



Health care you can count on.  
Service you can trust.

# **Finance Committee Report**

**Tuesday, March 11, 2025  
7:30am to 9:00am**

**Video Conference Call**

and

**1240 S. Loop Road  
Alameda, CA 94502**

# AGENDA

## Finance Committee Meeting

March 11<sup>th</sup>, 2025  
7:30 a.m. – 9:00 a.m.

1240 S. Loop Road  
Alameda, CA 94502

YOU MAY SUBMIT COMMENTS ON ANY AGENDA ITEM OR ON ANY ITEM NOT ON THE AGENDA, IN WRITING VIA MAIL TO “ATTN: ALLIANCE BOARD,” 1240 SOUTH LOOP ROAD, ALAMEDA, CA 94502; OR THROUGH E-COMMENT AT [brmartinez@alamedaalliance.org](mailto:brmartinez@alamedaalliance.org) YOU MAY WATCH THE MEETING LIVE BY LOGGING IN VIA COMPUTER AT THE FOLLOWING LINK: [Click here to join the meeting](#) OR MAY LISTEN TO THE MEETING BY CALLING IN TO THE FOLLOWING TELEPHONE NUMBER: [1-510-210-0967](tel:1-510-210-0967) [Conference ID 906320337#](#). IF YOU USE THE LINK AND PARTICIPATE VIA COMPUTER, YOU MAY, THROUGH THE USE OF THE CHAT FUNCTION, REQUEST AN OPPORTUNITY TO SPEAK ON ANY AGENDIZED ITEM, INCLUDING GENERAL PUBLIC COMMENT. YOUR REQUEST TO SPEAK MUST BE RECEIVED BEFORE THE ITEM IS CALLED ON THE AGENDA. IF YOU PARTICIPATE BY TELEPHONE, YOU MAY SUBMIT ANY COMMENTS VIA THE E-COMMENT EMAIL ADDRESS DESCRIBED ABOVE OR PROVIDE COMMENTS [DURING THE MEETING AT THE END OF EACH TOPIC](#).

**PLEASE NOTE:** THE ALAMEDA ALLIANCE FOR HEALTH IS MAKING EVERY EFFORT TO FOLLOW THE SPIRIT AND INTENT OF THE BROWN ACT AND OTHER APPLICABLE LAWS REGULATING THE CONDUCT OF PUBLIC MEETINGS, IN ORDER TO MAXIMIZE TRANSPARENCY AND PUBLIC ACCESS. DURING EACH AGENDA ITEM, YOU WILL BE PROVIDED A REASONABLE AMOUNT OF TIME TO PROVIDE PUBLIC COMMENT. THE BOARD WOULD APPRECIATE, HOWEVER, IF COMMUNICATIONS OF PUBLIC COMMENTS RELATED TO ITEMS ON THE AGENDA, OR ITEMS NOT ON THE AGENDA, ARE PROVIDED PRIOR TO THE COMMENCEMENT OF THE MEETING.

### 1. CALL TO ORDER

*A regular meeting of the Alameda Alliance for Health Finance Committee will be called to order on March 11<sup>th</sup>, 2025, at 7:30 a.m. in Alameda County, California, by Dr. R. Ferguson, Presiding Officer. This meeting is hybrid and is to take place by video conference call and in person.*

### 2. ROLL CALL

### 3. AGENDA APPROVAL

### 4. INTRODUCTIONS

## **5. CONSENT CALENDAR**

*(All matters listed on the Consent Calendar are to be approved with one motion unless a member of the Finance Committee removes an item for separate action. Any consent calendar item for which separate action is requested shall be heard as the next agenda item.)*

## **6. COMMITTEE BUSINESS**

- a) CEO UPDATE**
- b) REVIEW AND APPROVE JANUARY 2025 MONTHLY FINANCIAL STATEMENTS**
- c) REVIEW AND APPROVE Q2 FORECAST**
- d) REVIEW AND APPROVE COMMUNITY SUPPORTS REVENUE AND EXPENSE ANALYSIS**
- e) MEDICAL EXPENSES UPDATE**

## **7. UNFINISHED BUSINESS**

## **8. PUBLIC COMMENT**

## **9. ADJOURNMENT**

### **NOTICE TO THE PUBLIC**

The agenda may also be accessed through the Alameda Alliance for Health's Web page at [www.alamedaalliance.org](http://www.alamedaalliance.org)

### **NOTICE TO THE PUBLIC**

The Committee meets regularly each month on the Tuesday before the Board of Governors' Meeting. Meetings begin at 8:00 a.m., unless otherwise noted. All meetings are scheduled to terminate at 9:00 a.m. Meeting agendas and approved minutes are kept current on the Alameda Alliance for Health's website at [www.alamedaalliance.org](http://www.alamedaalliance.org).

An agenda is provided for each Committee meeting, which lists the items submitted for consideration. Prior to the listed agenda items, the Committee may hold a study session to receive information or meet with another committee. A study session is open to the public; however, no public testimony is taken and no decisions are made. Following a study session, the regular meeting will begin at 8:00 a.m. At this time, the Committee allows oral communications from the public to address the Committee on items NOT listed on the agenda. Oral comments to address the Committee are limited to three minutes per person.

Staff Reports are available. Please call the Clerk of the Board at 510-995-1207 to obtain a document.

**Additions and Deletions to the Agenda:** Additions to the agenda are limited by California Government Code Section 54954.2 and confined to items that arise after the posting of the Agenda and must be acted upon prior

to the next Committee meeting. For special meeting agendas, only those items listed on the published agenda may be discussed. The items on the agenda are arranged in three categories. **Consent Calendar:** These are relatively minor in nature, do not have any outstanding issues or concerns, and do not require a public hearing. All consent calendar items are considered by the Committee as one item, and a single vote is taken for their approval unless an item is pulled from the consent calendar for individual discussion. There is no public discussion of consent calendar items unless requested by the Committee. **Public Hearings:** This category is for matters that require, by law, a hearing open to public comment because of the particular nature of the request. Public hearings are formally conducted and public input/testimony is requested at a specific time. This is your opportunity to speak on the item(s) that concern you. If, in the future, you wish to challenge in court any of the matters on this agenda for which a public hearing is to be conducted, you may be limited to raising only those issues which you (or someone else) raised orally at the public hearing or in written correspondence received by the Committee at or before the hearing. **Committee Business:** Items in this category are general in nature and may require Committee action. Public input will be received on each item of Committee Business.

**Public Input:** If you are interested in addressing the Committee, you may submit comments on any agenda item or on any item not on the agenda in writing via mail to "Attn: Alliance Finance Committee," 1240 S. Loop Road, Alameda, CA 94502; or through e-comment at [brmartinez@alamedaalliance.org](mailto:brmartinez@alamedaalliance.org). You may also provide comments during the meeting at the end of each topic.

**Supplemental Material Received After the Posting of The Agenda:** Any supplemental writings or documents distributed to a majority of the Committee regarding any item on this agenda after the posting of the agenda will be available for public review. To obtain a document, please call the Clerk of the Board at 510-995-1207.

**Submittal of Information by Members of the Public for Dissemination or Presentation at Public Meetings (Written Materials/handouts):** Any member of the public who desires to submit documentation in hard copy form may do so prior to the meeting by sending to: Clerk of the Board 1240 S. Loop Road Alameda, CA 94502. This information will be disseminated to the Committee at the time testimony is given.

**Americans With Disabilities Act (ADA):** It is the intention of the Alameda Alliance for Health to comply with the Americans with Disabilities Act (ADA) in all respects. If, as an attendee or a participant at this meeting, you will need special assistance beyond what is normally provided, the Alameda Alliance for Health will attempt to accommodate you in every reasonable manner. Please contact the Clerk of the Board, Brenda Martinez, at 510-995-1207 at least 48 hours prior to the meeting to inform us of your needs and to determine if accommodation is feasible. Please advise us at that time if you will need accommodations to attend or participate in meetings on a regular basis.

I hereby certify that the agenda for the Finance Committee Meeting was posted on the Alameda Alliance for Health's web page at [www.alamedaalliance.org](http://www.alamedaalliance.org) by March 7, 2025.



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Brenda Martinez, Clerk of the Board

**To: Alameda Alliance for Health, Finance Committee**

**From: Gil Riojas, Chief Financial Officer**

**Date: March 11<sup>th</sup>, 2025**

**Subject: Finance Report – January 2025**

**Executive Summary**

- For the month ended January 31<sup>st</sup>, 2025, the Alliance had enrollment of 412,828 members, a Net Loss of \$6.7 million and 186% of required Tangible Net Equity (TNE).

| <b>Overall Results: (in Thousands)</b> |                  |                    |
|--|------------------|--------------------|
|  | <b>Month</b>     | <b>YTD</b>         |
| Revenue                                | \$256,432        | \$1,742,769        |
| Medical Expense                        | 191,121          | 1,254,585          |
| Admin. Expense                         | 8,859            | 66,513             |
| MCO Tax Expense                        | 65,763           | 545,664            |
| Other Inc. / (Exp.)                    | 2,622            | 20,144             |
| <b>Net Income</b>                      | <b>(\$6,689)</b> | <b>(\$103,850)</b> |

| <b>Net Income by Program: (in Thousands)</b> |                  |                    |
|--|------------------|--------------------|
|  | <b>Month</b>     | <b>YTD</b>         |
| Medi-Cal                                     | (\$5,663)        | (\$97,943)         |
| Group Care                                   | (656)            | (893)              |
| Medicare                                     | (371)            | (5,014)            |
|  | <b>(\$6,689)</b> | <b>(\$103,850)</b> |

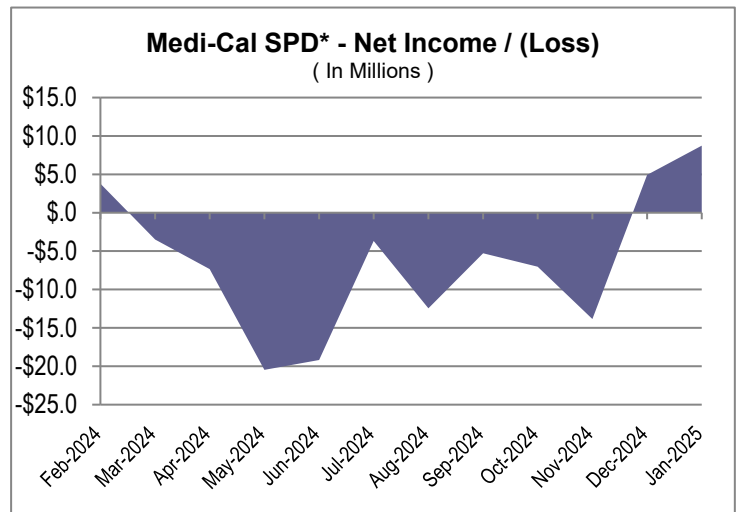
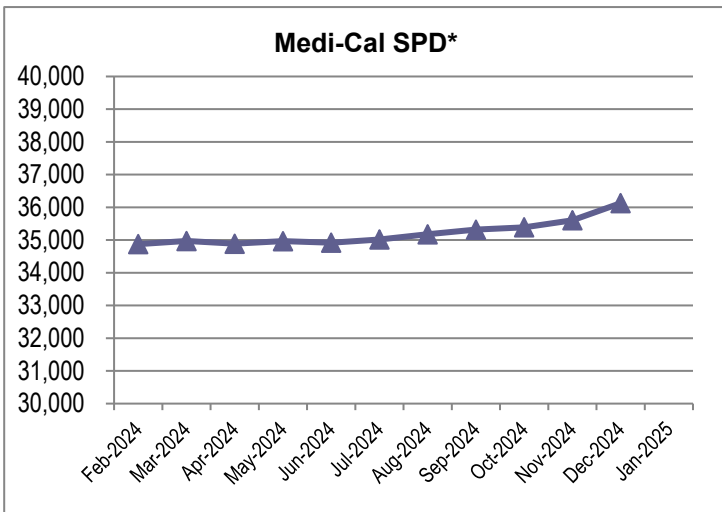
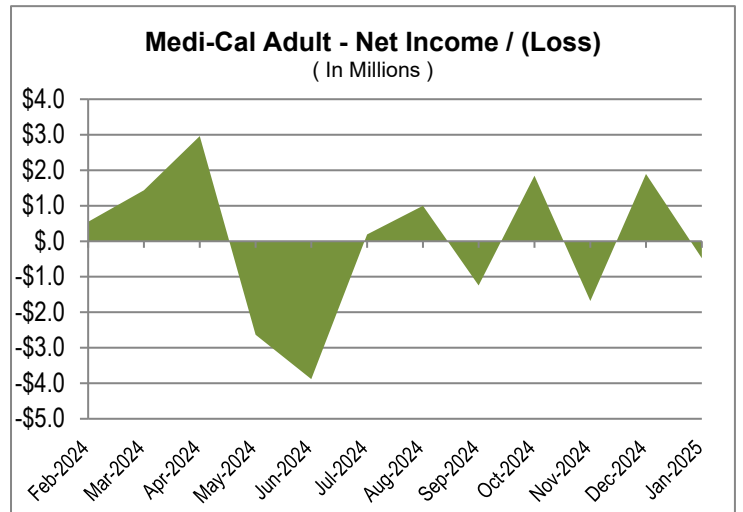
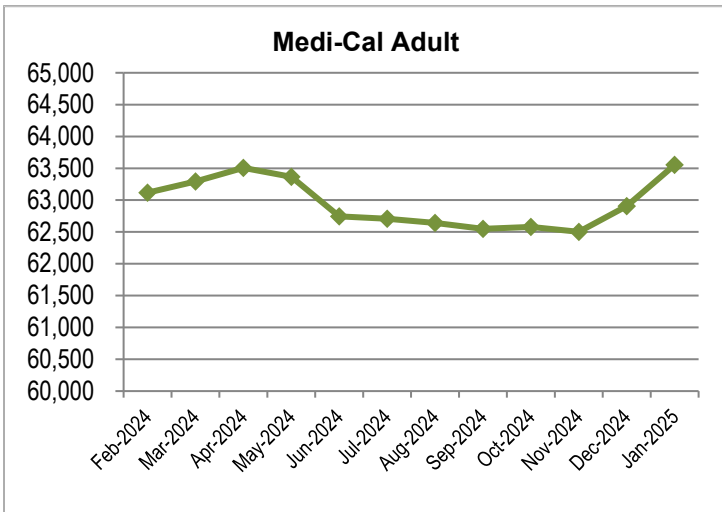
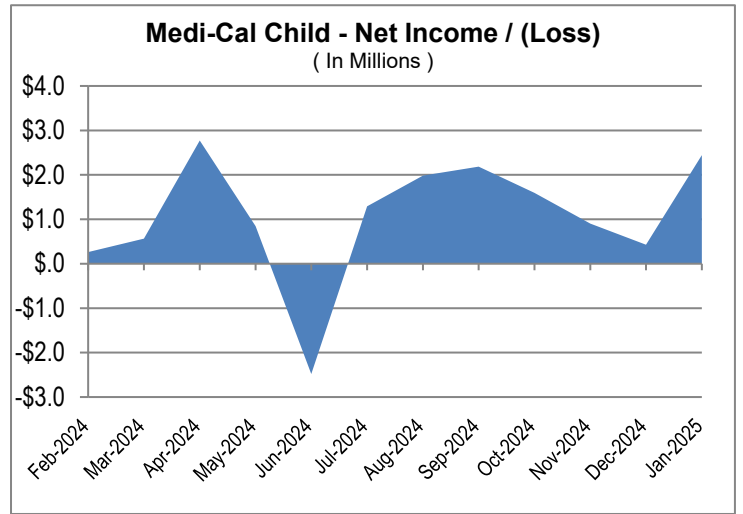
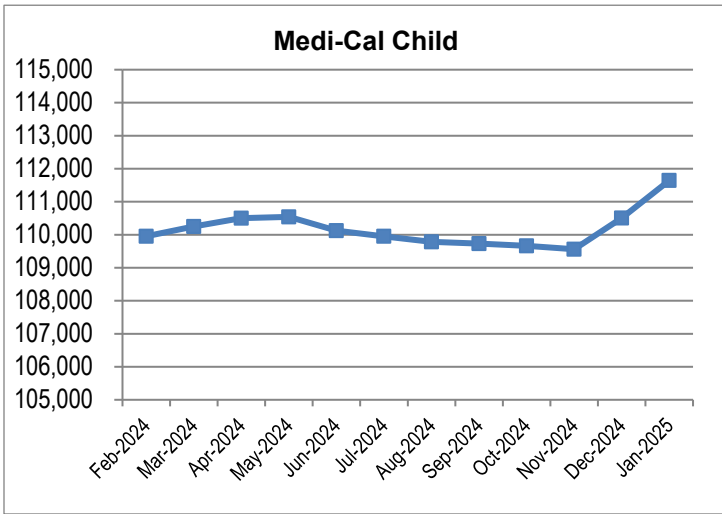
**Enrollment**

- Total enrollment increased by 602 members since December 2024.
- Total enrollment increased by 8,838 members since June 2024.

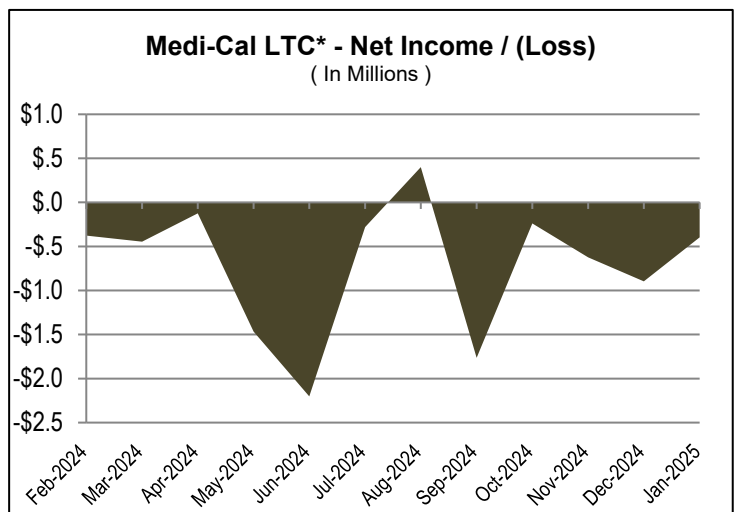
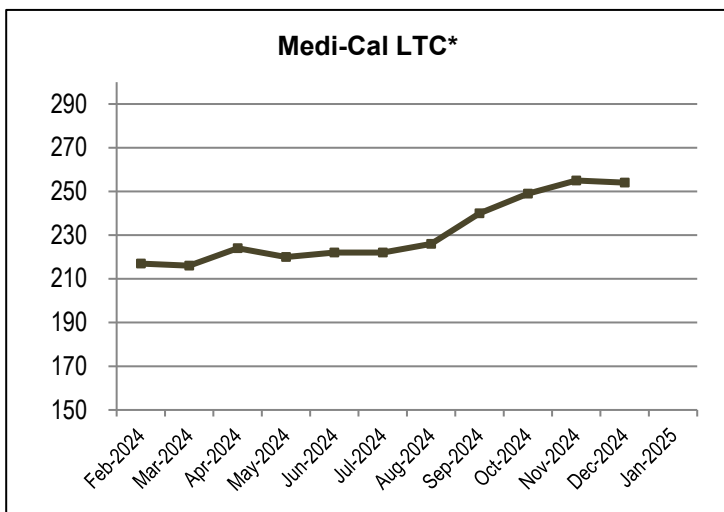
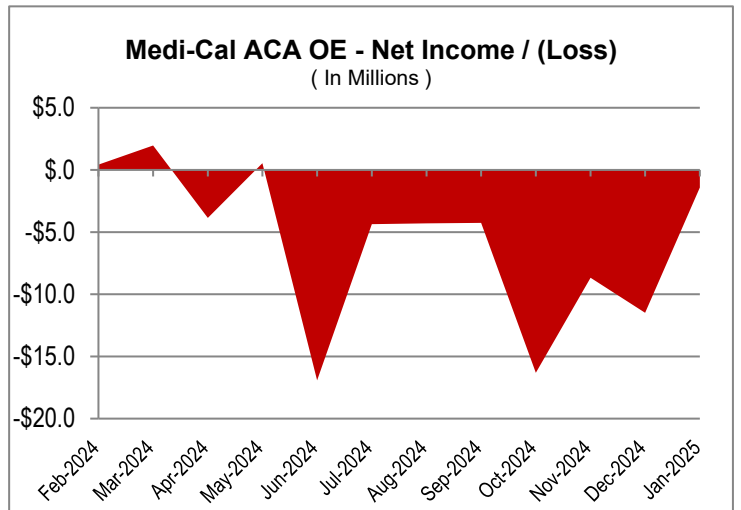
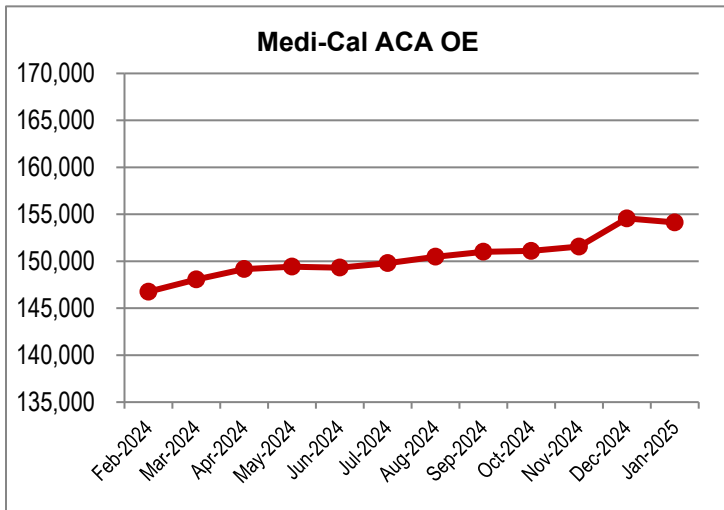
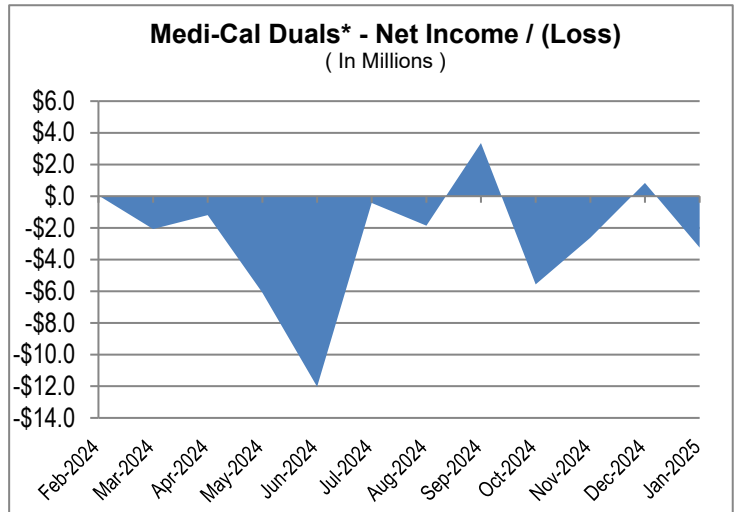
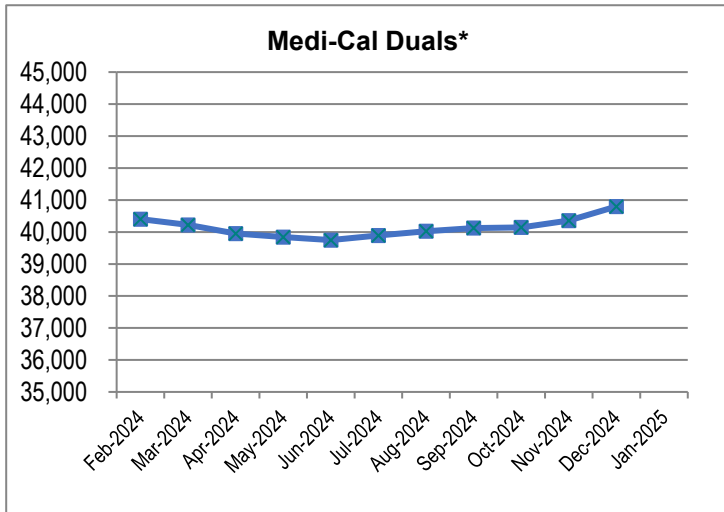
| <b>Monthly Membership and YTD Member Months</b> |                |              |             |                       |                      |                  |               |             |
|---|----------------|--------------|-------------|-----------------------|----------------------|------------------|---------------|-------------|
| <b>Actual vs. Budget</b>                        |                |              |             |                       |                      |                  |               |             |
| <b>Enrollment</b>                               |                |              |             |                       | <b>Member Months</b> |                  |               |             |
| <b>Current Month</b>                            |                |              |             |                       | <b>Year-to-Date</b>  |                  |               |             |
| Actual  | Budget         | Variance     | Variance %  |                       | Actual               | Budget           | Variance      | Variance %  |
| 111,643   | 110,102        | 1,541        | 1.4%        | <b>Medi-Cal:</b>      | 770,838              | 768,884          | 1,954         | 0.3%        |
| 63,553  | 62,767         | 786          | 1.3%        | Child                 | 439,437              | 438,589          | 848           | 0.2%        |
| 0   | 0              | 0            | 100.0%      | Adult                 | 212,632              | 211,783          | 849           | 0.4%        |
| 0   | 0              | 0            | 100.0%      | SPD*                  | 241,339              | 240,472          | 867           | 0.4%        |
| 154,136   | 151,551        | 2,585        | 1.7%        | Duals*                | 1,062,641            | 1,056,586        | 6,055         | 0.6%        |
| 0   | 0              | 0            | 100.0%      | ACA OE                | 1,446                | 1,442            | 4             | 0.3%        |
| 0   | 0              | 0            | 100.0%      | MCAL LTC*             | 7,562                | 7,540            | 22            | 0.3%        |
| 29,564  | 34,750         | (5,186)      | (14.9%)     | MCAL LTC Duals*       | 29,564               | 34,750           | (5,186)       | (14.9%)     |
| 48,153  | 42,412         | 5,741        | 13.5%       | SPD with LTC          | 48,153               | 42,412           | 5,741         | 13.5%       |
| <b>407,049</b>                                  | <b>401,582</b> | <b>5,467</b> | <b>1.4%</b> | <b>Medi-Cal Total</b> | <b>2,813,612</b>     | <b>2,802,458</b> | <b>11,154</b> | <b>0.4%</b> |
| 5,779   | 5,769          | 10           | 0.2%        | Group Care            | 40,181               | 40,147           | 34            | 0.1%        |
| <b>412,828</b>                                  | <b>407,351</b> | <b>5,477</b> | <b>1.3%</b> | <b>Total</b>          | <b>2,853,793</b>     | <b>2,842,605</b> | <b>11,188</b> | <b>0.4%</b> |

\*As of January 2025, service month, "SPD", "Duals", "LTC", and "LTC Duals" will be discontinued. Effective January 2025 service month new consolidated groupings will be "SPD with LTC" and "Duals with LTC".

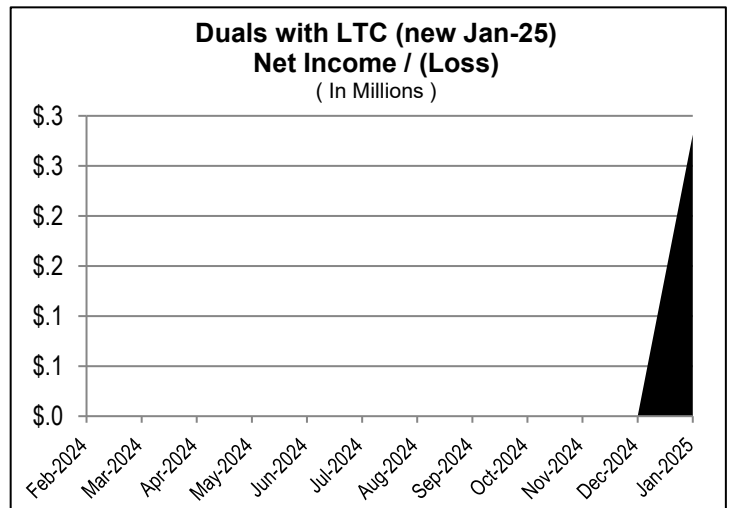
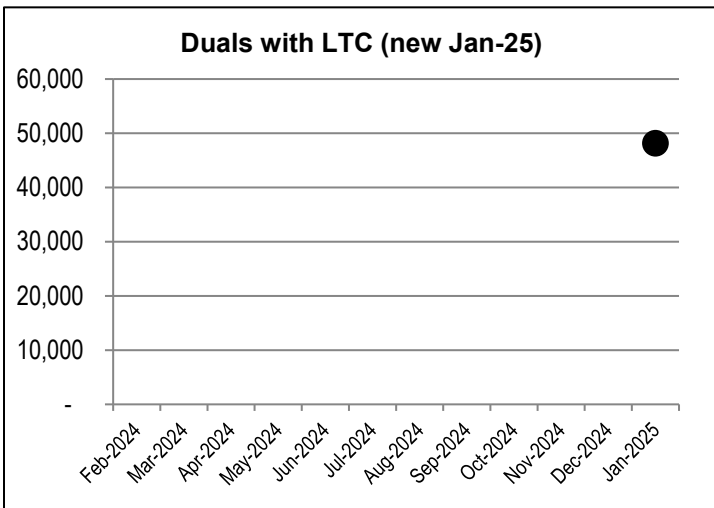
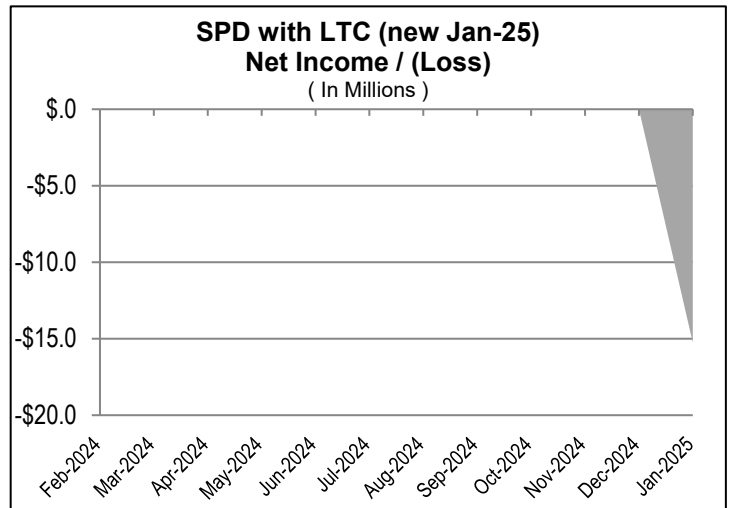
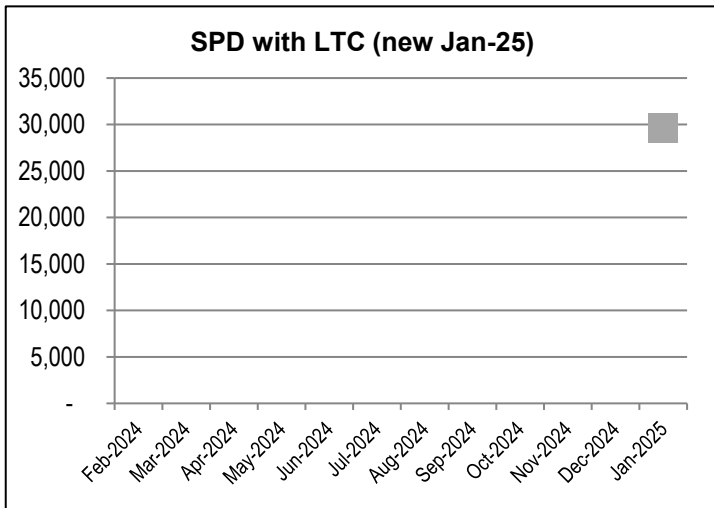
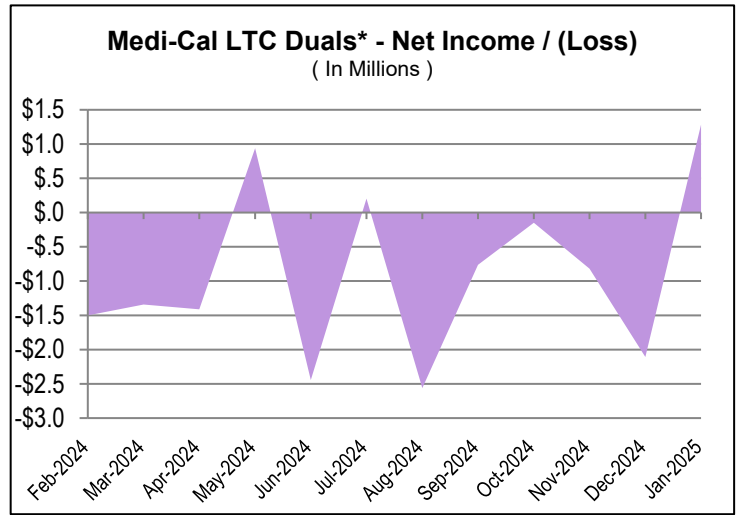
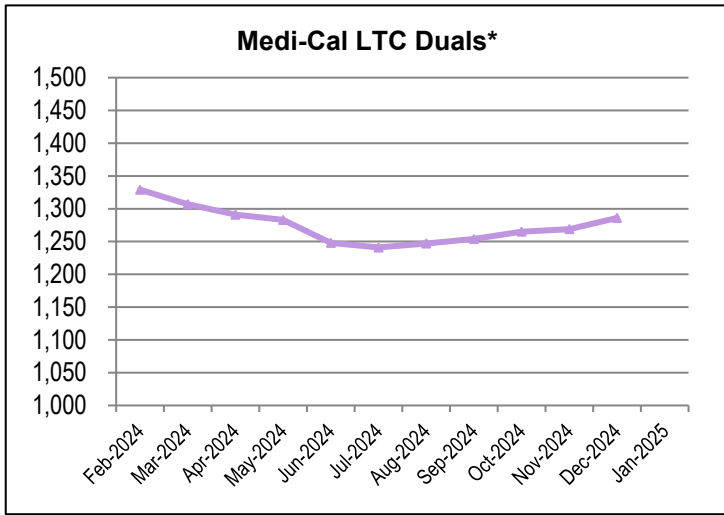
# Enrollment and Profitability by Program and Category of Aid



## Enrollment and Profitability by Program and Category of Aid

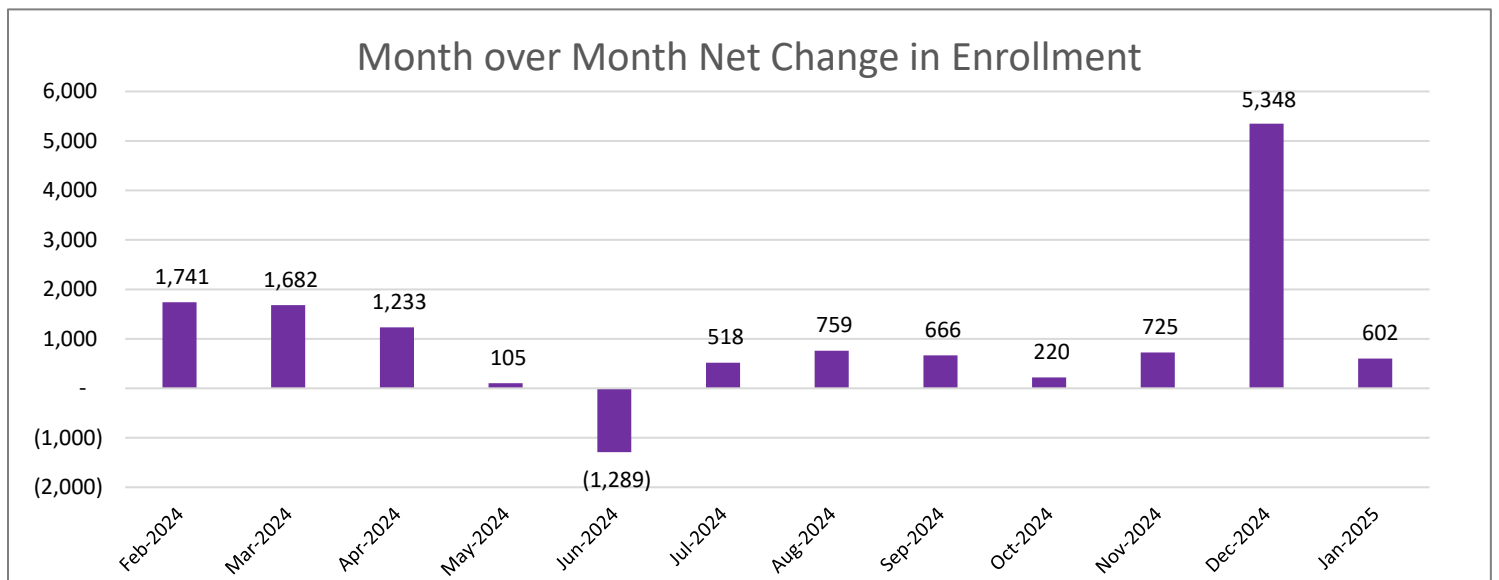
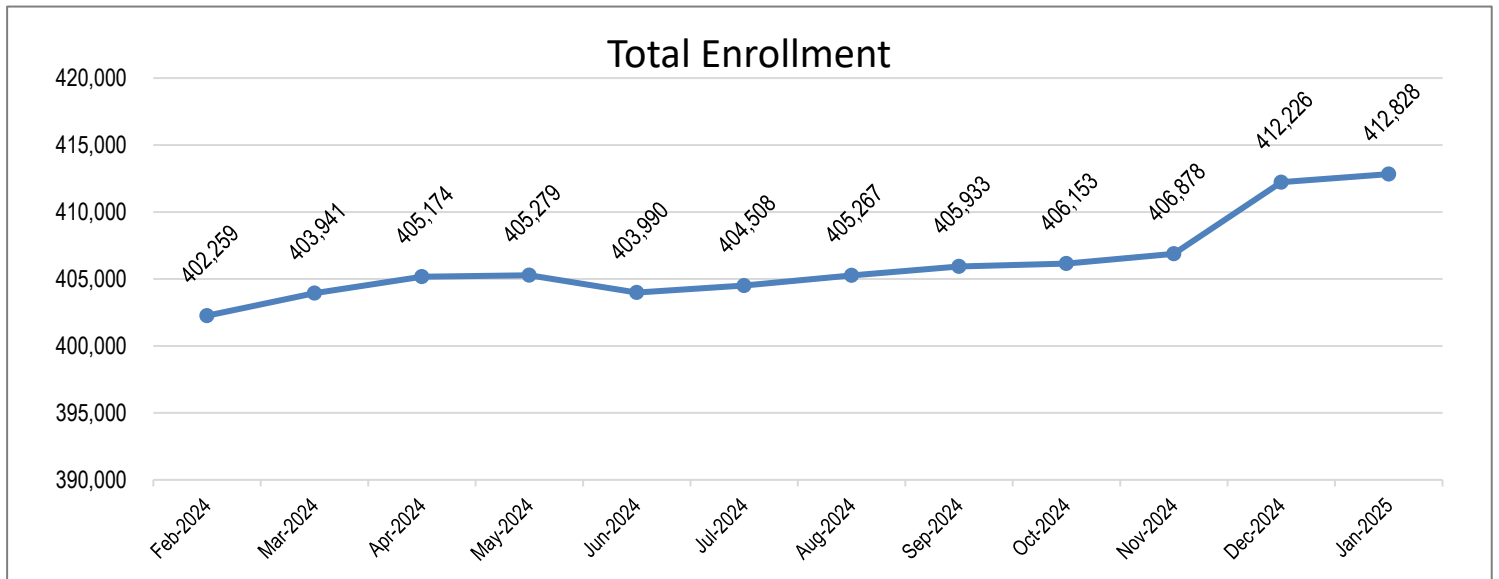
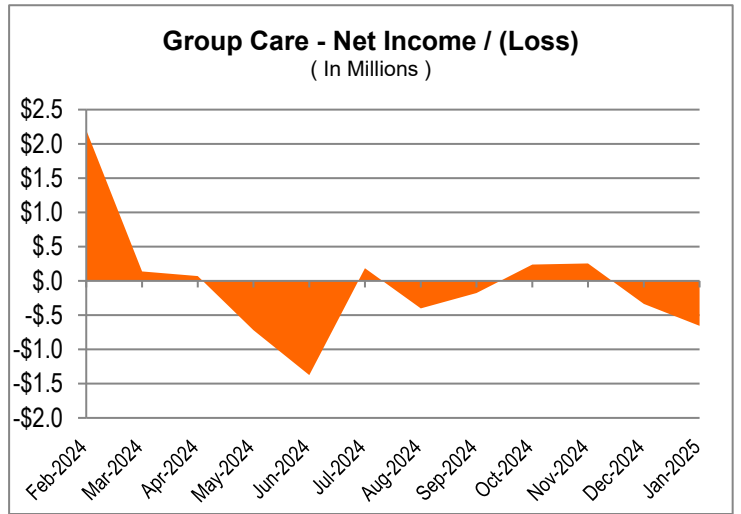
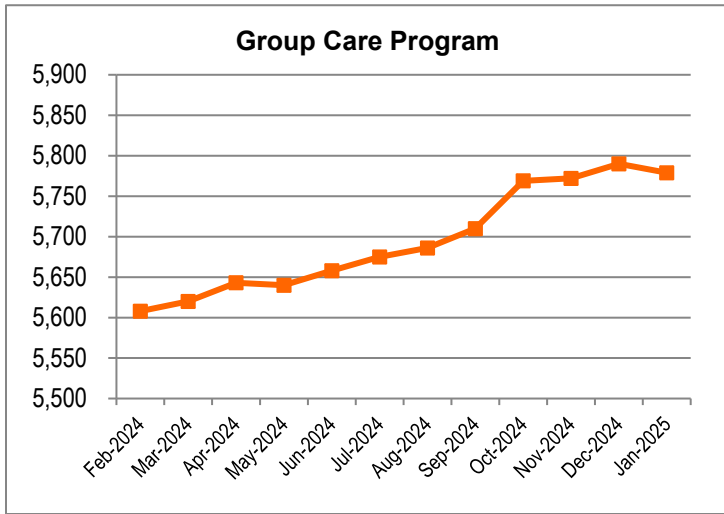


# Enrollment and Profitability by Program and Category of Aid





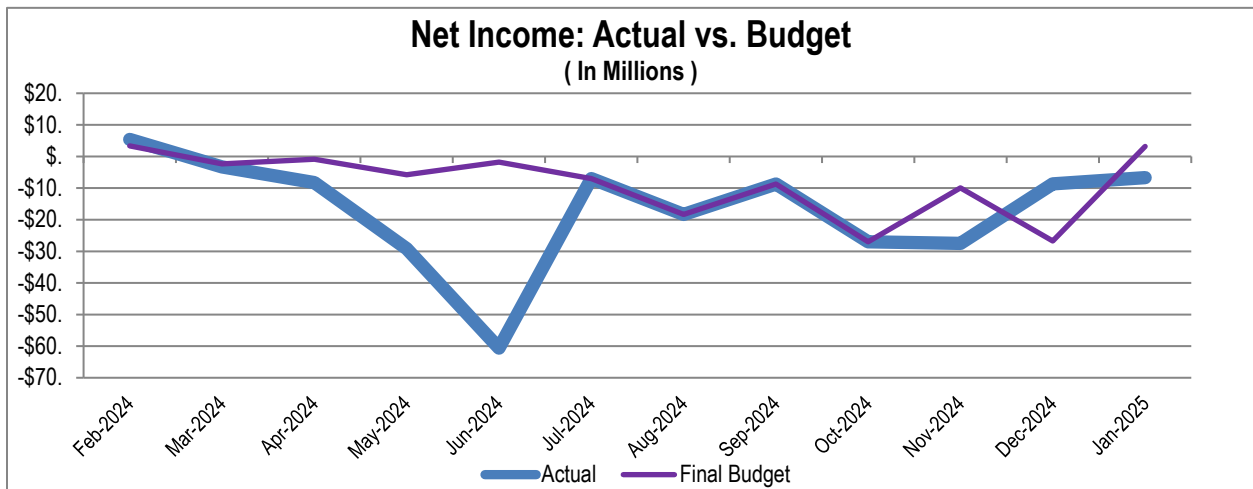
# Enrollment and Profitability by Program and Category of Aid



- The Public Health Emergency (PHE) ended May 2023. Disenrollments related to redetermination started July 2023 and ended May 2024. In preparation for the Single Plan Model, effective October 2023 DHCS no longer assigned members to Anthem, and instead new members were assigned to the Alliance.
- In January 2024, enrollment significantly increased due to transition to Single Plan Model and expansion of full scope Medi-Cal to California residents 26-49 regardless of immigration status. Kaiser's transition to a direct contract with the State resulted in a partially offsetting membership reduction.

### **Net Income**

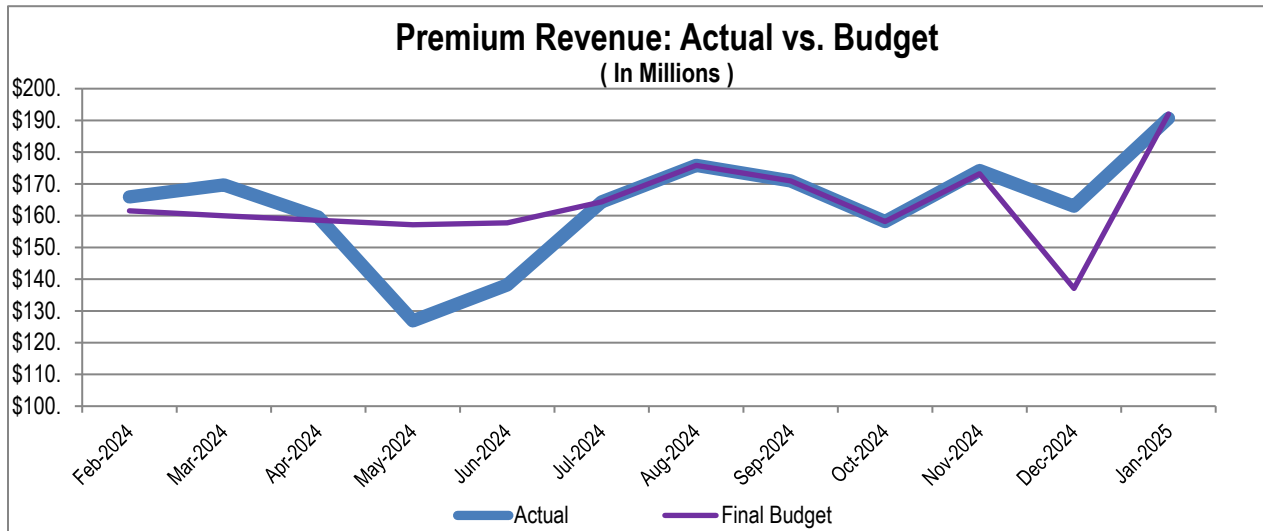
- For the month ended January 31<sup>st</sup>, 2025:
  - Actual Net Loss \$6.7 million.
  - Budgeted Net Income \$3.2 million.
- For the fiscal YTD ended January 31<sup>st</sup>, 2025:
  - Actual Net Loss \$103.9 million.
  - Budgeted Net Loss \$94.6 million.



- The unfavorable variance of \$9.9 million in the current month is primarily due to:
  - Unfavorable \$12.3 million higher than anticipated Medical Expense.
  - Unfavorable \$1.3 million lower than anticipated Premium Revenue.
  - Favorable \$2.7 million lower than anticipated Administrative Expense.
  - Favorable \$1.1 million lower than anticipated Other Income and Expense.

### **Premium Revenue**

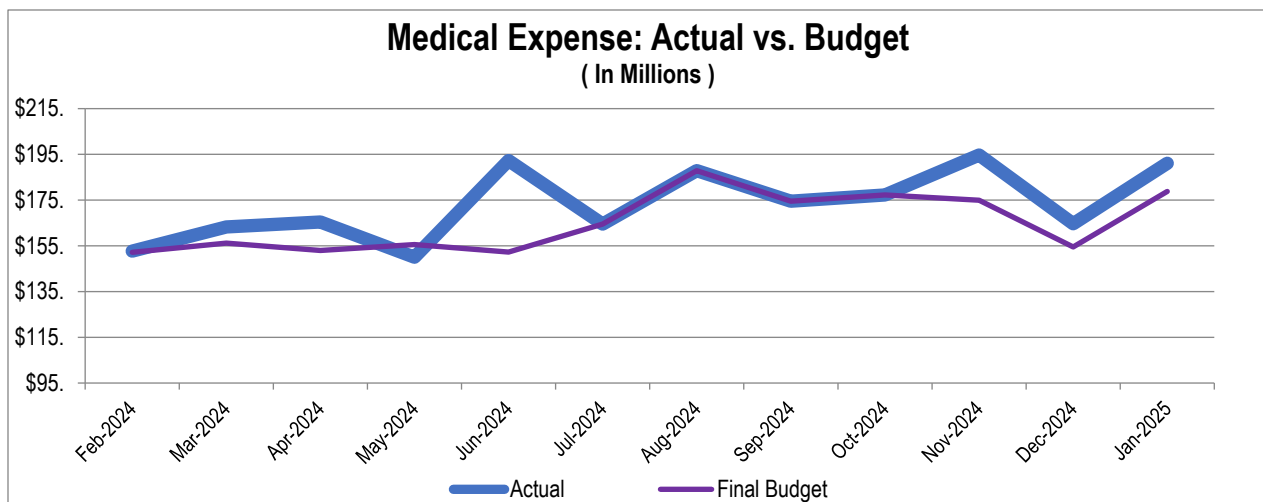
- For the month ended January 31<sup>st</sup>, 2025:
  - Actual Revenue: \$190.7 million.
  - Budgeted Revenue: \$192.0 million.
- For the fiscal YTD ended January 31<sup>st</sup>, 2025:
  - Actual Revenue: \$1.2 billion.
  - Budgeted Revenue: \$1.2 billion.
- For the month ended January 31<sup>st</sup>, 2025, the unfavorable Premium Revenue variance of \$1.3 million is primarily due to the following:



- Medicare Part A Premium Buy In resulted in a \$3.6 million decrease to our revenue as approximately 6,000 members moved from SPD to Duals
- Unfavorable volume variance for the current month.
- Unfavorable Supplemental Maternity Revenue.
- Partially offset by a combination of retroactive Medi-Cal member months, capitation rate variance, and the December estimate to actual true-up.

### Medical Expense

- For the month ended January 31<sup>st</sup>, 2025:
  - Actual Medical Expense: \$191.1 million.
  - Budgeted Medical Expense: \$178.8 million.
- For the fiscal YTD ended January 31<sup>st</sup>, 2025:
  - Actual Medical Expense: \$1.3 billion.
  - Budgeted Medical Expense: \$1.2 billion.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance's IBNP reserves are reviewed by our actuarial consultants.
- For January, updates to Fee-For-Service (FFS) increased the estimate for prior period unpaid Medical Expenses by \$3.2 million. Year to date, the estimate for prior years increased by \$6.0 million (per table below).

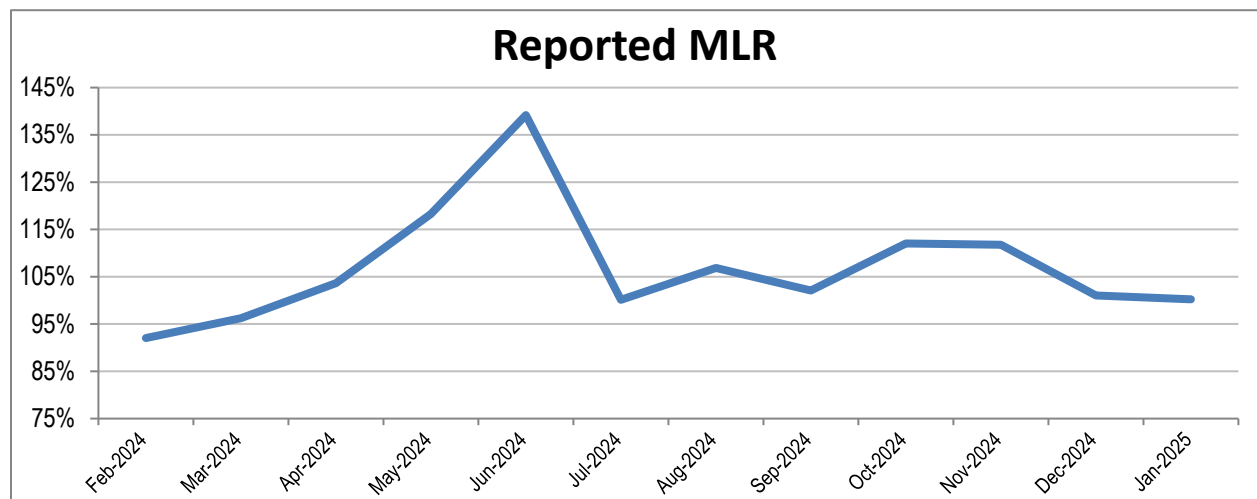
| <b>Medical Expense - Actual vs. Budget</b> (In Dollars)         |                        |                       |                        |                        |  |               |
|---|------------------------|-----------------------|------------------------|------------------------|--|---------------|
| Adjusted to Eliminate the Impact of Prior Period IBNP Estimates |                        |                       |                        |                        |  |               |
|   | Actual                 |                       |                        | Budget                 | Variance<br>Actual vs. Budget<br>Favorable/(Unfavorable) |               |
|   | <u>Adjusted</u>        | <u>Change in IBNP</u> | <u>Reported</u>        |                        | \$   | %             |
| Capitated Medical Expense                                       | \$121,891,446          | \$0                   | \$121,891,446          | \$115,006,241          | (\$6,885,205)  | (6.0%)        |
| Primary Care FFS  | \$27,551,189           | \$129,879             | \$27,681,068           | \$22,617,607           | (\$4,933,582)  | (21.8%)       |
| Specialty Care FFS  | \$58,893,158           | \$272,626             | \$59,165,784           | \$57,981,387           | (\$911,772)  | (1.6%)        |
| Outpatient FFS  | \$90,060,099           | \$754,030             | \$90,814,129           | \$84,370,490           | (\$5,689,609)  | (6.7%)        |
| Ancillary FFS   | \$123,064,222          | (\$679,615)           | \$122,384,607          | \$119,727,045          | (\$3,337,177)  | (2.8%)        |
| Pharmacy FFS  | \$94,231,888           | \$240,308             | \$94,472,196           | \$93,498,698           | (\$733,190)  | (0.8%)        |
| ER Services FFS   | \$73,168,309           | \$256,016             | \$73,424,325           | \$73,215,693           | \$47,384   | 0.1%          |
| Inpatient Hospital FFS  | \$387,730,024          | \$3,537,551           | \$391,267,576          | \$373,350,712          | (\$14,379,312)   | (3.9%)        |
| Long Term Care FFS  | \$239,305,181          | \$1,475,764           | \$240,780,944          | \$233,843,089          | (\$5,462,092)  | (2.3%)        |
| Other Benefits & Services                                       | \$34,185,496           | \$0                   | \$34,185,496           | \$37,166,193           | \$2,980,697  | 8.0%          |
| Net Reinsurance   | (\$1,482,112)          | \$0                   | (\$1,482,112)          | \$1,601,111            | \$3,083,223  | 192.6%        |
|   | <b>\$1,248,598,901</b> | <b>\$5,986,558</b>    | <b>\$1,254,585,458</b> | <b>\$1,212,378,266</b> | <b>(\$36,220,635)</b>                                    | <b>(3.0%)</b> |

| <b>Medical Expense - Actual vs. Budget</b> (Per Member Per Month) |                 |                       |                 |                 |  |               |
|---|-----------------|-----------------------|-----------------|-----------------|--|---------------|
| Adjusted to Eliminate the Impact of Prior Year IBNP Estimates     |                 |                       |                 |                 |  |               |
|   | Actual          |                       |                 | Budget          | Variance<br>Actual vs. Budget<br>Favorable/(Unfavorable) |               |
|   | <u>Adjusted</u> | <u>Change in IBNP</u> | <u>Reported</u> |                 | \$   | %             |
| Capitated Medical Expense   | \$42.71         | \$0.00                | \$42.71         | \$40.46         | (\$2.25)   | (5.6%)        |
| Primary Care FFS  | \$9.65          | \$0.05                | \$9.70          | \$7.96          | (\$1.70)   | (21.3%)       |
| Specialty Care FFS  | \$20.64         | \$0.10                | \$20.73         | \$20.40         | (\$0.24)   | (1.2%)        |
| Outpatient FFS  | \$31.56         | \$0.26                | \$31.82         | \$29.68         | (\$1.88)   | (6.3%)        |
| Ancillary FFS   | \$43.12         | (\$0.24)              | \$42.88         | \$42.12         | (\$1.00)   | (2.4%)        |
| Pharmacy FFS  | \$33.02         | \$0.08                | \$33.10         | \$32.89         | (\$0.13)   | (0.4%)        |
| ER Services FFS   | \$25.64         | \$0.09                | \$25.73         | \$25.76         | \$0.12   | 0.5%          |
| Inpatient Hospital FFS  | \$135.86        | \$1.24                | \$137.10        | \$131.34        | (\$4.52)   | (3.4%)        |
| Long Term Care FFS  | \$83.86         | \$0.52                | \$84.37         | \$82.26         | (\$1.59)   | (1.9%)        |
| Other Benefits & Services   | \$11.98         | \$0.00                | \$11.98         | \$13.07         | \$1.10   | 8.4%          |
| Net Reinsurance   | (\$0.52)        | \$0.00                | (\$0.52)        | \$0.56          | \$1.08   | 192.2%        |
|   | <b>\$437.52</b> | <b>\$2.10</b>         | <b>\$439.62</b> | <b>\$426.50</b> | <b>(\$11.02)</b>   | <b>(2.6%)</b> |

- Excluding the impact of prior year estimates for IBNP, year-to-date medical expense variance is \$36.2 million unfavorable to budget. On a PMPM basis, medical expense is 2.6% unfavorable to budget. For per-member-per-month expense:
  - Capitated Expense is over budget due to inclusion of Targeted Rate Increases (TRI) in capitation payments.
  - Primary Care Expense is over budget due to higher utilization and unit cost in the ACA OE and Child aid code categories.
  - Specialty Care Expense is slightly above budget, driven by higher than expected SPD and LTC utilization.
  - Outpatient Expense is over budget mostly driven by lab and radiology unit cost and dialysis and other facility utilization in the SPD, ACA OE, LTC and Adult aid code categories.
  - Ancillary Expense is over budget due to higher Behavioral Health utilization and unit cost in the Child aid code category.
  - Pharmacy Expense is over budget due to PBM expense driven by higher Group Care unit cost.
  - Emergency Room Expense is slightly under budget driven by lower Child aid code category unit cost and lower Dual member unit cost and utilization.
  - Inpatient Expense is over budget driven by higher utilization in the SPD, LTC and ACA OE aid code categories.
  - Long Term Care Expense is over budget due to higher unit cost in the SPD, LTC and ACA OE aid code categories.
  - Other Benefits & Services is under budget, due to lower than purchased and professional services and community relations expense.
  - Net Reinsurance is under budget because more recoveries were received than expected.

### **Medical Loss Ratio (MLR)**

The Medical Loss Ratio (total reported medical expense divided by Premium revenue) was 100.2% for the month and 104.8% for the fiscal year-to-date.



## Administrative Expense

- For the month ended January 31<sup>st</sup>, 2025:
  - Actual Administrative Expense: \$8.9 million.
  - Budgeted Administrative Expense: \$11.5 million.
  
- For the fiscal YTD ended January 31<sup>st</sup>, 2025:
  - Actual Administrative Expense: \$66.5 million.
  - Budgeted Administrative Expense: \$72.2 million.

| Summary of Administrative Expense (In Dollars) |              |             |            |                                   |              |              |             |            |
|--|--------------|-------------|------------|-----------------------------------|--------------|--------------|-------------|------------|
| For the Month and Fiscal Year-to-Date          |              |             |            |                                   |              |              |             |            |
| Current Month                                  |              |             |            |                                   | Year-to-Date |              |             |            |
| Actual   | Budget       | Variance \$ | Variance % |                                   | Actual       | Budget       | Variance \$ | Variance % |
| \$6,114,872                                    | \$6,879,261  | \$764,389   | 11.1%      | Employee Expense                  | \$39,924,806 | \$41,285,695 | \$1,360,889 | 3.3%       |
| 91,149   | 74,974       | (16,175)    | (21.6%)    | Medical Benefits Admin Expense    | 556,345      | 529,606      | (26,739)    | (5.0%)     |
| 2,209,763                                      | 2,981,287    | 771,524     | 25.9%      | Purchased & Professional Services | 15,690,669   | 17,764,316   | 2,073,646   | 11.7%      |
| 443,014  | 1,580,916    | 1,137,901   | 72.0%      | Other Admin Expense               | 10,341,430   | 12,644,256   | 2,302,826   | 18.2%      |
| \$8,858,797                                    | \$11,516,437 | \$2,657,639 | 23.1%      | Total Administrative Expense      | \$66,513,251 | \$72,223,873 | \$5,710,623 | 7.9%       |

The year-to-date variances include:

- Favorable Employee and Temporary Services and delayed training, travel, and other employee-related expenses.
- Favorable Purchased & Professional Services, primarily for the timing for Consulting Services and Other Purchased Services.
- Favorable Printing/Postage/Promotion and Supplies & Other Expenses.
- Favorable Licenses, Insurance & Fees - for IT-related Licenses and Subscriptions as well as reduction in Insurance Premiums and subscriptions.
- Favorable Building Occupancy costs, Provider Interest, Supplies & Other Expenses;
- Offset by the unfavorable Medical Benefit Admin Fees.

The Administrative Loss Ratio (ALR) is 4.6% of net revenue for the month and 5.6% of net revenue year-to-date. Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$873,000.

## Other Income / (Expense)

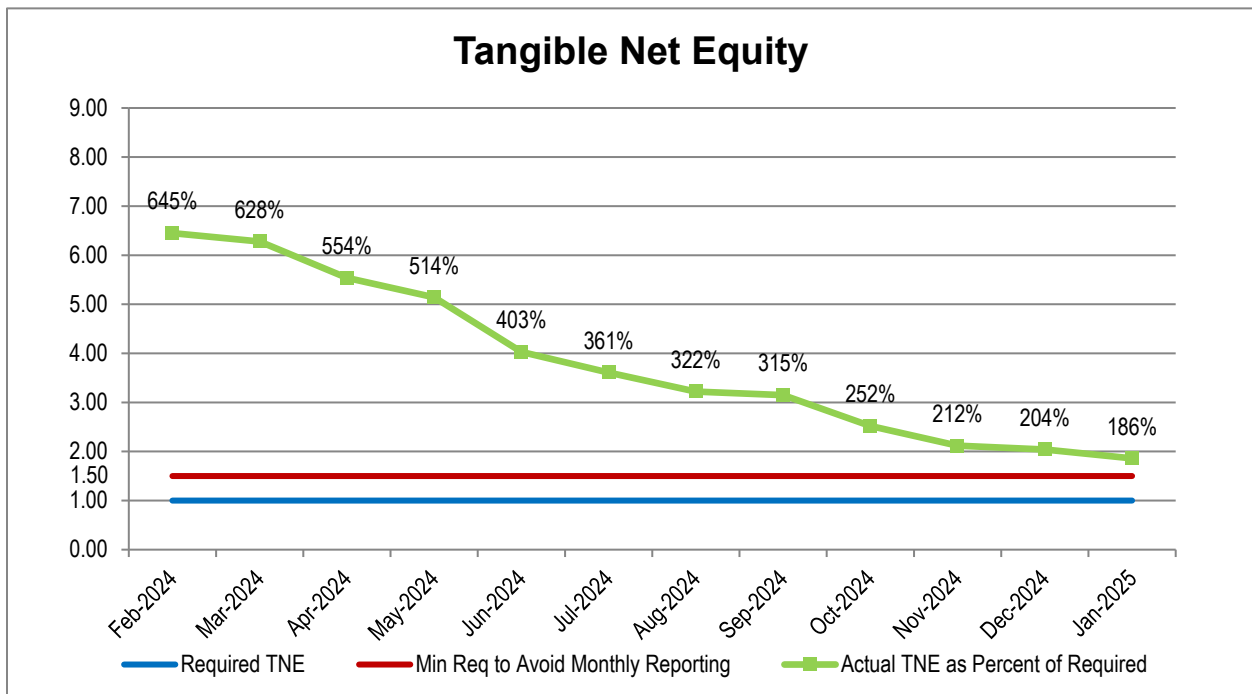
Other Income & Expense is comprised of investment income. Fiscal year-to-date net investments show a gain of \$20.1 million.

## Managed Care Organization (MCO) Provider Tax

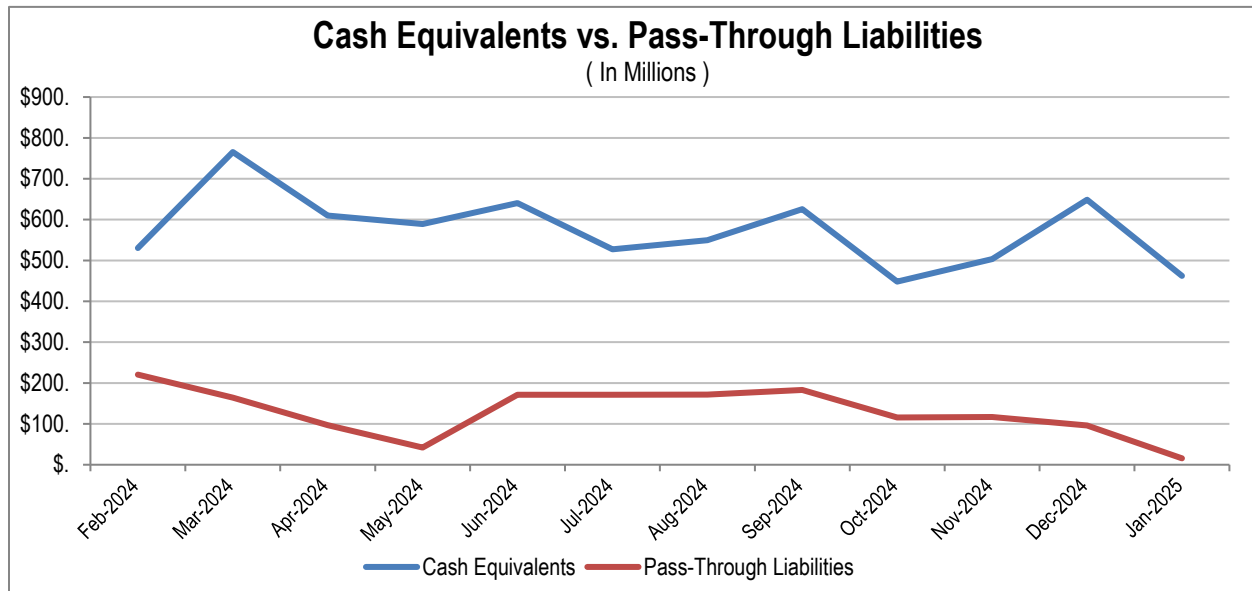
- Revenue:
  - For the month ended January 31<sup>st</sup>, 2025:
    - Actual: \$65.8 million.
    - Budgeted: \$63.7 million.
  - For the fiscal YTD ended January 31<sup>st</sup>, 2025:
    - Actual: \$545.7 million.
    - Budgeted: \$542.7 million.
- Expense:
  - For the month ended January 31<sup>st</sup>, 2025:
    - Actual: \$65.8 million.
    - Budgeted: \$63.7 million.
  - For the fiscal YTD ended January 31<sup>st</sup>, 2025:
    - Actual: \$545.7 million.
    - Budgeted: \$542.7 million.

## Tangible Net Equity (TNE)

- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to providers. TNE is a calculation of a company's total tangible assets minus a percentage of fee-for-service medical expenses. The Alliance exceeds DMHC's required TNE.
  - Required TNE \$81.4 million
  - Actual TNE \$151.5 million
  - Excess TNE \$70.2 million
  - TNE % of Required TNE 186%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.
- Key Metrics
  - Cash & Cash Equivalents \$462.1 million
  - Pass-Through Liabilities \$15.7 million
  - Uncommitted Cash \$446.5 million
  - Working Capital \$90.4 million
  - Current Ratio 1.10 (regulatory minimum is 1.00)



### **Capital Investment**

- Fiscal year-to-date capital assets acquired: \$530,000.
- Annual capital budget: \$2.0 million.
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

### **Caveats to Financial Statements**

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.



# **Finance**

## **Supporting Documents**

**ALAMEDA ALLIANCE FOR HEALTH**  
**STATEMENT OF REVENUE & EXPENSES**  
**ACTUAL VS. BUDGET**  
**COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)**  
**FOR THE MONTH AND FISCAL YTD ENDED JANUARY 31, 2025**

| CURRENT MONTH        |                      |                              |                             | FISCAL YEAR TO DATE                        |                        |                        |                              |                             |
|----------------------|----------------------|------------------------------|-----------------------------|--|------------------------|------------------------|------------------------------|-----------------------------|
| Actual               | Budget               | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description                        | Actual                 | Budget                 | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
|                      |                      |                              |                             | <b>MEMBERSHIP</b>                          |                        |                        |                              |                             |
| 407,049              | 401,582              | 5,467                        | 1.4%                        | 1. Medi-Cal                                | 2,813,612              | 2,802,458              | 11,154                       | 0.4%                        |
| 5,779                | 5,769                | 10                           | 0.2%                        | 2. GroupCare                               | 40,181                 | 40,147                 | 34                           | 0.1%                        |
| <b>412,828</b>       | <b>407,351</b>       | <b>5,477</b>                 | <b>1.3%</b>                 | <b>3. TOTAL MEMBER MONTHS</b>              | <b>2,853,793</b>       | <b>2,842,605</b>       | <b>11,188</b>                | <b>0.4%</b>                 |
|                      |                      |                              |                             | <b>REVENUE</b>                             |                        |                        |                              |                             |
| \$190,668,893        | \$192,017,786        | (\$1,348,893)                | (0.7%)                      | 4. Premium Revenue                         | \$1,197,104,542        | \$1,171,559,623        | \$25,544,919                 | 2.2%                        |
| \$65,762,836         | \$63,727,048         | \$2,035,789                  | 3.2%                        | 5. MCO Tax Revenue AB119                   | \$545,664,085          | \$542,725,826          | \$2,938,259                  | 0.5%                        |
| <b>\$256,431,729</b> | <b>\$255,744,833</b> | <b>\$686,896</b>             | <b>0.3%</b>                 | <b>6. TOTAL REVENUE</b>                    | <b>\$1,742,768,627</b> | <b>\$1,714,285,449</b> | <b>\$28,483,178</b>          | <b>1.7%</b>                 |
|                      |                      |                              |                             | <b>MEDICAL EXPENSES</b>                    |                        |                        |                              |                             |
|                      |                      |                              |                             | <u>Capitated Medical Expenses</u>          |                        |                        |                              |                             |
| \$20,023,693         | \$17,275,620         | (\$2,748,073)                | (15.9%)                     | 7. Capitated Medical Expense               | \$121,891,446          | \$115,006,241          | (\$6,885,205)                | (6.0%)                      |
|                      |                      |                              |                             | <u>Fee for Service Medical Expenses</u>    |                        |                        |                              |                             |
| \$57,077,998         | \$53,243,836         | (\$3,834,161)                | (7.2%)                      | 8. Inpatient Hospital Expense              | \$391,267,576          | \$373,350,712          | (\$17,916,864)               | (4.8%)                      |
| \$6,400,430          | \$4,821,404          | (\$1,579,025)                | (32.8%)                     | 9. Primary Care Physician Expense          | \$27,681,068           | \$22,617,607           | (\$5,063,461)                | (22.4%)                     |
| \$8,708,313          | \$8,513,876          | (\$194,437)                  | (2.3%)                      | 10. Specialty Care Physician Expense       | \$59,165,784           | \$57,981,387           | (\$1,184,398)                | (2.0%)                      |
| \$21,511,309         | \$20,085,479         | (\$1,425,830)                | (7.1%)                      | 11. Ancillary Medical Expense              | \$122,384,607          | \$119,727,045          | (\$2,657,562)                | (2.2%)                      |
| \$15,212,420         | \$11,921,104         | (\$3,291,316)                | (27.6%)                     | 12. Outpatient Medical Expense             | \$90,814,129           | \$84,370,490           | (\$6,443,638)                | (7.6%)                      |
| \$10,708,229         | \$10,678,865         | (\$29,364)                   | (0.3%)                      | 13. Emergency Expense                      | \$73,424,325           | \$73,215,693           | (\$208,632)                  | (0.3%)                      |
| \$13,677,376         | \$12,483,282         | (\$1,194,093)                | (9.6%)                      | 14. Pharmacy Expense                       | \$94,472,196           | \$93,498,698           | (\$973,498)                  | (1.0%)                      |
| \$34,517,400         | \$33,980,019         | (\$537,381)                  | (1.6%)                      | 15. Long Term Care Expense                 | \$240,780,944          | \$233,843,089          | (\$6,937,855)                | (3.0%)                      |
| \$167,813,473        | \$155,727,865        | (\$12,085,608)               | (7.8%)                      | 16. Total Fee for Service Expense          | \$1,099,990,628        | \$1,058,604,720        | (\$41,385,908)               | (3.9%)                      |
| \$5,763,805          | \$5,368,849          | (\$394,956)                  | (7.4%)                      | 17. Other Benefits & Services              | \$34,185,496           | \$37,166,193           | \$2,980,697                  | 8.0%                        |
| (\$2,479,745)        | \$436,446            | \$2,916,191                  | 668.2%                      | 18. Reinsurance Expense                    | (\$1,482,112)          | \$1,601,111            | \$3,083,223                  | 192.6%                      |
| <b>\$191,121,226</b> | <b>\$178,808,780</b> | <b>(\$12,312,447)</b>        | <b>(6.9%)</b>               | <b>20. TOTAL MEDICAL EXPENSES</b>          | <b>\$1,254,585,458</b> | <b>\$1,212,378,266</b> | <b>(\$42,207,193)</b>        | <b>(3.5%)</b>               |
| <b>\$65,310,503</b>  | <b>\$76,936,054</b>  | <b>(\$11,625,551)</b>        | <b>(15.1%)</b>              | <b>21. GROSS MARGIN</b>                    | <b>\$488,183,169</b>   | <b>\$501,907,183</b>   | <b>(\$13,724,014)</b>        | <b>(2.7%)</b>               |
|                      |                      |                              |                             | <b>ADMINISTRATIVE EXPENSES</b>             |                        |                        |                              |                             |
| \$6,114,872          | \$6,879,261          | \$764,389                    | 11.1%                       | 22. Personnel Expense                      | \$39,924,806           | \$41,285,695           | \$1,360,889                  | 3.3%                        |
| \$91,149             | \$74,974             | (\$16,175)                   | (21.6%)                     | 23. Benefits Administration Expense        | \$556,345              | \$529,606              | (\$26,739)                   | (5.0%)                      |
| \$2,209,763          | \$2,981,287          | \$771,524                    | 25.9%                       | 24. Purchased & Professional Services      | \$15,690,669           | \$17,764,316           | \$2,073,647                  | 11.7%                       |
| \$443,014            | \$1,580,916          | \$1,137,901                  | 72.0%                       | 25. Other Administrative Expense           | \$10,341,430           | \$12,644,256           | \$2,302,826                  | 18.2%                       |
| <b>\$8,858,797</b>   | <b>\$11,516,437</b>  | <b>\$2,657,639</b>           | <b>23.1%</b>                | <b>26. TOTAL ADMINISTRATIVE EXPENSES</b>   | <b>\$66,513,251</b>    | <b>\$72,223,873</b>    | <b>\$5,710,623</b>           | <b>7.9%</b>                 |
| <b>\$65,762,836</b>  | <b>\$63,727,048</b>  | <b>(\$2,035,789)</b>         | <b>(3.2%)</b>               | <b>27. MCO TAX EXPENSES</b>                | <b>\$545,664,085</b>   | <b>\$542,725,826</b>   | <b>(\$2,938,259)</b>         | <b>(0.5%)</b>               |
| <b>(\$9,311,131)</b> | <b>\$1,692,569</b>   | <b>(\$11,003,700)</b>        | <b>(650.1%)</b>             | <b>28. NET OPERATING INCOME / (LOSS)</b>   | <b>(\$123,994,167)</b> | <b>(\$113,042,516)</b> | <b>(\$10,951,651)</b>        | <b>(9.7%)</b>               |
| <b>\$2,622,308</b>   | <b>\$1,500,000</b>   | <b>\$1,122,308</b>           | <b>74.8%</b>                | <b>OTHER INCOME / EXPENSES</b>             |                        |                        |                              |                             |
| <b>(\$6,688,823)</b> | <b>\$3,192,569</b>   | <b>(\$9,881,393)</b>         | <b>(309.5%)</b>             | <b>29. TOTAL OTHER INCOME / (EXPENSES)</b> | <b>\$20,144,103</b>    | <b>\$18,481,002</b>    | <b>\$1,663,100</b>           | <b>9.0%</b>                 |
|                      |                      |                              |                             | <b>30. NET SURPLUS (DEFICIT)</b>           | <b>(\$103,850,064)</b> | <b>(\$94,561,514)</b>  | <b>(\$9,288,550)</b>         | <b>(9.8%)</b>               |
| 100.2%               | 93.1%                | (7.1%)                       | (7.6%)                      | 31. Medical Loss Ratio                     | 104.8%                 | 103.5%                 | (1.3%)                       | (1.3%)                      |
| 4.6%                 | 6.0%                 | 1.4%                         | 23.3%                       | 32. Administrative Expense Ratio           | 5.6%                   | 6.2%                   | 0.6%                         | 9.7%                        |
| (2.6%)               | 1.2%                 | (3.8%)                       | (316.7%)                    | 33. Net Surplus (Deficit) Ratio            | (6.0%)                 | (5.5%)                 | (0.5%)                       | (9.1%)                      |

**ALAMEDA ALLIANCE FOR HEALTH  
BALANCE SHEETS  
CURRENT MONTH VS. PRIOR MONTH  
FOR THE MONTH AND FISCAL YTD ENDED JANUARY 31, 2025**

|  | 1/31/2025            | 12/31/2024           | Difference           | % Difference   |
|--|----------------------|----------------------|----------------------|----------------|
| <b>CURRENT ASSETS</b>                  |                      |                      |                      |                |
| Cash and Cash Equivalent               |                      |                      |                      |                |
| Cash                                   | \$46,837,477         | \$114,463,648        | (\$67,626,170)       | (59.1%)        |
| CNB Short-Term Investment              | 415,286,680          | 534,091,532          | (118,804,852)        | (22.2%)        |
| Interest Receivable                    | 3,816,285            | 5,317,151            | (1,500,865)          | (28.2%)        |
| Premium Receivables                    | 481,046,122          | 444,009,126          | 37,036,996           | 8.3%           |
| Reinsurance Recovery Receivable        | 8,541,221            | 7,287,219            | 1,254,002            | 17.2%          |
| Other Receivables                      | 1,954,962            | 1,450,111            | 504,851              | 34.8%          |
| Prepaid Expenses                       | 695,119              | 724,913              | (29,794)             | (4.1%)         |
| <b>TOTAL CURRENT ASSETS</b>            | <b>958,177,866</b>   | <b>1,107,343,699</b> | <b>(149,165,834)</b> | <b>(13.5%)</b> |
| <b>OTHER ASSETS</b>                    |                      |                      |                      |                |
| CNB Long-Term Investment               | 46,769,807           | 44,130,301           | 2,639,506            | 6.0%           |
| CalPERS Net Pension Asset              | (6,144,132)          | (6,144,132)          | 0                    | 0.0%           |
| Deferred Outflow                       | 14,319,532           | 14,319,532           | 0                    | 0.0%           |
| Restricted Asset-Bank Note             | 350,000              | 350,000              | 0                    | 0.0%           |
| GASB 87-Lease Assets (Net)             | 345,529              | 411,442              | (65,913)             | (16.0%)        |
| GASB 96-SBITA Assets (Net)             | 3,583,629            | 3,829,974            | (246,345)            | (6.4%)         |
| <b>TOTAL OTHER ASSETS</b>              | <b>59,224,365</b>    | <b>56,897,118</b>    | <b>2,327,247</b>     | <b>4.1%</b>    |
| <b>PROPERTY AND EQUIPMENT</b>          |                      |                      |                      |                |
| Land, Building & Improvements          | 9,842,648            | 9,842,648            | 0                    | 0.0%           |
| Furniture And Equipment                | 13,071,003           | 13,071,003           | 0                    | 0.0%           |
| Leasehold Improvement                  | 902,447              | 902,447              | 0                    | 0.0%           |
| Internally Developed Software          | 14,824,002           | 14,824,002           | 0                    | 0.0%           |
| Fixed Assets at Cost                   | 38,640,099           | 38,640,099           | 0                    | 0.0%           |
| Less: Accumulated Depreciation         | (33,078,751)         | (33,019,378)         | (59,373)             | 0.2%           |
| <b>PROPERTY AND EQUIPMENT (NET)</b>    | <b>5,561,348</b>     | <b>5,620,721</b>     | <b>(59,373)</b>      | <b>(1.1%)</b>  |
| <b>TOTAL ASSETS</b>                    | <b>1,022,963,578</b> | <b>1,169,861,537</b> | <b>(146,897,960)</b> | <b>(12.6%)</b> |
| <b>CURRENT LIABILITIES</b>             |                      |                      |                      |                |
| Trade Accounts Payable                 | 10,767,792           | 9,791,559            | 976,232              | 10.0%          |
| Incurred But Not Reported Claims       | 365,147,051          | 368,254,069          | (3,107,018)          | (0.8%)         |
| Other Medical Liabilities              | 137,453,300          | 135,136,830          | 2,316,470            | 1.7%           |
| Pass-Through Liabilities               | 15,650,909           | 96,151,184           | (80,500,275)         | (83.7%)        |
| MCO Tax Liabilities                    | 329,041,166          | 388,747,080          | (59,705,914)         | (15.4%)        |
| GASB 87 and 96 ST Liabilities          | 1,139,415            | 1,248,045            | (108,631)            | (8.7%)         |
| Payroll Liabilities                    | 8,626,137            | 8,702,863            | (76,726)             | (0.9%)         |
| <b>TOTAL CURRENT LIABILITIES</b>       | <b>867,825,770</b>   | <b>1,008,031,632</b> | <b>(140,205,862)</b> | <b>(13.9%)</b> |
| <b>LONG TERM LIABILITIES</b>           |                      |                      |                      |                |
| GASB 87 and 96 LT Liabilities          | 285,198              | 288,473              | (3,275)              | (1.1%)         |
| Deferred Inflow                        | 3,327,530            | 3,327,530            | 0                    | 0.0%           |
| <b>TOTAL LONG TERM LIABILITIES</b>     | <b>3,612,728</b>     | <b>3,616,003</b>     | <b>(3,275)</b>       | <b>(0.1%)</b>  |
| <b>TOTAL LIABILITIES</b>               | <b>871,438,498</b>   | <b>1,011,647,635</b> | <b>(140,209,137)</b> | <b>(13.9%)</b> |
| <b>NET WORTH</b>                       |                      |                      |                      |                |
| Contributed Capital                    | 840,233              | 840,233              | 0                    | 0.0%           |
| Restricted & Unrestricted Funds        | 254,534,911          | 254,534,911          | 0                    | 0.0%           |
| Year-To-Date Net Surplus (Deficit)     | (103,850,064)        | (97,161,241)         | (6,688,823)          | 6.9%           |
| <b>TOTAL NET WORTH</b>                 | <b>151,525,080</b>   | <b>158,213,903</b>   | <b>(6,688,823)</b>   | <b>(4.2%)</b>  |
| <b>TOTAL LIABILITIES AND NET WORTH</b> | <b>1,022,963,578</b> | <b>1,169,861,538</b> | <b>(146,897,960)</b> | <b>(12.6%)</b> |
| Cash Equivalents                       | 462,124,157          | 648,555,180          | (186,431,023)        | (28.7%)        |
| Pass-Through                           | 15,650,909           | 96,151,184           | (80,500,275)         | (83.7%)        |
| Uncommitted Cash                       | 446,473,248          | 552,403,995          | (105,930,747)        | (19.2%)        |
| Working Capital                        | 90,352,095           | 99,312,067           | (8,959,972)          | (9.0%)         |
| Current Ratio                          | 110.4%               | 109.9%               | 0.5%                 | 0.5%           |

**ALAMEDA ALLIANCE FOR HEALTH  
CASH FLOW STATEMENT  
FOR THE MONTH AND FISCAL YTD ENDED**

**January 31, 2025**

|   | MONTH                | 3 MONTHS          | 6 MONTHS            | YTD                  |
|---|----------------------|-------------------|---------------------|----------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>     |                      |                   |                     |                      |
| <b>Commercial Premium Cash Flows</b>            |                      |                   |                     |                      |
| Commercial Premium Revenue                      | \$3,158,286          | \$9,482,512       | \$18,871,637        | \$21,974,895         |
| GroupCare Receivable                            | 2,137                | 3,053,220         | 3,079,024           | (7,316)              |
| Total   | 3,160,423            | 12,535,732        | 21,950,661          | 21,967,579           |
| <b>Medi-Cal Premium Cash Flows</b>              |                      |                   |                     |                      |
| Medi-Cal Revenue                                | 253,273,441          | 712,275,311       | 1,512,644,959       | 1,720,793,733        |
| Premium Receivable                              | (37,039,134)         | (7,595,597)       | (115,054,057)       | (114,095,286)        |
| Total   | 216,234,307          | 704,679,714       | 1,397,590,902       | 1,606,698,447        |
| <b>Investment &amp; Other Income Cash Flows</b> |                      |                   |                     |                      |
| Other Revenues                                  | 553,416              | 1,688,494         | 2,305,853           | 3,169,901            |
| Interest Income                                 | 2,074,798            | 5,517,048         | 13,900,605          | 17,065,066           |
| Interest Receivable                             | 1,500,865            | 1,374,595         | (302,921)           | (1,900,222)          |
| Total   | 4,129,079            | 8,580,137         | 15,903,537          | 18,334,745           |
| <b>Medical &amp; Hospital Cash Flows</b>        |                      |                   |                     |                      |
| Total Medical Expenses                          | (191,121,230)        | (550,473,115)     | (1,090,074,803)     | (1,254,585,461)      |
| Other Health Care Receivables                   | (1,765,699)          | 1,001,688         | (382,239)           | 465,939              |
| Capitation Payable                              | -                    | -                 | -                   | -                    |
| IBNP Payable                                    | (3,107,018)          | 64,334,950        | 95,859,703          | 68,842,792           |
| Other Medical Payable                           | (78,183,804)         | (72,294,650)      | (206,225,802)       | (182,736,548)        |
| Risk Share Payable                              | -                    | -                 | (2,680,192)         | (2,680,192)          |
| New Health Program Payable                      | -                    | -                 | -                   | -                    |
| Total   | (274,177,751)        | (557,431,127)     | (1,203,503,333)     | (1,370,693,470)      |
| <b>Administrative Cash Flows</b>                |                      |                   |                     |                      |
| Total Administrative Expenses                   | (8,864,703)          | (27,380,885)      | (55,771,618)        | (66,604,114)         |
| Prepaid Expenses                                | 29,795               | 93,845            | (418,819)           | (456,502)            |
| Other Receivables                               | 6,846                | 326               | (3,158)             | 32,420               |
| CalPERS Pension                                 | -                    | -                 | -                   | -                    |
| Trade Accounts Payable                          | 976,232              | 3,710,719         | 5,938,496           | 4,277,496            |
| Payroll Liabilities                             | (76,725)             | (1,732,321)       | (100,043)           | 526,912              |
| GASB Assets and Liabilities                     | 200,353              | (1,200,914)       | (2,184,589)         | (2,003,060)          |
| Depreciation Expense                            | 59,373               | 178,120           | 365,532             | 416,079              |
| Total   | (7,668,829)          | (26,331,110)      | (52,174,199)        | (63,810,769)         |
| <b>MCO Tax AB119 Cash Flows</b>                 |                      |                   |                     |                      |
| MCO Tax Expense AB119                           | (65,762,836)         | (193,911,676)     | (498,737,394)       | (545,664,085)        |
| MCO Tax Liabilities                             | (59,705,914)         | 68,442,926        | 247,799,894         | 169,257,652          |
| Total   | (125,468,750)        | (125,468,750)     | (250,937,500)       | (376,406,433)        |
| <b>Net Cash Flows from Operating Activities</b> | <b>(183,791,521)</b> | <b>16,564,596</b> | <b>(71,169,932)</b> | <b>(163,909,901)</b> |

**ALAMEDA ALLIANCE FOR HEALTH  
CASH FLOW STATEMENT  
FOR THE MONTH AND FISCAL YTD ENDED**

**January 31, 2025**

|   | <b>MONTH</b>         | <b>3 MONTHS</b>      | <b>6 MONTHS</b>      | <b>YTD</b>           |
|---|----------------------|----------------------|----------------------|----------------------|
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>         |                      |                      |                      |                      |
| <b>Investment Cash Flows</b>                        |                      |                      |                      |                      |
| Long Term Investments                               | (2,639,506)          | (2,662,893)          | 6,369,764            | (13,777,557)         |
| Total   | (2,639,506)          | (2,662,893)          | 6,369,764            | (13,777,557)         |
| <b>Restricted Cash &amp; Other Asset Cash Flows</b> |                      |                      |                      |                      |
| Restricted Assets-Treasury Account                  | -                    | -                    | -                    | -                    |
| Total   | -                    | -                    | -                    | -                    |
| <b>Fixed Asset Cash Flows</b>                       |                      |                      |                      |                      |
| Fixed Asset Acquisitions                            | -                    | -                    | (264,510)            | (529,610)            |
| Purchases of Property and Equipment                 | -                    | -                    | (264,510)            | (529,610)            |
| <b>Net Cash Flows from Investing Activities</b>     | <b>(2,639,506)</b>   | <b>(2,662,893)</b>   | <b>6,105,254</b>     | <b>(14,307,167)</b>  |
| <b>Net Change in Cash</b>                           | <b>(186,431,027)</b> | <b>13,901,703</b>    | <b>(65,064,678)</b>  | <b>(178,217,068)</b> |
| Rounding  | 4.00                 | (2.00)               | 1.00                 | (1.00)               |
| <b>Cash @ Beginning of Period</b>                   | <b>648,555,181</b>   | <b>448,222,457</b>   | <b>527,188,835</b>   | <b>640,341,227</b>   |
| <b>Cash @ End of Period</b>                         | <b>\$462,124,158</b> | <b>\$462,124,158</b> | <b>\$462,124,158</b> | <b>\$462,124,158</b> |
| Variance  | -                    | -                    | -                    | -                    |

**ALAMEDA ALLIANCE FOR HEALTH  
CASH FLOW STATEMENT  
FOR THE MONTH AND FISCAL YTD ENDED**

**January 31, 2025**

|   | <b>MONTH</b>                | <b>3 MONTHS</b>          | <b>6 MONTHS</b>            | <b>YTD</b>                  |
|---|-----------------------------|--------------------------|----------------------------|-----------------------------|
| <b>NET INCOME RECONCILIATION</b>            |                             |                          |                            |                             |
| <b>Net Income / (Loss)</b>                  | (\$6,688,828)               | (\$42,802,312)           | (\$96,860,761)             | (\$103,850,065)             |
| Add back: Depreciation & Amortization       | 59,373                      | 178,120                  | 365,532                    | 416,079                     |
| Receivables                                 |                             |                          |                            |                             |
| Premiums Receivable                         | (37,039,134)                | (7,595,597)              | (115,054,057)              | (114,095,286)               |
| Interest Receivable                         | 1,500,865                   | 1,374,595                | (302,921)                  | (1,900,222)                 |
| Other Health Care Receivables               | (1,765,699)                 | 1,001,688                | (382,239)                  | 465,939                     |
| Other Receivables                           | 6,846                       | 326                      | (3,158)                    | 32,420                      |
| GroupCare Receivable                        | 2,137                       | 3,053,220                | 3,079,024                  | (7,316)                     |
| Total                                       | <u>(37,294,985)</u>         | <u>(2,165,768)</u>       | <u>(112,663,351)</u>       | <u>(115,504,465)</u>        |
| Prepaid Expenses                            | 29,795                      | 93,845                   | (418,819)                  | (456,502)                   |
| Trade Payables                              | 976,232                     | 3,710,719                | 5,938,496                  | 4,277,496                   |
| Claims Payable and Shared Risk Pool         |                             |                          |                            |                             |
| IBNP Payable                                | (3,107,018)                 | 64,334,950               | 95,859,703                 | 68,842,792                  |
| Capitation Payable & Other Medical Payable  | (78,183,804)                | (72,294,650)             | (206,225,802)              | (182,736,548)               |
| Risk Share Payable                          | -                           | -                        | (2,680,192)                | (2,680,192)                 |
| Claims Payable                              |                             |                          |                            |                             |
| Total                                       | <u>(81,290,822)</u>         | <u>(7,959,700)</u>       | <u>(113,046,291)</u>       | <u>(116,573,948)</u>        |
| Other Liabilities                           |                             |                          |                            |                             |
| CalPERS Pension                             | -                           | -                        | -                          | -                           |
| Payroll Liabilities                         | (76,725)                    | (1,732,321)              | (100,042)                  | 526,912                     |
| GASB Assets and Liabilities                 | 200,353                     | (1,200,914)              | (2,184,589)                | (2,003,060)                 |
| New Health Program                          | -                           | -                        | -                          | -                           |
| MCO Tax Liabilities                         | (59,705,914)                | 68,442,926               | 247,799,894                | 169,257,652                 |
| Total                                       | <u>(59,582,286)</u>         | <u>65,509,691</u>        | <u>245,515,263</u>         | <u>167,781,504</u>          |
| Rounding                                    | -                           | 1.00                     | (1.00)                     | -                           |
| <b>Cash Flows from Operating Activities</b> | <b><u>(183,791,521)</u></b> | <b><u>16,564,596</u></b> | <b><u>(71,169,932)</u></b> | <b><u>(163,909,901)</u></b> |
| Variance                                    | -                           | -                        | -                          | -                           |

**ALAMEDA ALLIANCE FOR HEALTH  
CASH FLOW STATEMENT  
FOR THE MONTH AND FISCAL YTD ENDED**

**January 31, 2025**

|   | <b>MONTH</b>         | <b>3 MONTHS</b>      | <b>6 MONTHS</b>      | <b>YTD</b>           |
|---|----------------------|----------------------|----------------------|----------------------|
| <b>CASH FLOW STATEMENT:</b>                     |                      |                      |                      |                      |
| <b>Cash Flows from Operating Activities:</b>    |                      |                      |                      |                      |
| Cash Received                                   |                      |                      |                      |                      |
| Capitation Received from State of CA            | \$216,234,307        | \$704,679,714        | \$1,397,590,902      | \$1,606,698,447      |
| Medicare Revenue                                | \$0                  | \$0                  | \$0                  | \$0                  |
| GroupCare Premium Revenue                       | 3,160,423            | 12,535,732           | 21,950,661           | 21,967,579           |
| Other Income                                    | 553,416              | 1,688,494            | 2,305,853            | 3,169,901            |
| Interest Income                                 | 3,575,663            | 6,891,643            | 13,597,684           | 15,164,844           |
| Less Cash Paid                                  |                      |                      |                      |                      |
| Medical Expenses                                | (274,177,751)        | (557,431,127)        | (1,203,503,333)      | (1,370,693,470)      |
| Vendor & Employee Expenses                      | (7,668,829)          | (26,331,110)         | (52,174,199)         | (63,810,769)         |
| MCO Tax Expense AB119                           | (125,468,750)        | (125,468,750)        | (250,937,500)        | (376,406,433)        |
| <b>Net Cash Flows from Operating Activities</b> | <b>(183,791,521)</b> | <b>16,564,596</b>    | <b>(71,169,932)</b>  | <b>(163,909,901)</b> |
| <b>Cash Flows from Investing Activities:</b>    |                      |                      |                      |                      |
| Long Term Investments                           | (2,639,506)          | (2,662,893)          | 6,369,764            | (13,777,557)         |
| Restricted Assets-Treasury Account              | 0                    | 0                    | 0                    | 0                    |
| Purchases of Property and Equipment             | 0                    | 0                    | (264,510)            | (529,610)            |
| <b>Net Cash Flows from Investing Activities</b> | <b>(2,639,506)</b>   | <b>(2,662,893)</b>   | <b>6,105,254</b>     | <b>(14,307,167)</b>  |
| <b>Net Change in Cash</b>                       | <b>(186,431,027)</b> | <b>13,901,703</b>    | <b>(65,064,678)</b>  | <b>(178,217,068)</b> |
| Rounding  | 4.00                 | (2.00)               | 1.00                 | (1.00)               |
| <b>Cash @ Beginning of Period</b>               | <b>648,555,181</b>   | <b>448,222,457</b>   | <b>527,188,835</b>   | <b>640,341,227</b>   |
| <b>Cash @ End of Period</b>                     | <b>\$462,124,158</b> | <b>\$462,124,158</b> | <b>\$462,124,158</b> | <b>\$462,124,158</b> |
| Variance  | \$0                  | -                    | -                    | -                    |

**RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES:**

|  |                        |                     |                       |                        |
|--|------------------------|---------------------|-----------------------|------------------------|
| <b>Net Income / (Loss)</b>                   | (\$6,688,828)          | (\$42,802,311)      | (\$96,860,762)        | (\$103,850,065)        |
| Add Back: Depreciation                       | 59,373                 | 178,120             | 365,532               | 416,079                |
| Net Change in Operating Assets & Liabilities |                        |                     |                       |                        |
| Premium & Other Receivables                  | (37,294,985)           | (2,165,768)         | (112,663,351)         | (115,504,465)          |
| Prepaid Expenses                             | 29,795                 | 93,844              | (418,818)             | (456,502)              |
| Trade Payables                               | 976,232                | 3,710,719           | 5,938,496             | 4,277,496              |
| Claims Payable, IBNP and Risk Sharing        | (81,290,822)           | (7,959,700)         | (113,046,291)         | (116,573,948)          |
| Deferred Revenue                             | 0                      | 0                   | 0                     | 0                      |
| Other Liabilities                            | (59,582,286)           | 65,509,691          | 245,515,263           | 167,781,504            |
| <b>Total</b>                                 | <b>(183,791,521)</b>   | <b>16,564,595</b>   | <b>(71,169,931)</b>   | <b>(163,909,901)</b>   |
| Rounding                                     | -                      | 1                   | (1)                   | -                      |
| <b>Cash Flows from Operating Activities</b>  | <b>(\$183,791,521)</b> | <b>\$16,564,596</b> | <b>(\$71,169,932)</b> | <b>(\$163,909,901)</b> |
| Variance                                     | \$0                    | -                   | -                     | -                      |

**ALAMEDA ALLIANCE FOR HEALTH  
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS  
FOR THE MONTH OF JANUARY 2025**

|                                   | Medi-Cal<br>Child | Medi-Cal<br>Adult | Medi-Cal<br>SPD* | Medi-Cal<br>Duals* | Medi-Cal<br>ACA OE | Medi-Cal<br>LTC* | Medi-Cal<br>LTC Duals* | Medi-Cal<br>SPD<br>with LTC | Medi-Cal<br>Duals<br>with LTC | Medi-Cal<br>Total | Group<br>Care | Medicare    | Grand Total   |
|-----------------------------------|-------------------|-------------------|------------------|--------------------|--------------------|------------------|------------------------|-----------------------------|-------------------------------|-------------------|---------------|-------------|---------------|
| Enrollments/Member Months         | 111,643           | 63,553            | -                | -                  | 154,136            | -                | -                      | 29,564                      | 48,153                        | 407,049           | 5,779         | -           | 412,828       |
| Revenue                           | \$36,578,388      | \$33,994,786      | \$714,799        | \$144,999          | \$92,647,203       | (\$56,873)       | \$233,874              | \$47,497,006                | \$41,519,261                  | \$253,273,443     | \$3,158,286   | \$0         | \$256,431,729 |
| Medical Expense                   | \$15,811,315      | \$23,543,602      | (\$8,060,521)    | \$3,364,941        | \$67,265,541       | \$339,757        | (\$1,057,623)          | \$56,249,940                | \$30,009,119                  | \$187,466,072     | \$3,647,999   | \$7,155     | \$191,121,226 |
| Gross Margin                      | \$20,767,073      | \$10,451,184      | \$8,775,320      | (\$3,219,941)      | \$25,381,662       | (\$396,631)      | \$1,291,497            | (\$8,752,934)               | \$11,510,141                  | \$65,807,372      | (\$489,713)   | (\$7,155)   | \$65,310,503  |
| Administrative Expense            | \$414,437         | \$964,010         | \$37,793         | \$23,771           | \$2,761,199        | \$986            | \$8,159                | \$2,520,600                 | \$1,559,553                   | \$8,290,507       | \$204,899     | \$363,391   | \$8,858,797   |
| MCO Tax Expense                   | \$18,037,043      | \$10,267,623      | \$0              | \$0                | \$24,902,212       | \$0              | \$0                    | \$4,776,360                 | \$7,779,599                   | \$65,762,836      | \$0           | \$0         | \$65,762,836  |
| Operating Income / (Expense)      | \$2,315,593       | (\$780,448)       | \$8,737,527      | (\$3,243,712)      | (\$2,281,749)      | (\$397,616)      | \$1,283,338            | (\$16,049,894)              | \$2,170,990                   | (\$8,245,972)     | (\$694,612)   | (\$370,546) | (\$9,311,131) |
| Other Income / (Expense)          | \$127,443         | \$302,628         | \$0              | \$0                | \$862,997          | \$0              | \$0                    | \$798,488                   | \$491,680                     | \$2,583,235       | \$39,072      | \$0         | \$2,622,308   |
| Net Income / (Loss)               | \$2,443,036       | (\$477,821)       | \$8,737,527      | (\$3,243,712)      | (\$1,418,753)      | (\$397,616)      | \$1,283,338            | (\$15,251,406)              | \$2,662,670                   | (\$5,662,737)     | (\$655,540)   | (\$370,546) | (\$6,688,823) |
| <b>PMPM Metrics:</b>              |                   |                   |                  |                    |                    |                  |                        |                             |                               |                   |               |             |               |
| Revenue PMPM                      | \$327.64          | \$534.90          | \$0.00           | \$0.00             | \$601.07           | \$0.00           | \$0.00                 | \$1,606.58                  | \$862.24                      | \$622.22          | \$546.51      | \$0.00      | \$621.16      |
| Medical Expense PMPM              | \$141.62          | \$370.46          | \$0.00           | \$0.00             | \$436.40           | \$0.00           | \$0.00                 | \$1,902.65                  | \$623.20                      | \$460.55          | \$631.25      | \$0.00      | \$462.96      |
| Gross Margin PMPM                 | \$186.01          | \$164.45          | \$0.00           | \$0.00             | \$164.67           | \$0.00           | \$0.00                 | (\$296.07)                  | \$239.03                      | \$161.67          | (\$84.74)     | \$0.00      | \$158.20      |
| Administrative Expense PMPM       | \$3.71            | \$15.17           | \$0.00           | \$0.00             | \$17.91            | \$0.00           | \$0.00                 | \$85.26                     | \$32.39                       | \$20.37           | \$35.46       | \$0.00      | \$21.46       |
| MCO Tax Expense PMPM              | \$161.56          | \$161.56          | \$0.00           | \$0.00             | \$161.56           | \$0.00           | \$0.00                 | \$161.56                    | \$161.56                      | \$161.56          | \$0.00        | \$0.00      | \$159.30      |
| Operating Income / (Expense) PMPM | \$20.74           | (\$12.28)         | \$0.00           | \$0.00             | (\$14.80)          | \$0.00           | \$0.00                 | (\$542.89)                  | \$45.09                       | (\$20.26)         | (\$120.20)    | \$0.00      | (\$22.55)     |
| Other Income / (Expense) PMPM     | \$1.14            | \$4.76            | \$0.00           | \$0.00             | \$5.60             | \$0.00           | \$0.00                 | \$27.01                     | \$10.21                       | \$6.35            | \$6.76        | \$0.00      | \$6.35        |
| Net Income / (Loss) PMPM          | \$21.88           | (\$7.52)          | \$0.00           | \$0.00             | (\$9.20)           | \$0.00           | \$0.00                 | (\$515.88)                  | \$55.30                       | (\$13.91)         | (\$113.43)    | \$0.00      | (\$16.20)     |
| <b>Ratio:</b>                     |                   |                   |                  |                    |                    |                  |                        |                             |                               |                   |               |             |               |
| Medical Loss Ratio                | 85.3%             | 99.2%             | -1127.7%         | 2320.7%            | 99.3%              | -597.4%          | -452.2%                | 131.7%                      | 88.9%                         | 100.0%            | 115.5%        | 0.0%        | 100.2%        |
| Administrative Expense Ratio      | 2.2%              | 4.1%              | 5.3%             | 16.4%              | 4.1%               | -1.7%            | 3.5%                   | 5.9%                        | 4.6%                          | 4.4%              | 6.5%          | 0.0%        | 4.6%          |
| Net Income Ratio                  | 6.7%              | -1.4%             | 1222.4%          | -2237.1%           | -1.5%              | 699.1%           | 548.7%                 | -32.1%                      | 6.4%                          | -2.2%             | -20.8%        | 0.0%        | -2.6%         |

\*As of January 2025 service month, "SPD", "Duals", "LTC", and "LTC Duals" will be discontinued. Effective January 2025, service month new consolidated groupings will be "SPD with LTC" and "Duals with LTC".



**ALAMEDA ALLIANCE FOR HEALTH  
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS  
FOR THE FISCAL YEAR TO DATE JANUARY 2025**

|                                   | Medi-Cal<br>Child | Medi-Cal<br>Adult | Medi-Cal<br>SPD* | Medi-Cal<br>Duals* | Medi-Cal<br>ACA OE | Medi-Cal<br>LTC* | Medi-Cal<br>LTC Duals* | Medi-Cal<br>SPD<br>with LTC | Medi-Cal<br>Duals<br>with LTC | Medi-Cal<br>Total | Group<br>Care | Medicare      | Grand Total     |
|-----------------------------------|-------------------|-------------------|------------------|--------------------|--------------------|------------------|------------------------|-----------------------------|-------------------------------|-------------------|---------------|---------------|-----------------|
| Enrollments/Member Months         | 770,838           | 439,437           | 212,632          | 241,339            | 1,062,641          | 1,446            | 7,562                  | 29,564                      | 48,153                        | 2,813,612         | 40,181        | -             | 2,853,793       |
| Revenue                           | \$258,039,920     | \$239,828,771     | \$305,256,292    | \$136,082,249      | \$611,306,892      | \$15,457,851     | \$65,805,491           | \$47,497,006                | \$41,519,261                  | \$1,720,793,732   | \$21,974,895  | \$0           | \$1,742,768,627 |
| Medical Expense                   | \$95,244,753      | \$147,706,604     | \$282,006,075    | \$94,128,230       | \$442,640,102      | \$18,304,059     | \$66,064,705           | \$56,249,940                | \$30,009,119                  | \$1,232,353,586   | \$22,072,107  | \$159,765     | \$1,254,585,458 |
| Gross Margin                      | \$162,795,167     | \$92,122,167      | \$23,250,217     | \$41,954,019       | \$168,666,790      | (\$2,846,208)    | (\$259,214)            | (\$8,752,934)               | \$11,510,141                  | \$488,440,146     | (\$97,212)    | (\$159,765)   | \$488,183,169   |
| Administrative Expense            | \$3,205,518       | \$7,606,246       | \$14,237,592     | \$4,943,602        | \$20,813,322       | \$1,011,363      | \$4,692,330            | \$2,520,600                 | \$1,559,553                   | \$60,590,125      | \$1,068,941   | \$4,854,185   | \$66,513,251    |
| MCO Tax Expense                   | \$149,777,796     | \$85,493,653      | \$42,342,501     | \$48,165,226       | \$205,524,784      | \$283,625        | \$1,520,540            | \$4,776,360                 | \$7,779,599                   | \$545,664,085     | \$0           | \$0           | \$545,664,085   |
| Operating Income / (Expense)      | \$9,811,854       | (\$977,731)       | (\$33,329,876)   | (\$11,154,809)     | (\$57,671,316)     | (\$4,141,197)    | (\$6,472,084)          | (\$16,049,894)              | \$2,170,990                   | (\$117,814,064)   | (\$1,166,152) | (\$5,013,951) | (\$123,994,167) |
| Other Income / (Expense)          | \$1,013,430       | \$2,498,807       | \$4,709,375      | \$1,609,737        | \$6,853,258        | \$338,837        | \$1,557,352            | \$798,488                   | \$491,680                     | \$19,870,963      | \$273,139     | \$0           | \$20,144,103    |
| Net Income / (Loss)               | \$10,825,283      | \$1,521,075       | (\$28,620,501)   | (\$9,545,072)      | (\$50,818,058)     | (\$3,802,360)    | (\$4,914,732)          | (\$15,251,406)              | \$2,662,670                   | (\$97,943,100)    | (\$893,013)   | (\$5,013,951) | (\$103,850,064) |
| <b>PMPM Metrics:</b>              |                   |                   |                  |                    |                    |                  |                        |                             |                               |                   |               |               |                 |
| Revenue PMPM                      | \$334.75          | \$545.76          | \$1,435.61       | \$563.86           | \$575.27           | \$10,690.08      | \$8,702.13             | \$1,606.58                  | \$862.24                      | \$611.60          | \$546.90      | \$0.00        | \$610.69        |
| Medical Expense PMPM              | \$123.56          | \$336.13          | \$1,326.26       | \$390.02           | \$416.55           | \$12,658.41      | \$8,736.41             | \$1,902.65                  | \$623.20                      | \$438.00          | \$549.32      | \$0.00        | \$439.62        |
| Gross Margin PMPM                 | \$211.19          | \$209.64          | \$109.34         | \$173.84           | \$158.72           | (\$1,968.33)     | (\$34.28)              | (\$296.07)                  | \$239.03                      | \$173.60          | (\$2.42)      | \$0.00        | \$171.06        |
| Administrative Expense PMPM       | \$4.16            | \$17.31           | \$66.96          | \$20.48            | \$19.59            | \$699.42         | \$620.51               | \$85.26                     | \$32.39                       | \$21.53           | \$26.60       | \$0.00        | \$23.31         |
| MCO Tax Expense PMPM              | \$194.31          | \$194.55          | \$199.14         | \$199.57           | \$193.41           | \$196.14         | \$201.08               | \$161.56                    | \$161.56                      | \$193.94          | \$0.00        | \$0.00        | \$191.21        |
| Operating Income / (Expense) PMPM | \$12.73           | (\$2.22)          | (\$156.75)       | (\$46.22)          | (\$54.27)          | (\$2,863.90)     | (\$855.87)             | (\$542.89)                  | \$45.09                       | (\$41.87)         | (\$29.02)     | \$0.00        | (\$43.45)       |
| Other Income / (Expense) PMPM     | \$1.31            | \$5.69            | \$22.15          | \$6.67             | \$6.45             | \$234.33         | \$205.94               | \$27.01                     | \$10.21                       | \$7.06            | \$6.80        | \$0.00        | \$7.06          |
| Net Income / (Loss) PMPM          | \$14.04           | \$3.46            | (\$134.60)       | (\$39.55)          | (\$47.82)          | (\$2,629.57)     | (\$649.92)             | (\$515.88)                  | \$55.30                       | (\$34.81)         | (\$22.22)     | \$0.00        | (\$36.39)       |
| <b>Ratio:</b>                     |                   |                   |                  |                    |                    |                  |                        |                             |                               |                   |               |               |                 |
| Medical Loss Ratio                | 88.0%             | 95.7%             | 107.3%           | 107.1%             | 109.1%             | 120.6%           | 102.8%                 | 131.7%                      | 88.9%                         | 104.9%            | 100.4%        | 0.0%          | 104.8%          |
| Administrative Expense Ratio      | 3.0%              | 4.9%              | 5.4%             | 5.6%               | 5.1%               | 6.7%             | 7.3%                   | 5.9%                        | 4.6%                          | 5.2%              | 4.9%          | 0.0%          | 5.6%            |
| Net Income Ratio                  | 4.2%              | 0.6%              | -9.4%            | -7.0%              | -8.3%              | -24.6%           | -7.5%                  | -32.1%                      | 6.4%                          | -5.7%             | -4.1%         | 0.0%          | -6.0%           |

\*As of January 2025 service month, "SPD", "Duals", "LTC", and "LTC Duals" will be discontinued. Effective January 2025, service month new consolidated groupings will be "SPD with LTC" and "Duals with LTC".

**ALAMEDA ALLIANCE FOR HEALTH**  
**ADMINISTRATIVE EXPENSE DETAIL**  
**ACTUAL VS. BUDGET**  
**FOR THE MONTH AND FISCAL YTD ENDED January 31, 2025**

| CURRENT MONTH  |                     |                              |                             | FISCAL YEAR TO DATE  |                     |                     |                              |                             |
|--|---------------------|------------------------------|-----------------------------|--|---------------------|---------------------|------------------------------|-----------------------------|
| Actual   | Budget              | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description  | Actual              | Budget              | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
| <b>ADMINISTRATIVE EXPENSES SUMMARY (ADMIN. DEPT. ONLY)</b> |                     |                              |                             |  |                     |                     |                              |                             |
| \$6,114,872  | \$6,879,261         | \$764,389                    | 11.1%                       | <b>Personnel Expenses</b>  | \$39,924,806        | \$41,285,695        | \$1,360,889                  | 3.3%                        |
| \$91,149   | \$74,974            | (\$16,175)                   | (21.6%)                     | Benefits Administration Expense  | \$556,345           | \$529,606           | (\$26,739)                   | (5.0%)                      |
| \$2,209,763  | \$2,981,287         | \$771,524                    | 25.9%                       | Purchased & Professional Services  | \$15,690,669        | \$17,764,316        | \$2,073,647                  | 11.7%                       |
| \$453,010  | \$603,127           | \$150,117                    | 24.9%                       | Occupancy  | \$3,647,016         | \$3,773,297         | \$126,280                    | 3.3%                        |
| \$579,260  | \$419,871           | (\$159,389)                  | (38.0%)                     | Printing Postage & Promotion   | \$2,551,011         | \$3,351,239         | \$800,228                    | 23.9%                       |
| (\$721,562)  | \$371,952           | \$1,093,514                  | 294.0%                      | Licenses Insurance & Fees  | \$2,936,772         | \$4,180,275         | \$1,243,502                  | 29.7%                       |
| \$132,306  | \$185,966           | \$53,659                     | 28.9%                       | Other Administrative Expense   | \$1,206,631         | \$1,339,445         | \$132,814                    | 9.9%                        |
| <u>\$2,743,926</u>   | <u>\$4,637,176</u>  | <u>\$1,893,250</u>           | <u>40.8%</u>                | <b>Total Other Administrative Expenses (excludes Personnel Expenses)</b> | <u>\$26,588,445</u> | <u>\$30,938,178</u> | <u>\$4,349,733</u>           | <u>14.1%</u>                |
| <u>\$8,858,797</u>   | <u>\$11,516,437</u> | <u>\$2,657,639</u>           | <u>23.1%</u>                | <b>Total Administrative Expenses</b>                                     | <u>\$66,513,251</u> | <u>\$72,223,873</u> | <u>\$5,710,623</u>           | <u>7.9%</u>                 |

**ALAMEDA ALLIANCE FOR HEALTH**  
**ADMINISTRATIVE EXPENSE DETAIL**  
**ACTUAL VS. BUDGET**  
**FOR THE MONTH AND FISCAL YTD ENDED January 31, 2025**

| CURRENT MONTH    |                  |                              |                             | FISCAL YEAR TO DATE                          |                   |                   |                              |                             |
|------------------|------------------|------------------------------|-----------------------------|--|-------------------|-------------------|------------------------------|-----------------------------|
| Actual           | Budget           | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description                          | Actual            | Budget            | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
| 3,966,603        | 4,682,865        | 716,262                      | 15.3%                       | Salaries & Wages                             | 26,624,975        | 27,008,145        | 383,170                      | 1.4%                        |
| 81,574           | 366,834          | 285,260                      | 77.8%                       | Paid Time Off                                | 2,073,025         | 2,607,627         | 534,602                      | 20.5%                       |
| 1,429            | 4,505            | 3,076                        | 68.3%                       | Compensated Incentives                       | 21,285            | 26,804            | 5,519                        | 20.6%                       |
| 0                | 0                | 0                            | 0.0%                        | Severance                                    | 0                 | 400,000           | 400,000                      | 100.0%                      |
| 165,984          | 289,718          | 123,734                      | 42.7%                       | Payroll Taxes                                | 535,525           | 687,042           | 151,517                      | 22.1%                       |
| 72,400           | 25,710           | (46,690)                     | (181.6%)                    | Overtime                                     | 491,849           | 391,249           | (100,600)                    | (25.7%)                     |
| 392,514          | 306,741          | (85,774)                     | (28.0%)                     | CalPERS ER Match                             | 2,246,647         | 2,302,173         | 55,525                       | 2.4%                        |
| 1,061,014        | 657,904          | (403,110)                    | (61.3%)                     | Employee Benefits                            | 6,844,544         | 5,790,883         | (1,053,661)                  | (18.2%)                     |
| 186,087          | 199,072          | 12,985                       | 6.5%                        | Personal Floating Holiday                    | 192,051           | 202,966           | 10,915                       | 5.4%                        |
| 19,976           | 30,500           | 10,524                       | 34.5%                       | Language Pay                                 | 143,877           | 200,759           | 56,883                       | 28.3%                       |
| 3,150            | 0                | (3,150)                      | 0.0%                        | Med Ins Opted Out Stipend                    | 23,850            | 16,010            | (7,840)                      | (49.0%)                     |
| 0                | 0                | 0                            | 0.0%                        | Holiday Bonus                                | (400,000)         | 0                 | 400,000                      | 1,333,333.4...              |
| 86,287           | 0                | (86,287)                     | 0.0%                        | Sick Leave                                   | 574,932           | 270,728           | (304,204)                    | (112.4%)                    |
| 1,365            | 18,025           | 16,660                       | 92.4%                       | Compensated Employee Relations               | 7,775             | 121,614           | 113,838                      | 93.6%                       |
| 20,280           | 26,000           | 5,720                        | 22.0%                       | Work from Home Stipend                       | 140,010           | 155,570           | 15,560                       | 10.0%                       |
| 821              | 5,363            | 4,542                        | 84.7%                       | Mileage, Parking & LocalTravel               | 9,107             | 30,586            | 21,479                       | 70.2%                       |
| 493              | 20,097           | 19,604                       | 97.5%                       | Travel & Lodging                             | 15,984            | 92,613            | 76,629                       | 82.7%                       |
| 27,553           | 137,325          | 109,772                      | 79.9%                       | Temporary Help Services                      | 216,534           | 464,699           | 248,165                      | 53.4%                       |
| 24,068           | 60,965           | 36,897                       | 60.5%                       | Staff Development/Training                   | 86,481            | 325,524           | 239,043                      | 73.4%                       |
| 3,272            | 47,637           | 44,364                       | 93.1%                       | Staff Recruitment/Advertisement              | 76,354            | 190,704           | 114,350                      | 60.0%                       |
| <b>6,114,872</b> | <b>6,879,261</b> | <b>764,389</b>               | <b>11.1%</b>                | <b>Personnel Expense</b>                     | <b>39,924,806</b> | <b>41,285,695</b> | <b>1,360,889</b>             | <b>3.3%</b>                 |
| 26,913           | 22,018           | (4,895)                      | (22.2%)                     | Pharmacy Administrative Fees                 | 176,489           | 161,186           | (15,302)                     | (9.5%)                      |
| 64,236           | 52,956           | (11,281)                     | (21.3%)                     | Telemedicine Admin. Fees                     | 379,856           | 368,420           | (11,437)                     | (3.1%)                      |
| <b>91,149</b>    | <b>74,974</b>    | <b>(16,175)</b>              | <b>(21.6%)</b>              | <b>Benefits Administration Expense</b>       | <b>556,345</b>    | <b>529,606</b>    | <b>(26,739)</b>              | <b>(5.0%)</b>               |
| 721,840          | 793,968          | 72,128                       | 9.1%                        | Consultant Fees - Non Medical                | 4,326,666         | 4,987,425         | 660,759                      | 13.2%                       |
| 448,267          | 728,361          | 280,094                      | 38.5%                       | Computer Support Services                    | 3,544,933         | 4,042,472         | 497,540                      | 12.3%                       |
| 12,500           | 15,000           | 2,500                        | 16.7%                       | Audit Fees                                   | 158,658           | 113,158           | (45,500)                     | (40.2%)                     |
| (8,500)          | 8                | 8,508                        | 102,018.5%                  | Consultant Fees - Medical                    | (7,505)           | (15,313)          | (7,808)                      | 51.0%                       |
| 277,642          | 205,263          | (72,379)                     | (35.3%)                     | Other Purchased Services                     | 1,724,065         | 1,826,980         | 102,914                      | 5.6%                        |
| 0                | 1,688            | 1,688                        | 100.0%                      | Maint.&Repair-Office Equipment               | 0                 | 5,064             | 5,064                        | 100.0%                      |
| 87,836           | 70,067           | (17,769)                     | (25.4%)                     | Legal Fees                                   | 690,178           | 541,486           | (148,693)                    | (27.5%)                     |
| 0                | 0                | 0                            | 0.0%                        | Member Health Education                      | 320               | 320               | 0                            | 0.0%                        |
| 21,734           | 26,000           | 4,266                        | 16.4%                       | Translation Services                         | 177,180           | 165,064           | (12,117)                     | (7.3%)                      |
| 92,100           | 157,650          | 65,550                       | 41.6%                       | Medical Refund Recovery Fees                 | 1,796,289         | 1,627,621         | (168,668)                    | (10.4%)                     |
| 512,047          | 880,117          | 368,070                      | 41.8%                       | Software - IT Licenses & Subsc               | 2,764,845         | 3,636,466         | 871,621                      | 24.0%                       |
| 220              | 47,364           | 47,144                       | 99.5%                       | Hardware (Non-Capital)                       | 197,554           | 492,261           | 294,707                      | 59.9%                       |
| 44,078           | 55,800           | 11,722                       | 21.0%                       | Provider Credentialing                       | 317,486           | 341,313           | 23,827                       | 7.0%                        |
| <b>2,209,763</b> | <b>2,981,287</b> | <b>771,524</b>               | <b>25.9%</b>                | <b>Purchased &amp; Professional Services</b> | <b>15,690,669</b> | <b>17,764,316</b> | <b>2,073,647</b>             | <b>11.7%</b>                |
| 59,373           | 91,579           | 32,206                       | 35.2%                       | Depreciation                                 | 416,079           | 512,695           | 96,617                       | 18.8%                       |
| 62,638           | 76,371           | 13,733                       | 18.0%                       | Lease Building                               | 511,463           | 478,514           | (32,949)                     | (6.9%)                      |
| 8,092            | 10,570           | 2,478                        | 23.4%                       | Lease Rented Office Equipment                | 35,379            | 49,675            | 14,296                       | 28.8%                       |
| 2,959            | 52,523           | 49,564                       | 94.4%                       | Utilities                                    | 87,703            | 154,807           | 67,104                       | 43.3%                       |
| 88,609           | 91,065           | 2,456                        | 2.7%                        | Telephone                                    | 609,013           | 620,860           | 11,846                       | 1.9%                        |
| 25,837           | 31,884           | 6,047                        | 19.0%                       | Building Maintenance                         | 220,136           | 285,558           | 65,422                       | 22.9%                       |
| 205,502          | 249,136          | 43,633                       | 17.5%                       | GASB96 SBITA Amort. Expense                  | 1,767,243         | 1,671,187         | (96,055)                     | (5.7%)                      |
| <b>453,010</b>   | <b>603,127</b>   | <b>150,117</b>               | <b>24.9%</b>                | <b>Occupancy</b>                             | <b>3,647,016</b>  | <b>3,773,297</b>  | <b>126,280</b>               | <b>3.3%</b>                 |

**ALAMEDA ALLIANCE FOR HEALTH**  
**ADMINISTRATIVE EXPENSE DETAIL**  
**ACTUAL VS. BUDGET**  
**FOR THE MONTH AND FISCAL YTD ENDED January 31, 2025**

| CURRENT MONTH    |                   |                              |                             | FISCAL YEAR TO DATE  |                   |                   |                              |                             |
|------------------|-------------------|------------------------------|-----------------------------|--|-------------------|-------------------|------------------------------|-----------------------------|
| Actual           | Budget            | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description  | Actual            | Budget            | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
| 132,805          | 109,578           | (23,227)                     | (21.2%)                     | Postage  | 376,824           | 625,330           | 248,506                      | 39.7%                       |
| 2,899            | 5,300             | 2,402                        | 45.3%                       | Design & Layout  | 40,113            | 42,080            | 1,968                        | 4.7%                        |
| 97,389           | 50,090            | (47,299)                     | (94.4%)                     | Printing Services  | 532,540           | 770,870           | 238,330                      | 30.9%                       |
| 18,388           | 19,410            | 1,022                        | 5.3%                        | Mailing Services   | 67,270            | 67,613            | 343                          | 0.5%                        |
| 5,561            | 12,641            | 7,081                        | 56.0%                       | Courier/Delivery Service   | 37,295            | 60,834            | 23,539                       | 38.7%                       |
| 560              | 2,034             | 1,474                        | 72.5%                       | Pre-Printed Materials & Public   | 589               | 2,583             | 1,994                        | 77.2%                       |
| 2,049            | 0                 | (2,049)                      | 0.0%                        | Promotional Products   | 45,167            | 43,118            | (2,049)                      | (4.8%)                      |
| 0                | 150               | 150                          | 100.0%                      | Promotional Services   | 0                 | 750               | 750                          | 100.0%                      |
| 319,609          | 220,667           | (98,942)                     | (44.8%)                     | Community Relations  | 1,451,213         | 1,738,061         | 286,848                      | 16.5%                       |
| <b>579,260</b>   | <b>419,871</b>    | <b>(159,389)</b>             | <b>(38.0%)</b>              | <b>Printing Postage &amp; Promotion</b>                                  | <b>2,551,011</b>  | <b>3,351,239</b>  | <b>800,228</b>               | <b>23.9%</b>                |
| 0                | 0                 | 0                            | 0.0%                        | Regulatory Penalties   | 295,000           | 335,000           | 40,000                       | 11.9%                       |
| 11,727           | 31,600            | 19,873                       | 62.9%                       | Bank Fees  | 247,093           | 227,781           | (19,312)                     | (8.5%)                      |
| 0                | 0                 | 0                            | 0.0%                        | Insurance Premium  | 976,728           | 982,916           | 6,188                        | 0.6%                        |
| (744,856)        | 274,138           | 1,018,994                    | 371.7%                      | License,Permits, & Fee - NonIT   | 948,356           | 2,076,644         | 1,128,289                    | 54.3%                       |
| 11,567           | 66,214            | 54,647                       | 82.5%                       | Subscriptions and Dues - NonIT   | 469,596           | 557,934           | 88,337                       | 15.8%                       |
| <b>(721,562)</b> | <b>371,952</b>    | <b>1,093,514</b>             | <b>294.0%</b>               | <b>License Insurance &amp; Fees</b>                                      | <b>2,936,772</b>  | <b>4,180,275</b>  | <b>1,243,502</b>             | <b>29.7%</b>                |
| 3,568            | 17,208            | 13,640                       | 79.3%                       | Office and Other Supplies  | 52,021            | 76,408            | 24,387                       | 31.9%                       |
| 0                | 2,000             | 2,000                        | 100.0%                      | Furniture & Equipment  | 0                 | 6,000             | 6,000                        | 100.0%                      |
| 31,964           | 29,942            | (2,022)                      | (6.8%)                      | Ergonomic Supplies   | 200,845           | 214,290           | 13,445                       | 6.3%                        |
| 561              | 16,816            | 16,255                       | 96.7%                       | Meals and Entertainment  | 77,314            | 114,540           | 37,225                       | 32.5%                       |
| (1,841)          | 0                 | 1,841                        | 0.0%                        | Miscellaneous  | 3,459             | 5,300             | 1,841                        | 34.7%                       |
| 0                | 0                 | 0                            | 0.0%                        | Member Incentive   | 0                 | 9,700             | 9,700                        | 100.0%                      |
| 98,053           | 120,000           | 21,947                       | 18.3%                       | Provider Interest (All Depts)  | 872,992           | 913,208           | 40,216                       | 4.4%                        |
| <b>132,306</b>   | <b>185,966</b>    | <b>53,659</b>                | <b>28.9%</b>                | <b>Other Administrative Expense</b>                                      | <b>1,206,631</b>  | <b>1,339,445</b>  | <b>132,814</b>               | <b>9.9%</b>                 |
| <b>2,743,926</b> | <b>4,637,176</b>  | <b>1,893,250</b>             | <b>40.8%</b>                | <b>Total Other Administrative ExpenseS (excludes Personnel Expenses)</b> | <b>26,588,445</b> | <b>30,938,178</b> | <b>4,349,733</b>             | <b>14.1%</b>                |
| <b>8,858,797</b> | <b>11,516,437</b> | <b>2,657,639</b>             | <b>23.1%</b>                | <b>TOTAL ADMINISTRATIVE EXPENSES</b>                                     | <b>66,513,251</b> | <b>72,223,873</b> | <b>5,710,623</b>             | <b>7.9%</b>                 |

ALAMEDA ALLIANCE FOR HEALTH  
 CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS  
 ACTUAL VS. BUDGET  
 FOR THE FISCAL YEAR-TO-DATE ENDED JUNE 30, 2025

|                                      | Project ID  | Prior YTD Acquisitions | Current Month Acquisitions | Fiscal YTD Acquisitions | Capital Budget Total | \$ Variance Fav/(Unf.)           |
|--------------------------------------|---|------------------------|----------------------------|-------------------------|----------------------|----------------------------------|
| <b>1. Hardware:</b>                  |   |                        |                            |                         |                      |                                  |
|                                      | Cisco UCS-X M6 or M7 Blades x 6   | IT-FY24-04             | \$ 265,100                 | \$ -                    | \$ 265,100           | \$ 265,100 \$ 0                  |
|                                      | Cisco Routers   | IT-FY25-01             | \$ -                       | \$ -                    | \$ -                 | \$ 120,000 \$ 120,000            |
|                                      | Cisco UCS Blades  | IT-FY25-04             | \$ 264,510                 | \$ -                    | \$ 264,510           | \$ 873,000 \$ 608,490            |
|                                      | PURE Storage  | IT-FY25-06             | \$ -                       | \$ -                    | \$ -                 | \$ 150,000 \$ 150,000            |
|                                      | Exagrid Immutable Storage   | IT-FY25-07             | \$ -                       | \$ -                    | \$ -                 | \$ 500,000 \$ 500,000            |
|                                      | Network Cabling   | IT-FY25-09             | \$ -                       | \$ -                    | \$ -                 | \$ 40,000 \$ 40,000              |
|                                      | <b>Hardware Subtotal</b>  |                        | <b>\$ 529,610</b>          | <b>\$ -</b>             | <b>\$ 529,610</b>    | <b>\$ 1,948,100 \$ 1,418,490</b> |
| <b>2. Software:</b>                  |   |                        |                            |                         |                      |                                  |
|                                      | Zerto renewal and Tier 2 add  |                        | \$ -                       | \$ -                    | \$ -                 | \$ - \$ -                        |
|                                      | <b>Software Subtotal</b>  |                        | <b>\$ -</b>                | <b>\$ -</b>             | <b>\$ -</b>          | <b>\$ - \$ -</b>                 |
| <b>3. Building Improvement:</b>      |   |                        |                            |                         |                      |                                  |
|                                      | 1240 Exterior lighting update   | FA-FY25-03             | \$ -                       | \$ -                    | \$ -                 | \$ 30,000 \$ 30,000              |
|                                      | <b>Building Improvement Subtotal</b>  |                        | <b>\$ -</b>                | <b>\$ -</b>             | <b>\$ -</b>          | <b>\$ 30,000 \$ 30,000</b>       |
| <b>4. Furniture &amp; Equipment:</b> |   |                        |                            |                         |                      |                                  |
|                                      | Office desks, cabinets, shelvings (all building/suites: new or replacement) |                        | \$ -                       | \$ -                    | \$ -                 | \$ - \$ -                        |
|                                      | Replace, reconfigure, re-design workstations                                |                        | \$ -                       | \$ -                    | \$ -                 | \$ - \$ -                        |
|                                      | <b>Furniture &amp; Equipment Subtotal</b>                                   |                        | <b>\$ -</b>                | <b>\$ -</b>             | <b>\$ -</b>          | <b>\$ - \$ -</b>                 |
| <b>5. Leasehold Improvement:</b>     |   |                        |                            |                         |                      |                                  |
|                                      | ExacqVision NVR Upgrade, Cameras/Video System upgrade                       |                        | \$ -                       | \$ -                    | \$ -                 | \$ - \$ -                        |
|                                      | <b>Leasehold Improvement Subtotal</b>                                       |                        | <b>\$ -</b>                | <b>\$ -</b>             | <b>\$ -</b>          | <b>\$ - \$ -</b>                 |
| <b>6. Contingency:</b>               |   |                        |                            |                         |                      |                                  |
|                                      |   |                        | \$ -                       | \$ -                    | \$ -                 | \$ - \$ -                        |
|                                      | <b>Contingency Subtotal</b>   |                        | <b>\$ -</b>                | <b>\$ -</b>             | <b>\$ -</b>          | <b>\$ - \$ -</b>                 |
|                                      | <b>GRAND TOTAL</b>  |                        | <b>\$ 529,610</b>          | <b>\$ -</b>             | <b>\$ 529,610</b>    | <b>\$ 1,978,100 \$ 1,448,490</b> |

**6. Reconciliation to Balance Sheet:**

|                                  |                   |
|----------------------------------|-------------------|
| Fixed Assets @ Cost - 1/31/25    | \$ 38,640,099     |
| Fixed Assets @ Cost - 6/30/24    | \$ 38,110,489     |
| <b>Fixed Assets Acquired YTD</b> | <b>\$ 529,610</b> |

**ALAMEDA ALLIANCE FOR HEALTH  
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS  
FOR THE MONTH AND FISCAL YTD ENDED JANUARY 31, 2025**

| <u>TANGIBLE NET EQUITY (TNE)</u>                                     | QRT. END<br>Jun-24    | Jul-24                | Aug-24                | QRT. END<br>Sep-24    | Oct-24                | Nov-24                | QRT. END<br>Dec-24    | Jan-25                |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Current Month Net Income / (Loss)</b>                             | \$ (60,614,034)       | \$ (6,989,301)        | \$ (18,354,880)       | \$ (8,719,238)        | \$ (26,984,341)       | \$ (27,470,264)       | \$ (8,643,229)        | \$ (6,688,826)        |
| <b>YTD Net Income / (Loss)</b>                                       | \$ (68,581,898)       | \$ (6,989,303)        | \$ (25,344,182)       | \$ (34,063,414)       | \$ (61,047,753)       | \$ (88,518,015)       | \$ (97,161,241)       | \$ (103,850,064)      |
| Net Assets   | \$ 255,375,143        | \$ 248,385,840        | \$ 230,030,961        | \$ 221,311,729        | \$ 194,327,390        | \$ 166,857,128        | \$ 158,213,902        | \$ 151,525,079        |
| Subordinated Debt & Interest   | -                     | -                     | -                     | -                     | -                     | -                     | -                     | -                     |
| <b>Total Actual TNE</b>  | <b>\$ 255,375,143</b> | <b>\$ 248,385,840</b> | <b>\$ 230,030,961</b> | <b>\$ 221,311,729</b> | <b>\$ 194,327,390</b> | <b>\$ 166,857,128</b> | <b>\$ 158,213,902</b> | <b>\$ 151,525,079</b> |
| <b>Increase/(Decrease) in Actual TNE</b>                             | \$ (60,614,034)       | \$ (6,989,301)        | \$ (18,354,880)       | \$ (8,719,238)        | \$ (26,984,341)       | \$ (27,470,264)       | \$ (8,643,229)        | \$ (6,688,826)        |
| <b>Required TNE (1)</b>  | <b>\$ 63,328,179</b>  | <b>\$ 68,750,939</b>  | <b>\$ 71,470,183</b>  | <b>\$ 70,224,330</b>  | <b>\$ 77,225,116</b>  | <b>\$ 78,852,430</b>  | <b>\$ 77,630,344</b>  | <b>\$ 81,350,675</b>  |
| <b>Min. Req'd to Avoid Monthly Reporting at 150% of Required TNE</b> | \$ 94,992,268         | \$ 103,126,409        | \$ 107,205,275        | \$ 105,336,495        | \$ 115,837,673        | \$ 118,278,645        | \$ 116,445,516        | \$ 122,026,012        |
| <b>TNE Excess / (Deficiency)</b>                                     | \$ 192,046,964        | \$ 179,634,901        | \$ 158,560,778        | \$ 151,087,399        | \$ 117,102,274        | \$ 88,004,698         | \$ 80,583,558         | \$ 70,174,404         |
| <b>Actual TNE as a Multiple of Required</b>                          | <b>4.03</b>           | <b>3.61</b>           | <b>3.22</b>           | <b>3.15</b>           | <b>2.52</b>           | <b>2.12</b>           | <b>2.04</b>           | <b>1.86</b>           |
| <b><u>LIQUID TANGIBLE NET EQUITY</u></b>                             |                       |                       |                       |                       |                       |                       |                       |                       |
| Net Assets   | \$ 255,375,143        | \$ 248,385,840        | \$ 230,030,961        | \$ 221,311,729        | \$ 194,327,390        | \$ 166,857,128        | \$ 158,213,902        | \$ 151,525,079        |
| Less: Fixed Assets at Net Book Value                                 | (5,447,816)           | (5,662,370)           | (5,863,098)           | (5,803,725)           | (5,739,467)           | (5,680,094)           | (5,620,721)           | (5,561,346)           |
| Net Lease Assets   | (501,485)             | (319,957)             | (496,877)             | (1,004,186)           | (1,303,630)           | (1,065,182)           | (2,704,898)           | (2,504,545)           |
| CD Pledged to DMHC   | (350,000)             | (350,000)             | (350,000)             | (350,000)             | (350,000)             | (350,000)             | (350,000)             | (350,000)             |
| <b>Liquid TNE (Liquid Reserves)</b>                                  | <b>\$ 249,075,842</b> | <b>\$ 242,053,513</b> | <b>\$ 223,320,986</b> | <b>\$ 214,153,818</b> | <b>\$ 186,934,293</b> | <b>\$ 159,761,852</b> | <b>\$ 149,538,283</b> | <b>\$ 143,109,188</b> |
| <b>Liquid TNE as Multiple of Required</b>                            | <b>3.93</b>           | <b>3.52</b>           | <b>3.12</b>           | <b>3.05</b>           | <b>2.42</b>           | <b>2.03</b>           | <b>1.93</b>           | <b>1.76</b>           |

Note (1): Required TNE reflects monthly and quarterly DMHC TNE calculations. Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology

**ALAMEDA ALLIANCE FOR HEALTH  
TRENDED ENROLLMENT REPORTING  
FOR THE FISCAL YEAR 2025**

|   | Actual<br>Jul-24 | Actual<br>Aug-24 | Actual<br>Sep-24 | Actual<br>Oct-24 | Actual<br>Nov-24 | Actual<br>Dec-24 | Actual<br>Jan-25 | Actual<br>Feb-25 | Actual<br>Mar-25 | Actual<br>Apr-25 | Actual<br>May-25 | Actual<br>Jun-25 | YTD Member<br>Months |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------------|
| <b>Enrollment by Plan &amp; Aid Category:</b> |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Medi-Cal Program:                             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Child   | 109,951          | 109,784          | 109,731          | 109,662          | 109,561          | 110,506          | 111,643          |                  |                  |                  |                  |                  | 770,838              |
| Adult   | 62,708           | 62,641           | 62,550           | 62,578           | 62,502           | 62,905           | 63,553           |                  |                  |                  |                  |                  | 439,437              |
| SPD (retired Dec-24)*                         | 35,018           | 35,177           | 35,319           | 35,388           | 35,603           | 36,127           | 0                |                  |                  |                  |                  |                  | 212,632              |
| Duals (retired Dec-24)*                       | 39,892           | 40,024           | 40,124           | 40,144           | 40,357           | 40,798           | 0                |                  |                  |                  |                  |                  | 241,339              |
| ACA OE  | 149,801          | 150,482          | 151,005          | 151,098          | 151,559          | 154,560          | 154,136          |                  |                  |                  |                  |                  | 1,062,641            |
| LTC (retired Dec-24)*                         | 222              | 226              | 240              | 249              | 255              | 254              | 0                |                  |                  |                  |                  |                  | 1,446                |
| LTC Duals (retired Dec-24)*                   | 1,241            | 1,247            | 1,254            | 1,265            | 1,269            | 1,286            | 0                |                  |                  |                  |                  |                  | 7,562                |
| SPD with LTC (new Jan-25)                     | 0                | 0                | 0                | 0                | 0                | 0                | 29,564           |                  |                  |                  |                  |                  | 29,564               |
| Duals with LTC (new Jan-25)                   | 0                | 0                | 0                | 0                | 0                | 0                | 48,153           |                  |                  |                  |                  |                  | 48,153               |
| Medi-Cal Program                              | 398,833          | 399,581          | 400,223          | 400,384          | 401,106          | 406,436          | 407,049          |                  |                  |                  |                  |                  | 2,813,612            |
| Group Care Program                            | 5,675            | 5,686            | 5,710            | 5,769            | 5,772            | 5,790            | 5,779            |                  |                  |                  |                  |                  | 40,181               |
| <b>Total</b>                                  | <b>404,508</b>   | <b>405,267</b>   | <b>405,933</b>   | <b>406,153</b>   | <b>406,878</b>   | <b>412,226</b>   | <b>412,828</b>   |                  |                  |                  |                  |                  | <b>2,853,793</b>     |

\*As of January 2025, service month, "SPD", "Duals", "LTC", and "LTC Duals" will be discontinued. Effective January 2025 service month new consolidated groupings will be "SPD with LTC" and "Duals with LTC".

**Month Over Month Enrollment Change:**

|                             |            |            |            |            |            |              |            |  |  |  |  |  |              |
|-----------------------------|------------|------------|------------|------------|------------|--------------|------------|--|--|--|--|--|--------------|
| Medi-Cal Monthly Change     |            |            |            |            |            |              |            |  |  |  |  |  |              |
| Child                       | (173)      | (167)      | (53)       | (69)       | (101)      | 945          | 1,137      |  |  |  |  |  | 1,519        |
| Adult                       | (38)       | (67)       | (91)       | 28         | (76)       | 403          | 648        |  |  |  |  |  | 807          |
| SPD (retired Dec-24)        | 98         | 159        | 142        | 69         | 215        | 524          | (36,127)   |  |  |  |  |  | (34,920)     |
| Duals (retired Dec-24)      | 144        | 132        | 100        | 20         | 213        | 441          | (40,798)   |  |  |  |  |  | (39,748)     |
| ACA OE                      | 477        | 681        | 523        | 93         | 461        | 3,001        | (424)      |  |  |  |  |  | 4,812        |
| LTC (retired Dec-24)        | 0          | 4          | 14         | 9          | 6          | (1)          | (254)      |  |  |  |  |  | (222)        |
| LTC Duals (retired Dec-24)  | (7)        | 6          | 7          | 11         | 4          | 17           | (1,286)    |  |  |  |  |  | (1,248)      |
| SPD with LTC (new Jan-25)   | 0          | 0          | 0          | 0          | 0          | 0            | 29,564     |  |  |  |  |  | 29,564       |
| Duals with LTC (new Jan-25) | 0          | 0          | 0          | 0          | 0          | 0            | 48,153     |  |  |  |  |  | 48,153       |
| Medi-Cal Program            | 501        | 748        | 642        | 161        | 722        | 5,330        | 613        |  |  |  |  |  | 8,717        |
| Group Care Program          | 17         | 11         | 24         | 59         | 3          | 18           | (11)       |  |  |  |  |  | 121          |
| <b>Total</b>                | <b>518</b> | <b>759</b> | <b>666</b> | <b>220</b> | <b>725</b> | <b>5,348</b> | <b>602</b> |  |  |  |  |  | <b>8,838</b> |

**Enrollment Percentages:**

|                               |               |               |               |               |               |               |               |  |  |  |  |  |               |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|--|--|--|--|---------------|
| Medi-Cal Program:             |               |               |               |               |               |               |               |  |  |  |  |  |               |
| Child % of Medi-Cal           | 27.6%         | 27.5%         | 27.4%         | 27.4%         | 27.3%         | 27.2%         | 27.4%         |  |  |  |  |  | 27.4%         |
| Adult % of Medi-Cal           | 15.7%         | 15.7%         | 15.6%         | 15.6%         | 15.6%         | 15.5%         | 15.6%         |  |  |  |  |  | 15.6%         |
| SPD % of Medi-Cal             | 8.8%          | 8.8%          | 8.8%          | 8.8%          | 8.9%          | 8.9%          | 0.0%          |  |  |  |  |  | 7.6%          |
| Duals % of Medi-Cal           | 10.0%         | 10.0%         | 10.0%         | 10.0%         | 10.1%         | 10.0%         | 0.0%          |  |  |  |  |  | 8.6%          |
| ACA OE % of Medi-Cal          | 37.6%         | 37.7%         | 37.7%         | 37.7%         | 37.8%         | 38.0%         | 37.9%         |  |  |  |  |  | 37.8%         |
| LTC % of Medi-Cal             | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.0%          |  |  |  |  |  | 0.1%          |
| LTC Duals % of Medi-Cal       | 0.3%          | 0.3%          | 0.3%          | 0.3%          | 0.3%          | 0.3%          | 0.0%          |  |  |  |  |  | 0.3%          |
| SPD with LTC % of Medi-Cal    | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 7.3%          |  |  |  |  |  | 1.1%          |
| Duals with LTC % of Medi-Cal  | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 11.8%         |  |  |  |  |  | 1.7%          |
| Medi-Cal Program % of Total   | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         |  |  |  |  |  | 98.6%         |
| Group Care Program % of Total | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          |  |  |  |  |  | 1.4%          |
| <b>Total</b>                  | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |  |  |  |  |  | <b>100.0%</b> |

**ALAMEDA ALLIANCE FOR HEALTH  
TRENDED ENROLLMENT REPORTING  
FOR THE FISCAL YEAR 2025**

|  | Actual<br>Jul-24 | Actual<br>Aug-24 | Actual<br>Sep-24 | Actual<br>Oct-24 | Actual<br>Nov-24 | Actual<br>Dec-24 | Actual<br>Jan-25 | Actual<br>Feb-25 | Actual<br>Mar-25 | Actual<br>Apr-25 | Actual<br>May-25 | Actual<br>Jun-25 | YTD Member<br>Months |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------------|
| <b>Current Direct/Delegate Enrollment:</b>                 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Directly-Contracted  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Directly Contracted (DCP)                                  | 87,980           | 88,518           | 89,634           | 89,724           | 90,655           | 96,247           | 94,389           |                  |                  |                  |                  |                  | 637,147              |
| Alameda Health System                                      | 91,091           | 91,170           | 91,024           | 90,756           | 90,451           | 90,222           | 91,158           |                  |                  |                  |                  |                  | 635,872              |
| Directly-Contracted Subtotal                               | 179,071          | 179,688          | 180,658          | 180,480          | 181,106          | 186,469          | 185,547          |                  |                  |                  |                  |                  | 1,273,019            |
| Delegated:   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| CFMG   | 44,087           | 43,956           | 43,837           | 43,910           | 44,029           | 44,099           | 44,982           |                  |                  |                  |                  |                  | 308,900              |
| CHCN   | 181,350          | 181,623          | 181,438          | 181,763          | 181,743          | 181,658          | 182,299          |                  |                  |                  |                  |                  | 1,271,874            |
| Delegated Subtotal   | 225,437          | 225,579          | 225,275          | 225,673          | 225,772          | 225,757          | 227,281          |                  |                  |                  |                  |                  | 1,580,774            |
| <b>Total</b>   | <b>404,508</b>   | <b>405,267</b>   | <b>405,933</b>   | <b>406,153</b>   | <b>406,878</b>   | <b>412,226</b>   | <b>412,828</b>   |                  |                  |                  |                  |                  | <b>2,853,793</b>     |
| <b>Direct/Delegate Month Over Month Enrollment Change:</b> |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Directly-Contracted  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
|  | 167              | 617              | 970              | (178)            | 626              | 5,363            | (922)            |                  |                  |                  |                  |                  | 6,643                |
| Delegated:   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| CFMG   | 96               | (131)            | (119)            | 73               | 119              | 70               | 883              |                  |                  |                  |                  |                  | 991                  |
| CHCN   | 255              | 273              | (185)            | 325              | (20)             | (85)             | 641              |                  |                  |                  |                  |                  | 1,204                |
| Delegated Subtotal   | 351              | 142              | (304)            | 398              | 99               | (15)             | 1,524            |                  |                  |                  |                  |                  | 2,195                |
| <b>Total</b>   | <b>518</b>       | <b>759</b>       | <b>666</b>       | <b>220</b>       | <b>725</b>       | <b>5,348</b>     | <b>602</b>       |                  |                  |                  |                  |                  | <b>8,838</b>         |
| <b>Direct/Delegate Enrollment Percentages:</b>             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Directly-Contracted  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
|  | 44.3%            | 44.3%            | 44.5%            | 44.4%            | 44.5%            | 45.2%            | 44.9%            |                  |                  |                  |                  |                  | 44.6%                |
| Delegated:   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| CFMG   | 10.9%            | 10.8%            | 10.8%            | 10.8%            | 10.8%            | 10.7%            | 10.9%            |                  |                  |                  |                  |                  | 10.8%                |
| CHCN   | 44.8%            | 44.8%            | 44.7%            | 44.8%            | 44.7%            | 44.1%            | 44.2%            |                  |                  |                  |                  |                  | 44.6%                |
| Delegated Subtotal   | 55.7%            | 55.7%            | 55.5%            | 55.6%            | 55.5%            | 54.8%            | 55.1%            |                  |                  |                  |                  |                  | 55.4%                |
| <b>Total</b>   | <b>100.0%</b>    | <b>100.0%</b>    | <b>100.0%</b>    | <b>100.0%</b>    | <b>100.0%</b>    | <b>100.0%</b>    | <b>100.0%</b>    |                  |                  |                  |                  |                  | <b>100.0%</b>        |



ALAMEDA ALLIANCE FOR HEALTH  
 TRENDED ENROLLMENT REPORTING  
 FOR THE FISCAL YEAR 2025

FINAL BUDGET

|   | Budget<br>Jul-24 | Budget<br>Aug-24 | Budget<br>Sep-24 | Budget<br>Oct-24 | Budget<br>Nov-24 | Budget<br>Dec-24 | Budget<br>Jan-25 | Budget<br>Feb-25 | Budget<br>Mar-25 | Budget<br>Apr-25 | Budget<br>May-25 | Budget<br>Jun-25 | YTD Member<br>Months |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------------|
| <b>Enrollment by Plan &amp; Aid Category:</b> |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Medi-Cal Program:                             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Child   | 109,951          | 109,784          | 109,731          | 109,662          | 109,772          | 109,882          | 110,102          | 110,212          | 110,322          | 110,432          | 110,542          | 110,653          | 1,321,045            |
| Adult   | 62,708           | 62,641           | 62,550           | 62,578           | 62,641           | 62,704           | 62,767           | 62,830           | 62,893           | 62,956           | 63,019           | 63,082           | 753,369              |
| SPD (retired Dec-24)                          | 35,018           | 35,177           | 35,319           | 35,388           | 35,423           | 35,458           | 0                | 0                | 0                | 0                | 0                | 0                | 211,783              |
| Duals (retired Dec-24)                        | 39,892           | 40,024           | 40,124           | 40,144           | 40,144           | 40,144           | 0                | 0                | 0                | 0                | 0                | 0                | 240,472              |
| ACA OE  | 149,801          | 150,482          | 151,005          | 151,098          | 151,249          | 151,402          | 151,551          | 151,703          | 151,855          | 152,007          | 152,159          | 152,311          | 1,816,621            |
| LTC (retired Dec-24)                          | 222              | 226              | 240              | 249              | 251              | 254              | 0                | 0                | 0                | 0                | 0                | 0                | 1,442                |
| LTC Duals (retired Dec-24)                    | 1,241            | 1,247            | 1,254            | 1,265            | 1,266            | 1,267            | 0                | 0                | 0                | 0                | 0                | 0                | 7,540                |
| SPD with LTC (new Jan-25)                     | 0                | 0                | 0                | 0                | 0                | 0                | 34,750           | 33,788           | 32,825           | 31,861           | 30,896           | 29,930           | 194,050              |
| Duals with LTC (new Jan-25)                   | 0                | 0                | 0                | 0                | 0                | 0                | 42,412           | 43,413           | 44,414           | 45,415           | 46,416           | 47,417           | 269,487              |
| Medi-Cal Program                              | 398,833          | 399,581          | 400,223          | 400,384          | 400,746          | 401,109          | 401,582          | 401,946          | 402,309          | 402,671          | 403,032          | 403,393          | 4,815,809            |
| Group Care Program                            | 5,675            | 5,686            | 5,710            | 5,769            | 5,769            | 5,769            | 5,769            | 5,769            | 5,769            | 5,769            | 5,769            | 5,769            | 68,992               |
| <b>Total</b>                                  | <b>404,508</b>   | <b>405,267</b>   | <b>405,933</b>   | <b>406,153</b>   | <b>406,515</b>   | <b>406,878</b>   | <b>407,351</b>   | <b>407,715</b>   | <b>408,078</b>   | <b>408,440</b>   | <b>408,801</b>   | <b>409,162</b>   | <b>4,884,801</b>     |

**Month Over Month Enrollment Change:**

|                             |               |            |            |            |            |            |            |            |            |            |            |            |               |
|-----------------------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------|
| Medi-Cal Monthly Change     |               |            |            |            |            |            |            |            |            |            |            |            |               |
| Child                       | 13,386        | (167)      | (53)       | (69)       | 110        | 110        | 220        | 110        | 110        | 110        | 110        | 111        | 14,088        |
| Adult                       | 8,596         | (67)       | (91)       | 28         | 63         | 63         | 63         | 63         | 63         | 63         | 63         | 63         | 8,970         |
| SPD (retired Dec-24)        | (5,783)       | 159        | 142        | 69         | 35         | 35         | (35,458)   | 0          | 0          | 0          | 0          | 0          | (40,801)      |
| Duals (retired Dec-24)      | (5,426)       | 132        | 100        | 20         | 0          | 0          | (40,144)   | 0          | 0          | 0          | 0          | 0          | (45,318)      |
| ACA OE                      | 8,631         | 681        | 523        | 93         | 151        | 151        | 151        | 152        | 152        | 152        | 152        | 152        | 11,141        |
| LTC (retired Dec-24)        | 45            | 4          | 14         | 9          | 2          | 3          | (254)      | 0          | 0          | 0          | 0          | 0          | (177)         |
| LTC Duals (retired Dec-24)  | 133           | 6          | 7          | 11         | 1          | 1          | (1,267)    | 0          | 0          | 0          | 0          | 0          | (1,108)       |
| SPD with LTC (new Jan-25)   | 0             | 0          | 0          | 0          | 0          | 0          | 34,750     | (962)      | (963)      | (964)      | (965)      | (966)      | 29,930        |
| Duals with LTC (new Jan-25) | 0             | 0          | 0          | 0          | 0          | 0          | 42,412     | 1,001      | 1,001      | 1,001      | 1,001      | 1,001      | 47,417        |
| Medi-Cal Program            | 19,582        | 748        | 642        | 161        | 362        | 363        | 473        | 364        | 363        | 362        | 361        | 361        | 24,142        |
| Group Care Program          | 182           | 11         | 24         | 59         | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 276           |
| <b>Total</b>                | <b>19,764</b> | <b>759</b> | <b>666</b> | <b>220</b> | <b>362</b> | <b>363</b> | <b>473</b> | <b>364</b> | <b>363</b> | <b>362</b> | <b>361</b> | <b>361</b> | <b>24,418</b> |

0

**Enrollment Percentages:**

|                               |               |               |               |               |               |               |               |               |               |               |               |               |               |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Medi-Cal Program:             |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Child % of Medi-Cal           | 27.6%         | 27.5%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         | 27.4%         |
| Adult % of Medi-Cal           | 15.7%         | 15.7%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         | 15.6%         |
| SPD % of Medi-Cal             | 8.8%          | 8.8%          | 8.8%          | 8.8%          | 8.8%          | 8.8%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 4.4%          |
| Duals % of Medi-Cal           | 10.0%         | 10.0%         | 10.0%         | 10.0%         | 10.0%         | 10.0%         | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 5.0%          |
| ACA OE % of Medi-Cal          | 37.6%         | 37.7%         | 37.7%         | 37.7%         | 37.7%         | 37.7%         | 37.7%         | 37.7%         | 37.7%         | 37.7%         | 37.8%         | 37.8%         | 37.7%         |
| LTC % of Medi-Cal             | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          |
| LTC Duals % of Medi-Cal       | 0.3%          | 0.3%          | 0.3%          | 0.3%          | 0.3%          | 0.3%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.2%          |
| SPD with LTC % of Medi-Cal    | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 8.7%          | 8.4%          | 8.2%          | 7.9%          | 7.7%          | 7.4%          | 4.0%          |
| Duals with LTC % of Medi-Cal  | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 10.6%         | 10.8%         | 11.0%         | 11.3%         | 11.5%         | 11.8%         | 5.6%          |
| Medi-Cal Program % of Total   | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 98.6%         | 100.0%        |
| Group Care Program % of Total | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          | 1.4%          |
| <b>Total</b>                  | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>101.4%</b> |

**ALAMEDA ALLIANCE FOR HEALTH  
TRENDED ENROLLMENT REPORTING  
FOR THE FISCAL YEAR 2025**

**FINAL BUDGET**

|  | Budget<br>Jul-24 | Budget<br>Aug-24 | Budget<br>Sep-24 | Budget<br>Oct-24 | Budget<br>Nov-24 | Budget<br>Dec-24 | Budget<br>Jan-25 | Budget<br>Feb-25 | Budget<br>Mar-25 | Budget<br>Apr-25 | Budget<br>May-25 | Budget<br>Jun-25 | YTD Member<br>Months |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------------|
| <b>Current Direct/Delegate Enrollment:</b> |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Directly-Contracted                        |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| Directly Contracted (DCP)                  | 87,980           | 88,518           | 89,634           | 89,724           | 89,786           | 89,849           | 90,244           | 90,630           | 91,016           | 91,401           | 91,786           | 92,171           | 1,082,739            |
| Alameda Health System                      | 91,091           | 91,170           | 91,024           | 90,756           | 90,843           | 90,930           | 90,951           | 90,960           | 90,968           | 90,976           | 90,984           | 90,992           | 1,091,645            |
| Directly-Contracted Subtotal               | 179,071          | 179,688          | 180,658          | 180,480          | 180,629          | 180,779          | 181,195          | 181,590          | 181,984          | 182,377          | 182,770          | 183,163          | 2,174,384            |
| Delegated:                                 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                      |
| CFMG                                       | 44,087           | 43,956           | 43,837           | 43,910           | 43,953           | 43,996           | 44,035           | 44,033           | 44,030           | 44,027           | 44,024           | 44,021           | 527,909              |
| CHCN                                       | 181,350          | 181,623          | 181,438          | 181,763          | 181,933          | 182,103          | 182,121          | 182,092          | 182,064          | 182,036          | 182,007          | 181,978          | 2,182,508            |
| Delegated Subtotal                         | 225,437          | 225,579          | 225,275          | 225,673          | 225,886          | 226,099          | 226,156          | 226,125          | 226,094          | 226,063          | 226,031          | 225,999          | 2,710,417            |
| <b>Total</b>                               | <b>404,508</b>   | <b>405,267</b>   | <b>405,933</b>   | <b>406,153</b>   | <b>406,515</b>   | <b>406,878</b>   | <b>407,351</b>   | <b>407,715</b>   | <b>408,078</b>   | <b>408,440</b>   | <b>408,801</b>   | <b>409,162</b>   | <b>4,884,801</b>     |

0

**Direct/Delegate Month Over Month Enrollment Change:**

|                              |               |            |            |            |            |            |            |            |            |            |            |            |               |
|------------------------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------|
| Directly-Contracted          |               |            |            |            |            |            |            |            |            |            |            |            |               |
| Directly Contracted (DCP)    | (11,969)      | 538        | 1,116      | 90         | 62         | 63         | 395        | 386        | 386        | 385        | 385        | 385        | (7,778)       |
| Alameda Health System        | 8,720         | 79         | (146)      | (268)      | 87         | 87         | 21         | 9          | 8          | 8          | 8          | 8          | 8,621         |
| Directly-Contracted Subtotal | (3,249)       | 617        | 970        | (178)      | 149        | 150        | 416        | 395        | 394        | 393        | 393        | 393        | 843           |
| Delegated:                   |               |            |            |            |            |            |            |            |            |            |            |            |               |
| CFMG                         | 3,320         | (131)      | (119)      | 73         | 43         | 43         | 39         | (2)        | (3)        | (3)        | (3)        | (3)        | 3,254         |
| CHCN                         | 19,693        | 273        | (185)      | 325        | 170        | 170        | 18         | (29)       | (28)       | (28)       | (29)       | (29)       | 20,321        |
| Delegated Subtotal           | 23,013        | 142        | (304)      | 398        | 213        | 213        | 57         | (31)       | (31)       | (31)       | (32)       | (32)       | 23,575        |
| <b>Total</b>                 | <b>19,764</b> | <b>759</b> | <b>666</b> | <b>220</b> | <b>362</b> | <b>363</b> | <b>473</b> | <b>364</b> | <b>363</b> | <b>362</b> | <b>361</b> | <b>361</b> | <b>24,418</b> |

**Direct/Delegate Enrollment Percentages:**

|                              |               |               |               |               |               |               |               |               |               |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Directly-Contracted          |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Directly Contracted (DCP)    | 21.7%         | 21.8%         | 22.1%         | 22.1%         | 22.1%         | 22.1%         | 22.2%         | 22.2%         | 22.3%         | 22.4%         | 22.5%         | 22.5%         | 22.2%         |
| Alameda Health System        | 22.5%         | 22.5%         | 22.4%         | 22.3%         | 22.3%         | 22.3%         | 22.3%         | 22.3%         | 22.3%         | 22.3%         | 22.3%         | 22.2%         | 22.3%         |
| Directly-Contracted Subtotal | 44.3%         | 44.3%         | 44.5%         | 44.4%         | 44.4%         | 44.4%         | 44.5%         | 44.5%         | 44.6%         | 44.7%         | 44.7%         | 44.8%         | 44.5%         |
| Delegated:                   |               |               |               |               |               |               |               |               |               |               |               |               |               |
| CFMG                         | 10.9%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         | 10.8%         |
| CHCN                         | 44.8%         | 44.8%         | 44.7%         | 44.8%         | 44.8%         | 44.8%         | 44.7%         | 44.7%         | 44.6%         | 44.6%         | 44.5%         | 44.5%         | 44.7%         |
| Delegated Subtotal           | 55.7%         | 55.7%         | 55.5%         | 55.6%         | 55.6%         | 55.6%         | 55.5%         | 55.5%         | 55.4%         | 55.3%         | 55.3%         | 55.2%         | 55.5%         |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |

ALAMEDA ALLIANCE FOR HEALTH  
 TRENDED ENROLLMENT REPORTING  
 FOR THE FISCAL YEAR 2025

|   | Variance<br>Jul-24 | Variance<br>Aug-24 | Variance<br>Sep-24 | Variance<br>Oct-24 | Variance<br>Nov-24 | Variance<br>Dec-24 | Variance<br>Jan-25 | Variance<br>Feb-25 | Variance<br>Mar-25 | Variance<br>Apr-25 | Variance<br>May-25 | Variance<br>Jun-25 | YTD Member<br>Month<br>Variance |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------------------|
| <b>Enrollment Variance by Plan &amp; Aid Category - Favorable/(Unfavorable)</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                                 |
| Medi-Cal Program:   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                                 |
| Child   | 0                  | 0                  | 0                  | 0                  | (211)              | 624                | 1,541              |                    |                    |                    |                    |                    | 1,954                           |
| Adult   | 0                  | 0                  | 0                  | 0                  | (139)              | 201                | 786                |                    |                    |                    |                    |                    | 848                             |
| SPD (retired Dec-24)  | 0                  | 0                  | 0                  | 0                  | 180                | 669                | 0                  |                    |                    |                    |                    |                    | 849                             |
| Duals (retired Dec-24)  | 0                  | 0                  | 0                  | 0                  | 213                | 654                | 0                  |                    |                    |                    |                    |                    | 867                             |
| ACA OE  | 0                  | 0                  | 0                  | 0                  | 310                | 3,160              | 2,585              |                    |                    |                    |                    |                    | 6,055                           |
| LTC (retired Dec-24)  | 0                  | 0                  | 0                  | 0                  | 4                  | 0                  | 0                  |                    |                    |                    |                    |                    | 4                               |
| LTC Duals (retired Dec-24)  | 0                  | 0                  | 0                  | 0                  | 3                  | 19                 | 0                  |                    |                    |                    |                    |                    | 22                              |
| SPD with LTC (new Jan-25)   | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | (5,186)            |                    |                    |                    |                    |                    | (5,186)                         |
| Duals with LTC (new Jan-25)   | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 5,741              |                    |                    |                    |                    |                    | 5,741                           |
| Medi-Cal Program  | 0                  | 0                  | 0                  | 0                  | 360                | 5,327              | 5,467              |                    |                    |                    |                    |                    | 5,687                           |
| Group Care Program  | 0                  | 0                  | 0                  | 0                  | 3                  | 21                 | 10                 |                    |                    |                    |                    |                    | 24                              |
| <b>Total</b>  | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>363</b>         | <b>5,348</b>       | <b>5,477</b>       |                    |                    |                    |                    |                    | <b>11,188</b>                   |
| <b>Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)</b>    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                                 |
| Directly-Contracted   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                                 |
| Directly Contracted (DCP)   | 0                  | 0                  | 0                  | 0                  | 869                | 6,398              | 4,145              |                    |                    |                    |                    |                    | 11,412                          |
| Alameda Health System   | 0                  | 0                  | 0                  | 0                  | (392)              | (708)              | 207                |                    |                    |                    |                    |                    | (893)                           |
| Directly-Contracted Subtotal  | 0                  | 0                  | 0                  | 0                  | 477                | 5,690              | 4,352              |                    |                    |                    |                    |                    | 10,519                          |
| Delegated:  |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                                 |
| CFMG  | 0                  | 0                  | 0                  | 0                  | 76                 | 103                | 947                |                    |                    |                    |                    |                    | 1,126                           |
| CHCN  | 0                  | 0                  | 0                  | 0                  | (190)              | (445)              | 178                |                    |                    |                    |                    |                    | (457)                           |
| Delegated Subtotal  | 0                  | 0                  | 0                  | 0                  | (114)              | (342)              | 1,125              |                    |                    |                    |                    |                    | 669                             |
| <b>Total</b>  | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>363</b>         | <b>5,348</b>       | <b>5,477</b>       |                    |                    |                    |                    |                    | <b>11,188</b>                   |

**ALAMEDA ALLIANCE FOR HEALTH  
MEDICAL EXPENSE DETAIL  
ACTUAL VS. BUDGET  
FOR THE MONTH AND FISCAL YTD ENDED JANUARY 31, 2025**

| CURRENT MONTH                                  |                   |                              |                             | FISCAL YEAR TO DATE                         |                    |                    |                              |                             |
|--|-------------------|------------------------------|-----------------------------|---|--------------------|--------------------|------------------------------|-----------------------------|
| Actual   | Budget            | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description                         | Actual             | Budget             | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
| <b><u>CAPITATED MEDICAL EXPENSES</u></b>       |                   |                              |                             |   |                    |                    |                              |                             |
| \$5,653,512                                    | \$1,749,194       | (\$3,904,318)                | (223.2%)                    | PCP Capitation                              | \$29,589,897       | \$19,853,396       | (\$9,736,500)                | (49.0%)                     |
| 6,095,425                                      | 6,649,214         | 553,789                      | 8.3%                        | PCP Capitation FQHC                         | 43,001,612         | 44,333,107         | 1,331,495                    | 3.0%                        |
| 501,350  | 456,542           | (44,809)                     | (9.8%)                      | Specialty Capitation                        | 2,776,183          | 2,857,646          | 81,464                       | 2.9%                        |
| 5,328,260                                      | 6,057,731         | 729,471                      | 12.0%                       | Specialty Capitation FQHC                   | 37,755,434         | 39,582,999         | 1,827,565                    | 4.6%                        |
| 756,182  | 714,035           | (42,147)                     | (5.9%)                      | Laboratory Capitation                       | 5,275,754          | 5,137,718          | (138,036)                    | (2.7%)                      |
| 236,367  | 340,667           | 104,299                      | 30.6%                       | Vision Capitation                           | 2,277,774          | 2,377,767          | 99,993                       | 4.2%                        |
| 114,031  | 132,825           | 18,794                       | 14.1%                       | CFMG Capitation                             | 776,001            | 831,528            | 55,527                       | 6.7%                        |
| 378,161  | 294,606           | (83,554)                     | (28.4%)                     | ANC IPA Admin Capitation FQHC               | 1,976,855          | 1,939,568          | (37,287)                     | (1.9%)                      |
| 0  | 0                 | 0                            | 0.0%                        | Kaiser Capitation                           | (8,639,178)        | (8,639,177)        | 1                            | 0.0%                        |
| (65,356)                                       | 0                 | 65,356                       | 0.0%                        | BHT Supplemental Expense                    | (65,356)           | 0                  | 65,356                       | 0.0%                        |
| 0  | 0                 | 0                            | 0.0%                        | Maternity Supplemental Expense              | 37,270             | 27,953             | (9,318)                      | (33.3%)                     |
| 1,025,761                                      | 880,806           | (144,955)                    | (16.5%)                     | DME Capitation                              | 7,129,200          | 6,703,736          | (425,464)                    | (6.3%)                      |
| <b>20,023,693</b>                              | <b>17,275,620</b> | <b>(2,748,073)</b>           | <b>(15.9%)</b>              | <b>7. TOTAL CAPITATED EXPENSES</b>          | <b>121,891,446</b> | <b>115,006,241</b> | <b>(6,885,205)</b>           | <b>(6.0%)</b>               |
| <b><u>FEE FOR SERVICE MEDICAL EXPENSES</u></b> |                   |                              |                             |   |                    |                    |                              |                             |
| 2,859,883                                      | 0                 | (2,859,883)                  | 0.0%                        | IBNR Inpatient Services                     | 23,425,583         | (3,303,163)        | (26,728,746)                 | 809.2%                      |
| 85,796   | 0                 | (85,796)                     | 0.0%                        | IBNR Settlement (IP)                        | 702,768            | (99,094)           | (801,862)                    | 809.2%                      |
| 228,791  | 0                 | (228,791)                    | 0.0%                        | IBNR Claims Fluctuation (IP)                | 1,874,045          | (264,254)          | (2,138,299)                  | 809.2%                      |
| 47,185,799                                     | 53,243,836        | 6,058,037                    | 11.4%                       | Inpatient Hospitalization FFS               | 329,532,199        | 357,636,016        | 28,103,817                   | 7.9%                        |
| 3,362,856                                      | 0                 | (3,362,856)                  | 0.0%                        | IP OB - Mom & NB                            | 21,595,063         | 12,540,164         | (9,054,899)                  | (72.2%)                     |
| 2,085,416                                      | 0                 | (2,085,416)                  | 0.0%                        | IP Behavioral Health                        | 4,735,790          | 1,070,307          | (3,665,483)                  | (342.5%)                    |
| 1,269,457                                      | 0                 | (1,269,457)                  | 0.0%                        | Inpatient Facility Rehab FFS                | 9,402,128          | 5,770,736          | (3,631,392)                  | (62.9%)                     |
| <b>57,077,998</b>                              | <b>53,243,836</b> | <b>(3,834,161)</b>           | <b>(7.2%)</b>               | <b>8. Inpatient Hospital Expense</b>        | <b>391,267,576</b> | <b>373,350,712</b> | <b>(17,916,864)</b>          | <b>(4.8%)</b>               |
| 663,441  | 0                 | (663,441)                    | 0.0%                        | IBNR PCP                                    | 1,159,392          | (293,439)          | (1,452,831)                  | 495.1%                      |
| 19,903   | 0                 | (19,903)                     | 0.0%                        | IBNR Settlement (PCP)                       | 34,784             | (8,801)            | (43,585)                     | 495.2%                      |
| 53,074   | 0                 | (53,074)                     | 0.0%                        | IBNR Claims Fluctuation (PCP)               | 161,015            | 44,791             | (116,224)                    | (259.5%)                    |
| 4,418,447                                      | 2,985,760         | (1,432,687)                  | (48.0%)                     | PCP FFS                                     | 27,392,855         | 23,812,631         | (3,580,224)                  | (15.0%)                     |
| 377,748  | 870,902           | 493,153                      | 56.6%                       | PCP FQHC FFS                                | 2,701,051          | 4,128,237          | 1,427,187                    | 34.6%                       |
| 7,000  | 0                 | (7,000)                      | 0.0%                        | Physician Extended Hrs. Incent              | 19,000             | 12,000             | (7,000)                      | (58.3%)                     |
| (1)  | 964,742           | 964,743                      | 100.0%                      | Prop 56 Physician Pmt                       | (3,467,143)        | (1,862,501)        | 1,604,642                    | (86.2%)                     |
| 16,548   | 0                 | (16,548)                     | 0.0%                        | Prop 56 Hyde                                | 164,781            | 64,923             | (99,858)                     | (153.8%)                    |
| 78,021   | 0                 | (78,021)                     | 0.0%                        | Prop 56 Trauma Screening                    | 328,961            | 110,133            | (218,828)                    | (198.7%)                    |
| 93,268   | 0                 | (93,268)                     | 0.0%                        | Prop 56 Developmentl Screening              | 340,739            | 96,040             | (244,699)                    | (254.8%)                    |
| 672,980  | 0                 | (672,980)                    | 0.0%                        | Prop 56 Family Planning                     | 1,251,728          | (767,666)          | (2,019,395)                  | 263.1%                      |
| 0  | 0                 | 0                            | 0.0%                        | Prop 56 VBP                                 | (2,406,095)        | (2,718,741)        | (312,647)                    | 11.5%                       |
| <b>6,400,430</b>                               | <b>4,821,404</b>  | <b>(1,579,025)</b>           | <b>(32.8%)</b>              | <b>9. Primary Care Physician Expense</b>    | <b>27,681,068</b>  | <b>22,617,607</b>  | <b>(5,063,461)</b>           | <b>(22.4%)</b>              |
| 1,099,286                                      | 0                 | (1,099,286)                  | 0.0%                        | IBNR Specialist                             | 2,901,803          | (747,176)          | (3,648,979)                  | 488.4%                      |
| 32,979   | 0                 | (32,979)                     | 0.0%                        | IBNR Settlement (SCP)                       | 87,057             | (22,414)           | (109,471)                    | 488.4%                      |
| 87,943   | 0                 | (87,943)                     | 0.0%                        | IBNR Claims Fluctuation (SCP)               | 232,143            | (59,775)           | (291,918)                    | 488.4%                      |
| 416,547  | 0                 | (416,547)                    | 0.0%                        | Psychiatrist FFS                            | 2,752,361          | 1,559,071          | (1,193,290)                  | (76.5%)                     |
| 3,084,068                                      | 8,383,895         | 5,299,827                    | 63.2%                       | Specialty Care FFS                          | 24,662,497         | 39,676,549         | 15,014,052                   | 37.8%                       |
| 244,485  | 0                 | (244,485)                    | 0.0%                        | Specialty Anesthesiology                    | 1,773,582          | 1,061,004          | (712,578)                    | (67.2%)                     |
| 1,599,803                                      | 0                 | (1,599,803)                  | 0.0%                        | Specialty Imaging FFS                       | 11,396,475         | 6,843,037          | (4,553,438)                  | (66.5%)                     |
| 37,475   | 0                 | (37,475)                     | 0.0%                        | Obstetrics FFS                              | 275,694            | 181,208            | (94,486)                     | (52.1%)                     |
| 430,746  | 0                 | (430,746)                    | 0.0%                        | Specialty IP Surgery FFS                    | 2,793,806          | 1,679,499          | (1,114,307)                  | (66.3%)                     |
| 962,421  | 0                 | (962,421)                    | 0.0%                        | Specialty OP Surgery FFS                    | 7,063,586          | 4,353,452          | (2,710,134)                  | (62.3%)                     |
| 598,983  | 0                 | (598,983)                    | 0.0%                        | Specialty IP Physician                      | 4,343,855          | 2,543,833          | (1,800,022)                  | (70.8%)                     |
| 113,577  | 129,981           | 16,404                       | 12.6%                       | Specialist FQHC FFS                         | 882,926            | 913,098            | 30,173                       | 3.3%                        |
| <b>8,708,313</b>                               | <b>8,513,876</b>  | <b>(194,437)</b>             | <b>(2.3%)</b>               | <b>10. Specialty Care Physician Expense</b> | <b>59,165,784</b>  | <b>57,981,387</b>  | <b>(1,184,398)</b>           | <b>(2.0%)</b>               |
| 1,115,085                                      | 0                 | (1,115,085)                  | 0.0%                        | IBNR Ancillary (ANC)                        | 4,961,102          | 904,191            | (4,056,911)                  | (448.7%)                    |

**ALAMEDA ALLIANCE FOR HEALTH  
MEDICAL EXPENSE DETAIL  
ACTUAL VS. BUDGET  
FOR THE MONTH AND FISCAL YTD ENDED JANUARY 31, 2025**

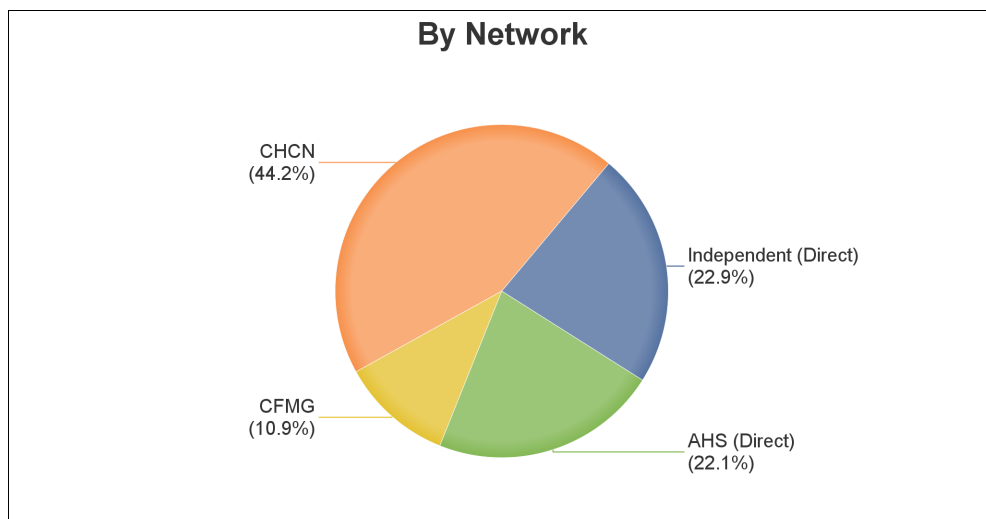
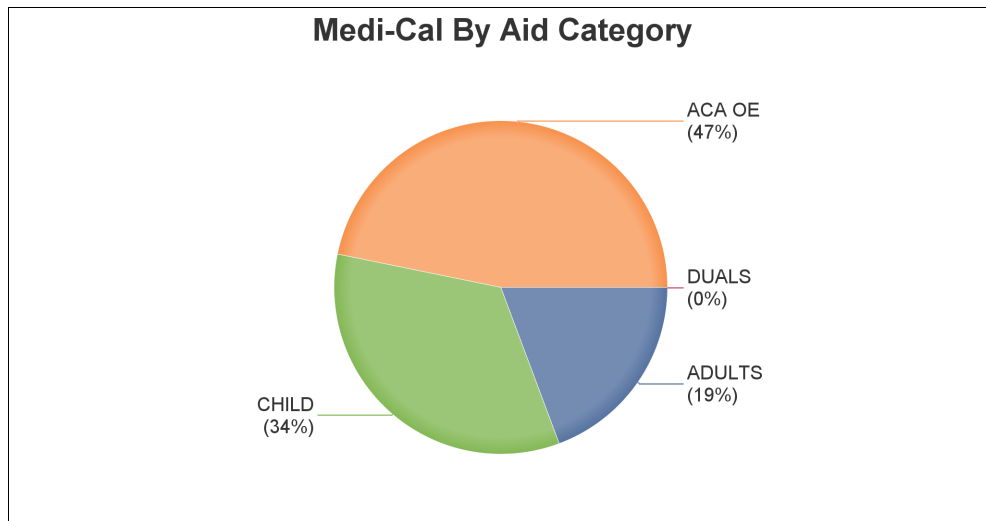
| CURRENT MONTH     |                   |                              |                             | FISCAL YEAR TO DATE                   |                    |                    |                              |                             |
|-------------------|-------------------|------------------------------|-----------------------------|---------------------------------------|--------------------|--------------------|------------------------------|-----------------------------|
| Actual            | Budget            | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description                   | Actual             | Budget             | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
| 33,454            | 0                 | (33,454)                     | 0.0%                        | IBNR Settlement (ANC)                 | 235,897            | 114,188            | (121,709)                    | (106.6%)                    |
| 89,207            | 0                 | (89,207)                     | 0.0%                        | IBNR Claims Fluctuation (ANC)         | 560,798            | 236,248            | (324,550)                    | (137.4%)                    |
| (342,703)         | 0                 | 342,703                      | 0.0%                        | IBNR Transportation FFS               | 305,253            | 207,856            | (97,397)                     | (46.9%)                     |
| 2,076,494         | 0                 | (2,076,494)                  | 0.0%                        | Behavioral Health Therapy FFS         | 14,876,961         | 8,190,565          | (6,686,396)                  | (81.6%)                     |
| 1,987,845         | 0                 | (1,987,845)                  | 0.0%                        | Psychologist & Other MH Prof          | 12,717,637         | 7,234,250          | (5,483,387)                  | (75.8%)                     |
| 511,733           | 0                 | (511,733)                    | 0.0%                        | Other Medical Professional            | 3,194,486          | 1,865,835          | (1,328,650)                  | (71.2%)                     |
| 226,859           | 0                 | (226,859)                    | 0.0%                        | Hearing Devices                       | 1,057,136          | 674,558            | (382,578)                    | (56.7%)                     |
| 28,167            | 0                 | (28,167)                     | 0.0%                        | ANC Imaging                           | 292,832            | 228,147            | (64,685)                     | (28.4%)                     |
| 54,949            | 0                 | (54,949)                     | 0.0%                        | Vision FFS                            | 510,206            | 280,298            | (229,908)                    | (82.0%)                     |
| 20                | 0                 | (20)                         | 0.0%                        | Family Planning                       | 46                 | 10                 | (36)                         | (364.6%)                    |
| 593,575           | 0                 | (593,575)                    | 0.0%                        | Laboratory FFS                        | 8,745,010          | 6,593,456          | (2,151,555)                  | (32.6%)                     |
| 147,977           | 0                 | (147,977)                    | 0.0%                        | ANC Therapist                         | 1,055,905          | 644,262            | (411,643)                    | (63.9%)                     |
| 1,788,476         | 0                 | (1,788,476)                  | 0.0%                        | Transp/Ambulance FFS                  | 10,248,244         | 5,962,027          | (4,286,218)                  | (71.9%)                     |
| 2,429,959         | 0                 | (2,429,959)                  | 0.0%                        | Non-ER Transportation FFS             | 15,931,949         | 8,526,483          | (7,405,466)                  | (86.9%)                     |
| 3,008,996         | 0                 | (3,008,996)                  | 0.0%                        | Hospice FFS                           | 16,628,640         | 9,250,960          | (7,377,680)                  | (79.8%)                     |
| 1,893,297         | 0                 | (1,893,297)                  | 0.0%                        | Home Health Services                  | 12,333,550         | 7,088,754          | (5,244,797)                  | (74.0%)                     |
| 0                 | 14,827,938        | 14,827,938                   | 100.0%                      | Other Medical FFS                     | 128                | 42,663,346         | 42,663,218                   | 100.0%                      |
| 30,682            | 0                 | (30,682)                     | 0.0%                        | Medical Refunds through HMS           | 589,182            | 290,192            | (298,990)                    | (103.0%)                    |
| 10,037            | 0                 | (10,037)                     | 0.0%                        | Medical Refunds                       | 10,037             | 0                  | (10,037)                     | 0.0%                        |
| 29,393            | 0                 | (29,393)                     | 0.0%                        | DME & Medical Supplies FFS            | 278,781            | 187,833            | (90,948)                     | (48.4%)                     |
| 2,641,311         | 2,365,034         | (276,277)                    | (11.7%)                     | ECM Base/Outreach FFS ANC             | (2,830,380)        | (2,763,920)        | 66,460                       | (2.4%)                      |
| 126,723           | 100,741           | (25,983)                     | (25.8%)                     | CS Housing Deposits FFS ANC           | 786,500            | 782,720            | (3,780)                      | (0.5%)                      |
| 844,036           | 812,026           | (32,011)                     | (3.9%)                      | CS Housing Tenancy FFS ANC            | 5,035,044          | 5,578,746          | 543,702                      | 9.7%                        |
| 470,390           | 452,741           | (17,650)                     | (3.9%)                      | CS Housing Navi Servic FFS ANC        | 3,089,834          | 3,232,186          | 142,352                      | 4.4%                        |
| 779,829           | 719,798           | (60,031)                     | (8.3%)                      | CS Medical Respite FFS ANC            | 4,468,046          | 4,634,363          | 166,317                      | 3.6%                        |
| 246,184           | 167,527           | (78,657)                     | (47.0%)                     | CS Med. Tailored Meals FFS ANC        | 1,466,044          | 1,367,730          | (98,314)                     | (7.2%)                      |
| 17,408            | 25,617            | 8,209                        | 32.0%                       | CS Asthma Remediation FFS ANC         | 62,793             | 93,647             | 30,854                       | 32.9%                       |
| 0                 | 10,330            | 10,330                       | 100.0%                      | MOT Wrap Around (Non Med MOT)         | 0                  | 30,260             | 30,260                       | 100.0%                      |
| 0                 | 10,067            | 10,067                       | 100.0%                      | CS Home Modifications FFS ANC         | 24,053             | 54,108             | 30,055                       | 55.5%                       |
| 219,157           | 540,980           | 321,823                      | 59.5%                       | CS P.Care & Hmker Svcs FFS ANC        | 2,094,272          | 3,102,590          | 1,008,318                    | 32.5%                       |
| 3,810             | 20,103            | 16,293                       | 81.0%                       | CS Cgiver Respite Svcs FFS ANC        | 46,156             | 102,437            | 56,281                       | 54.9%                       |
| 425,799           | 0                 | (425,799)                    | 0.0%                        | CommunityBased Adult Svc(CBAS)        | 3,478,149          | 2,203,374          | (1,274,776)                  | (57.9%)                     |
| 18,158            | 25,000            | 6,842                        | 27.4%                       | CS LTC Diversion FFS ANC              | 125,311            | 142,778            | 17,467                       | 12.2%                       |
| 5,003             | 7,579             | 2,576                        | 34.0%                       | CS LTC Transition FFS ANC             | 5,003              | 22,565             | 17,562                       | 77.8%                       |
| <b>21,511,309</b> | <b>20,085,479</b> | <b>(1,425,830)</b>           | <b>(7.1%)</b>               | <b>11. Ancillary Medical Expense</b>  | <b>122,384,607</b> | <b>119,727,045</b> | <b>(2,657,562)</b>           | <b>(2.2%)</b>               |
| 4,144,539         | 0                 | (4,144,539)                  | 0.0%                        | IBNR Outpatient                       | 6,006,912          | 231,629            | (5,775,283)                  | (2,493.3%)                  |
| 124,335           | 0                 | (124,335)                    | 0.0%                        | IBNR Settlement (OP)                  | 180,209            | 6,949              | (173,260)                    | (2,493.3%)                  |
| 331,563           | 0                 | (331,563)                    | 0.0%                        | IBNR Claims Fluctuation (OP)          | 480,548            | 18,527             | (462,021)                    | (2,493.7%)                  |
| 2,589,748         | 11,921,104        | 9,331,356                    | 78.3%                       | Outpatient FFS                        | 17,525,076         | 45,535,841         | 28,010,766                   | 61.5%                       |
| 2,764,511         | 0                 | (2,764,511)                  | 0.0%                        | OP Ambul Surgery FFS                  | 19,489,530         | 11,593,959         | (7,895,571)                  | (68.1%)                     |
| 2,553,657         | 0                 | (2,553,657)                  | 0.0%                        | Imaging Services FFS                  | 17,632,055         | 10,130,403         | (7,501,653)                  | (74.1%)                     |
| (1,977,946)       | 0                 | 1,977,946                    | 0.0%                        | Behavioral Health FFS                 | 165,794            | 97,460             | (68,334)                     | (70.1%)                     |
| 835,481           | 0                 | (835,481)                    | 0.0%                        | Outpatient Facility Lab FFS           | 5,077,521          | 2,863,424          | (2,214,097)                  | (77.3%)                     |
| 187,100           | 0                 | (187,100)                    | 0.0%                        | Outpatient Facility Cardio FFS        | 1,441,042          | 844,453            | (596,589)                    | (70.6%)                     |
| 96,875            | 0                 | (96,875)                     | 0.0%                        | OP Facility PT/OT/ST FFS              | 701,265            | 400,408            | (300,857)                    | (75.1%)                     |
| 3,562,559         | 0                 | (3,562,559)                  | 0.0%                        | OP Facility Dialysis Ctr FFS          | 22,114,176         | 12,647,437         | (9,466,739)                  | (74.9%)                     |
| <b>15,212,420</b> | <b>11,921,104</b> | <b>(3,291,316)</b>           | <b>(27.6%)</b>              | <b>12. Outpatient Medical Expense</b> | <b>90,814,129</b>  | <b>84,370,490</b>  | <b>(6,443,638)</b>           | <b>(7.6%)</b>               |
| (734,327)         | 0                 | 734,327                      | 0.0%                        | IBNR Emergency                        | 1,965,044          | (165,803)          | (2,130,847)                  | 1,285.2%                    |
| (22,029)          | 0                 | 22,029                       | 0.0%                        | IBNR Settlement (ER)                  | 58,950             | (4,974)            | (63,924)                     | 1,285.1%                    |
| (58,748)          | 0                 | 58,748                       | 0.0%                        | IBNR Claims Fluctuation (ER)          | 157,201            | (13,266)           | (170,467)                    | 1,285.0%                    |
| 10,148,402        | 10,678,865        | 530,462                      | 5.0%                        | ER Facility                           | 62,757,496         | 68,519,344         | 5,761,849                    | 8.4%                        |
| 1,374,931         | 0                 | (1,374,931)                  | 0.0%                        | Specialty ER Physician FFS            | 8,485,635          | 4,880,392          | (3,605,243)                  | (73.9%)                     |
| <b>10,708,229</b> | <b>10,678,865</b> | <b>(29,364)</b>              | <b>(0.3%)</b>               | <b>13. Emergency Expense</b>          | <b>73,424,325</b>  | <b>73,215,693</b>  | <b>(208,632)</b>             | <b>(0.3%)</b>               |
| (1,729,159)       | 0                 | 1,729,159                    | 0.0%                        | IBNR Pharmacy (OP)                    | 2,962,423          | 1,991,773          | (970,650)                    | (48.7%)                     |

**ALAMEDA ALLIANCE FOR HEALTH  
MEDICAL EXPENSE DETAIL  
ACTUAL VS. BUDGET  
FOR THE MONTH AND FISCAL YTD ENDED JANUARY 31, 2025**

| CURRENT MONTH      |                    |                              |                             | FISCAL YEAR TO DATE                      |                      |                      |                              |                             |
|--------------------|--------------------|------------------------------|-----------------------------|--|----------------------|----------------------|------------------------------|-----------------------------|
| Actual             | Budget             | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) | Account Description                      | Actual               | Budget               | \$ Variance<br>(Unfavorable) | % Variance<br>(Unfavorable) |
| (51,875)           | 0                  | 51,875                       | 0.0%                        | IBNR Settlement Rx (OP)                  | 88,874               | 59,755               | (29,119)                     | (48.7%)                     |
| (138,332)          | 0                  | 138,332                      | 0.0%                        | IBNR Claims Fluctuation Rx(OP)           | 236,996              | 159,342              | (77,654)                     | (48.7%)                     |
| 650,035            | 472,997            | (177,038)                    | (37.4%)                     | Pharmacy FFS (OP)                        | 5,078,271            | 4,429,723            | (648,548)                    | (14.6%)                     |
| 101,676            | 11,957,247         | 11,855,571                   | 99.1%                       | Pharmacy Non PBM FFS Other-ANC           | 848,193              | 35,814,497           | 34,966,305                   | 97.6%                       |
| 12,268,247         | 0                  | (12,268,247)                 | 0.0%                        | Pharmacy Non PBM FFS OP-FAC              | 66,630,866           | 39,326,556           | (27,304,310)                 | (69.4%)                     |
| 159,499            | 0                  | (159,499)                    | 0.0%                        | Pharmacy Non PBM FFS PCP                 | 1,539,599            | 985,563              | (554,037)                    | (56.2%)                     |
| 2,418,403          | 0                  | (2,418,403)                  | 0.0%                        | Pharmacy Non PBM FFS SCP                 | 16,861,328           | 10,617,727           | (6,243,601)                  | (58.8%)                     |
| 29,333             | 0                  | (29,333)                     | 0.0%                        | Pharmacy Non PBM FFS FQHC                | 155,063              | 82,575               | (72,488)                     | (87.8%)                     |
| 19,549             | 0                  | (19,549)                     | 0.0%                        | Pharmacy Non PBM FFS HH                  | 139,447              | 91,629               | (47,818)                     | (52.2%)                     |
| 0                  | 0                  | 0                            | 0.0%                        | RX Refunds HMS                           | (306)                | (306)                | 0                            | 0.0%                        |
| (50,000)           | 53,038             | 103,038                      | 194.3%                      | Medical Expenses Pharm Rebate            | (68,557)             | (60,135)             | 8,422                        | (14.0%)                     |
| <b>13,677,376</b>  | <b>12,483,282</b>  | <b>(1,194,093)</b>           | <b>(9.6%)</b>               | <b>14. Pharmacy Expense</b>              | <b>94,472,196</b>    | <b>93,498,698</b>    | <b>(973,498)</b>             | <b>(1.0%)</b>               |
| (13,361,845)       | 0                  | 13,361,845                   | 0.0%                        | IBNR LTC                                 | 2,219,948            | (3,756,936)          | (5,976,884)                  | 159.1%                      |
| (400,855)          | 0                  | 400,855                      | 0.0%                        | IBNR Settlement (LTC)                    | 66,598               | (112,709)            | (179,307)                    | 159.1%                      |
| (1,068,949)        | 0                  | 1,068,949                    | 0.0%                        | IBNR Claims Fluctuation (LTC)            | 177,594              | (300,555)            | (478,149)                    | 159.1%                      |
| 2,465,846          | 0                  | (2,465,846)                  | 0.0%                        | LTC - ICF/DD                             | 11,677,003           | 6,755,726            | (4,921,277)                  | (72.8%)                     |
| 38,732,689         | 0                  | (38,732,689)                 | 0.0%                        | LTC Custodial Care                       | 173,671,261          | 99,683,289           | (73,987,972)                 | (74.2%)                     |
| 8,150,514          | 33,980,019         | 25,829,505                   | 76.0%                       | LTC SNF                                  | 52,968,541           | 131,574,275          | 78,605,734                   | 59.7%                       |
| <b>34,517,400</b>  | <b>33,980,019</b>  | <b>(537,381)</b>             | <b>(1.6%)</b>               | <b>15. Long Term Care Expense</b>        | <b>240,780,944</b>   | <b>233,843,089</b>   | <b>(6,937,855)</b>           | <b>(3.0%)</b>               |
| <b>167,813,473</b> | <b>155,727,865</b> | <b>(12,085,608)</b>          | <b>(7.8%)</b>               | <b>16. TOTAL FFS MEDICAL EXPENSES</b>    | <b>1,099,990,628</b> | <b>1,058,604,720</b> | <b>(41,385,908)</b>          | <b>(3.9%)</b>               |
| 0                  | 407,740            | 407,740                      | 100.0%                      | Clinical Vacancy #102                    | 0                    | (778,371)            | (778,371)                    | 100.0%                      |
| 724,910            | 235,927            | (488,983)                    | (207.3%)                    | Quality Analytics #123                   | 1,575,478            | 1,601,001            | 25,522                       | 1.6%                        |
| 328,063            | 326,614            | (1,449)                      | (0.4%)                      | LongTerm Services and Support #139       | 1,785,849            | 1,879,680            | 93,831                       | 5.0%                        |
| 1,030,386          | 904,661            | (125,725)                    | (13.9%)                     | Utilization Management #140              | 6,880,506            | 6,938,754            | 58,248                       | 0.8%                        |
| 789,014            | 694,158            | (94,856)                     | (13.7%)                     | Case & Disease Management #185           | 4,926,606            | 4,984,827            | 58,222                       | 1.2%                        |
| 987,902            | 822,126            | (165,776)                    | (20.2%)                     | Medical Management #230                  | 8,095,587            | 8,712,812            | 617,225                      | 7.1%                        |
| 1,324,753          | 1,183,735          | (141,018)                    | (11.9%)                     | Quality Improvement #235                 | 7,319,795            | 9,327,740            | 2,007,945                    | 21.5%                       |
| 369,247            | 390,932            | 21,686                       | 5.5%                        | HCS Behavioral Health #238               | 2,276,413            | 2,464,883            | 188,470                      | 7.6%                        |
| 144,338            | 337,873            | 193,536                      | 57.3%                       | Pharmacy Services #245                   | 874,899              | 1,535,256            | 660,358                      | 43.0%                       |
| 65,192             | 65,082             | (110)                        | (0.2%)                      | Regulatory Readiness #268                | 450,363              | 499,611              | 49,247                       | 9.9%                        |
| <b>5,763,805</b>   | <b>5,368,849</b>   | <b>(394,956)</b>             | <b>(7.4%)</b>               | <b>17. Other Benefits &amp; Services</b> | <b>34,185,496</b>    | <b>37,166,193</b>    | <b>2,980,697</b>             | <b>8.0%</b>                 |
| (4,166,567)        | (1,309,337)        | 2,857,230                    | (218.2%)                    | Reinsurance Recoveries                   | (13,718,553)         | (10,658,405)         | 3,060,149                    | (28.7%)                     |
| 1,686,822          | 1,745,783          | 58,960                       | 3.4%                        | Reinsurance Premium                      | 12,236,442           | 12,259,516           | 23,074                       | 0.2%                        |
| <b>(2,479,745)</b> | <b>436,446</b>     | <b>2,916,191</b>             | <b>668.2%</b>               | <b>18. Reinsurance Expense</b>           | <b>(1,482,112)</b>   | <b>1,601,111</b>     | <b>3,083,223</b>             | <b>192.6%</b>               |
| <b>191,121,226</b> | <b>178,808,780</b> | <b>(12,312,447)</b>          | <b>(6.9%)</b>               | <b>20. TOTAL MEDICAL EXPENSES</b>        | <b>1,254,585,458</b> | <b>1,212,378,266</b> | <b>(42,207,193)</b>          | <b>(3.5%)</b>               |

## Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

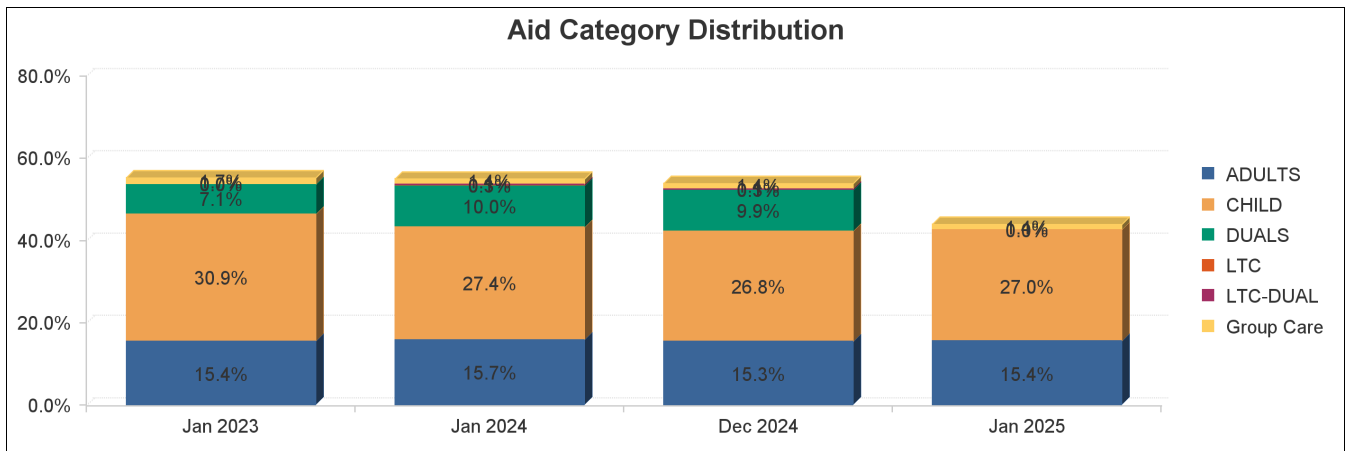
| Category of Aid Trend       |                |               |                      |               |                     |                |
|-----------------------------|----------------|---------------|----------------------|---------------|---------------------|----------------|
| Category of Aid             | Jan 2025       | % of Medi-Cal | Independent (Direct) | AHS (Direct)  | CFMG                | CHCN           |
| ADULTS                      | 63,593         | 19%           | 14,046               | 14,198        | 10                  | 35,339         |
| CHILD                       | 111,656        | 34%           | 10,727               | 13,453        | 41,897              | 45,579         |
| SPD                         | 0              | 0%            | 0                    | 0             | 0                   | 0              |
| ACA OE                      | 154,136        | 47%           | 27,642               | 54,003        | 1,621               | 70,870         |
| DUALS                       | 1              | 0%            | 1                    | 0             | 0                   | 0              |
| LTC                         | 0              | 0%            | 0                    | 0             | 0                   | 0              |
| LTC-DUAL                    | 0              | 0%            | 0                    | 0             | 0                   | 0              |
| Medi-Cal                    | 407,105        |               | 92,261               | 90,230        | 44,988              | 179,626        |
| Group Care                  | 5,779          |               | 2,153                | 940           | 0                   | 2,686          |
| <b>Total</b>                | <b>412,884</b> | <b>100%</b>   | <b>94,414</b>        | <b>91,170</b> | <b>44,988</b>       | <b>182,312</b> |
| Medi-Cal %                  | 98.6%          |               | 97.7%                | 99.0%         | 100.0%              | 98.5%          |
| Group Care %                | 1.4%           |               | 2.3%                 | 1.0%          | 0.0%                | 1.5%           |
| <b>Network Distribution</b> |                |               | <b>22.9%</b>         | <b>22.1%</b>  | <b>10.9%</b>        | <b>44.2%</b>   |
|                             |                |               | <b>% Direct:</b>     | <b>45%</b>    | <b>% Delegated:</b> | <b>55%</b>     |



# Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

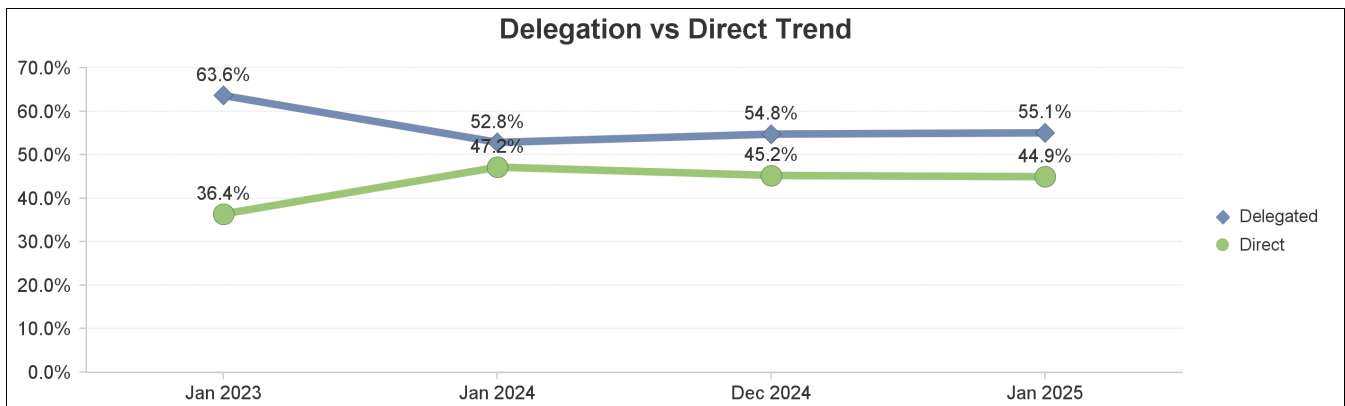
## Category of Aid Trend

| Category of Aid | Members        |                |                |                | % of Total (ie.Distribution) |               |               |               | % Growth (Loss)      |                      |                      |
|-----------------|----------------|----------------|----------------|----------------|------------------------------|---------------|---------------|---------------|----------------------|----------------------|----------------------|
|                 | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024      | Dec 2024      | Jan 2025      | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| ADULTS          | 50,687         | 62,870         | 62,957         | <b>63,593</b>  | 15.4%                        | 15.7%         | 15.3%         | 15.4%         | 24.0%                | 1.1%                 | 1.0%                 |
| CHILD           | 101,914        | 109,562        | 110,547        | <b>111,656</b> | 30.9%                        | 27.4%         | 26.8%         | 27.0%         | 7.5%                 | 1.9%                 | 1.0%                 |
| SPD             | 28,685         | 35,013         | 36,127         | <b>0</b>       | 8.7%                         | 8.7%          | 8.8%          | 0.0%          | 22.1%                | -100.0%              | -100.0%              |
| ACA OE          | 119,302        | 145,842        | 154,565        | <b>154,136</b> | 36.2%                        | 36.4%         | 37.5%         | 37.3%         | 22.2%                | 5.7%                 | -0.3%                |
| DUALS           | 23,444         | 40,118         | 40,812         | <b>1</b>       | 7.1%                         | 10.0%         | 9.9%          | 0.0%          | 71.1%                | -100.0%              | -100.0%              |
| LTC             | 6              | 219            | 255            | <b>0</b>       | 0.0%                         | 0.1%          | 0.1%          | 0.0%          | 3,550.0%             | -100.0%              | -100.0%              |
| LTC-DUAL        | 15             | 1,311          | 1,285          | <b>0</b>       | 0.0%                         | 0.3%          | 0.3%          | 0.0%          | 8,640.0%             | -100.0%              | -100.0%              |
| Medi-Cal        | 324,053        | 394,935        | 406,548        | <b>407,105</b> | 98.3%                        | 98.6%         | 98.6%         | 98.6%         | 21.9%                | -16.6%               | -19.0%               |
| Group Care      | 5,761          | 5,603          | 5,790          | <b>5,779</b>   | 1.7%                         | 1.4%          | 1.4%          | 1.4%          | -2.7%                | 3.1%                 | -0.2%                |
| <b>Total</b>    | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>412,884</b> | <b>100.0%</b>                | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>21.4%</b>         | <b>-16.3%</b>        | <b>-18.7%</b>        |



## Delegation vs Direct Trend

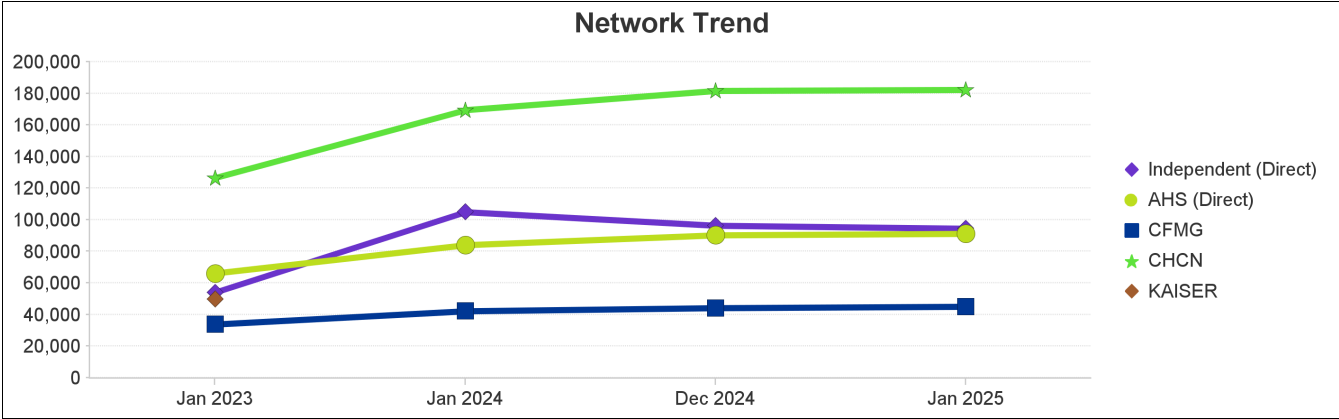
| Members      | Members        |                |                |                | % of Total (ie.Distribution) |               |               |               | % Growth (Loss)      |                      |                      |
|--------------|----------------|----------------|----------------|----------------|------------------------------|---------------|---------------|---------------|----------------------|----------------------|----------------------|
|              | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024      | Dec 2024      | Jan 2025      | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| Delegated    | 209,892        | 211,633        | 225,787        | <b>227,300</b> | 63.6%                        | 52.8%         | 54.8%         | 55.1%         | 0.8%                 | -6.4%                | -12.3%               |
| Direct       | 119,922        | 188,905        | 186,551        | <b>185,584</b> | 36.4%                        | 47.2%         | 45.2%         | 44.9%         | 57.5%                | -27.4%               | -26.5%               |
| <b>Total</b> | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>412,884</b> | <b>100.0%</b>                | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>21.4%</b>         | <b>-16.3%</b>        | <b>-18.7%</b>        |





Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

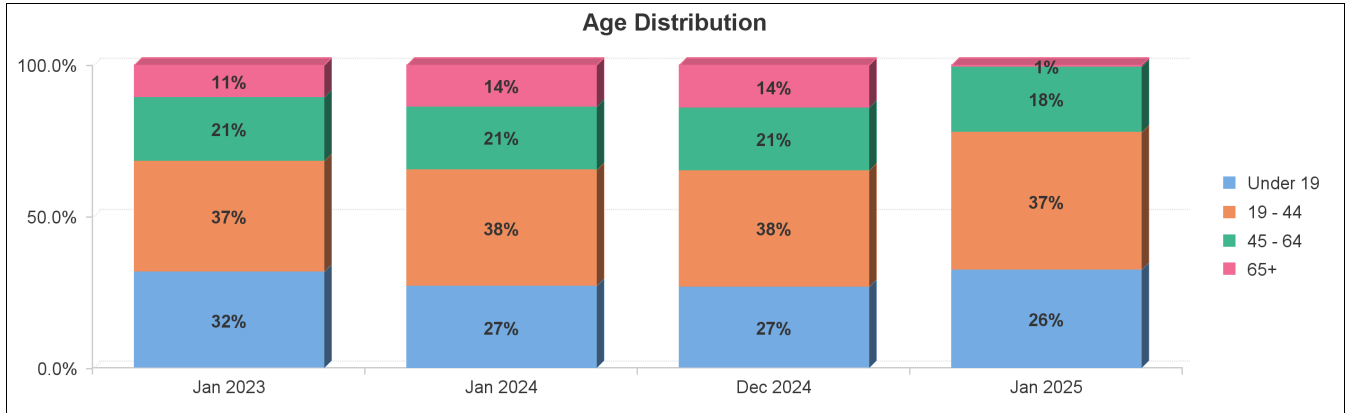
| Network Trend        |                |                |                |                |                              |               |               |               |                      |                      |                      |
|----------------------|----------------|----------------|----------------|----------------|------------------------------|---------------|---------------|---------------|----------------------|----------------------|----------------------|
| Network              | Members        |                |                |                | % of Total (ie.Distribution) |               |               |               | % Growth (Loss)      |                      |                      |
|                      | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024      | Dec 2024      | Jan 2025      | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| Independent (Direct) | 53,870         | 104,923        | 96,313         | 94,414         | 16.3%                        | 26.2%         | 23.4%         | 22.9%         | 94.8%                | -48.0%               | -43.3%               |
| AHS (Direct)         | 66,052         | 83,982         | 90,238         | 91,170         | 20.0%                        | 21.0%         | 21.9%         | 22.1%         | 27.1%                | -1.7%                | -8.5%                |
| CFMG                 | 33,741         | 42,149         | 44,111         | 44,988         | 10.2%                        | 10.5%         | 10.7%         | 10.9%         | 24.9%                | 3.3%                 | -1.3%                |
| CHCN                 | 126,433        | 169,484        | 181,676        | 182,312        | 38.3%                        | 42.3%         | 44.1%         | 44.2%         | 34.1%                | -8.9%                | -15.0%               |
| KAISER               | 49,718         | 0              | 0              | 0              | 15.1%                        | 0.0%          | 0.0%          | 0.0%          | -100.0%              | 0.0%                 | 0.0%                 |
| <b>Total</b>         | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>412,884</b> | <b>100.0%</b>                | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>21.4%</b>         | <b>-16.3%</b>        | <b>-18.7%</b>        |



# Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

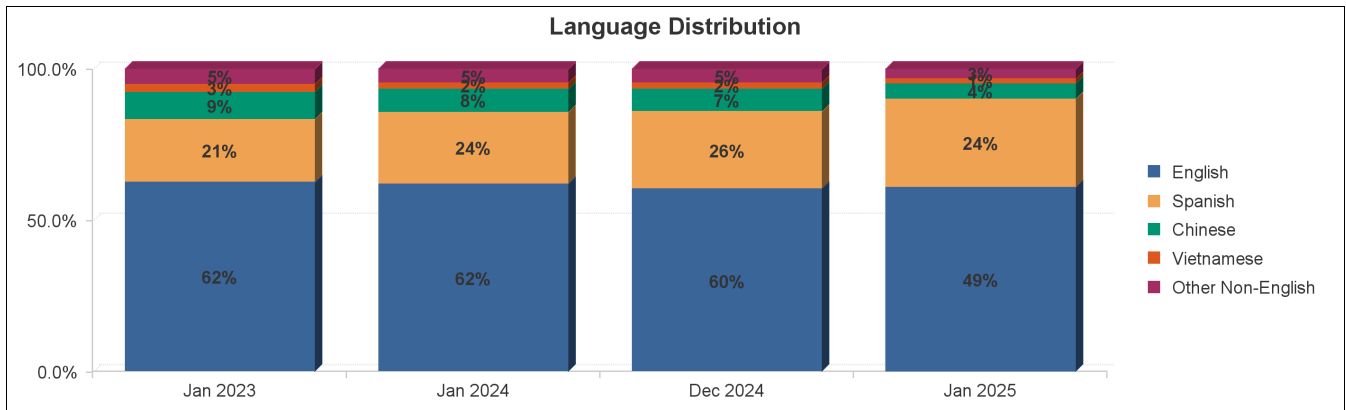
## Age Category Trend

| Age Category | Members        |                |                |                | % of Total (ie.Distribution) |             |             |            | % Growth (Loss)      |                      |                      |
|--------------|----------------|----------------|----------------|----------------|------------------------------|-------------|-------------|------------|----------------------|----------------------|----------------------|
|              | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024    | Dec 2024    | Jan 2025   | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| Under 19     | 104,152        | 107,826        | 109,506        | <b>108,079</b> | 32%                          | 27%         | 27%         | 26%        | 4%                   | 0%                   | -1%                  |
| 19 - 44      | 120,648        | 153,381        | 158,707        | <b>152,023</b> | 37%                          | 38%         | 38%         | 37%        | 27%                  | -1%                  | -4%                  |
| 45 - 64      | 69,127         | 83,432         | 85,272         | <b>72,399</b>  | 21%                          | 21%         | 21%         | 18%        | 21%                  | -13%                 | -15%                 |
| 65+          | 35,887         | 55,899         | 58,853         | <b>2,664</b>   | 11%                          | 14%         | 14%         | 1%         | 56%                  | -95%                 | -95%                 |
| <b>Total</b> | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>335,165</b> | <b>100%</b>                  | <b>100%</b> | <b>100%</b> | <b>81%</b> | <b>21%</b>           | <b>-16%</b>          | <b>-19%</b>          |



## Language Trend

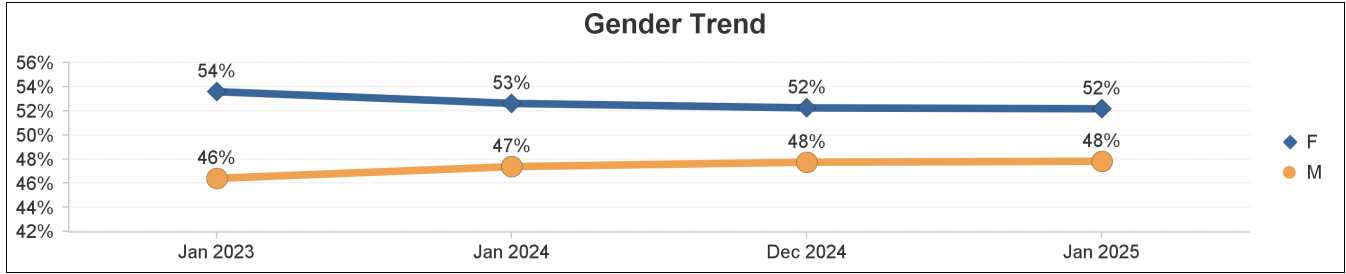
| Language          | Members        |                |                |                | % of Total (ie.Distribution) |             |             |            | % Growth (Loss)      |                      |                      |
|-------------------|----------------|----------------|----------------|----------------|------------------------------|-------------|-------------|------------|----------------------|----------------------|----------------------|
|                   | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024    | Dec 2024    | Jan 2025   | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| English           | 205,802        | 247,662        | 248,451        | <b>203,775</b> | 62%                          | 62%         | 60%         | 49%        | 20%                  | -18%                 | -18%                 |
| Spanish           | 68,746         | 94,894         | 105,234        | <b>97,621</b>  | 21%                          | 24%         | 26%         | 24%        | 38%                  | 3%                   | -7%                  |
| Chinese           | 29,364         | 30,650         | 30,806         | <b>17,035</b>  | 9%                           | 8%          | 7%          | 4%         | 4%                   | -44%                 | -45%                 |
| Vietnamese        | 8,924          | 8,528          | 8,294          | <b>5,267</b>   | 3%                           | 2%          | 2%          | 1%         | -4%                  | -38%                 | -36%                 |
| Other Non-English | 16,978         | 18,804         | 19,553         | <b>11,467</b>  | 5%                           | 5%          | 5%          | 3%         | 11%                  | -39%                 | -41%                 |
| <b>Total</b>      | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>335,165</b> | <b>100%</b>                  | <b>100%</b> | <b>100%</b> | <b>81%</b> | <b>21%</b>           | <b>-16%</b>          | <b>-19%</b>          |



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

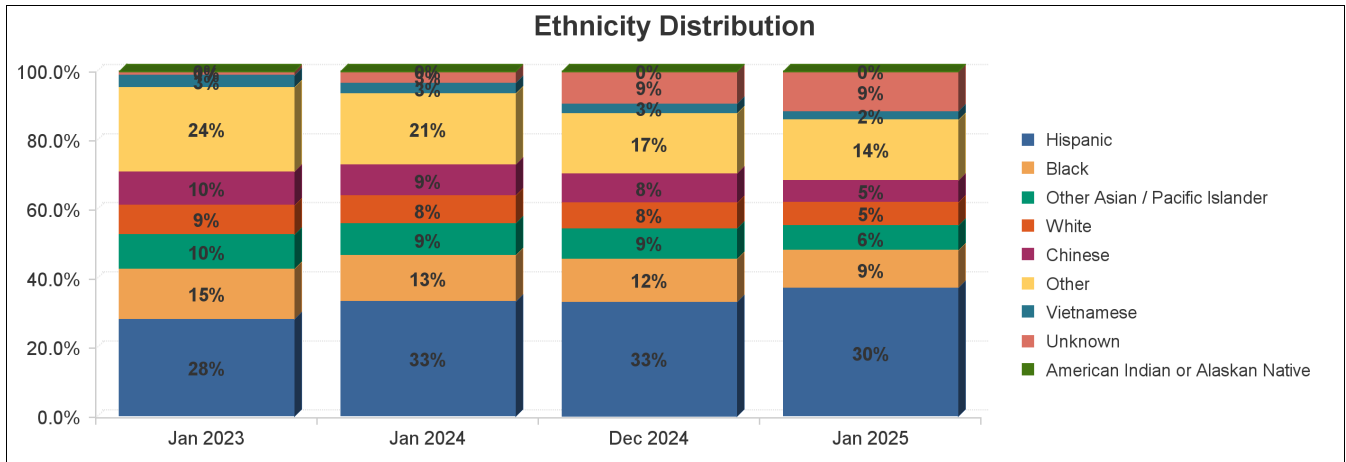
Gender Trend

| Gender       | Members        |                |                |                | % of Total (ie.Distribution) |             |             |             | % Growth (Loss)      |                      |                      |
|--------------|----------------|----------------|----------------|----------------|------------------------------|-------------|-------------|-------------|----------------------|----------------------|----------------------|
|              | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024    | Dec 2024    | Jan 2025    | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| F            | 176,768        | 210,770        | 215,451        | 215,437        | 54%                          | 53%         | 52%         | 52%         | 19%                  | -18%                 | -20%                 |
| M            | 153,046        | 189,768        | 196,887        | 197,447        | 46%                          | 47%         | 48%         | 48%         | 24%                  | -14%                 | -18%                 |
| <b>Total</b> | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>412,884</b> | <b>100%</b>                  | <b>100%</b> | <b>100%</b> | <b>100%</b> | <b>21%</b>           | <b>-16%</b>          | <b>-19%</b>          |



Ethnicity Trend

| Ethnicity                         | Members        |                |                |                | % of Total (ie.Distribution) |             |             |             | % Growth (Loss)      |                      |                      |
|-----------------------------------|----------------|----------------|----------------|----------------|------------------------------|-------------|-------------|-------------|----------------------|----------------------|----------------------|
|                                   | Jan 2023       | Jan 2024       | Dec 2024       | Jan 2025       | Jan 2023                     | Jan 2024    | Dec 2024    | Jan 2025    | Jan 2023 to Jan 2024 | Jan 2024 to Jan 2025 | Dec 2024 to Jan 2025 |
| Hispanic                          | 92,528         | 133,127        | 136,294        | 134,750        | 28%                          | 33%         | 33%         | 33%         | 44%                  | -6%                  | -9%                  |
| Black                             | 48,188         | 53,587         | 51,323         | 50,793         | 15%                          | 13%         | 12%         | 12%         | 11%                  | -32%                 | -29%                 |
| Other Asian / Pacific Islander    | 32,634         | 36,752         | 36,322         | 35,742         | 10%                          | 9%          | 9%          | 9%          | 13%                  | -35%                 | -34%                 |
| White                             | 28,155         | 32,654         | 30,931         | 30,308         | 9%                           | 8%          | 8%          | 7%          | 16%                  | -31%                 | -27%                 |
| Chinese                           | 32,069         | 35,545         | 34,683         | 34,193         | 10%                          | 9%          | 8%          | 8%          | 11%                  | -40%                 | -39%                 |
| Other                             | 80,433         | 82,586         | 71,988         | 70,977         | 24%                          | 21%         | 17%         | 17%         | 3%                   | -29%                 | -18%                 |
| Vietnamese                        | 11,535         | 12,000         | 11,366         | 11,227         | 3%                           | 3%          | 3%          | 3%          | 4%                   | -33%                 | -29%                 |
| Unknown                           | 3,582          | 13,480         | 38,664         | 44,135         | 1%                           | 3%          | 9%          | 11%         | 276%                 | 188%                 | 0%                   |
| American Indian or Alaskan Native | 690            | 807            | 767            | 759            | 0%                           | 0%          | 0%          | 0%          | 17%                  | -30%                 | -26%                 |
| <b>Total</b>                      | <b>329,814</b> | <b>400,538</b> | <b>412,338</b> | <b>412,884</b> | <b>100%</b>                  | <b>100%</b> | <b>100%</b> | <b>100%</b> | <b>21%</b>           | <b>-16%</b>          | <b>-19%</b>          |



**Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City**

| <b>Medi-Cal By City</b> |                 |                   |                             |                     |               |                |
|-------------------------|-----------------|-------------------|-----------------------------|---------------------|---------------|----------------|
| <b>City</b>             | <b>Jan 2025</b> | <b>% of Total</b> | <b>Independent (Direct)</b> | <b>AHS (Direct)</b> | <b>CFMG</b>   | <b>CHCN</b>    |
| OAKLAND                 | 133,598         | 41%               | 13,576                      | 38,228              | 16,947        | 64,847         |
| HAYWARD                 | 55,010          | 17%               | 7,953                       | 16,373              | 7,456         | 23,228         |
| FREMONT                 | 29,061          | 9%                | 9,391                       | 5,965               | 2,238         | 11,467         |
| SAN LEANDRO             | 27,324          | 8%                | 5,433                       | 5,082               | 4,202         | 12,607         |
| UNION CITY              | 11,112          | 3%                | 3,074                       | 2,339               | 840           | 4,859          |
| ALAMEDA                 | 10,493          | 3%                | 1,683                       | 2,167               | 1,983         | 4,660          |
| BERKELEY                | 12,074          | 4%                | 2,557                       | 2,210               | 1,751         | 5,556          |
| LIVERMORE               | 11,153          | 3%                | 1,031                       | 532                 | 2,229         | 7,361          |
| NEWARK                  | 7,552           | 2%                | 1,501                       | 3,738               | 554           | 1,759          |
| CASTRO VALLEY           | 7,820           | 2%                | 1,831                       | 1,386               | 1,430         | 3,173          |
| SAN LORENZO             | 6,003           | 2%                | 840                         | 1,499               | 855           | 2,809          |
| PLEASANTON              | 5,918           | 2%                | 1,075                       | 354                 | 792           | 3,697          |
| DUBLIN                  | 5,411           | 2%                | 1,155                       | 349                 | 880           | 3,027          |
| EMERYVILLE              | 2,353           | 1%                | 366                         | 562                 | 457           | 968            |
| ALBANY                  | 2,263           | 1%                | 522                         | 282                 | 581           | 878            |
| PIEDMONT                | 392             | 0%                | 72                          | 166                 | 68            | 86             |
| SUNOL                   | 64              | 0%                | 14                          | 11                  | 7             | 32             |
| ANTIOCH                 | 50              | 0%                | 16                          | 7                   | 14            | 13             |
| Other                   | 1,735           | 1%                | 326                         | 404                 | 244           | 761            |
| <b>Total</b>            | <b>329,386</b>  | <b>100%</b>       | <b>52,416</b>               | <b>81,654</b>       | <b>43,528</b> | <b>151,788</b> |

| <b>Group Care By City</b> |                 |                   |                             |                     |             |              |
|---------------------------|-----------------|-------------------|-----------------------------|---------------------|-------------|--------------|
| <b>City</b>               | <b>Jan 2025</b> | <b>% of Total</b> | <b>Independent (Direct)</b> | <b>AHS (Direct)</b> | <b>CFMG</b> | <b>CHCN</b>  |
| OAKLAND                   | 1,816           | 31%               | 335                         | 356                 | 0           | 1,125        |
| HAYWARD                   | 667             | 12%               | 320                         | 158                 | 0           | 189          |
| FREMONT                   | 667             | 12%               | 438                         | 81                  | 0           | 148          |
| SAN LEANDRO               | 604             | 10%               | 245                         | 90                  | 0           | 269          |
| UNION CITY                | 290             | 5%                | 182                         | 43                  | 0           | 65           |
| ALAMEDA                   | 305             | 5%                | 87                          | 26                  | 0           | 192          |
| BERKELEY                  | 145             | 3%                | 49                          | 9                   | 0           | 87           |
| LIVERMORE                 | 100             | 2%                | 32                          | 3                   | 0           | 65           |
| NEWARK                    | 136             | 2%                | 78                          | 33                  | 0           | 25           |
| CASTRO VALLEY             | 191             | 3%                | 84                          | 31                  | 0           | 76           |
| SAN LORENZO               | 140             | 2%                | 47                          | 27                  | 0           | 66           |
| PLEASANTON                | 68              | 1%                | 23                          | 2                   | 0           | 43           |
| DUBLIN                    | 123             | 2%                | 44                          | 5                   | 0           | 74           |
| EMERYVILLE                | 34              | 1%                | 12                          | 5                   | 0           | 17           |
| ALBANY                    | 20              | 0%                | 10                          | 1                   | 0           | 9            |
| PIEDMONT                  | 9               | 0%                | 1                           | 1                   | 0           | 7            |
| SUNOL                     | 1               | 0%                | 1                           | 0                   | 0           | 0            |
| ANTIOCH                   | 26              | 0%                | 7                           | 5                   | 0           | 14           |
| Other                     | 437             | 8%                | 158                         | 64                  | 0           | 215          |
| <b>Total</b>              | <b>5,779</b>    | <b>100%</b>       | <b>2,153</b>                | <b>940</b>          | <b>0</b>    | <b>2,686</b> |

Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

| Total By City |                |            |                      |               |               |                |
|---------------|----------------|------------|----------------------|---------------|---------------|----------------|
| City          | Jan 2025       | % of Total | Independent (Direct) | AHS (Direct)  | CFMG          | CHCN           |
| OAKLAND       | 135,414        | 33%        | 13,911               | 38,584        | 16,947        | 65,972         |
| HAYWARD       | 55,677         | 13%        | 8,273                | 16,531        | 7,456         | 23,417         |
| FREMONT       | 29,728         | 7%         | 9,829                | 6,046         | 2,238         | 11,615         |
| SAN LEANDRO   | 27,928         | 7%         | 5,678                | 5,172         | 4,202         | 12,876         |
| UNION CITY    | 11,402         | 3%         | 3,256                | 2,382         | 840           | 4,924          |
| ALAMEDA       | 10,798         | 3%         | 1,770                | 2,193         | 1,983         | 4,852          |
| BERKELEY      | 12,219         | 3%         | 2,606                | 2,219         | 1,751         | 5,643          |
| LIVERMORE     | 11,253         | 3%         | 1,063                | 535           | 2,229         | 7,426          |
| NEWARK        | 7,688          | 2%         | 1,579                | 3,771         | 554           | 1,784          |
| CASTRO VALLEY | 8,011          | 2%         | 1,915                | 1,417         | 1,430         | 3,249          |
| SAN LORENZO   | 6,143          | 1%         | 887                  | 1,526         | 855           | 2,875          |
| PLEASANTON    | 5,986          | 1%         | 1,098                | 356           | 792           | 3,740          |
| DUBLIN        | 5,534          | 1%         | 1,199                | 354           | 880           | 3,101          |
| EMERYVILLE    | 2,387          | 1%         | 378                  | 567           | 457           | 985            |
| ALBANY        | 2,283          | 1%         | 532                  | 283           | 581           | 887            |
| PIEDMONT      | 401            | 0%         | 73                   | 167           | 68            | 93             |
| SUNOL         | 65             | 0%         | 15                   | 11            | 7             | 32             |
| ANTIOCH       | 76             | 0%         | 23                   | 12            | 14            | 27             |
| Other         | 2,172          | 1%         | 484                  | 468           | 244           | 976            |
| <b>Total</b>  | <b>335,165</b> | <b>81%</b> | <b>54,569</b>        | <b>82,594</b> | <b>43,528</b> | <b>154,474</b> |

# ***FY 2025 Second Quarter Forecast***

*Presented to the Alameda Alliance Board of Governors*

*March 11<sup>th</sup>, 2025*

## FY 2025 Q2 Forecast Highlights

- ❑ 2024 Projected Net Loss of \$97.8 million.
- ❑ Projected excess Tangible Net Equity at 6/30/25 of \$75.8 million is 193% of required TNE.
- ❑ Year-end enrollment is 415,000.
- ❑ The Forecast now includes MCO Tax Revenue and Expense as the Plan is at-risk for differences in MCO Revenue received vs. MCO Tax owed. The Forecast reflects retroactive CY23-CY24 MCO Tax expense of \$5.0 million accrued in February 2025 to June 2025.
- ❑ There is a 10.5% increase when comparing CY2025 to CY2024 PMPM rates.
- ❑ Expenses for Inpatient and Long-Term Care are projected to be approximately \$39.6 million and \$15 million (respectively) higher than originally anticipated.
- ❑ There are 477 Administrative FTEs and 239 Clinical FTEs at year-end; 2 lower than budget.
- ❑ Operating Expenses are lower by \$5.3 million, largely due to decreased employee expenses and consultant expense.

## FY 2025 Q2 Forecast

### Material Areas of Uncertainty

- ❑ Federal administration changes may materially impact enrollment in FY25. The timing and impacts are currently unknown.
- ❑ The second quarter forecast updated final budget assumptions by using more current experience from CY2024, versus a mixture of CY2023 and CY2024 trend data.
- ❑ The revenue forecast is calculated on the current mix of UIS/SIS members. Material changes in the SIS/UIS member mix will impact results.
- ❑ Contract changes for hospitals and delegated providers in projections have not been finalized.
- ❑ New Part A Buy-In program monetary impact to medical expenses is unknown.
- ❑ Capitation Rates are subject to future amendments with UIS and Targeted Rate Increases adjustments still to be finalized.

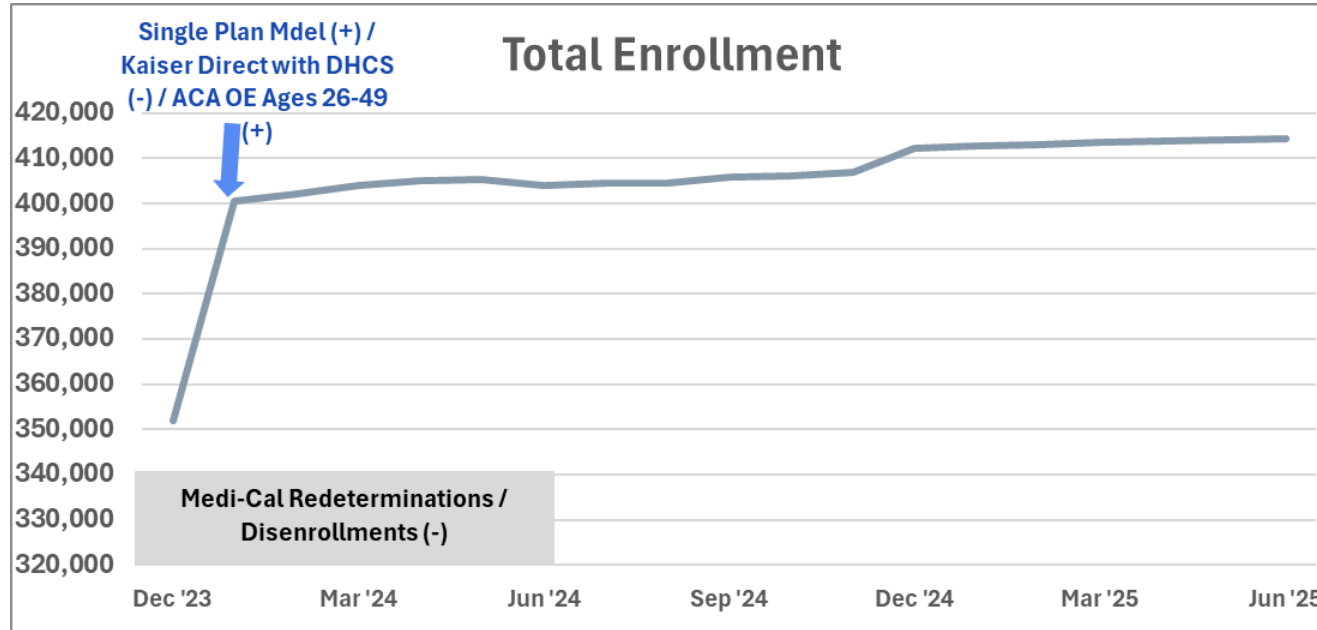


# FY 2025 Q2 Forecast Comparison to Budget

| \$ in Thousands               | FY 2025 Q2 Forecast |            |            |             | FY 2025 Final Budget |            |           |             | Variance F/(U) |            |           |            |
|-------------------------------|---------------------|------------|------------|-------------|----------------------|------------|-----------|-------------|----------------|------------|-----------|------------|
|                               | Medi-Cal            | Group Care | Medicare   | Total       | Medi-Cal             | Group Care | Medicare  | Total       | Medi-Cal       | Group Care | Medicare  | Total      |
| <i>Enrollment at Year-End</i> | 408,701             | 5,779      | 0          | 414,480     | 403,393              | 5,769      | 0         | 409,162     | 5,308          | 10         | 0         | 5,318      |
| <i>Member Months</i>          | 4,853,810           | 69,076     | 0          | 4,922,886   | 4,815,809            | 68,992     | 0         | 4,884,801   | 38,001         | 84         | 0         | 38,085     |
| Premium Revenue               | \$2,118,132         | \$37,772   | \$0        | \$2,155,904 | \$2,085,255          | \$37,724   | \$0       | \$2,122,979 | \$32,877       | \$48       | \$0       | \$32,925   |
| MCO Tax Revenue               | \$875,278           | \$0        | \$0        | \$875,278   | \$862,224            | \$0        | \$0       | \$862,224   | \$13,054       | \$0        | \$0       | \$13,054   |
| Total Revenue                 | 2,993,410           | 37,772     | 0          | 3,031,182   | 2,947,480            | 37,724     | 0         | 2,985,203   | 45,931         | 48         | 0         | 45,979     |
| Medical Expense               | 2,125,058           | 36,795     | 411        | 2,162,263   | 2,043,579            | 35,347     | 366       | 2,079,292   | (81,479)       | (1,447)    | (45)      | (82,971)   |
| Gross Margin                  | 868,352             | 977        | (411)      | 868,919     | 903,901              | 2,376      | (366)     | 905,911     | (35,548)       | (1,399)    | (45)      | (36,992)   |
| Administrative Expense        | 104,249             | 1,833      | 10,484     | 116,566     | 109,431              | 1,835      | 8,676     | 119,942     | 5,182          | 3          | (1,808)   | 3,377      |
| Operating Margin              | 764,104             | (856)      | (10,895)   | 752,353     | 794,470              | 541        | (9,042)   | 785,969     | (30,366)       | (1,397)    | (1,853)   | (33,616)   |
| MCO Tax Expense               | 880,278             | 0          | 0          | 880,278     | 877,224              | 0          | 0         | 877,224     | (3,054)        | 0          | 0         | (3,054)    |
| Other Income / (Expense)      | 29,722              | 422        | 0          | 30,144      | 25,620               | 361        | 0         | 25,981      | 4,102          | 61         | 0         | 4,163      |
| Net Income / (Loss)           | (\$86,453)          | (\$434)    | (\$10,895) | (\$97,781)  | (\$57,135)           | \$902      | (\$9,042) | (\$65,275)  | (\$29,318)     | (\$1,336)  | (\$1,853) | (\$32,506) |
| Admin. Expense % of Revenue   | 4.9%                | 4.9%       |            | 5.4%        | 5.2%                 | 4.9%       |           | 5.6%        | 0.3%           | 0.0%       |           | 0.2%       |
| Medical Loss Ratio            | 100.3%              | 97.4%      |            | 100.3%      | 98.0%                | 93.7%      |           | 97.9%       | -2.3%          | -3.7%      |           | -2.4%      |
| TNE at Year-End               |                     |            |            | \$157,594   |                      |            |           | \$105,123   |                |            |           | \$52,471   |
| TNE Percent of Required at YE |                     |            |            | 193%        |                      |            |           | 134%        |                |            |           | 59%        |

# FY 2025 Q2 Forecast

## Enrollment by Month



- Effective January 2025 California's new Part A Buy-In Agreement, eligible members will be transitioned from the SPD to the SPD Duals Category of Aid. Approximately 5,000 members moved from SPD/LTC to Duals/LTC Duals.
- New population effective January 2025: It is expected that 50% of the 2,600 Foster Youth & Child Welfare members are new to AAH.

# Staffing: Full-time Employees at Year-end

| Administrative FTEs/Temps at Year-End | FY25 Q2 FCST | FY25 Final | Increase/Decrease |
|---------------------------------------|--------------|------------|-------------------|
| Administrative Vacancy                | (58)         | (59)       | 1                 |
| Operations                            | 8            | 8          | 0                 |
| Medicare Operations                   | 10           | 18         | (8)               |
| Executive                             | 2            | 2          | 0                 |
| Finance                               | 37           | 37         | 0                 |
| Healthcare Analytics                  | 20           | 20         | 0                 |
| Claims                                | 53           | 53         | 0                 |
| Information Technology                | 15           | 15         | 0                 |
| IT Infrastructure                     | 9            | 9          | 0                 |
| Apps Mgmt., IT Quality & Process Imp. | 24           | 23         | 1                 |
| IT Development                        | 16           | 17         | (1)               |
| IT Data Exchange                      | 10           | 10         | 0                 |
| IT-Ops and Quality Apps Mgt.          | 15           | 14         | 1                 |
| Member Services                       | 107          | 108        | (1)               |
| Provider Services                     | 42           | 42         | 0                 |
| Credentialing                         | 11           | 11         | 0                 |
| Health Plan Operations                | 1            | 1          | 0                 |
| Human Resources                       | 13           | 13         | 0                 |
| Vendor Management                     | 10           | 10         | 0                 |
| Legal Services                        | 4            | 4          | 0                 |
| Facilities & Support Services         | 8            | 8          | 0                 |
| Marketing & Communication             | 12           | 12         | 0                 |
| Privacy and SIU                       | 17           | 17         | 0                 |
| Regulatory Affairs & Compliance       | 11           | 11         | 0                 |
| Risk Mgmt. & Operations Oversight     | 4            | 4          | 0                 |
| Grievance and Appeals                 | 29           | 27         | 2                 |
| Integrated Planning                   | 23           | 23         | 0                 |
| State Directed & Special Programs     | 11           | 9          | 2                 |
| Portfolio Mgmt. & Svc Excellence      | 0            | 0          | 0                 |
| Workforce Development                 | 9            | 9          | 0                 |
| Health Equity                         | 4            | 4          | 0                 |
| <b>Total Administrative</b>           | <b>477</b>   | <b>480</b> | <b>(3)</b>        |

| Clinical FTEs                          | FY25 Q2 FCST | FY25 Final | Increase/Decrease |
|--|--------------|------------|-------------------|
| Clinical Vacancy                       | (6)          | (6)        | (0)               |
| Quality Analytics                      | 7            | 7          | 0                 |
| Long-Term services and Supports (LTSS) | 29           | 28         | 1                 |
| Utilization Management                 | 67           | 67         | 0                 |
| Case/Disease Management                | 56           | 56         | 0                 |
| Medical Services                       | 8            | 8          | 0                 |
| Quality Management                     | 39           | 39         | 0                 |
| HCS Behavioral Health                  | 27           | 27         | 0                 |
| Pharmacy Services                      | 8            | 8          | 0                 |
| Regulatory Readiness                   | 4            | 4          | 0                 |
| <b>Total Clinical FTEs</b>             | <b>239</b>   | <b>238</b> | <b>1</b>          |
| <b>Total FTEs</b>                      | <b>716</b>   | <b>718</b> | <b>(2)</b>        |

*\*FTE = Full-Time Equivalent Personnel working approximately 2,080 hours per year. Includes Temporary Employees.*



# Community Support Discontinuation Considerations & Scenario Forecast

3/11/2025

# CS Forecast Scenarios

| Discontinuation of:                   | <u>Potential Annual Savings (in millions)</u> |
|---------------------------------------|---|
| 1) Discontinue All Community Supports | \$26M   |
| 2) Spend to revenue assumptions       | \$12M   |

**Note: Housing Bundle cost is expected to be \$13.5 million for FY25**

# CS Revenue Analysis

|                                  |                |
|----------------------------------|----------------|
| 1) Three-year margin (FY23-FY25) | \$17M Net Loss |
| 2) Estimated FY25 Revenue        | \$14M          |
| 3) FY26 estimated savings        | \$12M          |

**Note: Material changes in FY26 revenue are at risk with potential downward shifts in enrollment (ex parte, UIS, ACA OE). Original FY25 budget estimate was \$35M.**

# CS Discontinuation Considerations

- DHCS requires 90-day notification before termination
- Contract changes required 60-day notification
- Criteria changes related to Medically Tailored Meals and Personal Care and Homemaker Services began in December of last year and have yielded results
- Housing criteria changes are expected to begin in July of this year
- There will be a financial impact to community benefit organizations currently offering the services

# Medical Management

Donna White Carey, MD,MS

Chief Medical Officer

3/14/25



# AAH Top 5%

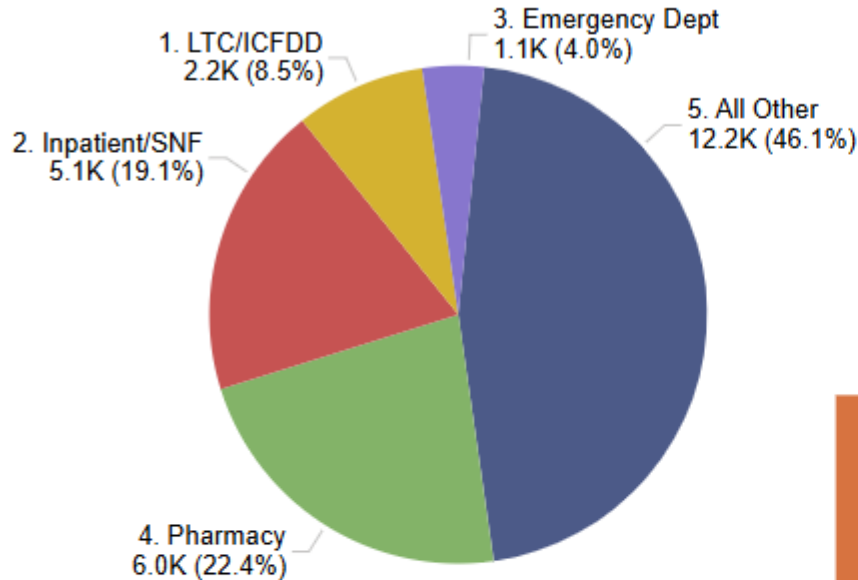
- ▶ Top 5% of AAH members account for ~80% of total costs\*
  - ▶ ~26K members
  - ▶ Top Cost categories:
    - Inpatient = 32%
    - SNF/ICF/DD = 5.5%
    - ER = 3.6%
    - Pharmacy\*\* = 20%

\*Total Costs include claims paid, priced encounters and DHCS pharmacy costs.

\*\*Pharmacy accounts for services covered by DHCS.

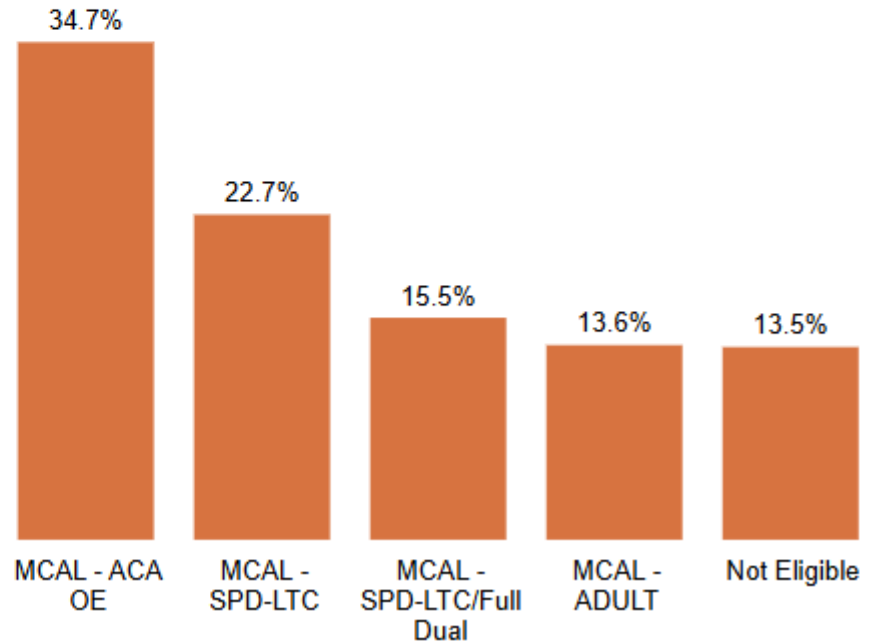
# AAH Top 5%

**Risk Category**



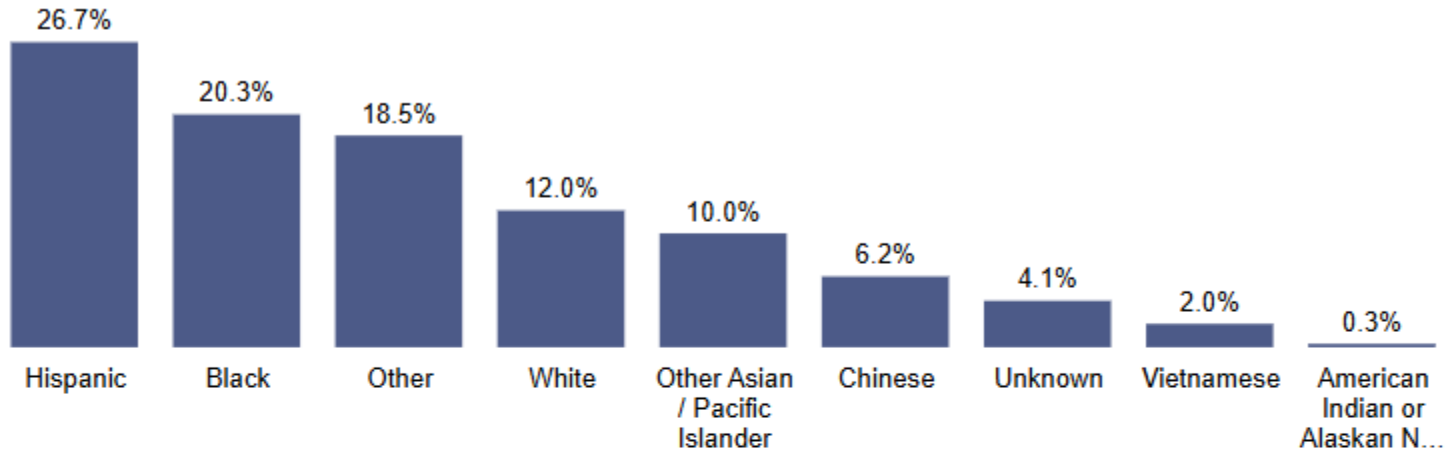
- Members were assigned a risk category based on utilization and/or cost to help focus the initiatives for Top 5%.
- ~35% of the members are in the ACA OE aid category.

**Category of Aid**

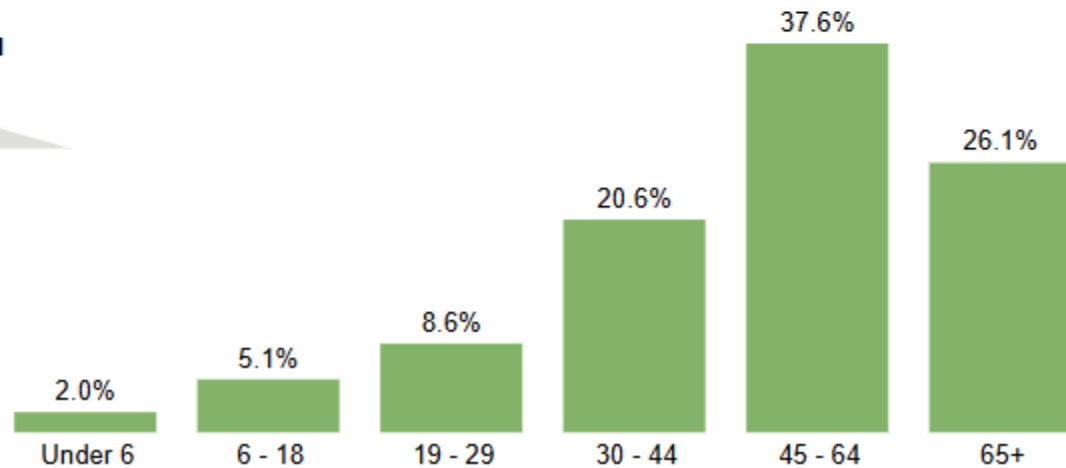
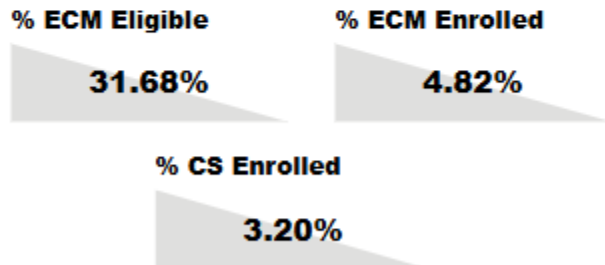


# AAH Top 5%

**Ethnicity**



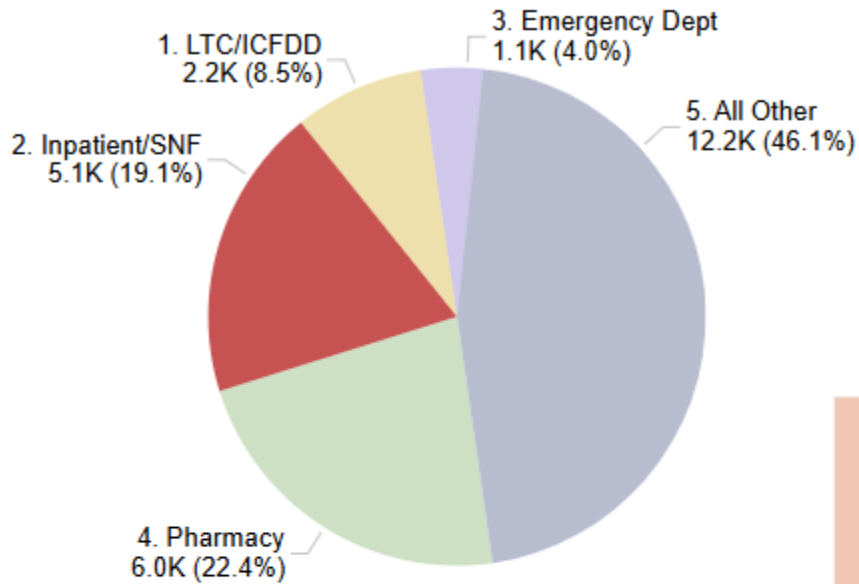
**Age**



# Inpatient Data & Strategy

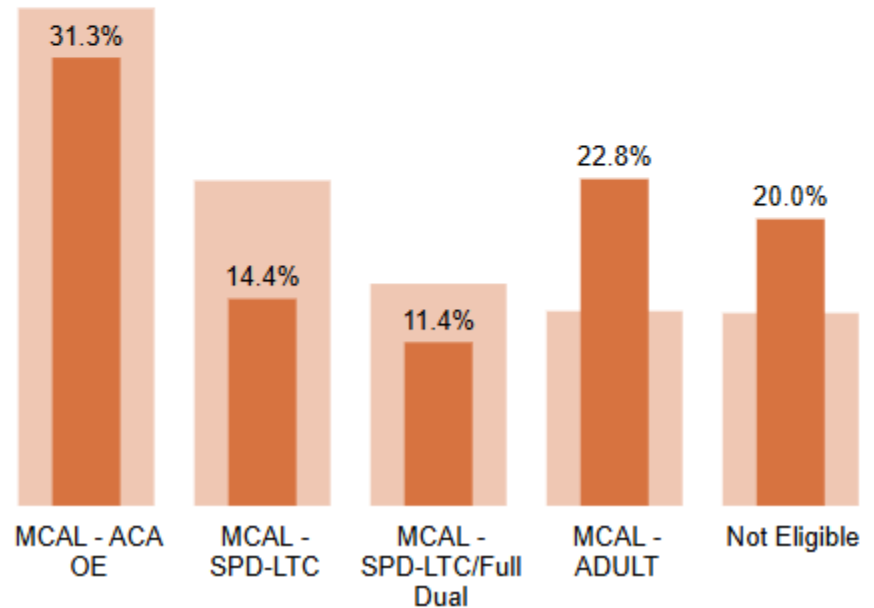
# Inpatient/SNF

**Risk Category**



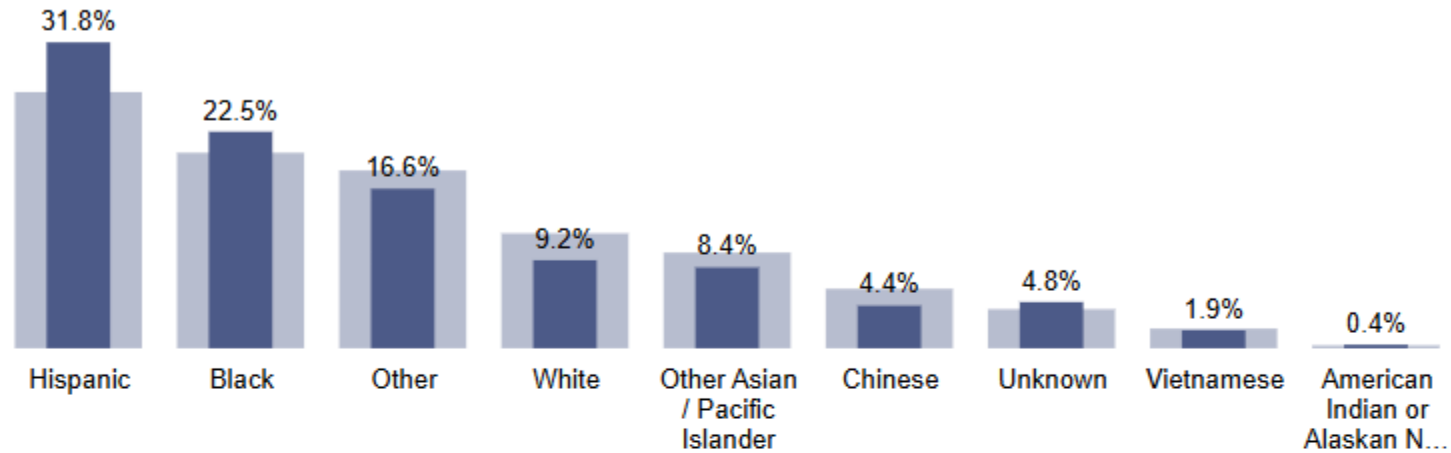
➤ This risk category has a higher % in the Adult category of aid than the overall Top 5%.

**Category of Aid**

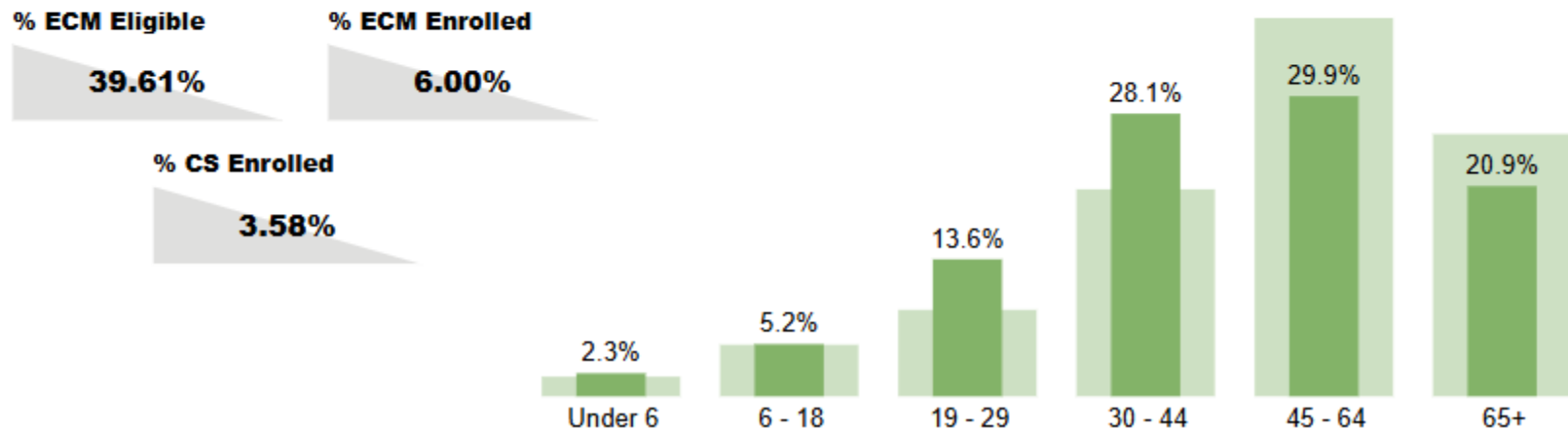


# Inpatient/SNF

## Ethnicity



## Age



# Inpatient Interventions

## ▶ On-going

- Over/Under Utilization Workgroup- started in Dec 2024 – meets monthly
- Receive real time information/Hospital Hospital partner rounds - weekly
- Transitional Care Services (TCS); close follow up of members discharged from a facility/hospital
- Expanded Pharmacy outreach to members with discharge diagnosis of heart failure or sepsis (AHS/Sutter– started Oct 2024; Washington Hosp- Feb 2025)
- Work with Finance and Contracting to ensure appropriate payment for inpatient services, such as contracted versus non-contracted and diagnosis per diem vs APR-DRG.
- Continue to work with hospital partners to refine identification of high utilizing members

## ▶ Future

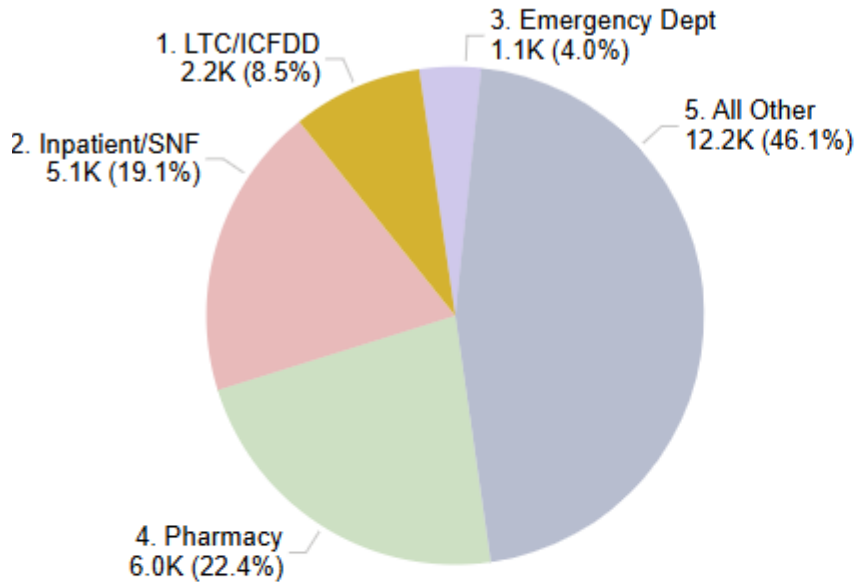
- Enhanced Care Management – MIF prioritization to ECM providers (April 2025)
- TCS vendor for high risk members to assist with PCP follow up (~June 2025)
- Further expand Pharmacy outreach to include additional hospitals (~April 2025)
- Inpatient-focused interventions with largest delegate (~July 2025)

# Long Term Support Services Data and Strategy



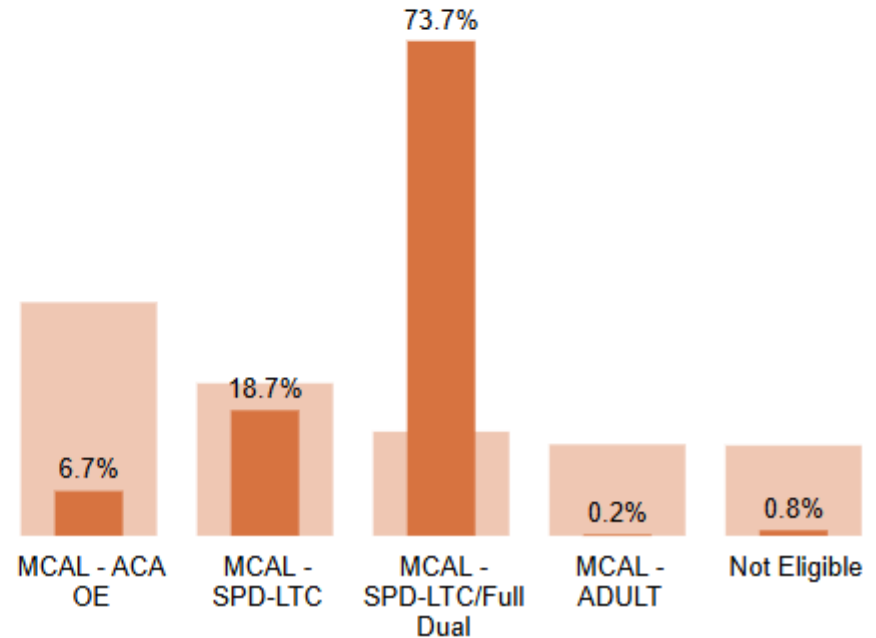
# LTC and ICF/DD

**Risk Category**



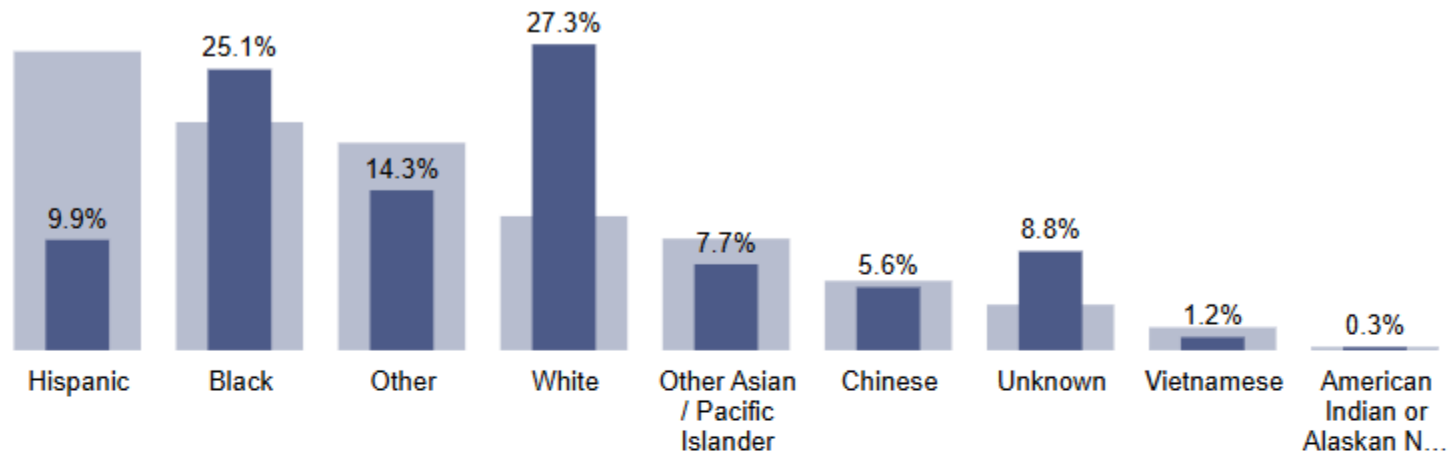
- The majority of the members (~74%) are assigned to the SPD-LTC/Full Dual aid category.

**Category of Aid**



# LTC and ICF/DD

## Ethnicity



## Age

**% ECM Eligible**

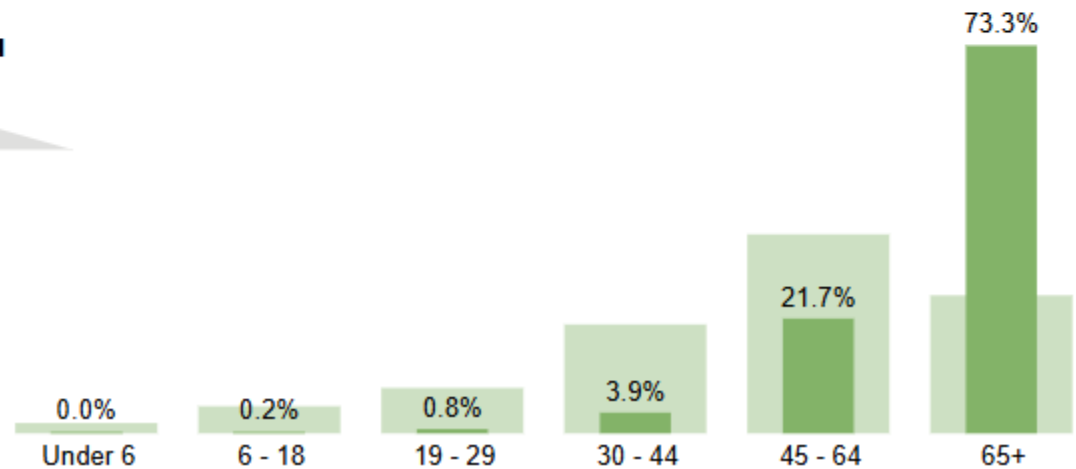
**57.51%**

**% ECM Enrolled**

**2.10%**

**% CS Enrolled**

**1.07%**



# Long Term Support Services Interventions

## ▶ On-going

- Contract amendments: Sitter criteria (being evaluated by contracting team)
- Alliance staff on-site visitation in LTC facilities
- LTC rounds (LTC/IP/ECM) – weekly
- Ensuring claims paid at the appropriate level of care
- Monitor payment of non-covered MediCal benefits, such as Congregate Living Health Facilities
- Ensure definitions are appropriate and appropriate categorized in Finance Systems
- Refine Community Supports Criteria – Dec 2024

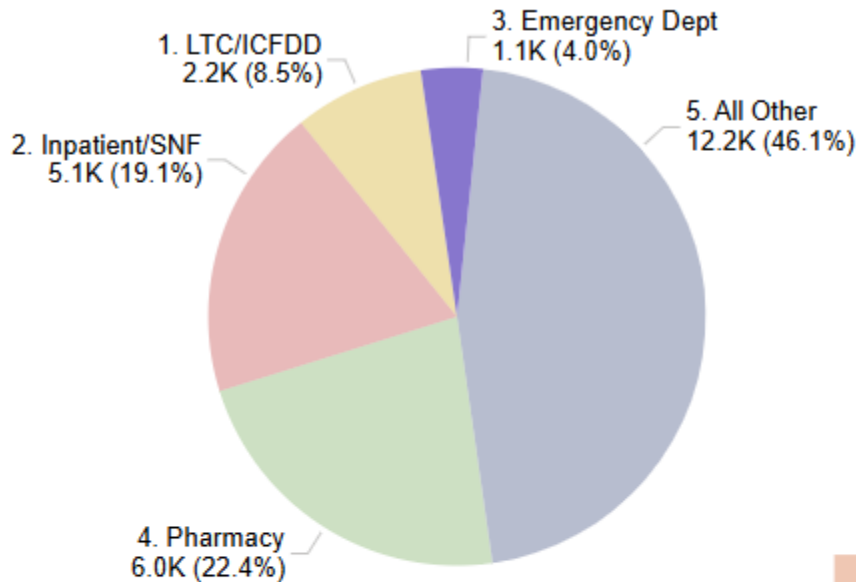
## ▶ Future

- Ensure members have appropriate DHCS LTC aid code
- Further refine Community Supports criteria – March 2025 (effective ~July 2025)

# ED Data and Strategy

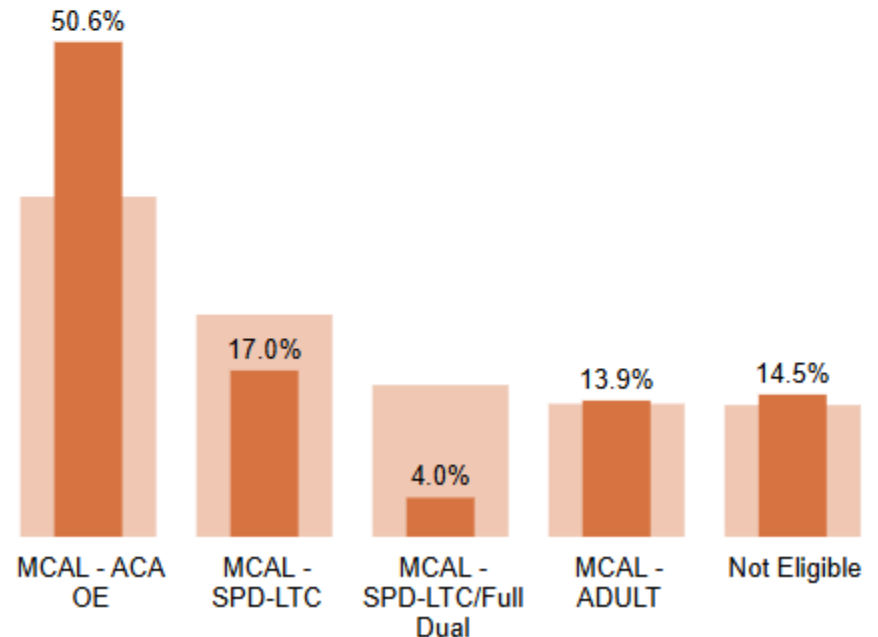
# Emergency Department

**Risk Category**



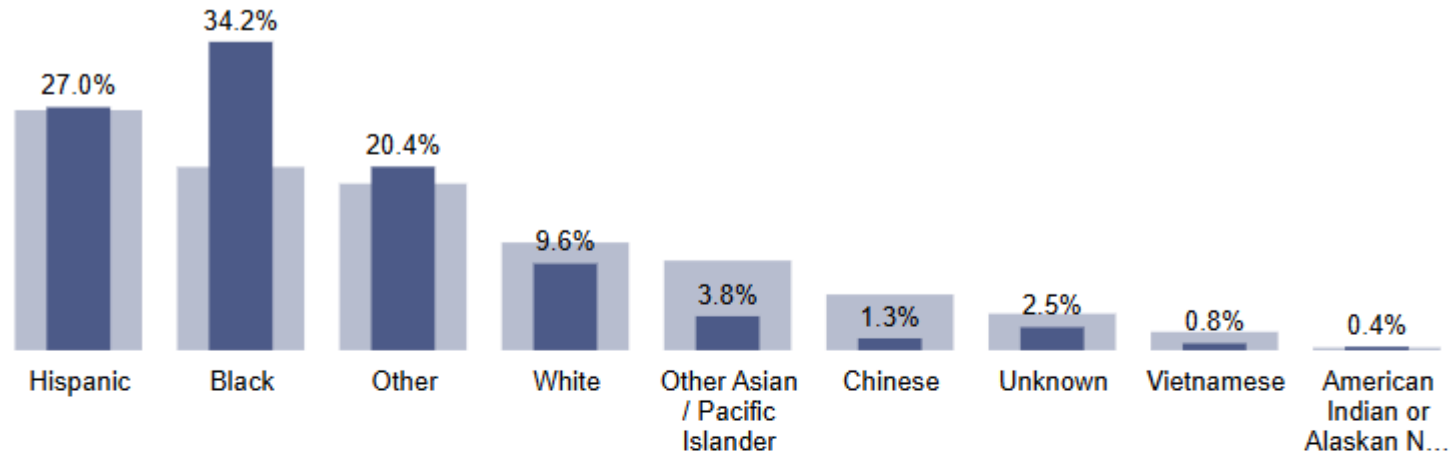
➤ This risk category has a higher % in the ACA OE category of aid than the overall Top 5%.

**Category of Aid**

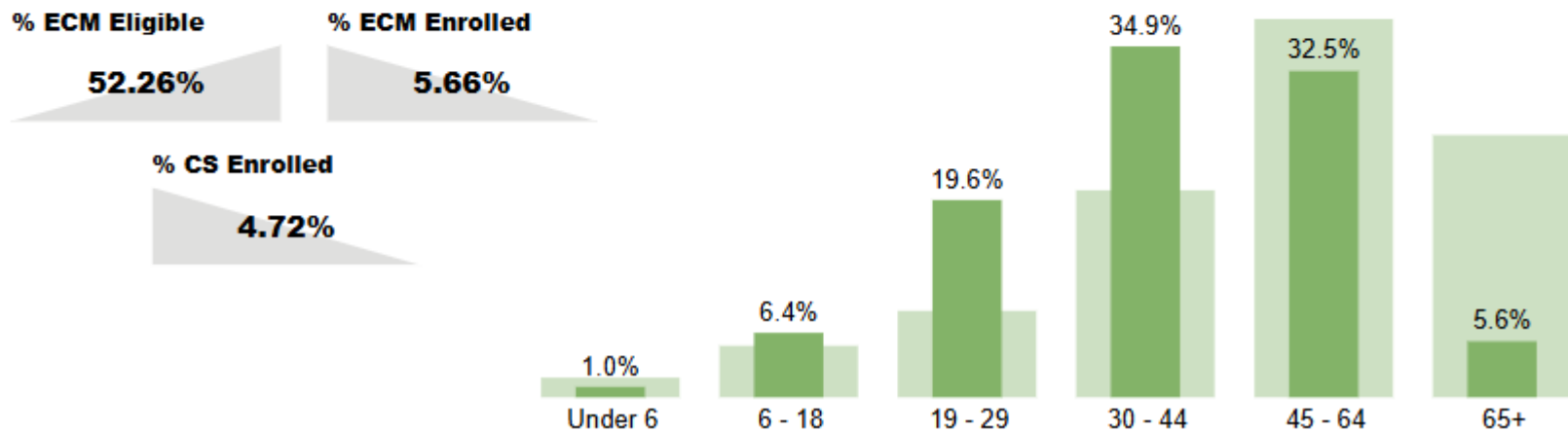


# Emergency Department

**Ethnicity**



**Age**



# Emergency Department Interventions

## ▶ On-going

- Member education campaign-increase Telehealth and Urgent Care utilization
- Community Health Workers (CHW) care coordination in ED (Highland) – Aug 2024
- CHWs in ED (Sutter) – Sept 2024
- QI navigators f/u ED visits for Mental Health (MH) or Substance Use Disorder (SUD)→warm transfer to Behavioral Health(BH) – Jan 2025
- Monthly rounds with Kaiser ED/IP Teams for Alliance utilizers of ED/IP – Feb 2025

## ▶ Future

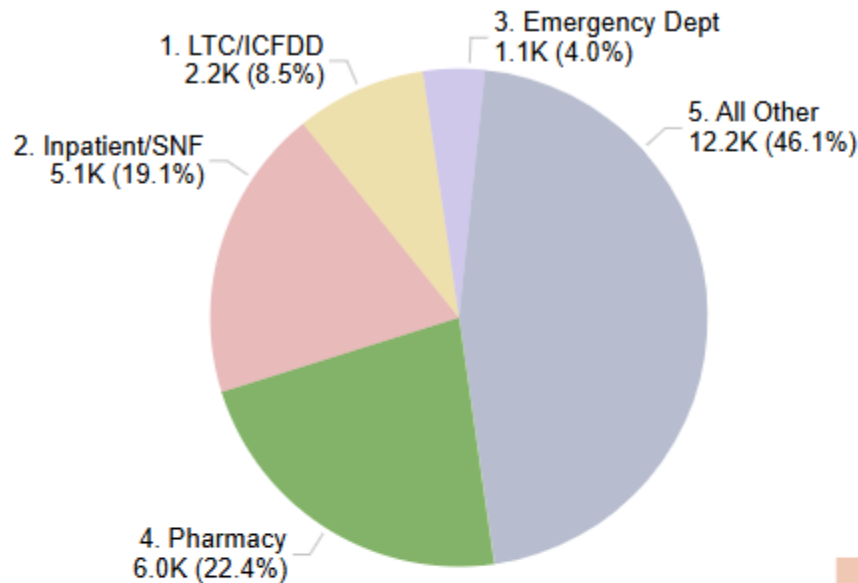
- Expand network access to PCPs, Urgent care, MH providers
- Expand PCP available hours of operation (incentives to PCPs)
- Train SUD ED navigators to include/link MH; Expand ED SUD Navigators to other EDs
- Expand Admission/Discharge/Transfer to receive from Tertiary Hospitals (UCSF/Stanford)
- Partner with Delegates for CHW ED Navigation for PCP/BH follow up after ED visits
- Targeted enrollment in ECM/CM

# Pharmacy Data and Strategy



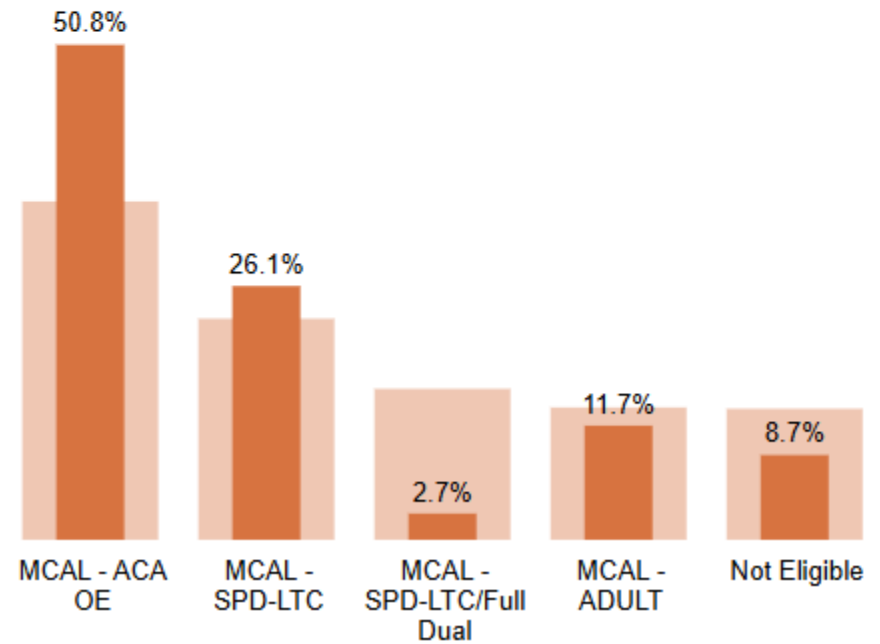
# Pharmacy

**Risk Category**



➤ This risk category has a higher % in the ACA OE category of aid than the overall Top 5%.

**Category of Aid**



# Pharmacy

## Ethnicity



## Age

% ECM Eligible

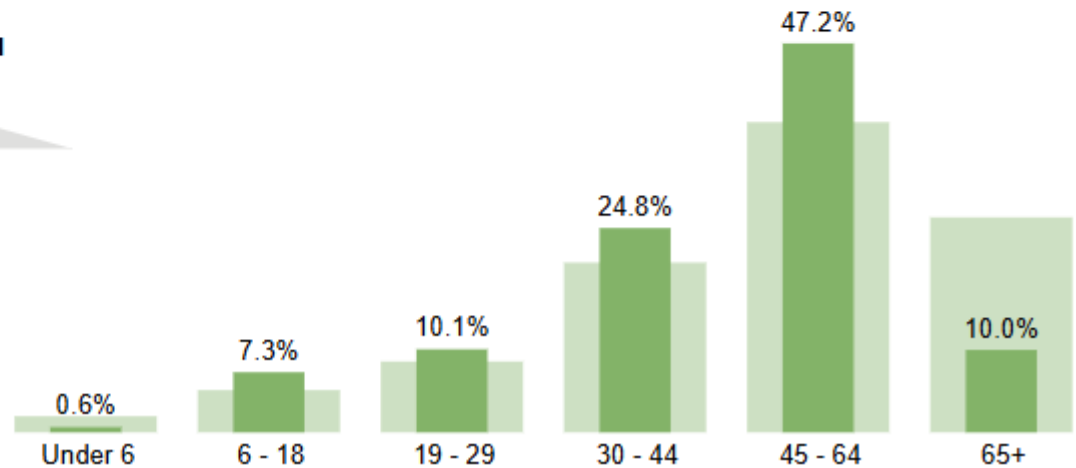
10.44%

% ECM Enrolled

2.00%

% CS Enrolled

2.03%



# Pharmacy Interventions

## ▶ Ongoing

- Formulary/Prior Authorization (PA) review (ex – Anticoagulants)
- Monitor new claims for carve out drugs/PAD process – Oct 2024
- Process change: logic for payment of new J codes/PA– Feb 2025 (pend not pay); UM impact
- Monitor drug rebate opportunities
- Expanded pharmacy network with better pricing (partnership betwn Perform Rx and Optum)

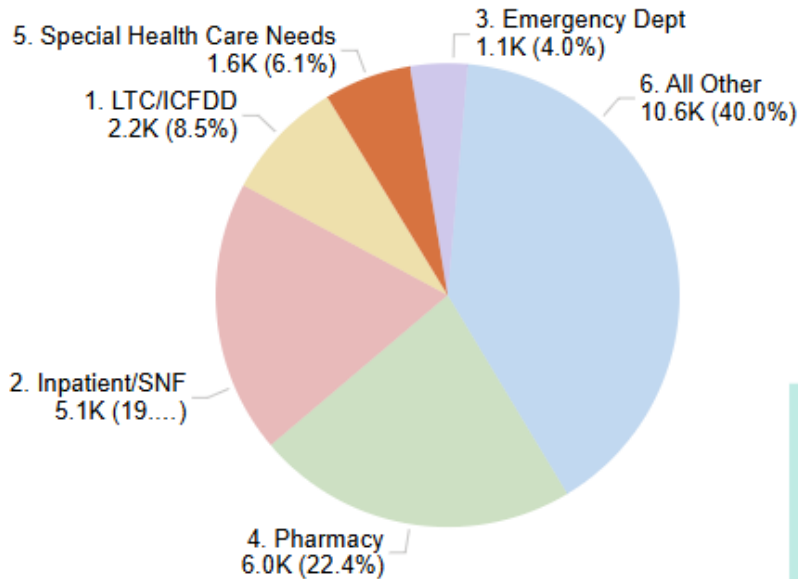
## ▶ Future

- Creating policy and process for self-injectables administered in office (~May 2025)

# Special Health Care Needs

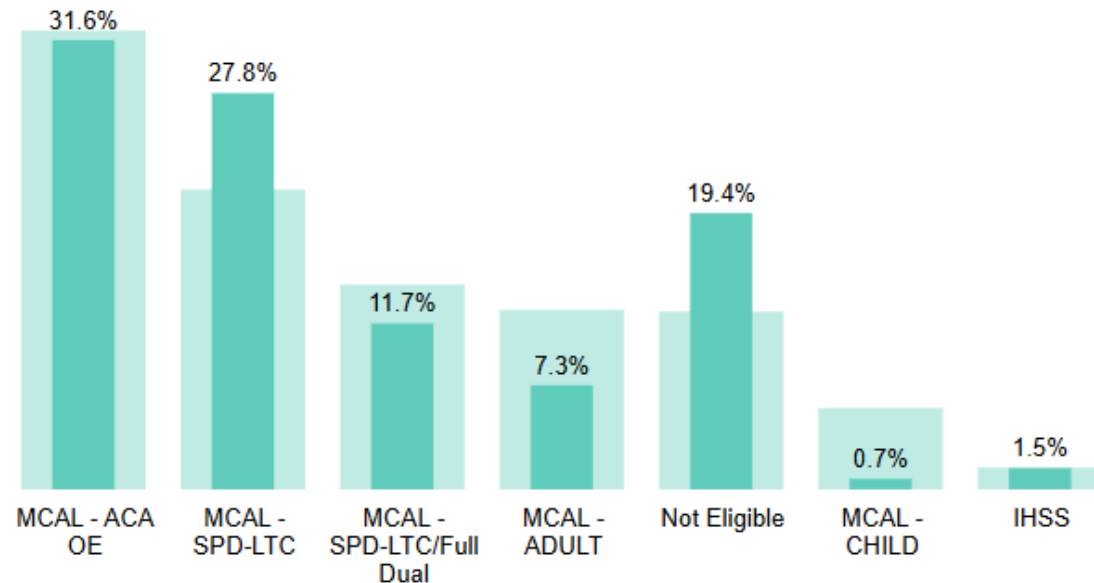
# 5. Special Health Care Needs

**Risk Category**



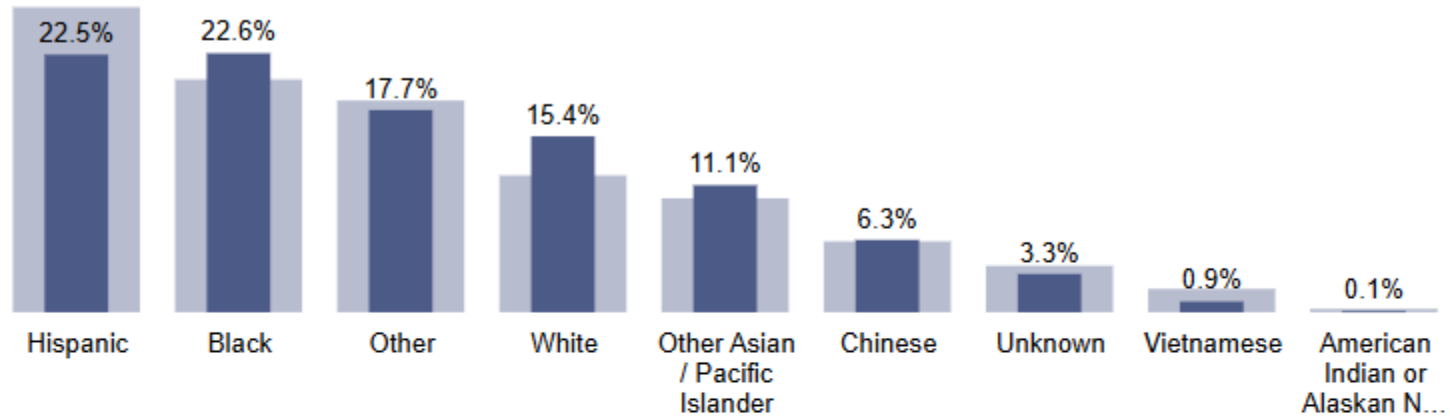
➤ This risk category has a higher % in the SPD-LTC category of aid than the overall Top 5%.

**Category of Aid**

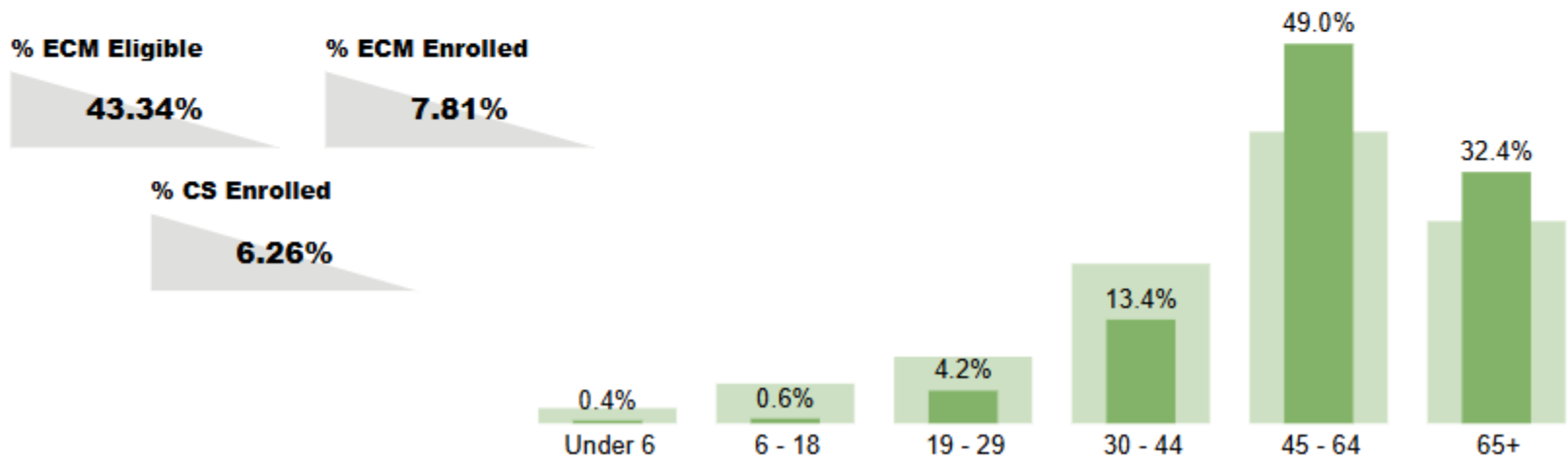


# 5. Special Health Care Needs

**Ethnicity**



**Age**



# Special Health Care Strategies

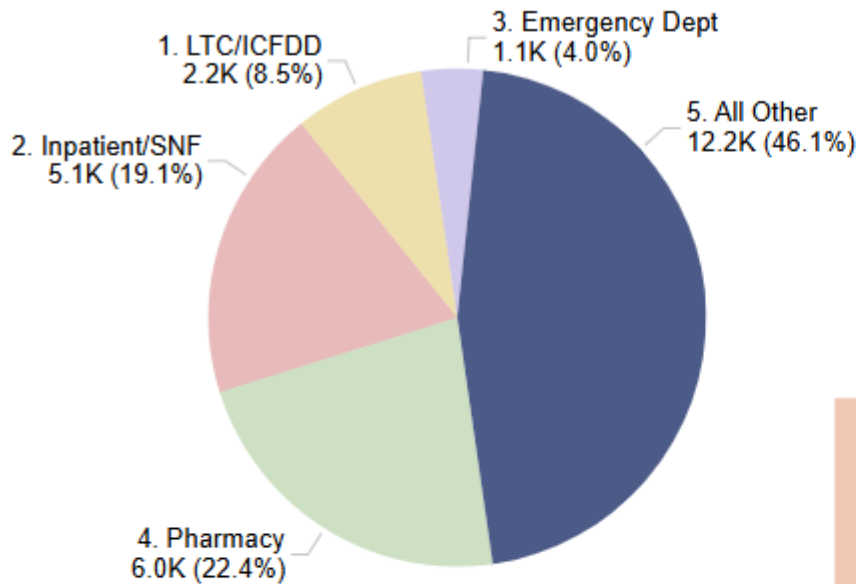
- ▶ Identify members with special health care needs.
- ▶ Work closely with members and PCP to assist with education and care coordination.
- ▶ Enroll members in ECM to coordinate care.
- ▶ Create and monitor a report.

# Other Members



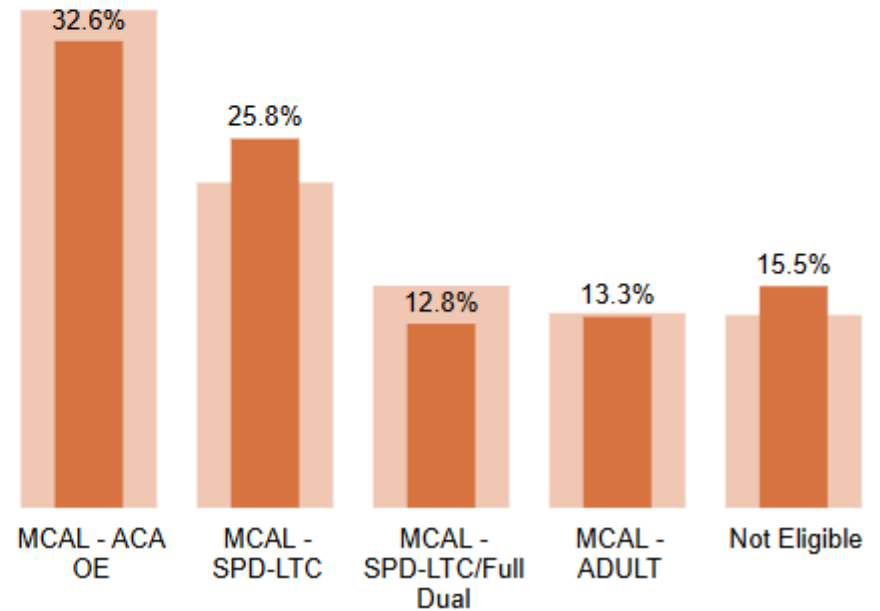
# All Other Members

**Risk Category**



- The aid categories in this risk category align with the overall Top 5%.

**Category of Aid**

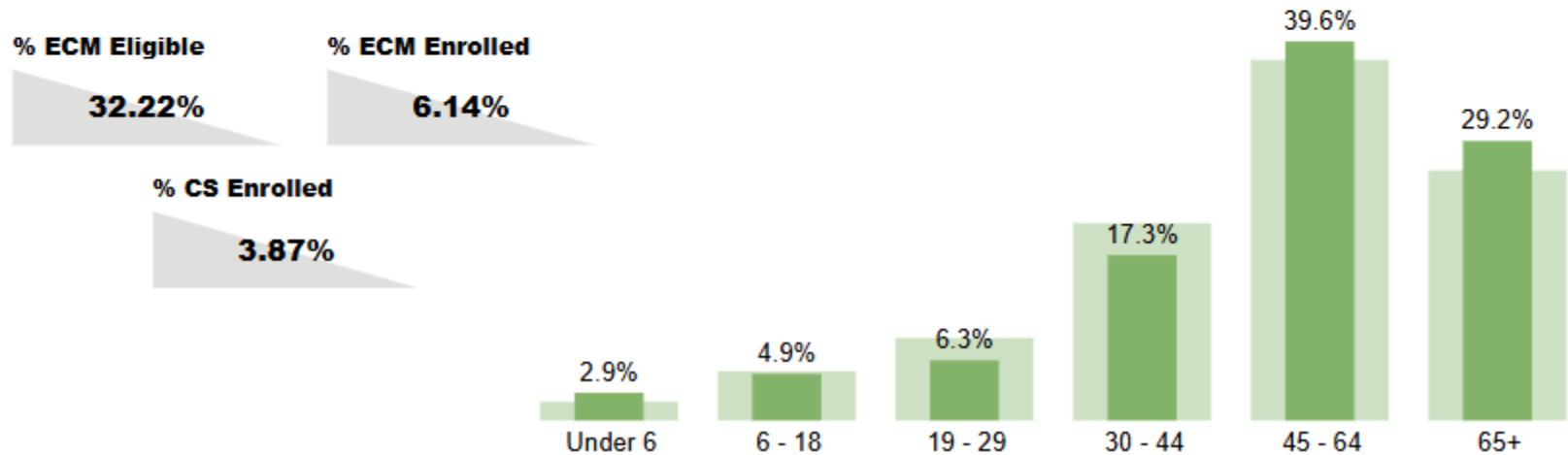


# All Other Members

**Ethnicity**



**Age**



# Strategies

- ▶ Evaluate and understand the members within this category
- ▶ Enroll members in ECM to assist with care coordination

Thank You!  
Questions?