

**ALAMEDA ALLIANCE FOR HEALTH
BOARD OF GOVERNORS
REGULAR MEETING
January 14th, 2022
12:00 pm – 2:00 pm
(Video Conference Call)
Alameda, CA**

SUMMARY OF PROCEEDINGS

Board of Governors on Conference Call: Dr. Evan Seevak (Chair), Rebecca Gebhart (Vice-Chair), Nicholas Peraino, Marty Lynch, Natalie Williams, Dr. Rollington Ferguson, Dr. Michael Marchiano, James Jackson, Dr. Noha Aboelata, Aarondeep Basrai, Supervisor Brown, Andrea Schwab-Galindo

Alliance Staff Present on Conference Call: Scott Coffin, Dr. Steve O'Brien, Gil Riojas, Anastacia Swift, Ruth Watson, Richard Golfin, Matt Woodruff, Sasi Karaiyan, Tiffany Cheang, Michelle Lewis

Guests Present on Conference Call:

Excused: Byron Lopez, Dr. Kelley Meade

AGENDA ITEM SPEAKER	DISCUSSION HIGHLIGHTS	ACTION	FOLLOW UP
1. CALL TO ORDER			
Dr. Evan Seevak	<p>The regular board meeting was called to order by Dr. Seevak at 12:03 pm.</p> <p>The following public announcement was read.</p> <p style="padding-left: 40px;">"The Board recognizes that there is a proclaimed state of emergency at both the State and the local Alameda County levels, and there are recommended measures to promote social distancing in place. The Board shall therefore conduct its meetings via teleconference in accordance with Assembly Bill 361 for the duration of the proclaimed State of emergency."</p> <p style="padding-left: 40px;">"Audience, during each agenda item, you will be provided a reasonable amount of time to provide public comment."</p>	None	None

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2. ROLL CALL			
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Dr. Evan Seevak	A telephonic roll call was taken of the Board Members, and a quorum was confirmed.	None	None
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3. AGENDA APPROVAL OR MODIFICATIONS			
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Dr. Evan Seevak	None	None	None
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4. INTRODUCTIONS			
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Dr. Evan Seevak	None	None	None
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5. CONSENT CALENDAR			
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Dr. Evan Seevak	<p>Dr. Seevak presented the January 14th, 2022, Consent Calendar.</p> <ul style="list-style-type: none"> a) December 10th, 2021, Board of Governors Meeting Minutes b) January 11th, 2022, Finance Committee Meeting Minutes <p>Motion to Approve January 14th, 2022, Board of Governors Consent Calendar.</p> <p>A roll call vote was taken, and the motion passed.</p>	<p><u>Motion to Approve</u> January 14th, 2022, Board of Governors Consent Calendar.</p> <p><u>Motion:</u> M. Lynch <u>Second:</u> Supervisor Brown</p> <p><u>Vote:</u> Yes</p> <p>No opposed, one abstained.</p>	None
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7. a. BOARD MEMBER REPORT – COMPLIANCE ADVISORY COMMITTEE			
<p>Rebecca Gebhart</p>	<p>The Compliance Advisory Committee (CAC) was held telephonically on January 14th, 2022, at 10:30 am.</p> <p>Rebecca Gebhart gave the following Compliance Advisory Committee updates.</p> <p>Rebecca was not at the last Compliance Advisory Committee to meet the new members, Supervisor Brown and Andrea Schwab-Galindo. Rebecca welcomed them and invited them to the CAC Meetings.</p> <p>Kindred Focus audit:</p> <ul style="list-style-type: none"> • Milestones are being met, and an audit will be conducted in the near future. <p>DHCS Medical Survey findings from 2021:</p> <ul style="list-style-type: none"> • There were 33 findings, and 4 were repeat findings. There are 96 associated deliverables with these 33 findings. <p>The following completed findings were discussed at today's CAC meeting:</p> <ul style="list-style-type: none"> • Finding no Provider Ownership is because some providers do not have an owner. We are changing our process for providers who do not have an owner. • The plan did not have P&Ps for applying financial sanctions for non-compliance or failure to respond to a CAP. A new policy has been created. • The complexity of rate changes was discussed. • The plans Memorandum of Understanding with the County did not have specifically required characteristics relating to recording metrics and other needed items. The Alliance staff is meeting with Alameda County Behavior Health and developing an amendment. The plan is to meet regularly with Alameda County Behavior Health. 	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	<p>None</p>

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	<ul style="list-style-type: none"> A grievance from a member requires an acknowledgment within five days and a resolution within 30 days with the member's threshold language. Due to staffing issues, several grievances did not meet the timeframe or language requirement. <p>The Board discussed repeat findings. It was made known that repeat findings are not precisely the same; they are findings that go much deeper.</p> <p>Upcoming Audits:</p> <ul style="list-style-type: none"> NCQA Reaccreditation - July 2022 DHCS Medical Survey - April 4th DMHC Financial Services Audit in the 4th Quarter of 2022 <p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>		
7. b. BOARD MEMBER REPORT – FINANCE COMMITTEE			
Dr. Rollington Ferguson	<p>The Finance Committee was held telephonically on Tuesday, January 11th, 2022.</p> <p>Dr. Ferguson updated the Board on the Finance Committee Meeting.</p> <p>Highlights:</p> <ul style="list-style-type: none"> In October, we experienced a significant loss that was not expected, and the Committee discussed the explanation for this. The loss resulted from increased hospitalization, emergency room utilization, and other catastrophic cases. Our membership increased, and many of the new members are not vaccinated, so we most probably will not meet the 85% with the State Vaccine Incentive program. The Financials for November are back on track, and the numbers are better. Gil will give a detailed account. 	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	None

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	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>		
8. CEO UPDATE			
Scott Coffin	<p>Scott Coffin, Chief Executive Officer, presented the following updates:</p> <p>Executive Summary:</p> <p>The budget process for the next year, 2023, begins next month. The preliminary budget will be presented to the Finance Committee and The Board of Governors in June. The final budget will be presented in December 2022.</p> <p>Key Performance Indicators:</p> <ul style="list-style-type: none"> • Regulatory metrics - our standard Member Grievances turn around time was off by 1%. • Non Regulatory - call center was also off, and we are working on staffing to correct both issues. <p>California State Budget:</p> <ul style="list-style-type: none"> • Governor Newsom announced the 2022-2023 Governor's Budget on January 10th, 2022. • The healthcare services budget is nearly \$8 billion higher than the previous year's revised budget and includes new initiatives and expanded coverage in the Medi-Cal program. • The DHCS has announced incentive programs for Medi-Cal Managed Care Systems. The CalAIM Incentive Program has \$14.7M allocated to the Alliance and is a pay-per-performance. The Alliance needs to meet the criteria to receive funding. Earlier this week, we submitted our first report. • Other programs have not been allocated yet, such as; Housing and Homelessness Initiative, Provider Access and Transforming (PATH), School-based Behavior Health, and Justice-Involved Initiative. 	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	None

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	<p>Single Plan Model:</p> <ul style="list-style-type: none"> As of 2021, the Alliance has completed all required deliverables, and we remain in a conditionally approved status. <p>Medi-Cal Rx:</p> <ul style="list-style-type: none"> There has been a couple of issues which will be covered later in the meeting. <p>Question: 14.7M from the State is that for community supports? Answer: Yes, This is for CalAIM and is for three different areas, ECM, CS Services, and the development of infrastructure, ECM capacity, and CS capacity. This money is for capacity building and not services.</p> <p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>		

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9. a. BOARD BUSINESS – REVIEW AND APPROVE NOVEMBER 2021 MONTHLY FINANCIAL STATEMENTS

Gil Riojas	<p>Gil Riojas gave the following November 2021 Finance updates:</p> <p>Enrollment:</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the Alliance had an enrollment of 295,151 members, a net income of \$1.3M, and the tangible net equity is 543%. Our enrollment has increased by 1556 members since October 2021. <p>Net Operating Results:</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the actual net income was \$1.3M, and the budgeted net loss was \$3.6M. The unfavorable variance was due to and higher than anticipated medical expense. <p>Revenue:</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the actual revenue was \$98.7M vs. the budgeted revenue of \$98.8M. <p>Medical Expense:</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the actual medical expense was \$92.1M, and the budgeted medical expense was \$95.6M. <p>Medical Loss Ratio (MLR):</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the MLR was 93.2%. <p>Administrative Expense:</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the actual administrative expense was \$5.4M vs. the budgeted administrative expense of \$6.9M. 	<p>Motion to Approve November 30th, 2021, Monthly Financial Statements as presented.</p> <p>Motion: Dr. Ferguson Second: N. Williams</p> <p>Vote: Yes</p> <p>No opposed or abstained.</p>	None
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	<p>Other Income / (Expense):</p> <ul style="list-style-type: none"> As of November 30th, 2021, our YTD interest income from investments is \$143,000, and YTD claims interest expense is \$156,000. <p>Tangible Net Equity (TNE):</p> <ul style="list-style-type: none"> Tangible net equity results continue to remain healthy, and at the end of November 30th, 2021, the TNE was reported at 525% of the required amount. <p>Cash Position and Assets:</p> <ul style="list-style-type: none"> For the month ending November 30th, 2021, the Alliance reported \$326.5M in cash; \$235.7M in uncommitted cash. Our current ratio is above the minimum required at 1.82 compared to the regulatory minimum of 1.0. <p>Comment: Thank you for all your hard work with the Finances and data presented to the Board.</p> <p>Motion to Approve November 30th, 2021, Monthly Financial Statements as presented.</p> <p>A roll call vote was taken, and the motion passed.</p>		
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9. e. BOARD BUSINESS – CALAIM PROGRESS REPORT

<p>Dr. S. O'Brien and Ruth Watson</p>	<p>Dr. O'Brien and Ruth Watson presented the CalAIM Progress Report Update.</p> <p>Each month there will be an update to the Board of the key activities of CalAIM in preparation for the January 2022 deadline.</p> <p>CalAIM Operational Readiness is divided into two phases and includes all of our community-based organizations & other contracted entities for Enhanced Care Management (ECM), Community Supports (CS), and Major Organ Transplants (MOT).</p> <p>Progress report:</p> <ul style="list-style-type: none"> Phase one – Day One 	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	<p>None</p>
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AGENDA ITEM SPEAKER	DISCUSSION HIGHLIGHTS	ACTION	FOLLOW UP
	<ul style="list-style-type: none"> ○ Operational Readiness Status (ECM, CS, and MOT) - Day One ● Phase two – Day Two and beyond <ul style="list-style-type: none"> ○ Post Go-live Stabilizations – Day Two and Beyond <ul style="list-style-type: none"> ▪ There will be deliverables 30-days, 60-days, 90-days, and 120-days. ▪ A Dashboard will be created to track the Post Go-live deliverables. <p>Contracting:</p> <ul style="list-style-type: none"> ● Enhanced Care Management – 100% complete (10 providers) ● Community Supports – 100% complete (5 providers) <p>Major Organ Transplants (MOT) – Center of Excellence (COE) Network certified with DHCS:</p> <ul style="list-style-type: none"> ● MOT patients in DHCS covered program will continue to be covered under the existing DHCS contract with the current Centers of Excellence <p>Rx Transition:</p> <ul style="list-style-type: none"> ● Successful transition of Medi-Cal Rx benefit to Magellan on 1/1/2022 <p>To view the complete CalAIM Progress Report Update presentation, see Board Packet.</p> <p>Comment: The Alliance team has really stepped up for the CalAIM services</p> <p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>		
9. f. BOARD BUSINESS – COVID-19 VACCINATIONS AND INCENTIVE PROGRESS UPDATE			
Scott Coffin and	Scott Coffin presented the COVID-19 Vaccinations and Incentives Progress Update.		None

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Michelle Lewis	<p>The purpose is to update the vaccinations to both Medi-Cal and Group Care lines of business and discuss the new incentive program. The topics discussed were:</p> <p>COVID-19 Vaccinations Outreach:</p> <ul style="list-style-type: none"> • The Alliance as of January 10th, 2022: <ul style="list-style-type: none"> ○ 70.1% of Medi-Cal members 12 years and older are vaccinated (fully/partially) based on CAIR, encounter, claim, and HEDIS data; target to reach 85% by the end of February. ○ Averaging 1,108 vaccines a week, or approximately 4,400 per month • Medi-Cal managed care enrollment continues to reach record-highs each month, and the majority of the Alliance's newly enrolled Medi-Cal Beneficiaries are not vaccinated. • Live after-hours outbound calls started December 14th, 2021: <ul style="list-style-type: none"> ○ Automated outbound calls continued to unvaccinated members 12+ households on January 7th. • Second Postcard Mailing: <ul style="list-style-type: none"> ○ December 15th, 2021, to 68,343 unvaccinated members 12+. • Newsletters: <ul style="list-style-type: none"> ○ Provider Pulse Newsletter was published in December 2021 and included vaccine incentive information. ○ Member Connect Newsletter will be mailed in January 2022. • Future Member and Provider Vaccine Outreach Activities: <ul style="list-style-type: none"> ○ The Alliance, Alameda County Public Health Department, and Haller's Pharmacy to promote and distribute the vaccine at upcoming events. • Continuing partnerships with community providers, physicians, Alameda County Care. • Alliance and other faith-based organizations: <ul style="list-style-type: none"> ○ Support from ACCMA/SMMA Board Members. • School partnerships, and Alameda Community Partnerships. <p>Comment: Positive good work and outreach.</p>	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	

AGENDA ITEM SPEAKER	DISCUSSION HIGHLIGHTS	ACTION	FOLLOW UP
	<p>Question: Can we get the statistics of the members that do not want to have the vaccine or decline and also know the reason they do not want to have us contact them. Answer: Yes, we can return with an answer to this.</p> <p>Question: Are we tracking the incentives to the providers? Answer: Yes, we can provide that at an upcoming meeting.</p> <p>To view the complete COVID-19 Vaccinations and Incentives Progress Update presentation, see Board Packet.</p> <p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>		
10. a. STANDING COMMITTEE UPDATES – PEER REVIEW AND CREDENTIALING COMMITTEE			
Dr. Steve O'Brien	<p>The Peer Review and Credentialing Committee (PRCC) was held telephonically on December 21, 2021.</p> <p>Dr. Steve O'Brien gave the following Committee updates:</p> <ul style="list-style-type: none"> • There were twenty-two (22) initial providers approved. Additionally, twenty-one (21) providers were re-credentialed at this meeting. <p>Question: Do we track providers that are leaving or retiring? Answer: Yes, we do, and I can include it in the next report.</p> <p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	None

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10. b. STANDING COMMITTEE UPDATES – PHARMACY AND THERAPEUTICS COMMITTEE

Dr. Steve O'Brien	<p>The Pharmacy and Therapeutics Committee (P&T) was held telephonically on December 21st, 2021.</p> <p>Dr. Steve O'Brien gave the following Committee updates:</p> <ul style="list-style-type: none"> • The P&T Committee reviewed the efficacy, safety, cost, and utilization profiles of nine therapeutic categories and drug monographs, 17 generics, and 33 PA guidelines. • The Committee discussed Medi-Cal Rx, and I will report the impact at future P&T meetings <p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	<p>Informational update to the Board of Governors.</p> <p>Vote not required.</p>	None
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11. STAFF UPDATES

Scott Coffin	None	None	None
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12. UNFINISHED BUSINESS

Scott Coffin	None	None	None
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13. STAFF ADVISORIES ON BOARD BUSINESS FOR FUTURE MEETINGS

Scott Coffin	<p>Board Members will receive an email from Dr. Seevak that will look at the scope of the Board. What they need and will help them with their position on the Board. Also, we will be looking at the structure of the Board.</p> <p>Regarding the facility search, we will be reporting back to the Board and also searching for 3 Board Members for the Committee.</p>	None	None
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AGENDA ITEM SPEAKER	DISCUSSION HIGHLIGHTS	ACTION	FOLLOW UP
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14. PUBLIC COMMENTS (NON-AGENDA ITEMS)			
Scott Coffin	None	None	None
15. ADJOURNMENT			
Dr. Evan Seevak	Dr. Evan Seevak adjourned the meeting at 1:47 pm.	None	None

Respectfully Submitted by: Jeanette Murray
 Executive Assistant to the Chief Executive Officer and Clerk of the Board