duals	0	0											0
Medi-Cal Program	516	788											1,304
Group Care Program	(32)	(25)											(57)
Total	484	763											1,247
Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)													
Directly-Contracted	377	(1,164)											(787)
Delegated:													
CFMG	(265)	(243)											(508)
CHCN	103	1,782											1,885
Kaiser	269	388											657
Delegated Subtotal	107	1,927											2,034
Total	484	763											1,247

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022**

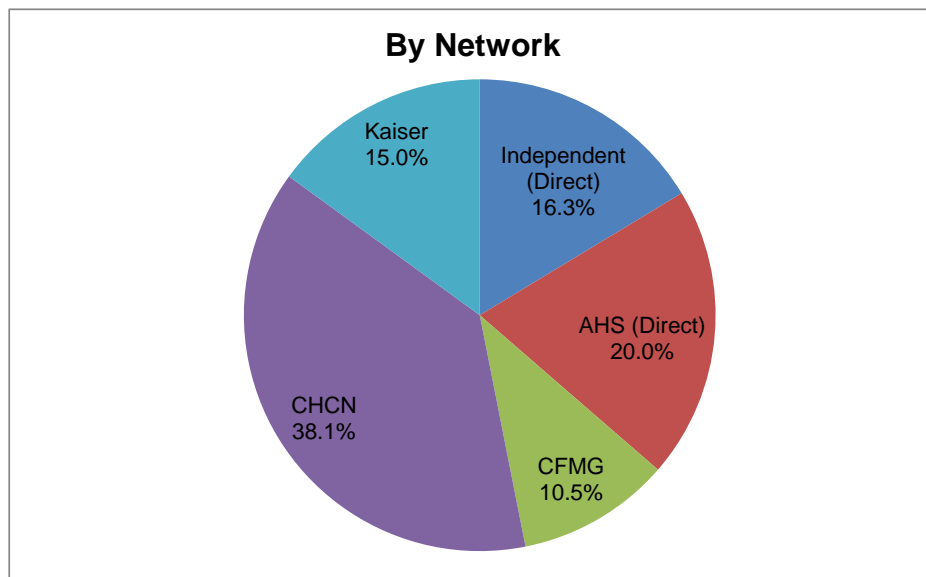
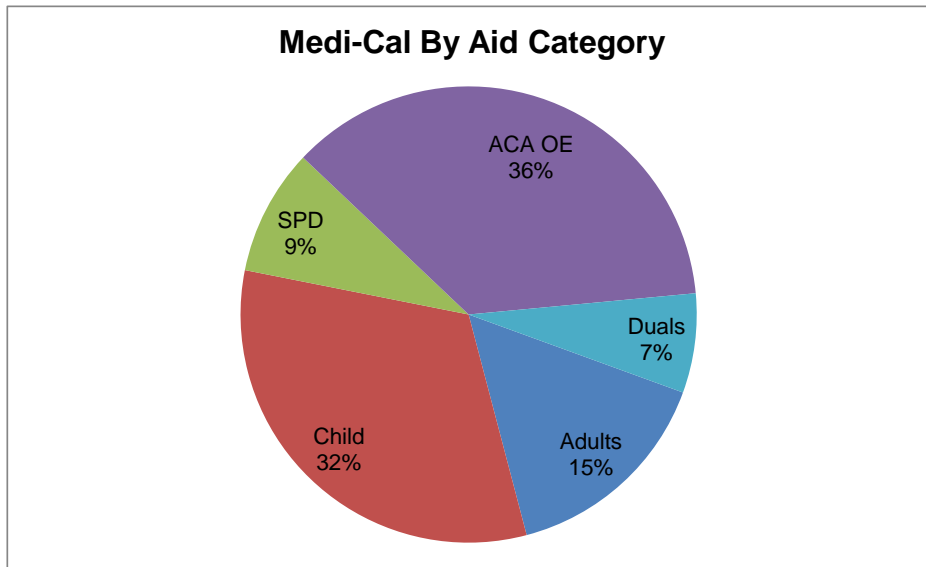
CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				CAPITATED MEDICAL EXPENSES:				
\$1,141,457	\$1,979,232	\$837,775	42.3%	PCP-Capitation	\$2,272,751	\$3,951,252	\$1,678,501	42.5%
4,222,324	3,357,999	(864,325)	(25.7%)	PCP-Capitation - FQHC	8,365,217	6,702,018	(1,663,199)	(24.8%)
292,760	294,117	1,358	0.5%	Specialty-Capitation	582,843	587,309	4,466	0.8%
3,566,331	3,533,364	(32,967)	(0.9%)	Specialty-Capitation FQHC	7,036,629	7,051,068	14,439	0.2%
432,231	392,608	(39,623)	(10.1%)	Laboratory-Capitation	865,652	783,623	(82,029)	(10.5%)
958,794	955,479	(3,315)	(0.3%)	Transportation (Ambulance)-Cap	1,913,775	1,906,914	(6,861)	(0.4%)
231,652	231,529	(123)	(0.1%)	Vision Cap	462,764	462,105	(659)	(0.1%)
85,234	85,717	483	0.6%	CFMG Capitation	169,733	171,165	1,432	0.8%
178,434	176,928	(1,506)	(0.9%)	Anc IPA Admin Capitation FQHC	352,763	353,096	333	0.1%
11,127,093	11,015,484	(111,609)	(1.0%)	Kaiser Capitation	21,991,186	21,979,588	(11,598)	(0.1%)
866,708	791,789	(74,919)	(9.5%)	BHT Supplemental Expense	1,850,841	1,581,141	(269,700)	(17.1%)
421,253	543,081	121,828	22.4%	Maternity Supplemental Expense	1,185,417	1,082,531	(102,886)	(9.5%)
580,196	618,109	37,913	6.1%	DME - Cap	1,158,003	1,234,151	76,148	6.2%
\$24,104,466	\$23,975,436	(\$129,030)	(0.5%)	5-TOTAL CAPITATED EXPENSES	\$48,207,575	\$47,845,961	(\$361,614)	(0.8%)
				FEE FOR SERVICE MEDICAL EXPENSES:				
(572,918)	0	572,918	0.0%	IBNP-Inpatient Services	5,438,679	0	(5,438,679)	0.0%
(17,187)	0	17,187	0.0%	IBNP-Settlement (IP)	163,161	0	(163,161)	0.0%
(45,834)	0	45,834	0.0%	IBNP-Claims Fluctuation (IP)	435,092	0	(435,092)	0.0%
28,445,424	31,776,814	3,331,391	10.5%	Inpatient Hospitalization-FFS	49,175,096	63,406,094	14,230,998	22.4%
1,409,131	0	(1,409,131)	0.0%	IP OB - Mom & NB	2,277,078	0	(2,277,078)	0.0%
446,519	0	(446,519)	0.0%	IP Behavioral Health	567,293	0	(567,293)	0.0%
927,975	1,372,791	444,816	32.4%	IP - Long Term Care	1,982,110	2,736,225	754,115	27.6%
386,165	0	(386,165)	0.0%	IP - Facility Rehab FFS	1,075,326	0	(1,075,326)	0.0%
\$30,979,274	\$33,149,605	\$2,170,331	6.5%	6-Inpatient Hospital & SNF FFS Expense	\$61,113,834	\$66,142,319	\$5,028,485	7.6%
(266,521)	0	266,521	0.0%	IBNP-PCP	4,906	0	(4,906)	0.0%
(7,995)	0	7,995	0.0%	IBNP-Settlement (PCP)	148	0	(148)	0.0%
(21,320)	0	21,320	0.0%	IBNP-Claims Fluctuation (PCP)	393	0	(393)	0.0%
1,533,788	1,305,704	(228,084)	(17.5%)	Primary Care Non-Contracted FF	2,545,677	2,603,899	58,222	2.2%
116,561	65,607	(50,954)	(77.7%)	PCP FQHC FFS	163,505	130,789	(32,716)	(25.0%)
1,981,434	2,833,554	852,120	30.1%	Prop 56 Direct Payment Expenses	3,953,760	5,653,928	1,700,168	30.1%
14,224	0	(14,224)	0.0%	Prop 56 Hyde Direct Payment Expenses	28,383	0	(28,383)	0.0%
77,546	0	(77,546)	0.0%	Prop 56-Trauma Expense	154,954	0	(154,954)	0.0%
98,999	0	(98,999)	0.0%	Prop 56-Dev. Screening Exp.	197,983	0	(197,983)	0.0%
688,871	0	(688,871)	0.0%	Prop 56-Fam. Planning Exp.	1,374,415	0	(1,374,415)	0.0%
(172)	0	172	0.0%	Prop 56-Value Based Purchasing	(1,478)	0	1,478	0.0%
\$4,215,413	\$4,204,865	(\$10,548)	(0.3%)	7-Primary Care Physician FFS Expense	\$8,422,646	\$8,388,616	(\$34,030)	(0.4%)
(691,061)	0	691,061	0.0%	IBNP-Specialist	(239,009)	0	239,009	0.0%
3,234,763	5,173,849	1,939,086	37.5%	Specialty Care-FFS	5,632,289	10,325,472	4,693,183	45.5%
170,835	0	(170,835)	0.0%	Anesthesiology - FFS	269,385	0	(269,385)	0.0%
1,001,518	0	(1,001,518)	0.0%	Spec Rad Therapy - FFS	1,814,386	0	(1,814,386)	0.0%
107,610	0	(107,610)	0.0%	Obstetrics-FFS	219,256	0	(219,256)	0.0%
475,852	0	(475,852)	0.0%	Spec IP Surgery - FFS	745,452	0	(745,452)	0.0%
653,770	0	(653,770)	0.0%	Spec OP Surgery - FFS	1,130,010	0	(1,130,010)	0.0%
434,560	0	(434,560)	0.0%	Spec IP Physician	747,977	0	(747,977)	0.0%
62,821	8,550	(54,271)	(634.7%)	SCP FQHC FFS	101,881	17,059	(84,822)	(497.2%)
(20,733)	0	20,733	0.0%	IBNP-Settlement (SCP)	(7,173)	0	7,173	0.0%
(55,285)	0	55,285	0.0%	IBNP-Claims Fluctuation (SCP)	(19,122)	0	19,122	0.0%
\$5,374,649	\$5,182,399	(\$192,250)	(3.7%)	8-Specialty Care Physician Expense	\$10,395,332	\$10,342,531	(\$52,801)	(0.5%)
(851,923)	0	851,923	0.0%	IBNP-Ancillary	67,469	0	(67,469)	0.0%
(25,557)	0	25,557	0.0%	IBNP Settlement (ANC)	2,024	0	(2,024)	0.0%
(68,154)	0	68,154	0.0%	IBNP Claims Fluctuation (ANC)	5,397	0	(5,397)	0.0%
433,172	0	(433,172)	0.0%	Acupuncture/Biofeedback	697,511	0	(697,511)	0.0%
148,078	0	(148,078)	0.0%	Hearing Devices	264,265	0	(264,265)	0.0%
44,378	0	(44,378)	0.0%	Imaging/MRI/CT Global	80,151	0	(80,151)	0.0%
47,796	0	(47,796)	0.0%	Vision FFS	85,523	0	(85,523)	0.0%
22,919	0	(22,919)	0.0%	Family Planning	41,165	0	(41,165)	0.0%
916,406	0	(916,406)	0.0%	Laboratory-FFS	1,748,841	0	(1,748,841)	0.0%
119,177	0	(119,177)	0.0%	ANC Therapist	231,987	0	(231,987)	0.0%
807,122	0	(807,122)	0.0%	Transportation (Ambulance)-FFS	1,049,576	0	(1,049,576)	0.0%
18,200	0	(18,200)	0.0%	Transportation (Other)-FFS	169,564	0	(169,564)	0.0%
444,101	0	(444,101)	0.0%	Hospice	776,510	0	(776,510)	0.0%
729,760	0	(729,760)	0.0%	Home Health Services	1,188,560	0	(1,188,560)	0.0%
2	4,306,605	4,306,603	100.0%	Other Medical-FFS	2	8,585,861	8,585,859	100.0%
6,359	0	(6,359)	0.0%	HMS Medical Refunds	29,298	0	(29,298)	0.0%

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED August 31, 2022**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
(69)	0	69	0.0%	Refunds-Medical Payments	(69)	0	69	0.0%
613,404	0	(613,404)	0.0%	DME & Medical Supplies	1,018,292	0	(1,018,292)	0.0%
0	655,598	655,598	100.0%	GEMT Direct Payment Expense	0	1,308,341	1,308,341	100.0%
961,940	0	(961,940)	0.0%	Community Based Adult Services (CBAS)	1,195,552	0	(1,195,552)	0.0%
894,887	705,592	(189,295)	(26.8%)	ECM Base FFS Ancillary	1,783,163	1,411,184	(371,979)	(26.4%)
2,395	5,227	2,832	54.2%	ECM Outreach FFS Ancillary	2,890	10,454	7,564	72.4%
328,055	328,054	(1)	0.0%	CS - Housing Deposits FFS Ancillary	656,110	656,108	(2)	0.0%
580,032	580,031	(1)	0.0%	CS - Housing Tenancy FFS Ancillary	1,160,063	1,160,062	(1)	0.0%
220,282	220,281	(1)	0.0%	CS - Housing Navigation Services FFS Ancillary	440,564	440,562	(2)	0.0%
325,580	325,580	0	0.0%	CS - Medical Respite FFS Ancillary	651,160	651,160	0	0.0%
128,573	128,572	(1)	0.0%	CS - Medically Tailored Meals FFS Ancillary	257,146	257,144	(2)	0.0%
37,159	37,159	0	0.0%	CS - Asthma Remediation FFS Ancillary	74,319	74,318	(1)	0.0%
0	9,999	9,999	100.0%	MOT- Wrap Around (Non Medical MOT Cost)	7,324	19,998	12,674	63.4%
\$6,884,075	\$7,302,698	\$418,623	5.7%	9-Ancillary Medical Expense	\$13,684,356	\$14,575,192	\$890,836	6.1%
(1,408,519)	0	1,408,519	0.0%	IBNP-Outpatient	(103,641)	0	103,641	0.0%
(42,256)	0	42,256	0.0%	IBNP Settlement (OP)	(3,109)	0	3,109	0.0%
(112,680)	0	112,680	0.0%	IBNP Claims Fluctuation (OP)	(8,291)	0	8,291	0.0%
1,610,230	9,022,741	7,412,511	82.2%	Out-Patient FFS	2,602,009	18,044,093	15,442,084	85.6%
1,849,434	0	(1,849,434)	0.0%	OP Ambul Surgery - FFS	3,208,980	0	(3,208,980)	0.0%
1,031,266	0	(1,031,266)	0.0%	OP Fac Imaging Services-FFS	1,854,413	0	(1,854,413)	0.0%
754,680	0	(754,680)	0.0%	Behav Health - FFS	1,458,754	0	(1,458,754)	0.0%
1,137,406	0	(1,137,406)	0.0%	Behavioral Health Therapy - FFS	2,176,596	0	(2,176,596)	0.0%
614,497	0	(614,497)	0.0%	OP Facility - Lab FFS	1,065,414	0	(1,065,414)	0.0%
122,208	0	(122,208)	0.0%	OP Facility - Cardio FFS	207,698	0	(207,698)	0.0%
45,825	0	(45,825)	0.0%	OP Facility - PT/OT/ST FFS	89,063	0	(89,063)	0.0%
2,103,777	0	(2,103,777)	0.0%	OP Facility - Dialysis FFS	3,573,370	0	(3,573,370)	0.0%
\$7,705,868	\$9,022,741	\$1,316,873	14.6%	10-Outpatient Medical Expense Medical Expense	\$16,121,257	\$18,044,093	\$1,922,836	10.7%
(595,420)	0	595,420	0.0%	IBNP-Emergency	(125,503)	0	125,503	0.0%
(17,864)	0	17,864	0.0%	IBNP Settlement (ER)	(3,768)	0	3,768	0.0%
(47,634)	0	47,634	0.0%	IBNP Claims Fluctuation (ER)	(10,040)	0	10,040	0.0%
720,207	0	(720,207)	0.0%	Special ER Physician-FFS	1,320,964	0	(1,320,964)	0.0%
4,685,328	5,493,416	808,088	14.7%	ER-Facility	8,420,311	10,993,312	2,573,001	23.4%
\$4,744,617	\$5,493,416	\$748,799	13.6%	11-Emergency Expense	\$9,601,963	\$10,993,312	\$1,391,349	12.7%
(551,484)	0	551,484	0.0%	IBNP-Pharmacy	(625,574)	0	625,574	0.0%
(16,543)	0	16,543	0.0%	IBNP Settlement (RX)	(18,766)	0	18,766	0.0%
(44,120)	0	44,120	0.0%	IBNP Claims Fluctuation (RX)	(50,048)	0	50,048	0.0%
474,118	363,424	(110,694)	(30.5%)	Pharmacy-FFS	871,208	736,463	(134,745)	(18.3%)
7,349,631	6,132,296	(1,217,335)	(19.9%)	Pharmacy- Non-PBM FFS-Other Anc	12,450,662	12,225,067	(225,595)	(1.8%)
(12,730)	0	12,730	0.0%	HMS RX Refunds	(15,501)	0	15,501	0.0%
0	11,789	11,789	100.0%	Pharmacy-Rebate	0	12,761	12,761	100.0%
\$7,198,873	\$6,507,509	(\$691,364)	(10.6%)	12-Pharmacy Expense	\$12,611,981	\$12,974,291	\$362,310	2.8%
\$67,102,770	\$70,863,233	\$3,760,463	5.3%	13-TOTAL FFS MEDICAL EXPENSES	\$131,951,370	\$141,460,354	\$9,508,984	6.7%
0	(346,227)	(346,227)	100.0%	Clinical Vacancy	0	(498,145)	(498,145)	100.0%
108,588	120,064	11,476	9.6%	Quality Analytics	191,742	241,530	49,788	20.6%
483,539	542,049	58,510	10.8%	Health Plan Services Department Total	892,044	1,017,321	125,277	12.3%
384,849	478,650	93,801	19.6%	Case & Disease Management Department Total	711,797	904,133	192,336	21.3%
366,846	389,452	22,606	5.8%	Medical Services Department Total	707,587	2,589,177	1,881,590	72.7%
414,051	719,390	305,339	42.4%	Quality Management Department Total	824,259	1,410,361	586,102	41.6%
100,310	179,338	79,028	44.1%	HCS Behavioral Health Department Total	153,481	317,779	164,298	51.7%
141,580	149,311	7,731	5.2%	Pharmacy Services Department Total	260,177	275,661	15,484	5.6%
23,536	125,780	102,244	81.3%	Regulatory Readiness Total	40,318	221,918	181,600	81.8%
\$2,023,299	\$2,357,807	\$334,508	14.2%	14-Other Benefits & Services	\$3,781,406	\$6,479,735	\$2,698,329	41.6%
(697,875)	(654,145)	43,730	(6.7%)	Reinsurance Expense	(1,349,534)	(1,305,804)	43,730	(3.3%)
806,964	872,193	65,229	7.5%	Reinsurance Recoveries	1,609,738	1,741,071	131,333	7.5%
\$109,089	\$218,048	\$108,959	50.0%	15-Reinsurance Expense	\$260,204	\$435,267	\$175,063	40.2%
\$93,339,624	\$97,414,524	\$4,074,900	4.2%	17-TOTAL MEDICAL EXPENSES	\$184,200,554	\$196,221,317	\$12,020,763	6.1%

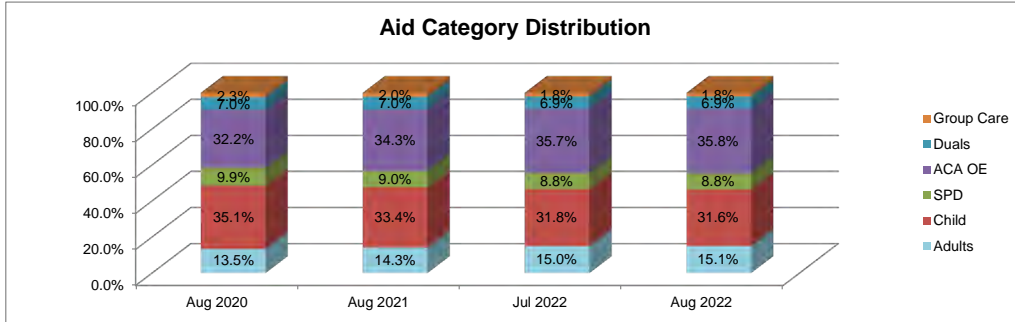
Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Current Membership by Network By Category of Aid							
Category of Aid	Aug 2022	% of Medi-Cal	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Adults	48,112	15%	9,222	9,596	825	19,632	8,837
Child	100,977	32%	7,412	9,230	30,547	35,214	18,574
SPD	28,079	9%	8,391	4,407	1,025	12,148	2,108
ACA OE	114,208	36%	16,621	37,362	1,195	44,084	14,946
Duals	22,077	7%	8,223	2,450	2	8,016	3,386
Medi-Cal			49,869	63,045	33,594	119,094	47,851
Group Care	5,803		2,329	865	-	2,609	-
Total	319,256	100%	52,198	63,910	33,594	121,703	47,851
Medi-Cal %	98.2%		95.5%	98.6%	100.0%	97.9%	100.0%
Group Care %	1.8%		4.5%	1.4%	0.0%	2.1%	0.0%
<i>Network Distribution</i>			<i>16.3%</i>	<i>20.0%</i>	<i>10.5%</i>	<i>38.1%</i>	<i>15.0%</i>
			% Direct: 36%				% Delegated: 64%

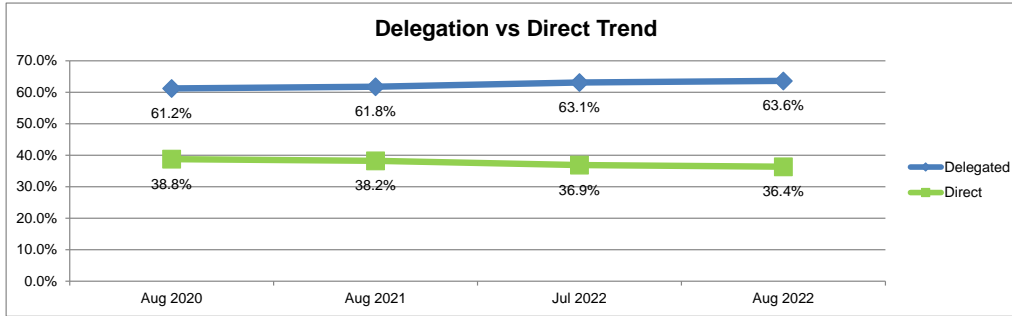


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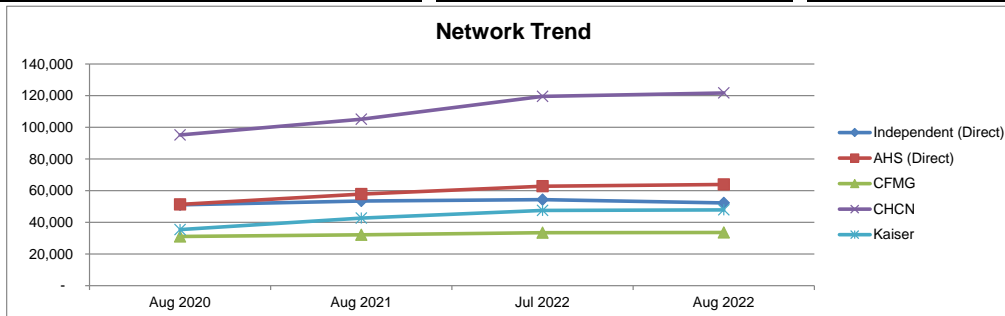
Category of Aid Trend												
Category of Aid	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022	
Adults	35,689	41,519	47,707	48,112	13.5%	14.3%	15.0%	15.1%	16.3%	15.9%	0.8%	
Child	92,692	97,324	100,903	100,977	35.1%	33.4%	31.8%	31.6%	5.0%	3.8%	0.1%	
SPD	26,094	26,316	27,927	28,079	9.9%	9.0%	8.8%	8.8%	0.9%	6.7%	0.5%	
ACA OE	85,081	99,783	113,322	114,208	32.2%	34.3%	35.7%	35.8%	17.3%	14.5%	0.8%	
Duals	18,495	20,388	21,974	22,077	7.0%	7.0%	6.9%	6.9%	10.2%	8.3%	0.5%	
Medi-Cal Total	258,051	285,330	311,833	313,453	97.7%	98.0%	98.2%	98.2%	10.6%	9.9%	0.5%	
Group Care	6,007	5,877	5,796	5,803	2.3%	2.0%	1.8%	1.8%	-2.2%	-1.3%	0.1%	
Total	264,058	291,207	317,629	319,256	100.0%	100.0%	100.0%	100.0%	10.3%	9.6%	0.5%	



Delegation vs Direct Trend												
Members	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022	
Delegated	161,689	179,954	200,505	203,148	61.2%	61.8%	63.1%	63.6%	11.3%	12.9%	1.3%	
Direct	102,369	111,253	117,124	116,108	38.8%	38.2%	36.9%	36.4%	8.7%	4.4%	-0.9%	
Total	264,058	291,207	317,629	319,256	100.0%	100.0%	100.0%	100.0%	10.3%	9.6%	0.5%	

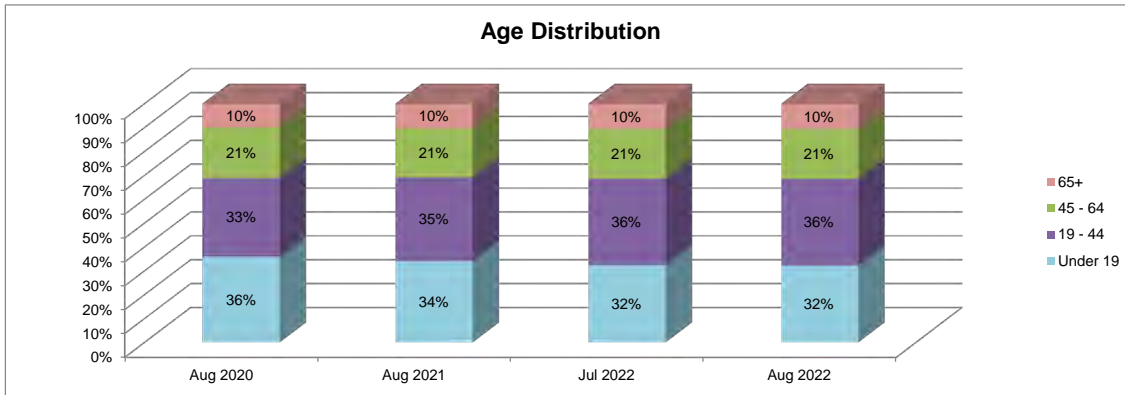


Network Trend												
Network	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022	
Independent (Direct)	51,057	53,441	54,340	52,198	19.3%	18.4%	17.1%	16.3%	4.7%	-2.3%	-3.9%	
AHS (Direct)	51,312	57,812	62,784	63,910	19.4%	19.9%	19.8%	20.0%	12.7%	10.5%	1.8%	
CFMG	31,072	32,167	33,466	33,594	11.8%	11.0%	10.5%	10.5%	3.5%	4.4%	0.4%	
CHCN	95,194	105,113	119,514	121,703	36.1%	36.1%	37.6%	38.1%	10.4%	15.8%	1.8%	
Kaiser	35,423	42,674	47,525	47,851	13.4%	14.7%	15.0%	15.0%	20.5%	12.1%	0.7%	
Total	264,058	291,207	317,629	319,256	100.0%	100.0%	100.0%	100.0%	10.3%	9.6%	0.5%	

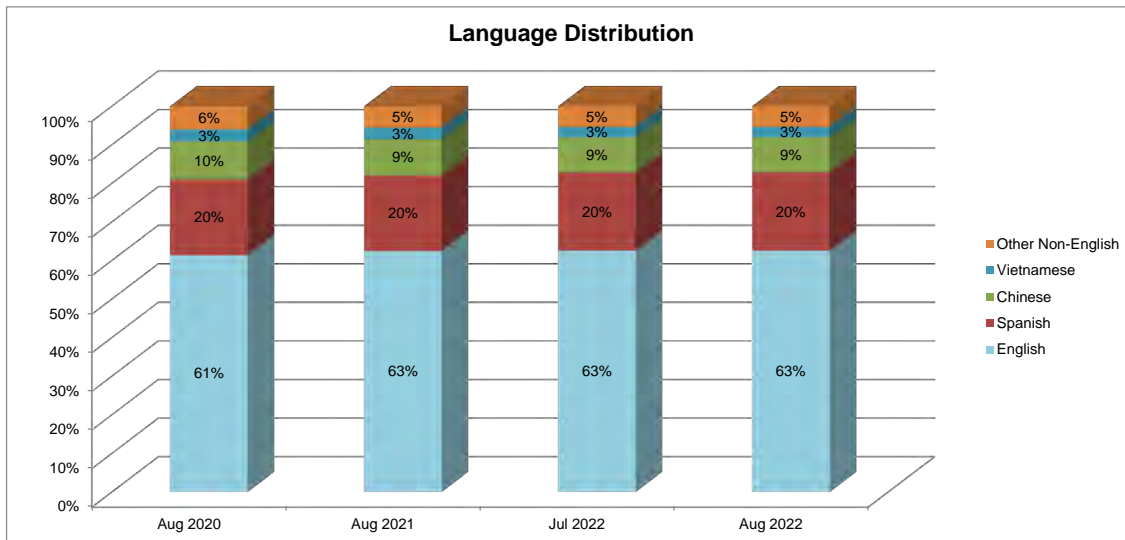


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Age Category Trend												
Age Category	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022	
Under 19	95,188	99,634	103,148	103,223	36%	34%	32%	32%	5%	4%	0%	
19 - 44	87,011	102,009	115,171	116,003	33%	35%	36%	36%	17%	14%	1%	
45 - 64	55,910	60,200	66,174	66,526	21%	21%	21%	21%	8%	11%	1%	
65+	25,949	29,364	33,136	33,504	10%	10%	10%	10%	13%	14%	1%	
Total	264,058	291,207	317,629	319,256	100%	100%	100%	100%	10%	10%	1%	



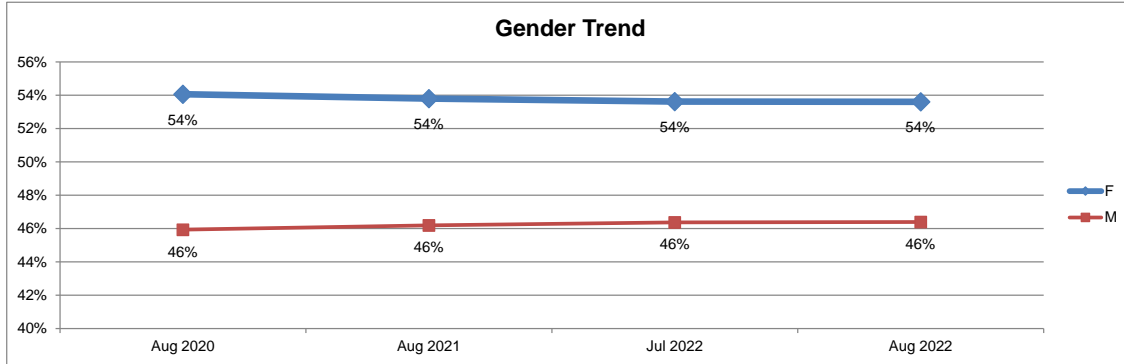
Language Trend												
Language	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022	
English	162,321	182,065	198,847	199,798	61%	63%	63%	63%	12%	10%	0%	
Spanish	51,725	57,124	64,363	64,967	20%	20%	20%	20%	10%	14%	1%	
Chinese	25,941	27,385	28,906	28,938	10%	9%	9%	9%	6%	6%	0%	
Vietnamese	8,470	8,772	8,884	8,869	3%	3%	3%	3%	4%	1%	0%	
Other Non-English	15,601	15,861	16,629	16,684	6%	5%	5%	5%	2%	5%	0%	
Total	264,058	291,207	317,629	319,256	100%	100%	100%	100%	10%	10%	1%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

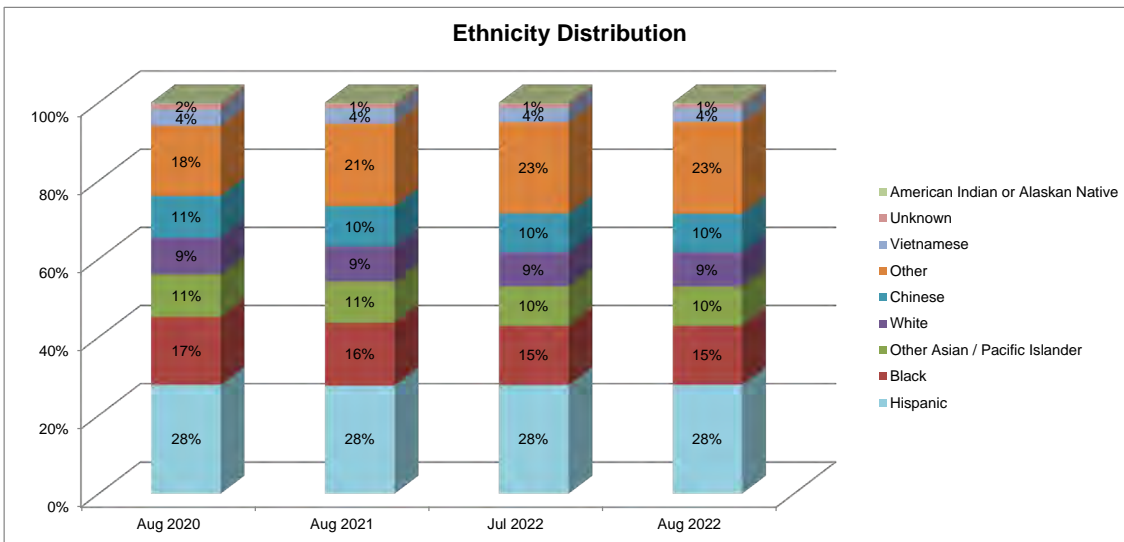
Gender Trend

Gender	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022
F	142,759	156,688	170,323	171,141	54%	54%	54%	54%	10%	9%	0%
M	121,299	134,519	147,306	148,115	46%	46%	46%	46%	11%	10%	1%
Total	264,058	291,207	317,629	319,256	100%	100%	100%	100%	10%	10%	1%



Ethnicity Trend

Ethnicity	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020	Aug 2021	Jul 2022	Aug 2022	Aug 2020 to Aug 2021	Aug 2021 to Aug 2022	Jul 2022 to Aug 2022
Hispanic	73,556	80,668	88,368	88,998	28%	28%	28%	28%	10%	10%	1%
Black	45,864	46,640	48,090	48,133	17%	16%	15%	15%	2%	3%	0%
Other Asian / Pacific Islander	28,805	30,667	32,015	32,123	11%	11%	10%	10%	6%	5%	0%
White	24,655	26,303	27,805	27,887	9%	9%	9%	9%	7%	6%	0%
Chinese	28,346	30,056	31,505	31,586	11%	10%	10%	10%	6%	5%	0%
Other	47,252	61,466	74,128	74,839	18%	21%	23%	23%	30%	22%	1%
Vietnamese	10,987	11,324	11,461	11,428	4%	4%	4%	4%	3%	1%	0%
Unknown	3,991	3,468	3,574	3,579	2%	1%	1%	1%	-13%	3%	0%
American Indian or Alaskan Native	602	615	683	683	0%	0%	0%	0%	2%	11%	0%
Total	264,058	291,207	317,629	319,256	100%	100%	100%	100%	10%	10%	1%



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

Medi-Cal By City								
City	Aug 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser	
Oakland	123,034	39%	12,755	30,036	14,156	52,503	13,584	
Hayward	49,104	16%	7,265	11,086	5,491	16,538	8,724	
Fremont	28,478	9%	9,965	4,444	1,012	8,280	4,777	
San Leandro	28,440	9%	4,622	4,270	3,500	10,803	5,245	
Union City	13,038	4%	3,929	2,110	526	3,944	2,529	
Alameda	11,924	4%	2,025	2,010	1,626	4,296	1,967	
Berkeley	11,722	4%	1,506	1,743	1,325	5,332	1,816	
Livermore	9,668	3%	1,020	725	1,904	4,258	1,761	
Newark	7,286	2%	1,860	2,407	236	1,408	1,375	
Castro Valley	7,831	2%	1,274	1,263	1,085	2,548	1,661	
San Lorenzo	6,598	2%	854	1,152	714	2,480	1,398	
Pleasanton	5,255	2%	962	413	515	2,442	923	
Dublin	5,678	2%	1,017	448	682	2,448	1,083	
Emeryville	2,121	1%	324	417	292	709	379	
Albany	1,954	1%	253	229	373	695	404	
Piedmont	383	0%	50	107	26	98	102	
Sunol	65	0%	11	12	4	24	14	
Antioch	30	0%	6	8	5	7	4	
Other	844	0%	171	165	122	281	105	
Total	313,453	100%	49,869	63,045	33,594	119,094	47,851	

Group Care By City								
City	Aug 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser	
Oakland	1,895	33%	431	366	-	1,098	-	
Hayward	649	11%	325	136	-	188	-	
Fremont	621	11%	452	45	-	124	-	
San Leandro	590	10%	229	88	-	273	-	
Union City	307	5%	216	28	-	63	-	
Alameda	280	5%	100	18	-	162	-	
Berkeley	166	3%	45	10	-	111	-	
Livermore	86	1%	29	1	-	56	-	
Newark	147	3%	88	37	-	22	-	
Castro Valley	182	3%	80	20	-	82	-	
San Lorenzo	123	2%	48	17	-	58	-	
Pleasanton	62	1%	27	3	-	32	-	
Dublin	105	2%	35	10	-	60	-	
Emeryville	36	1%	13	6	-	17	-	
Albany	18	0%	7	1	-	10	-	
Piedmont	14	0%	4	-	-	10	-	
Sunol	-	0%	-	-	-	-	-	
Antioch	26	0%	6	7	-	13	-	
Other	496	9%	194	72	-	230	-	
Total	5,803	100%	2,329	865	-	2,609	-	

Total By City								
City	Aug 2022	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser	
Oakland	124,929	39%	13,186	30,402	14,156	53,601	13,584	
Hayward	49,753	16%	7,590	11,222	5,491	16,726	8,724	
Fremont	29,099	9%	10,417	4,489	1,012	8,404	4,777	
San Leandro	29,030	9%	4,851	4,358	3,500	11,076	5,245	
Union City	13,345	4%	4,145	2,138	526	4,007	2,529	
Alameda	12,204	4%	2,125	2,028	1,626	4,458	1,967	
Berkeley	11,888	4%	1,551	1,753	1,325	5,443	1,816	
Livermore	9,754	3%	1,049	726	1,904	4,314	1,761	
Newark	7,433	2%	1,948	2,444	236	1,430	1,375	
Castro Valley	8,013	3%	1,354	1,283	1,085	2,630	1,661	
San Lorenzo	6,721	2%	902	1,169	714	2,538	1,398	
Pleasanton	5,317	2%	989	416	515	2,474	923	
Dublin	5,783	2%	1,052	458	682	2,508	1,083	
Emeryville	2,157	1%	337	423	292	726	379	
Albany	1,972	1%	260	230	373	705	404	
Piedmont	397	0%	54	107	26	108	102	
Sunol	65	0%	11	12	4	24	14	
Antioch	56	0%	12	15	5	20	4	
Other	1,340	0%	365	237	122	511	105	
Total	319,256	100%	52,198	63,910	33,594	121,703	47,851	