



Health care you can count on.
Service you can trust.

Finance Committee Report

**Tuesday, June 11, 2024
8:00am to 9:00am**

**Video Conference Call
and
1240 S. Loop Road
Alameda, CA 94502**

AGENDA

Finance Committee Meeting

June 11th, 2024
8:00 a.m. – 9:00 a.m.

1240 S. Loop Road
Alameda, CA 94502

or

Join the Teams Meeting

YOU MAY SUBMIT COMMENTS ON ANY AGENDA ITEM OR ON ANY ITEM NOT ON THE AGENDA, IN WRITING VIA MAIL TO “ATTN: ALLIANCE BOARD,” 1240 SOUTH LOOP ROAD, ALAMEDA, CA 94502; OR THROUGH E-COMMENT AT brmartinez@alamedaalliance.org YOU MAY WATCH THE MEETING LIVE BY LOGGING IN VIA COMPUTER AT THE FOLLOWING LINK: [Click here to join the meeting](#) OR MAY LISTEN TO THE MEETING BY CALLING IN TO THE FOLLOWING TELEPHONE NUMBER: [1-510-210-0967](tel:1-510-210-0967) [Conference ID 653441395#](#). IF YOU USE THE LINK AND PARTICIPATE VIA COMPUTER, YOU MAY, THROUGH THE USE OF THE CHAT FUNCTION, REQUEST AN OPPORTUNITY TO SPEAK ON ANY AGENDIZED ITEM, INCLUDING GENERAL PUBLIC COMMENT. YOUR REQUEST TO SPEAK MUST BE RECEIVED BEFORE THE ITEM IS CALLED ON THE AGENDA. IF YOU PARTICIPATE BY TELEPHONE, YOU MAY SUBMIT ANY COMMENTS VIA THE E-COMMENT EMAIL ADDRESS DESCRIBED ABOVE OR PROVIDE COMMENTS [DURING THE MEETING AT THE END OF EACH TOPIC](#).

PLEASE NOTE: THE ALAMEDA ALLIANCE FOR HEALTH IS MAKING EVERY EFFORT TO FOLLOW THE SPIRIT AND INTENT OF THE BROWN ACT AND OTHER APPLICABLE LAWS REGULATING THE CONDUCT OF PUBLIC MEETINGS, IN ORDER TO MAXIMIZE TRANSPARENCY AND PUBLIC ACCESS. DURING EACH AGENDA ITEM, YOU WILL BE PROVIDED A REASONABLE AMOUNT OF TIME TO PROVIDE PUBLIC COMMENT. THE BOARD WOULD APPRECIATE, HOWEVER, IF COMMUNICATIONS OF PUBLIC COMMENTS RELATED TO ITEMS ON THE AGENDA, OR ITEMS NOT ON THE AGENDA, ARE PROVIDED PRIOR TO THE COMMENCEMENT OF THE MEETING.

1. CALL TO ORDER

A regular meeting of the Alameda Alliance for Health Finance Committee will be called to order on June 11th, 2024, at 8:00 a.m. in Alameda County, California, by Dr. R. Ferguson, Presiding Officer. This meeting is hybrid and is to take place by video conference call and in person.

2. ROLL CALL

3. AGENDA APPROVAL

4. INTRODUCTIONS

5. CONSENT CALENDAR

(All matters listed on the Consent Calendar are to be approved with one motion unless a member of the Finance Committee removes an item for separate action. Any consent calendar item for which separate action is requested shall be heard as the next agenda item.)

6. COMMITTEE BUSINESS

a) CEO UPDATE

b) REVIEW AND APPROVE THE APRIL 2024 MONTHLY FINANCIAL STATEMENTS

c) REVIEW AND APPROVE FY25 PRELIMINARY BUDGET

7. UNFINISHED BUSINESS

8. PUBLIC COMMENT

9. ADJOURNMENT

NOTICE TO THE PUBLIC

The agenda may also be accessed through the Alameda Alliance for Health's Web page at www.alamedaalliance.org

NOTICE TO THE PUBLIC

The Committee meets regularly each month on the Tuesday before the Board of Governors' Meeting. Meetings begin at 8:00 a.m., unless otherwise noted. All meetings are scheduled to terminate at 9:00 a.m. Meeting agendas and approved minutes are kept current on the Alameda Alliance for Health's website at www.alamedaalliance.org.

An agenda is provided for each Committee meeting, which lists the items submitted for consideration. Prior to the listed agenda items, the Committee may hold a study session to receive information or meet with another committee. A study session is open to the public; however, no public testimony is taken and no decisions are made. Following a study session, the regular meeting will begin at 8:00 a.m. At this time, the Committee allows oral communications from the public to address the Committee on items NOT listed on the agenda. Oral comments to address the Committee are limited to three minutes per person.

Staff Reports are available. Please call the Clerk of the Board at 510-995-1207 to obtain a document.

Additions and Deletions to the Agenda: Additions to the agenda are limited by California Government Code Section 54954.2 and confined to items that arise after the posting of the Agenda and must be acted upon prior to the next Committee meeting. For special meeting agendas, only those items listed on the published agenda may be discussed. The items on the agenda are arranged in three categories. **Consent Calendar:** These are relatively minor in nature, do not have any outstanding issues or concerns, and do not require a public hearing. All consent calendar items are considered by the Committee as one item, and a single vote is taken for their

approval unless an item is pulled from the consent calendar for individual discussion. There is no public discussion of consent calendar items unless requested by the Committee. **Public Hearings:** This category is for matters that require, by law, a hearing open to public comment because of the particular nature of the request. Public hearings are formally conducted and public input/testimony is requested at a specific time. This is your opportunity to speak on the item(s) that concern you. If, in the future, you wish to challenge in court any of the matters on this agenda for which a public hearing is to be conducted, you may be limited to raising only those issues which you (or someone else) raised orally at the public hearing or in written correspondence received by the Committee at or before the hearing. **Committee Business:** Items in this category are general in nature and may require Committee action. Public input will be received on each item of Committee Business.

Public Input: If you are interested in addressing the Committee, you may submit comments on any agenda item or on any item not on the agenda in writing via mail to "Attn: Alliance Finance Committee," 1240 S. Loop Road, Alameda, CA 94502; or through e-comment at brmartinez@alamedaalliance.org. You may also provide comments during the meeting at the end of each topic.

Supplemental Material Received After the Posting of The Agenda: Any supplemental writings or documents distributed to a majority of the Committee regarding any item on this agenda after the posting of the agenda will be available for public review. To obtain a document, please call the Clerk of the Board at 510-995-1207.

Submittal of Information by Members of the Public for Dissemination or Presentation at Public Meetings (Written Materials/handouts): Any member of the public who desires to submit documentation in hard copy form may do so prior to the meeting by sending to: Clerk of the Board 1240 S. Loop Road Alameda, CA 94502. This information will be disseminated to the Committee at the time testimony is given.

Americans With Disabilities Act (ADA): It is the intention of the Alameda Alliance for Health to comply with the Americans with Disabilities Act (ADA) in all respects. If, as an attendee or a participant at this meeting, you will need special assistance beyond what is normally provided, the Alameda Alliance for Health will attempt to accommodate you in every reasonable manner. Please contact the Clerk of the Board, Brenda Martinez, at 510-995-1207 at least 48 hours prior to the meeting to inform us of your needs and to determine if accommodation is feasible. Please advise us at that time if you will need accommodations to attend or participate in meetings on a regular basis.

I hereby certify that the agenda for the Finance Committee Meeting was posted on the Alameda Alliance for Health's web page at www.alamedaalliance.org on June 7th, 2024.



Brenda Martinez, Clerk of the Board

To: Alameda Alliance for Health, Finance Committee

From: Gil Riojas, Chief Financial Officer

Date: June 11th, 2024

Subject: Finance Report – April 2024

Executive Summary

- For the month ended April 30th, 2024, the Alliance had enrollment of 405,174 members, a Net Loss of \$8.3 million and 554% of required Tangible Net Equity (TNE).

Overall Results: (in Thousands)		
	Month	YTD
Revenue	\$273,286	\$1,872,095
Medical Expense	165,392	1,409,438
Admin. Expense	10,208	79,434
MCO Tax Expense	108,310	387,114
Other Inc. / (Exp.)	2,364	25,088
Net Income	(\$8,259)	\$21,196

Net Income by Program: (in Thousands)		
	Month	YTD
Medi-Cal*	(\$8,330)	\$18,036
Group Care	71	3,160
	(\$8,259)	\$21,196

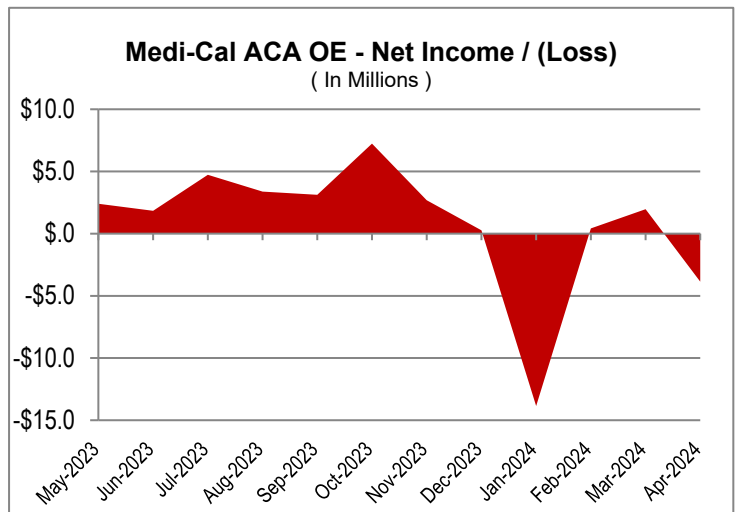
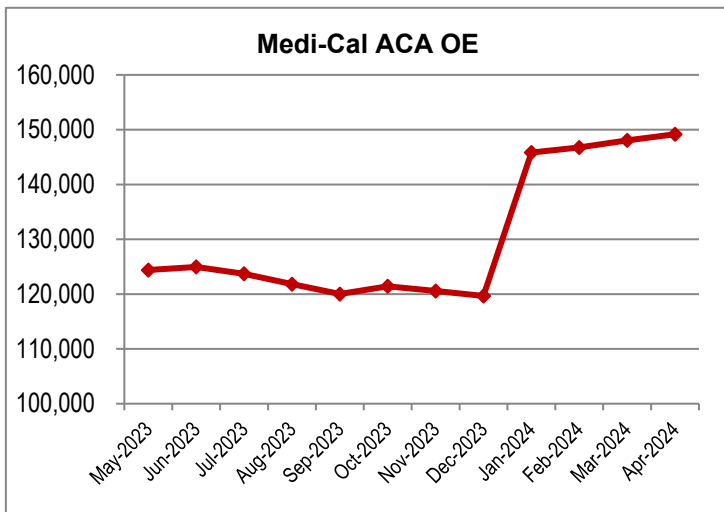
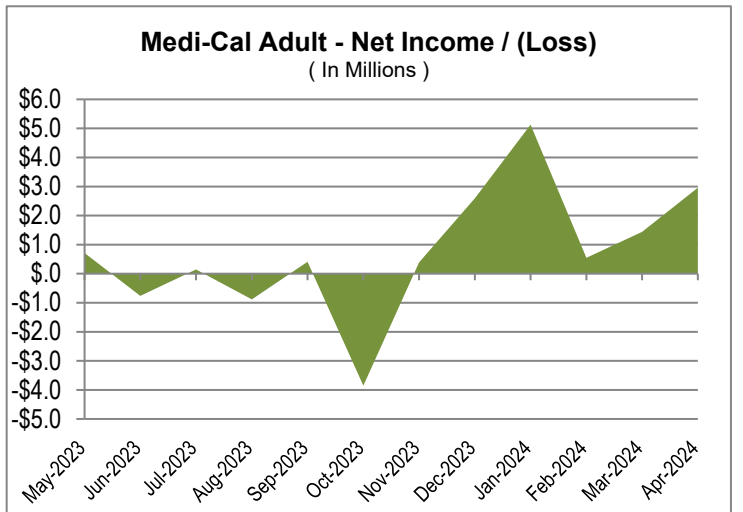
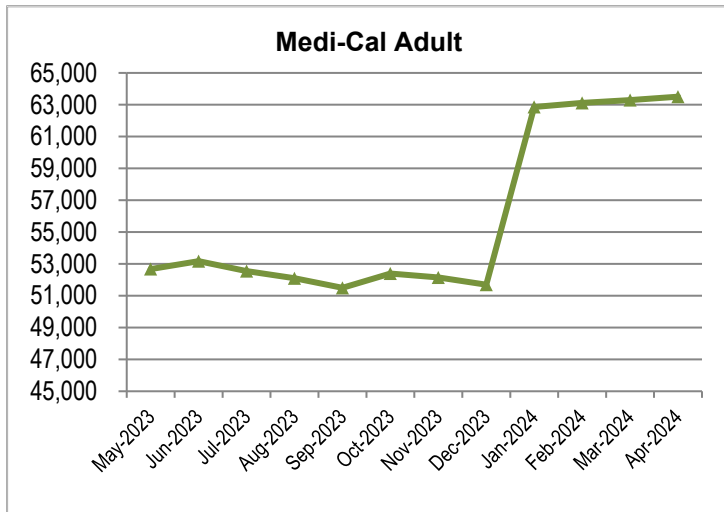
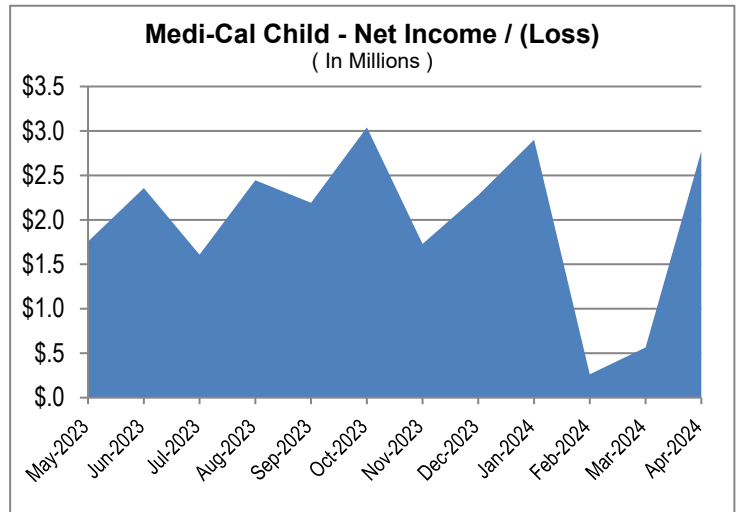
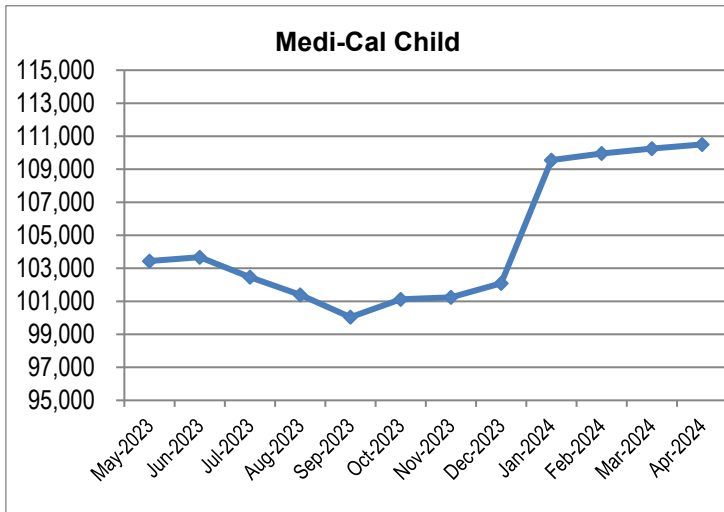
*Includes costs for Medicare implementation.

Enrollment

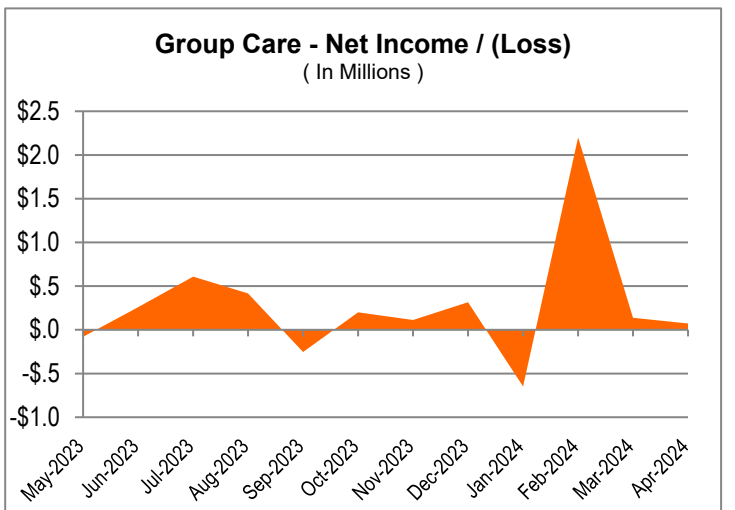
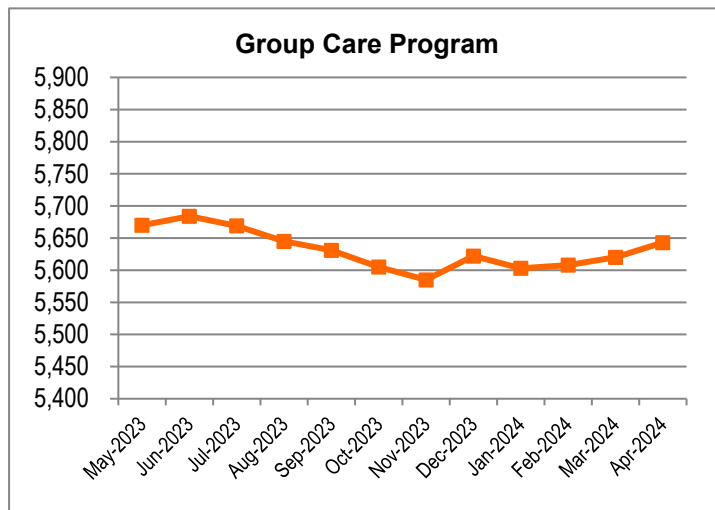
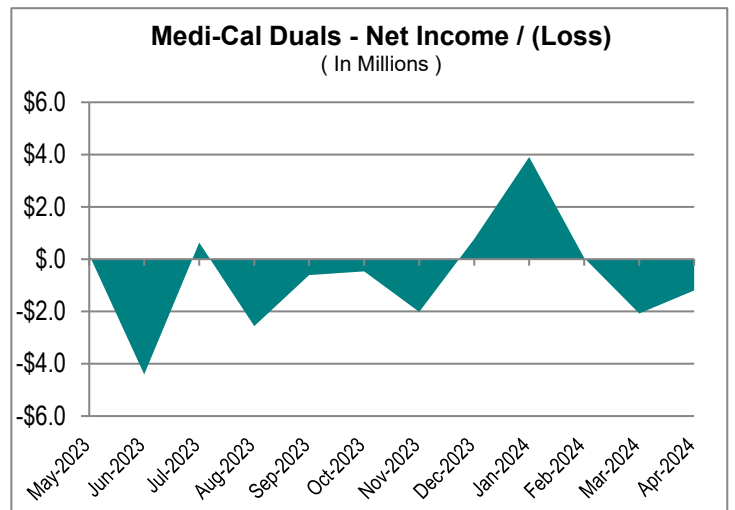
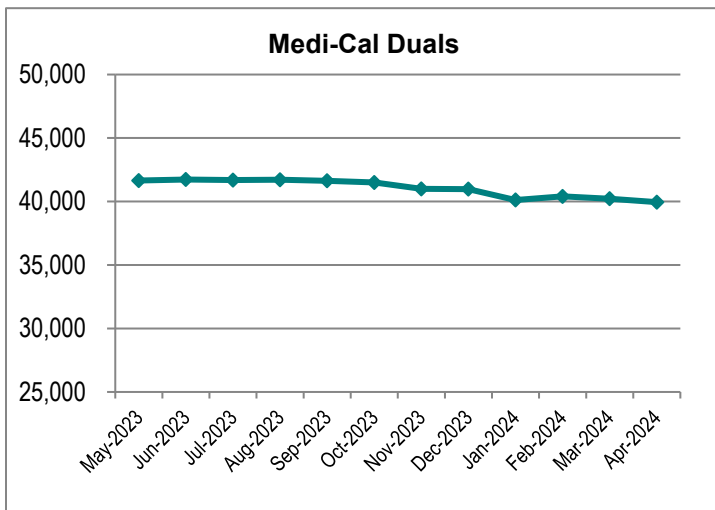
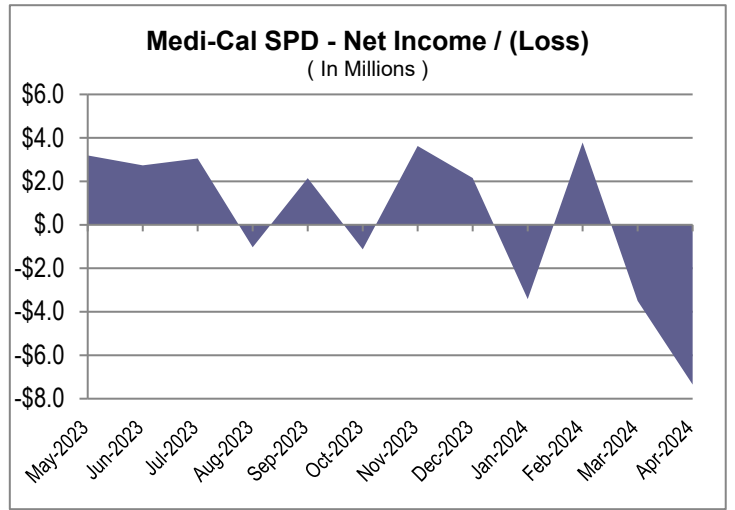
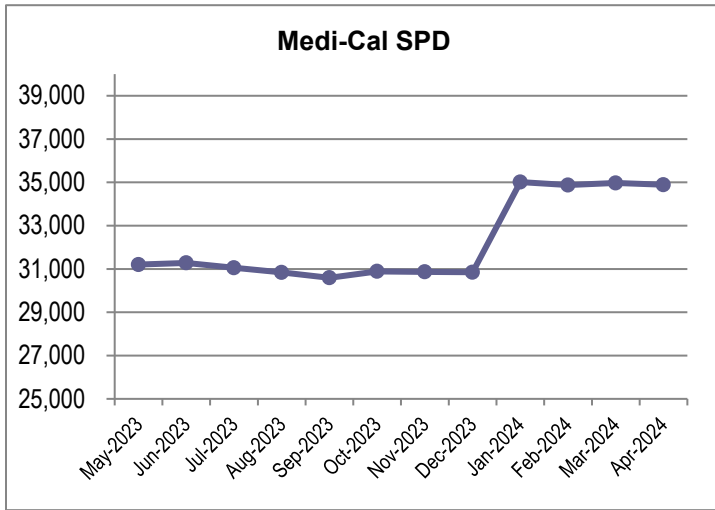
- Total enrollment increased by 1,233 members since March 2024.
- Total enrollment increased by 43,489 members since July 2023.

Monthly Membership and YTD Member Months								
Actual vs. Budget								
For the Month and Fiscal Year-to-Date								
Enrollment					Member Months			
Current Month					Year-to-Date			
Actual	Budget	Variance	Variance %		Actual	Budget	Variance	Variance %
					Medi-Cal:			
63,507	55,434	8,073	14.6%	Adult	565,171	537,527	27,644	5.1%
110,502	98,725	11,777	11.9%	Child	1,048,603	1,005,771	42,832	4.3%
34,888	41,462	(6,574)	-15.9%	SPD	324,834	352,461	(27,627)	-7.8%
39,951	45,506	(5,555)	-12.2%	Duals	409,192	431,850	(22,658)	-5.2%
149,168	144,328	4,840	3.4%	ACA OE	1,317,041	1,314,771	2,270	0.2%
224	175	49	28.0%	LTC	1,701	1,520	181	11.9%
1,291	1,142	149	13.0%	LTC Duals	11,217	10,680	537	5.0%
399,531	386,772	12,759	3.3%	Medi-Cal Total	3,677,759	3,654,580	23,179	0.6%
5,643	5,521	122	2.2%	Group Care	56,231	55,886	345	0.6%
405,174	392,293	12,881	3.3%	Total	3,733,990	3,710,466	23,524	0.6%

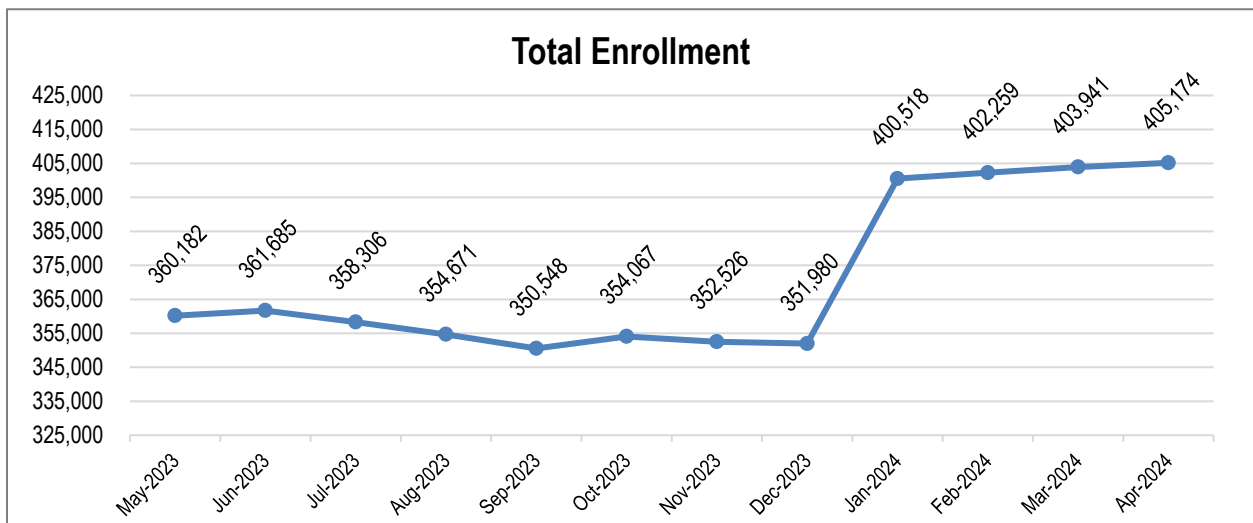
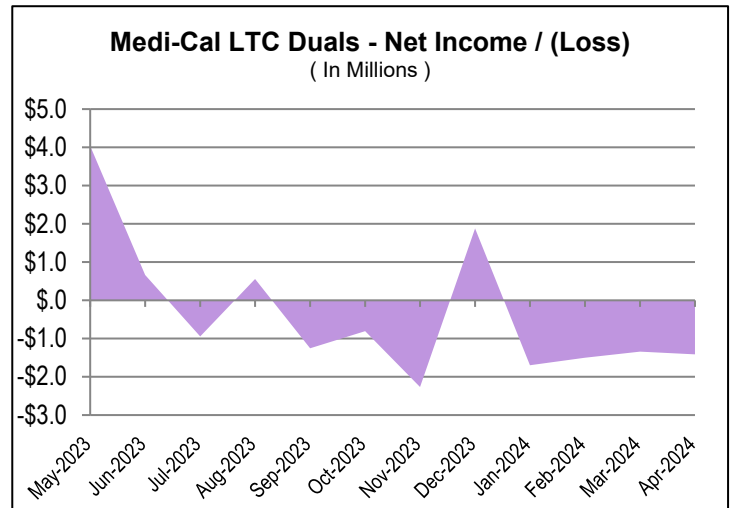
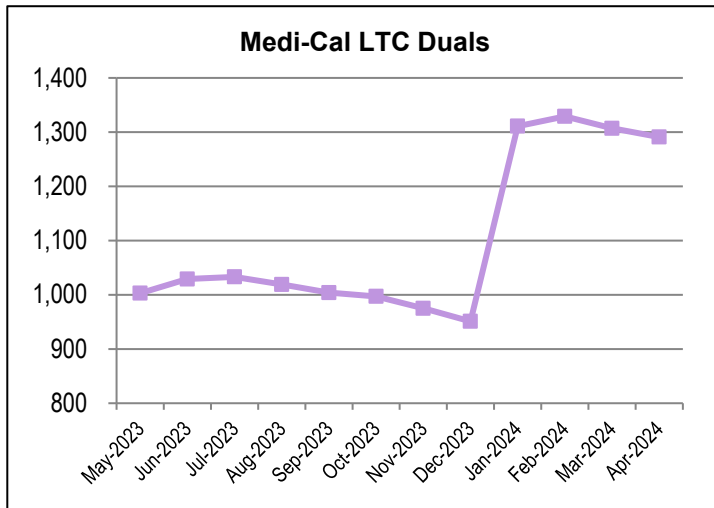
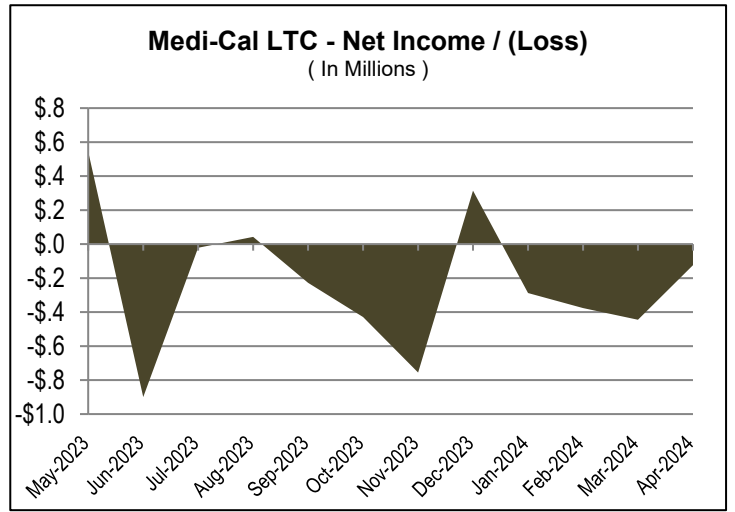
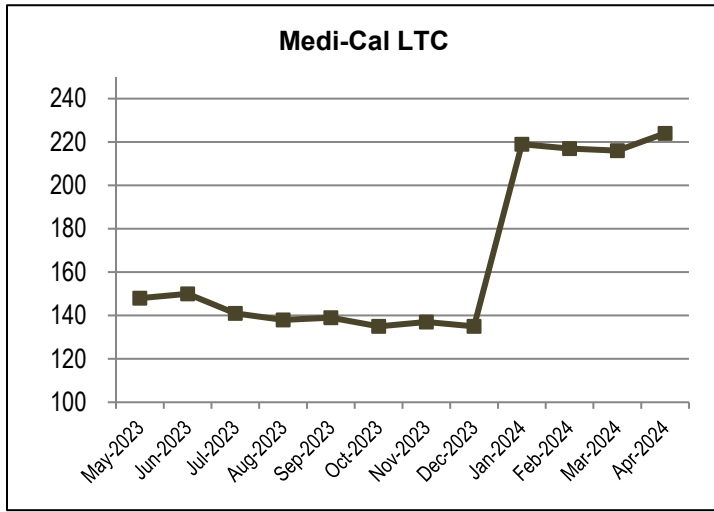
Enrollment and Profitability by Program and Category of Aid

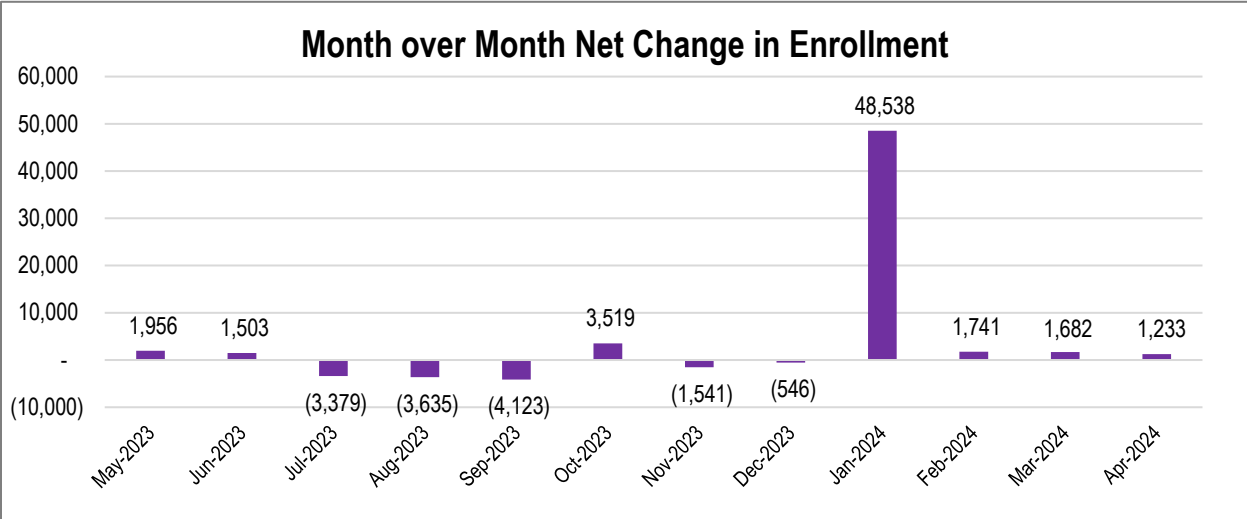


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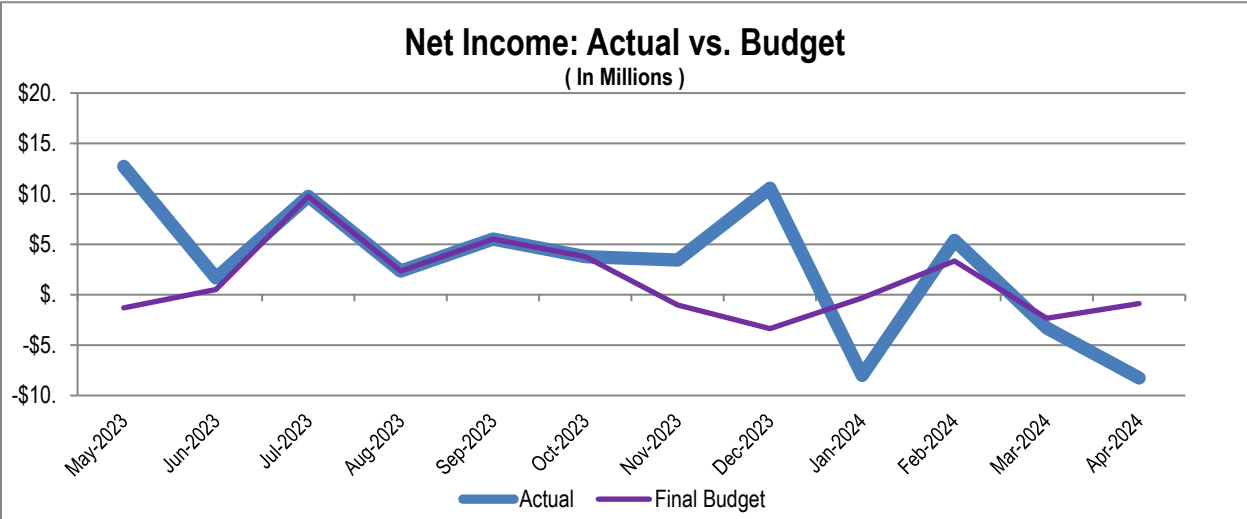




- The Public Health Emergency (PHE) ended May 2023. Disenrollments related to redetermination started July 2023 and will continue through May 2024. In preparation for the Single Plan Model, effective October 2023 DHCS no longer assigned members to Anthem, and instead new members were assigned to the Alliance.
- In January 2024, enrollment significantly increased due to transition to Single Plan Model and expansion of full scope Medi-Cal to California residents 26-49 regardless of immigration status. Kaiser’s transition to a direct contract with the State resulted in a partially offsetting membership reduction.

Net Income

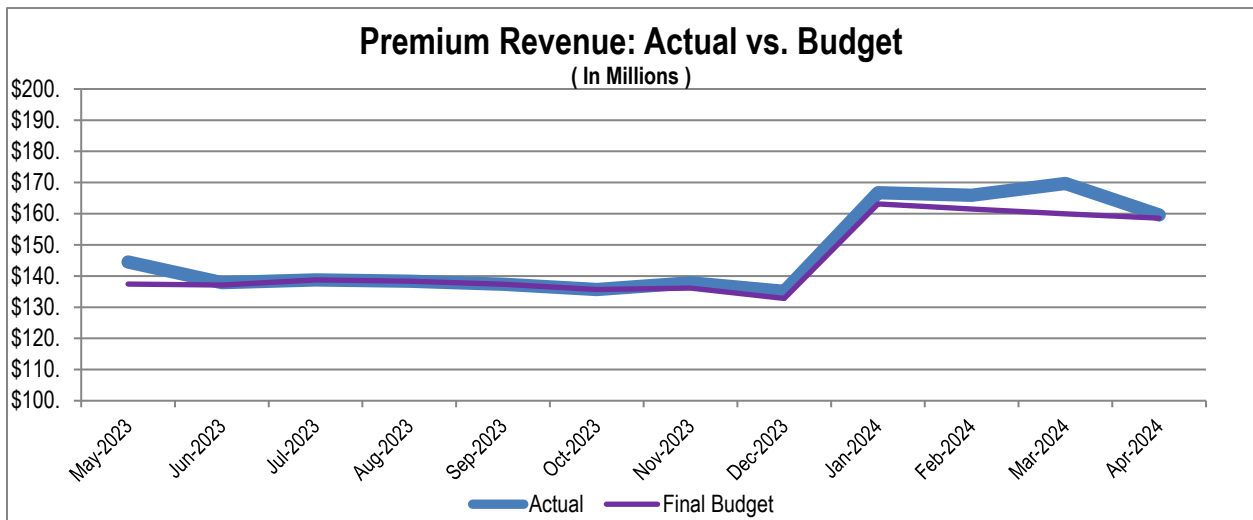
- For the month ended April 30th, 2024:
 - Actual Net Loss \$8.3 million.
 - Budgeted Net Loss \$876,000.
- For the fiscal YTD ended April 30th, 2024:
 - Actual Net Income \$21.2 million.
 - Budgeted Net Income \$16.8 million.



- The unfavorable variance of \$7.4 million in the current month is primarily due to:
 - Favorable \$5.4 million for net of unbudgeted MCO Tax Revenue and MCO Tax Expense.
 - Favorable \$1.0 million higher than anticipated Premium Revenue.
 - Unfavorable \$12.4 million higher than anticipated Medical Expense.
 - Unfavorable \$1.3 million higher than anticipated Administrative Expense.

Premium Revenue

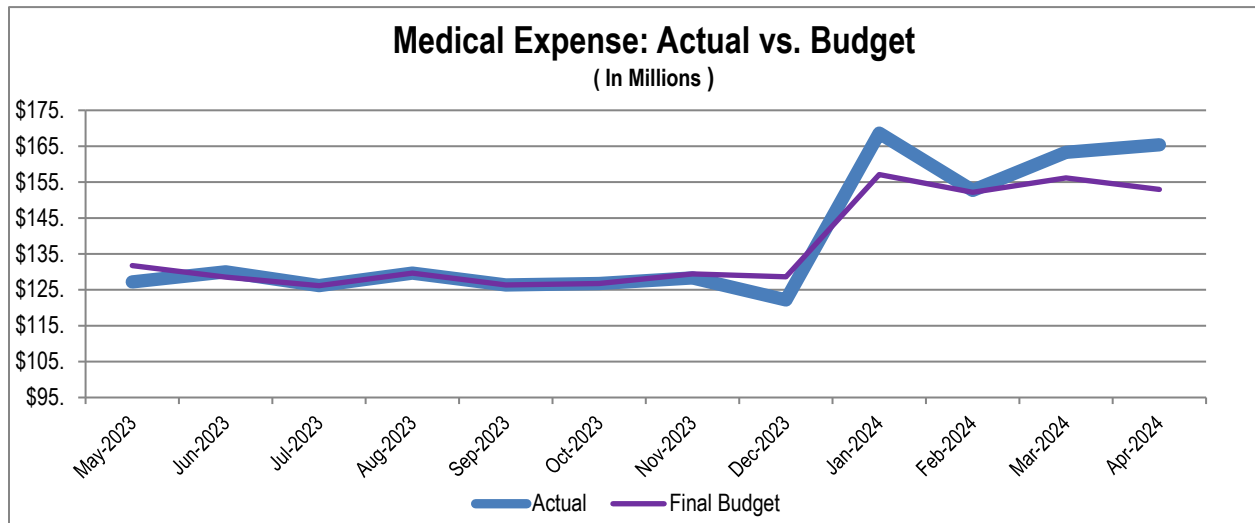
- For the month ended April 30th, 2024:
 - Actual Revenue: \$159.6 million.
 - Budgeted Revenue: \$158.6 million.
- For the fiscal YTD ended April 30th, 2024:
 - Actual Revenue: \$1.5 billion
 - Budgeted Revenue: \$1.5 billion.



- For the month ended April 30th, 2024, the favorable Premium Revenue variance of \$1.0 million is primarily due to the following:
 - Favorable Medi-Cal Capitation Rate variance. Rates were not available at the time of budget and the magnitude of upcoming Targeted Rate Increase (TRI) revenue and expense was unknown and therefore not budgeted.
 - Retroactive payments for the period of December 2022 to February 2024 enrollment.
 - Unfavorable accrual for reduction of CY 2023 Medi-Cal rates.
 - Unfavorable accrual for the Bridge Period Risk Corridor.
 - The risk corridor analysis for 2022 Major Organ Transplant was completed and an additional accrual was made.

Medical Expense

- For the month ended April 30th, 2024:
 - Actual Medical Expense: \$165.4 million.
 - Budgeted Medical Expense: \$153.0 million.
- For the fiscal YTD ended April 30th, 2024:
 - Actual Medical Expense: \$1.4 billion.
 - Budgeted Medical Expense: \$1.4 billion.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance's IBNP reserves are reviewed by our actuarial consultants.
- For April, updates to Fee-For-Service (FFS) increased the estimate for prior period unpaid Medical Expenses by \$9.3 million. Year to date, the estimate for prior years increased by \$9.8 million (per table below).

Medical Expense - Actual vs. Budget (In Dollars)						
Adjusted to Eliminate the Impact of Prior Period IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	<u>Adjusted</u>	<u>Change in IBNP</u>	<u>Reported</u>		<u>\$</u>	<u>%</u>
Capitated Medical Expense	\$231,175,003	\$0	\$231,175,003	\$219,737,292	(\$11,437,711)	-5.2%
Primary Care FFS	\$55,482,652	\$18,704	\$55,501,357	\$60,172,973	\$4,690,321	7.8%
Specialty Care FFS	\$58,195,804	\$81,299	\$58,277,103	\$61,731,896	\$3,536,092	5.7%
Outpatient FFS	\$89,141,624	\$412,464	\$89,554,089	\$97,424,662	\$8,283,037	8.5%
Ancillary FFS	\$120,799,008	\$762,614	\$121,561,622	\$121,894,440	\$1,095,432	0.9%
Pharmacy FFS	\$90,519,883	\$471,857	\$90,991,740	\$101,022,356	\$10,502,473	10.4%
ER Services FFS	\$72,370,018	\$15,484	\$72,385,502	\$65,004,934	(\$7,365,084)	-11.3%
Inpatient Hospital & SNF FFS	\$388,294,950	\$4,204,362	\$392,499,312	\$392,739,618	\$4,444,668	1.1%
Long Term Care FFS	\$241,568,408	\$3,808,901	\$245,377,309	\$210,490,858	(\$31,077,550)	-14.8%
Other Benefits & Services	\$49,196,719	\$0	\$49,196,719	\$49,861,134	\$664,414	1.3%
Net Reinsurance	(\$81,289)	\$0	(\$81,289)	\$2,321,578	\$2,402,867	103.5%
Provider Incentive	\$3,000,000	\$0	\$3,000,000	\$3,000,000	\$0	0.0%
	\$1,399,662,782	\$9,775,685	\$1,409,438,467	\$1,385,401,741	(\$14,261,041)	-1.0%

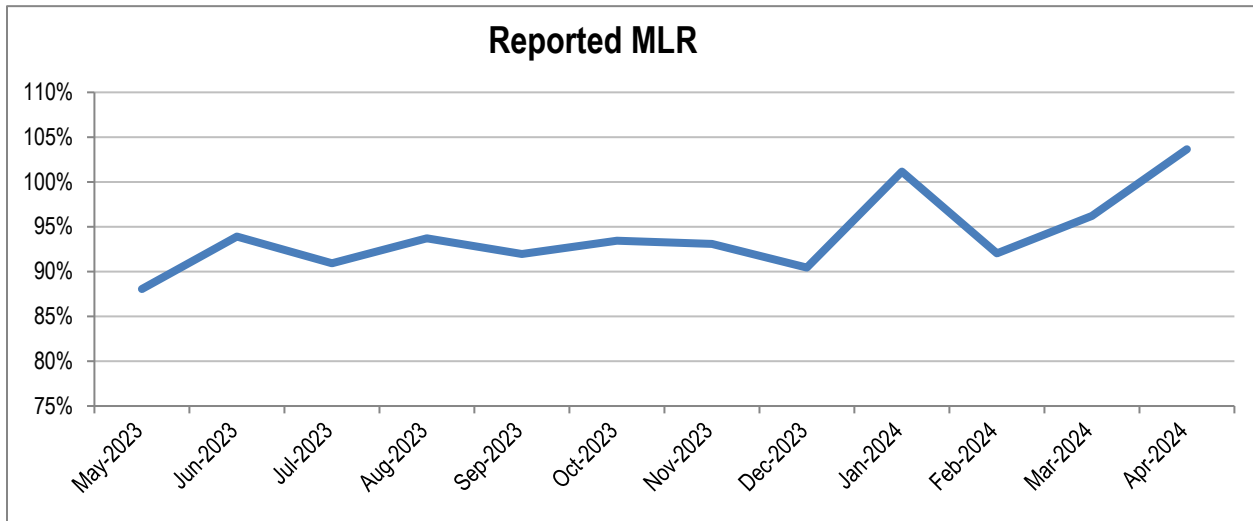
Medical Expense - Actual vs. Budget (Per Member Per Month)						
Adjusted to Eliminate the Impact of Prior Year IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	<u>Adjusted</u>	<u>Change in IBNP</u>	<u>Reported</u>		<u>\$</u>	<u>%</u>
Capitated Medical Expense	\$61.91	\$0.00	\$61.91	\$59.22	(\$2.69)	-4.5%
Primary Care FFS	\$14.86	\$0.01	\$14.86	\$16.22	\$1.36	8.4%
Specialty Care FFS	\$15.59	\$0.02	\$15.61	\$16.64	\$1.05	6.3%
Outpatient FFS	\$23.87	\$0.11	\$23.98	\$26.26	\$2.38	9.1%
Ancillary FFS	\$32.35	\$0.20	\$32.56	\$32.85	\$0.50	1.5%
Pharmacy FFS	\$24.24	\$0.13	\$24.37	\$27.23	\$2.98	11.0%
ER Services FFS	\$19.38	\$0.00	\$19.39	\$17.52	(\$1.86)	-10.6%
Inpatient Hospital & SNF FFS	\$103.99	\$1.13	\$105.12	\$105.85	\$1.86	1.8%
Long Term Care FFS	\$64.69	\$1.02	\$65.71	\$56.73	(\$7.97)	-14.0%
Other Benefits & Services	\$13.18	\$0.00	\$13.18	\$13.44	\$0.26	2.0%
Net Reinsurance	(\$0.02)	\$0.00	(\$0.02)	\$0.63	\$0.65	103.5%
Provider Incentive	\$0.80	\$0.00	\$0.80	\$0.81	\$0.01	0.6%
	\$374.84	\$2.62	\$377.46	\$373.38	(\$1.47)	-0.4%

- Excluding the impact of prior year estimates for IBNP, year-to-date medical expense variance is \$14.3 million unfavorable to budget. On a PMPM basis, medical expense is -0.4% unfavorable to budget. For per-member-per-month expense:
 - Capitated Expense is over budget, largely driven by unfavorable PCP Capitation expense due to unbudgeted Provider Targeted Rate Increases (TRI), partially offset by favorable FQHC expense.

- Primary Care Expense is under budget driven by low utilization in the ACA OE, SPD and Child aid code categories.
- Specialty Care Expense is below budget, driven by less than expected SPD and Dual aid code category utilization.
- Outpatient Expense is under budget due to low lab and radiology utilization and facility other unit cost in all populations except for LTC.
- Ancillary Expense is over budget mostly due to higher than expected utilization in all populations except for the Child category of aid.
- Pharmacy Expense is under budget due to low Non-PBM expense due to lower utilization in the SPD and ACA OE aid code categories.
- Emergency Room Expense is over budget driven by high utilization in the ACA OE, Adult, SPD and Child categories of aid.
- Inpatient Expense is over budget driven by high utilization and unit cost in the ACA OE aid code category.
- Long Term Care Expense is over budget due to high utilization and unit cost in the SPD, ACA OE and Duals categories of aid.
- Other Benefits & Services is under budget, due to favorable community relations, other purchased, professional and interpreter services offset by higher HHIP, IPP and other employee expense.
- Net Reinsurance year-to-date is under budget because more recoveries were received than expected.

Medical Loss Ratio (MLR)

The Medical Loss Ratio (total reported medical expense divided by Premium revenue) was 103.6% for the month and 94.9% for the fiscal year-to-date.



Administrative Expense

- For the month ended April 30th, 2024:
 - Actual Administrative Expense: \$10.2 million.
 - Budgeted Administrative Expense: \$8.9 million.

- For the fiscal YTD ended April 30th, 2024:
 - Actual Administrative Expense: \$79.4 million.
 - Budgeted Administrative Expense: \$84.7 million.

Summary of Administrative Expense (In Dollars)								
For the Month and Fiscal Year-to-Date								
Favorable/(Unfavorable)								
Current Month					Year-to-Date			
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %
\$5,206,658	\$5,661,511	\$454,852	8.0%	Employee Expense	\$49,954,693	\$53,602,714	\$3,648,021	6.8%
75,882	72,495	(3,387)	-4.7%	Medical Benefits Admin Expense	1,751,604	1,469,155	(282,449)	-19.2%
1,605,952	810,808	(795,144)	-98.1%	Purchased & Professional Services	12,256,365	10,496,675	(1,759,690)	-16.8%
3,319,082	2,365,831	(953,251)	-40.3%	Other Admin Expense	15,471,513	19,139,995	3,668,482	19.2%
\$10,207,575	\$8,910,646	(\$1,296,929)	-14.6%	Total Administrative Expense	\$79,434,175	\$84,708,539	\$5,274,364	6.2%

The year-to-date variances include:

- Consultants, Computer Support Services and Purchased Services are unfavorable as the result prepaid accruals issued in March and April for balances ending over the next few months for the IT organization.
- Favorable Employee and Temporary Services variances and delayed Training, Travel, Recruitment, and other employee-related expenses.
- Unfavorable Purchased and Professional Services expense realized primarily as result of change in asset definition for IT Licenses and Subscriptions (formerly being booked under: Licenses, Insurance & Fees).
- Unfavorable variance of Supplies and Other Expenses primarily due to unplanned Equity and Practice Transformation Payment Program (EPT).

The Administrative Loss Ratio (ALR) is 6.4% of net revenue for the month and 5.3% of net revenue year-to-date.

Other Income / (Expense)

Other Income & Expense is comprised of investment income and claims interest.

- Fiscal year-to-date net investments show a gain of \$25.8 million.
- Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$691,000.

Managed Care Organization (MCO) Provider Tax

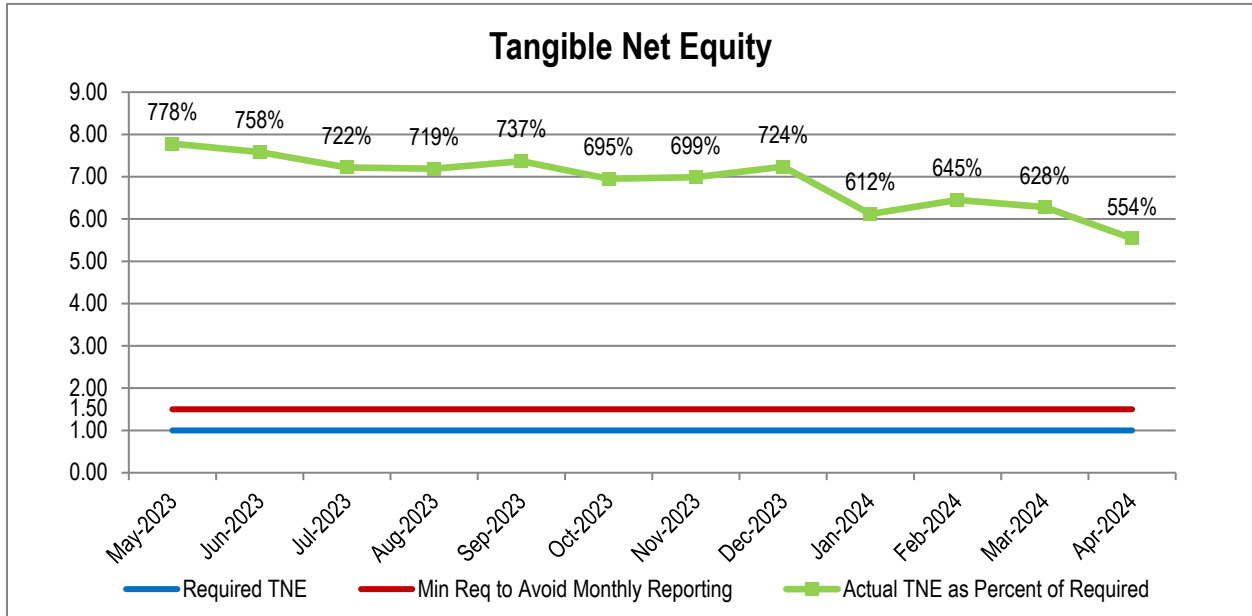
- For the month ended April 30th, 2024:
 - \$113.7 million unbudgeted MCO Tax Revenue.
 - \$108.3 million unbudgeted MCO Tax Expense.

Tangible Net Equity (TNE)

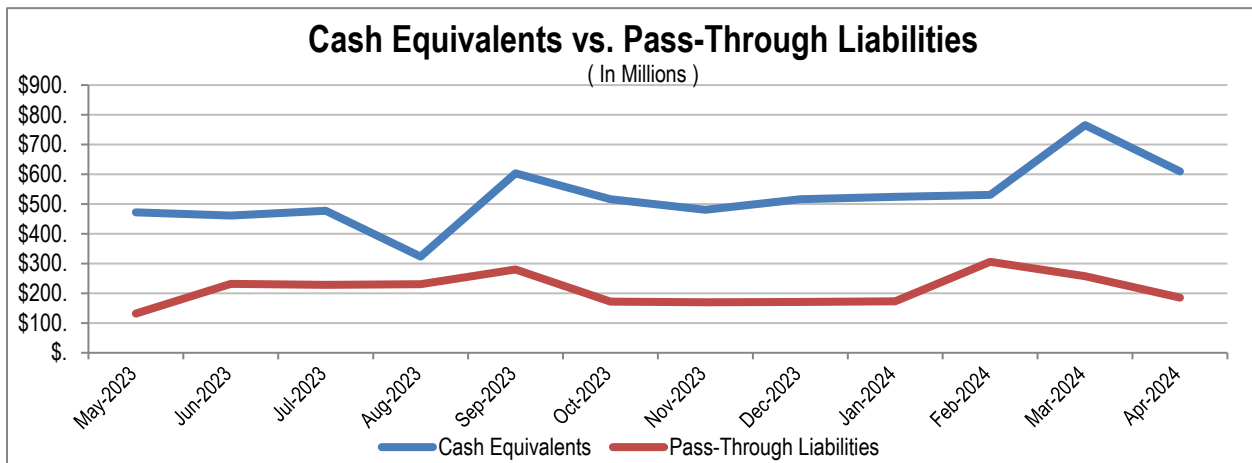
- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to

providers. TNE is a calculation of a company's total tangible assets minus a percentage of fee-for-service medical expenses. The Alliance exceeds DMHC's required TNE.

- Required TNE \$62.4 million
- Actual TNE \$345.2 million
- Excess TNE \$282.8 million
- TNE % of Required TNE 554%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.
- Key Metrics
 - Cash & Cash Equivalents \$609.8 million
 - Pass-Through Liabilities \$185.0 million
 - Uncommitted Cash \$424.8 million
 - Working Capital \$318.0 million
 - Current Ratio 1.58 (regulatory minimum is 1.00)



Capital Investment

- Fiscal year-to-date capital assets acquired: \$1.2 million.
- Annual capital budget: \$1.6 million.
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

Caveats to Financial Statements

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.

Finance

Supporting Documents

ALAMEDA ALLIANCE FOR HEALTH
STATEMENT OF REVENUE & EXPENSES
ACTUAL VS. BUDGET
COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)
FOR THE MONTH AND FISCAL YTD ENDED APRIL 30, 2024

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance	% Variance	Account Description	Actual	Budget	\$ Variance	% Variance
		(Unfavorable)	(Unfavorable)				(Unfavorable)	(Unfavorable)
				MEMBERSHIP				
399,531	386,772	12,759	3.3%	1. Medi-Cal	3,677,759	3,654,580	23,179	0.6%
5,643	5,521	122	2.2%	2. GroupCare	56,231	55,886	345	0.6%
405,174	392,293	12,881	3.3%	3. TOTAL MEMBER MONTHS	3,733,990	3,710,466	23,524	0.6%
				REVENUE				
159,568,661	158,560,831	1,007,830	0.6%	4. Premium Revenue	1,484,956,940	1,462,238,378	22,718,562	1.6%
113,717,817	0	113,717,817	0.0%	5. MCO Tax Revenue AB119	387,137,922	0	387,137,922	0.0%
\$273,286,478	\$158,560,831	\$114,725,648	72.4%	6. TOTAL REVENUE	\$1,872,094,862	\$1,462,238,378	\$409,856,484	28.0%
				MEDICAL EXPENSES				
				<u>Capitated Medical Expenses:</u>				
\$19,459,040	\$15,893,717	(\$3,565,323)	(22.4%)	7. Capitated Medical Expense	\$231,175,003	\$219,737,292	(\$11,437,711)	(5.2%)
				<u>Fee for Service Medical Expenses:</u>				
\$52,214,312	\$48,009,538	(\$4,204,774)	(8.8%)	8. Inpatient Hospital Expense	\$392,499,312	\$392,739,618	\$240,306	0.1%
\$5,001,080	\$6,623,205	\$1,622,125	24.5%	9. Primary Care Physician Expense	\$55,501,357	\$60,172,973	\$4,671,617	7.8%
\$6,885,586	\$7,604,753	\$719,166	9.5%	10. Specialty Care Physician Expense	\$58,277,103	\$61,731,896	\$3,454,793	5.6%
\$14,528,286	\$14,098,570	(\$429,716)	(3.0%)	11. Ancillary Medical Expense	\$121,561,622	\$121,894,440	\$332,818	0.3%
\$11,106,898	\$12,188,782	\$1,081,885	8.9%	12. Outpatient Medical Expense	\$89,554,089	\$97,424,662	\$7,870,573	8.1%
\$9,663,854	\$7,626,559	(\$2,037,294)	(26.7%)	13. Emergency Expense	\$72,385,502	\$65,004,934	(\$7,380,568)	(11.4%)
\$9,070,915	\$12,237,023	\$3,166,108	25.9%	14. Pharmacy Expense	\$90,991,740	\$101,022,356	\$10,030,616	9.9%
\$32,621,920	\$23,593,045	(\$9,028,875)	(38.3%)	15. Long Term Care Expense	\$245,377,309	\$210,490,858	(\$34,886,451)	(16.6%)
\$141,092,851	\$131,981,476	(\$9,111,375)	(6.9%)	16. Total Fee for Service Expense	\$1,126,148,034	\$1,110,481,737	(\$15,666,297)	(1.4%)
\$4,559,560	\$4,742,908	\$183,348	3.9%	17. Other Benefits & Services	\$49,196,719	\$49,861,134	\$664,415	1.3%
\$280,632	\$357,946	\$77,315	21.6%	18. Reinsurance Expense	(\$81,289)	\$2,321,577	\$2,402,867	103.5%
\$0	\$0	\$0	0.0%	19. Risk Pool Distribution	\$3,000,000	\$3,000,000	\$0	(0.0%)
\$165,392,082	\$152,976,047	(\$12,416,035)	(8.1%)	20. TOTAL MEDICAL EXPENSES	\$1,409,438,467	\$1,385,401,741	(\$24,036,726)	(1.7%)
\$107,894,396	\$5,584,783	\$102,309,613	1,831.9%	21. GROSS MARGIN	\$462,656,395	\$76,836,637	\$385,819,757	502.1%
				ADMINISTRATIVE EXPENSES				
\$5,206,658	\$5,661,511	\$454,852	8.0%	22. Personnel Expense	\$49,954,693	\$53,602,716	\$3,648,023	6.8%
\$75,882	\$72,495	(\$3,387)	(4.7%)	23. Benefits Administration Expense	\$1,751,604	\$1,469,155	(\$282,449)	(19.2%)
\$1,605,952	\$810,808	(\$795,144)	(98.1%)	24. Purchased & Professional Services	\$12,256,365	\$10,496,675	(\$1,759,690)	(16.8%)
\$3,319,082	\$2,365,831	(\$953,251)	(40.3%)	25. Other Administrative Expense	\$15,471,513	\$19,139,995	\$3,668,482	19.2%
\$10,207,575	\$8,910,646	(\$1,296,929)	(14.6%)	26. TOTAL ADMINISTRATIVE EXPENSES	\$79,434,175	\$84,708,541	\$5,274,366	6.2%
\$108,309,817	\$0	(\$108,309,817)	0.0%	27. MCO TAX EXPENSES	\$387,113,922	\$0	(\$387,113,922)	0.0%
(\$10,622,997)	(\$3,325,863)	(\$7,297,134)	(219.4%)	28. NET OPERATING INCOME / (LOSS)	(\$3,891,702)	(\$7,871,904)	\$3,980,202	50.6%
\$2,364,175	\$2,450,000	(\$85,825)	(3.5%)	OTHER INCOME / EXPENSES				
(\$8,258,822)	(\$875,863)	(\$7,382,959)	(842.9%)	29. TOTAL OTHER INCOME / (EXPENSES)	\$25,088,126	\$24,688,843	\$399,284	1.6%
				30. NET SURPLUS (DEFICIT)	\$21,196,424	\$16,816,938	\$4,379,486	26.0%
103.6%	96.5%	-7.1%	-7.4%	31. Medical Loss Ratio	94.9%	94.7%	-0.2%	-0.2%
6.4%	5.6%	-0.8%	-14.3%	32. Administrative Expense Ratio	5.3%	5.8%	0.5%	8.6%
-3.0%	-0.6%	-2.4%	-400.0%	33. Net Surplus (Deficit) Ratio	1.1%	1.2%	0.1%	8.3%

**ALAMEDA ALLIANCE FOR HEALTH
BALANCE SHEETS
CURRENT MONTH VS. PRIOR MONTH
FOR THE MONTH AND FISCAL YTD ENDED APRIL 30, 2024**

	<u>4/30/2024</u>	<u>3/31/2024</u>	<u>Difference</u>	<u>% Difference</u>
CURRENT ASSETS:				
Cash & Equivalents				
Cash	\$211,550,770	(\$11,347,297)	\$222,898,067	-1,964.33%
Short-Term Investments	398,292,940	776,723,919	(378,430,978)	-48.72%
Interest Receivable	1,202,330	2,503,458	(1,301,128)	-51.97%
Premium Receivables	242,419,235	140,446,549	101,972,686	72.61%
Reinsurance Receivables	3,468,708	6,927,005	(3,458,297)	-49.92%
Other Receivables	1,536,054	1,478,194	57,861	3.91%
Prepaid Expenses	1,025,943	295,422	730,522	247.28%
CalPERS Net Pension Assets	(5,286,448)	(5,286,448)	0	0.00%
Deferred Outflow	14,099,056	14,099,056	0	0.00%
TOTAL CURRENT ASSETS	\$868,308,589	\$925,839,858	(\$57,531,269)	-6.21%
OTHER ASSETS:				
Long-Term Investments	17,177,578	5,191,724	11,985,854	230.86%
Restricted Assets	350,000	350,000	0	0.00%
GASB 87-Lease Assets (Net)	938,750	1,004,664	(65,913)	-6.56%
GASB 96-SBITA Assets (Net)	4,045,341	4,250,151	(204,809)	-4.82%
TOTAL OTHER ASSETS	\$22,511,669	\$10,796,538	\$11,715,131	108.51%
PROPERTY AND EQUIPMENT:				
Land, Building & Improvements	10,167,264	10,167,264	0	0.00%
Furniture And Equipment	12,960,779	12,960,779	0	0.00%
Leasehold Improvement	902,447	902,447	0	0.00%
Internally Developed Software	14,824,002	14,824,002	0	0.00%
Fixed Assets at Cost	\$38,854,491	\$38,854,491	\$0	0.00%
Less: Accumulated Depreciation	(\$33,091,473)	(\$33,028,320)	(\$63,153)	0.19%
NET PROPERTY AND EQUIPMENT	\$5,763,018	\$5,826,171	(\$63,153)	-1.08%
TOTAL ASSETS	\$896,583,276	\$942,462,567	(\$45,879,290)	-4.87%
CURRENT LIABILITIES:				
Accounts Payable	4,022,658	3,886,653	136,005	3.50%
Other Accrued Liabilities	41,220,647	31,874,325	9,346,322	29.32%
GASB 87 ST Lease Liabilities	920,407	918,888	1,519	0.17%
GASB 96 ST SBITA Liabilities	2,059,611	2,232,804	(173,193)	-7.76%
Claims Payable	34,190,754	34,420,590	(229,836)	-0.67%
IBNP Reserves	261,876,611	237,048,314	24,828,297	10.47%
Pass-Through Liabilities	185,036,972	257,208,099	(72,171,128)	-28.06%
Risk Sharing - Providers	6,629,337	6,629,337	0	0.00%
Payroll Liabilities	9,323,110	8,602,659	720,451	8.37%
Deferred Inflow	5,004,985	5,004,985	0	0.00%
TOTAL CURRENT LIABILITIES	\$550,285,092	\$587,826,655	(\$37,541,562)	-6.39%
LONG TERM LIABILITIES:				
GASB 87 LT Lease Liabilities	161,150	240,057	(78,907)	-32.87%
GASB 96 LT SBITA Liabilities	983,568	983,568	0	0.00%
TOTAL LONG TERM LIABILITIES	\$1,144,719	\$1,223,625	(\$78,907)	-6.45%
TOTAL LIABILITIES	\$551,429,811	\$589,050,280	(\$37,620,469)	-6.39%
NET WORTH:				
Contributed Capital	840,233	840,233	0	0.00%
Restricted & Unrestricted Funds	323,116,808	323,116,808	0	0.00%
Year-to Date Net Income / (Loss)	21,196,424	29,455,246	(8,258,822)	-28.04%
TOTAL NET WORTH	\$345,153,465	\$353,412,287	(\$8,258,822)	-2.34%
TOTAL LIABILITIES AND NET WORTH	\$896,583,276	\$942,462,567	(\$45,879,290)	-4.87%
Cash Equivalents	\$609,843,710	\$765,376,622	(\$155,532,912)	-20.32%
Pass-Through	\$185,036,972	\$257,208,099	(\$72,171,128)	-28.06%
Uncommitted Cash	\$424,806,738	\$508,168,523	(\$83,361,784)	-16.40%
Working Capital	\$318,023,496	\$338,013,203	(\$19,989,707)	-5.91%
Current Ratio	157.8%	157.5%	0.3%	0.2%

**ALAMEDA ALLIANCE FOR HEALTH
BALANCE SHEETS
CURRENT MONTH VS. PRIOR MONTH
FOR THE MONTH AND FISCAL YTD ENDED APRIL 30, 2024**

	<u>4/30/2024</u>	<u>3/31/2024</u>	<u>Difference</u>	<u>% Difference</u>
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TOTAL LIABILITIES	\$551,429,811	\$589,050,280	(\$37,620,469)	-6.39%
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Uncommitted Cash	\$424,806,738	\$508,168,523	(\$83,361,784)	-16.40%
Working Capital	\$318,023,496	\$338,013,203	(\$19,989,707)	-5.91%
Current Ratio	157.8%	157.5%	0.3%	0.2%

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE MONTH OF APRIL 2024**

	Medi-Cal Child	Medi-Cal Adult	Medi-Cal SPD	Medi-Cal ACA OE	Medi-Cal Duals	Medi-Cal LTC	Medi-Cal LTC Duals	Medi-Cal Total	Group Care	Medicare	Grand Total
Enrollments/Member Months	110,502	63,507	34,888	149,168	39,951	224	1,291	399,531	5,643	-	405,174
Revenue	\$46,158,967	\$39,957,490	\$50,386,981	\$94,254,251	\$25,982,513	\$2,335,311	\$11,633,558	\$270,709,073	\$2,577,406	\$0	\$273,286,478
Medical Expense	12,110,732	19,527,286	45,660,742	56,723,601	14,559,255	2,292,824	12,146,817	163,021,257	2,369,825	1,000	\$165,392,082
Gross Margin	\$34,048,235	\$20,430,205	\$4,726,239	\$37,530,650	\$11,423,259	\$42,487	(\$513,258)	\$107,687,815	\$207,580	(\$1,000)	\$107,894,396
Administrative Expense	\$527,647	\$1,132,287	\$3,328,103	\$3,238,372	\$832,765	\$148,425	\$707,627	\$9,915,226	\$176,995	\$115,354	\$10,207,575
MCO Tax Expense	\$30,870,561	\$16,620,437	\$9,525,655	\$38,952,264	\$11,963,020	\$51,091	\$326,790	\$108,309,817	\$0	\$0	\$108,309,817
Operating Income / (Expense)	\$2,650,027	\$2,677,481	(\$8,127,519)	(\$4,659,986)	(\$1,372,526)	(\$157,029)	(\$1,547,675)	(\$10,537,228)	\$30,586	(\$116,354)	(\$10,622,997)
Other Income / (Expense)	\$122,036	\$283,856	\$776,130	\$795,654	\$177,726	\$33,134	\$134,759	\$2,323,295	\$40,880	\$0	\$2,364,175
Net Income / (Loss)	\$2,772,063	\$2,961,337	(\$7,351,390)	(\$3,864,333)	(\$1,194,800)	(\$123,895)	(\$1,412,916)	(\$8,213,933)	\$71,465	(\$116,354)	(\$8,258,822)
PMPM Metrics:											
Revenue PMPM	\$417.72	\$629.18	\$1,444.25	\$631.87	\$650.36	\$10,425.50	\$9,011.28	\$677.57	\$456.74	\$0.00	\$674.49
Medical Expense PMPM	\$109.60	\$307.48	\$1,308.78	\$380.27	\$364.43	\$10,235.82	\$9,408.84	\$408.03	\$419.96	\$0.00	\$408.20
Gross Margin PMPM	\$308.12	\$321.70	\$135.47	\$251.60	\$285.93	\$189.67	(\$397.57)	\$269.54	\$36.79	\$0.00	\$266.29
Administrative Expense PMPM	\$4.77	\$17.83	\$95.39	\$21.71	\$20.84	\$662.61	\$548.12	\$24.82	\$31.37	\$0.00	\$25.19
MCO Tax Expense PMPM	\$279.37	\$261.71	\$273.04	\$261.13	\$299.44	\$228.08	\$253.13	\$271.09	\$0.00	\$0.00	\$267.32
Operating Income / (Expense) PMPM	\$23.98	\$42.16	(\$232.96)	(\$31.24)	(\$34.36)	(\$701.02)	(\$1,198.82)	(\$26.37)	\$5.42	\$0.00	(\$26.22)
Other Income / (Expense) PMPM	\$1.10	\$4.47	\$22.25	\$5.33	\$4.45	\$147.92	\$104.38	\$5.82	\$7.24	\$0.00	\$5.83
Net Income / (Loss) PMPM	\$25.09	\$46.63	(\$210.71)	(\$25.91)	(\$29.91)	(\$553.10)	(\$1,094.44)	(\$20.56)	\$12.66	\$0.00	(\$20.38)
Ratio:											
Medical Loss Ratio	88.3%	86.7%	113.1%	106.2%	108.8%	100.5%	107.6%	103.8%	91.9%	0.0%	103.6%
Administrative Expense Ratio	3.8%	5.0%	8.2%	6.1%	6.2%	6.5%	6.3%	6.3%	6.9%	0.0%	6.4%
Net Income Ratio	6.0%	7.4%	-14.6%	-4.1%	-4.6%	-5.3%	-12.1%	-3.0%	2.8%	0.0%	-3.0%

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE FISCAL YEAR TO DATE APRIL 2024**

	Medi-Cal Child	Medi-Cal Adult	Medi-Cal SPD	Medi-Cal ACA OE	Medi-Cal Duals	Medi-Cal LTC	Medi-Cal LTC Duals	Medi-Cal Total	Group Care	Medicare	Grand Total
Enrollments/Member Months	1,048,603	565,171	324,834	1,317,041	409,192	1,701	11,217	3,677,759	56,231	-	3,733,990
Revenue	\$249,352,571	\$254,607,662	\$413,349,683	\$638,500,923	\$175,604,722	\$18,095,225	\$96,873,576	\$1,846,384,362	\$25,710,500	\$0	\$1,872,094,862
Medical Expense	116,078,218	180,231,541	363,836,743	475,911,696	131,614,277	19,470,313	100,858,471	1,388,001,259	21,431,208	6,000	\$1,409,438,467
Gross Margin	\$133,274,352	\$74,376,121	\$49,512,940	\$162,589,228	\$43,990,445	(\$1,375,089)	(\$3,984,895)	\$458,383,102	\$4,279,293	(\$6,000)	\$462,656,395
Administrative Expense	\$4,747,609	\$8,614,554	\$25,203,003	\$25,251,461	\$7,239,807	\$1,119,597	\$5,331,766	\$77,507,797	\$1,542,038	\$384,340	\$79,434,175
MCO Tax Expense	\$110,129,648	\$59,603,943	\$34,137,485	\$139,258,317	\$42,613,525	\$183,809	\$1,187,194	\$387,113,922	\$0	\$0	\$387,113,922
Operating Income / (Expense)	\$18,397,095	\$6,157,624	(\$9,827,547)	(\$1,920,551)	(\$5,862,888)	(\$2,678,495)	(\$10,503,855)	(\$6,238,617)	\$2,737,255	(\$390,340)	(\$3,891,702)
Other Income / (Expense)	\$1,394,861	\$2,713,152	\$8,155,021	\$8,021,484	\$2,296,350	\$367,769	\$1,716,296	\$24,664,932	\$423,195	\$0	\$25,088,126
Net Income / (Loss)	\$19,791,956	\$8,870,776	(\$1,672,526)	\$6,100,933	(\$3,566,538)	(\$2,310,727)	(\$8,787,559)	\$18,426,315	\$3,160,449	(\$390,340)	\$21,196,424
PMPM Metrics:											
Revenue PMPM	\$237.80	\$450.50	\$1,272.50	\$484.80	\$429.15	\$10,637.99	\$8,636.32	\$502.04	\$457.23	\$0.00	\$501.37
Medical Expense PMPM	\$110.70	\$318.90	\$1,120.07	\$361.35	\$321.64	\$11,446.39	\$8,991.57	\$377.40	\$381.13	\$0.00	\$377.46
Gross Margin PMPM	\$127.10	\$131.60	\$152.43	\$123.45	\$107.51	(\$808.40)	(\$355.25)	\$124.64	\$76.10	\$0.00	\$123.90
Administrative Expense PMPM	\$4.53	\$15.24	\$77.59	\$19.17	\$17.69	\$658.20	\$475.33	\$21.07	\$27.42	\$0.00	\$21.27
MCO Tax Expense PMPM	\$105.03	\$105.46	\$105.09	\$105.74	\$104.14	\$108.06	\$105.84	\$105.26	\$0.00	\$0.00	\$103.67
Operating Income / (Expense) PMPM	\$17.54	\$10.90	(\$30.25)	(\$1.46)	(\$14.33)	(\$1,574.66)	(\$936.42)	(\$1.70)	\$48.68	\$0.00	(\$1.04)
Other Income / (Expense) PMPM	\$1.33	\$4.80	\$25.11	\$6.09	\$5.61	\$216.21	\$153.01	\$6.71	\$7.53	\$0.00	\$6.72
Net Income / (Loss) PMPM	\$18.87	\$15.70	(\$5.15)	\$4.63	(\$8.72)	(\$1,358.45)	(\$783.41)	\$5.01	\$56.20	\$0.00	\$5.68
Ratio:											
Medical Loss Ratio	83.4%	92.4%	95.9%	95.3%	99.0%	108.7%	105.4%	95.1%	83.4%	0.0%	94.9%
Administrative Expense Ratio	3.4%	4.4%	6.6%	5.1%	5.4%	6.3%	5.6%	5.3%	6.0%	0.0%	5.3%
Net Income Ratio	7.9%	3.5%	-0.4%	1.0%	-2.0%	-12.8%	-9.1%	1.0%	12.3%	0.0%	1.1%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED April 30, 2024

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
ADMINISTRATIVE EXPENSE SUMMARY								
\$5,206,658	\$5,661,511	\$454,852	8.0%	Personnel Expenses	\$49,954,693	\$53,602,716	\$3,648,023	6.8%
75,882	72,495	(3,387)	(4.7%)	Benefits Administration Expense	1,751,604	1,469,155	(282,449)	(19.2%)
1,605,952	810,808	(795,144)	(98.1%)	Purchased & Professional Services	12,256,365	10,496,675	(1,759,690)	(16.8%)
606,365	512,076	(94,289)	(18.4%)	Occupancy	4,451,924	5,025,931	574,007	11.4%
1,760,506	1,049,325	(711,181)	(67.8%)	Printing Postage & Promotion	4,611,292	6,197,174	1,585,882	25.6%
656,390	780,812	124,423	15.9%	Licenses Insurance & Fees	5,933,011	7,664,226	1,731,215	22.6%
295,822	23,618	(272,203)	(1,152.5%)	Supplies & Other Expenses	475,287	252,665	(222,622)	(88.1%)
\$5,000,917	\$3,249,135	(\$1,751,782)	(53.9%)	Total Other Administrative Expense	\$29,479,482	\$31,105,825	\$1,626,343	5.2%
\$10,207,575	\$8,910,646	(\$1,296,929)	(14.6%)	Total Administrative Expenses	\$79,434,175	\$84,708,541	\$5,274,366	6.2%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED April 30, 2024

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Personnel Expenses				
3,423,766	3,246,615	(177,151)	(5.5%)	Salaries & Wages	32,369,965	32,010,296	(359,669)	(1.1%)
375,620	356,165	(19,455)	(5.5%)	Paid Time Off	3,248,639	3,432,375	183,736	5.4%
3,137	4,935	1,798	36.4%	Compensated Incentives	18,523	1,939,032	1,920,509	99.0%
0	0	0	0.0%	Severance Pay	6,160	842,000	835,840	99.3%
56,468	53,068	(3,400)	(6.4%)	Payroll Taxes	631,178	627,704	(3,474)	(0.6%)
31,633	19,467	(12,166)	(62.5%)	Overtime	326,328	251,794	(74,534)	(29.6%)
321,071	274,993	(46,078)	(16.8%)	CalPERS ER Match	2,809,251	2,723,436	(85,815)	(3.2%)
856,744	1,022,509	165,764	16.2%	Employee Benefits	7,596,698	8,207,370	610,672	7.4%
2,996	0	(2,996)	0.0%	Personal Floating Holiday	178,006	169,701	(8,305)	(4.9%)
17,719	23,500	5,781	24.6%	Premium Bi/Multilingual Pay	131,180	132,500	1,320	1.0%
0	0	0	0.0%	Prizes	154	0	(154)	0.0%
3,000	0	(3,000)	0.0%	Med Ins Opted Out Stipend	13,000	0	(13,000)	0.0%
0	0	0	0.0%	Holiday Bonus	1,402,961	0	(1,402,961)	0.0%
35,470	0	(35,470)	0.0%	Sick Leave	92,696	0	(92,696)	0.0%
(195)	37,270	37,465	100.5%	Compensated Employee Relations	55,803	288,533	232,730	80.7%
17,780	23,100	5,320	23.0%	Work from Home Stipend	166,080	193,495	27,415	14.2%
1,734	4,337	2,603	60.0%	Mileage, Parking & Local Travel	11,153	29,518	18,365	62.2%
8,316	22,122	13,806	62.4%	Travel & Lodging	104,854	208,215	103,361	49.6%
27,569	190,482	162,913	85.5%	Temporary Help Services	455,160	1,566,648	1,111,489	70.9%
14,128	305,585	291,457	95.4%	Staff Development/Training	221,645	683,772	462,127	67.6%
9,704	77,365	67,660	87.5%	Staff Recruitment/Advertising	115,261	296,326	181,064	61.1%
\$5,206,658	\$5,661,511	\$454,852	8.0%	Total Employee Expenses	\$49,954,693	\$53,602,716	\$3,648,023	6.8%
				Benefit Administration Expense				
23,512	21,497	(2,015)	(9.4%)	RX Administration Expense	215,292	210,604	(4,688)	(2.2%)
0	0	0	0.0%	Behavioral Hlth Administration Fees	1,093,429	817,710	(275,719)	(33.7%)
52,370	50,998	(1,372)	(2.7%)	Telemedicine Admin Fees	442,884	440,842	(2,042)	(0.5%)
\$75,882	\$72,495	(\$3,387)	(4.7%)	Total Benefit Administration Expenses	\$1,751,604	\$1,469,155	(\$282,449)	(19.2%)
				Purchased & Professional Services				
492,526	296,626	(195,901)	(66.0%)	Consultant Fees - Non Medical	2,530,509	3,395,060	864,551	25.5%
152,256	160,787	8,531	5.3%	Computer Support Services	4,497,264	3,372,229	(1,125,035)	(33.4%)
11,875	12,500	625	5.0%	Audit Fees	118,750	122,500	3,750	3.1%
0	33	33	100.0%	Consultant Fees - Medical	0	200	200	100.0%
259,525	55,863	(203,662)	(364.6%)	Other Purchased Services	1,610,451	799,324	(811,127)	(101.5%)
(3,627)	1,574	5,201	330.4%	Maint.& Repair-Office Equipment	6,549	12,100	5,551	45.9%
0	0	0	0.0%	Maint.&Repair-Computer Hardware	1,180	1,180	0	0.0%
124,669	116,583	(8,086)	(6.9%)	Medical Refund Recovery Fees	893,032	1,120,649	227,617	20.3%
420,347	0	(420,347)	0.0%	Software - IT Licenses & Subsc	1,425,397	0	(1,425,397)	0.0%
26,836	69,928	43,092	61.6%	Hardware (Non-Capital)	584,821	844,579	259,757	30.8%
79,613	44,565	(35,048)	(78.6%)	Provider Relations-Credentialing	335,751	381,888	46,137	12.1%
38,932	52,350	13,418	25.6%	Legal Fees	225,696	446,966	221,270	49.5%
3,000	0	(3,000)	0.0%	Interpretive Services	26,964	0	(26,964)	0.0%
\$1,605,952	\$810,808	(\$795,144)	(98.1%)	Total Purchased & Professional Services	\$12,256,365	\$10,496,675	(\$1,759,690)	(16.8%)
				Occupancy				
63,153	53,159	(9,994)	(18.8%)	Depreciation	614,348	553,491	(60,858)	(11.0%)
60,880	62,639	1,759	2.8%	Building Lease	552,540	624,228	71,688	11.5%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED April 30, 2024

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
6,902	5,870	(1,032)	(17.6%)	Leased and Rented Office Equipment	28,396	67,639	39,243	58.0%
20,762	17,982	(2,780)	(15.5%)	Utilities	191,233	194,080	2,847	1.5%
206,564	86,510	(120,054)	(138.8%)	Telephone	734,169	831,481	97,312	11.7%
43,295	36,780	(6,515)	(17.7%)	Building Maintenance	236,374	319,934	83,560	26.1%
204,809	249,136	44,327	17.8%	SBITA Amortization Expense-GASB 96	2,094,862	2,435,077	340,215	14.0%
\$606,365	\$512,076	(\$94,289)	(18.4%)	Total Occupancy	\$4,451,924	\$5,025,931	\$574,007	11.4%
				Printing Postage & Promotion				
303,368	113,146	(190,222)	(168.1%)	Postage	690,974	813,985	123,012	15.1%
1,590	30,300	28,711	94.8%	Design & Layout	32,670	73,716	41,046	55.7%
650,771	138,072	(512,699)	(371.3%)	Printing Services	1,341,606	1,166,394	(175,212)	(15.0%)
34,097	6,910	(27,187)	(393.4%)	Mailing Services	93,905	91,681	(2,224)	(2.4%)
16,854	12,580	(4,274)	(34.0%)	Courier/Delivery Service	93,001	97,960	4,959	5.1%
0	333	333	100.0%	Pre-Printed Materials and Publications	1,038	833	(204)	(24.5%)
(4,293)	0	4,293	0.0%	Promotional Products	3,248	24,121	20,874	86.5%
(1,450)	150	1,600	1,066.7%	Promotional Services	(1,253)	5,350	6,603	123.4%
735,698	724,500	(11,198)	(1.5%)	Community Relations	1,608,110	3,665,139	2,057,030	56.1%
24,038	23,333	(705)	(3.0%)	Translation - Non-Clinical	247,995	257,993	9,997	3.9%
(167)	0	167	0.0%	Community Reinvestment Expense	500,000	0	(500,000)	0.0%
\$1,760,506	\$1,049,325	(\$711,181)	(67.8%)	Total Printing Postage & Promotion	\$4,611,292	\$6,197,174	\$1,585,882	25.6%
				Licenses Insurance & Fees				
0	0	0	0.0%	Regulatory Penalties	80,000	750,000	670,000	89.3%
26,000	29,000	3,000	10.3%	Bank Fees	292,098	279,587	(12,511)	(4.5%)
99,960	89,101	(10,859)	(12.2%)	Insurance Premium	1,057,904	845,423	(212,481)	(25.1%)
492,903	488,782	(4,121)	(0.8%)	Licenses, Permits and Fees	3,303,786	3,990,623	686,837	17.2%
37,526	173,930	136,404	78.4%	Subscriptions and Dues - NonIT	1,199,223	1,798,594	599,371	33.3%
\$656,390	\$780,812	\$124,423	15.9%	Total Licenses Insurance & Postage	\$5,933,011	\$7,664,226	\$1,731,215	22.6%
				Supplies & Other Expenses				
15,135	4,209	(10,926)	(259.6%)	Office and Other Supplies	89,463	68,664	(20,799)	(30.3%)
4,630	2,000	(2,630)	(131.5%)	Furniture and Equipment	16,994	37,753	20,759	55.0%
13,708	1,200	(12,508)	(1,042.3%)	Ergonomic Supplies	31,683	21,025	(10,658)	(50.7%)
14,531	15,743	1,212	7.7%	Meals and Entertainment	57,230	79,425	22,195	27.9%
0	0	0	0.0%	Miscellaneous Expense	22,500	27,948	5,447	19.5%
0	0	0	0.0%	Member Incentive Expense	9,600	14,550	4,950	34.0%
247,818	0	(247,818)	0.0%	Equity & Practice Transformation (EPT)	247,818	0	(247,818)	0.0%
0	100	100	100.0%	Covid-19 IT Expenses	0	600	600	100.0%
0	367	367	100.0%	Covid-19 Non IT Expenses	0	2,700	2,700	100.0%
\$295,822	\$23,618	(\$272,203)	(1,152.5%)	Total Supplies & Other Expense	\$475,287	\$252,665	(\$222,622)	(88.1%)
\$10,207,575	\$8,910,646	(\$1,296,929)	(14.6%)	TOTAL ADMINISTRATIVE EXPENSE	\$79,434,175	\$84,708,541	\$5,274,366	6.2%

ALAMEDA ALLIANCE FOR HEALTH
CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS
ACTUAL VS. BUDGET
FOR THE FISCAL YEAR-TO-DATE ENDED JUNE 30, 2024

	Project ID	Prior YTD Acquisitions	Current Month Acquisitions	Fiscal YTD Acquisitions	Capital Budget Total	\$ Variance Fav/(Unf.)
1. Hardware:						
	Cisco Catalyst 9300 - Catalyst Switches	IT-FY24-01	\$ -	\$ -	\$ -	\$ 50,000
	Cisco Catalyst 8500 - Routers	IT-FY24-02	\$ -	\$ -	\$ -	\$ 60,000
	Cisco AP-9166 - Access Point	IT-FY24-03	\$ -	\$ -	\$ -	\$ 10,000
	Cisco UCS-X M6 or M7 Blades x 6	IT-FY24-04	\$ 426,471	\$ -	\$ 426,471	\$ (100)
	PURE Storage array	IT-FY24-05	\$ -	\$ -	\$ -	\$ 300,000
	PKI management	IT-FY24-06	\$ -	\$ -	\$ -	\$ 20,000
	IBM Power Hardware Upgrade	IT-FY24-07	\$ 560,652	\$ -	\$ 560,652	\$ (272,023)
	Misc Hardware	IT-FY24-08	\$ 7,119	\$ -	\$ 7,119	\$ 15,000
	Network / AV Cabling	IT-FY24-09	\$ 95,054	\$ -	\$ 95,054	\$ (65,054)
	Training Room Projector	IT-FY24-10	\$ 12,546	\$ -	\$ 12,546	\$ 454
	Conference room upgrades	IT-FY24-11	\$ -	\$ -	\$ -	\$ 107,701
	Hardware Subtotal		\$ 1,101,842	\$ -	\$ 1,101,842	\$ 1,320,701
2. Software:						
	Zerto renewal and Tier 2 add	AC-FY24-01	\$ -	\$ -	\$ -	\$ 126,000
	Software Subtotal		\$ -	\$ -	\$ -	\$ 126,000
3. Building Improvement:						
	Appliances over 1k new/replacement (all buildings/suites)	FA-FY24-01	\$ -	\$ -	\$ -	\$ -
	ACME Security: Readers, HID boxes, Cameras, Doors (planned/unplanned)	FA-FY24-02	\$ -	\$ -	\$ -	\$ 20,000
	HVAC: Replace VAV boxes, duct work, replace old equipment	FA-FY24-03	\$ 18,295	\$ -	\$ 18,295	\$ 1,705
	Electrical work for projects, workstations requirement	FA-FY24-04	\$ -	\$ -	\$ -	\$ 10,000
	1240 Interior blinds replacement	FA-FY24-05	\$ -	\$ -	\$ -	\$ 25,000
	EV Charging stations, if not completed in FY23 and carried over to FY24	FA-FY24-06	\$ 35,399	\$ -	\$ 35,399	\$ 14,601
	Building Improvement Subtotal		\$ 53,694	\$ -	\$ 53,694	\$ 125,000
4. Furniture & Equipment:						
	Office desks, cabinets, shelvings (all building/suites: new or replacement)	FA-FY24-17	\$ 3,860	\$ -	\$ 3,860	\$ 10,000
	Replace, reconfigure, re-design workstations	FA-FY24-18	\$ -	\$ -	\$ -	\$ 20,000
	Furniture & Equipment Subtotal		\$ 3,860	\$ -	\$ 3,860	\$ 30,000
	GRAND TOTAL		\$ 1,159,395	\$ -	\$ 1,159,395	\$ 1,601,701
5. Reconciliation to Balance Sheet:						
	Fixed Assets @ Cost - 4/30/24			\$ 38,854,491		
	Fixed Assets @ Cost - 6/30/23			\$ 37,695,096		
	Fixed Assets Acquired YTD			\$ 1,159,395		

**ALAMEDA ALLIANCE FOR HEALTH
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS
SUMMARY - FISCAL YEAR 2024**

TANGIBLE NET EQUITY (TNE)

	<u>Jul-23</u>	<u>Aug-23</u>	<u>QTR. END Sep-23</u>	<u>Oct-23</u>	<u>Nov-23</u>	<u>QTR. END Dec-23</u>	<u>Jan-24</u>	<u>Feb-24</u>	<u>QTR. END Mar-24</u>	<u>Apr-24</u>
Current Month Net Income / (Loss)	\$9,746,933	\$2,343,460	\$5,514,335	\$3,776,499	\$3,440,910	\$10,563,766	(\$8,009,058)	\$5,392,121	(\$3,313,721)	(\$8,258,822)
YTD Net Income / (Loss)	\$9,746,933	\$12,090,393	\$17,604,728	\$21,381,227	\$24,822,137	\$35,385,903	\$27,376,845	\$32,768,966	\$29,455,245	\$21,196,423
Actual TNE										
Net Assets	\$333,703,974	\$336,047,435	\$341,561,770	\$345,338,268	\$348,779,178	\$359,342,945	\$351,333,888	\$356,726,008	\$353,412,287	\$345,153,466
Subordinated Debt & Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Actual TNE	\$333,703,974	\$336,047,435	\$341,561,770	\$345,338,268	\$348,779,178	\$359,342,945	\$351,333,888	\$356,726,008	\$353,412,287	\$345,153,466
Increase/(Decrease) in Actual TNE	\$9,746,933	\$2,343,460	\$5,514,335	\$3,776,499	\$3,440,910	\$10,563,766	(\$8,009,058)	\$5,392,121	(\$3,313,721)	(\$8,258,822)
Required TNE⁽¹⁾	\$46,228,233	\$46,744,204	\$46,352,062	\$49,676,617	\$49,894,371	\$49,622,261	\$57,429,796	\$55,347,714	\$56,252,051	\$62,358,321
Min. Req'd to Avoid Monthly Reporting (Increased from 130% to 150% of Required TNE effective July-2022)	\$69,342,350	\$70,116,307	\$69,528,093	\$74,514,926	\$74,841,557	\$74,433,391	\$86,144,695	\$83,021,571	\$84,378,076	\$93,537,481
TNE Excess / (Deficiency)	\$287,475,741	\$289,303,231	\$295,209,708	\$295,661,651	\$298,884,807	\$309,720,684	\$293,904,092	\$301,378,294	\$297,160,236	\$282,795,145
Actual TNE as a Multiple of Required	7.22	7.19	7.37	6.95	6.99	7.24	6.12	6.45	6.28	5.54

Note 1: Required TNE reflects quarterly DMHC calculations for quarter-end months (underlined) and monthly DMHC calculations (not underlined). Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology.

LIQUID TANGIBLE NET EQUITY

Net Assets	\$333,703,974	\$336,047,435	\$341,561,770	\$345,338,268	\$348,779,178	\$359,342,945	\$351,333,888	\$356,726,008	\$353,412,287	\$345,153,466
Fixed Assets at Net Book Value	(5,169,098)	(5,539,264)	(5,608,622)	(5,653,388)	(6,079,010)	(5,997,733)	(7,085,899)	(6,961,780)	(5,826,171)	(5,763,018)
Net Lease Assets/Liabilities/Interest	(711,429)	(475,037)	(1,115,074)	(727,353)	(662,463)	(1,135,481)	(1,193,576)	(1,033,509)	(879,498)	(859,354)
CD Pledged to DMHC	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)	(350,000)
Liquid TNE (Liquid Reserves)	\$328,184,876	\$330,158,171	\$335,603,148	\$339,334,880	\$342,350,168	\$352,995,212	\$343,897,989	\$349,414,228	\$347,236,116	\$339,040,448
Liquid TNE as Multiple of Required	7.10	7.06	7.24	6.83	6.86	7.11	5.99	6.31	6.17	5.44

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	Actual Jul-23	Actual Aug-23	Actual Sep-23	Actual Oct-23	Actual Nov-23	Actual Dec-23	Actual Jan-24	Actual Feb-24	Actual Mar-24	Actual Apr-24	Actual May-24	Actual Jun-24	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	102,463	101,393	100,038	101,120	101,243	102,088	109,553	109,953	110,250	110,502			1,048,603
Adult	52,550	52,102	51,499	52,396	52,151	51,696	62,860	63,117	63,293	63,507			565,171
SPD	31,055	30,840	30,592	30,888	30,865	30,846	35,013	34,875	34,972	34,888			324,834
ACA OE	123,707	121,819	120,016	121,430	120,573	119,668	145,842	146,757	148,061	149,168			1,317,041
Duals	41,688	41,715	41,629	41,496	40,997	40,974	40,117	40,403	40,222	39,951			409,192
MCAL LTC	141	138	139	135	137	135	219	217	216	224			1,701
MCAL LTC Duals	1,033	1,019	1,004	997	975	951	1,311	1,329	1,307	1,291			11,217
Medi-Cal Program	352,637	349,026	344,917	348,462	346,941	346,358	394,915	396,651	398,321	399,531			3,677,759
Group Care Program	5,669	5,645	5,631	5,605	5,585	5,622	5,603	5,608	5,620	5,643			56,231
Total	358,306	354,671	350,548	354,067	352,526	351,980	400,518	402,259	403,941	405,174			3,733,990

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	(1,207)	(1,070)	(1,355)	1,082	123	845	7,465	400	297	252			6,832
Adult	(624)	(448)	(603)	897	(245)	(455)	11,164	257	176	214			10,333
SPD	(225)	(215)	(248)	296	(23)	(19)	4,167	(138)	97	(84)			3,608
ACA OE	(1,260)	(1,888)	(1,803)	1,414	(857)	(905)	26,174	915	1,304	1,107			24,201
Duals	(43)	27	(86)	(133)	(499)	(23)	(857)	286	(181)	(271)			(1,780)
MCAL LTC	(9)	(3)	1	(4)	2	(2)	84	(2)	(1)	8			74
MCAL LTC Duals	4	(14)	(15)	(7)	(22)	(24)	360	18	(22)	(16)			262
Medi-Cal Program	(3,364)	(3,611)	(4,109)	3,545	(1,521)	(583)	48,557	1,736	1,670	1,210			43,530
Group Care Program	(15)	(24)	(14)	(26)	(20)	37	(19)	5	12	23			(41)
Total	(3,379)	(3,635)	(4,123)	3,519	(1,541)	(546)	48,538	1,741	1,682	1,233			43,489

Enrollment Percentages:													
Medi-Cal Program:													
Child % of Medi-Cal	29.1%	29.1%	29.0%	29.0%	29.2%	29.5%	27.7%	27.7%	27.7%	27.7%			28.5%
Adult % of Medi-Cal	14.9%	14.9%	14.9%	15.0%	15.0%	14.9%	15.9%	15.9%	15.9%	15.9%			15.4%
SPD % of Medi-Cal	8.8%	8.8%	8.9%	8.9%	8.9%	8.9%	8.9%	8.8%	8.8%	8.7%			8.8%
ACA OE % of Medi-Cal	35.1%	34.9%	34.8%	34.8%	34.8%	34.6%	36.9%	37.0%	37.2%	37.3%			35.8%
Duals % of Medi-Cal	11.8%	12.0%	12.1%	11.9%	11.8%	11.8%	10.2%	10.2%	10.1%	10.0%			11.1%
Medi-Cal Program % of Total	98.4%	98.4%	98.4%	98.4%	98.4%	98.4%	98.6%	98.6%	98.6%	98.6%			98.5%
Group Care Program % of Total	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.4%	1.4%	1.4%	1.4%			1.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	Actual Jul-23	Actual Aug-23	Actual Sep-23	Actual Oct-23	Actual Nov-23	Actual Dec-23	Actual Jan-24	Actual Feb-24	Actual Mar-24	Actual Apr-24	Actual May-24	Actual Jun-24	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted													
Directly Contracted (DCP)	74,547	73,027	72,504	78,530	75,141	76,228	104,906	91,656	89,759	89,551			825,849
Alameda Health System	66,089	65,344	64,133	63,271	63,903	63,545	83,981	89,168	90,086	90,631			740,151
	<u>140,636</u>	<u>138,371</u>	<u>136,637</u>	<u>141,801</u>	<u>139,044</u>	<u>139,773</u>	<u>188,887</u>	<u>180,824</u>	<u>179,845</u>	<u>180,182</u>			<u>1,566,000</u>
Delegated:													
CFMG	34,810	34,649	34,144	34,035	35,105	35,399	42,148	43,527	43,412	43,700			380,929
CHCN	130,230	129,183	127,430	126,705	127,641	128,331	169,483	177,908	180,684	181,292			1,478,887
Kaiser	52,630	52,468	52,337	51,526	50,736	48,477	0	0	0	0			308,174
Delegated Subtotal	<u>217,670</u>	<u>216,300</u>	<u>213,911</u>	<u>212,266</u>	<u>213,482</u>	<u>212,207</u>	<u>211,631</u>	<u>221,435</u>	<u>224,096</u>	<u>224,992</u>			<u>2,167,990</u>
Total	<u>358,306</u>	<u>354,671</u>	<u>350,548</u>	<u>354,067</u>	<u>352,526</u>	<u>351,980</u>	<u>400,518</u>	<u>402,259</u>	<u>403,941</u>	<u>405,174</u>			<u>3,733,990</u>
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted													
	(939)	(2,265)	(1,734)	5,164	(2,757)	729	49,114	(8,063)	(979)	337			38,607
Delegated:													
CFMG	(441)	(161)	(505)	(109)	1,070	294	6,749	1,379	(115)	288			8,449
CHCN	(1,721)	(1,047)	(1,753)	(725)	936	690	41,152	8,425	2,776	608			49,341
Kaiser	(278)	(162)	(131)	(811)	(790)	(2,259)	(48,477)	0	0	0			(52,908)
Delegated Subtotal	<u>(2,440)</u>	<u>(1,370)</u>	<u>(2,389)</u>	<u>(1,645)</u>	<u>1,216</u>	<u>(1,275)</u>	<u>(576)</u>	<u>9,804</u>	<u>2,661</u>	<u>896</u>			<u>4,882</u>
Total	<u>(3,379)</u>	<u>(3,635)</u>	<u>(4,123)</u>	<u>3,519</u>	<u>(1,541)</u>	<u>(546)</u>	<u>48,538</u>	<u>1,741</u>	<u>1,682</u>	<u>1,233</u>			<u>43,489</u>
Direct/Delegate Enrollment Percentages:													
Directly-Contracted													
	39.3%	39.0%	39.0%	40.0%	39.4%	39.7%	47.2%	45.0%	44.5%	44.5%			41.9%
Delegated:													
CFMG	9.7%	9.8%	9.7%	9.6%	10.0%	10.1%	10.5%	10.8%	10.7%	10.8%			10.2%
CHCN	36.3%	36.4%	36.4%	35.8%	36.2%	36.5%	42.3%	44.2%	44.7%	44.7%			39.6%
Kaiser	14.7%	14.8%	14.9%	14.6%	14.4%	13.8%	0.0%	0.0%	0.0%	0.0%			8.3%
Delegated Subtotal	<u>60.7%</u>	<u>61.0%</u>	<u>61.0%</u>	<u>60.0%</u>	<u>60.6%</u>	<u>60.3%</u>	<u>52.8%</u>	<u>55.0%</u>	<u>55.5%</u>	<u>55.5%</u>			<u>58.1%</u>
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>			<u>100.0%</u>

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING**

FOR THE FISCAL YEAR 2024	FINAL BUDGET													YTD Member Months
	Budget Jul-23	Budget Aug-23	Budget Sep-23	Budget Oct-23	Budget Nov-23	Budget Dec-23	Budget Jan-24	Budget Feb-24	Budget Mar-24	Budget Apr-24	Budget May-24	Budget Jun-24		
Enrollment by Plan & Aid Category:														
Medi-Cal Program by Category of Aid:														
Child	102,463	101,393	100,038	101,120	100,109	99,008	102,159	100,933	99,823	98,725	97,639	96,565	1,199,975	
Adult	52,550	52,102	51,499	52,396	51,872	51,301	57,478	56,788	56,107	55,434	54,769	54,112	646,408	
SPD	31,055	30,840	30,592	30,888	30,734	30,488	42,473	42,133	41,796	41,462	41,130	40,801	434,392	
ACA OE	123,707	121,819	120,016	121,430	121,180	119,605	149,197	147,556	145,933	144,328	142,740	141,170	1,598,681	
Duals	41,688	41,715	41,629	41,496	41,410	41,325	45,787	45,694	45,600	45,506	45,412	45,318	522,580	
MCAL LTC	141	138	139	135	136	137	172	173	174	175	176	177	1,873	
MCAL LTC Duals	1,033	1,019	1,004	997	985	971	1,194	1,176	1,159	1,142	1,125	1,108	12,913	
Medi-Cal Program	352,637	349,026	344,917	348,462	346,426	342,835	398,460	394,453	390,592	386,772	382,991	379,251	4,416,822	
Group Care Program	5,669	5,645	5,631	5,605	5,591	5,577	5,563	5,549	5,535	5,521	5,507	5,493	66,886	
Total	358,306	354,671	350,548	354,067	352,017	348,412	404,023	400,002	396,127	392,293	388,498	384,744	4,483,708	

Month Over Month Enrollment Change:														
Medi-Cal Monthly Change														
Child	(1,207)	(1,070)	(1,355)	1,082	(1,011)	(1,101)	3,151	(1,226)	(1,110)	(1,098)	(1,086)	(1,074)	(7,105)	
Adult	(624)	(448)	(603)	897	(524)	(571)	6,177	(690)	(681)	(673)	(665)	(657)	938	
SPD	(225)	(215)	(248)	296	(154)	(246)	11,985	(340)	(337)	(334)	(332)	(329)	9,521	
ACA OE	(1,260)	(1,888)	(1,803)	1,414	(250)	(1,575)	29,592	(1,641)	(1,623)	(1,605)	(1,588)	(1,570)	16,203	
Duals	(43)	27	(86)	(133)	(86)	(85)	4,462	(93)	(94)	(94)	(94)	(94)	3,587	
MCAL LTC	(9)	(3)	1	(4)	1	1	35	1	1	1	1	1	27	
MCAL LTC Duals	4	(14)	(15)	(7)	(12)	(14)	223	(18)	(17)	(17)	(17)	(17)	79	
Medi-Cal Program	(3,364)	(3,611)	(4,109)	3,545	(2,036)	(3,591)	55,625	(4,007)	(3,861)	(3,820)	(3,781)	(3,740)	23,250	
Group Care Program	(15)	(24)	(14)	(26)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(14)	(191)	
Total	(3,379)	(3,635)	(4,123)	3,519	(2,050)	(3,605)	55,611	(4,021)	(3,875)	(3,834)	(3,795)	(3,754)	23,059	

Enrollment Percentages:														
Medi-Cal Program:														
Child % (Medi-Cal)	29.1%	29.1%	29.0%	29.0%	28.9%	28.9%	25.6%	25.6%	25.6%	25.5%	25.5%	25.5%	27.2%	
Adult % (Medi-Cal)	14.9%	14.9%	14.9%	15.0%	15.0%	15.0%	14.4%	14.4%	14.4%	14.3%	14.3%	14.3%	14.6%	
SPD % (Medi-Cal)	8.8%	8.8%	8.9%	8.9%	8.9%	8.9%	10.7%	10.7%	10.7%	10.7%	10.7%	10.8%	9.8%	
ACA OE % (Medi-Cal)	35.1%	34.9%	34.8%	34.8%	35.0%	34.9%	37.4%	37.4%	37.4%	37.3%	37.3%	37.2%	36.2%	
Duals % (Medi-Cal)	11.8%	12.0%	12.1%	11.9%	12.0%	12.1%	11.5%	11.6%	11.7%	11.8%	11.9%	11.9%	11.8%	
MCAL LTC % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
MCAL LTC Duals % (Medi-Cal)	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	
Medi-Cal Program % of Total	98.4%	98.4%	98.4%	98.4%	98.4%	98.4%	98.6%	98.6%	98.6%	98.6%	98.6%	98.6%	98.5%	
Group Care Program % of Total	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.4%	1.4%	1.4%	1.4%	1.4%	1.4%	1.5%	
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	

ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING

FOR THE FISCAL YEAR 2024	FINAL BUDGET													YTD Member Months
	Budget Jul-23	Budget Aug-23	Budget Sep-23	Budget Oct-23	Budget Nov-23	Budget Dec-23	Budget Jan-24	Budget Feb-24	Budget Mar-24	Budget Apr-24	Budget May-24	Budget Jun-24		
Current Direct/Delegate Enrollment:														
Directly-Contracted														
Directly Contracted (DCP)	74,547	73,027	72,504	78,530	78,174	77,543	103,987	103,154	102,341	101,536	100,739	99,949	1,066,031	
Alameda Health System	66,089	65,344	64,133	63,271	62,977	62,254	86,850	85,925	85,022	84,129	83,245	82,371	891,610	
	140,636	138,371	136,637	141,801	141,151	139,797	190,837	189,079	187,363	185,665	183,984	182,320	1,957,641	
Delegated:														
CFMG	34,810	34,649	34,144	34,035	33,709	33,339	43,104	42,595	42,131	41,671	41,217	40,767	456,171	
CHCN	130,230	129,183	127,430	126,705	125,969	124,637	170,082	168,328	166,633	164,957	163,297	161,657	1,759,108	
Kaiser	52,630	52,468	52,337	51,526	51,188	50,639	0	0	0	0	0	0	310,788	
Delegated Subtotal	217,670	216,300	213,911	212,266	210,866	208,615	213,186	210,923	208,764	206,628	204,514	202,424	2,526,067	
Total	358,306	354,671	350,548	354,067	352,017	348,412	404,023	400,002	396,127	392,293	388,498	384,744	4,483,708	
Direct/Delegate Month Over Month Enrollment Change:														
Directly-Contracted														
Directly Contracted (DCP)	305	(1,520)	(523)	6,026	(356)	(631)	26,444	(833)	(813)	(805)	(797)	(790)	25,707	
Alameda Health System	(1,244)	(745)	(1,211)	(862)	(294)	(723)	24,596	(925)	(903)	(893)	(884)	(874)	15,038	
	(939)	(2,265)	(1,734)	5,164	(650)	(1,354)	51,040	(1,758)	(1,716)	(1,698)	(1,681)	(1,664)	40,745	
Delegated:														
CFMG	(441)	(161)	(505)	(109)	(326)	(370)	9,765	(509)	(464)	(460)	(454)	(450)	5,516	
CHCN	(1,721)	(1,047)	(1,753)	(725)	(736)	(1,332)	45,445	(1,754)	(1,695)	(1,676)	(1,660)	(1,640)	29,706	
Kaiser	(278)	(162)	(131)	(811)	(338)	(549)	(50,639)	0	0	0	0	0	(52,908)	
Delegated Subtotal	(2,440)	(1,370)	(2,389)	(1,645)	(1,400)	(2,251)	4,571	(2,263)	(2,159)	(2,136)	(2,114)	(2,090)	(17,686)	
Total	(3,379)	(3,635)	(4,123)	3,519	(2,050)	(3,605)	55,611	(4,021)	(3,875)	(3,834)	(3,795)	(3,754)	23,059	
Direct/Delegate Enrollment Percentages:														
Directly-Contracted														
Directly Contracted (DCP)	20.8%	20.6%	20.7%	22.2%	22.2%	22.3%	25.7%	25.8%	25.8%	25.9%	25.9%	26.0%	23.8%	
Alameda Health System	18.4%	18.4%	18.3%	17.9%	17.9%	17.9%	21.5%	21.5%	21.5%	21.4%	21.4%	21.4%	19.9%	
	39.3%	39.0%	39.0%	40.0%	40.1%	40.1%	47.2%	47.3%	47.3%	47.3%	47.4%	47.4%	43.7%	
Delegated:														
CFMG	9.7%	9.8%	9.7%	9.6%	9.6%	9.6%	10.7%	10.6%	10.6%	10.6%	10.6%	10.6%	10.2%	
CHCN	36.3%	36.4%	36.4%	35.8%	35.8%	35.8%	42.1%	42.1%	42.1%	42.0%	42.0%	42.0%	39.2%	
Kaiser	14.7%	14.8%	14.9%	14.6%	14.5%	14.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.9%	
Delegated Subtotal	60.7%	61.0%	61.0%	60.0%	59.9%	59.9%	52.8%	52.7%	52.7%	52.7%	52.6%	52.6%	56.3%	
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	

ALAMEDA ALLIANCE FOR HEALTH
TRENDING ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024

	Variance Jul-23	Variance Aug-23	Variance Sep-23	Variance Oct-23	Variance Nov-23	Variance Dec-23	Variance Jan-24	Variance Feb-24	Variance Mar-24	Variance Apr-24	Variance May-24	Variance Jun-24	YTD Member Month Variance
Enrollment Variance by Plan & Aid Category - Favorable/(Unfavorable)													
Medi-Cal Program:													
Child	0	0	0	0	1,134	3,080	7,394	9,020	10,427	11,777			42,832
Adult	0	0	0	0	279	395	5,382	6,329	7,186	8,073			27,644
SPD	0	0	0	0	131	358	(7,460)	(7,258)	(6,824)	(6,574)			(27,627)
ACA OE	0	0	0	0	(607)	63	(3,355)	(799)	2,128	4,840			2,270
Duals	0	0	0	0	(413)	(351)	(5,670)	(5,291)	(5,378)	(5,555)			(22,658)
MCAL LTC	0	0	0	0	1	(2)	47	44	42	49			181
MCAL LTC Duals	0	0	0	0	(10)	(20)	117	153	148	149			537
Medi-Cal Program	0	0	0	0	515	3,523	(3,545)	2,198	7,729	12,759			23,179
Group Care Program	0	0	0	0	(6)	45	40	59	85	122			345
Total	0	0	0	0	509	3,568	(3,505)	2,257	7,814	12,881			23,524
Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)													
Directly-Contracted													
Directly Contracted (DCP)	0	0	0	0	(3,033)	(1,315)	919	(11,498)	(12,582)	(11,985)		180,182	(39,494)
Alameda Health System	0	0	0	0	926	1,291	(2,869)	3,243	5,064	6,502			14,157
	0	0	0	0	(2,107)	(24)	(1,950)	(8,255)	(7,518)	(5,483)			(25,337)
Delegated:													
CFMG	0	0	0	0	1,396	2,060	(956)	932	1,281	2,029			6,742
CHCN	0	0	0	0	1,672	3,694	(599)	9,580	14,051	16,335			44,733
Kaiser	0	0	0	0	(452)	(2,162)	0	0	0	0			(2,614)
Delegated Subtotal	0	0	0	0	2,616	3,592	(1,555)	10,512	15,332	18,364			48,861
Total	0	0	0	0	509	3,568	(3,505)	2,257	7,814	12,881			23,524

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED APRIL 30, 2024**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
\$5,189,884	\$1,393,392	(\$3,796,492)	(272.5%)	CAPITATED MEDICAL EXPENSES:	\$27,598,050	\$12,556,853	(\$15,041,197)	(119.8%)
6,171,338	6,164,077	(7,260)	(0.1%)	PCP Capitation	50,337,587	51,527,013	1,189,426	2.3%
379,207	361,812	(17,396)	(4.8%)	PCP Capitation FQHC	3,306,056	3,247,186	(58,870)	(1.8%)
5,406,158	5,538,636	132,478	2.4%	Specialty-Capitation	43,853,466	45,606,646	1,753,180	3.8%
709,260	705,406	(3,854)	(0.5%)	Specialty-Capitation FQHC	6,055,789	5,921,383	(134,406)	(2.3%)
339,266	326,605	(12,662)	(3.9%)	Laboratory Capitation	2,873,543	2,840,146	(33,397)	(1.2%)
110,331	105,381	(4,950)	(4.7%)	Vision Cap	961,738	945,483	(16,255)	(1.7%)
266,989	270,571	3,583	1.3%	CFMG Capitation	2,171,753	2,243,932	72,180	3.2%
0	0	0	0.0%	Anc IPA Admin Capitation FQHC	83,773,193	84,015,590	242,397	0.3%
0	0	0	0.0%	Kaiser Capitation	4,672	0	(4,672)	0.0%
9,318	0	(9,318)	0.0%	BHT Supplemental Expense	2,433,101	2,311,103	(121,999)	(5.3%)
877,289	1,027,837	150,548	14.6%	Maternity Supplemental Expense	7,806,055	8,521,959	715,904	8.4%
\$19,459,040	\$15,893,717	(\$3,565,323)	(22.4%)	5 - TOTAL CAPITATED EXPENSES	\$231,175,003	\$219,737,292	(\$11,437,711)	(5.2%)
				FEE FOR SERVICE MEDICAL EXPENSES:				
12,040,629	0	(12,040,629)	0.0%	IBNR Inpatient Services	22,768,527	(2,306,298)	(25,074,825)	1,087.2%
361,219	0	(361,219)	0.0%	IBNR Settlement (IP)	683,055	(69,188)	(752,243)	1,087.2%
0	0	0	0.0%	IBNR Claims Fluctuation (IP)	858,234	(184,504)	(1,042,738)	565.2%
36,011,654	48,009,538	11,997,885	25.0%	Inpatient Hospitalization FFS	334,810,199	382,229,850	47,419,651	12.4%
2,505,971	0	(2,505,971)	0.0%	IP OB - Mom & NB	21,354,205	7,462,632	(13,891,572)	(186.1%)
224,824	0	(224,824)	0.0%	IP Behavioral Health	1,933,772	895,483	(1,038,289)	(115.9%)
1,070,016	0	(1,070,016)	0.0%	IP Facility Rehab FFS	10,091,321	4,711,642	(5,379,678)	(114.2%)
\$52,214,312	\$48,009,538	(\$4,204,774)	(8.8%)	6 - Inpatient Hospital & SNF Expense	\$392,499,312	\$392,739,618	\$240,306	0.1%
(132,109)	0	132,109	0.0%	IBNR PCP	485,872	46,983	(438,889)	(934.1%)
(3,963)	0	3,963	0.0%	IBNR Settlement (PCP)	14,575	1,409	(13,166)	(934.4%)
0	0	0	0.0%	IBNR Claims Fluctuation (PCP)	49,440	3,759	(45,681)	(1,215.2%)
4,897,784	2,673,410	(2,224,374)	(83.2%)	Primary Care Non-Contracted FF	28,607,857	22,283,467	(6,324,390)	(28.4%)
615,482	317,139	(298,344)	(94.1%)	PCP FQHC FFS	4,431,567	3,804,803	(626,764)	(16.5%)
0	0	0	0.0%	Phys Extended Hours Incentive	3,500	6,000	2,500	41.7%
(818,409)	3,632,657	4,451,066	122.5%	Prop 56 Physician	13,073,855	30,354,465	17,280,610	56.9%
16,306	0	(16,306)	0.0%	Prop 56 Hyde	241,387	58,257	(183,130)	(314.3%)
51,747	0	(51,747)	0.0%	Prop 56 Trauma Screening	749,872	316,945	(432,927)	(136.6%)
48,540	0	(48,540)	0.0%	Prop 56 Develop. Screening	847,576	383,782	(463,793)	(120.8%)
624,679	0	(624,679)	0.0%	Prop 56 Family Planning	7,294,261	2,905,675	(4,388,586)	(151.0%)
(298,978)	0	298,978	0.0%	Prop 56 VBP	(298,405)	7,428	305,834	4,117.1%
\$5,001,080	\$6,623,205	\$1,622,125	24.5%	7 - Primary Care Physician Expense	\$55,501,357	\$60,172,973	\$4,671,617	7.8%
(507,401)	0	507,401	0.0%	IBNR Specialist	1,594,349	(704,271)	(2,298,620)	326.4%
349,107	0	(349,107)	0.0%	Psychiatrist FFS	2,846,831	927,497	(1,919,334)	(206.9%)
3,034,388	7,502,582	4,468,194	59.6%	Specialty Care FFS	24,624,825	50,302,749	25,677,924	51.0%
276,678	0	(276,678)	0.0%	Specialty Anesthesiology	1,843,459	733,088	(1,110,371)	(151.5%)
1,427,075	0	(1,427,075)	0.0%	Specialty Imaging FFS	11,589,126	4,332,553	(7,256,572)	(167.5%)
34,755	0	(34,755)	0.0%	Obstetrics FFS	203,819	71,825	(131,995)	(183.8%)
393,443	0	(393,443)	0.0%	Specialty IP Surgery FFS	2,914,576	1,146,377	(1,768,198)	(154.2%)
1,130,805	0	(1,130,805)	0.0%	Specialty OP Surgery FFS	6,748,521	2,380,160	(4,368,362)	(183.5%)
581,430	0	(581,430)	0.0%	Spec IP Physician	4,854,210	1,804,945	(3,049,265)	(168.9%)
180,528	102,170	(78,358)	(76.7%)	SCP FQHC FFS	841,414	814,442	(26,972)	(3.3%)
(15,221)	0	15,221	0.0%	IBNR Settlement (SCP)	47,834	(21,127)	(68,961)	326.4%
0	0	0	0.0%	IBNR Claims Fluctuation (SCP)	168,139	(56,342)	(224,481)	398.4%
\$6,885,586	\$7,604,753	\$719,166	9.5%	8 - Specialty Care Physician Expense	\$58,277,103	\$61,731,896	\$3,454,793	5.6%
762,426	0	(762,426)	0.0%	IBNR Ancillary	5,627,875	2,122,555	(3,505,320)	(165.1%)
22,872	0	(22,872)	0.0%	IBNR Settlement (ANC)	168,838	63,677	(105,161)	(165.1%)
0	0	0	0.0%	IBNR Claims Fluctuation (ANC)	389,235	169,805	(219,430)	(129.2%)
324,951	0	(324,951)	0.0%	IBNR Transportation FFS	585,629	45,720	(539,910)	(1,180.9%)
1,549,609	0	(1,549,609)	0.0%	Behavioral Health Therapy FFS	13,021,125	4,951,126	(8,069,999)	(163.0%)
1,439,122	0	(1,439,122)	0.0%	Psychologist & Other MH Prof.	11,572,254	4,215,464	(7,356,790)	(174.5%)
311,014	0	(311,014)	0.0%	Acupuncture/Biofeedback	2,899,130	1,075,338	(1,823,792)	(169.6%)
83,374	0	(83,374)	0.0%	Hearing Devices	1,175,980	381,525	(794,455)	(208.2%)
50,839	0	(50,839)	0.0%	Imaging/MRI/CT Global	461,515	141,544	(319,971)	(226.1%)
110,750	0	(110,750)	0.0%	Vision FFS	555,599	164,593	(391,006)	(237.6%)
0	0	0	0.0%	Family Planning	69	30	(39)	(133.3%)
487,730	0	(487,730)	0.0%	Laboratory-FFS	5,043,270	1,917,612	(3,125,658)	(163.0%)
119,032	0	(119,032)	0.0%	ANC Therapist	970,404	395,200	(575,204)	(145.5%)
1,266,285	0	(1,266,285)	0.0%	Transportation (Ambulance)-FFS	11,111,803	3,746,485	(7,365,317)	(196.6%)
2,047,018	0	(2,047,018)	0.0%	Transportation (Other)-FFS	16,421,559	5,929,067	(10,492,492)	(177.0%)
1,803,940	0	(1,803,940)	0.0%	Hospice	14,494,943	5,779,983	(8,714,960)	(150.8%)

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED APRIL 30, 2024**

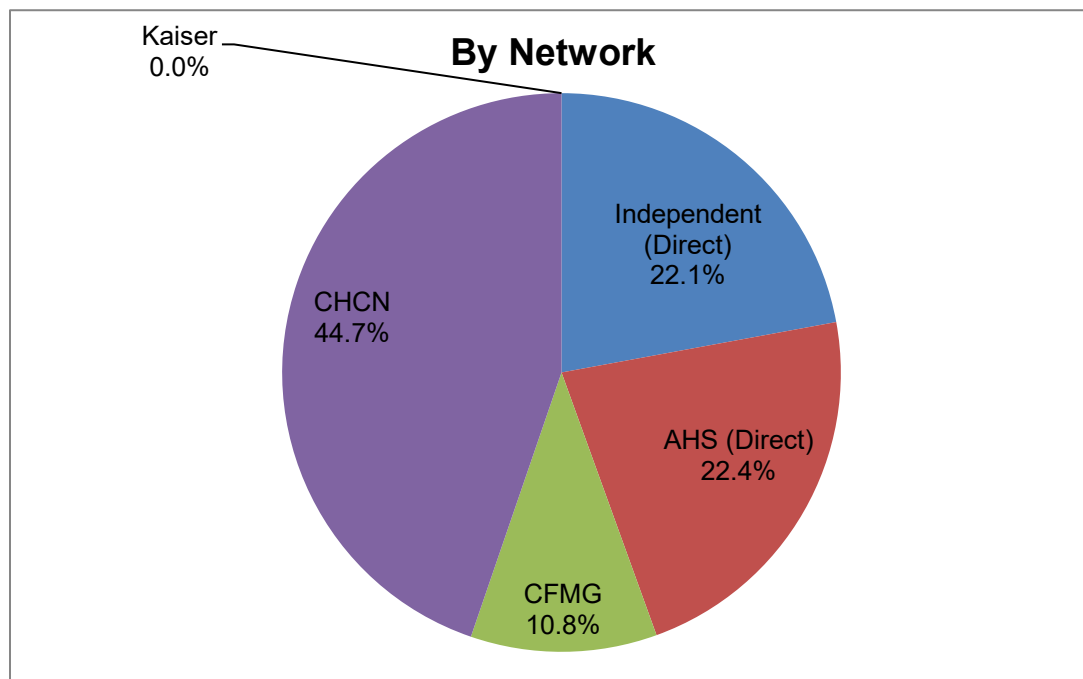
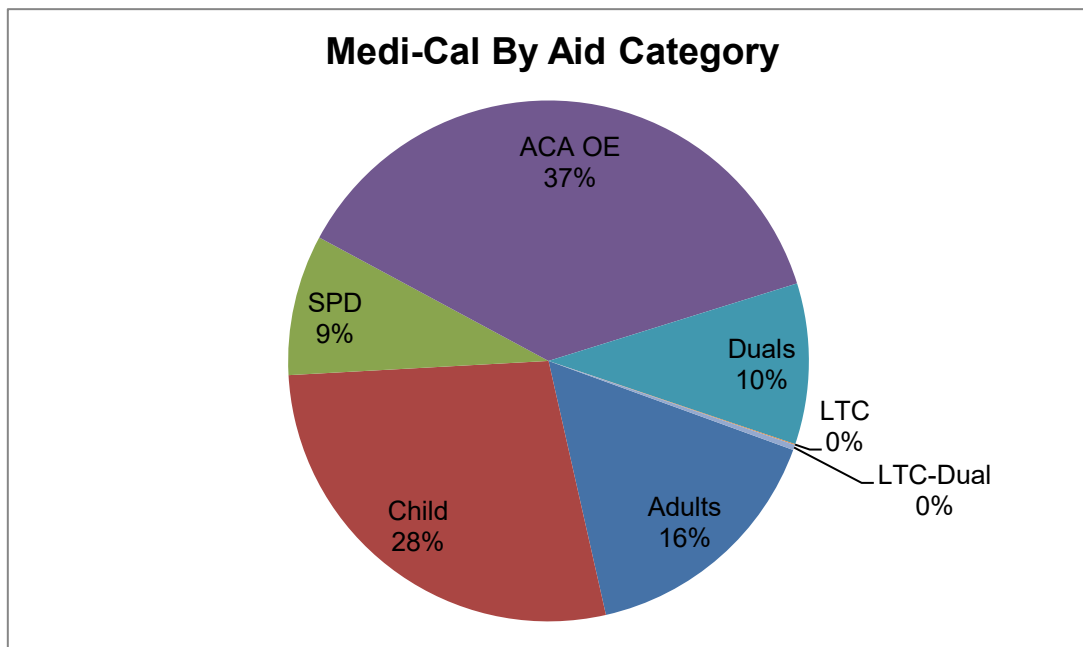
CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
1,511,638	0	(1,511,638)	0.0%	Home Health Services	13,044,524	4,994,036	(8,050,488)	(61.2%)
603	12,258,924	12,258,321	100.0%	Other Medical-FFS	12,077	67,728,583	67,716,506	100.0%
(140,625)	0	140,625	0.0%	Medical Refunds through HMS	(100,606)	(309,963)	(209,357)	67.5%
(182,758)	0	182,758	0.0%	Medical Refunds	(768,177)	(565,083)	203,094	(35.9%)
10,632	0	(10,632)	0.0%	DME & Medical Supplies	238,016	116,689	(121,327)	(104.0%)
0	0	0	0.0%	GEMT FFS	(373,988)	(373,988)	0	0.0%
1,786,451	1,829,645	43,194	2.4%	ECM Base/Outreach FFS Anc.	15,736,158	15,424,367	(311,791)	(2.0%)
20,315	0	(20,315)	0.0%	CS Housing Deposits FFS Ancillary	(4,169,712)	135,985	4,305,697	3,166.3%
313,151	0	(313,151)	0.0%	CS Housing Tenancy FFS Ancillary	6,556,955	1,183,089	(5,373,865)	(454.2%)
128,106	0	(128,106)	0.0%	CS Housing Navigation Services FFS Ancillary	32,290	257,647	225,357	87.5%
198,213	0	(198,213)	0.0%	CS Medical Respite FFS Ancillary	1,898,266	377,892	(1,520,374)	(402.3%)
109,024	0	(109,024)	0.0%	CS Medically Tailored Meals FFS Ancillary	(206,714)	128,446	335,160	260.9%
6,980	0	(6,980)	0.0%	CS Asthma Remediation FFS Ancillary	(241,179)	11,648	252,827	2,170.6%
0	10,000	10,000	100.0%	MOT Wrap Around (Non Medical MOT Cost)	0	60,000	60,000	100.0%
96,651	0	(96,651)	0.0%	CS Personal Care & Homemaker Services FFS Ancillary	1,554,394	0	(1,554,394)	0.0%
598	0	(598)	0.0%	CS Caregiver Respite Services FFS Ancillary	11,944	0	(11,944)	0.0%
290,344	0	(290,344)	0.0%	Community Based Adult Services (CBAS)	3,800,681	1,425,263	(2,375,419)	(166.7%)
0	0	0	0.0%	CS Pilot LTC Diversion Expense	0	15,291	15,291	100.0%
0	0	0	0.0%	CS Pilot LTC Transition Expense	37,463	23,701	(13,762)	(58.1%)
0	0	0	0.0%	Justice Involved Pilot	0	161,111	161,111	100.0%
\$14,528,286	\$14,098,570	(\$429,716)	(3.0%)	9 - Ancillary Medical Expense	\$121,561,622	\$121,894,440	\$332,818	0.3%
72,092	0	(72,092)	0.0%	IBNR Outpatient	4,889,181	422,626	(4,466,555)	(1,056.9%)
2,164	0	(2,164)	0.0%	IBNR Settlement (OP)	146,674	12,677	(133,997)	(1,057.0%)
0	0	0	0.0%	IBNR Claims Fluctuation (OP)	385,366	33,811	(351,555)	(1,039.8%)
2,300,934	12,188,782	9,887,848	81.1%	Out Patient FFS	17,526,230	72,029,809	54,503,579	75.7%
2,356,253	0	(2,356,253)	0.0%	OP Ambul Surgery FFS	17,981,982	6,937,396	(11,044,586)	(159.2%)
2,137,940	0	(2,137,940)	0.0%	OP Fac Imaging Services FFS	17,805,959	6,670,623	(11,135,336)	(166.9%)
25,056	0	(25,056)	0.0%	Behav Health FFS	124,183	(21,966)	(146,150)	665.3%
720,258	0	(720,258)	0.0%	OP Facility Lab FFS	5,764,231	2,081,864	(3,682,367)	(176.9%)
232,904	0	(232,904)	0.0%	OP Facility Cardio FFS	1,617,358	608,098	(1,009,260)	(166.0%)
152,939	0	(152,939)	0.0%	OP Facility PT/OT/ST FFS	1,541,726	270,230	(1,271,495)	(470.5%)
3,106,358	0	(3,106,358)	0.0%	OP Facility Dialysis FFS	21,771,200	8,379,495	(13,391,705)	(159.8%)
\$11,106,898	\$12,188,782	\$1,081,885	8.9%	10 - Outpatient Medical Expense Medical Expense	\$89,554,089	\$97,424,662	\$7,870,573	8.1%
924,061	0	(924,061)	0.0%	IBNR Emergency	3,960,104	30,260	(3,929,844)	(12,986.9%)
27,722	0	(27,722)	0.0%	IBNR Settlement (ER)	118,804	910	(117,894)	(12,955.4%)
0	0	0	0.0%	IBNR Claims Fluctuation (ER)	242,890	2,423	(240,467)	(9,924.3%)
1,196,235	0	(1,196,235)	0.0%	Special ER Physician FFS	8,708,157	3,056,795	(5,651,362)	(184.9%)
7,515,835	7,626,559	110,724	1.5%	ER Facility	59,355,547	61,914,546	2,558,999	4.1%
\$9,663,854	\$7,626,559	(\$2,037,294)	(26.7%)	11 - Emergency Expense	\$72,385,502	\$65,004,934	(\$7,380,568)	(11.4%)
297,332	0	(297,332)	0.0%	IBNR Pharmacy OP	2,972,556	(204,308)	(3,176,864)	1,554.9%
8,919	0	(8,919)	0.0%	IBNR Settlement (RX) OP	89,173	(6,133)	(95,306)	1,554.0%
0	0	0	0.0%	IBNR Claims Fluctuation (RX) OP	214,018	(16,345)	(230,363)	1,409.4%
613,760	366,471	(247,289)	(67.5%)	Pharmacy FFS	5,104,771	4,156,390	(948,382)	(22.8%)
109,666	11,838,990	11,729,324	99.1%	Pharmacy Non-PBM FFS-Other Anc	1,194,989	65,594,273	64,399,284	98.2%
6,017,999	0	(6,017,999)	0.0%	Pharmacy Non-PBM FFS-OP FAC	57,902,869	21,975,503	(35,927,366)	(163.5%)
241,851	0	(241,851)	0.0%	Pharmacy Non-PBM FFS-PCP	2,174,799	615,362	(1,559,437)	(253.4%)
1,937,082	0	(1,937,082)	0.0%	Pharmacy Non-PBM FFS-SCP	21,643,716	8,807,902	(12,835,814)	(145.7%)
28,778	0	(28,778)	0.0%	Pharmacy Non-PBM FFS-FQHC	125,974	41,158	(84,816)	(206.1%)
5,169	0	(5,169)	0.0%	Pharmacy Non-PBM FFS-HH	83,579	27,987	(55,592)	(198.6%)
(24)	0	24	0.0%	RX Refunds HMS	(87)	(63)	24	(38.0%)
(189,617)	31,562	221,179	700.8%	Pharmacy Rebate	(514,617)	30,631	545,248	1,780.1%
\$9,070,915	\$12,237,023	\$3,166,108	25.9%	12 - Pharmacy Expense	\$90,991,740	\$101,022,356	\$10,030,616	9.9%
6,499,406	0	(6,499,406)	0.0%	IBNR LTC	29,166,080	4,802,539	(24,363,541)	(507.3%)
194,982	0	(194,982)	0.0%	IBNR Settlement (LTC)	874,984	144,077	(730,907)	(507.3%)
0	0	0	0.0%	IBNR Claims Fluctuation (LTC)	1,813,333	384,202	(1,429,131)	(372.0%)
1,182,627	0	(1,182,627)	0.0%	LTC - ICF/DD	3,497,459	0	(3,497,459)	0.0%
21,758,947	0	(21,758,947)	0.0%	LTC Custodial Care	177,932,773	63,392,176	(114,540,597)	(170.7%)
2,985,958	23,593,045	20,607,088	87.3%	LTC SNF	32,092,680	141,767,863	109,675,184	77.4%
\$32,621,920	\$23,593,045	(\$9,028,875)	(38.3%)	13 - Long Term Care Expense	\$245,377,309	\$210,490,858	(\$34,886,451)	(16.6%)
\$141,092,851	\$131,981,476	(\$9,111,375)	(6.9%)	14 - TOTAL FFS MEDICAL EXPENSES	\$1,126,148,034	\$1,110,481,737	(\$15,666,297)	(1.4%)
0	(267,602)	(267,602)	100.0%	Clinical Vacancy Department Total	0	(1,828,075)	(1,828,075)	100.0%
107,796	114,505	6,708	5.9%	Quality Analytics Department Total	819,993	1,414,884	594,891	42.0%
1,076,664	1,085,838	9,174	0.8%	Utilization Management Department Total	8,586,250	9,624,920	1,038,670	10.8%

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED APRIL 30, 2024**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
686,572	684,045	(2,528)	(0.4%)	Case/Disease Management Department Total	6,148,536	6,328,575	180,039	2.8%
1,124,231	1,536,107	411,876	26.8%	Medical Services Department Total	20,532,329	18,038,688	(2,493,642)	(13.8%)
1,040,893	1,060,796	19,903	1.9%	Quality Management Department Total	8,302,356	11,199,315	2,896,958	25.9%
323,137	325,248	2,111	0.6%	HCS Behavioral Health Department Total	2,782,354	2,965,060	182,706	6.2%
137,286	142,042	4,755	3.3%	Pharmacy Services Department Total	1,407,688	1,461,394	53,706	3.7%
62,980	61,931	(1,049)	(1.7%)	Regulatory Readiness Total	617,212	656,374	39,161	6.0%
\$4,559,560	\$4,742,908	\$183,348	3.9%	15 - Other Benefits & Services	\$49,196,719	\$49,861,134	\$664,415	1.3%
(1,121,000)	(1,073,839)	47,161	(4.4%)	Reinsurance Recoveries	(12,030,311)	(9,622,067)	2,408,244	(25.0%)
1,401,632	1,431,785	30,154	2.1%	Reinsurance Premium	11,949,022	11,943,644	(5,378)	0.0%
\$280,632	\$357,946	\$77,315	21.6%	16- Reinsurance Expense	(\$81,289)	\$2,321,577	\$2,402,867	103.5%
0	0	0	0.0%	P4P Risk Pool Provider Incenti	3,000,000	3,000,000	0	0.0%
\$0	\$0	\$0	0.0%	17 - Risk Pool Distribution	\$3,000,000	\$3,000,000	\$0	0.0%
\$165,392,082	\$152,976,047	(\$12,416,035)	(8.1%)	18 - TOTAL MEDICAL EXPENSES	\$1,409,438,467	\$1,385,401,741	(\$24,036,726)	(1.7%)

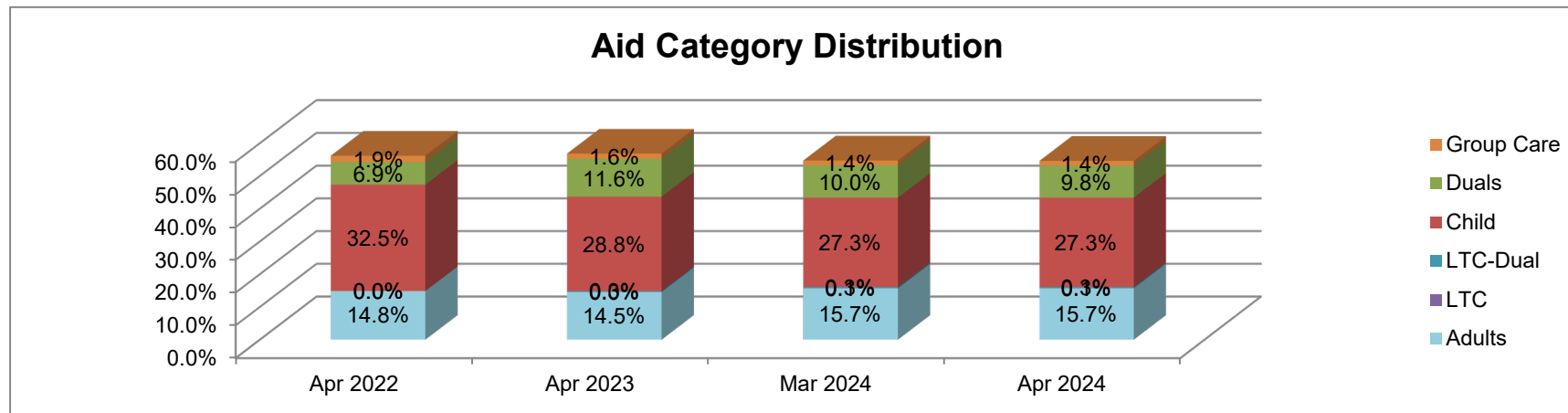
Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Category of Aid Trend							
Category of Aid	Apr 2024	% of Medi-Cal	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Adults	63,551	16%	13,331	14,435	19	35,766	-
Child	110,566	28%	9,598	13,518	40,692	46,758	-
SPD	34,887	9%	11,348	5,484	1,429	16,626	-
ACA OE	149,154	37%	25,455	53,478	1,555	68,666	-
Duals	39,912	10%	26,211	2,846	7	10,848	-
LTC	223	0%	207	7	-	9	-
LTC-Dual	1,291	0%	1,289	-	-	2	-
Medi-Cal	399,584		87,439	89,768	43,702	178,675	-
Group Care	5,643		2,156	862	-	2,625	-
Total	405,227	100%	89,595	90,630	43,702	181,300	-
Medi-Cal %	98.6%		97.6%	99.0%	100.0%	98.6%	0%
Group Care %	1.4%		2.4%	1.0%	0.0%	1.4%	0.0%
<i>Network Distribution</i>			22.1%	22.4%	10.8%	44.7%	0.0%
			% Direct: 44%	% Delegated: 56%			

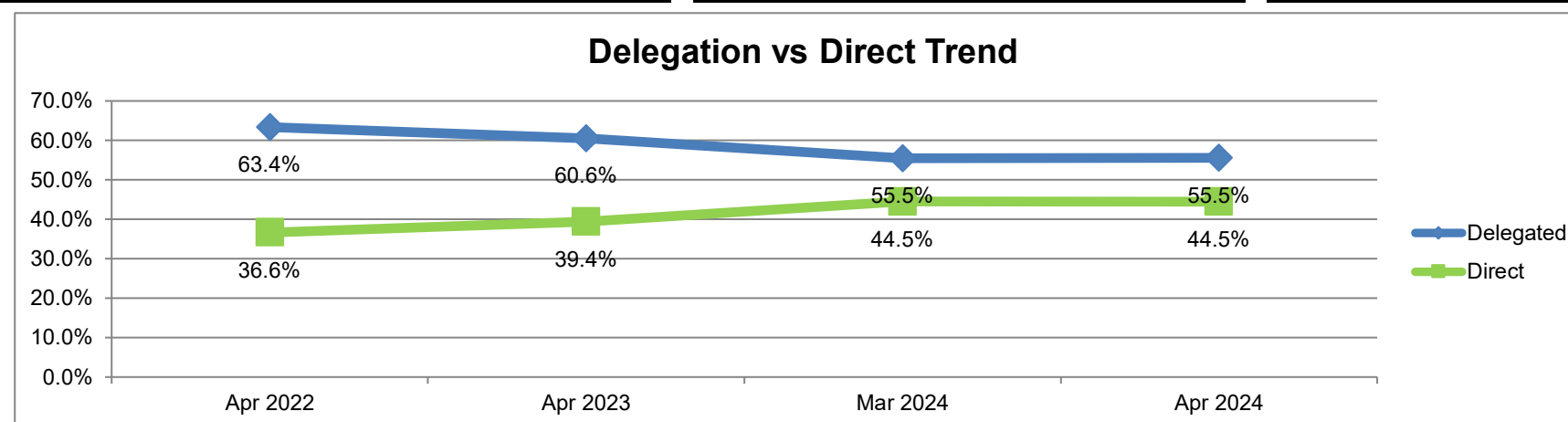


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

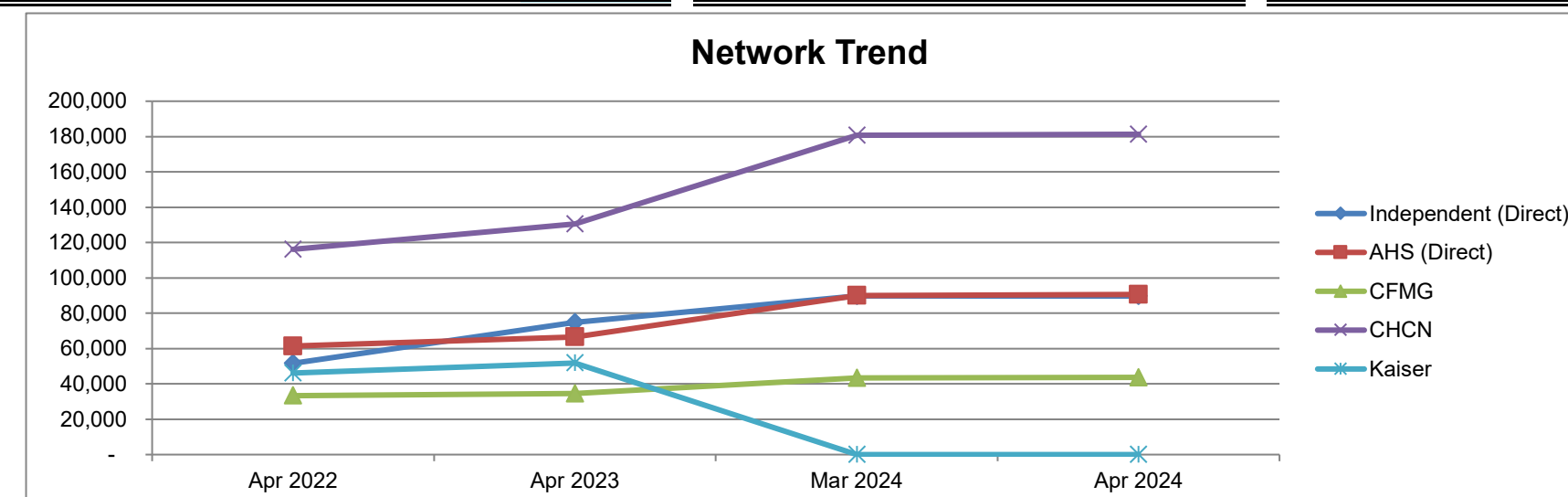
Category of Aid Trend												
Category of Aid	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024	
Adults	45,826	52,047	63,314	63,551	14.8%	14.5%	15.7%	15.7%	13.6%	22.1%	0.4%	
Child	100,215	103,173	110,268	110,566	32.5%	28.8%	27.3%	27.3%	3.0%	7.2%	0.3%	
SPD	26,848	31,130	34,972	34,887	8.7%	8.7%	8.7%	8.6%	15.9%	12.1%	-0.2%	
ACA OE	108,568	123,606	148,065	149,154	35.2%	34.5%	36.7%	36.8%	13.9%	20.7%	0.7%	
Duals	21,456	41,473	40,222	39,912	6.9%	11.6%	10.0%	9.8%	93.3%	-3.8%	-0.8%	
LTC	-	145	216	223	0.0%	0.0%	0.1%	0.1%	0.0%	53.8%	3.2%	
LTC-Dual	-	983	1,307	1,291	0.0%	0.3%	0.3%	0.3%	0.0%	31.3%	-1.2%	
Medi-Cal Total	302,913	352,557	398,364	399,584	98.1%	98.4%	98.6%	98.6%	16.4%	13.3%	0.3%	
Group Care	5,828	5,669	5,620	5,643	1.9%	1.6%	1.4%	1.4%	-2.7%	-0.5%	0.4%	
Total	308,741	358,226	403,984	405,227	100.0%	100.0%	100.0%	100.0%	16.0%	13.1%	0.3%	



Delegation vs Direct Trend												
Members	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024	
Delegated	195,637	216,961	224,105	225,002	63.4%	60.6%	55.5%	55.5%	10.9%	3.7%	0.4%	
Direct	113,104	141,265	179,879	180,225	36.6%	39.4%	44.5%	44.5%	24.9%	27.6%	0.2%	
Total	308,741	358,226	403,984	405,227	100.0%	100.0%	100.0%	100.0%	16.0%	13.1%	0.3%	



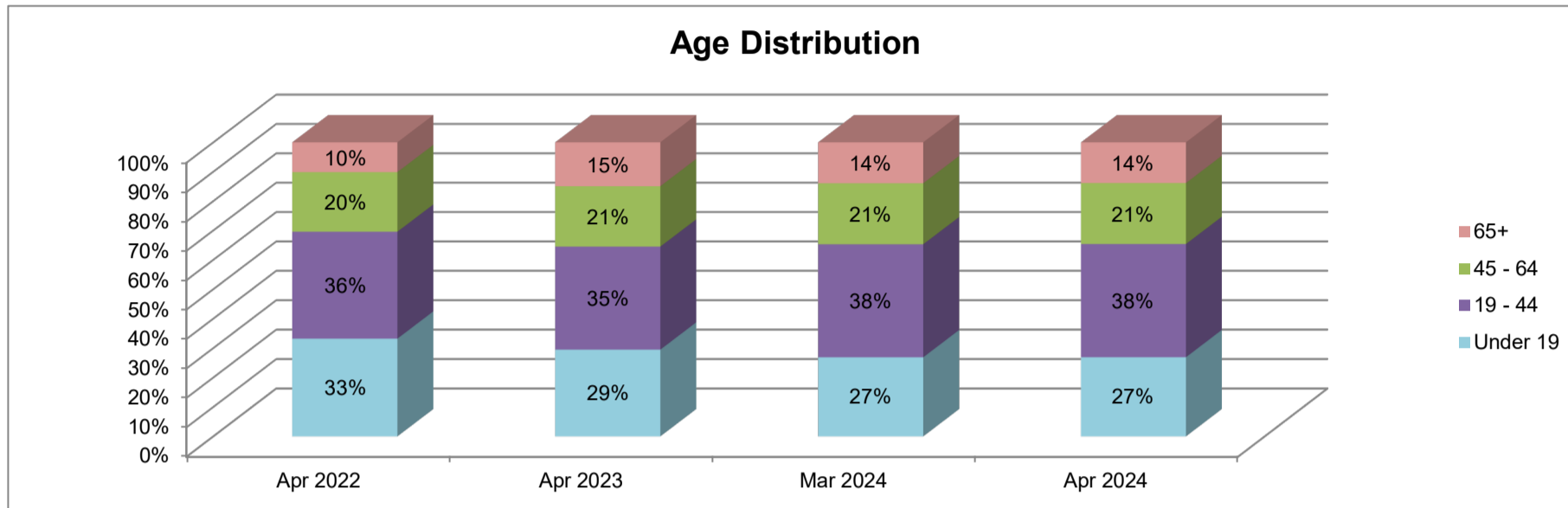
Network Trend												
Network	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024	
Independent (Direct)	51,662	74,713	89,790	89,595	16.7%	20.9%	22.2%	22.1%	44.6%	19.9%	-0.2%	
AHS (Direct)	61,442	66,552	90,089	90,630	19.9%	18.6%	22.3%	22.4%	8.3%	36.2%	0.6%	
CFMG	33,333	34,644	43,413	43,702	10.8%	9.7%	10.7%	10.8%	3.9%	26.1%	0.7%	
CHCN	116,169	130,508	180,692	181,300	37.6%	36.4%	44.7%	44.7%	12.3%	38.9%	0.3%	
Kaiser	46,135	51,809	-	-	14.9%	14.5%	0.0%	0.0%	12.3%	-100.0%	0.0%	
Total	308,741	358,226	403,984	405,227	100.0%	100.0%	100.0%	100.0%	16.0%	13.1%	0.3%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

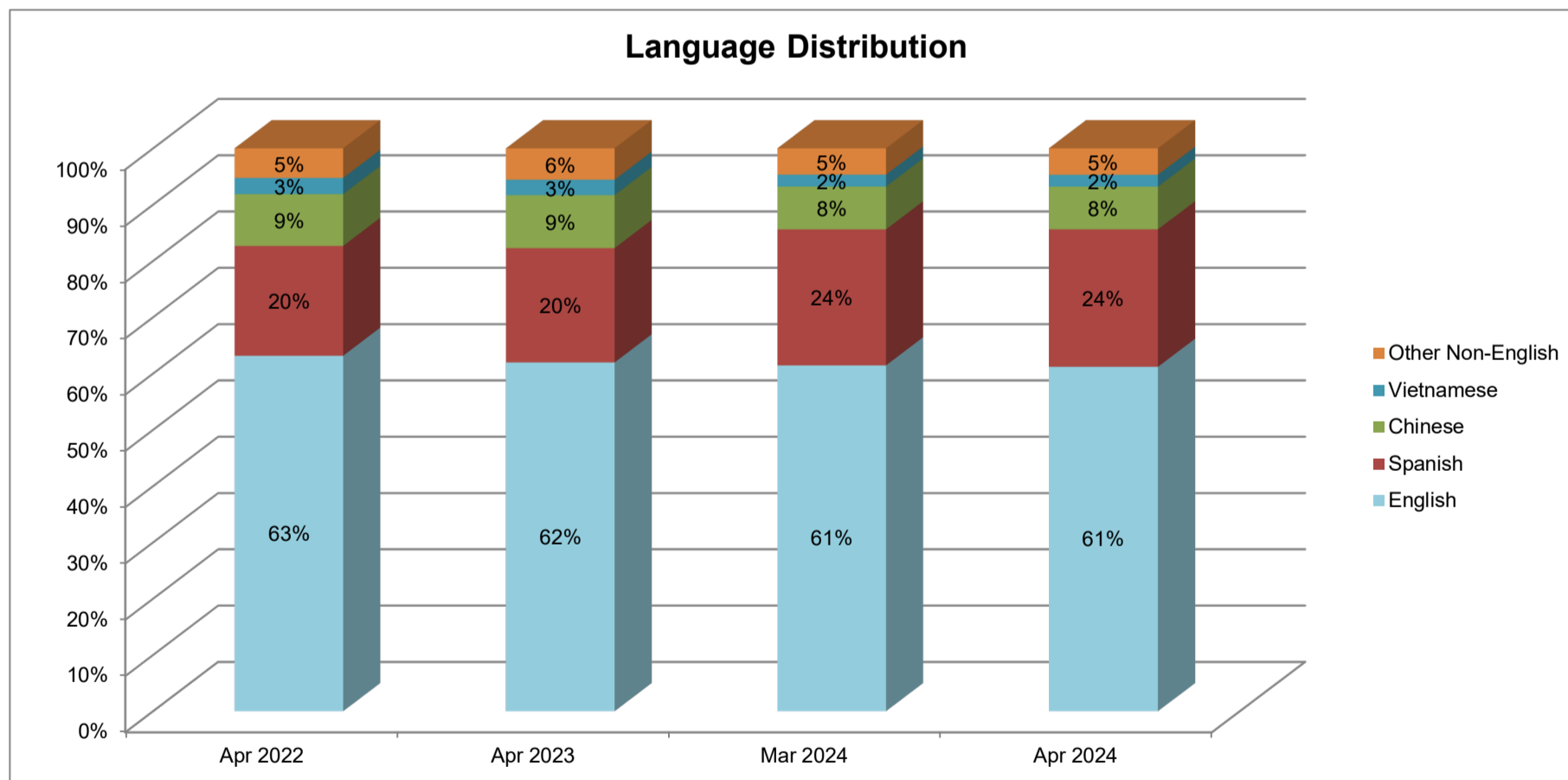
Age Category Trend

Age Category	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024
Under 19	102,464	105,525	108,522	108,917	33%	29%	27%	27%	3%	3%	0%
19 - 44	112,308	125,496	155,233	156,001	36%	35%	38%	38%	12%	24%	0%
45 - 64	62,659	73,669	83,951	84,128	20%	21%	21%	21%	18%	14%	0%
65+	31,310	53,536	56,278	56,181	10%	15%	14%	14%	71%	5%	0%
Total	308,741	358,226	403,984	405,227	100%	100%	100%	100%	16%	13%	0%



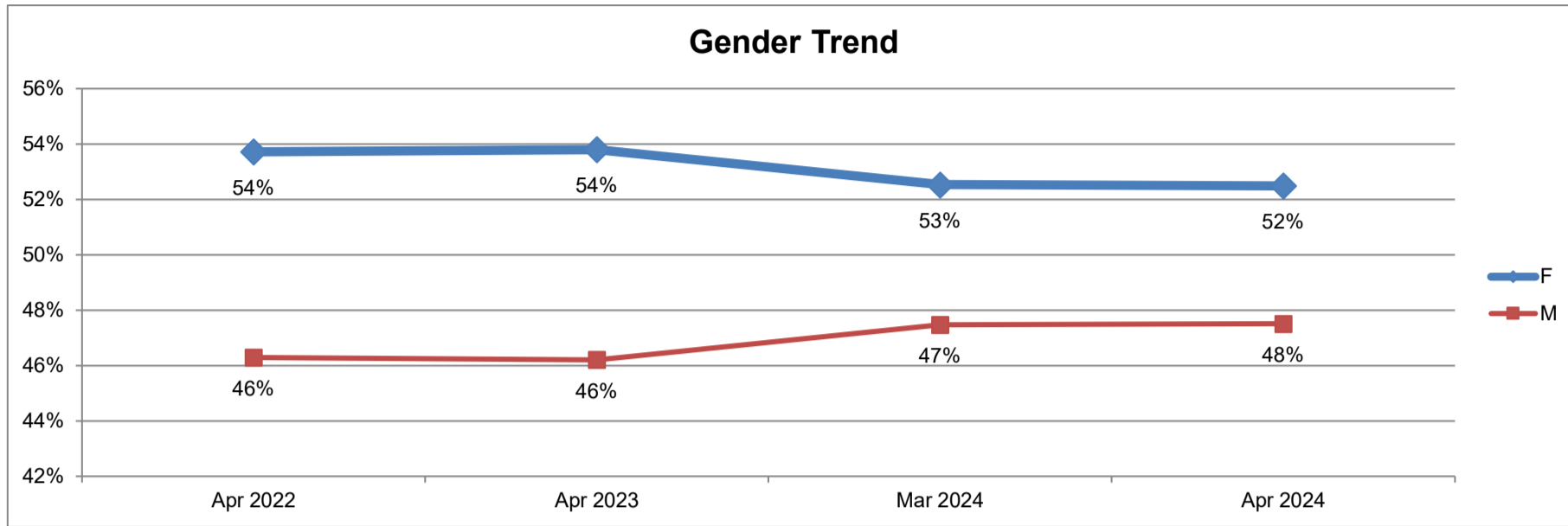
Language Trend

Language	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024
English	194,983	221,974	248,207	247,927	63%	62%	61%	61%	14%	12%	0%
Spanish	60,230	72,728	97,569	98,970	20%	20%	24%	24%	21%	36%	1%
Chinese	28,433	33,747	30,760	30,725	9%	9%	8%	8%	19%	-9%	0%
Vietnamese	8,863	9,787	8,536	8,548	3%	3%	2%	2%	10%	-13%	0%
Other Non-English	16,232	19,990	18,912	19,057	5%	6%	5%	5%	23%	-5%	1%
Total	308,741	358,226	403,984	405,227	100%	100%	100%	100%	16%	13%	0%

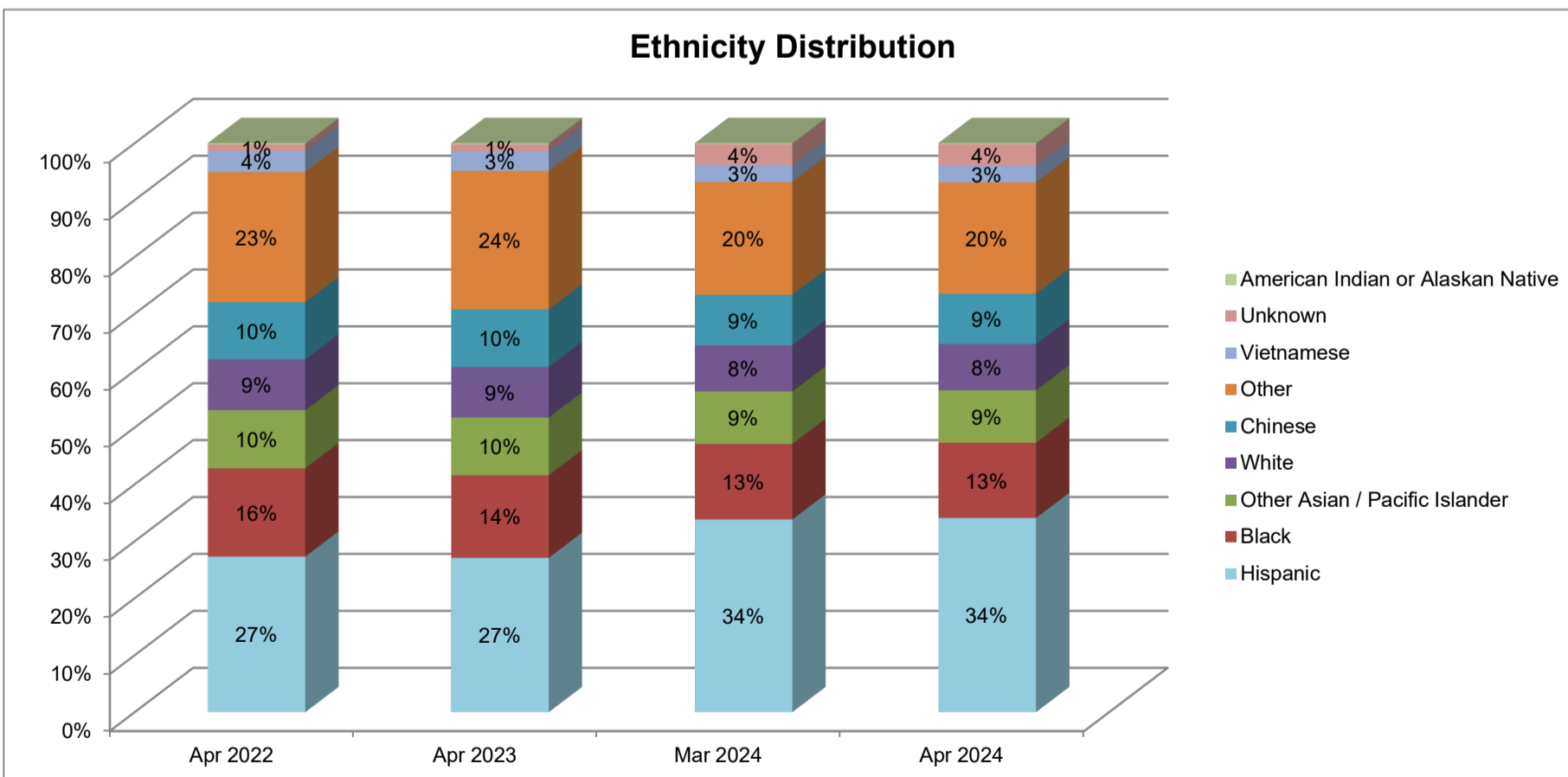


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Gender Trend												
Gender	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024	
F	165,836	192,712	212,211	212,693	54%	54%	53%	52%	16%	10%	0%	
M	142,905	165,514	191,773	192,534	46%	46%	47%	48%	16%	16%	0%	
Total	308,741	358,226	403,984	405,227	100%	100%	100%	100%	16%	13%	0%	



Ethnicity Trend												
Ethnicity	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022	Apr 2023	Mar 2024	Apr 2024	Apr 2022 to Apr 2023	Apr 2023 to Apr 2024	Mar 2024 to Apr 2024	
Hispanic	84,250	96,968	136,557	138,080	27%	27%	34%	34%	15%	42%	1%	
Black	47,891	51,913	53,627	53,580	16%	14%	13%	13%	8%	3%	0%	
Other Asian / Pacific Islander	31,590	36,482	37,287	37,409	10%	10%	9%	9%	15%	3%	0%	
White	27,524	31,763	32,857	32,949	9%	9%	8%	8%	15%	4%	0%	
Chinese	31,057	36,306	35,796	35,847	10%	10%	9%	9%	17%	-1%	0%	
Other	70,736	87,251	80,230	79,277	23%	24%	20%	20%	23%	-9%	-1%	
Vietnamese	11,420	12,333	12,036	12,050	4%	3%	3%	3%	8%	-2%	0%	
Unknown	3,612	4,471	14,794	15,231	1%	1%	4%	4%	24%	241%	3%	
American Indian or Alaskan Native	661	739	800	804	0%	0%	0%	0%	12%	9%	1%	
Total	308,741	358,226	403,984	405,227	100%	100%	100%	100%	16%	13%	0%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

Medi-Cal By City							
City	Apr 2024	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	161,674	40%	24,322	42,749	17,473	77,130	-
Hayward	63,447	16%	12,570	16,783	7,413	26,681	-
Fremont	36,430	9%	15,039	6,779	2,029	12,583	-
San Leandro	33,161	8%	8,175	5,708	4,266	15,012	-
Union City	14,623	4%	5,409	2,619	834	5,761	-
Alameda	14,047	4%	3,414	2,541	2,078	6,014	-
Berkeley	15,404	4%	4,282	2,182	1,771	7,169	-
Livermore	12,731	3%	1,921	701	2,233	7,876	-
Newark	9,197	2%	2,693	4,044	485	1,975	-
Castro Valley	9,424	2%	2,452	1,663	1,390	3,919	-
San Lorenzo	7,291	2%	1,451	1,636	829	3,375	-
Pleasanton	7,311	2%	1,794	440	778	4,299	-
Dublin	7,368	2%	1,976	455	881	4,056	-
Emeryville	2,776	1%	616	617	451	1,092	-
Albany	2,545	1%	687	276	563	1,019	-
Piedmont	483	0%	116	195	52	120	-
Sunol	85	0%	24	15	5	41	-
Antioch	32	0%	14	10	4	4	-
Other	1,555	0%	484	355	167	549	-
Total	399,584	100%	87,439	89,768	43,702	178,675	-

Group Care By City							
City	Apr 2024	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	1,780	32%	363	333	-	1,084	-
Hayward	624	11%	291	138	-	195	-
Fremont	623	11%	429	62	-	132	-
San Leandro	589	10%	242	83	-	264	-
Union City	299	5%	193	44	-	62	-
Alameda	295	5%	95	22	-	178	-
Berkeley	167	3%	52	15	-	100	-
Livermore	102	2%	34	3	-	65	-
Newark	132	2%	78	31	-	23	-
Castro Valley	191	3%	81	27	-	83	-
San Lorenzo	135	2%	45	20	-	70	-
Pleasanton	63	1%	20	2	-	41	-
Dublin	112	2%	38	6	-	68	-
Emeryville	37	1%	14	5	-	18	-
Albany	18	0%	10	1	-	7	-
Piedmont	11	0%	3	1	-	7	-
Sunol	1	0%	1	-	-	-	-
Antioch	23	0%	6	4	-	13	-
Other	441	8%	161	65	-	215	-
Total	5,643	100%	2,156	862	-	2,625	-

Total By City							
City	Apr 2024	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	163,454	40%	24,685	43,082	17,473	78,214	-
Hayward	64,071	16%	12,861	16,921	7,413	26,876	-
Fremont	37,053	9%	15,468	6,841	2,029	12,715	-
San Leandro	33,750	8%	8,417	5,791	4,266	15,276	-
Union City	14,922	4%	5,602	2,663	834	5,823	-
Alameda	14,342	4%	3,509	2,563	2,078	6,192	-
Berkeley	15,571	4%	4,334	2,197	1,771	7,269	-
Livermore	12,833	3%	1,955	704	2,233	7,941	-
Newark	9,329	2%	2,771	4,075	485	1,998	-
Castro Valley	9,615	2%	2,533	1,690	1,390	4,002	-
San Lorenzo	7,426	2%	1,496	1,656	829	3,445	-
Pleasanton	7,374	2%	1,814	442	778	4,340	-
Dublin	7,480	2%	2,014	461	881	4,124	-
Emeryville	2,813	1%	630	622	451	1,110	-
Albany	2,563	1%	697	277	563	1,026	-
Piedmont	494	0%	119	196	52	127	-
Sunol	86	0%	25	15	5	41	-
Antioch	55	0%	20	14	4	17	-
Other	1,996	0%	645	420	167	764	-
Total	405,227	100%	89,595	90,630	43,702	181,300	-

FY 2025 Preliminary Budget

Presented to the Alameda Alliance Board of Governors

June 11th, 2024

- ❑ Preliminary budget presented to Finance Committee on June 11th and to the Board of Governors on June 14th.
- ❑ Final Budget to be presented in December 2024.
- ❑ DHCS has announced that partial Calendar Year 2025 Medi-Cal rates will be distributed in October, with complete rates issued mid to late November.

Summary of Proposed Budget to Board of Governors

Highlights:

- ❑ 2025 Projected Net Income of \$376 thousand.
- ❑ The projected Tangible Net Equity (TNE) excess at 6/30/25 of \$245.1 million is 439% of required TNE. The Alliance remains financially strong.
- ❑ Year-end enrollment is 5,000 higher than June 2024; Fiscal Year member months are 350,000 higher than prior year. Enrollment peaks at 410,000 in June 2025.
- ❑ Premium Revenue is \$2.0 billion in FY 2025, an increase of \$269.8 million (15.3%) from FY 2024.
- ❑ Fee-for-Service and Capitated Medical Expense is \$1.9 billion in FY 2025, an increase of \$252.2 million (15.3%) from FY 2024.
- ❑ Administrative Department Expenses is \$11.4 million higher than FY 2024 and represents 5.5% of revenue.
- ❑ Clinical Department Expenses is \$3.6 million lower than FY 2024 and comprises 2.5% of revenue.
- ❑ 2024 Projected Net Loss of \$5.5 million.
- ❑ Unfavorable Revenue recoupments totaling \$87.1 million in FY 2024. The majority of these are for prior years.

Budget Assumptions

Staffing:

- ❑ Staffing includes 726 full-time equivalent employees by June 30, 2025.
- ❑ There are 101 new positions requested for FY 2025. The new positions are in Operations (48), Healthcare Services (20), Information Technology (8), Analytics (7), Compliance (7), Finance/Vendor Management (6), Integrated Planning (3), and Executive/Legal (2),
- ❑ Of the above positions, 30 FTEs are related to D-SNP implementation.
- ❑ Temp Hires for anticipated short-term needs total 13 (Admin. 10 and Clinical 3).

Enrollment:

- ❑ Approximately 78,000 members transitioned from Anthem, as AAH became the sole Medi-Cal Plan in January 2024.
- ❑ Approximately 48,000 Kaiser members disenrolled from the Plan in January 2024.
- ❑ Approximately 30,000 undocumented members between 26 and 49 years of age joined the Plan in January 2024.
- ❑ Redeterminations are assumed to be complete by June 30, 2024.
- ❑ Medi-Cal enrollment is projected to grow slightly over FY 2025.
- ❑ Group Care Enrollment is project to remain unchanged at 5,600 members.

Budget Assumptions (cont.)

Revenue:

- ❑ 98% of Revenue for Medi-Cal, 2% for Group Care.
- ❑ Medi-Cal base rates are assumed to increase by 4.6% on a per member/per month basis, equating to an increase of \$90.0 million in premium revenue. This is mainly driven by a full year of the mandated Medi-Cal Targeted Rate Increase.
- ❑ Higher Medi-Cal enrollment contributes to \$149.8 million in revenue.
- ❑ Per-member-per-month Group Care premium increases by 19.6% in July 2024.

Medical Expense:

- ❑ 98% of Expense for Medi-Cal, 2% for Group Care.
- ❑ Medical loss ratio is 96.0%, an increase of 0.7% over FY24.
- ❑ Higher Medi-Cal enrollment volume contributes to \$180.7 million in Medical Expense.
- ❑ Community Supports expenditures are projected at \$35.1 million.

Hospital and Provider Rates:

- ❑ FY25 Hospital contracted rates increase by \$46.9 million over FY 2024.
- ❑ Professional capitation rates increase by \$22.5 million, driven by the Targeted Rate Increase program.

Medi-Cal Retroactive Accruals

Unfavorable Revenue Accruals in FY 2024 include:

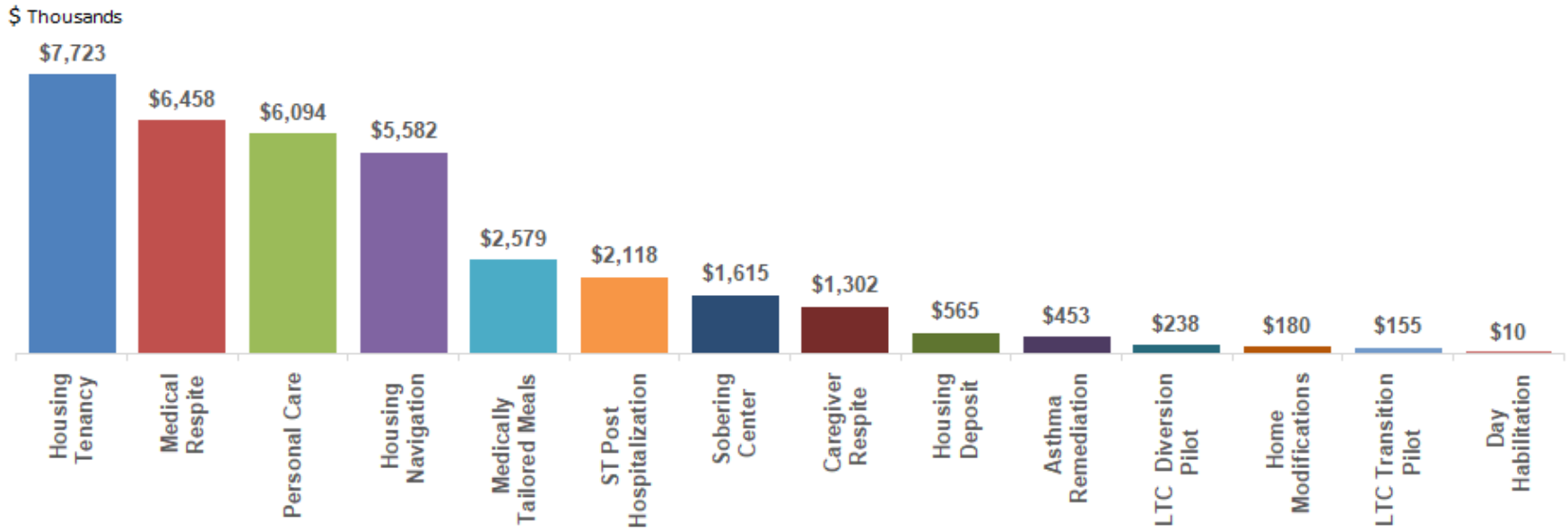
❑ CY 2023 Retroactive Med-Cal Rate Reduction	\$59.0 million
❑ CY 2023 Major Organ Transplants Risk Corridor Payback	\$10.0 million
❑ Jul '19 – Dec '20 Bridge Period Risk Corridor Payback	\$9.0 million
❑ CY 2022 Major Organ Transplants Risk Corridor Payback	\$7.0 million
❑ CY 2022 MCO Tax Expense	\$1.2 million
❑ Jul '21 - Apr '24 Date of Death Audit Recoupment	\$0.9 million
	<hr/>
	\$87.1 million

Comparison to FY 2024 Forecast

\$ in Thousands

	FY 2025 Preliminary Budget				FY 2024 Forecast				Variance F/(U)			
	Medi-Cal	Group Care	Medicare	Total	Medi-Cal	Group Care	Medicare	Total	Medi-Cal	Group Care	Medicare	Total
<i>Enrollment at Year-End</i>	404,574	5,643	0	410,217	399,325	5,643	0	404,968	5,249	0	0	5,249
<i>Member Months</i>	4,825,926	67,716	0	4,893,642	4,476,512	67,517	0	4,544,029	349,414	199	0	349,613
Revenues	\$2,567,652	\$37,020	\$0	\$2,604,672	\$2,344,406	\$30,871	\$0	\$2,375,277	\$223,246	\$6,150	\$0	\$229,395
Medical Expense	1,923,598	30,443	371	1,954,412	1,675,401	26,200	6	1,701,607	(248,197)	(4,243)	(365)	(252,805)
Gross Margin	644,054	6,577	(371)	650,260	669,005	4,671	(6)	673,670	(24,951)	1,906	(365)	(23,410)
Administrative Expense	104,729	1,670	4,826	111,226	97,315	1,925	596	99,836	(7,414)	255	(4,230)	(11,389)
Operating Margin	539,325	4,907	(5,197)	539,034	571,690	2,746	(602)	573,833	(32,365)	2,161	(4,595)	(34,799)
MCO Tax Expense	567,818	0	0	567,818	609,340	0	0	609,340	41,522	0	0	41,522
Other Income / (Expense)	28,770	390	0	29,160	29,490	498	0	29,988	(720)	(108)	0	(828)
Net Income / (Loss)	\$277	\$5,296	(\$5,197)	\$376	(\$8,160)	\$3,243	(\$602)	(\$5,519)	\$8,437	\$2,053	(\$4,595)	\$5,895
Admin. Expense % of Revenue	5.2%	4.5%		5.5%	5.6%	6.2%		5.6%	0.4%	1.7%		0.2%
Medical Loss Ratio	96.2%	82.2%		96.0%	96.5%	84.9%		96.3%	0.3%	2.6%		0.3%
TNE at Year-End				\$317,414				\$317,038				\$376
TNE Percent of Required at YE				439%				516%				(77%)

Community Supports (CS)



- ❑ The Alliance anticipates spending \$35 million for Community Supports in FY 2025, compared to \$24 million In FY 2024.
- ❑ New Community Supports for FY 2025 include Sobering Centers (Jul-24), Short-Term Post Hospitalization (Jan-25), and Day Habilitation (Jan-25).
- ❑ CS Revenue included FY 2024 Medi-Cal Base Rates is \$7.0 million. FY2025 rates are incomplete.

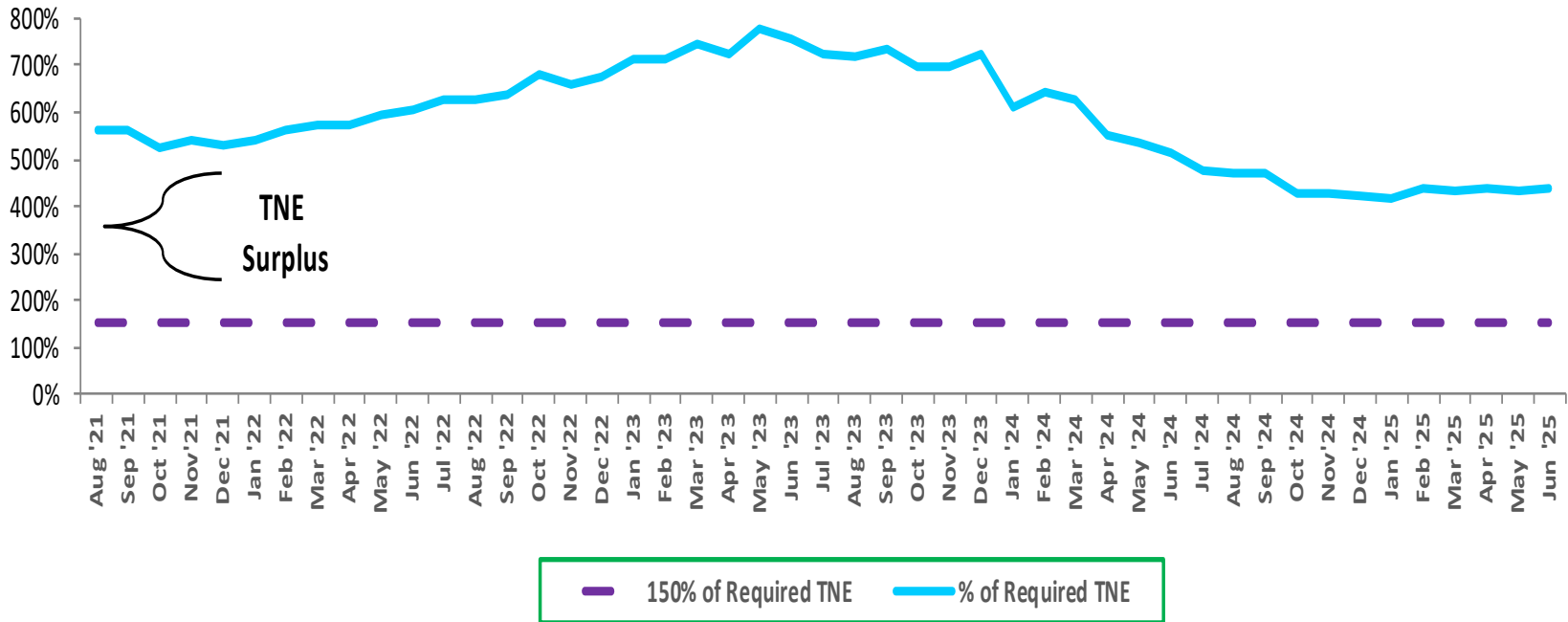
Department Expenses by Line of Business

\$ In Thousands

	Administrative Departments				Clinical Departments				Total
	Medi-Cal	Group Care	Medicare	Total	Medi-Cal	Group Care	Medicare	Total	
Employee Expense	\$69,162	\$937	\$3,019	\$73,118	\$37,836	\$512	\$371	\$38,719	111,837
Member Benefits Admin.	\$627	\$270	\$0	\$897	\$1,113	\$0	\$0	\$1,113	2,010
Purchased & Prof. Svcs.	\$17,050	\$218	\$1,807	\$19,075	\$4,991	\$1,167	\$0	\$6,158	25,233
Other	\$17,890	\$246	\$0	\$18,136	\$4,918	\$47	\$0	\$4,965	23,101
Total	\$104,729	\$1,670	\$4,826	\$111,226	\$48,858	\$1,726	\$371	\$50,955	\$162,181

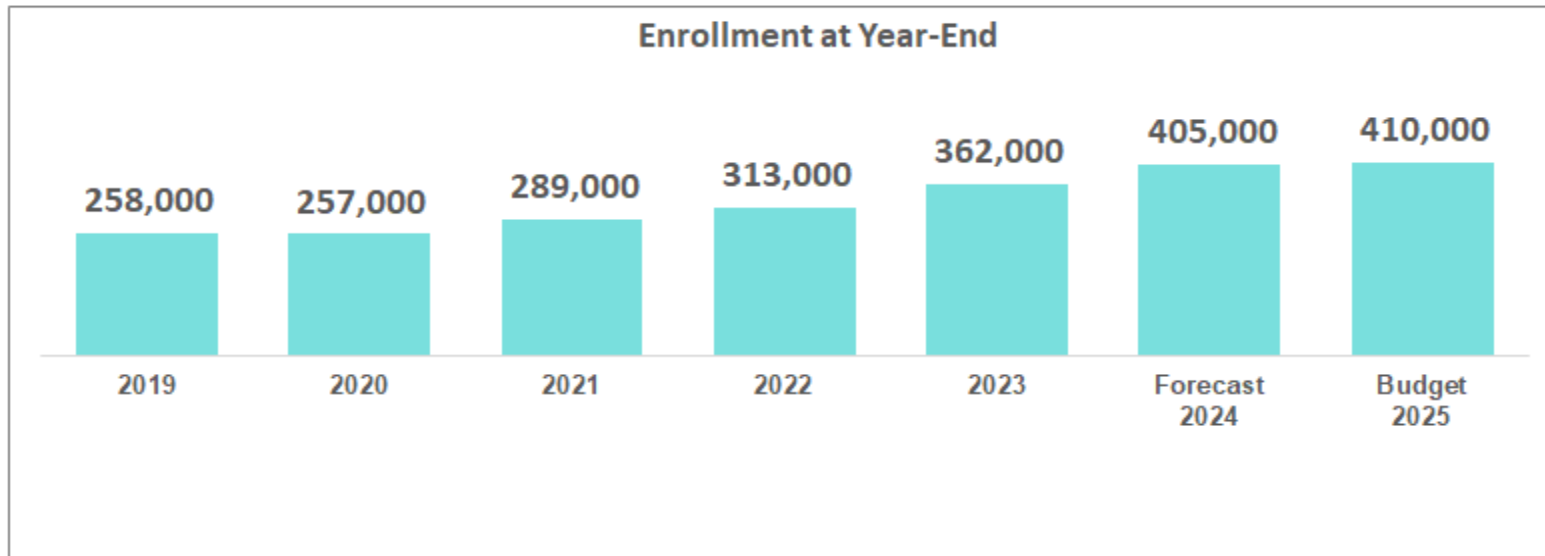
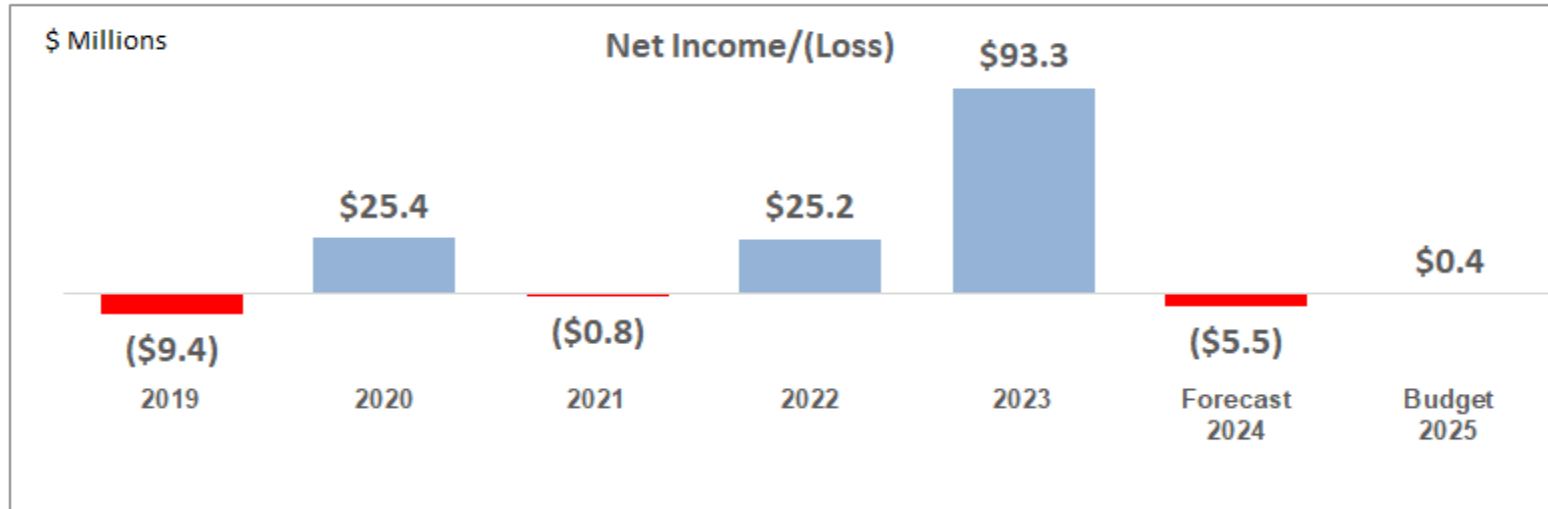
- Administrative Department Expenses are \$11.4 million higher than FY 2024. Increases are led by Labor (\$12.6 million) and Purchased & Professional Services (\$5.3 million), partially offset by Other Services (\$5.4 million), and Member Benefits Administration (\$1.1 million).
- Clinical Department Expenses are \$3.6 million lower than FY24. Increases led by Labor (\$8.0 million) and Other (\$0.4 million) are more than offset by decreases in Member Benefits Administration (\$11.2 million) caused by the sunset of CalAIM programs and Purchased & Professional Services (\$0.8 million).

Tangible Net Equity



- ❑ The calculation is based on the previous three quarters and projected current quarter FFS expenditures.
- ❑ For the Alliance, as the oldest quarter drops off, required TNE increases, due to increased FFS expenditures, mainly resulting from increased enrollment.

Operating Performance: 2019 to 2025



Capital Expenditures

- ❑ Full Year budget is \$1.7M for capitalized purchases.
- ❑ This is an increase of \$500K from FY24.
- ❑ Totals include \$1.7M for IT hardware and \$30K for building improvements

Staffing: Full-time Employees at Year-end

Administrative FTEs	FY25 Prelim	FY24 Forecast	Increase/Decrease
Administrative Vacancy	(65.5)	(51.0)	(14.5)
Operations	9.0	8.0	1.0
Medicare Operations	17.0	0.0	17.0
Executive	2.0	2.0	0.0
Finance	37.0	33.0	4.0
Healthcare Analytics	20.0	17.0	3.0
Claims	53.0	50.0	3.0
Information Technology	15.0	13.0	2.0
IT Infrastructure	9.0	7.0	2.0
Apps Mgmt., IT Quality & Process Imp.	23.0	19.0	4.0
IT Development	18.0	17.0	1.0
IT Data Exchange	11.0	9.0	2.0
IT-Ops and Quality Apps Mgt.	15.0	12.0	3.0
Member Services	110.0	81.0	29.0
Provider Services	45.0	44.0	1.0
Credentialing	11.0	6.0	5.0
Health Plan Operations	1.0	1.0	0.0
Human Resources	12.0	12.0	0.0
Vendor Management	10.0	8.0	2.0
Legal Services	7.0	4.0	3.0
Facilities & Support Services	9.0	9.0	0.0
Marketing & Communication	14.0	13.0	1.0
Privacy and SIU	17.0	16.0	1.0
Regulatory Affairs & Compliance	11.0	11.0	0.0
Risk Mgmt. & Operations Oversight	4.0	0.0	4.0
Grievance and Appeals	27.0	27.0	0.0
Integrated Planning	23.0	3.0	20.0
State Directed & Special Programs	9.0	3.0	6.0
Portfolio Mgmt. & Svc Excellence	0.0	17.0	(17.0)
Workforce Development	10.0	9.0	1.0
Health Equity	4.0	3.0	1.0
Total Administrative FTEs	487.5	403.0	84.5

Clinical FTEs	FY25 Prelim	FY24 Forecast	Increase/Decrease
Clinical Vacancy	(5.1)	(10.0)	4.9
Quality Analytics	8.0	4.0	4.0
Long-Term services and Support	28.0	0.0	28.0
Utilization Management	68.9	84.9	(16.0)
Case/Disease Management	54.0	55.0	(1.0)
Medical Services	6.0	6.0	0.0
Quality Management	39.0	38.0	1.0
HCS Behavioral Health	27.0	23.0	4.0
Pharmacy Services	9.0	10.0	(1.0)
Regulatory Readiness	4.0	4.0	0.0
Total Clinical FTEs	238.8	214.9	23.9

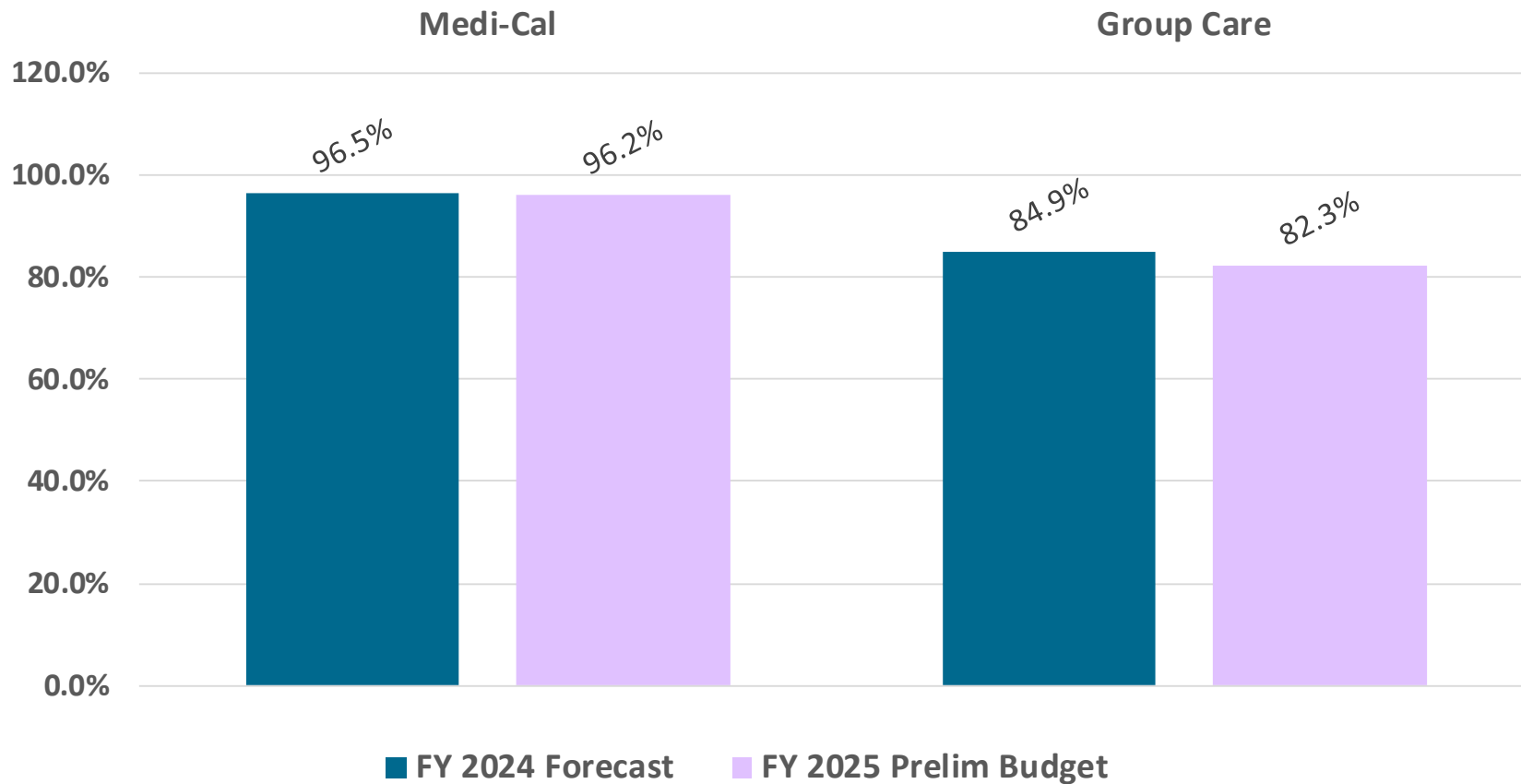
Total FTEs	726.3	617.9	108.4
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**FTE = Full-Time Equivalent Personnel working approximately 2,080 hours per year. Includes Temporary Employees.*

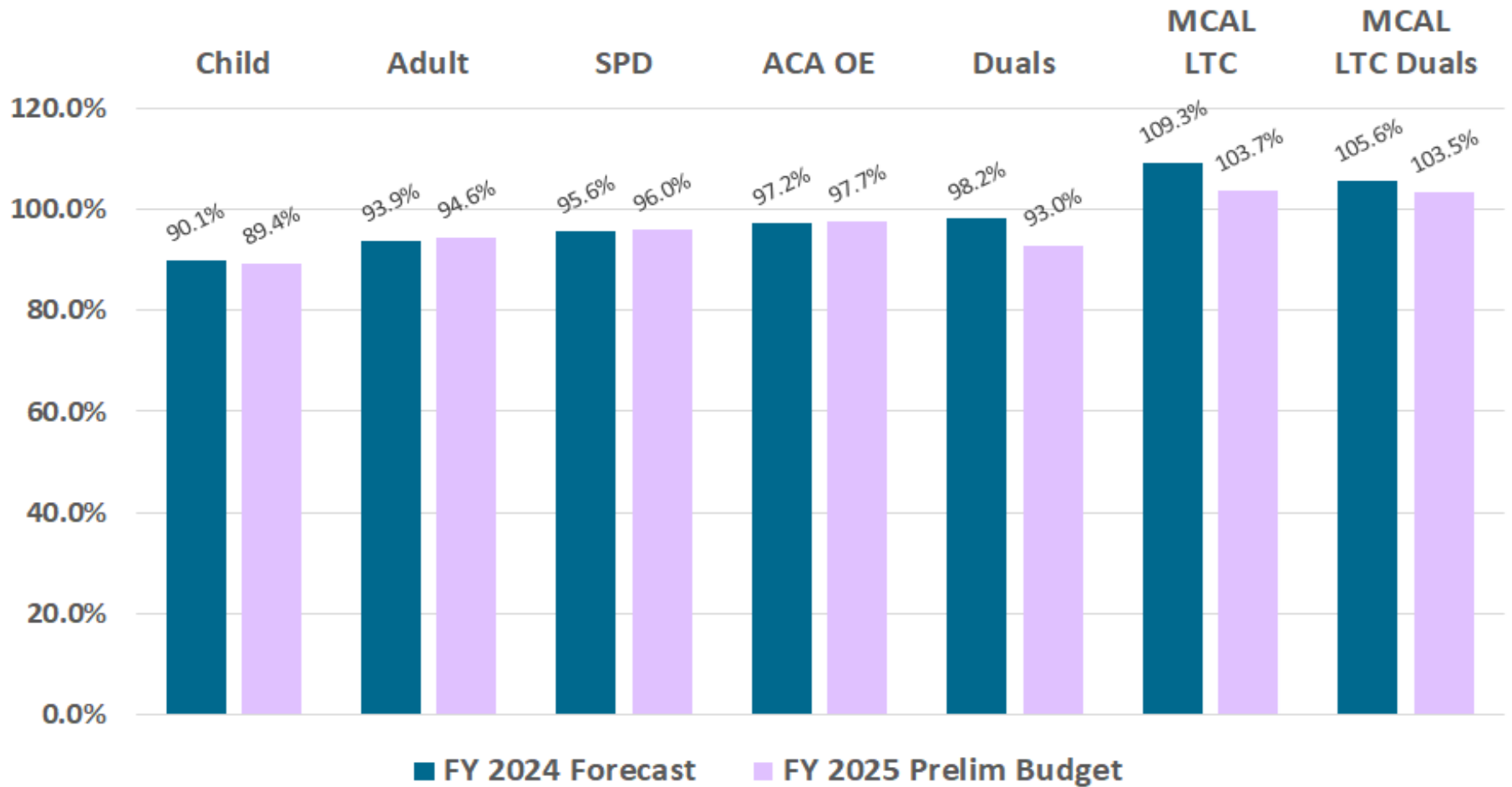
Material Areas of Uncertainty

- ❑ AAH has not received Medi-Cal premium rates for CY 2025.
- ❑ The revenue forecast is calculated on the current mix of UIS/SIS members. Material changes in the SIS/UIS member mix will impact results.
- ❑ We are reserving for a CY 2024 rate reduction, based on DHCS messaging. There is a risk that the reduction may be larger than anticipated.
- ❑ Medical Expense includes assumptions regarding the relative acuity of new populations that joined the Plan in January 2024, existing members, and departing members. The relative costs of these cohorts will have significant impact on medical loss ratios.
- ❑ Contract changes for hospitals and delegated providers in projections have not been finalized.
- ❑ CY 2024 Major Organ Transplants Risk Corridor Liability will continue to be evaluated.
- ❑ MCO Tax Expense may be greater than anticipated MCO Tax Revenue.
- ❑ Additional Community Supports expense for previously unsubmitted, or denied for incorrectly coded claims may be paid in FY 2024.

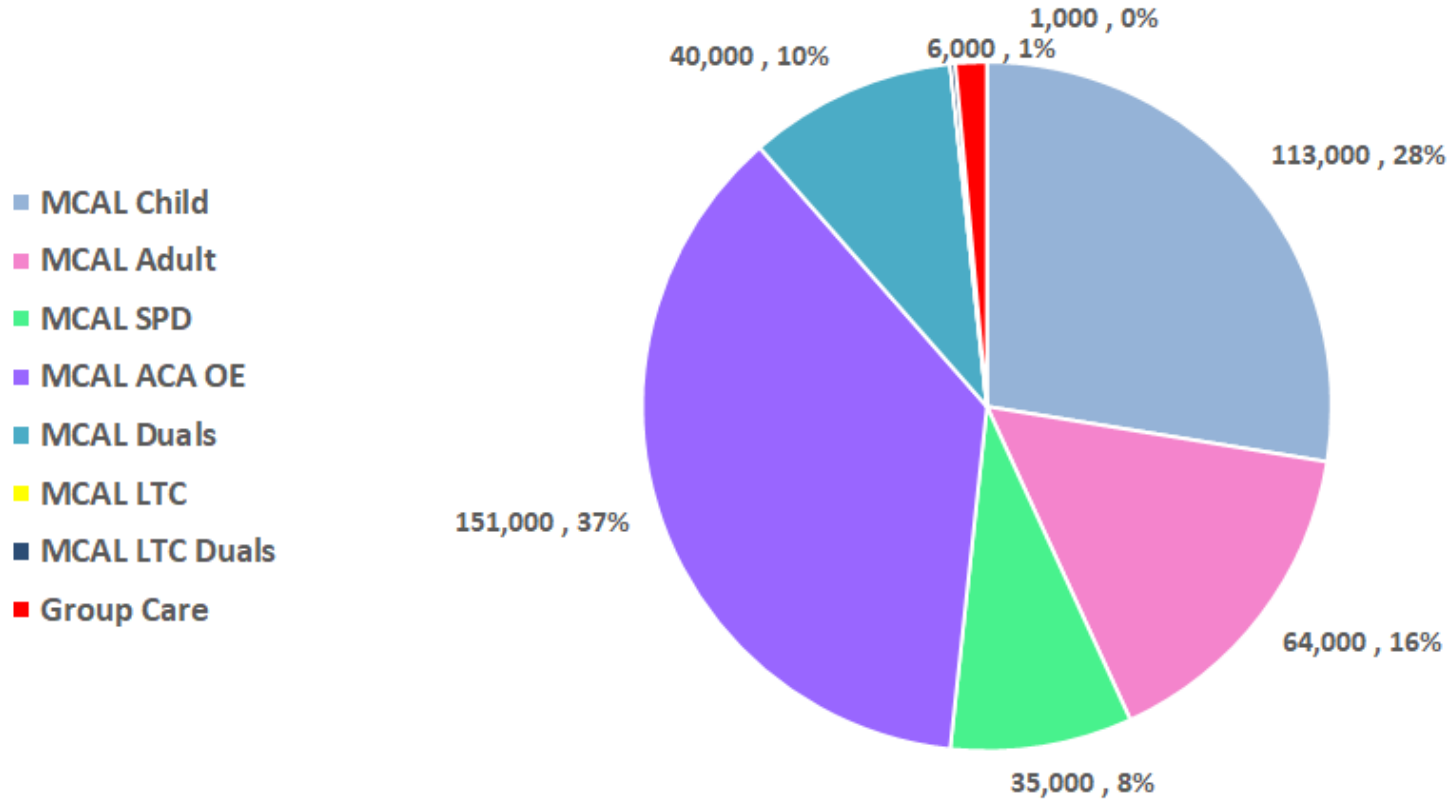
Medical Loss Ratio by Line of Business



Medi-Cal Loss Ratio by Category of Aid



Enrollment by Population at Year-End

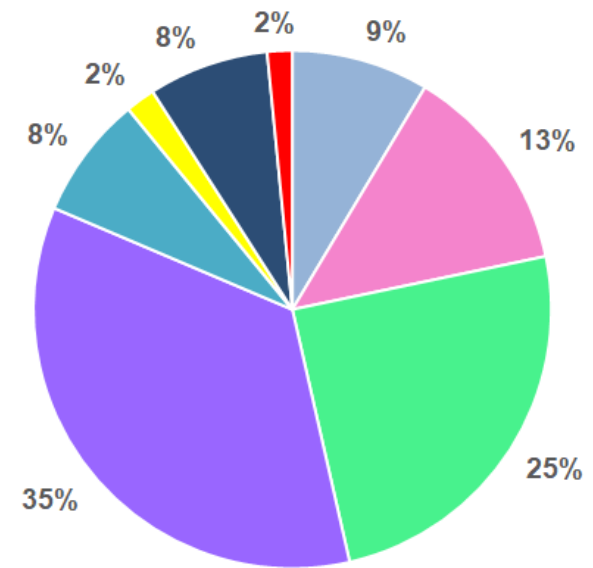
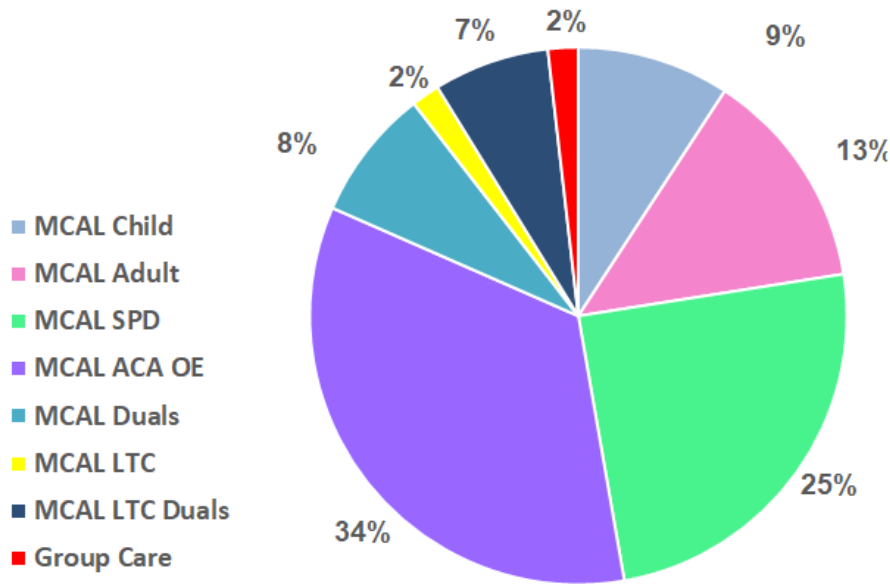


- ❑ No significant new populations have been announced by DHCS for 2025.
- ❑ June 2025 enrollment of 410,000 represents a 1.3% increase over June 2024.

Revenue and Medical Expense by Population

Premium Revenue

Medical Expense



□ \$2.6 million of Premium Revenue and \$2.4 million of Medical Expense are distributed similarly over AAH's 8 populations.